DIRECTORS' REPORT

Directors:

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W E Harding - Chairman

J F Davis
C F W Hennys
T G Lewis
D M Telling
C S Townsend

P B C Williams

Secretary:

A F Waters

Registered Office:

The Estate Office, The Stable Block, Barley Wood,

Wrington, Avon BS18 7SA

REPORT OF THE DIRECTORS

The Directors submit their annual report and accounts for the year ended 31 March 1989.

The company is a wholly owned subsidiary of MITIE Engineering Services Limited.

PRINCIPAL ACTIVITY

The principal activity of the company during the year was the installation of electrical and mechanical services in commercial and industrial premises.

No material events have happened since the end of the financial year other than in the ordinary course of trade.

DIRECTORATE

Messrs J F Davis, C F W Hennys and P B C Williams were appointed directors on 9 January 1989.

No director has any interest in the share capital of the company.

Messrs W E Harding and D M Telling are directors of Highgate & Job Group PLC, _n which company's financial statements their interest in the share capital of that company is shown.

PROFIT

The financial results for the year are set out in the accompanying accounts.

The profit for the year after taxation amounted to £137,751.

The directors do not recommend a dividend in respect of the year. The balance of £137,751 has been transferred to reserves.



DIRECTORS' REPORT continued

AUDITORS

BDO Binder Hamlyn were appointed auditors during the year in place of Ernst & Whinney. In accordance with S384 of the Companies Act 1985, a resolution proposing the re-appointment of BDO Binder Hamlyn will be put the members at the annual general meeting.

BY ORDER OF THE BOARD

A F WATERS

Secretary

24 July 1989

REPORT OF THE AUDITORS TO THE MEMBERS OF PHIDDY ENGINEERING SERVICES (BRISTOL) LTD

We have audited the accounts set out on pages 4 to 12 in accordance with approved auditing standards.

In our opinion, the financial statements, which have been prepared on the basis of the accounting policies set out on page 7, give a true and fair view of the state of the company's affairs at 31 March 1989 and of the profit and source and application of funds for the year then ended and comply with the Companies Act 1985.

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BDO BINDER HAMLYN

Chartered Accountants

Bristol

14 August 1989

PROFIT AND LOSS ACCOUNT for the year ended 31 March 1989

	Notes	1989 £	1988 £
TURNOVER		6,914,471	2,219,733
Cost of sales		6,157,335	1,688,272
GROSS PROFIT		757,136	531,461
Administrative costs		550,808	408,044
OPERATING PROFIT		206,328	123,417
Other income	2	20,551	45,974
Interest payable	3	(6,292)	(7,053)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	220,587	162,338
Taxation	5	82,836	54,315
PROFIT ON ORDINARY ACTIVITIES AFTER TAXALION		137,751	98,023
Dividend paid		_	25,000
RETAINED PROFIT FOR THE YEAR		137,751	73,023
Retained profits at 1 April 1988		253,397	185,374
Retained profits at 31 March 1989		396,148	258,397

BALANCE SHEET as at 31 March 1989	Note	1939	1988
FIXED ASSETS	новс	£	£
Tangible assets	7	178,476	110,128
CURRENT ASSETS			
Stocks and work in progress Debtors Cash at bank	8 9	1,252,690 953,824 229	664,627 258,770 248,845
CREDITORS: amounts falling due within		2,206,743	1,172,242
one year	10	1,977,575	998,746
Net ourrent assets		229,168	173,496
TOTAL ASSETS LESS CURRENT LIABILITIES		407,644	283,624
CREDITORS: amounts due after more than one year	11	(6,505)	(20,236)
PROVISION FOR LIABILITYPS MOTOR DES	12	(4,925)	(4,925)
NET ASSETS		396,214	258,463
CAPITAL RESERVES		500 Mg and 500 Mg fee can	2222222
Called-up share capital	13	66	66
Profit and loss account	14	396,148	258,397
		396,214	

Approved by the Board of Directors

Directors

Date: The July 196

STATEMENT OF SOURCE AND APPLICATION OF FUNDS for the year ended 31 March 1989

THEF OF FUNDS	1989 £	1988 £
representation operations of the before taxation preciation to the preciation on disposal of Fixed Assets	220,587 42,356 48	162,338 53,481 1,162
	262,991	216,981
Funds from other sources Disposal of Fixed Assets	18,497	8,550
	281,488	225,631
APPLICATION OF FUNDS		
Furchase of Fixed Assets Taxation paid Dividends paid	129,249 (269) -	80,206 15,723 25,000
Increase in working capital	152,508	104,702
Arising from movements in:		
Debtors Stock/work in progress Greditors Cash balance	588,063 696,392 (883,355) (248,592)	15,710 264,897 (235,517) 59,612
	152,508	104,702

NOTES TO THE ACCOUNTS for the year ended 31 March 1989

1. ACCOUNTING POLICIES

ACCOUNTING CONVENTION

The accounts are prepared under the historical cost convention.

TURNOVER

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This represents the sales value of work done, excluding value added tax.

DEPRECIATION

Depreciation is provided under the straight line method it rates calculated to write off the cost of the assets over their expected useful lives. The following rates are employed:

Plant	25%
Office equipment	10%
Computers	25%
Motor vehicles	25%

LEASED ASSETS

Where assets are financed by leasing agreements that give rights approximating to ownership (finance leases) the assets are treated as if they had been purchased outright. The amount capitalised is the fair value of the asset and the corresponding leasing commitments are shown as a liability.

Depreciation on the relevant assets is charged to the profit and loss account.

Lease payments are treated as consisting of capital and interest elements and the interest is charged to the profit and loss account using the Sum of the Digits method.

STOCKS

Stocks are valued at the lower of cost and net realisable value.

WORK IN PROGRESS

Work in progress is valued at the cost of direct materials and labour plus an appropriate portion of the attributable overheads. Full provision is made for foreseeable losses.

DEFERRED TAXATION

Deferred taxation is provided on the liability method at the rate of corporation tax ruling at the period end on timing differences only to the extent that they are likely to result in an actual tax liability in the foreseeable future.

NOTES TO THE ACCOUNTS for the year ended 31 March 1989

2.	OTHER INCOME	1989 £	1988 £
	Other income Bank deposit account interest	20,551	19,881 26,093
		20,551	45,974
3.	INTEREST PAYABLE	£	£
	Bank loans and overdrafts repayable within five years Finance leases and hire purchase contracts	900 5,392	176 6,877
		6,292	7,053
4.	PROFIT ON ORDINARY ACTIVITIES	£	£
	This is stated after charging:		
	Auditors' remuneration Depreciation on owned assets Depreciation on assets held under	5,000 25,312	3,000 11,584
	finance leases and hire purchase contracts Loss on disposal of fixed assets	17,044 48 =====	24,829 1,162
5.	TAXATION	£	£
	UK Corporation tax at 35% - current year - overprovision in previous year Deferred tax (credit)	84,000 (1,164) -	65,000 - (685)
	•	82,836	64,315

The taxation charge for the year has been increased by £3,881 (1988 increased by £1,768) in respect of the excess of depreciation over tax allowances.

NOTES TO THE ACCOUNTS for the year ended 31 March 1989

6.	DIRECTORS AND EMPLOYEES	1989	1988
	Staff costs:	£	£
	Wages and salaries Social security costs Other pension costs	1,150,311 111,987 32,625	800,711 87,190 12,452
		1,294,923	900,353
	The average number of persons employed during the year:	Number	Number
	Administration and management Site labour	29 93	18 75
		122	93
	The remuneration paid to directors was:	£	£
	Emoluments for services as directors Pension contributions	106,019 8,362	83,016 9,045
		114,381	92,061
	The directors' remuneration disclosed above, excluding pension contributions,		
	included amount paid to:	£	£
	The Chairman The highest paid director	25,293 35,785 ======	_ 30,395 =====
	The number of other directors who received emoluments, excluding pension contributions, fell with the ranges:	Number	Number
	£ 0 - £ 5,000 £15,001 - £20,000 £20,001 - £25,000 £25,001 - £30,000 £30,001 - £35,000	1 1 2 - 1	1 - 2 - ====

MOTES TO THE ACCOUNTS for the year ended 31 March 1989

7. TANGIBLE ASSETS

•	IMMIDLE ASSETS	Plant £	Office Equip	Motor Vhcls	Total
	COST Ealance brought forward Additions Transfers Sales	41,670 14,674 (108)	61,893 29,147 - -	133,797 85,428 (18,033) (12,820)	237,360 129,249 (18,033) (12,928)
	Balance carried forward	56,236	91,040	188,372	335,648
	DEPRECIATION Balance brought forward Charge for the year Transfers Sales	33,403 7,400 - (108)	34,641 10,451 - -	59,188 24,505 (6,733) (5,575)	127,232 42,356 (6,733) (5,683)
	Balance carried forward	40,695	45,092	71,385	157,172
	NET BOOK VALUE				
	31 March 1989	15,541	45,948	116,987	178,476
	31 March 1988	8,267	27,252	74,609	110,128
					

The net book value includes an amount of £43,727 (1988 £61,227) in respect of assets held under finance leases and hire purchase contracts.

8. STOCK AND WORK IN PROGRESS

Raw materials and consumables Work in progress Payments in advance

1989	1988
£	£
55,127	54,700
2,482,570	3,324,622
(1,285,007)	(2,714,695)
1,252,690	664,627

NOTES TO THE ACCOUNTS for the year ended 31 March 1989

9.	DEBTORS	1989 £	1988 £
	Trade debtors Other debtors Prepayments Value added tax Amounts due from group companies	704,525 6,734 6,320 80,732 155,513 953,824	220,632 11,805 4,064 6,124 16,145
10.	<u>CREDITORS</u> - amounts falling due within one year	£	£
11	Bank overdraft Obligations under finance lease and hire purchase contracts Trade creditors Amounts due to group companies Taxation and social security Corporation tax Other creditors Accruals Payments in advance	55,271 20,282 1,618,217 36,337 39,990 137,047 11,847 6,605 51,979 1,977,575 ======	55,295 35,690 708,432 86,473 34,583 55,280 17,073 5,920
11.	CREDITORS - amounts falling due after more than one year	£	£
	Obligations under finance leases and hire purchase contracts	6,505 =====	20,236
12.	PROVISIONS FOR LIABILITIES AND CHARGES Deferred taxation	£	£
	At beginning of the year Charge for the year	4,925 -	5,610 (685)
	At end of the year	4,925	4,925

NOTES TO THE ACCOUNTS for the year ended 31 March 1989

12. PROVISIONS FOR LIABILITIES AND CHARGES continued

The major components of the provision for deferred taxation are as

follows:	Or one b.	1989 £	1988 £
Short term timing difference Accelerated capital allowances		197 4,728	1,506 3,419
		4,925 ====	4,925 ====
13. SHARE CAPITAL	Authorised	1989 Allotted and fully paid	1988 Allotted and fully paid

100

All the issued sharer are held by MITIE Engineering Services Ltd, a company incorporated in England. The ultimate holding company is Highgate & Job Group PLC, which is incorporated in Great Britain.

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14. PROFIT AND LOSS ACCOUNT

Shares of £1 each

The 1988 figures have been adjusted by £17,069 depreciation to bring the company depreciation policy into line with other members of the group.