# EUROPA FACILITY SERVICES LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2001

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# **EUROPA FACILITY SERVICES LIMITED**

# **COMPANY INFORMATION**

**Directors** M H Jones

P M Hargraves

K W Durling

(Appointed 27 November 2001)

DJ Colbert

(Appointed 27 November 2001)

Secretary P M Hargraves

Company number 1027001

Registered office Gate House

Fretherne Road

Welwyn garden City, Herts

AL8 6RD

Auditors HLB AV Audit plc

66 Wigmore Street

London W1U 2HQ

Bankers National Westminster Bank Plc

PO Box 399 40 Whitgift Centre

Croydon Surrey CR9 3QB

# AV AUDIT

# EUROPA FACILITY SERVICES LIMITED

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# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2001

The directors present their report and financial statements for the year ended 31 December 2001.

## Principal activities and review of the business

The company is principally engaged in the provision of office and industrial cleaning and facilities management.

### Results and dividends

The results for the year are set out on page 4.

### The Euro

The company has assessed the impact of the introduction of the Euro on its operations and concluded that there will be no significant effects to the business in the immediate future.

### Directors

The following directors have held office since 1 January 2001:

M H Jones

P M Hargraves

K W Durling

(Appointed 27 November 2001)

D J Colbert

(Appointed 27 November 2001)

N D Huristone

(Appointed 27 November 2001 and resigned 27 April 2002)

### Directors' interests

The directors' interests in the shares of the company were as stated below:

|               | Ordinary shares of £ 1 each |                |  |
|---------------|-----------------------------|----------------|--|
|               | 31 December 2001            | 1 January 2001 |  |
| M H Jones     | -                           | -              |  |
| PM Hargraves  | -                           | -              |  |
| K W Durling   | •                           |                |  |
| D J Colbert   | -                           | -              |  |
| N D Huristone |                             | -              |  |

The directors have no beneficial interest in the shares of the company, which is a wholly owned subsidiary of Europa Facility Holdings Limited. The interests of the directors who are the directors of the parent undertaking are disclosed in the financial statements of that company.

# **Employee involvement**

The company's policy is to consult and discuss with employees, through unions, staff councils and at meetings, matters likely to affect employees' interests.

Information of matters of concern to employees is given through information bulletins and reports which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting the group's performance.

There is no employee share scheme at present, but the directors are considering the introduction of such a scheme as a means of further encouraging the involvement of employees in the company's performance.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2001

## Disabled persons

The company's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

### **Auditors**

AV Audit Limited acquired the audit practice of Levy Gee and in accordance with section 26 of the Companies Act 1989 has been appointed as auditors in succession. On 2 July 2002 AV Audit Limited changed its name to HLB AV Audit plc. In accordance with section 385 of the Companies Act 1985, a resolution proposing that they be re-appointed will be put to the Annual General Meeting.

# Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

PM Hargrave

Director 2/9/2002

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF EUROPA FACILITY SERVICES LIMITED

We have audited the financial statements of Europa Facility Services Limited on pages 4 to 12 for the year ended 31 December 2001. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

# Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

## Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**HLB AV Audit plc** 

66 Wigmore Street London W1U 2HQ

**Registered Auditor** 

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2001

|                                       | Notes  | 2001<br>£   | 2000<br>£   |
|---------------------------------------|--------|-------------|-------------|
|                                       | 110103 | ~           | ~           |
| Turnover                              | 2      | 5,084,873   | 4,030,872   |
| Cost of sales                         |        | (4,109,674) | (3,048,764) |
| Gross profit                          |        | 975,199     | 982,108     |
| Distribution costs                    |        | (46,097)    | (28,862)    |
| Administrative expenses               |        | (943,320)   | (886,453)   |
| Operating (loss)/profit               | 3      | (14,218)    | 66,793      |
| Other interest receivable and similar |        |             |             |
| income                                |        | 18,777      | 25,259      |
| Interest payable and similar charges  | 4      | (175)       | (965)       |
| Profit on ordinary activities before  |        |             | <del></del> |
| taxation                              |        | 4,384       | 91,087      |
| Tax on profit on ordinary activities  | 5      | (284)       | (15,212)    |
| Profit on ordinary activities after   |        | <del></del> |             |
| taxation                              | 11     | 4,100       | 75,875      |
|                                       |        | <del></del> |             |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# **BALANCE SHEET** AS AT 31 DECEMBER 2001

|  |       | 20          | 01      | 200         | 00          |
|--|-------|-------------|---------|-------------|-------------|
|  | Notes | £           | £       | £           | £           |
| Fixed assets                           |       |             |         |             |             |
| Tangible assets                        | 6     |             | 113,817 |             | 78,087      |
| Current assets                         |       |             |         |             |             |
| Debtors                                | 7     | 1,327,211   |         | 965,203     |             |
| Cash at bank and in hand               |       | 397,388     |         | 695,270     |             |
|  |       | 1,724,599   |         | 1,660,473   |             |
| Creditors: amounts falling due within  |       |             |         |             |             |
| one year                               | 8     | (1,610,780) |         | (1,515,024) |             |
| Net current assets                     |       | <del></del> | 113,819 | <del></del> | 145,449     |
| Total assets less current liabilities  |       |             | 227,636 |             | 223,536     |
|  |       |             |         |             | <del></del> |
| Capital and reserves                   |       |             |         |             |             |
| Called up share capital                | 10    |             | 4,400   |             | 4,400       |
| Profit and loss account                | 11    |             | 223,236 |             | 219,136     |
| Shareholders' funds - equity interests | 12    |             | 227,636 |             | 223,536     |
|  |       |             |         |             |             |

The financial statements were approved by the Board on 2/9/2002

M H Jones Director

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2001

|   | 2001     |           | 200      | 00       |
|---|----------|-----------|----------|----------|
|   | £        | £         | £        | £        |
| Net cash (outflow)/inflow from operating activities                           |          | (221,680) |          | 323,657  |
| Returns on investments and servicing of finance                               |          |           |          |          |
| Interest received   | 18,777   |           | 25,259   |          |
| Interest paid   | (175)    |           | (965)    |          |
| Net cash inflow for returns on investments and servicing of finance           | ,        | 18,602    |          | 24,294   |
| Taxation  |          | (15,496)  |          | (5,273)  |
| Capital expenditure Payments to acquire tangible assets                       | (79,308) |           | (64,544) |          |
| Net cash outflow for capital expenditure                                      |          | (79,308)  |          | (64,544) |
|   |          |           |          |          |
| Net cash (outflow)/inflow before management of liquid resources and financing |          | (297,882) |          | 278,134  |
| (Decrease)/increase in cash in the year                                       |          | (297,882) |          | 278,134  |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2001

| 1 | Reconciliation of operating (loss)/prof  | fit to net cash (outflow | v)/inflow | 2001                       | 2000             |
|---|--|--------------------------|-----------|----------------------------|------------------|
|   |  |                          |           | £                          | £                |
|   | Operating (loss)/profit                  |                          |           | (14,218)                   | 66,793           |
|   | Depreciation of tangible assets          |                          |           | 43,578                     | 17,934           |
|   | Increase in debtors                      |                          |           | (362,008)                  | (704,277)        |
|   | Increase in creditors within one year    |                          |           | 110,968                    | 944,209          |
|   | Transfer of fixed assets from group comp | pany                     |           | -                          | (1,002)          |
|   | Net cash (outflow)/inflow from operati   | ng activities            |           | (221,680)                  | 323,657          |
| 2 | Analysis of net funds                    | 1 January 2001           | Cash flow | Other non-<br>cash changes | 31 December 2001 |
|   |  | £                        | £         | £                          | £                |
|   | Net cash:                                |                          |           |                            |                  |
|   | Cash at bank and in hand                 | 695,270                  | (297,882) | -                          | 397,388          |
|   |  |                          |           |                            |                  |
|   | Net funds                                | 695,270                  | (297,882) |                            | 397,388          |
| 3 | Reconciliation of net cash flow to mov   | vement in net funds      |           | 2001                       | 2000             |
|   |  |                          |           | £                          | £                |
|   | (Decrease)/increase in cash in the year  |                          |           | (297,882)                  | 278,134          |
|   | Movement in net funds in the year        |                          |           | (297,882)                  | 278,134          |
|   |  |                          |           | 605 270                    | 447 426          |
|   | Opening net funds                        |                          |           | 695,270                    | 417,136          |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2001

# 1 Accounting policies

# 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

# 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

# 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

20% per annum

Plant and machinery

rates varying from 20% - 33% per annum

Motor vehicles

25% per annum

### 1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

# 1.6 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with SSAP 24.

# 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

| 3 | Operating (loss)/profit                           | 2001    | 2000   |
|---|---|---------|--------|
|   |   | £       | £      |
|   | Operating (loss)/profit is stated after charging: |         |        |
|   | Depreciation of tangible assets                   | 43,578  | 17,934 |
|   | Operating lease rentals                           | 121,513 | 86,992 |
|   | Auditors' remuneration                            | 4,750   | 7,000  |
|   |   |         |        |
| 4 | Interest payable                                  | 2001    | 2000   |
|   |   | £       | £      |
|   | On bank loans and overdrafts                      | 175     | 965    |
|   |   |         |        |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2001

| 5 | Taxation  |                                    |                     | 2001<br>£          | 2000<br>£     |
|---|---|------------------------------------|---------------------|--------------------|---------------|
|   | Domestic current year tax                             |                                    |                     | Σ.                 |               |
|   | U.K. corporation tax                                  |                                    |                     | _                  | 15,212        |
|   | Adjustment for prior years                            |                                    |                     | 284                | -             |
|   | Current tax charge                                    |                                    |                     | 284                | 15,212        |
| 6 | Tangible fixed assets                                 |                                    |                     |                    |               |
|   |   | Land and<br>buildings<br>Leasehold | Plant and machinery | Motor<br>vehicles  | Total         |
|   |   | £                                  | £                   | £                  | £             |
|   | Cost  |                                    |                     |                    |               |
|   | At 1 January 2001                                     | 1,446                              | 114,956             | -                  | 116,402       |
|   | Additions   | 5,650                              | 67,433              | 6,225              | 79,308        |
|   | Disposals   |                                    | (6,938)             | -                  | (6,938        |
|   | At 31 December 2001                                   | 7,096                              | 175,451             | 6,225              | 188,772       |
|   | Depreciation  | _ <del>_</del>                     | <del></del>         |                    | <del></del> _ |
|   | At 1 January 2001                                     | 385                                | 37,930              | -                  | 38,315        |
|   | On disposals  | -                                  | (6,938)             | -                  | (6,938        |
|   | Charge for the year                                   | 605                                | 40,298              | 2,675              | 43,578        |
|   | At 31 December 2001                                   | 990                                | 71,290              | 2,675              | 74,955        |
|   | Net book value  |                                    |                     |                    |               |
|   | At 31 December 2001                                   | 6,106                              | 104,161             | 3,550              | 113,817       |
|   | At 31 December 2000                                   | 1,061                              | 77,026              | -                  | 78,087        |
| 7 | Debtors   |                                    |                     | 2001               | 2000          |
|   |   |                                    |                     | £                  | £             |
|   | Trade debtors  Amounts owed by parent and fellow subs | idiary undertakings                |                     | 1,160,001<br>9,016 | 895,756       |
|   | Other debtors   | ,                                  |                     | 158,194            | 69,447        |
|   |   |                                    |                     | 1,327,211          | 965,203       |
|   |   |                                    |                     | <del></del>        |               |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2001

| 8  | Creditors: amounts falling due within one year            | 2001<br>£ | 2000<br>£       |
|----|---|-----------|-----------------|
|    | Trade creditors   | 641,513   | 516,925         |
|    | Amounts owed to parent and fellow subsidiary undertakings | -         | 119,777         |
|    | Corporation tax   | -         | 15,212          |
|    | Other taxes and social security costs                     | 198,869   | 171,037         |
|    | Other creditors   | 284,806   | 236,959         |
|    | Accruals and deferred income                              | 485,592   | 455,114<br>     |
|    |   | 1,610,780 | 1,515,024       |
| 9  | Pension costs   |           |                 |
|    | Defined contribution                                      |           |                 |
|    |   | 2001      | 2000            |
|    |   | £         | £               |
|    | Contributions payable by the company for the year         | 1,797     | 270             |
|    | Community to the year.                                    |           |                 |
| 10 | Share capital   | 2001      | 2000            |
|    |   | £         | £               |
|    | Authorised  |           |                 |
|    | 250,000 Ordinary shares of £ 1 each                       | 250,000   | 250,000<br>———— |
|    | Allotted, called up and fully paid                        |           |                 |
|    | 4,400 Ordinary shares of £ 1 each                         | 4,400     | 4,400           |
| 11 | Statement of movements on profit and loss account         |           |                 |
|    | •   |           | Profit and      |
|    |   |           | loss            |
|    |   |           | account         |
|    |   |           | £               |
|    | Balance at 1 January 2001                                 |           | 219,136         |
|    | Retained profit for the year                              |           | 4,100           |
|    | Balance at 31 December 2001                               |           | 223,236         |
|    |   |           |                 |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2001

| 12 | Reconciliation of movements in shareholders' funds | 2001<br>£     | 2000<br>£ |
|----|--|---------------|-----------|
|    | Profit for the financial year                      | 4,100         | 75,875    |
|    | Opening shareholders' funds                        | 223,536       | 147,661   |
|    | Closing shareholders' funds                        | 227,636       | 223,536   |
|    |  | = <del></del> |           |

## 13 Financial commitments

At 31 December 2001 the company had annual commitments under non-cancellable operating leases as follows:

|                            | Land and buildings |        |             | Other   |
|----------------------------|--------------------|--------|-------------|---------|
|                            | 2001               | 2000   | 2001        | 2000    |
|                            | £                  | £      | £           | £       |
| Expiry date:               |                    |        |             |         |
| Within one year            | -                  | -      | 1,459       | 22,183  |
| Between two and five years | -                  | 12,200 | 102,179     | 88,526  |
| In over five years         | 55,249             | 31,880 | -           | -       |
|                            |                    |        |             |         |
|                            | 55,249             | 44,080 | 103,638     | 110,709 |
|                            | _ <del>_</del> _   |        | <del></del> |         |

# 14 Transactions with directors

The following directors had overdrawn interest free loans during the year. The movement on these loans are as follows:

|              | Amount | Amount outstanding |         |
|--------------|--------|--------------------|---------|
|              | 2001   | 2001 2000          |         |
|              | £      | £                  | £       |
| MH Jones     | 297    | 179                | 100,268 |
| PM Hargraves | 132    | 61                 | 132     |
|              |        |                    |         |

There were amounts paid in the year amounting to £14,500 to Mrs L Jones, the wife of MH Jones, a director, in respect of computer services. There are no amounts due to L Jones at the balance sheet date.

There was also a payment of a rent deposit to MH Jones and L Jones, for £50,000 during the year. This was paid when the director and his wife acquired the leasehold of a property occupied by Europa Facility Services Limited. This amount is still held at the balance sheet date. Rent is payable on this property by the company of £16,000 per annum.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2001

## 15 Employees

# **Number of employees**

The average monthly number of employees (including directors) during the vear was:

| your was.             | 2001<br>Number | 2000<br>Number |
|-----------------------|----------------|----------------|
| Direct labour         | 345            | 227            |
| Administrative staff  | 12             | 3              |
|                       | 357            | 230            |
| Employment costs      | £              | £              |
| Wages and salaries    | 2,418,490      | 1,493,829      |
| Social security costs | 143,336        | 89,630         |
| Other pension costs   | 1,797          | 270            |
|                       | 2,563,623      | 1,583,729      |
|                       |                |                |

## 16 Control

The ultimate parent undertaking is Europa Facility Holdings Limited, a company registered in England.

The ultimate controlling party is MH Jones a director of the company.

# 17 Related party transactions

In the year there were management charges payable of £260,000 (2000: £117,370) to Europa Facility Holdings Limited, the ultimate parent company. At the balance sheet date there was an amount receivable to Europa Facility Holdings Limited of £9,016 (2000: Payable £119,777).