

# Co-operative Bank Limited

Head Office and Registered Office;  
New Century House, Manchester, M60 4EP.

## BOARD

### Chairman

A. Wilson

### Directors

G. E. Bradfield

L. Lee

A. Lever

D. C. Maxey

W. Q. Russell

A. Sugden

E. N. Wilson

### Secretary

R. S. Weir

## MANAGEMENT

### General Manager

L. Lee, B.Com., F.I.B.

### Deputy General Manager

E. N. Wilson, B.Sc.(Econ.), F.I.B.

### Assistant General Managers

#### London

D. C. Maxey, F.I.B., F.C.I.S.

#### Banking

A. Lever, B.A.(Com.), F.I.B.

#### Administration

A. Bassford, F.I.B.

### Chief Accountant

T. J. Weight, A.C.A

City Office  
16 Rood Lane  
London EC3 M5 BH

London Director  
D. C. Maxey, F.I.B., F.C.I.S.

Principal London Office  
110 Leaman Street  
London E1 8HQ

Manager  
E. L. Merryman, F.I.B.

# **Report of the Directors**

The Directors have pleasure in submitting their report, together with the audited accounts for the year ended 13th January, 1973.

## **Profits and Dividends**

The consolidated net profit after provision for taxation attributable to the shareholders of Co-operative Bank Limited is £2,507,000, as set out in the consolidated profit and loss account at page 7.

## **Group Activities**

The Bank and its subsidiaries forming the Co-operative Bank Group provide an extensive range of banking and financial services, both domestic and foreign.

The total turnover of the Group is not shown, as it resulted mainly from the business of banking.

From its other activities turnover amounted to £36,778,000, and was the total of advances, excluding finance charges, the net cost of equipment leased, and sales of developed property.

## **Business**

The business of the Group is banking and other related financial activities.

## **Branches**

At 13th January, 1973, the Bank had 43 branches and sub-branches, and had some 4,000 banking points at Co-operative Retail Societies.

## **Directors and their Interests**

The names of the present members of the Board are set out on page 1.

Mr D C Maxey was appointed to the Board on 31st July, 1972, and having been appointed by the Directors under the Articles of Association, retires, and being eligible, offers himself for re-election.

Mr W Q Russell retires by rotation under the Articles of Association, and being eligible, offers himself for re-election.

Mr A Wilson, Chairman, was interested in 1,000 25p Ordinary Shares in F C Finance Limited at the commencement of the year, and held 1,250 shares at 13th January, 1973. Mr A Sugden acquired 625 25p Ordinary Shares in F C Finance Limited during the year and continued to hold the same shares unchanged at 13th January, 1973.

No other directors had a beneficial interest in any shares in the Group, or in Co-operative Wholesale Society Limited, or in any of the other companies controlled by Co-operative Wholesale Society Limited.

### **Staff**

The weekly average number of persons employed by Co-operative Bank Limited and its subsidiaries was 1,630, and their aggregate remuneration for the year was £2,245,000.

### **Auditors**

The auditors of Co-operative Bank Limited are Messrs. Thomson McLintock & Co., Chartered Accountants, who will continue in office under the provisions of the Companies' Act, 1948.

2nd April, 1973.

By Order of the Board,  
R. S. WEIR,  
Secretary.

# **Statement by the Chairman**

## **Mr. A. WILSON**

### **Monetary policy and the economy**

1972 was the first full year when UK banking operated in a fully competitive climate with comparative freedom from official controls. It was also a year of great change on the financial scene. At the beginning of the year the banks' base rate was  $4\frac{1}{2}$  per cent; at the end of the year base rates had risen to  $8\frac{1}{2}$  per cent. The easy money situation in January had changed to a much tighter control of credit by December, by which time the Bank of England had called for Special Deposits of 3 per cent from the banking system, which is, of course, additional to the  $12\frac{1}{2}$  per cent of eligible liabilities which have to be provided in the form of reserve assets. The consumer boom flourished throughout the year, and the Chancellor's aim of a 5 per cent growth in the economy was achieved. From June onwards sterling floated throughout the remainder of the year, which was marked by a rapid growth in the money stock, and by mounting fears of inflation. By the end of the year there were signs that re-stocking was beginning, but the huge favourable balance of payments had disappeared.

### **Group Activities**

#### **Co-operative Bank Limited**

Throughout 1972 the Co-operative Bank celebrated its Centenary with a series of functions held in most parts of the country. These were very well received by its principal customers and influential sections of the local communities. Employees of the Bank, both present and past, also shared in the celebrations. The policy of branch expansion continued with new offices being opened at Barnsley, Bradford, Cwmbran, Hull, Swansea and Wakefield.

In January, 1972, a new Shoppers' Loan Plan was introduced, designed to allow those customers of retail Co-operative societies not possessing banking accounts to enjoy Personal Loan facilities in order to acquire goods or services up to £500 from retail societies, with a period of repayment up to three years. The scheme, which it is considered has great growth potential, has had a quiet inauguration, due largely to the extremely liquid position of retail Co-operative societies throughout the year, which has enabled them to provide most member requests for credit facilities from their own resources.

The liquid position of retail Co-operative societies has resulted in a reduced demand on the Bank for accommodation by the Co-operative Movement, but this has been

offset to a great extent by expanding its activities in the corporate business sector and by increasing its loans to personal borrowers.

Before the end of the year the last of the Bank's branches was attached on-line to the Computer Centre, and the system is one which has no superior in any bank in the country. At the end of the year the Bank received widespread approval for its decision to introduce a "Truth in Lending" policy, and to publicise true rates, as distinct from flat rates of interest.

#### **Co-operative Commercial Bank Limited**

This subsidiary bank is now firmly established in the City, and is strengthening its links with Co-operative and kindred banks abroad, particularly in the countries of the EEC. Its growing importance was marked by the appointment in July, 1972, of Mr D C Maxey as the first London-based director to strengthen our activities within the "square mile."

#### **F C Finance Group**

Following a most successful year in 1971, F C Finance Limited and its subsidiaries surpassed that performance by establishing a new record in 1972, with profit before tax up by 60 per cent, and operating assets up by some 70 per cent. In May a one for four bonus issue of shares was made. The Group has been relocated in a new Head Office at Godalming, and a large modern computer system has been installed there to accommodate considerable expansion in the Group's business which is planned.

#### **Agricultural Finance Federation Limited**

This company which basically serves the Agricultural Co-operative Movement has had an excellent year, during which a bonus issue of two for one shares was made by capitalisation of reserves, and further capital was subsequently raised by means of a successful rights issue. The enlarged capital base will enable the company to expand considerably in the near future.

#### **Staff**

Any organisation is only as good as the people who serve it, and in this respect the Co-operative Bank is singularly fortunate in the loyalty and enthusiasm of its managers and staff, by whose efforts we have achieved such all-round success in our centenary year. To everyone, from the most senior to the most junior, my colleagues and I wish to record our thanks and gratitude.

2nd April, 1973.

# Co-operative Bank Limited

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## Consolidated Profit and Loss Account for the year ended 13th January, 1973

	Notes	£'000	26 weeks ended 8th January, 1972 £'000
Profit for the year	1 & 4	3,699	1,191
Share of profits of associated companies		149	39
Profit before taxation		3,848	1,230
Taxation:			
Co-operative Bank Limited and subsidiaries	6	1,048	236
Associated companies		60	15
		1,108	251
		2,740	979
Proportion attributable to minority shareholders in subsidiaries		233	97
Profits after taxation attributable to members of Co-operative Bank Limited		2,507	882
Final Dividend (gross)—Nil (1972—5%)		—	200
Retained earnings		2,507	682
Profits retained:			
By Co-operative Bank Limited		2,080	551
By subsidiaries		357	123
		2,437	674
In associated companies		70	8
		2,507	682

The notes on pages 12 to 15 form part of these accounts

# Co-operative Bank Limited

## Consolidated Balance Sheet as at 13th January, 1973

	Notes	£'000	8th January, 1972 £'000
<b>SHARE CAPITAL AND RESERVES</b>			
Ordinary share capital	7	4,000	4,000
Reserves	8	17,978	14,937
		<u>21,978</u>	<u>18,937</u>
<b>MINORITY SHAREHOLDERS' INTEREST IN SUBSIDIARIES</b>			
		1,587	1,420
<b>STERLING DEPOSITS REPAYABLE AFTER TWELVE MONTHS</b>			
		1,011	882
<b>CURRENT LIABILITIES</b>			
Deposits by trustees of C.W.S. employees' pension scheme (secured)		21,880	24,198
Current, deposit and other accounts	9	227,464	181,536
Acceptances by finance house subsidiary		5,325	1,975
Due to banks by finance house subsidiary		1,117	2,298
Creditors		1,519	1,676
Taxation		859	425
Proposed dividend		—	200
		<u>258,164</u>	<u>212,308</u>
		<u>282,740</u>	<u>233,547</u>

	Notes	£'000	8th January 1972 £'000
<b>LIQUID ASSETS</b>			
Coin and bank notes		2,107	2,071
Balances with and amounts in course of collection from other banks		16,249	16,900
Money at call and short notice		33,886	31,529
		<u>52,242</u>	<u>50,500</u>
<b>STERLING CERTIFICATES OF DEPOSIT</b>		42,261	600
<b>SPECIAL DEPOSITS WITH THE BANK OF ENGLAND</b>		2,252	—
<b>INVESTMENTS</b>	10	61,972	62,075
<b>CUSTOMER AND OTHER ACCOUNTS</b>			
Advances, less provisions		93,911	100,670
Balances outstanding on instalment credit agreements, less unearned charges		17,302	11,369
Development land and work in progress		8,361	2,008
Debtors		1,343	1,941
		<u>120,917</u>	<u>115,988</u>
<b>DEPOSITS REPAYABLE AFTER TWELVE MONTHS</b>		39	2,119
<b>ASSOCIATED COMPANIES</b>	11	153	40
<b>FIXED ASSETS</b>	13	1,808	1,162
<b>PREMIUM ON ACQUISITION OF SHARES IN SUBSIDIARIES</b>		1,096	1,063
		<u>282,740</u>	<u>233,547</u>

The notes on pages 12 to 15 form part of these accounts

A. Wilson, Chairman  
L. Lee, Director  
G. E. Bradfield, Director  
R. S. Weir, Secretary



# Co-operative Bank Limited

## Balance Sheet as at 13th January, 1973

	Notes	£'000	8th January, 1972 £'000
<b>SHARE CAPITAL AND RESERVES</b>			
Ordinary share capital	7	4,000	4,000
Reserves	8	17,277	14,806
		<hr/>	<hr/>
		21,277	18,806
<b>CURRENT LIABILITIES</b>			
Deposits by trustees of C.W.S. employees' pension scheme (secured)		21,880	24,198
Current, deposit and other accounts	9	141,130	107,835
Creditors		829	1,229
Proposed dividend		—	200
		<hr/>	<hr/>
		163,839	133,462
		<hr/>	<hr/>
		185,116	152,268
		<hr/>	<hr/>

	<i>Notes</i>	<b>£'000</b>	<i>8th January, 1972</i> <b>£'000</b>
<b>LIQUID ASSETS</b>			
Coin and bank notes		<b>2,106</b>	2,069
Balances with and amounts in course of collection from other banks		<b>15,240</b>	15,580
Money at call and short notice		<b>30,065</b>	30,929
		<b>47,411</b>	48,578
<b>STERLING CERTIFICATES OF DEPOSIT</b>		<b>31,898</b>	—
<b>SPECIAL DEPOSITS WITH THE BANK OF ENGLAND</b>		<b>2,192</b>	—
<b>INVESTMENTS</b>	10	<b>60,953</b>	61,612
<b>CUSTOMER AND OTHER ACCOUNTS</b>			
Advances, less provisions		<b>33,021</b>	31,989
Debtors		<b>906</b>	1,864
		<b>33,927</b>	33,853
<b>ASSOCIATED COMPANY</b>	11	<b>1</b>	—
<b>SUBSIDIARIES</b>	12	<b>7,781</b>	7,237
<b>FIXED ASSETS</b>	13	<b>953</b>	988
		<b>185,116</b>	152,268

The notes on pages 12 to 15 form part of these accounts

A. Wilson, Chairman  
L. Lee, Director  
G. E. Bradfield, Director  
R. S. Weir, Secretary

# Co-operative Bank Limited

## Notes to the Accounts (all amounts are stated in £'000 unless otherwise indicated)

### 1. BASES OF ACCOUNTING

#### (a) Investments

(i) Income from investments includes amortization of premiums and discounts on dated stocks in equal annual instalments from the date of acquisition to maturity. The premiums and discounts on investments acquired from the Co-operative Wholesale Society Limited ("C.W.S.") are based on the market value of these investments at 10th July, 1971 at which date the banking activities of C.W.S. were transferred to and vested in Co-operative Bank Limited.

(ii) Realised profits and losses on sales of investments are taken to investment suspense account, and are subsequently transferred to profit and loss account in five equal annual instalments, commencing with the year of realisation.

#### (b) Losses on advances

The amount charged against operating profit for losses on advances is based on the average experience of the current and four preceding years. Part of this experience derives from the banking department of C.W.S. up to the date of transfer to Co-operative Bank Limited. If at any balance sheet date the provision is not adequate to meet anticipated losses on advances, or is excessive to a material extent, the appropriate shortfall or excess is charged or credited to profit and loss account, with the exception that a specific bad debt provision no longer required, which was made before the banking activities of the C.W.S. were vested in Co-operative Bank Limited, has been credited to reserves, net of tax. (Note 8).

#### (c) Depreciation

Depreciation of land is provided in Co-operative Bank Limited at 1½% and of buildings at 2½% of the original purchase price. Depreciation of freehold land and buildings in the other group companies is not provided for. Depreciation of equipment and fittings is provided in equal annual instalments over the estimated working lives of the assets. The cost and aggregate depreciation on those assets transferred from the C.W.S. at 10th July, 1971, are those relating to the original acquisition of the assets by the C.W.S.

#### (d) Instalment credit agreements

Credit is taken in the profit and loss account for finance charges on instalment credit agreements, net of dealers' commission as instalments are received—for credit sale agreements on an actuarial basis and for others in equal amounts for each instalment.

#### (e) Development land and work in progress

Development land and work in progress is valued at cost, plus normal finance charges, less receipts in respect of part disposals after deducting 80% of the estimated profit included therein, in the case of developments substantially completed.

#### (f) Associated companies

Associated companies are shown in the consolidated balance sheet at cost, plus the appropriate portion of the retained profits from the date of acquisition.

#### (g) Exchange rates

Balances in foreign currencies were converted into sterling at the rate ruling at the balance sheet date.

### 2. COMPARATIVE FIGURES

The comparative figures shown in the consolidated profit and loss account and the notes thereon are for the 26 weeks' period from 10th July, 1971, to 8th January, 1972.

### 3. TURNOVER

The turnover of the group is not shown as it resulted mainly from the business of banking. The turnover from its other activities amounted to £36,778,000 (1972—£15,770,000) and was the total of advances, excluding finance charges, the net cost of equipment leased and sales of developed property.

### 4. PROFIT FOR THE YEAR

The profit for the year is stated:

	1973	1972
After charging—		
Interest payable	9,700	3,379
Depreciation of fixed assets	37	188
Hire of computers and associated equipment	133	65
Auditors' remuneration—Parent company, £6,250 (1972—£5,500)	12	9
Directors' emoluments	26	7

#### 4. PROFIT FOR THE YEAR—continued

And after crediting—

Investment income:

Quoted	3,880	1,758
Unquoted	313	168

The quoted investment income includes £88,000 (1972—£140,000) in respect of the increase in the value of dated securities in accordance with the basis of accounting set out in Note 1 (a).

#### 5. DIRECTORS' AND EMPLOYEES' EMOLUMENTS

The chairman received no emoluments in the current or previous period, the emoluments of the highest paid director were £9,762 (1972—£4,265). The following table sets out the number of other directors and the range of their emoluments:

£	1973	1972
0— 2,500	3	5
2,501— 5,000	1	—
5,001— 7,500	2	—

One of the directors served on the Board for part of the year only.

The number of Group employees whose total emoluments exceeded £10,000 was as follows:

£	1973	1972
17,501— 20,000	1	—

#### 6. TAXATION

The charge for the year comprises:

	1973	1972
Corporation tax at 40%	1,136	236
Over provision in previous years	(88)	—
	<u>1,048</u>	<u>236</u>

The liability for corporation tax on the profit of Co-operative Bank Limited is reduced by the tax losses on investments realised during the year. For tax purposes losses are allowed only on realisation, and are based on the original cost either to the Bank or C.W.S., whereas in the accounts, investments are adjusted to amortized value from year to year, and profits or losses in relation to the value are dealt with on the basis described in Note 1 (a). No credit has been taken for tax relief on the excess of the original cost over the amortized value of the investments which amounted to £202,000 at 13th January, 1973.

#### 7. SHARE CAPITAL

The authorised and issued share capital is £4,000,000 in ordinary shares of £1 each.

#### 8. RESERVES

	Banking Group	Co-operative Bank Limited
At 9th January, 1972	14,797	14,666
Surplus arising on revaluation of fixed assets	143	—
Special provision for bad debts no longer required (net of tax)	558	558
Retained earnings	2,507	2,080
	<u>18,005</u>	<u>17,304</u>
Investment suspense account—		
At 9th January, 1972	140	140
Net loss on realisation of investments	(165)	(165)
Credit to provision and loss accounts	(2)	(2)
	<u>(27)</u>	<u>(27)</u>
Total as at 13th January, 1973	<u>17,978</u>	<u>17,277</u>

The reserves at 10th July, 1971, amounting to £13,876,000 are not available for distribution to shareholders.

The investment suspense account records the result of the accounting basis set out in Note 1 (a).

# Co-operative Bank Limited

## Notes to the Accounts (all amounts are stated in £'000 unless otherwise indicated)

### 9. CURRENT, DEPOSIT AND OTHER ACCOUNTS

This includes balances deposited by the parent organisation and fellow subsidiaries, as follows:

	<i>Banking Group</i>		<i>Co-operative Bank Limited</i>	
	1973	1972	1973	1972
Parent organisation	39,097	32,804	31,097	15,804
Fellow subsidiaries	1,586	4,119	1,236	3,432
	<u>40,683</u>	<u>36,923</u>	<u>32,333</u>	<u>19,236</u>

### 10. INVESTMENTS

Investments at cost or amortized value comprise—

#### Quoted:

Securities of, or guaranteed by the British Government	58,321	55,435	58,321	55,435
British municipalities and public boards stocks, etc.	775	1,920	775	1,920
Commonwealth Government stocks and foreign securities	54	569	54	569

#### Unquoted:

Principally local authority mortgages at cost	2,822	4,151	1,803	3,688
	<u>61,972</u>	<u>62,075</u>	<u>60,953</u>	<u>61,612</u>

The market value of the quoted securities at 13th January, 1973, was £56,805,000 (1972—£59,775,000).

The large majority of these investments mature within 10 years, the average period to redemption being five years. The redemption values in total exceed the book value.

Investments with a book value of £24,060,000 (1972—£23,658,000) and a market value of £22,926,000 (1972—£25,283,000) are held by the trustees of the C.W.S. Employees' Pension Scheme as securities for deposits.

### 11. INVESTMENTS IN ASSOCIATED COMPANIES

The investments in associated companies (all incorporated in England) are as follows:

<i>Name of Company</i>	<i>Group Interest</i>
Marc Gregory (Surrey) Limited	50%
Leslie Bilsby Developments Ltd. (held by F.C. Finance Ltd.)	38%
Suregrade Developments Ltd. (held by F.C. Finance Ltd.)	38%

The investment in associated companies is made up as follows:

Group Interest:	
Cost of Shares	19
Share of retained profits	101
	<u>120</u>
Minority Interest	33
	<u>153</u>

No dividends have been received from these associated companies during the year. In the previous accounting period F. C. Finance Limited received a dividend of £20,000.

### 12. ULTIMATE HOLDING COMPANY AND SUBSIDIARIES

The ultimate holding company is Co-operative Wholesale Society Limited, which is incorporated in England and which is registered under the Industrial and Provident Societies Acts 1965 to 1968.

The principal subsidiaries of the Bank, all of which are registered in England, are:

	<i>Holding</i>	
Co-operative Commercial Bank Limited	100%	
F.C. Finance Limited	76%	
Cleveland Guaranty Limited	76%	
Cleveland Finance Limited	76%	
Agricultural Finance Federation Limited	50%	
Cost of investment in subsidiaries	1973	1972
Amounts due by subsidiaries	3,604	3,428
	<u>4,277</u>	<u>3,806</u>
	<u>7,781</u>	<u>7,237</u>

### 13. FIXED ASSETS

	<i>Banking Group</i>		<i>Co-operative Bank Limited</i>	
	<i>Freehold and leasehold land and buildings</i>	<i>Equipment and fittings</i>	<i>Freehold and leasehold land and buildings</i>	<i>Equipment and fittings</i>
Cost or valuation:				
At 9th January, 1972	140	2,012	41	1,844
Capital expenditure	499	770	5	321
Surplus on valuation	185	—	—	—
Sales and disposals	(—)	(112)	(—)	(84)
At 13th January, 1973	<u>824</u>	<u>2,270</u>	<u>46</u>	<u>2,081</u>
Accumulated depreciation:				
At 9th January, 1972	5	985	5	892
Depreciation for year	2	377	2	346
Sales and disposals	(—)	(83)	(—)	(71)
At 13th January, 1973	<u>7</u>	<u>1,279</u>	<u>7</u>	<u>1,167</u>
Net book value at 13th January, 1973	<u>817</u>	<u>991</u>	<u>39</u>	<u>914</u>
Combined net book value at 13th January, 1973	<u>1,808</u>		<u>953</u>	
The net book value of land and buildings comprises:				
Freehold	728		10	
Leasehold	29		29	
	<u>817</u>		<u>39</u>	
Freehold and leasehold land and buildings:				
At cost	154		46	
At valuation, 16th October, 1972	670		—	
	<u>824</u>		<u>46</u>	

Certain freehold properties were professionally valued in October, 1972, by Gordon A. Reeve Associates, Chartered Surveyors, on the basis of current market value. As there is no intention to sell these properties at present, no provision has been made for the capital gains tax which would arise on disposal, this would not amount to more than £55,000.

### 14. COMMITMENTS AND CONTINGENT LIABILITIES

(a) Capital expenditure committed and authorised at 13th January, 1973, was:

	<i>Banking Group</i>		<i>Co-operative Bank Limited</i>	
	1973	1972	1973	1972
Contracted for but not spent	740	660	545	660
Authorised but not contracted for	866	330	866	—

(b) F. C. Finance Limited has given guarantees in respect of building contracts and public works to be undertaken by an associated company and other customers: maximum liability, £384,000 (1972—£353,000).

(c) F. C. Finance Limited has given guarantees of overdrafts and other liabilities of certain of its subsidiaries: maximum liability, £934,000 (1972—£535,000).

(d) Engagements entered into on behalf of customers which amount to £7,964,000 (1972—£7,272,000) and in respect of which there are corresponding obligations by customers are not included in the balance sheets.

## Auditors' Report

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We have audited the books and records of Co-operative Bank Limited for the year ended 13th January, 1973. The accounts and notes on pages 7 to 15 have been properly prepared in accordance with the provisions of the Companies' Acts, 1948 and 1967. Certain of the subsidiaries and the associated companies have been audited by other firms of accountants.

In our opinion these accounts give a true and fair view of the state of affairs of the company, and of the state of affairs and profit of the company and its subsidiaries so far as concerns the members of the company.

Manchester.  
4th April, 1973.

THOMSON McLINTOCK & CO.,  
Chartered Accountants.

## Co-operative Bank Limited

### Plan for 60 per cent Branch Expansion

A 60% increase in branch coverage is expected for the Co-operative Bank by 1975. The large-scale development means that a further 24 offices at least are to be opened in the next three years, in addition to the 44 locations shown on the map on the opposite page.

Already the Bank's premises control department, in association with the Co-operative Wholesale Society's estate and property group, has begun searching for suitable sites and some eight towns have been earmarked for new branches in the current year.

The first of the new branches are to be at Liverpool and Rotherham. It is intended substantially to build up the branch network in the next few years, the rate of expansion being largely only limited by the ability to find suitable premises and to provide the necessary personnel.

It is intended to establish a branch in all main towns and cities in the country, to back-up the operations of the successful in-store network of retail banking points in main Co-op shops. The Co-operative Bank is to go into any areas where the range and size of opportunity demands its presence.

The other branches to be opened this year will be in the southern half of the country, where the Bank's branch coverage is thinnest in relation to population density.

## Truth in lending

The Co-operative Bank became the first in Britain to announce its intention to actively publicise true annual interest rates on credit business, a move recommended by the Crowther Committee in a report to the Government two years ago.

From mid-January, the Co-op Bank included with its personal loan, instant credit account and Shoppers' Loan literature, a statement on its truth in lending policy, and quoted both flat rate interest and the effective true rate over the period of the loan.

The leaflets outline the policy on truth in lending under the banner "truth in your interest" and urge readers to "remember when comparing costs to compare truth with truth."

They state: "The Co-operative Bank has a policy of truth in lending—telling customers exactly how much annual interest they are truly paying. Banks, finance houses and others for many years quoted monthly or "flat" rates of interest, calculated on the total amount borrowed at the start.

"But true rates allow for the fact that money is being continually paid back and the loan reduced; the average amount borrowed over the period is approximately half the original sum. The true annual rate of interest, although apparently higher, is the only means of fair comparison, and varies according to the type of loan.



**NAME:** Gordon Edward GOMBOLD.

**NATIONALITY:** British.

ADDRESS: 101, Moss Lane,  
Sale.  
Cheshire.

DATE OF BIRTH: 13th November, 1915.

OCCUPATION: Financial Controller.

DIRECTORSHIP: Companies (registered under the Companies Act)

Agricultural Finance Federation Ltd.  
Ailmat Ltd.  
Co-operative Bank Ltd.  
Co-operative Commercial Bank Ltd.  
Co-operative City Investments Ltd.  
Fairfax Tours Ltd.  
Travco Hotels Ltd.  
Wessex Hotel (Bournemouth) Ltd.  
The Co-operative Dental Association Ltd.  
Co-operative Pension Fund Unit Trust Managers Ltd.  
F.C. Finance Ltd.  
John Gilpin Ltd.  
J.W. French (Milling & Baking Holdings) Ltd.  
The New Century Tobacco Co. Ltd.  
Spillers French Holdings Ltd.  
C.W.S. (Overseas) Limited.  
C.W.S. (Longburn) Limited.  
Century Cash Registers Limited.

Other Organisations:

NAME: Lewis LEE

NATIONALITY: British

ADDRESS: 251, Birch Lane,  
Dukinfield.  
Cheshire.

DATE OF BIRTH: 22nd May, 1920.

OCCUPATION: General Manager, Co-operative Bank.

DIRECTORS IPS: Companies (registered under the Companies Act)

Agricultural Finance Federation Ltd  
Co-operative Bank Ltd  
Co-operative Commercial Bank Ltd  
F.C. Finance Ltd

Other Organisations:

23

NAME: Albert LEVER, B.A. (Hon.), F.I.R.

NATIONALITY: British.

ADDRESS: 18, Broadway,  
Worsley,  
Manchester, M28 4EA.

DATE OF BIRTH: 1st July, 1909.

OCCUPATION: Assistant General Manager (Banking), Co-operative Bank Ltd.

DIRECTORSHIPS: Companies (registered under the Companies Act)

Co-operative Commercial Bank Ltd.  
Co-operative Bank Ltd.  
~~Newhart Developments (Wrexham) Ltd.~~  
*Hill Hall Securities Ltd*

Other Organisations:

28

NAME: David Charles MAREY  
NATIONALITY: British  
ADDRESS: "Barley Croft", 7, Upper Third Avenue,  
Frinton-on-Sea, Essex.

DATE OF BIRTH: 28th August, 1924

OCCUPATION: Banker (Assistant General Manager, London)

DIRECTORSHIP: Companies (registered under the Companies Act)

Co-operative Bank Ltd (31.7.72)

Co-operative Commercial Bank Ltd (11.8.72)

Marc Gregory (Surrey) Ltd (1.9.72)

Other Organisations:

None

NAME: William Quentin RUSSELL.

NATIONALITY: British.

ADDRESS: Valley House,  
Combs,  
Chapel-en-le-Frith,  
Derbyshire.

DATE OF BIRTH: 1st September, 1918.

OCCUPATION: Chief Accountant.

DIRECTORSHIPS: Companies (registered under the Companies Act)

Anglo-Australasian Importing Co. Ltd.  
Co-operative Bank Ltd.  
Cascade Motors Ltd.  
C.O. Body Building Co. Ltd.  
Co-operative Commercial Bank Ltd.

Other Organisations:

26

NAME: Arthur SUGDEN.

NATIONALITY: British.

ADDRESS: 56, Old Wool Lane,  
Cheadle Hulme,  
Cheadle,  
Cheshire.

DATE OF BIRTH: 12th September, 1918.

OCCUPATION: Deputy Chief Executive Officer.

DIRECTORSHIPS: Companies (registered under the Companies Act)

C.W.S. (OVERSEAS) Ltd.  
C.W.S. (LONGBURN) Ltd.  
Co-operative Bank Ltd.  
Co-operative Commercial Bank Ltd.  
Institute of Grocery Distribution Ltd.  
J.W.French (Milling and Baking Holdings) Ltd.  
(Alternate Director for Mr. A. Wilson).  
Spillers-French Ltd.  
(Alternate Director for Mr. A. Wilson).

Other Organisations:

Co-operative Retail Services Ltd.  
North-Eastern Co-operative Society Ltd.

27

NAME: ALFRED WILSON.

NATIONALITY: British.

ADDRESS: 58, Ringley Road,  
Whitefield.  
Manchester.

DATE OF BIRTH: 10th June, 1909.

OCCUPATION: Chief Executive Officer.

DIRECTORSHIPS: Companies (registered under the Companies Act)

Co-operative City Investments Ltd.  
Co-operative Pension Funds Unit Trust  
Managers Ltd.  
\*F.C. Finance Ltd.  
\*Co-operative Commercial Bank Ltd.  
\*Co-operative Bank Ltd.  
\*\*J.W. French (Milling and Baking Holdings) Ltd.  
\*\*\*Spillers-French Holdings Ltd - Joint Deputy Chairman.

\*Chairman.  
\*\*Joint Chairman.  
\*\*\*Joint Deputy Chairman.

Other Organisations:

C.W.S. Svineslagterier A/S.

28

NAME: Ernest Neville WILSON.

NATIONALITY: British.

ADDRESS: 45, Davenport Park Road,  
Stockport.  
Cheshire.

DATE OF BIRTH: 13th February, 1926.

OCCUPATION: Deputy General Manager, Bank.

DIRECTORSHIPS: Companies (registered under the Companies Act)

Agricultural Finance Federation Ltd.

Co-operative Bank Ltd.

Co-operative Commercial Bank Ltd.

~~Newhart Developments (Wrexham) Ltd.~~

Marc Gregory (Surrey) Ltd.

*Fullall Securities Ltd.*

Other Organisations:



STATEMENT PURSUANT TO SECTION 432 OF THE  
COMPANIES ACT 1948

CO-OPERATIVE BANK LIMITED.

29

BRANCHES

BARNSELY	10 Peel Square, Barnsley.
BIRMINGHAM	85 Colmore Row, Birmingham 3.
BLACKWOOD	79 High Street, Blackwood
BLAYDON	Shibdon Road, Blaydon-upon-Tyne.
BRADFORD	24 Cheapside, Bradford.
BRISTOL	Broad Quay, Bristol.
CAERPHILLY	Hazel House, Cardiff Road, Caerphilly.
CARDIFF	The Hayes, Cardiff.
CHELMSFORD	11 Market Road, Chelmsford
CROYDON	91 George Street, Croydon
CWMBRAN	40 Gwent Square, Cwmbran
DERBY	10 The Wardwick, Derby
DONCASTER	31 St. Sepulchre Gate, Doncaster.
DURHAM	Claypath, Durham
EALING	14 New Broadway, Ealing
GRIMSBY	27 South St. Mary's Gate, Grimsby
HANLEY	4 Broad Street, Hanley
HULL	66 King Edward Street, Hull
IPSWICH	11 - 13 Princes Street, Ipswich
LEEDS	41 Vicar Lane, Leeds
LEICESTER	5 - 9 Hotel Street, Leicester
LONDON	
Main Office	110 Leaman Street, London E.1.
City Office	16 Rood Lane, London E.C.3.
Bethnal Green	Town Hall, Bethnal Green, London E.2.
Southampton Row	10 Southampton Row, London W.C.1.
Stratford	134/138 The Grove, Stratford E.15.
Westminster	Transport House, Smith Square, Westminster, London S.W.1.
MANCHESTER	New Century House, Manchester.
MATLOCK	Smedley Street, Matlock
NEWCASTLE	Blandford Street, Newcastle-upon-Tyne.
NEWPORT	8/9 Griffin Street, Newport (Mon.)
NORTHAMPTON	47/49 St. Giles Street, Northampton.
NOTTINGHAM	15 Friar Lane, Nottingham.
PONTYPRIDD	Catherine Street, Pontypridd.
PORTSMOUTH	46/48 Rundel Street, Portsmouth.
SALFORD	212 Chapel Street, Salford.
SHEFFIELD	84/86 West Street, Sheffield.
Mini Bank	Castle House, Angel Street, Sheffield
STAFFORD	Co-operative House, Princes Street, Stafford
STOKE-ON-TRENT	11 - 19 Liverpool Road, Stoke-on-Trent
SWANSEA	34 The Kingsway, Swansea.
WAKEFIELD	25 Northgate, Wakefield
WATFORD	5 - 7 Market Street, Watford.

..... R.S. Weir ..... R.S. Weir  
Secretary