1052410

#### APOLLO CHEMICALS LIMITED

# DIRECTORS REPORT AND AUDITED FINANCIAL STATEMENTS 30TH APRIL 1996

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#### GENERAL INFORMATION - 30TH APRIL 1996

Directors

J.H. Davis.
R.F. Saunders.
H.A. Davis.
G. Saunders.
A.E. Jones.

Secretary

R. Smithers.

Registered office

Ashford House, 95, Dixons Green, Dudley, West Midlands.

Company number

1052410. (England and Wales)

Auditors

Ronald Shaw & Co., Ashford House, 95, Dixons Green, Dudley, West Midlands.

Solicitors

Vernon Shakespeare, 15/17, Church Street, Oldbury, Warley, West Midlands.

Bankers

The Royal Bank of Scotland PLC., 31/33, Birmingham Road, Sutton Coldfield, West Midlands.

#### REPORT OF THE DIRECTORS

The directors present their annual report and the audited financial statements for the year ended 30th April 1996.

#### Business review

The principal activity of the company consists of manufacturing and factoring adhesives. There has been no significant change in this activity during the year.

	1996 £	<u>1995</u> £
Turnover	11,867,593	9,315,912
Profit before taxation Taxation	25,476 (21,744)	70,345 (23,139)
Profit for the year	£3,732	£47,206

All the turnover and profit before taxation arose from the above activity. An analysis of the turnover by geographical segment is given in note 2 to the financial statements.

The level of activity and the year end financial position were satisfactory, and the directors expect that the present level of activity will be maintained during the year ending 30th April 1997.

#### Dividends

The directors declared and paid a dividend of £7,500 on the 14th February 1996 for the year ended 30th April 1996.

#### Directors

The directors of the company at 30th April 1996, all of whom had been directors for the whole of the year ended on that date, were:-

- J.H. Davis
- R.F. Saunders
- H.A. Davis
- G. Saunders
- A.E. Jones (appointed 1st January 1996)

In accordance with the articles of association H.A. Davis and G. Saunders retire by rotation and, being eligible, offers themselves for re-election.

# REPORT OF THE DIRECTORS (continued)

#### Directors interests in the shares of the company

The directors R.F. Saunders and J.H. Davis are also directors of the ultimate holding company Apollo Chemicals Holdings Limited and accordingly particulars of their interests in that company are included within that company's directors report.

#### Charitable contributions

During the year the company made charitable contributions of £87 (1995 £866).

#### Fixed assets

The movements in fixed assets during the year are set out in the table on page 16.

The directors are of the opinion that the value of the freehold and leasehold land and buildings is approximately £1,400,000 compared with a book value of £1,075,106.

#### Auditors

A resolution in accordance with section 385, Companies Act 1985, for the re-appointment of Ronald Shaw & Co., as auditors of the company, is to be proposed at the forthcoming annual general meeting.

Signed on behalf of the board of directors.

R Smithers.

Secretary.

Approved by the board: 3rd December 1996.

#### STATEMENT OF DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- \* select suitable accounting policies and then apply them
  consistently;
- \* make judgements and estimates that are reasonable and prudent;
- \* follow applicable accounting standards, subject to any material departures disclosed and explained in the financial statements.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### REPORT OF THE AUDITORS TO THE MEMBERS

We have audited the financial statements on pages 7 to 21, which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on pages 11 and 12.

#### Respective responsibilities of directors and auditors

As described on page 5, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient, reliable and relevant evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30th April 1996 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

Ronald Shaw & Co.

Chartered Accountants and Registered Auditors.

Ashford House, 95, Dixons Green, Dudley, West Midlands. DY2 7DJ.

APOLLO CHEMICALS LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH APRIL 1996

Turnover Materials and factored	Note 2	<u>1996</u> £	1996 £ 11,867,593	1995 £ 9,315,912
purchases Other external charges		(6,265,299) (578,213)		(4,879,741) (617,951)
			(6,843,512)	(5,497,692)
			5,024,081	3,818,220
Staff costs Depreciation and amortisation written off tangible fixed	3		(3,539,312)	(2,493,559)
assets Other operating charges	11		(213,401) (1,205,732)	(187,055) (1,009,716)
Operating profit	4	,	65,636	127,890
Interest payable Interest received	6		(61,293) 21,133	(65,077) 7,532
Profit on ordinary activities before taxation			25,476	70,345
Taxation on profit on ordinary activities	7		(21,744)	(23,139)
Profit for the financial year Dividend paid			3,732 (7,500)	47,206
Retained loss for the year (1995 profit)	•		(3,768)	47,206
Retained profit brought forward			981,549	934,343
Retained profit carried forward			£977,781	£981,549
			-	

None of the company's activities were acquired or discontinued during the two years ended 30th April 1996.

The company has no recognised gains or losses other than the profit for the two years ended 30th April 1996.

#### BALANCE SHEET, 30TH APRIL 1996

	<u>Note</u>	1996 £	<u>1996</u>	1995 £
Fixed assets Tangible Investment in subsidiary Life assurance policies	11 12 13		1,351,173 3 1,032	1,397,876 3 1,032
Current assets Stock Debtors Bank Cash	14 15	1,141,361 2,532,110 529,038 1,559	1,352,208	1,398,911 1,004,426 2,567,385 511,383 1,584
Creditors Amounts falling due within one year	16	4,204,068		4,084,778
Net current assets			343,069	371,442
Total assets less current liabilities			1,695,277	1,770,353
Creditors Amounts falling due after more than one year	17		(102,139)	(173,518)
Net assets			£1,593,138	£1,596,835
Capital and reserves Called up share capital Share premium account Capital redemption reserve Revaluation reserve Profit and loss account	19 20 20 20 20		1,405 139 667 613,146 977,781	1,334 139 667 613,146 982,549
			£1,593,138	£1,596,835

Signed on behalf of the board of directors.

R.F. Saunders. Director.

Approved by the board: 3rd December 1996.

The notes on pages 11 to 21 form part of these financial statements

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30TH APRIL 1996

•	Note	1996	1996	1995 s
Net cash inflow from operating activities	8	Ľ	881,847	363,706
Servicing of finance Interest received Interest paid Hire purchase interest paid Other interest paid Dividends paid		21,133 (43,966) (17,327) (7,500)		7,532 (39,967) (23,610) (1,500)
Net cash outflow from servicing of finance		<del> </del>	(47,660)	(57,545)
Taxation Corporation tax paid			834,187 (24,909)	306,161 (105)
Investing activities Payments to acquire tangible fixed asse excluding those on purchase Proceeds from the sale tangible fixed asse	hire of	(110,753) 5,665	809,278	306,056 (166,198) 7,935
Net cash outflow from investing activities			(105,088)	(158,263)
Net cash inflow before financing			£704,190	£147,793
Financing Hire purchase payments Issue of ordinary share capital	18 ∍	174,324		205,521
Net cash outflow from financing			174,253	205,521
Increase/(decrease) in cas	sh 9		529,937	(57,728)
			£704,190	£147,793

#### NOTE OF HISTORICAL COST PROFITS AND LOSSES FOR THE YEAR ENDED 30TH APRIL 1996

	<u>1996</u>	1995
Reported profit on ordinary activities before taxation	25,476	70,345
Difference between a historical cost depreciat charge and the actual depreciation charge calculated on the revalued amount	ion 4,062	4,062
Historical cost profit on ordinary activities before taxation	£29,538	£74,407
Historical cost profit for the year retained after taxation and dividends	£294	£51,268
RECONCILIATION OF MOVEMENTS IN SHAR	EHOLDERS FUN	DS
	1996 £	1995 £
Profit for the financial year Dividend paid	3,732 (7,500)	47,206
Retained loss for the year (1995 profit)	(3,768)	47,206
New shares issued during the year	71	-
Net deductions during the year (1995 additions) Opening shareholders funds	(3,697) 1,596,835	
Closing shareholders funds	£1,593,138	£1,596,835

The notes on pages 11 to 21 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996

#### 1. Accounting policies

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the company's financial statements.

#### (a) Basis of accounting

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets.

The company and its subsidiary undertaking comprise a small group. The company has taken advantage of the exemption provided by Section 248 of the Companies Act 1985 not to prepare group accounts. The financial statements therefore present information about the company as an individual undertaking and not about its group.

#### (b) Turnover

Turnover represents amounts invoiced by the company in respect of goods and services provided during the year, excluding value added tax.

#### (c) Depreciation and amortisation

Depreciation and amortisation is calculated so as to write off the cost of the tangible fixed assets by the following instalments over their estimated useful lives.

Long leasehold buildings	125	years
Short leasehold buildings	20	years
Plant and equipment	4	years
Office equipment	7	years
Motor vehicles	4	years

Amortisation has not been written off freehold land and buildings as significant maintenance costs are charged to the profit and loss account to maintain the standard of the property.

#### (d) Leased assets

Where assets are acquired under hire purchase agreements which give rights approximating to ownership, the amount representing the outright purchase price of such assets is included in tangible fixed assets. Depreciation is provided at rates designed to write off the net cost in equal annual amounts over the estimated useful lives of the assets. The capital element of future payments is charged to the profit and loss account as it accrues.

Expenditure on operating leases is charged to the profit and loss account on a basis representative of the benefit derived from the asset, normally on a straight line basis over the lease period.

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996 (continued)

#### 1. Accounting policies (continued)

#### (e) Stock

Stock has been valued at the lower of cost or net realisable value. Cost in the case of products manufactured by the company consists of direct material and labour costs, together with relevant factory overheads.

#### (f) Creditors and stock

Some of the purchases of goods by the group are made on the terms that ownership of the goods shall, in general, not pass until payment. The financial statements are nevertheless drawn up on the basis that such ownership will be established in the normal course of trading.

#### (q) Debtors

Bad debts have been written off and specific provision made for any debts considered doubtful.

#### (h) Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

#### (i) Foreign exchange

Transactions denominated in foreign currencies are translated into sterling and recorded at the rate of exchange ruling at the date of the transactions. Balances denominated in a foreign currency are translated into sterling at the exchange rates ruling on the balance sheet date.

#### 2. Turnover

The total turnover arose from the activity of manufacturing and factoring adhesives. The analysis of turnover by geographical area is as follows:-

	1996	1995
	£	£
United Kingdom	11,287,883	9,012,496
Eire	86,714	77,592
Rest of Europe	199,214	152,699
Middle East	19,163	11,557
Far East	112,683	35,379
South Africa	488	-
Austrailia	410	360
United States of America	157,543	25,829
West Indies	53	-
Asia	3,442	-

£11,867,593 £9,315,912

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996 (continued)

#### 3. Staff numbers and costs

4.

The average number of persons employed by the company during the year was as follows:-

		<u>1996</u>	1995
	Management Administration Sales and technical Production	5 11 15 51	4 10 15 47
			<del></del>
		82	76
	The aggregate payroll costs of those persons was as follows:-	=	<del></del>
		1996 £	1995 £
	Wages and salaries Social security Pension scheme contributions	3,021,935 140,762 376,615	2,236,186 117,685
		£3,539,312	£2,493,559
•	Operating profit		
		1996 £	1995 £
	The operating profit is arrived at after charging:-		
	Depreciation and amortisation of tangible fixed assets		
	Owned Held under hire purchase	91,563	62,010
	contracts	121,838	125,045
	Directors emoluments for management	213,401	187,055
	(see note 5) Directors other emoluments Directors pension scheme contributions Directors life assurance policies Auditors remuneration and expenses	164,212 1,470,000 225,000 31,966 7,600	58,741 1,010,000 55,000 - 7,200

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996 (continued)

5.	Directors emoluments	<u> 1996</u>	1995
	Directors emoluments excluding pension scheme contributions		
	Emoluments of the chairman	£ NIL	£ NIL
	Emoluments of the other directors, excl pension contributions, falling within the bands:-		· ·
		Number	Number
	£ 60,001 - £ 65,000 £ 45,000 - £ 50,000 £ 40,001 - £ 45,000 £ 27,501 - £ 30,000	1 1 1	- - - 2
6.	Interest payable	<u>1996</u>	<u>1995</u>
	On overdrafts and loans repayable within five years Bank Hire purchase Other loans	43,966 17,327 ————	39,967 23,610 1,500
7.	Taxation	£61,293	£65,077 ———
		1996 £	1995 £
	Taxation based on the taxable profit for the year:-		
	Corporation tax 25% Underprovision in respect of prior years	21,744	23,034
		£21,744	£23,139
	The tax charge for the year has been reduced by:-		
	Capital allowances	£41,218	£43,150

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996 (continued)

# 8. Reconciliation of operating profit to net cash inflow from operating activities

	1996 £	1995 £
Operating profit Depreciation charges (Increase) in stocks Decrease/(increase) in debtors Increase in creditors	65,636 213,401 (136,935) 35,275 700,548	127,890 187,055 (192,528) (646,972) 884,883
Loss on disposal of tangible fixed as	ssets 3,922	3,378
Net cash inflow from activities	£881,847	£363,706

#### 9. Analysis of changes in cash and cash equivalents during the year

	<u> 1996</u>	1995
Balance at 1st May 1995 Net cash inflow/(outflow)	£ (548,442) 529,937	£ (490,714) (57,728)
Balance at 30th April 1996	£(18,505)	£(548,442)

# 10. Analysis of the balances of cash and cash equivalents in the balance sheet

	1996 £	1995 £	Change in <u>year</u> £
Cash Bank	1,559	1,584	(25)
Bank overdraft	529,038 (549,102)	511,383 (1,061,409)	17,655 512,307
	£(18,505)	£(548,442)	£529,937

# NOTES TO THE ACCOUNTS - 30TH APRIL 1996

11. Fixed assets - Tangible

Total	3,144,790 176,285 (16,939)	3,304,136	2,319,303	3,304,136	1,746,914 213,401 (7,352)	1,952,963	£1,351,173	£1,397,876	£178,274	£268,655
Motor vehicles	451,282 28,459 (13,745)	465,996	465,996	465,996	289,385 72,084 (6,872)	354,597	111,399	£161,897	883,678	£157,774
Office equipment £	181,576 12,282 (3,194)	190,664	190,664	190,664	152,556 8,999 (480)	161,075	£29,589	£29,020	£11,867	£15,103
Plant and equipment	1,386,185	1,492,431	1,492,431	1,492,431	1,235,374 125,720	1,361,094	£131,337	1150,811	£77,729	£95,778
Short leasehold land and buildings	5,344 1	5,344 1	5,344 1	5,344 1	1,335 1,267	1,602 1	£3,742	£4,009	l ul	1
Long leasehold land and buildings	731,030	731,030	46,197	731,030	68,264 6,331	74,595	£656,435	£662,766	ા	-
Freehold land and buildings	389,373	418,671	118,671	418,671	1 1 1	ı	£418,671	£389,373	ı	1
	Cost or valuation Opening balance Additions Disposals	Closing balance	Cost Valuation (1990)		Depreciation Opening balance Charge for the year Disposals	Closing balance	Net book value 30th April 1996	30th April 1995	purchase contracts 30th April 1995	30th April 1994

# NOTES TO THE ACCOUNTS - 30TH APRIL 1996 (continued)

11. Fixed assets - Tangible continued	1996 £	1995 f
Particulars relating to revalued assets are given below:	~	~
Freehold land and buildings 1990 open market value	£300,000	£300,000
Historical cost of revalued assets	£188,929	£188,929
Long leasehold land and buildings 1990 open market value Aggregate depreciation thereon	684,833 (71,890)	684,833 (67,828)
Net book value	£612,943	£617,005
Historical cost of revalued assets Aggregate depreciation based on	256,395	256,095
historical cost	(45,610)	(43,074)
Historical cost net book value	£210,785	£213,321

The leasehold buildings are on land which has been leased for a term of 125 year from 12th December 1974. Freehold land and buildings have not been amortised.

Other tangible fixed assets including subsequent additions to land and buildings are included at cost.

#### 12. Fixed assets - Investments in subsidiaries

Raleigh Adhosive Coatings Limited	199	<u>6</u>	<u>19</u>	<u>95</u>
Raleigh Adhesive Coatings Limited (wholly owned)	£	3	£	3

The company's investment in subsidiary undertaking represents the cost of acquisition of 100% of the ordinary share capital of Raleigh Adhesives Coatings Limited a company registered in England and Wales, which provides adhesive tapes.

At 30th April 1996, the aggregate share capital and reserves of the subsidiary undertaking amounted to £(165,337), (1995 £204,557) and the profit for the year was £39,220 (1995 £23,589).

#### 13. Life assurance policies

	<u>1996</u>	<u>1995</u>
Premiums paid to date	£1,032	£1,032

The policies are on the lives of directors.

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996 (continued)

1	4	Stock	

<u>55.</u>	1996 £	1995 £
Raw materials	643,458	539,505
Solvents	45,585	40,532
Finished goods	357,821	314,774
Equipment for resale	10,777	7,291
Packing materials	76,220	94,824
Stationery	7,500	7,500

£1,141,361 £1,004,426

#### 15. Debtors - Amounts falling due within one year

	1996	<u> 1995</u>
	£	£
Trade debtors	2,491,721	2,312,333
Other debtors	6,055	175
Prepayments	34,334	25,911
Loan - Raleigh Adhesive Coatings Limited	· <b>-</b>	228,966

£2,532,110 £2,567,385

#### 16. Creditors - Amounts falling due within one year

	<u> 1996</u>	<u> 1995</u>
	£	£
Bank overdraft	549,102	1,061,409
Loan - Lombard North Central PLC	27,168	27,168
Amount due on hire purchase	116,577	174,885
Trade creditors	984,440	1,090,986
Value added tax	219,574	186,412
Taxation	16,795	15,332
Social security	14,960	13,514
Corporation tax	19,869	23,034
Other creditors	5,245	5,198
Accruals	1,187,766	70,824
Directors loans	574,824	1,044,574
Loan - Raleigh Adhesive Coatings Limited	144,679	· · · -
f	3,860,999	£3,713,336

The nature of the security in respect of the bank borrowing and loan is set out in note 17.

#### NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996 (continued)

17.	Creditors - Amounts	falling	due	after	more	than	one	year	
							1996		<u> 1995</u>
		_					£		£
	Amount due on hi repayable wit	hin five	year			•	72,57	3 1	123,057
	Loan - Lombard N repayable wit	_				2	29,56	6	50,461
							<del></del>		<del> </del>
						£10	2,13	9 £1	173,518

The bank borrowing is secured by:-

- (a) Unlimited debenture dated 17th May 1990.
- (b) Charge over leasehold factory, Plot 11, Sandy Way, Amington, Tamworth, Staffordshire. (c) Charge over freehold property at Sandy Way,
- Amington, Tamworth.

The loan is secured by a chattle mortgage in respect of 2  $\times$  5 ton pressurised vaccum mixing vessels, serial number V109 and V110 dated 10th August 1993.

#### 18

.8.	Obligations under hire purchase	<u>1996</u>	<u> 1995</u>
	Amounts payable within one year	£ 125,164	£ 192,054
	Amounts payable after more than one year In the second to fifth years inclusive	75,212	128,950
	Less:	200,376	321,004
	Finance charges allocated to future periods	11,226	23,062
	•	£189,150	£297,942
	Disclosed as:-		<del></del>
	Creditors - Amounts falling due within one year	116,577	174,885
	Creditors - Amounts falling due after more than one year	72,573	123,057
		£189,150	£297,942
	Analysis of changes under hire purchase and during the current period		
	Opening balance at 1st May 1995 Proceeds in new borrowings	297,942 65,532	326,275 177,188
	Capital element of hire purchase payments	(174,324)	(205,521)
	Closing balance at 30th April 1996	£189,150	£297,942

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996 (continued)

#### 19. Share capital

Authorized	<u>1996</u> £	1995 £
Authorised Ordinary shares of £1 each "B" shares of £1 each	15,000 71	15,000
	£15,071	£15,000
Allotted, called up and fully paid		
Ordinary shares of £1 each "B" shares of £1 each	£ 1,334 71	£ 1,334
	£1,405	£1,334

On 29th April 1996 the company increased its authorised share capital by the creation of an additional 71 "B" shares of £1 each. The 71 "B" shares of £1 each were allotted to Apollo Adhesives Limited in cash at par, a company registered in England and Wales.

#### 20. Reserves

	Opening	Movement	Closing
	balance	in year	balance
	£	£	£
Share premium	139	_	139
Capital redemption reserve	667	-	667
Revaluation reserve	613,146	_	613,146
Profit and loss account	981,549	(3,768)	977,781
	£1,595,501	£(3,768) £	1,591,733

#### 21. Contingent liabilities

The company has given an unlimited guarantee to its subsidiary company Raleigh Adhesive Coatings Limited. In the opinion of the directors no liability will arise under this guarantee.

#### 22. Capital commitments

- (a) There was no capital expenditure contracted for or approved by the directors for which contracts had not been placed.
- (b) At 30th April 1996 the company had annual commitments under operating leases, falling due in the year ending 30th April 1997 as follows:-

	Land and <u>buildings</u> £	Other <u>assets</u> £
Operating leases which expire Between 2 and 5 years Over 5 years	7,250 53,074	3,260
		<del></del>
	£60,324	£3,260

# NOTES TO THE FINANCIAL STATEMENTS - 30TH APRIL 1996 (continued)

#### 23. Connected party transactions

Transactions with companies in which the director had material equity interests

			1996 F	1995 £
R.F. Saunders			~	
Sales to				
Raleigh Adhesive	Coatings	Limited	108,155	96,161
Purchases from				
Raleigh Adhesive	Coatings	Limited	911,158	739,107
Management charges				
Raleigh Adhesive	Coatings	Limited	35,000	35,000

During the year 71 "B" ordinary shares were issued to Apollo Adhesives Limited, which is a company owned by R.F. Saunders and J.H. Davis.

#### 24. Holding company

The company's ultimate holding company is Apollo Chemicals Holdings Limited, a company registered in England and Wales.