FOUNTAIN INDUSTRIES (U.K.) LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999



ENSORS

Chartered Accountants & Registered Auditors
46 St Nicholas Street
IPSWICH
IP1 1TT

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1999

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FOUNTAIN INDUSTRIES (U.K.) LIMITED OFFICERS AND PROFESSIONAL ADVISERS

The board of directors Mr G E Smith

Mr D Rolland

Company secretary Ms R L Fulcher

Auditors Ensors Chartered Accountants

& Registered Auditors
46 St Nicholas Street

IPSWICH IP1 1TT

Bankers National Westminster

Tavern Street

Ipswich IP1 3BD

Solicitors Birketts

20 -32 Museum Street

Ipswich IP1 1HZ

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 1999

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 December 1999.

PRINCIPAL ACTIVITIES

The principal activity of the company during the year was the sale of drink dispensing equipment, together with associated products.

THE DIRECTORS AND THEIR INTERESTS IN SHARES OF THE COMPANY

The directors who served the company during the year together with their beneficial interests in the shares of the company were as follows:

Ordinary Shares of £1 each
At 31 December 1999 At 1 January 1999
or later date
of appointment

Mr G E Smith		
Mr D Rolland		

Mr D Rolland was appointed as a director on 4 January 1999.

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss for the year then ended.

In preparing those financial statements, the directors are required to:

select suitable accounting policies, as described on page 7, and then apply them consistently;

make judgements and estimates that are reasonable and prudent; and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

A resolution to appoint Ensors as auditors will be put to the members at the annual general meeting .

DIRECTORS' REPORT (continued)

FOR THE YEAR ENDED 31 DECEMBER 1999

SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part VII of the Companies Act 1985.

Signed by order of the board

MS R L FULCHER Company Secretary

29 February 2000

AUDITORS' REPORT TO THE SHAREHOLDERS

FOR THE YEAR ENDED 31 DECEMBER 1999

We have audited the financial statements on pages 5 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 7.

RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITORS

As described on page 2, the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1999 and of the profit of the company for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

ENSORS

Chartered Accountants

& Registered Auditors

IPSWICH

9 March 2000

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1999

	Note	1999	1998
TURNOVER:		£ 756,990	£ 810,281
Cost of sales		(513,287)	(564,299)
GROSS PROFIT		243,703	245,982
Distribution Costs Administrative expenses		(100,070) (88,946)	(98,013) (97,858)
OPERATING PROFIT	2	54,687	50,111
Loss on disposal of investments		(653)	
		54,034	50,111
Interest receivable Interest payable	3	1,246 (2,028)	308 (2,052)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		53,252	48,367
Tax on profit on ordinary activities		(10,119)	(16,019)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		43,133	32,348
Equity dividends paid		-	(20,000)
RETAINED PROFIT FOR THE FINANCIAL YEAR		43,133	12,348
Balance brought forward		242,061	229,713
Balance carried forward		285,194	242,061

The company has no recognised gains or losses other than the results for the year as set out above.

All of the activities of the company are classed as continuing.

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BALANCE SHEET

AS AT 31 DECEMBER 1999

	Note	1999	1998
FIVED ACCETO		£	£
FIXED ASSETS Tangible assets	4	54,700	64,432
CURRENT ASSETS			
Stocks		120,604	116,071
Debtors	5	144,023	137,790
Cash at bank		56,066	42,520
		320,693	296,381
CREDITORS: Amounts falling due			
within one year	6	(76,605)	(93,551)
NET CURRENT ASSETS		244,088	202,830
TOTAL ASSETS LESS CURRENT LIABILITIES		298,788	267,262
CREDITORS: Amounts falling due			
after more than one year	7	(13,542)	(25,149)
		285,246	242,113
6.5.TAL AND 5#6551/56			
CAPITAL AND RESERVES	40	F0	50
Called-up equity share capital Profit and loss account	10	52 285 104	52 242,061
		285,194	
SHAREHOLDERS' FUNDS	11	285,246	242,113

Shareholders' funds are fully attributable to equity interests

These financial statements have been prepared in accordance with the special provisions for small companies under Part VII of the Companies Act 1985.

By order of the board ... 29 February 2000

MR G E SMITH Director

Mr D ROLLAND Director

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1999

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention.

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the company is small.

Turnover

Turnover represents amounts invoiced, in respect of the sale of goods (and services) to customers. In the directors opinion turnover attributable to geographic markets outside the United Kingdom amounted to 10% (1998: 15%).

Depreciation

Depreciation is calculated to write off the cost, less estimated residual value of fixed assets, over their estimated useful lives as follows:

Delivery vehicle - 25% on cost
Plant & Machinery - 20% on cost
Fixtures & Fittings - 20% on cost
Motor Vehicles - 20% on cost
Computer Equipment - 20% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Finance lease agreements

Assets held under finance leases and the related lease obligations are included at the fair value of the leased assets at the inception of the lease. Depreciation on leased assets is calculated to write off this amount on a straight line basis over the shorter of the lease term and the useful life of the asset.

Rentals payable are apportioned between the finance charge and a reduction of the outstanding obligation for future amounts payable so that the charge for each accounting period is a constant percentage of the remaining balance of the capital sum outstanding.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

FOUNTAIN INDUSTRIES (U.K.) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

2. OPERATING PROFIT

Operating profit is stated after charging:
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Operating profit is stated after charging.		
	1999	1998
	£	£
Directors' Emoluments	38,160	37,376
Depreciation	26,088	33,512
Auditors' fees	2,500	3,800
Net loss on foreign currency translation	(11,854)	6,808
Operating lease rentals		
- Plant and machinery	1,522	1,080
- Other	25,539	24,746
	,	
INTEREST PAYABLE		
	1999	1998
	£	£
Finance charges	2,028	2,052
-		

4. TANGIBLE FIXED ASSETS

3.

	Delivery Vehicles £	Plant & Machinery	Fixtures & Fittings	Motor Vehicles £	Total £
COST	_	~	~	~	~
At 1 January 1999 Additions	48,714 	99,944 15,318	43,994 1,038	17,919 -	210,571 16,356
At 31 December 1999	48,714	115,262	45,032	17,919	226,927
DEPRECIATION					
At 1 January 1999 Charge for the year	14,819 14,613	74,375 8,125	40,753 1,623	16,192 1,727	146,139 26,088
At 31 December 1999	29,432	82,500	42,376	17,919	172,227
NET BOOK VALUE					
At 31 December 1999	19,282	32,762	2,656		54,700
At 31 December 1998	33,895	25,569	3,241	1,727	64,432

Finance lease agreements

Included within the net book value of £54,700 is £19,282 (1998 - £33,895) relating to assets held under finance lease agreements. The depreciation charged to the accounts in the year in respect of such assets amounted to £14,613 (1998 - £9,744).

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1999

5. DEBTORS

	Trade debtors Amounts owed by group undertakings Other debtors	1999 £ 124,498 6,035 13,490 144,023	1998 £ 117,686 5,159 14,945 137,790
6.	CREDITORS: Amounts falling due within one year		<u></u>
U.	Trade creditors Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors	1999 £ 5,051 37,824 10,950 3,753 19,027	1998 £ 23,036 34,390 13,094 3,153 19,878
		76,605	93,551
7.	CREDITORS: Amounts falling due after more than one year		
		1999 £	1998 £
	Other creditors	13,542	25,149
8.	COMMITMENTS UNDER FINANCE LEASE AGREEMENTS		
	Future commitments under finance lease agreements are as folk	ows:	
	Amounts payable within 1 year Amounts payable between 1 and 2 years Amounts payable between 3 and 5 years	1999 £ 11,607 11,607 1,935 25,149	1998 £ 11,607 11,607 13,542
		23,149	36,756

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1999

9. RELATED PARTY TRANSACTIONS

The immediate controlling company is Fountain Netherlands Holdings BV, a company incorporated in Holland.

The ultimate controlling company is Fountain Industries Europe SA, a company incorporated in Belgium.

The company is more than 90% controlled by the group and therefore advantage has been taken of the exemption not to disclose group related party transactions in the financial statements.

All related party transactions between the company and other group members have been eliminated in the consolidated financial statements of Fountain Industries Europe SA.

10. SHARE CAPITAL

Authorised share capital:

•	1999	1998
10,000 Ordinary shares of £1 each	10,000	10,000
Allotted, called up and fully paid:		
	1999	1998
	£	£
Ordinary share capital	52	52

11. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	Ordinary share capital	Profit & Loss Account	Reserves	Total
	£	£	£	£
Balance at 1 January 1998	52	229,713	-	229,765
Profit for the financial year		32,348		32,348
Dividends		(20,000)		(20,000)
Balance at 31 December 1998	52	242,061	-	242,113
Profit for the financial year		43,133		43,133
Balance at 31 December 1999	52	285,194	-	285,246

FOUNTAIN INDUSTRIES (U.K.) LIMITED
MANAGEMENT INFORMATION
FOR THE YEAR ENDED 31 DECEMBER 1999

The following pages do not form part of the statutory financial statements which are the subject of the auditors' report on page 4.

DETAILED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1999

	1999	1998
TURNOVER:	£ 756,990	£ 810,281
COST OF SALES Purchases Direct labour and N.I.C. Storage labour and N.I.C. Sales labour and N.I.C. Heat light and power Overalls and cleaning Plant and factory maintenance Insurance Rent	429,883 23,132 7,171 14,295 468 819 3,369 486 25,539	475,984 22,586 7,052 10,562 1,175 1,424 4,859 523 24,746
Plant depreciation	8,125	15,388
	513,287	564,299
GROSS PROFIT	243,703	245,982
OVERHEADS Distribution Costs Administrative expenses	100,070 88,946 189,016	98,013 97,858 195,871
OPERATING PROFIT	 54,687	50,111
Loss on disposal of investments	653 54,034	- 50,111
Bank interest receivable	1,246 55,280	308 50,419
HP/Finance lease charges	2,028	2,052
PROFIT ON ORDINARY ACTIVITIES	53,252	4 <u>8,367</u>

NOTES TO THE DETAILED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1999

	1999	1998
	£	£
ADMINISTRATIVE EXPENSES (continued)		
DISTRIBUTION COSTS		
DISTRIBUTION COSTS	17 505	10 144
Driver wages and N.I.C.	17,505 29,083	19,144 30,103
Royalties Discounts allowed	8,161	4,618
Dealers training	8,295	3,753
Regional meetings	0,200	314
Freight and carriage	1,641	(600)
Vehicle running	29,522	22,380
Travel and motor	595	151
Car Depreciation	-	4,173
Advertising	5,268	13,977
	100,070	98,013
	100,070	90,013
ADMINISTRATIVE EXPENSES		
Personnel costs	00.070	44.045
Wages salaries and N.I.C.	36,670	44,815
Establishment expenses		
Rates	4,938	4,786
Light and heat	842	1,374
Insurance	486	718
Plant and factory maintenance	1,283	_609
	7,549	7,487
General expenses		
Travel and motor expenses	7,164	6,051
Telecommunications	2,900	2,884
Computer costs	507	522
Office Equipment Maintenance	266	4 047
Postage	949	1,017
Printing and stationery	1,858 1,754	1,887 1,412
General expenses Management charges payable	5,129	5,747
Legal and professional fees	20,913	830
Accountancy fees	5,088	4,944
Auditors remuneration	3,200	4,350
Depreciation of fixtures and fittings	1,623	4,207
5	51,351	33,851
	31,331	33,001
Financial costs	(0.000)	0.000
Provision for doubtful debts	(9,969)	9,039
Leasing charges	1,522	1,080
Bank charges	1,692	1,586
Foreign currency gains/losses	131	-
	(<u>6,624</u>)	11,705
	88,946	97,858
40		