MONARCH ALUMINIUM LIMITED ANNUAL REPORT YEAR ENDED 31st DECEMBER 1995 Co.No. 1029071



ANNUAL REPORT

YEAR ENDED 31st DECEMBER 1995

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DIRECTORS' REPORT

The directors submit their report and the audited financial statements for the year ended 31st December 1995.

DIRECTORS' RESPONSIBILITIES

The Board of directors is required each year to provide financial statements which give a true and fair view of the results and state of affairs of the company. The financial statements must comply with the provisions of the Companies Act 1985 and with applicable accounting standards.

In preparing the financial statements, the directors have responsibility for adopting accounting policies appropriate to the company's business. These policies must be applied consistently, taking a reasonable and prudent view where judgements and estimates are necessary. The directors must maintain adequate accounting records, and take reasonable steps to protect the assets of the company and to deter and detect fraud and other irregularities.

The directors confirm their compliance with these requirements.

PRINCIPAL ACTIVITY

The company's principal activity is the marketing and manufacture of aluminium systems for the home improvement and commercial markets.

TRADING REVIEW

During the year the company restructured its core business by the closure of its customised kit conservatory centre and sale of the greenhouse business to a third party. This has enabled the company to retain a presence in the conservatory and building products sector through its window and door customers.

Trading volumes were stable, although gross margins suffered as a result of commodity price rises. A number of new products were successfully launched and the benefit from these will feed through in future years.

FUTURE DEVELOPMENT

The restructuring will give greater focus on the core business of aluminium windows, doors, roofing and facade glazing systems suitable for the home improvement, local authority and commercial markets. The company is to continue developing and launching products to complement the integrated system which is offered to diverse markets.

RESULTS AND DIVIDENDS

The profit for the year before taxation was £1,389,000 (1994:£9,670,000). The directors do not recommend payment of a final ordinary dividend (1994:£200,000). An interim dividend of £1,790,000 (1994:£1,200,000) was paid during the year on the ordinary shares and a dividend of £1,402,000 (1994:£6,020,000) was paid on the 7% Redeemable Cumulative Preference Shares.

RESEARCH AND DEVELOPMENT

The company has maintained its commitment to research and development. Continuity of investment in this area will ensure that the company retains its market leadership role.

DIRECTORS' REPORT

FIXED ASSETS

Details of fixed assets are disclosed in Note 7 to the financial statements.

DIRECTORS

The directors during the year were:-

A.G. Deeks R.A. Greenslade N.J. Vincent

No director had any beneficial interest in the shares of the company or its parent company.

HEALTH AND SAFETY AT WORK ACT 1974

It is the company's policy that all possible steps will be taken at all times to ensure the health and safety of persons and to prevent damage to the company's property. In accordance with the Act, a comprehensive policy statement together with health and safety rules has been issued within the company to all its employees.

DISABLED EMPLOYEES

Wherever possible it is company policy to employ disabled persons, to offer continuity of employment to employees who become disabled, and to provide career and training opportunities commensurate with their abilities.

EMPLOYEE CONSULTATION

The company places considerable value on the involvement of its employees and has continued its previous practice of keeping them informed on matters affecting them as employees and on the various factors affecting the performance of the company. This is achieved through formal and informal meetings and the company newsletter. All employees participate in a bonus scheme related to the overall profitability of the company.

CHARITABLE AND POLITICAL CONTRIBUTIONS

There were no donations to political organisations during the year. Charitable donations amounted to £31 (1994:£557).

AUDITORS

A resolution to re-appoint Pannell Kerr Forster will be proposed at the Annual General Meeting.

BY ORDER OF THE BOARD

JOSEPH PITT HOUSE PITTVILLE CIRCUS ROAD CHELTENHAM 26th January 1996

AUDITORS' REPORT TO THE MEMBERS

We have audited the financial statements on pages 4 to 13 which have been prepared under the accounting policies set out on pages 4 and 5.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31st December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PANNELL KERR FORSTER CHARTERED ACCOUNTANTS REGISTERED AUDITORS

Parnell Ken Fort

NOTTINGHAM 26th January 1996

ACCOUNTING POLICIES

1. ACCOUNTING CONVENTION

The financial statements are prepared under the historical cost convention and in accordance with applicable Accounting Standards.

2. TURNOVER

Turnover represents the invoiced value of sales, net of trade discounts, excluding value added tax.

3. FIXED ASSETS AND DEPRECIATION

Fixed assets are depreciated on a straight line basis over their estimated useful lives at the following rates:-

Freehold property	4%
Leasehold property	over the life of the lease
Plant and equipment	10% - 50%
Office equipment and fittings	20% - 50%
Motor vehicles	25% - 50%

Freehold land is not depreciated.

4. **INVESTMENTS**

Investments in subsidiary undertakings are stated at cost less amounts written off for any permanent diminution of value. Income from subsidiary undertakings is only recognised for dividends receivable.

The company has taken advantage of Section 228 of the Companies Act 1985, whereby consolidated accounts have not been prepared.

5. RESEARCH AND DEVELOPMENT

Research and development expenditure is written off to the profit and loss account as incurred.

6. STOCK

Stock is stated at the lower of cost or estimated net realisable value. Cost includes appropriate overheads.

7. **DEFERRED TAXATION**

Deferred tax is computed using the liability method, at the appropriate rate of tax, to the extent that it is probable that a liability will crystallise in the foreseeable future.

ACCOUNTING POLICIES

8. PENSIONS

The company participates in Sapa Holdings Limited's funded defined benefit pension scheme under which contributions are made to a separately administered trust fund.

Contributions are charged to the profit and loss account so as to spread the cost of pensions over the participating employees' working lives within the Group. The regular cost is attributed to individual years using the projected unit method. Any variations identified as a result of actuarial valuations are spread over the anticipated remaining service lives of the participating employees.

9. FOREIGN CURRENCIES

All significant transactions involving foreign currency are covered forward by contract and translated at contract rates. Other foreign currency balances are translated at the rates of exchange ruling at the balance sheet date. All differences arising on translation are taken to the profit and loss account.

10. GOVERNMENT GRANTS

Government grants in respect of capital expenditure are credited to a deferred income account and are released to profit over the expected useful lives of the relevant assets by equal instalments. Grants of a revenue nature are credited to income in the period to which they relate.

11. OPERATING LEASES

The cost of all operating leases are charged to the profit and loss account on a straight line basis over the term of the lease.

PROFIT AND LOSS ACCOUNT

YEAR ENDED 31st DECEMBER 1995

		Continuina	Discontinued	1995 Total	Continuina	1994 as Discontinued	restated Total
	Note	Continuing £000	£000	£000	£000	£000	£000
TURNOVER	1	19,761	2,289	22,050	19,626	3,149	22,775
Cost of sales		14,437	2,131	16,568	13,319	2,505	15,824
GROSS PROFIT		5,324	158	5,482	6,307	644	6,951
Distribution costs		682	318	1,000	725	312	1,037
Administrative expenses		4,180	791	4,971	4,560	589	5,149
OPERATING PROFIT	2	462	(951)	(489)	1,022	(257)	765
Interest receivable and similar income	4			2,103			9,031
				1,614			9,796
Interest payable and similar charges	5			225			126
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION				1,389			9,670
Taxation	6			525			3,204
PROFIT FOR THE FINANCIAL YEAR	1			864			6,466
Interim dividend paid on ordinary equity shares				1,790			1,200
Proposed dividend on ordinary equity shares				-			200
Dividends paid on preference non-equity shares				1,402			6,020
RETAINED LOSS FOR THE YEAR	16			(2,328)			(954)

A statement of total recognised gains and losses has not been supplied as there were no recognised gains or losses other than the profit for the period.

The reported profit for the year is not materially different from the profit on an unmodified historical cost basis.

BALANCE SHEET

31st DECEMBER 1995

	N .	1995 £000	1994 £000
FIXED ASSETS	<u>Note</u>		
Tangible Assets	7	3,529	3,887
Investments Loan to related undertaking	8 9	85 -	85 86,000
		3,614	89,972
CURRENT ASSETS	40	4.004	0.770
Stock Debtors	10 11	1,991 4,537	2,778 7,529
Cash at bank and in hand		4	4
		6,532	10,311
CREDITORS:Amounts falling due	12	7.009	10.762
within one year	12	7,008 	10,763
NET CURRENT (LIABILITIES)/ASSETS		(476)	(452)
TOTAL ASSETS LESS CURRENT LIABILITIES		3,138	89,520
CREDITORS:Amounts falling due			
after more than one year	13	2000	-
PROVISIONS FOR LIABILITIES AND CHARGES	14	256	310
		882	89,210
CAPITAL AND RESERVES		***********	
Called up share capital:equity & non-equity	15	1,420	86,011
Profit and loss account		(538) 	3,199
SHAREHOLDERS' FUNDS	16	882	89,210

APPROVED BY THE BOARD ON 26th JANUARY 1996

N.J. VINCENT DIRECTOR

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31st DECEMBER 1995

1. TURNOVER

Turnover is mainly attributable to the marketing and manufacture of aluminium systems for the home improvement and commercial markets.

An analysis of the market is as follows:-

	1995	1994
	£000	£000
United Kingdom	21,609	22,210
Europe	423	547
North America	18	18
	22,050	22,775

Discontinued business sales relates mainly to United Kingdom.

2. **OPERATING PROFIT**

Operating profit is stated after charging:-

Directors' remuneration for management services (including pension contributions) Depreciation of owned fixed assets Hire of plant and equipment Operating lease rentals - Land and Buildings - Other Research and development	81 487 39 223 160 155	63 441 36 195 140 159
Fees paid to Pannell Kerr Forster: Audit fees Taxation fees Other fees	20 2 3 25	18 5 - 23

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31st DECEMBER 1995

		1995	1994
^	EMPLOYEE	£000	£000
3.	EMPLOYEES		
	Staff costs during the year:-		
	Wages and salaries	3,359	3,632
	Social security costs	281	303
	Defined benefit pension costs	210	200
		3,850	4,135
		<u>Number</u>	Number
	The average weekly number of employees	110111001	110111001
	was made up as follows:-		
	Production	150	175
	Office and administration	90	96
		240	271
	DIRECTORS' REMUNERATION	£000	£000
	Directors/ consluments for more appropriate		
	Directors' emoluments for management services excluding pension contributions:-		
	Chairman	Nil	Nil
	Highest paid director	81	55
	viigitaa para amataa		
	All directors who served during the year		
	in the ranges:-	<u>Number</u>	<u>Number</u>
	£ Nil - £5,000	2	4
	£50,001 - £55,000	-	1
	£90,001 - £95,000	1 	-
		222	2000
4	INTEDECT DECENTABLE AND CIMIL AD INCOME	£000	£000
4.	INTEREST RECEIVABLE AND SIMILAR INCOME		
	Bank interest receivable	-	1
	Interest on loan to related undertaking	2,103	9,030
		2,103	9,031
5.	INTEREST PAYABLE AND SIMILAR CHARGES		
	On bank overdraft	225	126
	on bank ovoididit		

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31st DECEMBER 1995

		525	3,204
	Adjustment in respect of prior years	(26)	(12)
	Deferred taxation	(54)	4
	Corporation tax on profit for the year at 33%	605	3,212
6.	TAXATION		
		£000	£000
		1995	1994

7. TANGIBLE ASSETS

	• •	Short Leasehold	Plant and Equipment	Motor Vehicles	Total
	£000	£000	£000	£000	£000
COST					
1st January 1995	2,901	68	4,017	246	7,232
Additions	-	-	199	10	209
Transfers	-	-	-	8	8
Disposals	-	-	(612)	(107)	(719)
Reclassify	77	-	(77)	-	_
31st December 1995	2,978	68	3,527	157	6,730
DEPRECIATION					
1st January 1995	801	37	2,346	161	3,345
Charge for the year	96	3	356	32	487
Transfers	-	-	=	15	15
Disposals	-	-	(547)	(99)	(646)
31st December 1995	897	40	2,155	109	3,201
NET BOOK VALUE					
31st December 1995	2,081	28	1,372	48	3,529
1st January 1995	2,100	31	1,671	85	3,887

Freehold land amounting to £638,000 (1994: £638,000) has not been depreciated.

8.	INVESTMENTS	£000 £0		
	Investment - in subsidiary undertaking	85	85	

The investment represents a 100% holding in Ambassador Carports Limited, details of which are disclosed in the accounts of the UK parent company, Sapa Holdings Limited. Group accounts have not been prepared as the company is exempt from doing so being itself a wholly owned subsidiary undertaking.

NOTES TO THE FINANCIAL STATEMENTS

NOTE	S TO THE FINANCIAL STATEMENTS		
YEAR	ENDED 31st DECEMBER 1995	1995	1994
9.	LOAN TO RELATED UNDERTAKING	£000	£000
	The loan carries a fixed interest rate of 10.5% and was repaid on 27th March 1995	-	86,000
10.	STOCK		
	Raw materials and consumables Finished goods	1,540 451	2,020 758
		1,991	2,778
11.	There is no material difference between the purchase price or its replacement cost. DEBTORS: Amounts falling due in less than one year	production cos	t of stock and
	DEDICATE Amounts family and in 1000 than one your		
	Trade debtors Amounts owed by group undertakings	3,846 456	4,236 1,244
	Other debtors	1	1
	Prepayments and accrued income	220	236
	Advanced corporation tax recoverable	-	1,812
	Taxation recoverable	14	-
		4,537 	7,529
12.	CREDITORS: Amounts falling due within one year		
	Bank overdraft	2,984	2,890
	Trade creditors	2,357	2,837
	Amounts owed to group undertakings	569	781
	Other creditors	19	30
	Taxation and social security	510	3,690
	Accruals and provisions Proposed dividend	569 -	335 200
		7,008	10,763
	The amounts owed to group undertakings include a balance of in respect of investments.		4: £134,000)
13.	CREDITORS: Amounts falling due after more than one year		
	Amounts owed to group undertakings	2,000	-
14.	PROVISIONS FOR LIABILITIES AND CHARGES		
	Deferred taxation:	67.0	
	Accelerated capital allowances - amounts provided	256	310

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31st DECEMBER 1995

15.

	1,420	86,011
Non-equity Nil (1994: 86,000,000) 7% Redeemable Cumulative Preference shares of £1 each	<u>-</u>	86,000
Allotted and fully paid Equity 1,420,320 (1994: 11,000) ordinary shares of £1 each	1,420	11
	2,000	86,011
Non-equity Nil (1994: 86,000,000) 7% Redeemable Cumulative Preference shares of £1 each	-	86,000
CALLED UP SHARE CAPITAL Authorised Equity 2,000,000 (1994: 11,000) ordinary shares of £1 each	2,000	11
	1995 £000	1994 £000

The 7% Redeemable Cumulative Preference shares, were redeemed in full on 27th March 1995.

During the year the authorised non-equity share capital was reduced to nil, and the authorised equity share capital was increased to 2,000,000 ordinary shares of £1 each.

During the year a bonus issue of 1,409,320 ordinary shares of £1 each was made by converting the capital reserves to ordinary share capital. As the company has only one shareholder the bonus issue was issued in full to that shareholder.

16. MOVEMENTS IN SHAREHOLDERS' FUNDS

	Issued	Issued		Profit	
	Equity	Non-equity	Capital	& Loss	
	Capital	Capital	Reserve	Account	Total
	£000	£000	£000	£000	£000
At 1st January 1995	11	86,000		3,199	89,210
Share redemption	-	(86,000)	_	_	(86,000)
Transfer to capital reserves	-	-	1,409	(1,409)	-
Bonus issue of ordinary shar	es 1,409	_	(1,409)	-	-
Loss for the period	-	-	-	(2,328)	(2,328)
At 31st December 1995	1,420	-	-	(538)	882

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31st DECEMBER 1995

17. CONTINGENT LIABILITY

The company is committed to make payments in the next year on non-cancellable operating leases for the following amounts.

•	Land an	Land and Buildings		Other	
	1995	1994	1995	1994	
	£000	£000	£000	£000	
Operating leases which expire:					
within one year	-	-	22	73	
within two to five year	-	-	49	20	
in over five years	195	195	-	_	
	195	195	71	93	

The company has guaranteed the bank indebtedness of certain group companies.

18. **PENSION COMMITMENTS**

The company participates in Sapa Holdings Limited's funded defined benefit pension scheme under which contributions are made to a separately administered trust fund.

Contributions to the scheme are determined with the advice of independent qualified actuaries using the projected unit method. The most recent valuation was conducted as at 1st May 1995 the results of which are disclosed in the accounts of Sapa Holdings Limited.

	Authorised by the directors but not yet contracted	61	26
	Contracted but not provided for	5	31
19.	CAPITAL COMMITMENTS		
		£000	£000
		1995	1994

20. CASH FLOW STATEMENTS

No cash flow statement has been prepared since the company is a wholly owned subsidiary undertaking and is exempt from doing so by the provisions of FRS 1.

21. PARENT COMPANIES

The company is a subsidiary undertaking of Sapa Holdings Limited which is registered in England. The ultimate parent company is AB Electrolux which is incorporated in Sweden.