DIRECTORS REPORT

Directors: W.E. Harding - Chairman

T.G. Lewis D.M. Telling C.S. Townsend

Secretary: A.F. Waters

Registered Office: The Estate Office, The Stable Block,

Barley Wood, Wrington, Avon.

REPORT OF THE DIRECTORS

The Directors submit their annual report and accounts for the year ended 31 March 1988.

The Directors consider that the ultimate holding company is MITIE Engineering Services Ltd.

PRINCIPAL ACTIVITY

The principal activity of the company during the year was the installation of electrical and mechanical services in commercial and industrial premises.

No material events have happened since the end of the financial year other than in the ordinary course of trade.

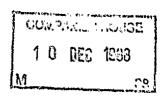
DIRECTORATE

Messrs. J. Priddy and C. Brent resigned as directors on 1 May 1987. Messrs. D.M. Telling and T.G. Lewis were appointed directors on 1 May 1987.

In accordance with the Articles of Association, Messrs. D.M. Telling and T.G. Lewis offer themselves for re-appointment at the forthcoming annual general meeting.

The beneficial interest of the directors and their families in the shares of the company are:

| | <u>31 March 1988</u> | <u>31 March 1987</u> |
|-----------------------|----------------------|----------------------|
| J. Priddy C. Brent | - - | 1 |
| W.E. Harding | - | 1 |
| C.S. Townsend | - | - |
| D.M. Telling | - | - |
| T.G. Lewis | - | |



DIRECTORS REPORT continued

PROFIT

The financial results for the year are set out in the accompanying accounts.

The profit for the year after taxation amounted to £115,092

The directors recommend a dividend of £25,000 and that the balance of £90,092 be transferred to reserves.

TAXATION STATUS

The company is a close company under the provisions of the Income and Corporation Taxes Act 1988

AUDITORS

Ernst & Whinney have been appointed auditors and, in accordance with S384 of the Companies Act 1985, a Resolution proposing their re-appointment will be put to the members at the annual general meeting.

By Order of the Board

A.F. WATERS

Secretary

28 October 1988

REPORT OF THE AUDITORS TO THE MEMBERS OF PRIDDY ENGINEERING SERVICES (BRISTOL) LTD

We have audited the accounts set out on pages 4 to 12 in accordance with approved auditing standards. The accounts have been prepared under the historical cost convention.

In our opinion the accounts give a true and fair view of the state of affairs of the company at 31 March 1988 and of the profit and source and application of funds for the year then ended and comply with the Companies Act 1985.

ERNST & WHINNEY

Ernsk Allianen Chartered Accountants

Bristol

28 October 1988

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1988

| | Notes | 1988 | 1987 |
|---|-------|-----------|-----------|
| | | £ | £ |
| TURNOVER | | 2,219,733 | 2,740,476 |
| Cost of sales | | 1,688,272 | 2,375,240 |
| GROSS PROFIT | | 531,461 | 365,236 |
| Administrative costs | | 390,975 | 333,587 |
| OPERATING PROFIT | | 140,486 | 31,649 |
| Other income | 2 | 45,974 | 16,438 |
| Interest payable | 3 | (7,053) | (10,171) |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | Ħ | 179,407 | 37,916 |
| Taxation | 5 | 64,315 | 11,318 |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION | | 115,092 | 26,598 |
| Dividend paid | | 25,000 | 20,000 |
| RETAINED PROFIT FOR THE YEAR | | 90,092 | 6,598 |
| Retained profits at 1 April 198 | 37 | 185,374 | 178,776 |
| Retained profits at 31 March 19 | 88 | 275,466 | 185,374 |

BALANCE SHEET AS AT 31 MARCH 1988

| | <u>Note</u> | <u>1988</u> | <u>1987</u> € |
|---|-------------|----------------------|--------------------|
| FIXED ASSETS | | ~ | |
| Tangible assets | 7 | 127,197 | 93,215 |
| CURRENT ASSETS | | | |
| Stocks and work in progress Debtors | 8 9 | 664,627 258,770 | 399,730 243,060 |
| Cash at bank | | 248,845 | 226,260 |
| CREDITORS | 10 | 1,172,242 998,746 | 869,050 744,552 |
| Net current assets | | 173,496 | 124,498 |
| TOTAL ASSETS LESS CURRENT LIA | BLLITIES | 300,693 | 217,713 |
| CREDITORS: Amounts due after more than one year | 11 | (20,236) | (26,663) |
| PROVISIONS FOR LIABILITIES AND CHARGES | 12 | (4,925) | (5,610) |
| NET ASSETS | | 275,532 | 185,440 |
| CAPITAL RESERVES | | | |
| Called-up share capital | 13 | 66 | 66 |
| Profit and loss account | ., | 275,466 | 185,374 |
| riorio and ross account | | | |
| | | 275,532 | 185,440 |
| | | | |

Approved by the Board of Directors

W.E. HARDING

D.M. TELLING

Directors (

Date: 28 October 1988

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31 MARCH 1988

| | 1988 £ | 1987 £ |
|--|--------------------------------|----------------------------------|
| SOURCE OF FUNDS | ۵. | ~ |
| Funds generated from operations Profit before taxation Depreciation Loss on disposal of Fixed Assets | 179,407 36,412 1,162 | 37,916 28,048 3,414 |
| | 216,981 | 69,378 |
| Funds from other sources Disposal of Fixed Assets | 8,650 | 3,115 |
| | 225,631 | 72,493 |
| APPLICATION OF FUNDS | | |
| Purchase of fixed assets Taxation paid Dividends paid | 80,206 15,723 25,000 | 35,973 13,345 20,000 |
| Increase in working capital | 104,702 | 3,175 |
| Arising from movements in: Increase in debtors | 15,710 | 43,616 |
| Increase/(Decrease) in stock/ work in progress (Increase) in creditors Increase in cash balance | 264,897 (235,517) 59,612 | (107,528) (52,731) 119,818 |
| | 104,702 | 3,175 |
| • | | |

NOTES TO THE ACCOUNTS for the year ended 31 March 1988

1. ACCOUNTING POLICIES

ACCOUNTING CONVENTION

The accounts are prepared under the historical cost convention.

TURNOVER

This represents the sales value of work done, excluding

DEPRECIATION

Depreciation is provided under the reducing balance method at rates calculated to write off the cost of the assets over their expected useful lives. The following rates are

| Plant | 25% |
|------------------|------------|
| Office Equipment | 25% 10% |
| computers | 25% |
| Motor vehicles | 25% |

LEASED ASSETS

Where assets are financed by casing agreements that give rights approximating to ownership (finance leases) the assets are trea 'd as if they had been purchased outright. The amount capitalised is the fair value of the asset and the corresponding leasing commitments are shown as a liability.

Depreciation on the relevant assets is charged to the profit and loss account.

Lease payments are treated as consisting of capital and interest elements and the interest is charged to the profit and loss account using the Sum of the Digits methods.

STOCKS

Stocks are stated at the of lower cost and net realizable

WORK IN PROGRESS

Work in progress is valued at the cost of direct materials and labour plus an appropriate portion of the attributable overheads. Full provision is made for foreseeable losses.

NOTES TO THE ACCOUNTS for the year ended 41 March 1988

DEFERRED TAXATION

Deferred taxation is provided on the liability method at the rate of corporation tax ruling at the period end on timing differences only to the extent that they are likely to result in an actual tax liability in the foreceable future.

| ۴. • | OTHER UNCOME | 1988 & | 1487 |
|------------|---|--|---------------------------|
| | ofther income Fank deposit account interest | 19,881 26,093 | 6,969 9,469 |
| | | 45,974 | 16,438 |
| 3. | INTEREST PAYAPLE | £ | £ |
| | Fank loans and overdrafts repayable within 5 years | 176 | 1,957 |
| | Finance leases and hire purchase contracts | 6,677 | 8,214 |
| | | 7,053 | 10,171 |
| 4 . | PROPIT ON ORDINARY ACTIVITIES. This is stated after charging: | <i>\$</i> | £ |
| | Auditor t remuneration Depressation on owned armetr Depresiation on asset held | 5,003 11,434 | 2.500 8,488 |
| | under finance learns and hire purchase contracts | .4,829 | 19,561 |
| | Loss on disposal of fixed assets | 1,162 | 2,414 |
| ۲) • | TAXATION | £ | £* |
| | U. K. Corporation tax at 35% (1987 - 29%) - Corrent vear - Overprovision in previous year Deferred tax (credit) | 65,000 - (685) | 14,213 (55) (2,840) |
| | | 64,375 | 11,318 |
| | | manufacturateur bereite gebriefigszum. | |

NOTES TO THE ACCOUNTY for the year ended 31 March 1988

5. TAXATION (continued)

The taxation charge for the year has been increased by £1,768 (1937 increased by £2,636) in respect of the excess of depreciation over tax 37 lowances.

| 6. | DIRECTORS AND EMPLOYEES | 1988 £ | 1987 £ |
|----|---|-----------------------------|-----------------------------|
| | Staff costs: | £ | ž. |
| | Wages and salaries Social security costs Other pension costs | 800,711 87,190 12,452 | 777,036 84,784 10,517 |
| | | 900,353 | 872,337 |
| | The average number of persons employed during the year: | Number | Number |
| | Administration and management Site labour | 18 75 | 14 69 |
| | | 93 | 83 |
| | The rumuneration paid to directors wis: | £ | £ |
| | impluments for services as frectors fersion contributions | 83,016 0,045 | 53,447 6,653 |
| | , | 92.061 | 60,100 |
| | The directors' remuneration disclosed those, excluding pention constibutions, included amounts paid to: | | |
| | The Chairman The highest paid director | 30,395 | - 27,311 |
| | | | |

| 6. | DIRECTORS AND EMPLOYEES | B (contin | ued) <u>198</u> | 88 | 1987 |
|------|--|-----------------|-------------------|-----------------------------|--------------|
| | The number of other dir received emoluments e pension contributions within the ranges: | excluding | ho <u>Numb</u> | <u>oer</u> | Number |
| | £ 0 - £ 5,000 £20,001 - £25,000 £25,001 - £30,000 | | 1 2 | | 2 1 |
| 7. | TANGIBLE ASSETS | Plant | Office Equip | Motor Vhcls £ | Total |
| | nce brought forward tions | 32,864 | 42,758 19,135 | 95,237 52,266 (13,705 | 80,206 |
| Bala | ance carried forward | 41,669 | 61,893 | 133,798 | 237,360 |
| Bala | RECIATION ance brought forward rge for the year es | 22,235 4,508 | 23,581 6,118 | 31,828 25,786 (3,893 | 36,412 |
| Bala | ance carried forward | 26,743 | 29,699 | 53,721 | 110,163 |
| NET | BOOK VALUE | | | | |
| 31 1 | March 1988 | 14,926 | 32,194 | 80,077 | 127,197 |
| 31 1 | March 1987 | 10,629 | 19,177 | 63,409 | 93,215 |
| | | | | | .00 .00 .000 |

The net book value includes an amount of £61,227 (1987 £65,860) in respect of assets held under finance leases and hire purchase contracts.

| 8. | STOCK AND WORK IN PROGRESS | 1988 £ | <u>1987</u> € |
|----|---|------------------------------------|------------------------------------|
| | Raw materials and consumables Work in progress Payment in advance | 54,700 3,324,622 (2,714,695) | 38,656 2,331,824 (1,970,750) |
| | | 664,627 | 399,730 |
| | | | |

NOTES TO THE ACCOUNTS for the year ended 31 March 1988

| 9. | DEBTORS | <u> 1988</u> | 1987 £ |
|-----|---|--|---|
| | Trade debtors Other debtors Prepayments Value added tax | 220,632 11,805 4,064 6,124 | 227,718 215 11,626 3,501 |
| | Amounts aue from group companies | 16,145 | ••• |
| | | 258,770 | 243,060 |
| 10. | CREDITORS - amounts falling due within one year | £ | £ |
| | Bank overdraft | 55,295 | 92,322 |
| | Obligations under finance leases and hir purchase contracts Trade creditors Amounts due to group companies Taxation and social security Corporation tax Other creditors | 35,690 708,432 86,473 34,583 55,280 17,073 5,920 | 25,979 413,425 84,336 5,235 6,003 87,186 30,066 |
| | | 998,746 | 744,552 |
| | | | · · · · · · · · · · · · · · · · · · · |
| 11. | CREDITORS - amounts falling due after more than one year | | |
| | Obligations under finance leases and hire purchase contracts | 20,236 | 26,663 |
| 12. | PROVISIONS FOR LIABILITIES AND CH | HARGES | |
| | Deferred taxation | £ | £ |
| | At beginning of the year Charge for year | 5,610 (685) | 8,450 (2,840) |
| | At end of the year | 4,925 | 5,610 |
| | | | |

NOTES TO THE ACCOUNTS for the year ended 31 March 1988

12. PROVISIONS FOR LIABILITIES AND CHARGES (continued)

The major components of the provision for deferred taxation are as follows:

| | are as follows: | | 1988 £ | 1987 £ |
|---|-------------------|----------------|------------------------------------|------------------------------------|
| Short term timing differences Accelerated capital allowances | | 1,506 3,419 | 5,610 | |
| | | | 4,925 | 5,610 |
| 13. | SHARE CAPITAL | Authorised | 1988 Allotted and fully paid | 1987 Allotted and fully paid |
| | Shares of £1 each | 100 | 66 | 66 |
| | CASCA CHE LE LI | - | | |

All the assued shares are held by Priddy Group Ltd, a company incorporated in England. Priddy Group Ltd is a wholly owned subsidiary of MITIE Engineering Services Ltd, a company incorporated in England.