Company Registration No. 00995387 (England and Wales)

# PRESSPART MANUFACTURING LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

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#### **COMPANY INFORMATION**

**Directors** D J Biggs

J Hemy G Clark D Schmitz P Schmelzer

Secretary D Schmitz

Company number 00995387

Registered office Whitebirk Industrial Estate

Blackburn BB1 5RF

Independent Auditors Saffery Champness

Lion House Red Lion Street London WC1R 4GB

Bankers HSBC Bank plc

60 Church Street

Blackburn BB1 5AS

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#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2012

The directors present their report and financial statements for the year ended 31 December 2012

#### Principal activities and review of the business

#### Activities

Presspart Manufacturing Limited is a wholly owned subsidiary of the Heitkamp & Thumann Group, a family owned global enterprise founded in 1978, with a mission to be leading global partners for the supply of world class precision formed components in both metal and plastic

The Heitkamp & Thumann Group has more than twenty medium-sized companies within four business divisions and a head office in Germany, Presspart Manufacturing Limited operates within the Presspart division

With more than 40 years' experience and a worldwide reputation for competence, quality and innovation the activity of Presspart Manufacturing Limited in the United Kingdom is to manufacture high precision deep drawn metal parts for the Pharmaceutical industry and other industrial sectors

#### Financial performance

As shown in the company's profit and loss account on page 8, total company sales have decreased by 9% This is mainly due to change in product mix and various destock programmes run by our customers

Total gross operating margins have improved by 0.1% compared to the previous year. This is mainly due to continued operational improvements through lean management and operational excellence incentives.

Trade debtors of Presspart Manufacturing Limited at 31 December 2012 were equivalent to 40 days (2011 - 39 days)

Inventory days of Presspart Manufacturing Limited at 31 December 2012 were 35 days (2011 - 30 days). The 5 day increase is due to building safety stock as the company switches over to a new wash plant in the first half of 2013, this investment brings a more sustainable process to the company

The cash balance of Presspart Manufacturing Limited at the year end was £0 512m (2011 - £0 081m), an increase of £0 431m Full details of the movement between the opening and closing cash balances can be found on page 11

#### Dividends

A dividend of £1 5m was paid for the year ended 31 December 2012 to our Parent Company, (2011 - £5m)

### DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### **Future prospects**

Presspart Manufacturing Limited remains dedicated to its core business in the Pharmaceutical and Industrial division. In 2013 it will continue making significant progress with its Pharmaceutical strategy and Industrial strategies. Presspart is committed to continuous innovation, providing customers with access to leading edge technologies and next generation solutions to meet their needs in an increasingly demanding global market.

Lean management is a very important part of Pressparts' business philosophy and the company has made significant investment into lean manufacturing and operational excellence to eliminate waste and keep costs down for our customers. In 2013 Presspart will further optimise its layout of its production facilities to support its lean manufacturing principles.

#### Risks and uncertainties

Competitive global pressure, high UK inflation rates and a strong pound sterling to euro exchange rate are a continuing risk for the company, which could result in it losing sales to its key competitors. The company manages this risk by providing high quality products to its customers, having fast response times in supplying products, underpinned by long to medium contracts with customers.

The fluctuations in raw material market prices and scrap prices are a continuing, high ranking risk to the business. Continued global trends such as volatile euro to sterling rates intensify this risk as the majority of raw material purchases come from European suppliers. The company continues to try to minimise this risk by entering into long term supplier contracts with partial price hedging.

#### Credit risk

Presspart Manufacturing Limited has a credit control policy where appropriate credit checks are made on potential customers and suppliers before any transactions occur. For existing customers, the company closely monitors their continued creditability via an external rating agency. A monthly reporting structure is established to make directors aware of any changes to credit risks.

### DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### Health, safety and environment

Presspart Manufacturing Limited is engaged in the manufacture of deep drawn metal pressings for a range of different industries. We recognise our responsibility in supplying products to our customers whilst striving to provide quality excellence, and endeavouring to minimise the impact on the environment. In pursuit of environmental excellence, we operate an Environmental Management System in compliance with the ISO 14001 2004 standard. Through this system we establish and review objectives, targets and improvement programmes in line with our significant environmental aspects.

Significant investment continues to be made in Health, Safety and Environmental projects, where particular attention has been given to developing strategies for sustainability and in particular improving energy efficiency

Future objectives include implementation of the OHSAS 18001 standard for Occupational Health and Safety Management

#### **Employment policies**

Details of employees and related costs can be found in note 23 to the financial statements on page 27

The workforce is one of the major success factors of the company which is why Presspart has launched a Health Management System for its employees - recently it has introduced a healthy eating campaign

Employees are also developed through a variety of training courses that supports the continuous optimisation of internal know-how within Presspart

Presspart Manufacturing Limited is committed to ensuring equal opportunities for all current and potential members of the company. It is committed to the promotion of standards of personal conduct based on respect for and the dignity of individuals. It is the company's policy to provide a working environment free from discrimination. All employees of Presspart are expected to support and contribute to the maintenance of this policy.

#### **Employment of disabled people**

The company gives full and fair consideration to the application for employment made by disabled people, having regard to their particular aptitude and abilities. Should employees become disabled, consideration would be given to appropriate training, including retraining for alternative work within the company

### DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### Creditors payment policy

It is the policy of the company to agree appropriate terms and conditions for its transactions with suppliers and that payments should be made in accordance with these terms and conditions, providing that the supplier has also complied with them

Where possible the company will take advantage of early settlement discounts. Trade creditors of Presspart Manufacturing Limited at 31 December 2012 were equivalent to 16 days (2011 - 25 days). The main reason for the decrease in creditor days was due to having a decreased mix of purchase ledger invoices on the purchase ledger at the end of 2012.

#### **Directors**

The 2012 membership of the board is shown below, all directors served throughout the year

D J Biggs

J Hemy

G Clark

D Schmitz

P Schmelzer

#### Auditors

Saffery Champness have expressed their willingness to remain in office as auditors of the company

### DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

By order of the board

D Schmitz

14 MARFH 2013

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PRESSPART MANUFACTURING LIMITED

We have audited the financial statements of Presspart Manufacturing Limited for the year ended 31 December 2012 set out on pages 8 to 29 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

### INDEPENDENT AUDITORS' REPORT (continued) TO THE MEMBERS OF PRESSPART MANUFACTURING LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Lorenzo Mosca (Senior Statutory Auditor) for and on behalf of Saffery Champness

15 March 2013

Chartered Accountants Statutory Auditors

Lion House Red Lion Street London WC1R 4GB

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2012

|  | Notes         | 2012<br>£000       | 2011<br>£000       |
|--|---------------|--------------------|--------------------|
| Turnover   | 2             | 25,578             | 28,261             |
| Cost of sales  |               | (18,761)           | (20,760)           |
| Gross profit   |               | 6,817              | 7,501              |
| Distribution costs Administrative expenses   |               | (1,815)<br>(1,797) | (1,654)<br>(1,918) |
| Operating profit   | 3             | 3,205              | 3,929              |
| Other interest receivable and similar income<br>Interest payable and similar charges | <b>4</b><br>5 | (141)              | (86)               |
| Profit on ordinary activities before taxation  |               | 3,065              | 3,864              |
| Tax on profit on ordinary activities   | 6             | (678)              | (992)              |
| Profit for the year  | 17            | 2,387              | 2,872              |

The profit and loss account has been prepared on the basis that all operations are continuing operations

The notes on pages 12 to 29 form part of these financial statements

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 2012

|  |       | 2012    | 2011  |
|--|-------|---------|-------|
|  | Notes | £000    | £000  |
| Profit for the financial year                          |       | 2,387   | 2,872 |
| Actuarial loss on pension scheme                       |       | (1,087) | (413) |
| Movement on deferred tax relating to pension asset     |       | 97      | (11)  |
|  |       | 1 207   | 2 449 |
| Total recognised gains and losses relating to the year |       | 1,397   | 2,448 |
|  |       |         |       |

#### BALANCE SHEET AS AT 31 DECEMBER 2012

|   |       | 201     | 12      | 201     | .1      |
|---|-------|---------|---------|---------|---------|
|   | Notes | £000    | £000    | €000    | £000    |
| Fixed assets  |       |         |         |         |         |
| Intangible assets                                       | 8     |         | 288     |         | 250     |
| Tangible assets   | 9     |         | 7,321   |         | 6,745   |
|   |       |         | 7,609   |         | 6,995   |
| Current assets  |       |         |         |         |         |
| Stocks  | 10    | 2,372   |         | 2,174   |         |
| Debtors   | 11    | 3,137   |         | 3,356   |         |
| Cash at bank and in hand                                |       | 512     |         | 81      |         |
|   |       | 6,021   |         | 5,611   |         |
| Creditors: amounts falling due within one year          | 12    | (5,716) |         | (5,228) |         |
| Net current assets                                      |       |         | 305     |         | 383     |
| Total assets less current liabilities                   |       |         | 7,914   |         | 7,378   |
| Creditors: amounts falling due after more than one year | 13    |         | -       |         | (1)     |
| Provisions for liabilities                              | 14    |         | (546)   |         | (660)   |
|   |       |         | 7,368   |         | 6,717   |
| Retirement benefit obligations                          | 15    |         | (4,464) |         | (3,710) |
|   |       |         | 2,904   |         | 3,007   |
| Capital and reserves                                    |       |         |         |         |         |
| Called up share capital                                 | 16    |         | 25      |         | 25      |
| Profit and loss account                                 | 17    |         | 2,879   |         | 2,982   |
| Shareholders' funds                                     | 18    |         | 2,904   |         | 3,007   |

The notes on pages 12 to 29 form part of these financial statements

Approved by the Board and authorised for issue on 14 Magain

Gelark Director

D Schmitz
Director

Company Registration No. 00995387

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

|   | Notes  | £000    | 2012<br>£000 | £000    | 2011<br>£000 |
|---|--------|---------|--------------|---------|--------------|
| Net cash inflow from operating activities                       | 25     |         | 3,517        |         | 3,923        |
| Returns on investments and                                      |        |         |              |         |              |
| servicing of finance<br>Interest received                       |        | 1       |              | 21      |              |
| Interest received  Interest paid                                |        | (88)    |              | (10)    |              |
|   |        |         |              |         |              |
| Net cash outflow for returns on                                 |        |         |              |         |              |
| investments and servicing of                                    |        |         | (97)         |         | 1.1          |
| finance   |        |         | (87)         |         | 11           |
| Taxation  |        |         | (948)        |         | (983)        |
| Capital expenditure and financial investment                    |        |         |              |         |              |
| Payments to acquire intangible assets                           |        | (65)    |              | (250)   |              |
| Payments to acquire tangible assets                             |        | (1,666) |              | (1,357) |              |
| Loan from group company   |        | 1,161   |              | 1,889   |              |
| Repayment of loan by group company                              |        | -       |              | 1,000   |              |
| Receipts from sales of tangible assets                          |        | 23      |              | 103     |              |
| Net cash (outflow)/inflow for capital expenditure and financial |        |         |              |         |              |
| investment  |        |         | (547)        |         | 1,385        |
| Equity dividends paid   |        |         | (1,500)      |         | (5,000)      |
| Net cash inflow/(outflow) before                                |        |         |              |         |              |
| management of liquid resources and financing                    |        |         | 436          |         | (664)        |
| Financing   |        |         |              |         |              |
| Capital element of hire purchase contracts                      |        | (5)     |              | (8)     |              |
| Net cash outflow from financing                                 |        |         | (5)          |         | (8)          |
| Increase/(decrease) in cash in the                              | 26, 27 |         |              |         |              |
| year  |        |         | 431          |         | (672)        |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.4 Tangible fixed assets and depreciation

The transitional arrangements of FRS 15 have been adopted in the case of certain plant and machinery and properties which were revalued prior to the implementation of that standard. The plant and machinery was last revalued in 1988 and the properties were last revalued in 1991 and the valuations have not subsequently been updated.

Depreciation is not provided on freehold land. On other assets it is provided on cost in equal instalments over the estimated useful lives of the assets. Provision is made for any impairment. The rates of depreciation are as follows.

Land and buildings Freehold 40 years
Plant and machinery 3 - 20 years
Fixtures, fittings & equipment 10 years
Motor vehicles 4 years

#### 1.5 Leasing and hire purchase commitments

Assets obtained under finance leases and hire purchase contracts are capitalised at their fair value on acquisition and depreciated over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding

Operating lease rentals are charged to the income statement in equal annual amounts over the lease term

#### 1.6 Stock

Stocks and work-in-progress, other than on long-term contracts, are stated at the lower of cost and net realisable value. Cost includes materials, direct labour and production overheads appropriate to the relevant stage of production. Net realisable value is based on estimated selling price, less all further costs to completion and all relevant marketing, selling and distribution costs.

#### 1.7 Revenue recognition

Revenue is recognised when goods have been delivered to the customer

### NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### 1 Accounting policies

(continued)

#### 1.8 Pensions

For defined contribution schemes the amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contribution payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

For the defined benefit section the amounts charged to operating profit are the current service costs and gains and losses on settlements and curtailments. They are included as part of staff costs. Past service costs are recognised immediately in the profit and loss account if the benefits have vested. If the benefits have not vested immediately, the costs are recognised over the period until vesting occurs. The interest cost and the expected return on assets are shown as a net amount of other financial costs or credits adjacent to interest. Actuarial gains and losses are recognised immediately in the statement of total recognised gains and losses.

The defined benefit section is funded, with the assets held separately from those of the company, in separate trustee administered funds. Pension scheme assets are measured at fair value and liabilities are measured on an actuarial basis using the projected unit method and discounted at a rate equivalent to the current rate of return on a high quality corporate bond of equivalent currency and term to the scheme liabilities. The actuarial valuations are obtained at least triennially and are updated at each balance sheet date. The resulting defined benefit asset or liability, net of the related deferred tax, is presented separately after other net assets on the face of the balance sheet.

#### 1.9 Foreign currency translation

Transactions denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Assets and liabilities expressed in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date.

#### 1.10 Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements.

Deferred tax assets are recognised to the extent that it is regarded more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted

#### 1.11 Licenses

Licenses are valued at cost less accumulated amortisation. Amortisation is calculated to write off the cost in equal annual instalments over their estimated useful lives.

#### NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### **Accounting policies** 1

(continued)

#### 1.12 Grants

Grants received are treated as deferred credit and released to revenue over the life of the asset to which they relate

#### 2 **Turnover**

| Geogra | nhical | market |
|--------|--------|--------|
|        |        |        |

|   | Geographical market  |        |        |
|---|--|--------|--------|
|   |  | Turnov |        |
|   |  | 2012   | 2011   |
|   |  | £000   | £000   |
|   | United Kingdom   | 4,428  | 4,969  |
|   | Rest of Europe   | 13,842 | 16,306 |
|   | The Americas   | 2,580  | 2,306  |
|   | Other  | 4,728  | 4,680  |
|   |  | 25,578 | 28,261 |
|   |  |        |        |
| 3 | Operating profit   | 2012   | 2011   |
|   |  | £000   | £000   |
|   | Operating profit is stated after charging                            |        |        |
|   | Amortisation of intangible assets                                    | 27     | •      |
|   | Depreciation of tangible assets                                      | 1,075  | 977    |
|   | Loss on foreign exchange transactions                                | 62     | 44     |
|   | Operating lease rentals  |        |        |
|   | - Plant and machinery  | 25     | 28     |
|   | - Other assets   | 45     | 58     |
|   | Fees payable to the company's auditor for the audit of the company's |        |        |
|   | annual accounts  | 18     | 17     |
|   | Fees payable to the company's auditors for non audit work            | 4      | 4      |
|   | and after crediting  |        |        |
|   | Government grants  | (4)    | (8)    |
|   | Profit on disposal of tangible assets                                | (8)    | (8)    |

Fees payable to the company's auditor in respect of the audit of the Presspart Retirement Benefits Scheme were £4,000 (2011 - £4,000)

| 4 | Investment income                                       | 2012<br>£000 | 2011<br>£000 |
|---|---|--------------|--------------|
|   | Bank interest   | 1            | 1            |
|   | Interest received from loans made to group undertakings | <u> </u>     | 20           |
|   |   | 1            | 21           |
| 5 | Interest payable  | 2012<br>£000 | 2011<br>£000 |
|   | On amounts payable to group companies                   | 87           | 9            |
|   | Hire purchase interest                                  | 1            | 1            |
|   | Finance charges in respect of defined benefit scheme    | 53           | 76           |
|   |   | 141          | 86           |

| 6 | Taxation  | 2012<br>£000 | 2011<br>£000 |
|---|---|--------------|--------------|
|   | Domestic current year tax   |              |              |
|   | U K corporation tax   | 768          | 1,058        |
|   | Adjustment for prior years  | 23           | 3            |
|   | Total current tax   | 791          | 1,061        |
|   | Deferred tax  |              |              |
|   | Deferred tax credit current year  | (43)         | (112)        |
|   | Deferred tax adjustment for prior years                                   | (70)         | 43           |
|   |   | (113)        | (69)         |
|   |   | 678          | 992          |
|   |   |              |              |
|   | Factors affecting the tax charge for the year                             | 2.065        | 2.964        |
|   | Profit on ordinary activities before taxation                             | 3,065        | 3,864        |
|   | Profit on ordinary activities before taxation multiplied by standard rate |              |              |
|   | of UK corporation tax of 24 00% (2011 - 28 00%)                           | 736          | 1,082        |
|   | Effects of  |              |              |
|   | Non deductible expenses   | (28)         | 3            |
|   | Depreciation in excess of capital allowances                              | 44           | 32           |
|   | Short term timing differences   | -            | 2            |
|   | Differences in tax rates  | 16           | (61)         |
|   | Adjustments in respect of prior years                                     | 23           | 3            |
|   |   | 55           | (21)         |
|   | Current tax charge for the year   | 791          | 1,061        |
|   |   |              |              |
| 7 | Dividends   | 2012         | 2011         |
|   |   | £000         | £000         |
|   | Ordinary interim paid   | 1,500        | 5,000        |

| 8 | Intangible fixed assets | Licenses |
|---|-------------------------|----------|
|   | Cost                    | 000£     |
|   | At 1 January 2012       | 250      |
|   | Additions               | 65       |
|   | At 31 December 2012     | 315      |
|   | Amortisation            |          |
|   | At 1 January 2012       | -        |
|   | Charge for the year     | 27       |
|   | At 31 December 2012     | 27       |
|   | Net book value          |          |
|   | At 31 December 2012     | 288      |
|   | At 31 December 2011     | 250      |
|   |                         |          |

| 9 | Tangible fixed assets                   |                             |                           |              |                                |                   |        |
|---|---|-----------------------------|---------------------------|--------------|--------------------------------|-------------------|--------|
|   |   | Land and buildings Freehold | Assets under construction |              | Fixtures, fittings & equipment | Motor<br>vehicles | Total  |
|   |   | £000                        | £000                      | £000         | £000                           | £000              | £000   |
|   | Cost                                    |                             |                           |              |                                |                   |        |
|   | At 1 January 2012                       | 2,189                       | 1,316                     | 12,551       | 3,857                          | 12                | 19,925 |
|   | Transfer from Assets under construction | _                           | (1,316)                   | 1,316        | -                              | -                 | -      |
|   | Additions                               | 185                         | 647                       | 409          | 425                            | -                 | 1,666  |
|   | Disposals                               | (1)                         |                           | (307)        | (88)                           |                   | (396)  |
|   | At 31 December 2012                     | 2,373                       | 647                       | 13,969       | 4,194                          | 12                | 21,195 |
|   | Depreciation                            |                             |                           |              |                                |                   |        |
|   | At 1 January 2012                       | 871                         | -                         | 9,643        | 2,654                          | 12                | 13,180 |
|   | On disposals                            | -                           | -                         | (303)        | (78)                           | -                 | (381)  |
|   | Charge for the year                     | 79                          | <del>-</del>              | 681          | 315                            | -                 | 1,075  |
|   | At 31 December 2012                     | 950                         | -                         | 10,021       | 2,891                          | 12                | 13,874 |
|   | Net book value                          |                             |                           |              |                                |                   |        |
|   | At 31 December 2012                     | 1,423                       | 647                       | 3,948        | 1,303                          | <u>-</u>          | 7,321  |
|   | At 31 December 2011                     | 1,318                       | 1,316                     | 2,908        | 1,203                          | <del></del>       | 6,745  |
|   | Comparable historical                   | Loost for the               | land and buil             | dinas includ | ad at valuati                  | on.               |        |
|   | •                                       | i cost for the              | , ianu anu bun            | angs merua   | cu at valuati                  | on.               | £000   |
|   | Cost<br>At 1 January 2012 & at          | 31 December                 | er 2012                   |              |                                |                   | 3,698  |
|   | Depreciation based on                   | cost                        |                           |              |                                |                   |        |
|   | At 1 January 2012                       |                             |                           |              |                                |                   | 2,895  |
|   | Charge for the year                     |                             |                           |              |                                |                   | 25     |
|   | At 31 December 2012                     |                             |                           |              |                                |                   | 2,920  |
|   | Net book value                          |                             |                           |              |                                |                   |        |
|   | At 31 December 2012                     |                             |                           |              |                                |                   | 778    |
|   | At 31 December 2011                     |                             |                           |              |                                | ,                 | 803    |
|   |   |                             |                           |              |                                |                   |        |

| 9  | Tangible fixed assets   |                   | (continued)                    |
|----|---|-------------------|--------------------------------|
|    | Included above are assets held under finance leases or hire purchase contract           | ts as follows     | 5                              |
|    |   |                   | Plant and<br>machinery<br>£000 |
|    | Net book values At 31 December 2012   |                   | 2                              |
|    | At 31 December 2011   |                   | 7                              |
|    | Depreciation charge for the year At 31 December 2012                                    |                   | 5                              |
|    | At 31 December 2011   |                   | 5                              |
|    | Freehold land amounting to £400,000 (2011 - £400,000) has not been depres               | ciated            |                                |
| 10 | Stocks  | 2012<br>£000      | 2011<br>£000                   |
|    | Raw materials and consumables Finished goods and goods for resale                       | 907<br>1,465      | 1,050<br>1,124                 |
|    |   | 2,372             | 2,174                          |
|    |   |                   |                                |
| 11 | Debtors   | 2012<br>£000      | 2011<br>£000                   |
|    | Trade debtors  Amounts owed by parent and fellow subsidiary undertakings  Other debtors | 2,676<br>-<br>257 | 2,832<br>9<br>259              |
|    | Prepayments and accrued income  | 204               | 256                            |
|    |   | 3,137             | 3,356                          |

| 12 | Creditors: amounts falling due within one year            | 2012<br>£000 | 2011<br>£000 |
|----|---|--------------|--------------|
|    | Net obligations under hire purchase contracts             | 2            | 6            |
|    | Trade creditors   | 808          | 1,334        |
|    | Amounts owed to parent and fellow subsidiary undertakings | 3,050        | 1,898        |
|    | Corporation tax   | 439          | 595          |
|    | Other taxes and social security costs                     | 116          | 145          |
|    | Accruals and deferred income                              | 1,301        | 1,250        |
|    |   | 5,716        | 5,228        |
| 13 | Creditors: amounts falling due after more than one year   | 2012<br>£000 | 2011<br>£000 |
|    | Net obligations under hire purchase contracts             | <del>-</del> | 1            |
|    | Net obligations under hire purchase contracts             |              |              |
|    | Repayable within one year                                 | 2            | 6            |
|    | Repayable between one and five years                      | <u>-</u>     | 1            |
|    |   | 2            | 7            |
|    | Included in liabilities falling due within one year       | (2)          | (6)          |
|    |   | <u>-</u>     | 1            |

| 14 | Provisions for liabilities                        | D    | eferred tax<br>liability<br>£000 |
|----|---|------|----------------------------------|
|    | Balance at 1 January 2012                         |      | 660                              |
|    | Profit and loss account                           |      | (114)                            |
|    | Balance at 31 December 2012                       |      | 546                              |
|    | The deferred tax liability is made up as follows: |      |                                  |
|    |   | 2012 | 2011                             |
|    |   | £000 | £000                             |
|    | Accelerated capital allowances                    | 557  | 671                              |
|    | Other timing differences                          | (11) | (11)                             |
|    |   | 546  | 660                              |
|    |   |      |                                  |

### NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### 15 Pension and other post-retirement benefit commitments

|   | 2012<br>£000 | 2011<br>£000 |
|---|--------------|--------------|
| Contributions payable by the company for the year in respect of the defined benefit scheme      | 339          | 223          |
| Contributions payable by the company for the year in respect of the defined contribution scheme | 341          | 353          |

#### Defined benefit

The company operates a funded defined benefit scheme arrangement. The assets are held independently of the company in trustee administered funds. The defined benefit section was frozen on 1 October 2001 and subsequent contributions were made to a defined contribution scheme, the assets of which are held independently of the company in trustee administered funds.

A full actuarial valuation was last undertaken by qualified independent actuaries on 6 April 2011, using a market based approach. That valuation has been updated to 31 December 2012 by the independent actuaries

The value of the assets of the scheme was £13,541,000 (2011 - £13,287,000) and this was sufficient to cover 70% (2011 - 73%) of the benefits which had accrued to members

|  | 2012 | 2011 |
|--|------|------|
|  | %    | %    |
| The major assumptions used by the actuary were:                            |      |      |
| Revaluation rate for deferred pensioners of CPI subject to a maximum of 5% | 1 60 | 1 70 |
| pa   |      |      |
| Pension in payment increases of RPI subject to a maximum of 5% p a         | 2 60 | 2 60 |
| Discount rate  | 4 90 | 5 20 |
| Average long term expected rate of return on assets                        | 5 70 | 6 70 |
| Inflation assumption   | 2 60 | 2 70 |
| •  |      |      |

| Pension and other post-retirement benefit commitments |  | (continued)  |              |  |
|---|--|--------------|--------------|--|
|   |  | 2012<br>£000 | 2011<br>£000 |  |
| The assets in the schem                               | e are as follows.                                      |              |              |  |
| Equities  |  | 7,041        | 6,245        |  |
| Bonds   |  | 2,167        | 1,993        |  |
| Cash  |  | 271          | 399          |  |
| Other assets  |  | 4,062        | 4,650        |  |
| Total fair value of assets                            |  | 13,541       | 13,287       |  |
| Present value of scheme                               | liabilities  | (19,339)     | (18,234)     |  |
| Deficit in scheme                                     |  | (5,798)      | (4,947)      |  |
| Related deferred tax asse                             | rt   | 1,334        | 1,237        |  |
| Net pension liability                                 |  | (4,464)      | (3,710)      |  |
|   |  | 2012<br>£000 | 2011<br>£000 |  |
| •   | charged to operating profit                            | (50)         | (50)         |  |
| Current service cost                                  |  | (50)         | (58)         |  |
| Total operating charge                                |  | (50)         | (58)         |  |
|   | credited to other finance income                       |              |              |  |
| Expected return on pensi                              |  | 878          | 875          |  |
| Interest on pension scher                             | ne liabilities   | (931)        | (951)        |  |
| Net return  |  | (53)         | (76)         |  |
| Analysis of amount rec                                | ognised in the statement of total recognised gains     |              |              |  |
|   | ed return on pension scheme assets                     | (262)        | (430)        |  |
|   | ses arising on scheme liabilities                      | 13           | (611)        |  |
| 01  | underlying the present value of the scheme liabilities | (838)        | 628          |  |
| Changes in assumptions                                |  |              |              |  |

| Sharvaphar  | Pension and other post-retires   | nent benefit co  | ommitments  |   | (  | (continued)  |  |
|---|--|--|---|---|--|--|--|
| Movement in deficit during the year   Deficit in scheme at 1 January 2012   (4,947) (4,623)   (50) (58) (58) (58) (59) (58) (58) (59) (58) (58) (58) (58) (58) (58) (58) (58  |  |  |   |   | 2012   | 2011   |  |
| Deficit in scheme at 1 January 2012   |  |  |   |   | £000   | £000   |  |
| Operating charge         (50)         (58)           Other finance income         (53)         (76)           Contributions made         339         223           Actuarial losses         (1,087)         (413)           Deficit in scheme at 31 December 2012         (5,798)         (4,947)           The contributions made by the employer over the financial year have been £339,000, equivalent to £28,250 per calender month. This level of contribution is expected to continue at similar levels for the next year. There is no longer any accrual of benefits in the defined benefits section.           History of experience gains and losses           2012         2011         2009         2008         2007           £000         £000         £000         £000         £000         £000           Difference between the expected and actual return on scheme assets           Amount         (262)         (430)         422         1,474         (2,510)           Percentage of scheme assets         (1 93%)         (3 24%)         3 18%         11 92%         (23 75%)           Experience gains and losses on scheme liabilities         Amount         13         (611)         (53)         (43)         (74)           Percentage of the present value         0 07%         (3 35%)         (0 30%) </td <td>Movement in deficit during the year</td> <td>ır</td> <td></td> <td></td> <td></td> <td></td> | Movement in deficit during the year  | ır   |   |   |  |  |  |
| Other finance income         (53)         (76)           Contributions made         339         223           Actuarial losses         (1,087)         (413)           Deficit in scheme at 31 December 2012         (5,798)         (4,947)           The contributions made by the employer over the financial year have been £339,000, equivalent to £28,250 per calender month. This level of contribution is expected to continue at similar levels for the next year. There is no longer any accrual of benefits in the defined benefits section.           History of experience gains and losses           2012         2011         2009         2008         2007           £000         £000         £000         £000         £000           Difference between the expected and actual return on scheme assets           Amount         (262)         (430)         422         1,474         (2,510)           Percentage of scheme assets         (1 93%)         (3 24%)         3 18%         11 92%         (23 75%)           Experience gains and losses on scheme liabilities           Amount         13         (611)         (53)         (43)         (74)           Percentage of the present value         0 07%         (3 35%)         (0 30%)         (0 26%)         (0 58%)   | Deficit in scheme at 1 January 2012  |  |   |   | (4,947)  | (4,623)  |  |
| Contributions made  | Operating charge   |  |   |   | (50)   | (58)   |  |
| Actuarial losses (1,087) (413)  Deficit in scheme at 31 December 2012 (5,798) (4,947)  The contributions made by the employer over the financial year have been £339,000, equivalent to £28,250 per calender month. This level of contribution is expected to continue at similar levels for the next year. There is no longer any accrual of benefits in the defined benefits section.  History of experience gains and losses  2012 2011 2009 2008 2007 £000 £000 £000 £000 £000 £000  Difference between the expected and actual return on scheme assets. Amount (262) (430) 422 1,474 (2,510) Percentage of scheme assets (1 93%) (3 24%) 3 18% 11 92% (23 75%)  Experience gains and losses on scheme liabilities. Amount 13 (611) (53) (43) (74) Percentage of the present value 0 07% (3 35%) (0 30%) (0 26%) (0 58%) of the scheme liabilities.  Total amount recognised in statement of recognised gains and losses. Amount (1,087) (413) (691) (1,710) (466) Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities.  Share capital 2012 201  | Other finance income   |  |   |   | (53)   | (76)   |  |
| Deficit in scheme at 31 December 2012   (5,798)   (4,947)   | Contributions made   |  |   |   | 339  | 223  |  |
| The contributions made by the employer over the financial year have been £339,000, equivalent to £28,250 per calender month. This level of contribution is expected to continue at similar levels for the next year. There is no longer any accrual of benefits in the defined benefits section.  History of experience gains and losses  2012 2011 2009 2008 2007 £000 £000 £000 £000 £000  Difference between the expected and actual return on scheme assets  Amount (262) (430) 422 1,474 (2,510)  Percentage of scheme assets (1 93%) (3 24%) 3 18% 11 92% (23 75%)  Experience gains and losses on scheme liabilities  Amount 13 (611) (53) (43) (74)  Percentage of the present value 0 07% (3 35%) (0 30%) (0 26%) (0 58%) of the scheme liabilities  Total amount recognised in statement of recognised gains and losses  Amount (1,087) (413) (691) (1,710) (466)  Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities  Share capital 2012 26  £000 £6  Allotted, called up and fully paid   | Actuarial losses   |  |   |   | (1,087)  | (413)  |  |
| History of experience gains and losses  | Deficit in scheme at 31 December 20  | 012  |   |   | (5,798)  | (4,947)  |  |
| Difference between the expected and actual return on scheme assets  Amount (262) (430) 422 1,474 (2,510)  Percentage of scheme assets (1 93%) (3 24%) 3 18% 11 92% (23 75%)  Experience gains and losses on scheme liabilities  Amount 13 (611) (53) (43) (74)  Percentage of the present value 0 07% (3 35%) (0 30%) (0 26%) (0 58%) of the scheme liabilities  Total amount recognised in statement of recognised gains and losses  Amount (1,087) (413) (691) (1,710) (466)  Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities  Share capital 2012 26  Allotted, called up and fully paid   | Thistory of experience gams and tos  |  |   | ***                                     | 9000   | 2005   |  |
| Amount (262) (430) 422 1,474 (2,510) Percentage of scheme assets (1 93%) (3 24%) 3 18% 11 92% (23 75%)  Experience gains and losses on scheme liabilities Amount 13 (611) (53) (43) (74) Percentage of the present value 0 07% (3 35%) (0 30%) (0 26%) (0 58%) of the scheme liabilities  Total amount recognised in statement of recognised gains and losses Amount (1,087) (413) (691) (1,710) (466) Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities  Share capital  2012 20 £000 £0  Allotted, called up and fully paid   | Thistory of experience gams and too  | 2012   |   |   |  |  |  |
| Percentage of scheme assets (1 93%) (3 24%) 3 18% 11 92% (23 75%)  Experience gains and losses on scheme liabilities  Amount 13 (611) (53) (43) (74)  Percentage of the present value 0 07% (3 35%) (0 30%) (0 26%) (0 58%) of the scheme liabilities  Total amount recognised in statement of recognised gains and losses  Amount (1,087) (413) (691) (1,710) (466)  Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities  Share capital 2012 20  £000 £0  Allotted, called up and fully paid  | Thistory of experience gams and to   | 2012   |   |   |  |  |  |
| Experience gains and losses on scheme liabilities  Amount 13 (611) (53) (43) (74)  Percentage of the present value 0 07% (3 35%) (0 30%) (0 26%) (0 58%) of the scheme liabilities  Total amount recognised in statement of recognised gains and losses  Amount (1,087) (413) (691) (1,710) (466)  Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities  Share capital 2012 20  £000 £0  Allotted, called up and fully paid   |  | 2012<br>£000   | £000  |   |  |  |  |
| Amount 13 (611) (53) (43) (74)  Percentage of the present value 0 07% (3 35%) (0 30%) (0 26%) (0 58%) of the scheme liabilities  Total amount recognised in statement of recognised gains and losses Amount (1,087) (413) (691) (1,710) (466)  Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities  Share capital 2012 £000 £0  Allotted, called up and fully paid   | Difference between the expected and  | 2012<br>£000<br>I actual return on s   | £000 scheme assets  | €000                                    | £000   | €000   |  |
| Percentage of the present value 0 07% (3 35%) (0 30%) (0 26%) (0 58%) of the scheme liabilities  Total amount recognised in statement of recognised gains and losses Amount (1,087) (413) (691) (1,710) (466)  Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities  Share capital  2012 20 £000 £0  Allotted, called up and fully paid   | Difference between the expected and Amount   | 2012<br>£000<br>I actual return on s<br>(262)  | £000 scheme assets (430)  | <b>£000</b> 422                         | £000   | <b>£000</b> (2,510)  |  |
| Total amount recognised in statement of recognised gains and losses Amount (1,087) (413) (691) (1,710) (466) Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%) of scheme liabilities  Share capital  2012 £000 £0 Allotted, called up and fully paid   | Difference between the expected and<br>Amount<br>Percentage of scheme assets   | 2012<br>£000<br>I actual return on s<br>(262)<br>(1 93%)   | £000 scheme assets (430)  | <b>£000</b> 422                         | £000   | <b>£000</b> (2,510)  |  |
| Amount (1,087) (413) (691) (1,710) (466)  Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%)  of scheme habilities  Share capital  2012 20 £000 £0  Allotted, called up and fully paid  | Difference between the expected and Amount Percentage of scheme assets  Experience gains and losses on scheme  | 2012<br>£000<br>I actual return on s<br>(262)<br>(1 93%)<br>me liabilities   | £000<br>scheme assets<br>(430)<br>(3 24%)                             | <b>£000</b> 422 3 18%                   | £000<br>1,474<br>11 92%                            | £000<br>(2,510)<br>(23 75%)                                |  |
| Amount (1,087) (413) (691) (1,710) (466)  Percentage of the present value (5 62%) (2 26%) (3 86%) (10 47%) (3 65%)  of scheme habilities  Share capital  Allotted, called up and fully paid   | Difference between the expected and Amount Percentage of scheme assets  Experience gains and losses on schematical Amount Percentage of the present value  | 2012<br>£000<br>I actual return on s<br>(262)<br>(1 93%)<br>me liabilities<br>13   | £000<br>scheme assets<br>(430)<br>(3 24%)                             | <b>£000</b> 422 3 18%                   | £000<br>1,474<br>11 92%<br>(43)                    | £000<br>(2,510)<br>(23 75%)                                |  |
| of scheme liabilities  Share capital  Share capital  Allotted, called up and fully paid   | Difference between the expected and Amount Percentage of scheme assets  Experience gains and losses on scher Amount Percentage of the present value of the scheme liabilities  | 2012<br>£000<br>I actual return on s<br>(262)<br>(1 93%)<br>me liabilities<br>13<br>0 07%  | £000<br>scheme assets<br>(430)<br>(3 24%)<br>(611)<br>(3 35%)         | £000<br>422<br>3 18%<br>(53)<br>(0 30%) | 1,474 11 92% (43) (0 26%)                          | (2,510)<br>(23 75%)<br>(74)<br>(0 58%)                     |  |
| £000 £0 Allotted, called up and fully paid  | Difference between the expected and Amount Percentage of scheme assets  Experience gains and losses on scher Amount Percentage of the present value of the scheme liabilities  Total amount recognised in statement  | 2012<br>£000<br>I actual return on s<br>(262)<br>(1 93%)<br>The liabilities<br>13<br>0 07%   | £000 scheme assets (430) (3 24%)  (611) (3 35%) uns and losses        | £000<br>422<br>3 18%<br>(53)<br>(0 30%) | 1,474 11 92% (43) (0 26%)                          | (2,510)<br>(23 75%)<br>(74)<br>(0 58%)                     |  |
| Allotted, called up and fully paid  | Difference between the expected and Amount Percentage of scheme assets  Experience gains and losses on schema Amount Percentage of the present value of the scheme liabilities  Total amount recognised in statement Amount Percentage of the present value                                      | 2012<br>£000<br>I actual return on s<br>(262)<br>(1 93%)<br>me liabilities<br>13<br>0 07%  | £000 scheme assets (430) (3 24%)  (611) (3 35%)  uns and losses (413) | £000  422 3 18%  (53) (0 30%)           | £000  1,474 11 92%  (43) (0 26%)                   | (2,510)<br>(23 75%)<br>(74)<br>(0 58%)                     |  |
| <u></u>   | Difference between the expected and Amount Percentage of scheme assets  Experience gains and losses on schema Amount Percentage of the present value of the scheme liabilities  Total amount recognised in statement Amount Percentage of the present value of scheme liabilities                | 2012<br>£000<br>I actual return on s<br>(262)<br>(1 93%)<br>me liabilities<br>13<br>0 07%  | £000 scheme assets (430) (3 24%)  (611) (3 35%)  uns and losses (413) | £000  422 3 18%  (53) (0 30%)           | £000  1,474 11 92%  (43) (0 26%)  (1,710) (10 47%) | (2,510)<br>(23 75%)<br>(74)<br>(0 58%)<br>(466)<br>(3 65%) |  |
|   | Difference between the expected and Amount Percentage of scheme assets  Experience gains and losses on schema Amount Percentage of the present value of the scheme liabilities  Total amount recognised in statement Amount Percentage of the present value of scheme liabilities  Share capital | 2012<br>£000<br>I actual return on s<br>(262)<br>(1 93%)<br>me liabilities<br>13<br>0 07%<br>at of recognised ga<br>(1,087)<br>(5 62%) | £000 scheme assets (430) (3 24%)  (611) (3 35%)  uns and losses (413) | £000  422 3 18%  (53) (0 30%)           | £000  1,474 11 92%  (43) (0 26%)  (1,710) (10 47%) | (2,510)<br>(23 75%)<br>(74)<br>(0 58%)<br>(466)<br>(3 65%) |  |

## NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

| 17 | Statement of movements on profit and loss account  |              | Profit and loss account £000 |
|----|--|--------------|------------------------------|
|    | Balance at 1 January 2012                          |              | 2,982                        |
|    | Profit for the year                                |              | 2,387                        |
|    | Dividends paid                                     |              | (1,500)                      |
|    | Actuarial gains or losses on pension scheme assets |              | (1,087)                      |
|    | Movement on deferred tax relating to pension asset |              | 97                           |
|    | Balance at 31 December 2012                        |              | 2,879                        |
| 18 | Reconciliation of movements in shareholders' funds | 2012<br>£000 | 2011<br>£000                 |
|    | Profit for the financial year                      | 2,387        | 2,872                        |
|    | Dividends  | (1,500)      | (5,000)                      |
|    |  | 887          | (2,128)                      |
|    | Other recognised gains and losses                  | (1,087)      | (413)                        |
|    | Movement on deferred tax relating to pension asset | 97           | (11)                         |
|    | Net depletion in shareholders' funds               | (103)        | (2,552)                      |
|    | Opening shareholders' funds                        | 3,007        | 5,559                        |
|    | Closing shareholders' funds                        | 2,904        | 3,007                        |

#### 19 Contingent liabilities

A contingent liability exists in that the Trustees of the Presspart Manufacturing Retirement Benefit Scheme have the right to request a one-off payment into the scheme. The amount of any claim is not yet determined, however the directors estimate that a claim, if made, would not be more than £173,000

# NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### 20 Financial commitments

At 31 December 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2013

|    |  | Other 2012 £000 | 2011<br>£000 |
|----|--|-----------------|--------------|
|    | Operating leases which expire Within one year  | 7               | 20           |
|    | Within two to five years   | 54              | 29           |
|    |  | 61              | 49           |
| 21 | Capital commitments  | 2012<br>£000    | 2011<br>£000 |
|    | At 31 December 2012 the company had capital commitments as follows                                       |                 |              |
|    | Authorised but not contracted for  | 419             | 160          |
| 22 | Directors' emoluments  | 2012<br>£000    | 2011<br>£000 |
|    | Emoluments for qualifying services   | 429             | 715          |
|    | Company pension contributions to money purchase schemes  | 42              | 76           |
|    |  | 471 =           | 791          |
|    | The number of directors for whom retirement benefits are accruing under schemes amounted to 3 (2011 - 4) | money purchas   | e pension    |
|    | Emoluments disclosed above include the following amounts paid to the highest paid director               |                 |              |
|    | Emoluments for qualifying services   | 170             | 311          |
|    | Company pension contributions to money purchase schemes  | 16              | 35           |

# NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### 23 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was

|                        | 2012<br>Number | 2011<br>Number |
|------------------------|----------------|----------------|
| Production             | 118            | 116            |
| Sales and distribution | 11             | 10             |
| Administration         | 12             | 11             |
|                        | 141            | 137            |
| Employment costs       | 2012<br>£000   | 2011<br>£000   |
| Wages and salaries     | 4,391          | 4,589          |
| Social security costs  | 380            | 390            |
| Other pension costs    | 341            | 354            |
|                        | 5,112          | 5,333          |

#### 24 Control

The ultimate parent company is Heitkamp and Thumann KG, a company based in Germany This is also the ultimate controlling party of the company

| 25 | Reconciliation of operating profit to net cash inflow from operating activities | 2012  | 2011  |
|----|---|-------|-------|
|    | activities  | £000  | £000  |
|    | Operating profit  | 3,205 | 3,929 |
|    | Depreciation of tangible and intangible assets                                  | 1,102 | 977   |
|    | Profit on disposal of tangible assets   | (8)   | (8)   |
|    | Increase in stocks  | (198) | (141) |
|    | Decrease/(increase) in debtors  | 219   | (786) |
|    | (Decrease)/increase in creditors within one year                                | (513) | 117   |
|    | Pension scheme non-cash movement  | (289) | (165) |
|    | Net cash inflow from operating activities                                       | 3,517 | 3,923 |

# NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

| 26 | Analysis of net funds                     | 1 January<br>2012 | Cash flow | Other non-<br>cash changes | 31<br>December<br>2012 |
|----|---|-------------------|-----------|----------------------------|------------------------|
|    |   | £000              | £000      | £000                       | £000                   |
|    | Net cash                                  |                   |           |                            |                        |
|    | Cash at bank and in hand                  | 81                | 431       | -                          | 512                    |
|    | Debt                                      |                   |           |                            |                        |
|    | Finance leases                            | (7)               | 5         |                            | (2)                    |
|    | Net funds                                 | 74                | 436       | -                          | 510                    |
| 27 | Reconciliation of net cash flow to move   | ment in net funds | s.        | 2012                       | 2011                   |
|    |   |                   |           | £000                       | £000                   |
|    | Increase/(decrease) in cash in the year   |                   |           | 431                        | (672)                  |
|    | Cash outflow from decrease in debt and le | ease financing    |           | 5                          | 8                      |
|    | Movement in net funds in the year         |                   |           | 436                        | (664)                  |
|    | Opening net funds                         |                   |           | 74                         | 738                    |
|    | Closing net funds                         |                   |           | 510                        | 74                     |

#### 28 Major non-cash transactions

There were no major non-cash transactions in the year

### NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2012

#### 29 Related party relationships and transactions

The company undertakes transactions with a number of companies in the Heitkamp and Thumann Group during the normal course of business

During the year recharges of £359,145 (2011 - £302,321) were made by Heitkamp and Thumann GmbH and Co KG to Presspart Manufacturing Limited, of which £nil (2011 - £nil) was outstanding at the year end and recharges of £139 (2011 - £nil) were made from Heitkamp and Thumann Finance BV of which £80 (2011 - £nil) is outstanding at the year end During the year, recharges were also made from Presspart Manufacturing Limited to Heitkamp and Thumann GmbH and Co KG of £nil (2011 - £14,054)

In 2011 Heitkamp and Thumann Finance BV made a loan of £1,889,198 to Presspart Manufacturing Limited, which was repaid during the year Interest of £71,182 (2011 - £9,288) was charged on this loan at 3 339% During the year a loan of £3,034,637 was made by Heitkamp and Thymann Finance BV to Presspart Manufacturing, which was outstanding at the year end Interest of £15,218 was charged on this loan during the year and was outstanding at the year end The interest applicable to the loan is 3 333%

During the year recharges of £1,959 (2011 - £nil) were made by H&T Marsberg GmbH & Co KG to Presspart Manufacturing Limited

During the year recharges of £12,381 (2011 - £46,672) were made by H&T Tool Design GmbH & Co KG to Presspart Manufacturing Limited and Presspart Manufacturing Limited purchased £18,441 (2011 - £55,651) of capital items from the company

During the year Presspart Manufacturing Limited made recharges of £508,912 (2011 - £506,513) to Presspart GmbH & Co KG, and recharges of £361,657 (2011 - £392,039) were made by Presspart GmbH & Co KG to Presspart Manufacturing Limited Presspart Manufacturing Limited sold £4,543 of tooling to Presspart GmbH & Co KG and purchased £250,241 of raw materials from Presspart GmbH & Co KG

During the year recharges of £204,704 (2011 - £185,810) were made by H&T Waterbury to Presspart Manufacturing Limited

During the year Presspart Manufacturing Limited made sales of £56,192 (2011 - £nil) to Presspart Manufacturing S A , recharged expenses of £305,810 (2011 - £316,751) to Presspart Manufacturing S A and charged interest of £194 (2011 - £nil) to Presspart Manufacturing S A Presspart Manufacturing S A made recharges of £39,836 (2011 - £nil) to Presspart Manufacturing Limited

During the year Dongguan Heitkamp and Thumann Metal Products Limited made recharges of £79,252 (2011 - £74,814) to Presspart Manufacturing Limited