## **Scottish Sea Farms Limited**

**Report and Financial Statements** 

31 December 2002



DYNALIZYVIGE PORESTREDVERVIA TIPRILEREN TERRETEREN SETUROVER ETTE PROGRESSE PROGRESSE VERSET VERSET PER FORESTRE FOR

Registered No: 958001

#### **Directors**

Ole-Eirik Leroy Leif-Inge Nordhammer Helge Singlestad Gustave Witzoe J F Gallagher

#### Secretary

JF Gallagher

#### **Auditors**

Ernst & Young LLP George House 50 George Square Glasgow G2 1RR

#### **Bankers**

Den Norske Bank ASA 20 St Dunston's Hill London EC3R 8HY

### **Solicitors**

McClure Naismith 192 St Vincent Street Glasgow G2 5TQ

#### **Registered Office**

c/o McClure Naismith
Pountney Hill House
6 Laurence Pountney Hill
London
EC4R 0BL

## **Directors' Report**

The directors present their report and financial statements for the group for the year ended 31 December 2002.

#### Results and dividends

The loss for the year after taxation amounts to £1,245,000 and is dealt with as shown in the consolidated profit and loss account. No dividend is proposed.

#### Principal activity and review of the business

During the year the activities of the group consisted of the farming and sale of salmon.

Management's focus for the year was to provide stability and identify areas within our operations which could be improved and make the necessary changes to deliver sustainable and consistent performance to the group result.

We are seeing the benefits from these changes with improvements in efficiencies and improved margins which we believe will continue into 2003. Further initiatives will be made to sustain and improve these results in 2003.

Staff development continues to be an aim of the company with focus on training of our employees to be able to meet the demands of the business. Staff morale is high within the business with all of our employees committed to delivering performance which we believe will give consistent and sustainable returns to the shareholders in the future.

The Directors would like to take this opportunity to thank our employees for their hard work and dedication through the year.

The business continues with the belief that the environment in which we operate needs to be protected and enhanced and to this aim we had identified targets and objectives for continuous improvement within 2002. We delivered on these objectives and targets when audited within the year with our ISO 14001 accreditation being upheld.

During the year David Rackham, left the company. In his capacity as a director of the company for many years he made a considerable contribution to the business. We thank him for that and wish him well in the future.

#### **Directors**

The directors during the year were those listed on page 1 except J F Gallagher who was appointed a director on 15 January 2002. In addition, D R Rackham served as a director until his resignation on 6 June 2002.

#### **Directors' interests**

No director had any interest in the share capital of the company or its subsidiaries throughout the year.

#### Disabled employees

The group gives full consideration to applications from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person.

Where existing employees become disabled, it is the group's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development and promotion to disabled employees where appropriate.

## **Directors' Report**

#### **Employee involvement**

During the year, the policy of providing employees with information about the group has been continued through the regular newsletters. Employees have also been encouraged to present their suggestions and views on the group's performance. Regular meetings are held between management and employees to allow a free flow of information and ideas.

### Creditor payment policy and practice

It is the company's policy that payments to suppliers are made in accordance with those terms and conditions agreed between the company and its suppliers, provided that all trading terms and conditions have been complied with.

At 31 December 2002, the company had an average of 44 days purchases outstanding in trade creditors.

#### Auditors

In accordance with Section 386 of the Companies Act 1985, an elective resolution has been passed to dispense with the obligation to appoint auditors annually.

On behalf of the Board

JF Gallagher
Secretary

11 February 2003

# Statement of Directors' Responsibilities in Respect of the Financial Statements

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Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



## **Independent Auditors' Report**

#### to the members of Scottish Sea Farms Limited

We have audited the group's financial statements for the year ended 31 December 2002 which comprise the Group Profit and Loss Account, Group Statement of Total Recognised Gains and Losses, Group Balance Sheet, Balance Sheet, and the related notes 1 to 26. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the group is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **■ ERNST & YOUNG**

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and of the group as at 31 December 2002 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young LLP Registered Auditor Glasgow

11 February 2003

## **Group Profit and Loss Account**

For the year ended 31 December 2002

|   | Note    | 2002     | 2001     |
|---|---------|----------|----------|
| ·   |         | £000     | £000     |
| Turnover                                    | 3       | 46,429   | 45,772   |
| Cost of sales                               |         | (40,435) | (41,315) |
| Gross profit                                |         | 5,994    | 4,457    |
| Distribution costs                          |         | (3,385)  | (4,858)  |
| Administrative expenses                     |         | (1,464)  | (1,626)  |
|   |         | (4,849)  | (6,484)  |
| Group operating profit(loss)                | 4       | 1,145    | (2,027)  |
| Interest payable                            | 7       | (2,390)  | (2,627)  |
| Loss on ordinary activities before taxation |         | (1,245)  | (4,654)  |
| Tax on loss on ordinary activities          | 8(a)    | -        | 536      |
| Loss for the financial year                 | 20 & 21 | (1,245)  | (4,118)  |
|   |         |          |          |

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### **Group Statement of Recognised Gains and Losses**

For the year ended 31 December 2002

There are no recognised gains or losses attributable to shareholders of the group other than the loss after taxation of £1,245,000 in the year ended 31 December 2002 and the loss of £4,118,000 in the year ended 31 December 2001.

## **Group Balance Sheet**

at 31 December 2002

|   | Note    | 2002         | 2001         |
|---|---------|--------------|--------------|
|   |         | £000         | £000         |
| Fixed assets  | 0       | 256          | 424          |
| Intangible assets Tangible assets                       | 9<br>10 | 356<br>7,795 | 424<br>7,967 |
| Tangible assets   | 10      | 1,755        | 7,707        |
|   |         | 8,151        | 8,391        |
|   |         |              |              |
| Current assets  |         |              |              |
| Stocks  | 12      | 29,891       | 25,470       |
| Debtors Cash at bank and in hand                        | 13      | 8,443<br>23  | 9,655<br>156 |
| Cash at bank and in hand                                |         | 23           | 130          |
|   |         | 38,357       | 35,281       |
| Creditors: amounts falling due within one year          | 14      | (30,176)     | (23,475)     |
| Net current assets                                      |         | 8,181        | 11,806       |
| Het danen assets  |         | 0,101        | 11,000       |
| Total assets less current liabilities                   |         | 16,332       | 20,197       |
|   |         |              |              |
| Creditors: amounts falling due after more than one year | 15      | 22,205       | 24,875       |
|   |         | <u></u>      |              |
| Accruals and deferred income                            | 17      | 139          | 89           |
| Additional and deterred modifie                         | 1,      |              |              |
|   |         |              |              |
| Capital and reserves                                    |         |              |              |
| Called up share capital                                 | 19 & 21 | 21,400       | 21,400       |
| Share premium account                                   | 21      | 1,600        | 1,600        |
| Profit and loss account                                 | 20 & 21 | (29,012)     | (27,767)     |
| Equity shareholders' funds                              |         | (6,012)      | (4,767)      |
|   |         |              |              |
|   |         | 16,332       | 20,197       |
|   |         |              |              |

J F Gallagher Director

Jan F Gallagler

11 February 2003

## **Balance Sheet**

## at 31 December 2002

|   | Note    | 2002<br>£000 | 2001<br>£000 |
|---|---------|--------------|--------------|
| Phond accepts   |         | 2000         | 2000         |
| Fixed assets  | 9       | 300          | 360          |
| Intangible assets Tangible assets                       | 10      | 6,428        | 6,479        |
| Investments   | 11      | 1,581        | 1,581        |
| 111 Ostmonto  | • •     | 1,501        | 1,501        |
|   |         | 8,309        | 8,420        |
|   |         |              |              |
| Current assets Stocks                                   | 12      | 24,949       | 21,979       |
| Debtors   | 13      | 19,195       | 19,469       |
| Cash at bank and in hand                                | 13      | 23           | 15,405       |
| Outil at built and in haird                             |         | 25           | 10,          |
|   |         | 44,167       | 41,605       |
| Creditors: amounts falling due within one year          | 14      | (28,867)     | (22,285)     |
| orbanoro. amounto rannig ado mann ono your              | • •     | (20,007)     | (22,200)     |
| Net current assets                                      |         | 15,300       | 19,320       |
| Total assets less current liabilities                   |         | 23,609       | 27,740       |
|   |         |              |              |
| Creditors: amounts falling due after more than one year | 15      | 22,205       | 24,875       |
|   |         |              |              |
| Accruals and deferred income                            | 17      | 139          | 89           |
|   |         | <del></del>  | <del></del>  |
| Capital and reserves                                    |         |              |              |
| Called up share capital                                 | 19 & 21 | 21,400       | 21,400       |
| Share premium account                                   | 21      | 1,600        | 1,600        |
| Profit and loss account                                 | 20 & 21 | (21,735)     | (20,224)     |
| Equity shareholders' funds                              |         | 1,265        | 2,776        |
|   |         |              | <del></del>  |
|   |         | 23,609       | 27,740       |
|   |         |              |              |

J F Gallagher Director

11 February 2003

at 31 December 2002

#### 1. Fundamental accounting concept

At the balance sheet date the group had an excess of liabilities over assets of £6,012,000. The group depends upon continued financial support from its parent undertaking to meet its liabilities as they fall due.

The directors have received confirmation of continued support from its parent undertaking that necessary facilities will be put in place to ensure that the group meets its liabilities as they fall due.

On this basis, the directors consider it appropriate to prepare the financial statements on the going concern basis. Should continuing finance not be available, adjustments would be required to reduce the carrying value of assets to their recoverable amounts, to provide for any further liabilities which may arise and to reclassify fixed assets and long term liabilities as current assets and liabilities.

#### 2. Accounting policies

#### Basis of preparation and change in accounting policy

The financial statements are prepared under the historical cost convention.

The financial statements are prepared in accordance with applicable accounting standards.

In preparing the financial statements for the current year, the group has adopted FRS 18 'Accounting Policies', FRS 19 'Deferred Tax', and the transitional arrangements of FRS 17 'Retirement Benefits'. The adoption of FRS 19 has resulted in a change in accounting policy for deferred tax.

Adoption of FRS 18 has not required any revisions to the financial statements in either the current or prior years.

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company and its subsidiary undertakings for the year ended 31 December 2002.

No profit and loss account is presented for Scottish Sea Farms Limited as permitted by Section 230 of the Companies Act 1985.

#### Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land and houses, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Freehold buildings - 30 years

Leasehold property - 10 years or over the period of the lease if shorter

Machinery and equipment - 2.5 - 15 years
Motor vehicles - 3 - 4 years

At the beginning of the year, the group decided to reassess the estimated useful lives of certain groups of tangible fixed assets. This resulted in a decrease of approximately £872,000 in the depreciation charge for the year of which approximately £298,000 was recognised as a credit to the profit and loss account.

The carrying values of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

at 31 December 2002

#### 2. Accounting policies (continued)

#### Goodwill

Goodwill is the difference between the amount paid on the acquisition of a business's assets and trade and the fair value of its separable net assets. It has been capitalised and is being written off in equal annual instalments over its expected economic life of 10 years. This goodwill is reviewed for impairment at the end of the first full financial year following the acquisition and in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable.

#### Stocks

Stocks are valued at the lower of cost and net realisable value. In the case of ongrown fish, costs include direct labour, feed and direct overheads attributable to fish production.

#### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more or a right to pay less or to receive more tax, with the exception of deferred tax assets which are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### Government grants

Grants are credited to reserves and released to the profit and loss account over the useful life of the assets by equal annual instalments.

Grants of a revenue nature are credited to income in the period to which they relate.

#### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

#### Pensions

The expected cost of pensions in respect of the group's defined benefit pension scheme in which the company's employees participate is charged to the profit and loss account so as to spread the cost of pensions over the service lives of employees in the scheme. Variations from the regular cost are spread over the expected remaining service lives of current employees in the scheme.

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All foreign currency exchange differences are dealt with through the profit and loss account.

5.

## **Notes to the Financial Statements**

at 31 December 2002

#### 2. Accounting policies (continued)

#### Cash flow statement

No cash flow statement has been prepared for the group in accordance with the exemption for subsidiary undertakings where consolidated financial statements which include the subsidiary are publicly available.

#### 3. Turnover

Turnover comprises the invoice value of goods and services supplied by the group exclusive of VAT and intra-group transactions.

Turnover is attributable to one continuing activity, the farming of salmon.

A geographical analysis is as follows:

| 12 Book abuse analysis to as 1010 to       | 2002              | 2001           |
|--|-------------------|----------------|
|  |                   |                |
|  | £000              | £000           |
| United Kingdom                             | 27,138            | 23,937         |
| Other European countries                   | 13,684            | 15,269         |
| North America                              | 4,893             | 5,954          |
| Far East                                   | 15                | 99             |
| Other                                      | 699               | 513            |
|  | 46,429            | 45,772         |
| Group operating profit/(loss)              |                   |                |
| This is stated after charging/(crediting): |                   |                |
|  | 2002              | 2001           |
|  | £000              | £000           |
| Directors' remuneration                    | 183               | 137            |
| Auditors' remuneration                     | 103               | 13,            |
| - audit services                           | 28                | 34             |
| - non audit services                       | 11                | 63             |
| Depreciation of owned assets               | 1,876             | 2,965          |
| Hire of plant and equipment                | 2,048             | 2,397          |
| Government grants released                 | (16)              | (24)           |
| Amortisation of goodwill                   | 68                | 68             |
| Exchange losses                            | 26                | 17             |
|  | <del></del>       | <del></del>    |
| Directors' remuneration                    |                   |                |
|  | 2002              | 2001           |
|  | £000              | £000           |
| Emoluments                                 | 183               | 137            |
| Emoraniens                                 | 105               |                |
|  |                   |                |
| Members of defined benefit pension schemes | <i>No</i><br>2    | <i>No</i><br>1 |
| Members of defined benefit pension schemes |                   |                |
|  | 4000              |                |
| Compensation for loss of office            | <i>£000</i><br>91 | £000           |
| Compensation for 1055 of office            | 21                | -              |

at 31 December 2002

| 6. | Staff | costs |
|----|-------|-------|
|    |       |       |

|                       | 2002  | 2001  |
|-----------------------|-------|-------|
|                       | £000  | £000  |
| Wages and salaries    | 5,260 | 5,412 |
| Social security costs | 413   | 386   |
| Other pension costs   | 253   | 365   |
|                       |       |       |
|                       | 5,926 | 6,163 |
| •                     |       |       |

The average number of persons employed by the group, including directors, during the year was 284 (2001: 297).

### 7. Interest payable

|   | 2,390 | 2,627 |
|---|-------|-------|
| Bank overdraft interest                         | 903   | 205   |
| Bank loan interest                              | 1,487 | 578   |
| Interest paid to former group undertakings      | -     | 64    |
| Loan interest paid to former group undertakings | -     | 1,780 |
|   | £000  | £000  |
|   | 2002  | 2001  |

#### 8. Taxation

a) Tax on loss on ordinary activities

#### Group

The tax credit is made up as follows:

|  | ==== | ======= |
|--|------|---------|
| UK corporation tax: Adjustments relating to prior years - group relief | -    | (536)   |
| LIV composition toy.   | £000 | £000    |

b) Factors affecting the current tax charge

| Group  |                 |         |
|--|-----------------|---------|
| ·  | 2002            | 2001    |
|  | £000            | £000    |
| Loss on ordinary activities before tax                     | (1,245)         | (4,654) |
| Loss on ordinary activities multiplied by standard rate of | <del>====</del> | =====   |
| corporation tax in the UK of 30% (2001: 30%)               | (374)           | (1,396) |
| Effect of:   | •               |         |
| Disallowed expenses and non-taxable income                 | 47              | 53      |
| Fixed asset timing differences                             | (202)           | 92      |
| Other timing differences                                   | (6)             | (43)    |
| Adjustments in respect of previous years                   | -               | (536)   |
| Tax losses   | 535             | 1,294   |
|  | -               | (536)   |

2002

2001

#### at 31 December 2002

#### 8. Taxation (continued)

#### (c) Factors that may affect future tax charges

The group has tax losses of approximately £8,546,000 (2001: £6,900,000) which are available indefinitely for offset against future taxable profits. The deferred tax asset (note 8 (d)) of £3,210,000 has not been recognised in accordance with the group's accounting policy.

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#### (d) Deferred tax

As stated in (c) above, no deferred tax has been incorporated in the financial statements. The unprovided deferred tax asset is made up of the following:

|                                |         | Group   |         | Company |
|--------------------------------|---------|---------|---------|---------|
|                                | 2002    | 2001    | 2002    | 2001    |
|                                | £000    | £000    | £000    | £000    |
| Accelerated capital allowances | (573)   | (630)   | (644)   | (627)   |
| Other timing differences       | (73)    | (65)    | (73)    | (65)    |
| Tax losses                     | (2,564) | (2,075) | (1,705) | (1,206) |
|                                | (3,210) | (2,770) | (2,422) | (1,898) |

### 9. Intangible fixed assets

|   | Group       | Company  |
|---|-------------|----------|
| 8   | oodwill     | goodwill |
|   | £000        | £000     |
| Cost:                                     |             |          |
| At 1 January 2002 and at 31 December 2002 | 680         | 600      |
|   |             |          |
| Amortisation:                             |             |          |
| At 1 January 2002                         | 256         | 240      |
| Addition for year                         | 68          | 60       |
|   |             |          |
| At 31 December 2002                       | 324         | 300      |
| Net book value:                           |             |          |
| At 31 December 2002                       | 356         | 300      |
| At 31 December 2002                       | 350         | 300      |
|   |             |          |
| At 1 January 2002                         | 424         | 360      |
|   | <del></del> |          |

Goodwill is being written off in equal annual instalments over its estimated economic life of 10 years.

at 31 December 2002

## 10. Tangible assets

Group

| •                           | At        | Additions         | Disposals | At           |
|-----------------------------|-----------|-------------------|-----------|--------------|
|                             | 1 January | and               | and       | 31 December  |
|                             | 2002      | reclassifications | transfers | 2002         |
|                             | £000      | £000              | £000      | £000         |
| At cost:                    |           |                   |           |              |
| Freehold land and buildings | 1,745     | 62                | (5        | ) 1,802      |
| Buildings on leasehold land | 1,099     | -                 | -         | 1,099        |
| Machinery and equipment     | 32,043    | 1,569             | (189      | ) 33,423     |
| Motor vehicles              | 91        | 80                | -         | 171          |
|                             | 34,978    | 1,711             | (194      | 36,495       |
| Depreciation:               |           |                   | <u>.</u>  | <del>_</del> |
| Freehold land and buildings | 894       | 61                | (5        | 950          |
| Buildings on leasehold land | 1,099     | -                 | `~        | 1,099        |
| Machinery and equipment     | 24,939    | 1,812             | (182      | ) 26,569     |
| Motor vehicles              | . 79      | 3                 | -         | 82           |
|                             | 27,011    | 1,876             | (187      | 28,700       |
|                             |           |                   |           |              |
| Net book value              | 7,967     |                   |           | 7,795        |
|                             | ====      |                   |           |              |

The net book value of motor vehicles includes £80,000 (2001: £Nil) relating to assets held under finance leases and hire purchase contracts.

at 31 December 2002

### 10. Tangible assets (continued)

Company

| oompany                     | At          | Additions         | Disposals   | At          |
|-----------------------------|-------------|-------------------|-------------|-------------|
|                             | 1 January   | and               | and         | 31 December |
|                             | -           |                   |             |             |
|                             | 2002        | reclassifications | transfers   | 2002        |
|                             | £000        | £000              | £000        | £000        |
| At cost:                    |             |                   |             |             |
| Freehold land and buildings | 1,662       | 61                | (5)         | ) 1,718     |
| Buildings on leasehold land | 1,099       | -                 | -           | 1,099       |
| Machinery and equipment     | 26,393      | 1,497             | (154)       | 27,736      |
| Motor vehicles              | 85          | 80                | ` -         | 165         |
|                             | 29,239      | 1,638             | (159)       | 30,718      |
| Depreciation:               |             |                   |             |             |
| Freehold land and buildings | 870         | 61                | (5)         | ) 926       |
| Buildings on leasehold land | 1,099       | -                 | (-,         | 1,099       |
| Machinery and equipment     | 20,719      | 1,618             | (148)       |             |
| Motor vehicles              | 72          | 4                 | -           | 76          |
|                             | 22,760      | 1,683             | (153)       | 24,290      |
|                             | <del></del> |                   | <del></del> |             |
| Net book value              | 6,479       |                   |             | 6,428       |
|                             | ====        |                   |             | <del></del> |

The net book value of motor vehicles includes £80,000 (2001: £Nil) relating to assets held under finance leases and hire purchase contracts.

#### 11. Investments

Company

|                                 |   | 2002  | 2001  |
|---------------------------------|---|-------|-------|
|                                 |   | £000  | £000  |
| At 1 January and at 31 December | • | 1,581 | 1,581 |

#### Subsidiary undertakings

| Class of    | Country of   | Proportion  |
|-------------|--|---|
| shares      | incorporati <b>o</b> n   | held  |
| Ordinary £1 | Scotland   | 100%  |
|             | shares Ordinary £1 | shares incorporation Ordinary £1 Scotland |

<sup>\*</sup> Held by a subsidiary undertaking

All of the above companies are dormant except for Kerrera Fisheries Limited whose principal activity is the farming and sale of salmon.

at 31 December 2002

#### 12. Stocks

|     |  |                | Group         |                 | Company       |
|-----|--|----------------|---------------|-----------------|---------------|
|     |  | 2002           | 2001          | 2002            | 2001          |
|     |  | £000           | £000          | £000            | £000          |
|     | Materials and feed   | 1,806          | 1,823         | 1,436           | 1,431         |
|     | Ongrowing fish   | 28,085         | 23,647        | 23,513          | 20,548        |
|     |  | 29,891         | 25,470        | 24,949          | 21,979        |
|     |  |                | <del></del> _ |                 |               |
| 13. | Debtors  |                |               |                 |               |
|     |  |                | Group         |                 | Company       |
|     |  | 2002           | 2001          | 2002            | 2001          |
|     |  | £000           | £000          | £000            | £000          |
|     |  |                |               |                 |               |
|     | Trade debtors  | 4,074          | 8,391         | 4,075           | 8,391         |
|     | Trade debtors Prepayments and accrued income                         | 4,074<br>1,445 | 8,391<br>633  | 4,075<br>1,410  | 8,391<br>618  |
|     |  | ,              |               |                 |               |
|     | Prepayments and accrued income                                       | 1,445          | 633           | 1,410           | 618           |
|     | Prepayments and accrued income<br>Amounts owed by group undertakings | 1,445<br>2,551 | 633<br>234    | 1,410<br>13,362 | 618<br>10,075 |

Included within amounts owed by group undertakings for the 'company' is an amount of £3,000,000 which is due after one year.

## 14. Trade and other creditors

|  |        | Group  |        | Company |
|--|--------|--------|--------|---------|
|  | 2002   | 2001   | 2002   | 2001    |
|  | £000   | £000   | £000   | £000    |
| Bank loans (note 16)                               | 2,700  | 1,700  | 2,700  | 1,700   |
| Bank overdraft                                     | 16,105 | 10,403 | 16,105 | 10,403  |
| Trade creditors                                    | 6,969  | 8,289  | 6,073  | 7,568   |
| Social security                                    | 141    | 133    | 141    | 133     |
| Accruals and deferred income                       | 4,247  | 2,950  | 3,834  | 2,481   |
| Obligations under finance leases and hire purchase |        |        |        |         |
| contracts (note 18)                                | 14     | -      | 14     | -       |
|  | 30,176 | 23,475 | 28,867 | 22,285  |
|  |        |        |        |         |

The bank overdraft and bank loans are secured by a fixed and floating charge and standard security over all the assets of the company and its subsidiaries. In addition there is a first priority charge of the company's shares in its subsidiary undertakings.

at 31 December 2002

| 15. Creditors: amounts falling due after more than one | year |
|--|------|
|--|------|

|     |   |        | Group  |                  | Company                                 |
|-----|---|--------|--------|------------------|---|
|     |   | 2002   | 2001   | 2002             | 2001                                    |
|     |   | £000   | £000   | £000             | £000                                    |
|     | Bank loans (note 16)  | 22,175 | 24,875 | 22,175           | 24,875                                  |
|     | Obligations under finance leases and hire   | ,_,=   |        | ,                | ,                                       |
|     | purchase contracts (note 18)  | 30     | -      | 30               | •                                       |
|     |   | 22,205 | 24,875 | 22,205           | 24,875                                  |
|     |   | ===    | ===    | <del>=====</del> | ====                                    |
| 16. | Bank loans  |        |        |                  |   |
|     |   |        | Group  |                  | Company                                 |
|     |   | 2002   | 2001   | 2002             | 2001                                    |
|     |   | £000   | £000   | £000             | £000                                    |
|     | Not wholly repayable within five years:<br>£10 million bank loan at LIBOR plus 1.25% per annurepayable in twenty quarterly instalments of |        | 2000   | 2000             | *************************************** |
|     | £500,000 commencing August 2003   | 10,000 | 10,000 | 10,000           | 10,000                                  |
|     | Wholly repayable within five years: £17million bank loan  | 14,875 | 16,575 | 14,875           | 16,575                                  |
|     |   | 24,875 | 26,575 | 24,875           | 26,575                                  |
|     | Less: included in creditors: amounts falling due within one year (note 14)  | 2,700  | 1,700  | 2,700            | 1,700                                   |
|     | Amounts falling due after one year (note 15)  | 22,175 | 24,875 | 22,175           | 24,875                                  |
|     |   |        | ====== | =====            |   |
|     | A ( 1.3   |        |        |                  |   |
|     | Amounts repayable:<br>In one year or less   | 2,700  | 1,700  | 2,700            | 1,700                                   |
|     | In more than one year but not more than two years   | 3,700  | 2,700  | 3,700            | 2,700                                   |
|     | In more than two years but not more than two years  | 3,700  | 2,700  | 3,700            | 2,700                                   |
|     | years   | 17,475 | 19,175 | 17,475           | 19,175                                  |
|     |   | 23,875 | 23,575 | 23,875           | 23,575                                  |
|     | In more than five years   | 1,000  | 3,000  | 1,000            | 3,000                                   |
|     |   | 24,875 | 26,575 | 24,875           | 26,575                                  |
|     |   |        | ===    | ====             |   |

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The bank loans are secured by a fixed and floating charge and standard security over all the assets of the company and its subsidiaries. In addition there is a first priority charge of the company's shares in its subsidiary undertakings.

at 31 December 2002

| 17. Accruals and deferred income | 17 | Accruals | s and | deferred | income |
|----------------------------------|----|----------|-------|----------|--------|
|----------------------------------|----|----------|-------|----------|--------|

|                             |             | Group  |      | Company |
|-----------------------------|-------------|--------|------|---------|
|                             | 2002        | 2001   | 2002 | 2001    |
|                             | £000        | £000   | £000 | £000    |
| Deferred government grants: |             |        |      |         |
| At 1 January                | 89          | 64     | 89   | 64      |
| Received in year            | 66          | 49     | 66   | 49      |
| Released in year            | (16)        | (24)   | (16) | (24)    |
| At 31 December              | 139         | 89     | 139  | 89      |
|                             | <del></del> | ====== |      |         |

### 18. Obligations under finance leases and hire purchase contracts

The maturity of these amounts is as follows:

|   |      | Group |      | Company |
|---|------|-------|------|---------|
|   | 2002 | 2001  | 2002 | 2001    |
|   | £000 | £000  | £000 | £000    |
| Amounts payable:                                  |      |       |      |         |
| Within one year                                   | 17   | -     | 17   | -       |
| In two to five years                              | 34   | =     | 34   | -       |
|   |      |       |      |         |
|   | 51   | •     | 51   | -       |
| Less: finance charges allocated to future periods | (7)  | -     | (7)  | -       |
|   |      |       |      |         |
|   | 44   | -     | 44   | -       |
|   |      | _=_=  |      | ====    |

Finance leases and hire purchase contracts are analysed as follows:

|                                   |      | Group |             | Company |
|-----------------------------------|------|-------|-------------|---------|
|                                   | 2002 | 2001  | 2002        | 2001    |
|                                   | £000 | £000  | £000        | £000    |
| Current obligations (note 14)     | 14   | -     | 14          | -       |
| Non-current obligations (note 15) | 30   | -     | 30          | -       |
|                                   |      |       | <del></del> |         |
|                                   | 44   | -     | 44          | -       |
|                                   |      |       |             |         |

### 19. Called up share capital

|                            |            |            | Allotted | l, called up |
|----------------------------|------------|------------|----------|--------------|
|                            |            | Authorised | ana      | l fully paid |
|                            | 2002       | 2001       | 2002     | 2001         |
|                            | No         | No         | £000     | £000         |
| Ordinary shares of £1 each | 21,400,000 | 21,400,000 | 21,400   | 21,400       |
|                            |            |            |          |              |

at 31 December 2002

#### 20. Profit and loss account

|                            | Group    | Company      | Subsidiaries |
|----------------------------|----------|--------------|--------------|
|                            | £000     | £000         | £000         |
| As at 1 January 2002       | (27,767) | (20,225)     | (7,542)      |
| (Loss)/profit for the year | (1,245)  | (1,510)      | 265          |
| As at 31 December 2002     | (29,012) | ${(21,735)}$ | (7,277)      |
|                            |          |              |              |

The company has not presented its own profit and loss account for the year ended 31 December 2002. Of the group loss for the financial year, a loss of £1,510,000 (2001: £3,944,000) has been dealt with in the financial statements of the company.

#### 21. Reconciliation of equity shareholders' funds and movements on reserves

| • •                 | Share       | Share   | Profit and            |          |
|---------------------|-------------|---------|-----------------------|----------|
|                     | capital     | premium | •                     | Total    |
|                     | £000        | £000    | £000                  | £000     |
| Group               |             |         |                       |          |
| At 1 January 2001   | 11,500      | -       | (23,649)              | (12,149) |
| Loss for the year   | -           | -       | (4,118)               | (4,118)  |
| Issue of shares     | 9,900       | 1,600   | -                     | 11,500   |
| At 31 December 2001 | 21,400      | 1,600   | $\overline{(27,767)}$ | (4,767)  |
| Loss for the year   |             | -       | (1,245)               | (1,245)  |
| At 31 December 2002 | 21,400      | 1,600   | (29,012)              | (6,012)  |
| At 51 December 2002 | 21,400      | 1,000   | (29,012)              | (0,012)  |
|                     |             |         |                       | <u></u>  |
|                     | Share       | Share   | Profit and            |          |
|                     | capital     | premium | loss account          | Total    |
| Company             | £000        | £000    | £000                  | £000     |
| At 1 January 2001   | 11,500      | •       | (16,280)              | (4,780)  |
| Loss for the year   | · -         | _       | (3,944)               | (3,944)  |
| Issue of shares     | 9,900       | 1,600   | -                     | 11,500   |
| At 31 December 2001 | 21,400      | 1,600   | (20,224)              | 2,776    |
| Loss for the year   | -           | -       | (1,510)               | (1,510)  |
| At 31 December 2002 | 21,400      | 1,600   | (21,734)              | 1,266    |
| A ST December 2002  | <del></del> | =====   | (21,73 <del>1</del> ) | 1,200    |

### 22. Capital commitments

Amounts contracted for but not provided in the financial statements amounted to £8,000 (2001: £45,000) for the group and the company.

at 31 December 2002

#### 23. Pension scheme

#### SSAP 24 Disclosures

Up to 28 February 2002, the company's employees participated in a group-wide pension arrangement, the Norsk Hydro UK 1988 Pension Scheme, which is a funded scheme of the defined benefit type with assets held in trust separately from the company.

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Although the scheme is a defined benefit scheme, the company is unable to identify its share of the underlying assets and liabilities, therefore the company has accounted for the contributions to the scheme as if it were a defined contribution scheme.

The company's pension cost for the period to the Norsk Hydro UK Scheme was £53,000 (2001: £365,000 for 12 months).

The company now operates a funded contributory pension scheme, the Scottish Sea Farms Defined Benefit Scheme ("the Scheme"), which commenced on 1 March 2002 for the benefit of its employees. The Scheme provides benefits based on final pensionable salary, with the assets of the Scheme held separately from those of the company.

Contributions to the Scheme are charged to the profit and loss account so as to spread the cost of pensions over the employees' working lives with the company in accordance with the requirements of the Statement of Standard Accounting Practice No. 24.

The contributions are determined by a qualified actuary and the aim is for benefits to be fully funded during the Scheme members' working lives. The regular pension cost was assessed under the Projected Unit method. The main assumptions are rates of investment return of 7.5% per annum, salary increases of 6% per annum and pension increases in payment of 3% per annum.

The latest actuarial calculations were carried out as at 1 March 2002 to determine the bulk transfer value that was paid from the Norsk Hydro UK 1988 Pension Scheme to the Scheme. At this time, the actuarially assessed value of the Scheme assets would have been £2,307,000, representing 100% of the value of the liabilities.

The company contributed £260,000 to the Scheme in the ten months to 31 December 2002.

The pension cost for the company for the ten months to 31 December 2002 was £264,000. There is a provision of pension costs of £4,000 as at 31 December 2002 arising from the accumulated difference between the contributions paid to the Scheme and the corresponding pension cost.

at 31 December 2002

#### 23. Pension scheme (continued)

#### Transitional FRS17 disclosures

The additional disclosures required by FRS17 during the transition period are detailed below.

The calculations required under FRS17 were undertaken by a qualified independent actuary and were based on the actuarial calculations carried out as at 1 March 2002 to determine the bulk transfer payment that was made from the Norsk Hydro UK 1988 Pension Scheme. The scheme is closed to new pension members which means the current service cost will increase under the projected unit method as the members of the scheme near retirement. The major financial assumptions used by the actuary were:

|   | 31 December | 1 March |
|---|-------------|---------|
|   | 2002        | 2002    |
| Rate of increase in salaries              | 2.25%       | 2.50%   |
| Rates of increase to pensions in payment: |             |         |
| Pension accrued pre 1 March 2002          | 3.00%       | 3.00%   |
| Pension accrued post 1 March 2002         | 2.25%       | 2.50%   |
| Discount rate                             | 5.80%       | 6.00%   |

The assets in the scheme and the expected rate of return were:

|  | Long term      |             | Long term      |          |
|--|----------------|-------------|----------------|----------|
|  | rate of return |             | rate of return |          |
|  | expected at    | Value at    | expected at    | Value at |
|  | 31 December    | 31 December | 1 March        | 1 March  |
|  | 2002           | 2002        | 2002           | 2002     |
|  | %              | £000        | %              | £000     |
| Equities                               | 7.25           | 1,769       | 7.00           | 2,047    |
| Corporate bonds                        | 5.50           | 317         | 5.75           | 361      |
| Other                                  | 4.00           | 43          | 4.00           | Nil      |
| Total market value of assets           |                | 2,129       |                | 2,408    |
| Present value of scheme liabilities    |                | 2,359       |                | 1,871    |
| (Deficit)/surplus in the scheme        |                | (230)       |                | 537      |
| Related deferred tax asset/(liability) |                | 69          |                | (161)    |
| Net pension (liability)/asset          |                | (161)       |                | 376      |
|  |                |             |                |          |

at 31 December 2002

### 23. Pension scheme (continued)

#### Transitional FRS17 disclosures (continued)

If the above amounts had been recognised in the financial statements, the company's net liabilities and profit and loss reserves at 31 December 2002 would be as follows:

| D- | 1 | <br> | ppt |
|----|---|------|-----|
|    |   |      |     |

|   | 31 December |
|---|-------------|
|   | 2002        |
|   | £000        |
| Net liabilities excluding pension liability | (6,012)     |
| Net pension liability                       | (161)       |
| Net liabilities including pension liability | (6,173)     |
|   | <del></del> |

#### Reserves

|   | 31 December |
|---|-------------|
|   | 2002        |
|   | £000        |
| Profit and loss reserve excluding pension reserve | (29,012)    |
| Pension reserve                                   | (161)       |
| Durafit and loss recons                           | (20.172)    |
| Profit and loss reserve                           | (29,173)    |
|   |             |

### Analysis of amount charged to operating profit

|  | 2002<br>£000 |
|--|--------------|
| Current service cost Past service cost | (190)<br>(4) |
| Total operating charge                 | (194)        |

| Analysis of amount credited to other finance income |              |
|---|--------------|
|   | 10 months to |
|   | 31 December  |
|   | 2002         |
|   | £000         |
| Expected return on pension scheme assets            | 137          |
| Interest on pension scheme liabilities              | (93)         |
| Net return  | 44           |

10 months to 31 December

Amount (£000)

## **Notes to the Financial Statements**

at 31 December 2002

#### 23. Pension scheme (continued)

Transitional FRS17 disclosures (continued)

Analysis of amount recognised in the Statement of Total Recognised Gains and Losses (STRGL)

|   | 31 December |
|---|-------------|
|   | 2002        |
|   | £000        |
| Actual return less expected return on pension scheme assets                   | (641)       |
| Experienced (losses) arising on the scheme liabilities                        | (188)       |
| Changes in assumptions underlying the present value of the scheme liabilities | (48)        |
| Actuarial (loss) recognised in STRGL  | (877)       |
|   |             |

#### Movements in the surplus during the period

Percentage of the present value of scheme liabilities

| Surplus in scheme at the beginning of the period | 2002<br>£000<br>537 |
|--|---------------------|
| Movements in the year:                           |                     |
| Current service cost                             | (190)               |
| Contributions                                    | 260                 |
| Past service cost                                | (4)                 |
| Other financial income                           | 44                  |
| Actuarial (loss)                                 | (877)               |
| Deficit in scheme at the end of the year         | (230)               |

|  | <del></del> _ |
|--|---------------|
| History of experience gains and losses                                     |               |
|  | 31 December   |
|  | 2002          |
| Difference between expected and actual return on the scheme assets:        |               |
| Amount (£000)  | (641)         |
| Percentage of scheme assets  | (30%)         |
| Experience (losses) on scheme liabilities:                                 |               |
| Amount (£000)  | (188)         |
| Percentage of the present value of scheme liabilities                      | (8%)          |
| Total amount recognised in statement of total recognised gains and losses: |               |

(877)

(37%)

31 December

at 31 December 2002

#### 24. Other financial commitments

At 31 December 2002 the group had annual commitments under non-cancellable operating leases as set out below:

#### Group

|                                |       | Other |
|--------------------------------|-------|-------|
|                                | 2002  | 2001  |
|                                | £000  | £000  |
| Operating leases which expire: |       |       |
| Within one year                | 810   | 108   |
| In two to five years           | 793   | 785   |
|                                | 1,603 | 893   |
|                                | 1,003 | 693   |
|                                |       |       |

#### 25. Related parties

i) During the year, the group bought and sold fish in the normal course of business from/to Leroy Hallvard AS, one of its ultimate parent undertakings. The price charged was the normal market price in the case of each individual purchase/sale. Included in the profit and loss account are the following amounts relating to transactions with group companies:

|                         | 2002          | 2001        |
|-------------------------|---------------|-------------|
| Turnover                | £000<br>9,069 | £000<br>274 |
|                         |               |             |
| Cost of sales           | 247           | -           |
|                         |               | ===         |
| Administrative expenses | -             | 117,500     |
|                         |               |             |

At the balance sheet date the amount due from Leroy Hallvard AS was £2,551,000.

ii) There have been other intra group transactions but these have not been disclosed due to the exemption for 90% subsidiaries contained in Financial Reporting Statement No. 8.

#### 26. Parent undertakings and controlling parties

In the opinion of the directors, the company's immediate parent undertaking is Norskott Havbruk AS, incorporated in Norway. It will include the company in its group financial statements, copies of which will be available from its registered office: Bontelabo 2, 5020 Bergen, Norway.

In the opinion of the directors, the company's ultimate parent undertakings and controlling parties are Leroy Seafood Group ASA and Salmar AS, both companies incorporated in Norway. Copies of their group financial statements, which include the company, are available from PO Box 7600, N-5020 Bergen, Norway, and N-216 Kverva, Norway, respectively.