955321/57 1792437 46

D. M. BAYLIN TRADING CO. LIMITED

AND SUBSIDIARY COMPANY

BALANCE SHEET

AND

ACCOUNTS

30TH NOVEMBER 1985



### INDEX TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 30TH NOVEMBER 1985

			Page No.
Report of the Directors			1
Report of the Auditors		•	<i>?</i> 2
Consolidated Profit and Loss Account		<i>5</i>	3
Consolidated Balance Sheet			4
Company Balance Sheet	,	c	5
Consolidated Statement of Source and Application of Funds			6
Consolidated Statement of Source and Application of Tundo			v
Notes to the Financial Statements			7 - 11

#### D. M. BAYLIN TRADING CO. LIMITED

#### AND SUBSIDIARY COMPANY

DIRECTORS:

D. M. Baylin

L. H. Baylin

SECRETARY:

L. H. Baylin

REGISTERED OFFICE:

Mortimer House, 37/41 Mortimer Street, London WIN 7RJ.

COMPANY NUMBER:

995321

#### DIRECTORS REPORT

The directors present their Report and the audited Financial Statements of the Group for the year ended 30th November 1985.

PRINCIPAL ACTIVITES
AND BUSINESS REVIEW:

The principal activity of the Group is the distribution of electronic consumer goods.

Both the level of business and the year end financial position were satisfactory and the directors expect that the Group's level of activity will continue to improve during the coming year.

RESULTS AND DIVIDENDS:

The Group profit for the year before taxation amounted to £200,656. The directors do not recommend the payment of a dividend in respect of the year ended 30th November 1985 and recommend that the retained profits be transferred to Reserves.

FIXED ASSETS:

Changes in Fixed Assets are shown in Note 5 on page 9.

DIRECTORS:

The Members of the Board who held office during the year, together with details of their interests in the shares of the Company were:-

At end of year			At beginning of year			
Name of Director	Ordinary	Redeemable Preference	<u>Ordinary</u>	Redeemable Preference		
D. M. Eaylin L. H. Baylin	1,000 1,000	100,000 100,000	1,000 1,000	100,000	`	
G. Inglis	-	-	_	_		

Mr. G. Inglis resigned on 31st March 1986.

TAX STATUS:

In the opinion of the directors, the Company is a close Company within the meaning of S.282 Income and Corporation Taxes Act 1970.

AUDITORS:

In accordance with Section 384 of the Companies Act 1985, a resolution proposing the re-appointment of Messrs. Arram, Berlyn, Gardner & Co. as Auditors to the Company will be put to the Annual General Meeting.

BY ORDER OF THE BOARD

L. H. BAYLIN SECRETARY REPORT OF THE AUDITORS TO THE MEMBERS OF

D. M. BAYLIN TRADING CO. LIMITED

We have audited the Financial Statements on pages 3 to 11 in accordance with approved Auditing Standards, having regard to the matters referred to in the following paragraph.

In common with many businesses of similar size and organisation, the Company's system of control is dependent upon the close involvement of the directors, who are major shareholders. Where independent confirmation of the completeness of the accounting records was therefore not available, we have accepted assurances from the directors that all the Company's transactions have been reflected in the records.

Subject to the foregoing, in our opinion the Financial Statements, which have been prepared under the historical cost convention, give a true and fair view of the state of the Company's and of the Group's affairs of feet as concerns the Members of the Company at 30th November 1985 and of its profit and source and application of funds of the Group for the year then ended and comply with the Companies Act 1985.

MORTIMER HOUSE, 37/41 MORTIMER STREET, LONDON WIN 7RJ.

26TH NOVEMBER 1986

ARRAM, BERLYN, GARDNER & CO. CHARTERED ACCOUNTANTS

# CONSOLIDATED PROFIT AND LOSS ACCOUNT

## FOR THE YEAR ENDED 30TH NOVEMBER 1985

			1.10.83 - 30.11.64
	Notes	£	2
TURNOVER	lb	3,979,419	3,317,000
Cost of Sales	,	3,080,234	2,711,136
Gross Profit		899,185	605,864
Administrative Expenses		( 652,699)	( 455,015)
Other Operating Income		500	31,000
Income from Investments		12,443	(15,313)
Other Interest Receivable and Similar Income		7,183	2,432
Interest Payable and Similar Charges		( 65,956)	( 14,765)
Profit on Ordinary Activities before taxation	3	* 200,656	154,203
Tax on Profit on Ordinary Activities	4	73,177	762
Retained Profit for the year	12	£ 127,479	£ 153,441

# Dealt with as follows:
Subsidiary

Company

£

45,846

154,810

£200,656

The attached Notes form an integral part of these Financial Statements.

#### D. M. BAYLIN TRADING CO. LINITED

#### AND SUBSIDIARY COMPANY

#### CONSOLIDATED BALANCE SHEET AS AT 30TH NOVEMBER 1985

				198	4
	Notes	£	£	<u>2</u>	<u>2</u>
FIXED ASSETS					
Tangible Assets	5		60,482		55,252
Investments	6		75,000		75,000
			135,482		130,252
CURRENT ASSETS			;		
Stocks	7	663,186		726,496	
Debtors	8	1,187,700		957,264	
Investments	9	1,137		7,906	
Cash at Bank and in Hand		139,705		22,700	
		1,991,728		1,714,366	
CREDITORS (amounts due within one	year)10	1,346,554		1,185,395	
NET CURRENT ASSETS		,	645,174		528,971
NET ASSETS			£780,656		£659,223
			,		
CAPITAL AND RESERVES					
Called up Share Capital	11.		202,000		202,000
Profit and Loss Account	12	``	578,656	`	457,223
			£780,656		£659,223
				· '	

The attached Notes form an integral part of these Financial Statements.

The Financial Statements on pages 3 to 11 were approved at a Directors Meeting held on 26th November 1986 and signed on behalf of the Board by:-

Directors

#### D. M. BAYLIN TRADING CO. LIMITED

## BALANCE SHEET AS AT 30TH NOVEMBER 1985

			ſ	1984	1
	Notes	£	£	£	<u>2</u>
FIXED ASSETS					
Tangible Assets	5		60,482		55,252
Investments	6		75,000		75,000
	•		135,482		130,252
CURRENT ASSETS		,			
Stocks	7	663,186		726,496	
Debtors	8	1,169,100		957,264	İ
Investments	9	1,137		7,906	
Cash at Bank and in Hand	b.	139,654		22,700	:
		1,973,077		1,714,366	
CREDITORS (amounts due within one	year)10	1,355,655		1,185,395	
NET CURRENT ASSETS			617,422		528,971
NET ASSETS			£752,904		£659,223
CAPITAL AND RESERVES				,	Í
Called up Share Capital	11		202,000		202,000
Profit and Loss Account	12		550,904		457,223
			£752,904		£659,223

The attached Notes form an integral part of these Financial Statements.

The Financial Statements on pages 3 to 11 were approved at a Directors Meeting held on 26th November 1986 and signed on behalf of the Board by:-

\_ 5 \_

## CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

### FOR THE YEAR ENDED 30TH NOVEMBER 1985

				1.10.83 - 3	0.11.84
	Notes	£	<u> 2</u>	£	£
SOURCE OF FUNDS					
Profit before taxation .			200,656		154,203
Items not involving the movement of funds					
Depreciation	5	20,164		16,709	
Foreign Currency Translation	12	(6,048)		-	_
Profit on sale of Fixed Assets		<u>.                                    </u>	14,116	(3,452)	13,257
Funds Generated from Operations			214,772		167,460
Funds from other Sources				Į.	
Sale of Fixed Assets			-		15,950
			214,772		183,410
APPLICATION OF FUNDS					_
Taxation Paid		217			
Purchase of Fixed Assets	5	25,394	25,611	123,721	123,721
			£189,161		£ 59,689
CHANGES IN WORKING CAPITAL					
(Decrease)/Increase in Stock			°( 63,310)		457,024
Increase in Debtors and Prepayments			230,436	,	483,886
Decrease/(Increase) in Creditors			479,725		(935 <b>,7</b> 31)
					,
Movement in Net Liquid Funds			(450,921)		77,260
(Decrease)/Increase in Bank and Cash Bala	nces		(450,921)		( 22,750)
Decrease in Short-Term Investments					
			£189,161		£ 59,689
	•				

The attached Notes form an integral part of these Financial Statements.

#### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 30TH NOVEMBER 1985

#### 1. ACCOUNTING POLICIES

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the Group's Accounts:-

#### (a) Basis of Accounting

The Accounts have been prepared in accordance with the historical cost convention.

#### (b) Turnover

Turnover comprises invoiced sales and services less returns and VAT.

#### (c) Tangible Fixed Assets and Depreciation

- ( i) Fixed Assets are capitalised at cost.
- (ii) Fixed Assets are depreciated over their estimated useful lives as follows:-

Assets	Rate p.a.	Basis
Fixtures, Fittings and Office Equipment Motor Vehicles	25% 25%	Reducing Balance Reducing Balance

#### (d) Stock

Stock is stated at the lower of cost and net realisable value.

#### (e) Deferred Taxation

The policy of providing for deferred taxation only to the extent that it is expected to fall due for payment in the foreseeable future has been adopted. As a result of this policy, no provision has been made in these Accounts for deferred taxation.

#### (f) Basis of Consolidation

The profit of the Group comprises the results of D. M. Baylin Trading Co. Limited and its subsidiary, Baylin International Limited. The Consolidated Accounts have been prepared in accordance with SSAP 14.

#### (g) Currency Translation

The Accounts of the subsidiary have been translated as follows:-

- (i) Revenue items have been translated at an average exchange rate for the year. The exchange difference on retranslation of the retained profits at closing rate has been transferred to Reserves.
- (ii) Assets and liabilities have been translated at the rate of exchange ruling at the Balance Sheet date.

#### NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 30TH NOVEMBER 1985

(continued)

2.	SEGMENT INFORMATION	Group	Turnover	Company T	'urnover
	Geographical Market	1985	1984	1985	1984
	United Kingdom Overseas	3,542,255 437,164	3,317,000	3,542,255	3,317,000
		£3,979,419	£3,317,000	£3,542,255	£3,317,000
⁄3 <b>.</b>	PROFIT ON ORDINARY ACTIVITIES				
	BEFORE TAXATION Notes				
	After Charging:-	£	£	£	£
	Directors Emoluments 13	148,800	127,000		127,000
	Depreciation 5	20,164	16,709	20,164	16,709
	Auditors Remuneration Interest payable on bank and other borrowings repayable within five	7,654	6,000	7,000	6,000
	years	49,727	14,765	49,727	14,765
	After Crediting:-	\			
$\mathcal{S}_{0}$	Profit on sale of Fixed Assets	<del>-</del>	3,452		3,452
	Income from Listed Investments	726	109	726	109
4.	TAX ON PROFIT ON ORDINARY ACTIVITIES	ES_		1985	1984
	UK Corporation Tax at appropriate	rates (1984 30%)	)	73,69	0 730
	Tax on UK dividends received Overprovision in previous years	,	•	21 ( 73	
				£73,17	7 £ 762

The tax charge on the Company's Ordinary Activities has been reduced as a result of available losses brought forward.

#### NOTES TO THE FINANCIAL STATEMENA

#### FOR THE YEAR ENDED 30TH NOVEMBER 1985

(continued)

5.	TANGIBLE FIXED ASSETS	Fixtures, Fittings and Office Equipment	Motor Vehicles	Total
	Company			
	Cost			
	At 1st December 1984 Additions	47,899 13,894	71,903 11,500	119,802 25,394
	At 30th November 1985	£61,793	£83,403	£145,196
	Depreciation			
s.	At 1st December 1984 Provision for the year	34,257 6,885	30,293	64,550 20,164
ν,	At 30th November 1985	£41,142	£43,572	£ 84,714
	Net Book Value			
	At 1st December 1984	£13,642	£41,610	£ 55,252
	At 30th November 1985	£20,651	£39,831	£ 60,482

Note: The Company's subsidiary held no tangible fixed assets.

#### 6. FIXED ASSET INVESTMENTS

Interest in Freehold Property

(a) Cost

At 1st December 1984 and 30th November 1985

£75,000

This relates to a 12½% interest in a freehold property, Wakes Hall, Chigwell, Essex in which D. M. Baylin and L. H. Baylin reside. Mr. and Mrs. Baylin are the beneficial owners of the remaining 87½% of the property.

(b) The Company held 2 shares of HK \$ 1.00 each as at 30th November 1985 (1984 nil) in the following wholly owned subsidiary company:-

Nature of Country of Shares held

Business Registration Class Percentage

Baylin International Limited Distribution of Hong Kong Ordinary 100% electronic consumer goods

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED SOTH NOVEMBER 1985

(continued)

7.	STOCKS			Group		Comp	any
•	<u> </u>		1985	1984		1985	1984
	Finished goods and goods for resale	£	663,186	£726,496	£	663,186	£726,496
	_		<del></del>	. <del> </del>	•		
8,	DEBTORS		£	£		£	£
•	Trade Debtors	1	,134,514	898,155	5 ]	1,134,514	898,155
	Prepayments and Accrued Income		20,326	9,248		20,124	9,248
	Other Debtors		32,860	49,863		14,462	49,861
	•	£l	,187,700	£957,264	1 £	1,169,100	£957,264
		===			===		
9.	INVESTMENTS						
Э.							
	Shares in Quoted Companies listed on a recognised Stock Exchange	£	1,13	7 £ 7,90	6 £ = =	1,137	£ 7,906
	As at 30th November 1985 the market value	 to s	f these	shares was	£l	,148 (198	4 £8,313).
	AS at Soul November Leve to						
io	CREDITORS (AMOUNTS DUE WITHIN ONE YEAR)		Gro	up		Compar	ny
arce •	OKBBITONO (MINOSTO)		1985	1984		1985	1984
	Bank Loans and Overdrafts		567,926	-	•	567,926	-
	Trade Creditors		411,459	766,365		411,459	766,365
	Amounts owed to Group companies		-	<del>-</del>		22,309	
	Other Creditors		104,153	167,293		103,672 61,642	167,293 730
	Corporation tax payable 1st Sept 1986		73,690	730		01,042	, 55
	Taxes (other than corporation tax) and		155,128	228,729		155,128	228,729
	Social Security Accruals and Deferred Income		34,198	•		33,519	22,278
			346 554	f1,185,395	£1.	.355.655£l	.185,395
3	G	==,			=		
			,				
11.	CALLED UP SHARE CAPITAL				,	1985	1984
	Authorised						
	2,000 Ordinary Shares of fl each	61	h			2,000 500,000	2,000 500,000
	500,000 Redeemable Preference Shares of	ΣŢ	eacn				
						£502,000	£502,000
							***************************************
	Allotted, Issued and Fully Paid					2,000	2,000
	2,000 Ordinary Shares of £1 each 200,000 Redeemable Preference Shares of	£l	each			200,000	200,000
	ZOO, OOO Redeemante 11010101000 5114100 01					£202,000	£202,000
	-	10	•••				

## D. M. BAYLIN TERREN S. LIMITED AND SUCCESSION OF THE SUPANY

## NOTES TO THE STREET, LAL STATEMENTS

## FOR THE YEAR ENDER BOTH NOVEMBER 1985

(continued)

12.	RESI	ERVES	_	
		lst December 1984 Fit for the year	£ 457,225 127,479	
	Loss	fit and Loss Reserves arising on restating subsidiary company's retained cofit	584,704 ( 6,048	
	At 3	30th November 1985	£578,656	
13.	INFO	REMUNERATION REGARDING DIRECTORS Remuneration	1985	1984
N.,		Directors emoluments amounted to:	£	£
•		Remuneration of Executives Pension Scheme Premiums	128,800 20,000	
*: 0		M <sub>c</sub> A	£148,800	£127,000
		Directors remuneration, excluding pension contributions was as follows:-	1	/
	zi.i	Chairman	£ 59,200	£ 70,000
7,1		Other directors remuneration was within the following bands:-		>
	.,	£ 5,001 - £10,000 £45,001 - £50,000	1 2	1 1

## (b) Financial Transactions

Certain directors Loan Accounts were overdrawn during the period, particulars of which are as follows:-

Name	Balance at Year				
	<u>1985</u>	1984			
D. M. and L. H. Baylin	£11,108	£10,620			

The loan is interest free and repayable on demand.

# CONTINGENT LIABILITIES AND FINANCIAL COMMITMENTS

- An unlimited guarantee has been given in respect of bank borrowings by the company, which carries out warranty claims in respect of watches sold by D. M. Baylin Trading Co. Limited. As at 30th November 1985 this amounted to
- (b) Other contingent liabilities not provided for:

Forward Exchange Contracts and Documentary Credits amounting to £1,532,209 (1984 £635,450) which are expected to be fulfilled in the normal course of trade.

11