DIRECTORS REPORT

Directors:

D M Telling

W E Harding

C S Acheson

W E Belshaw (resigned 2 April 1991)

J D Cullen

S J Macey

Secretary:

A F Waters

Registered Office:

The Stable Block, Barley Wood, Wrington, Avon

BS18 7SA

Company Number:

972457

REPORT OF THE DIRECTORS

The Directors submit their annual report and financial statements of the company for the year ended 31 March 1991.

The company is a subsidiary of MITIE Engineering Services Ltd, who own 75% of the issued share capital.

PRINCIPAL ACTIVITY

The principal activity of the company is the provision of mechanical and electrical services.

No material events have happened since the end of the financial year other than in the ordinary course of trade.

DIRECTORATE

The directors at the date of this report are stated above.

The beneficial interest of the directors and their families in the share capital of the company are:-

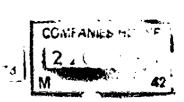
, .	31 March 1991	31 March 1990
C S Acheson	50	50
W E Belshaw	50	50
J D Cullen	50	50
S J Macev	50	50

No other director had any interest in the share capital of the company during the year.

Messrs D M Telling and W E Harding are directors of MITIE Group PLC in which company's financial statements their interests in the share capital of that company is shown.







DIRECTORS REPORT continued

DIRECTORATE continued

Other directors interests in the share capital of MITIE Group PLC are as follows

31 March 1991 Ordinary Shares

1 April 1990 Ordinary Shares

C S Acheson

1,480

RESULTS

The financial results for the year are set out in the accompanying accounts. The profit for the year after taxation was £39,441 which has been transferred to reserves. The directors do not recommend a dividend in respect of the year. The company enjoys the financial support of its parent company.

AUDITORS

In accordance with S384 of the Companies Act 1985, a resolution proposing the re-appointment of BDO Binder Hamlyn as auditors will be put to the annual general meeting.

This report was approved by the Board on 14 August 1991.

A F WATERS

Secretary

REPORT OF THE AUDITORS TO THE MEMBERS OF MITTE ENGINEERING SERVICES (SOUTH EAST) LIMITED

We have audited the financial statements set out on pages 4 .o 11 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 March 1991 and of its profit and source and application of funds for the year then ende: and have been properly prepared in accordance with the Companies Act 1985.

BDO BINDER HAMLYN

Chartered Accountants

Bristol

Date: 14 August 1991

PROFIT AND LOSS ACCOUNT for the year erded 31 March 1991

	Note	1991 £	1990 £
TURNOVER		1,738,619	
Cost of sales			
		(1,283,780	47,265
GROSS PROFIT		454,839	47,265
Adminis'. ative expenses			* -
			(138,026)
OPERATING PROFIT/(LOSS)		41,049	(90,761)
Interest receivable	2	, ,	(30),
	_	34,899	8,732
		75,948	(82,029)
Interest payable	3	(15,008)	
PROFIT/(LOSS) ON ORDINARY ACTIVITIES	•	(15,000)	(4,811)
BEFORE TAXATION	4	60,940	(86,840)
Taxation	5	(21,499)	26,840
PROFIT/(LOSS) ON ORDINARY ACTIVITIES			20,040
AFTER TAXATION RETAINED FOR THE YEAR		39,441	(60,000)
		========	=====
STATEMENT OF RETAINED PROFITS			
Balance at beginning of year			
Retained Profit/(Loss) for the year		(60,000)	
tor the year		39,441	(60,000)
Balance at end of the year			
·		(20,559) ======	(60,000) ======

BALANCE SHEET as at 31 March 1991	Notes	1991	1990
FIXED ASSETS		£	£
Tangible assets Investment	7 8	100,398 30,000	65,922 -
		130,398	65,922
CURRENT ASSETS			
Stocks and work in progress Debtors Cash at bank	9 10	148,043 90,084 381,041	37,360 272,374
CREDITORS: amounts falling due within one year	11	619,168	309,734
William One year	• •		284,857
Net current assets		2,628	24,877
TOTAL ASSETS LESS CURRENT LIABILITIES		133,026	90,799
CREDITORS: amounts falling due after more than one year	12	(142,786)	(140,000)
NET LIABILITIES		(9,760)	(49,201)
CAPITAL AND RESERVES			
Called up share capital Profit and loss account	13	10,799 (20,559)	10,799 (60,000)
		(9,760)	(49,201)

Approved by the Board of Directors on 14 August 1991

Directors

5

STATEMENT OF SOURCE AND APPLICATION OF FUNDS for the year ended 31 March 1991

SOURCE OF FUNDS	1991 £	1990 £
Funds generated from operations Profit/(Loss) before taxation Depreciation Loss on disposal of fixed assets	60,940 29,682 1,901	(86,840) 5,152 -
Funds from other sources Group relief receipt Proceeds on disposal of fixed assets Shares issued	92,523 26,841 4,149	(81,688) - 800
APPLICATION OF FUNDS	123,513	(80,888)
Purchase of fixed assets Investment	70,208 30,000	71,074 -
Increase/(Decrease) in working capital	23,305	(151,962)
Arising from movements in:		Total Section Control Section
Debtors Work in progress Creditors Cash balance	79,564 148,043 (312,969) 108,667	521 - (424,857) 272,374
	23,305	(151,962)

NOTES TO THE ACCOUNTS for the year ended 31 March 1991

1. ACCOUNTING POLICIES

ACCOUNTING CONVENTION

The financial statements have been prepared under the historical cost convention. The financial statements have been prepared in accordance with applicable accounting standards.

TANGIBLE FIXED ASSETS

Tangible fixed assets are stated at cost or valuation, less depreciation. Depreciation is provided on tangible fixed assets on a straight line basis over the expected useful lives.

Plant 4-10 years Vehicles 4 years

LEASED ASSETS

Assets acquired under finance leases are included in tangible fixed assets and depreciated in accordance with the above policy. Outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account in equal instalments over the lease term.

WORK IN PROGRESS

Stocks and work in progress are valued at the lower of cost including appropriate overheads and net realisable value. Provision is made for foreseeable losses. Long term contracts where applicable are treated in accordance with SSAP9.

DEFERRED TAXATION

Provision is made for deferred taxation only to the extent that, in the opinion of the directors, a liability is expected to arise in the foreseeable future.

TURNOVER

Turnover represents the total amount, excluding sales taxes, receivable in respect of goods and services supplied and contract value completed in the year.

2.	INTEREST RECEIVABLE	1991 £	1990 £
	Bank interest receivable Other	33,378 1,521	8,732
		-	***************************************
		34,899 *****	8,732

NOTES TO THE ACCOUNTS for the year ended 31 March 1991

3.	INTEREST PAYABLE	1991 £	1990 £
	Interest payable on loan stock	15,008	4,811
4.	PROFIT/(LOSS) ON ORDINARY ACTIVITIES		
	This is stated after charging: Auditors remuneration Depreciation	2,000 29,682	1,000 5,152
5.	TAXATION		22225
	UK Corporation tax at 34% (1990 35%) - current year - group relief receipt - overprovision in prior years	(21,500) - 1	- 26,840 -
		(21,499)	26,840
6.	DIRECTORS AND EMPLOYEES		=====
	Staft costs:		
•	Wages and salaries Social security costs Other pension costs	211,411 19,448 10,137	48,833 4,314 2,790
		240,996	55,937
	The average number of persons employed during the year	Number	Number
	Administration and management	9	5
	The remuneration paid to directors was:	£	£
	Emoluments for services as directors Pension contributions	154,648 10,137	48,044 2,633
	The directors remuneration disclosed	164,785	50,677
	above, excluding pension contributions, included amounts paid to:		
	The Chairman The highest paid director	41,882	14,035
			22222

NOTES TO THE ACCOUNTS for the year ended 31 March 1991

6. DIRECTORS AND EMPLOYEES continued

	The number of other directors who received emoluments, excluding pension contributions,		1991	1990
	fell within the ranges:	e rang s:		Number
	£0 - £5,000 £10,001 - £15,000 £35,001 - £40,00		1 - 3 ======	2 3 -
7.	TANGIBLE ASSETS			
		Office Equip £	Mctor Vhcls	Total
	COST balance brought forward	33,612	37,462	71,074
	Additions Group transfers	12,207	58,001	70,208
	Disposals	(400) -	(8,750)	(400) (8,750)
	Balance carried forward	45,419	86,713	132,132
	DEPRECIATION		فلنطسين ويبيون برواساو	
•	Balance brought forward Charge for the year	1,461 7,200	3,691 22,482	5,152 29,682
	Group transfers	(1)	<u>.</u>	(1)
	Disposals		(3,099)	(3,099)
	Belance carried forward	8,660	23,074	31,734
	NET BOOK VALUE		***************************************	
	31 March 1991	36,759	63,639	100,398
	31 March 1990	32,151	33,771	65,922
			**	· · · · · · · · · · · · · · · · · · ·

The net book value includes an amount of £10,817 (1990 - £NIL) in respect of assets held under finances leases and hire purchase contracts.

8. INVESTMENT

The investment represents a 75% holding in the issued ordinary share capital of MITIE Maintenance (South East) Limited, a company incorporated in England.

NOTES TO THE ACCOUNTS for the year ended 31 March 1991

9.	STOCK AND WORK IN PROGRESS	¹991 £	1990 £
	Work in progress Cash received on account	1,167,839 (1,019,796)	756,509 (756,509)
10	DEBTORS	148,043	NIL
	Trade debtors Other debtors Prepayments Corporation tax recoverable Due from group company	42,675 67 11,445 - 35,897 	2,395 8,125 26,840 -
11.	CREDITORS: amounts falling due within one year	======	27,300
•	Trade creditors Obligations under hire purchase agreements Amounts due to group companies Corporation tax Taxation and social security Accruals Other credito: Contract pay ants in advance	456,153 2,787 81,758 21,500 27,442 ,944 10,500 12,456	87,848 123,733 48,384 5,232 19,660
12.	CREDITORS: amounts falling due after more than one year	616,540	284,857 ======
	10.72% Unsecured Loan Stock Obligations under hire purchase agreements	140,000 2,786	1 ⁴ 0,000
		142,786	140,000

and the state of t

NOTES TO THE ACCOUNTS for the year ended 31 March 1991

13. SHARE CAPITAL

	Authorised	1991 Allotted and	1990 fully paid
Ordinary shares of £1 each Non Voting Preferred	1,000	800	800
Ordinary shares of £1 each	10,000	9,999	9,999
m		10,799	10,799

The ultimate holding company at the Balance Sheet date is MITIE Group PLC, a company incorporated in Scotland.

14. CONTINGENT LIABILITY

The company is a party to a cross guarantee agreement with Midland Bank plc which guarantees the facilities utilised by certain fellow subsidiary companies.