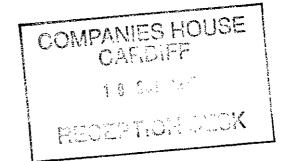
DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the year ended 31st December, 1994

Company No: 942245





Report of the directors for the year ended 31st December, 1994

Financial statements

The directors present their report and financial statements for the year ended 31st December, 1994.

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of its profit or loss for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- (2) make judgements and estimates that are reasonable and prudent;
- (3) state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- (4) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Activities

The company continues to develop, manufacture and distribute electromedical equipment.

Results

The results for the year are set out in the profit and loss account on page 5. The directors have decided to transfer the retained profit of £1,263,240 to reserves.

Review of business and future developments

The company enjoyed an increase in turnover and profitability during 1994. Further progress is expected in the future.

Report of the directors for the year ended 31st December, 1994 (continued)

Research and development

The company continues to invest in product development. Expenditure on research and development is written off in the year in which it is incurred.

Dividends

Two interim dividends totalling £2,997,960 were paid during the year.

Fixed assets

Details of changes in tangible fixed assets and fixed asset investments during the year are set out in notes 8 and 9 to the financial statements respectively.

Charitable donations

The company made charitable donations during the year amounting to £521.

Directors

The members of the board since 1st January, 1994 were:-

R Schild

J A B Wotton

J D Schild

D L Schild

Directors' interests

The company is ultimately a wholly owned subsidiary of Huntleigh Technology plc.

None of the directors had an interest in any shares, transactions or arrangements which requires disclosure in this report. Their interest in the company's ultimate holding company, Huntleigh Technology plc, are shown in that company's directors' report.

Employee policy

The company supports the employment of disabled people wherever possible, by recruitment, by retraining all those who become disabled during their employment, and generally, through training, career development and promotion.

Effective communication with all employees is ensured through a variety of different practices such as works committees and periodical briefings by senior managers.

Report of the directors for the year ended 31st December, 1994 (continued)

Directors' and officers' liability insurance

The company is included in the insurance policy maintained by the Huntleigh Technology plc group. The policy is on behalf of all directors and officers as permitted by section 310(3) of the Companies Act 1985.

Auditors

From 1st October, 1994 the company's auditors BDO Binder Hamlyn practise in the name Binder Hamlyn and have signed their audit report in their new name.

Pursuant to section 386 of the Companies Act 1985, the company has elected to dispense with the obligation to appoint auditors annually.

The directors' report was approved by the board on 11th May, 1995

E B Sardharwala Secretary

As on Man

20 Old Bailey London EC4M 7BH

AUDITORS' REPORT

to the members of Huntleigh Healthcare (Luton) Limited

We have audited the financial statements on pages 5 to 18 which have been prepared on the basis of the accounting policies set out on pages 8 and 9.

Respective responsibilities of Directors and Auditors

As described on page 1, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants Registered Auditors 10 - Argust 1995

Profit and loss account for the year ended 31st December, 1994

	Notes	<u>1994</u> £	<u>1993</u> £
Turnover Cost of sales	2	23,673,154 10,932,459	17,001,148 7,799,498
Gross profit		12,740,695	9,201,650
Distribution costs Administrative expenses		3,710,956 2,764,700	3,376,310 2,008,458
Operating profit		6,265,039	3,816,882
Interest receivable	3	222,644	201,135
Interest payable		6,487,683 170,939	4,018,017 38,434
Profit on ordinary activities before taxation	3	6,316,744	3,979,583
Tax on profit on ordinary activities	6	2,055,544	1,266,918
Profit on ordinary activities after taxation		4,261,200	2,712,665
Dividends paid	7	2,997,960	_
Retained profit for the year	17	£1,263,240	£2,712,665

Note: The company had no recognised gains or losses other than the profit for the year.

The above results are derived entirely from continuing activities. There were no acquisitions during the year.

Balance sheet at 31st December, 1994

	<u>Notes</u>	1994 £	<u>1993</u> £
Fixed assets		£	£
Tangible assets Investments	8 9	6,748,636 4	5,684,419 4
Current assets		£6,748,640	£5,684,423
Stocks Debtors Cash at bank and in hand	10 11	2,538,747 6,173,656 3,703,546	1,713,493 7,301,572 1,497,910
Creditors: amounts falling due		12,415,949	10,512,975
within one year	12	8,516,835	6,669,842
Net current assets		3,899,114	3,843,133
Total assets less current liabi	.lities	10,647,754	9,527,556
Creditors: amounts falling due more than one year	after 13	2,470,539	2,648,078
Provisions for liabilities and charges	15	62,205	27,708
Net assets employed		£ 8,115,010	£6,851,770
Capital and reserves			========
Called up share capital Revaluation reserve Profit and loss account	16 17 17	301,000 365,382 7,448,628	301,000 407,255 6,143,515
Shareholders' funds (all equity)	£ 8,115,010	£6,851,770

The financial statements on pages 5 to 18 were approved by the board on 11th May, 1995.

J D Schild

Finance director

Reconciliation of movement on shareholders' funds for the year ended 31st December, 1994:

	<u>1994</u> £	<u>1993</u> £
Profit on ordinary activities after taxation	4,261,200	2,712,665
Dividends paid	2,997,960	· _
	1,263,240	2,712,665
Opening shareholders' funds	6,851,770	4,139,105
Closing shareholders' funds	£8,115,010	£6,851,770

Notes to the financial statements for the year ended 31st December, 1994

1. Accounting policies

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the company's financial statements.

Accounting basis

The financial statements are prepared under the historical cost convention, as modified by the revaluation of freehold land and buildings.

Compliance with accounting standards

The financial statements have been prepared in accordance with applicable accounting standards.

Cash flow statement

As allowed under FRS1 issued by the Accounting Standards Board, this statement has not been prepared as the company is a wholly owned subsidiary undertaking of a company which publishes consolidated financial statements including a consolidated cash flow statement.

Depreciation

Depreciation is provided on fixed assets in equal annual instalments over the following estimated lives:

Freehold buildings - 50 years

Plant and machinery - up to a maximum of 10 years

Vehicles - 3 years

Research and development expenditure

Expenditure on development is written off in the year in which it is incurred.

Stocks and work in progress

Stocks and work in progress are valued on a first in first out basis at the lower of cost and estimated net realisable value. Cost represents direct cost plus appropriate overheads.

Deferred taxation

Provision is made for deferred taxation, using the liability method, where it is probable that a taxation liability will arise.

Notes to the financial statements for the year ended 31st December, 1994 (continued)

Foreign currencies

Transactions undertaken and denominated in foreign currencies are translated into sterling at the rate of exchange at the date of transaction and at average transaction rates during the year in the case of turnover. The resultant assets and liabilities are translated into sterling at rates of exchange applicable at 31st December.

All differences are taken to profit and loss account.

Turnover

Turnover comprises the invoiced value of goods and services supplied by the company, exclusive of VAT.

Government grants

Non-capital grants are dealt with in the profit and loss account in the period they become receivable.

Pension costs

The regular cost of providing retirement pensions is charged to profit and loss accounts over the employees' service lives on the basis of a constant percentage of earnings. Variations from regular cost, arising from periodic actuarial valuations, are allocated over the expected remaining service lives of current employees on the basis of a constant percentage of current and estimated future earnings. The difference between the charge to the profit and loss account and the contributions payable to the scheme is shown as an asset or a liability in the balance sheet.

Leases and hire purchase obligations

Assets under hire and lease purchase agreements are included under tangible fixed assets and depreciated over their estimated useful lives.

Obligations under such agreements are stated in the balance sheet net of finance charges allocated to future periods. The finance element is charged to the profit and loss account and is calculated in order that the annual rate of charge on the capital element outstanding approximates to a constant rate.

The rentals payable for assets held under operating leases are charged to the profit and loss account as they are incurred.

Investments

Fixed asset investments are stated at cost less provision for permanent deminution in value.

Notes to the financial statements for the year ended 31st December, 1994 (continued)

2. Segmental information

Segmental ini		urnover		Profit on activities are taxation
Class of busi	<u>1994</u> .ness:	1993	1994	1993
equipment	£23,673,154	£17,001,148	£6,316,744	£3,979,583

The disclosure of a segmental analysis of turnover outside the United Kingdom is considered to be commercially prejudicial to the operations of the company.

3.	Profit on ordinary activities before taxation is stated after charging or (crediting):	<u>1994</u> £	<u>1993</u> £
	Research and development costs Depreciation - owned fixed assets - assets under hire and	657,486 988,435	613,406 740,262
	lease purchase Operating lease rentals:	7,558	7,557
	land and buildings other	60,983 16,603	46,232 3,005
	<pre>Interest payable: On loans and overdraft repayable: wholly or partly in more than</pre>	10,003	3,003
	five years On finance leases:	167,733	35,486
	terminating within five years other	2,947 259	2,984 -
	Interest receivable: from a fellow subsidiary undertaking other	(36,879) (185,765)	(19,934) (181,201)

Amounts payable to the auditors by the company in respect of audit services were £20,000 (1993: £19,500). Amounts paid to Binder Hamlyn in respect of non-audit services were £2,150 (1993: £3,904).

Notes to the financial statements for the year ended 31st December, 1994 (continued)

4.	Directors' emoluments	<u> 1994</u>	<u> 1993</u>
		£	£
	Remuneration as executives	109,816	108,108
	Pension contributions	14,069	40,048
	Performance related bonus	82,850	48,750
		£206,735	£196,906
		=======	======
	Directors' remuneration, excluding p		•
	include the following:	<u> 1994</u>	<u> 1993</u>
		£	£
	Chairman	_	_
	Highest paid director	134,393	103,530
		======	======

Directors' fees and remuneration fell within the following band:

	<u>Number</u>	Number
£ $0 - £ 5,000$ £ $45,001 - £ 50,000$	2	2
£ $55,001 - £ 60,000$ £ $100,000 - £105,000$	1_	
£130,001 - £135,000	1	_

5. Particulars of employees

The average number of persons employed by the company (including directors) during the year was:

Category:	<u>1994</u> Number	<u>1993</u> Number
Production Sales and Administration	194 206	170 172
	400	342 ====
Their total remuneration was:	<u>1994</u>	1993
Wages and salaries Social security costs Other pension costs	£ 6,027,599 611,445 111,842	£ 4,601,711 475,858 77,145
	£6,750,886	£5,154,714

Notes to the financial statements for the year ended 31st December, 1994 (continued)

5. Particulars of employees (continued)

This company and other United Kingdom companies within the Huntleigh Technology plc group operate a pension scheme providing benefits based on final pensionable remuneration. The assets of the scheme are held in a separate trust fund administered by professional investment managers. Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company. The contributions are determined by a qualified actuary on the basis of triennial valuations using (currently) the Projected Unit method. The most recent valuation was at 6th April, 1994.

That actuarial valuation showed that the market value of the scheme's assets was £2,426,000 and that the actuarial value of those assets represented 92 per cent. of the benefits that had accrued to members after allowing for expected future increases in earnings.

The assumptions which have the most significant effect on the valuation are a rate of return on investment 2 per cent. greater than the rate of increase in salaries and that the present and future pensions would increase at a rate of 3 per cent. per annum.

The cost of administering the scheme is borne by the group.

6.	Tax on profit on ordinary activities	1994 f.	<u> 1993</u>
	United Kingdom corporation tax payabl at 33 per cent. (1993: 33 per cent.) Deferred taxation (note 15)	_	1,269,657 54,337
	Over provision for prior years	2,077,659 22,115	1,323,994 57,076
		£2,055,544	£1,266,918
7.	Dividends	<u>1994</u>	<u>1993</u>
	Paid during the year	£2,997,960	£ - ======

Notes to the financial statements for the year ended 31st December, 1994 (continued)

8. Tangible fixed assets

Cost or valuation	Freehold land and buildings f	Plant and <u>machinery</u> £	Motor <u>vehicles</u> £	<u>Total</u> £
At 1st January, 1994 Additions Disposals	3,333,631	3,712,171 1,533,713	1,085,118 570,745 (248,364)	
At 31st December, 1994	£3,333,631	£5,245,884	£1,407,499	£9,987,014
Accumulated depre	eciation:			=======
At 1st January, 1994, Provision for	138,722	1,791,450	516,329	2,446,501
the year Disposals	46 , 783	554,405 -	394,805 (204,116)	
At 31st December,	•			
1994	£ 185,505	£2,345,855	£ 707,018	£3,238,378
Net book value: At 31st December,	,			
1994	£3,148,126	£2,900,029	£ 700,481	£6,748,636
Net book value: At 31st December,				
1993	£3,194,909	£1,920,721	£ 568,789	£5,684,419

The net book value of the company's tangible assets of £6,748,636 includes an amount of £28,337 (1993: £35,894) in respect of assets held under hire and lease purchase contracts.

Freehold land and buildings include a value of £994,500 in respect of freehold land, which is not depreciated.

Notes to the financial statements for the year ended 31st December, 1994 (continued)

8. Tangible fixed assets (continued)

Valuation

The values for freehold land and buildings are stated at historical cost apart from property acquired by the company on 1st July, 1987 which was revalued at 31st December, 1987 on an open market basis by a firm of independent chartered surveyors. The value of land and buildings owned by the company have the following comparative costs and net book values determined according to the historical cost accounting rules:-

	<u>Land</u> f.	<u>Buildings</u> f	<u>Total</u>
Cost: At 1st January, 1994 and	_	L	£
31st December, 1994	£866,400	£2,059,976	£2,926,376
Accumulated depreciation:			
At 1st January, 1994 Provision for the year		102,434 41,199	102,434 41,199
At 31st December, 1994	£ -	£143,633	£143,633
Net book value: At 31st December, 1994	£866,400	£1,916,343	£2,782,743
Net book value: At 31st December, 1993	£866,400	£1,957,542	£2,823,942

9. Fixed asset investments

The balance of fixed asset investments both at 31st December, 1994 and at 31st December, 1993 comprise the following:

2 fully paid ordinary shares of £1 each in Huntleigh Healthcare Limited	2
2 fully paid ordinary shares of £1 each in Huntleigh Healthline Limited	2
At 31st December, 1994 and at 31st December, 1993	£ 4

Both these subsidiary undertakings are wholly owned subsidiary undertakings of the company and are registered in England and Wales.

Notes to the financial statements for the year ended 31st December, 1994 (continued)

9. Fixed asset investments (continued)

As allowed under Section 228 of the Companies Act 1985, the company has not prepared group financial statements as it is a wholly owned subsidiary undertaking of Huntleigh Technology plc.

10. Stocks 1994 £	<u>1993</u> £
Raw materials and consumables 1,122,029 Short term work in progress 131,778 Finished goods and goods for	843,265 134,259
resale 1,284,940	735,969
£2,538,747 =======	£1,713,493
11. Debtors 1994	<u>1993</u> £
Trade debtors 2,032,079 Amounts owed by parent and fellow	1,343,881
subsidiary undertakings 3,512,385 Other debtors 328,443	5,430,812 176,016
Prepayments and accrued income 300,749	350,863
£6,173,656 =======	£7,301,572
12. Creditors: amounts falling due	<u>1993</u> £
Hire and lease purchase loans (note 14) 7,557 Bank loan (note 14) 70,316 Trade creditors 1,978,483 Amounts owed to parent undertaking and	7,557 70,316 1,551,910
fellow subsidiary undertakings 2,915,777 Corporation tax 1,674,216	2,646,738 895,299
Other creditors 48,278 Other taxes and social security costs 443,714	41,653 305,374
Accruals and deferred income $\frac{1,378,494}{\overline{£}8,516,835}$	
=======================================	========
13. Creditors: amounts falling due after more than one year £	<u>1993</u> £
Hire and lease purchase loans (note 14) 21,802 Bank loans (note 14) 1,772,460 Amounts owed to fellow subsidiary	29,358 1,942,443
undertakings 676,277	676 , 277
£2,470,539	£2,648,078

Notes to the financial statements for the year ended 31st December, 1994 (continued)

14. Loans and overdrafts

20010 010 0		1994	<u>1</u>	<u>993</u>
	Bank loans	Hire and lease purchase loans	Bank loans	Hire and lease purchase loans
Loans are repayable as follows:	£	£	£	£
within one year	70,316	7,557	70,316	7,557
between one two years	and 70,316	7,557,	70,316	7,557
between two five years	and 354,948	14,245	330,948	21,801
after five years	1,347,196		1,541,179	-
	£1,772,460	£21,802	£1,942,443	£29,358
Total	£1,842,776	£29,359	£2,012,759	£36,915

All bank loans are due to United Kingdom banks and are secured on certain assets of the company. Interest rates vary with base rates.

15. Provisions for liabilities and charges

Deferred tax

	£
At 1st January, 1994 Profit and loss account (note 6)	27,708 34,497
At 31st December, 1994	£62,205 ======

Notes to the financial statements for the year ended 31st December, 1994 (continued)

15. Provisions for liabilities and charges (continued)

Deferred taxation balance comprises:

		provided/ ecognised)	Potential	liability/ (asset)
	<u>1994</u> £	<u>1993</u> £	1994 £	<u>1993</u> £
Accelerated car allowance	pital 165,763	149,137	165,763	149,137
Other timing differences	(103,558)	(121,429)	(103,558)	(121, 429)
	£62,205	£ 27,708	£62,205	£ 27,708
16. Called up share	e capital		1994	<u>1993</u>
Authorised: 400,000 ordina	ry shares of	£1 each	£400,000	£400,000
Allotted and f 301,000 ordina		£1 each	£301,000	£301,000

17. Reserves

The revaluation reserve arises as a consequence of carrying interests in freehold land and buildings in the balance sheet at a valuation as described in note 8.

	Profit and loss account	Revaluation reserve	
	£	£	
Balance as at 1st January, 1994 Retained profit for year Revaluation surplus transfer	6,143,515 1,263,240 41,873	407,255 - (41,873)	
Balance as at 31st December, 1994	£7,448,628	£365,382	

Notes to the financial statements for the year ended 31st December, 1994 (continued)

18. Capit	al commit	ments	<u>1994</u> £	<u>1993</u> £
		not provided for not contracted for	110,305 546,435	483 <u>,</u> 697
			£656,740	£483,697

19. Contingent liabilities

The company has entered into a composite guarantee with its United Kingdom bankers, Barclays Bank PLC and Midland Bank plc in respect of any amounts due by itself, by the parent and by certain fellow subsidiary undertakings. The amounts for that group outstanding at 31st December, 1994 were £4,707,000 (1993: £2,379,000).

These group totals represent overdrawn balances on current accounts with those United Kingdom bankers and do not include group credit balances on current and deposit accounts with them of £3,653,000 at 31st December, 1994 (1993: £2,414,000).

20. Financial commitments

At 31st December, 1994, the company had annual commitments under non-cancellable operating leases as set out below:

	<u>1994</u>		<u>19</u>	93
	<u>Buildings</u>	<u>Other</u>	<u>Buildings</u>	Other
Operating leases which	£	£	£	£
expire within one year	16,647	6,010	11,529	-
within two to five years over five years	30,000	7,823	19,875	9,015
Over live years	_	-	_	
	£46,647	£13,833	£31,404	£9,015

21. Ultimate holding company

Huntleigh Technology plc, registered in England and Wales, is regarded by the directors as being the company's ultimate holding company.

Huntleigh Technology plc is the parent undertaking of the smallest and largest groups of which the company is a member and for which group financial statements are prepared. Copies of those group financial statements can be obtained from Huntleigh Technology plc, 310-312 Dallow Road, Luton, Bedfordshire LU1 1TD.