REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 1988



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DIRECTORS

J N Proctor

R I Menzies Gow

P J Harper

I Stewart (Resigned 1st February 1988)
D V Aisbett (Resigned 8th January 1988)
A J Murray (Appointed 30th May 1988)
P H Baker (Appointed 13th January 1989)

BANKERS

National Westminster Bank PLC

AUDITORS

Deloitte Haskins & Sells

SECRETARY

J Wakefield

REGISTERED OFFICE

Portobello Trading Estate Chester-le-Street Co Durham DH3 2RY

REPORT OF THE DIRECTORS

The directors submit their report and financial statements for the year ended 30th September 1988.

ACTIVITIES

The company, whose principal activity continued to be the hiring of site amenity units, is a wholly owned subsidiary of Rollalong Limited.

PROFITS AND APPROPRIATIONS	£'000
The profit for the year after taxation was from which the directors have proposed dividends of	454
leaving a retained profit for the year of	454

The directors recommend that the balance should be transferred to reserves.

REVIEW OF THE YEAR'S PERFORMANCE

The company has performed most satisfactorily during the year taking advantage of the increased activity of the construction, civil engineering and related industries which the company serves.

FUTURE DEVELOPMENT OF THE COMPANY

The company intends to continue, and expand, trading within its present activities during the year to 30th September 1989.

DIRECTORS

The directors who have served during the year are shown on page 1.

REPORT OF THE DIRECTORS (Cont.)

DIRECTORS SHAREHOLD INGS

The directors have an $\int W$ erest in the shares of this company. The relevant interests in the share capital of the ultimate holding company, either beneficially or otherwise, where V is the share capital of the ultimate holding company, either beneficially or otherwise, where V is the share capital of the ultimate holding company, either beneficially or otherwise, where V is the share capital of the ultimate holding company.

Hanson PLC

	At 30th September 1988		At 1st Octobe	r 1987
	Ordinary Shares	Options	(or date of app Ordinary Shares	Options
J.N. Pro or	16,998	13,000	16,998	6,000
P.J. Harper	208,856	706,764	214,310	612,764
R.I. Menzies Gow	2,666	96,333	2,666	43,333

At 30th September 1988 directors held options which were exercisable over 816,097 ordinary shares in the ultimate holding company at dates up to 1998. Subscription prices range from 57.2p to 164p per share with an average of 110.1p.

AUDITORS

In accordance with Section 384 of the Companies Act 1985 a resolution proposing the re-appointment of Deloitte Haskins & Sells as auditors to the company will be put to the Annual General Meeting.

BY ORDER OF THE BOARD

Secretary

Portobello Trading Estate Chester-le-Street Co Durham DH3 2RY

7th July 1989

REPORT OF THE AUDITORS
TO THE MEMBERS OF
SLD ROLLALONG LIMITED

We have audited the financial statements on pages 5 to 13 in accordance with Auditing Standards.

In our opinion, the financial statements give a true and fair view of the state of the company's affairs at 30th September 1988 and of its profit and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants

Leloitte Haskins + Sells

100 Wellington Street Glasgow G2 6DJ

7th July 1989

ACCOUNTING FOLICIES FOR THE YEAR ENDED 30TH SEPTEMBER 1988

(a) BASIS OF ACCOUNTING

The company prepares its financial statements on the historical cost basis of accounting, made up to the nearest Saturday to 30th September.

(b) TURNOVER

Turnover represents net amounts charged to customers in respect of services rendered and goods supplied during the year.

Aggregate hire rentals receivable in respect of the accounting period are included in turnover.

(c) STOCKS

Stocks have been valued at the lower of cost and net realisable value.

(d) DEPRECIATION

Depreciation is calculated to write off the cost of fixed assets in equal annual instalments at the following rates:-

Short Leasehold Land and Buildings 15%
Plant for hire 12½% to 25%
Plant and Equipment 12½% to 25%

(e) DEFERRED TAXATION

Deferred taxation is provided on the liability method in respect of timing differences except where the liability is not expected to arise in the foreseeable future.

(f) PENSIONS

The company is party to group pension schemes covering its employees. The schemes are funded by contributions partly from the employees and partly from the company at rates determined by independent actuaries in the light of regular valuations. Such contributions are held in trustee administered funds completely independent of the group finances.

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH SEPTEMBER 1988

	Notes	1988 £'000	<u>1987</u> £'000
TURNOVER	1	2,536	2,111
COSTS AND OVERHEADS LESS OTHER INCOME	2	1,838	1,513
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXA	TION	698	598
TAXATION CHARGE	4	244	29
PROFIT AFTER TAXATION		454	569
DIVIDENDS PROPOSED			450
PROFIT RETAINED	10	454	119

BALANCE SHEET AS AT 30TH SEPTEMBER 1988

	Notes	1988 £'000	1987 £ [†] 000
FIXED ASSETS		2 000	1 000
Tangible assets	5	1,978	1,383
CURRENT ASSETS			
Stocks Debtors Cash at bank and in hand	6 7	107 937 612	65 824 535
		1,656	1,424
CREDITORS			
Amounts falling due within one year	8	664	804
NET CURRENT ASSETS		992	620
TOTAL ASSETS LESS CURRENT LIABILITIES		2,970	2,003
CREDITORS			
Amounts falling due after more than one year	8	1,978	1,528
PROVISIONS FOR LIABILITIES AND CHARGES	13	287	224
CAPITAL AND RESERVES		2,265	1,752
Called up share capital Profit and loss account	9 10	- 705	- 251
		705	251
		2,970	2,003

The financial statements on pages 5 to 13 were approved by the Board of Directors on 7th July 1989 and were signed on its behalf by:

* JAIP : Director

* JAIP : Director

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 1988

1. TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The turnover and profit on ordinary activities before taxation relate solely to the hire and sale of site amenity units in the U.K. Turnover includes aggregate hire rentals receivable in respect of the accounting period of £1,758,000 (1987: £1,510,000).

Change in stocks of finished goods Raw materials and consumables Employment costs (note 3) Depreciation Other operating charges — External — Group Gain on disposal of tangible fixed assets	(38) 154 471 394 857 195 (195)	(36) 120 386 346 663 165 (131)

Other operating charges include hire of plant and machinery of £43,000 (1987: £16,000) and remuneration of auditors £4,000 (1987: £5,000).

			471	386	
Aggregate gross wages and salaries Employer's Social Security costs	428 43	350 36			
	(a)	Employment costs:-			
3.	DIRE	CTORS AND EMPLOYEES	1988 £'000	£'000	

Employment costs included above relating to directors amount to £32,000 (1987: £26,000).

(b) The average number of persons employed during the financial year, excluding non-executive directors, was

	Number	Number
Salaried employees Hourly paid employees	21 20	20 18
modify page and	41	38

(c) Emoluments of the Chairman amounted to fnil (1987: fnil). There is no director designated "Chairman". Emoluments of any director who acts as Chairman at meetings relate purely to his position as a director.

1987

1988

SLD ROLLALONG LIMITED

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 1988 (Cont.)

3. DIRECTORS AND EMPLOYEES (Cont.)

- (d) Emoluments of the highest paid director excluding pension contributions amounted to £30,000 (1987: £26,000).
- (e) Number of other directors in receipt of emoluments within the ranges:-

				Number	Number
	£0 - £ 5,000			5	 :
4.	TAXATTON			1988 £'000	1987 £ 00)
	Corporation tax @ 35% Deferred tax charge	current		182 62 244	29
5.	FIXED ASSETS	Short Leasehold Land and	Plant for	Plant and	
	COST	E'000	Hire £'000	Equipment £'000	Tote1 f'C00
	At 1st October 1987 Additions Disposals	8 	2,736 813 (303)	324 228 (91)	3,C68 1,C41 (394)
	At 30th September 1988	8	3,246	461	3,715
	DEFRECIATION				
	At 1st October 1987 Charge for year Eliminated on disposals	2 2 -	1,542 363 (280)	141 89 (62)	1,635 314 (312)
	At 30th September 1988	4	1,565	168	1,7:17
	NET BOCK VALUE				
	At 30th September 1988	4	1,681	293	1,978
	At 1st October 1987	6	1,194	183	1,383

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 1988 (Cont.)

6.	S'TOCKS ."	1988 £'000	1987 £'000
	Raw materials Finished goods	23 84	19 46
		107	65
7.	DEBTORS	1988 £ 1000	1987 £ 000
	Due within one year:-		
	Trade debtors Amounts owed by other group companies Prepayments and accrued income Other debtors	525 6 103 3	443 3 75 3
	other depends	637	524
	Due after one year:- Amount owed by ultimate holding company	300	300
		937	824
8.	CREDITORS	1988 £ 1000	1987 £'000
	Amounts falling due within one year:-		
	Trade creditors Amounts due to immediate holding company Amounts due to group companies	114 218 1	136 .38 2
	Dividends Payable	-	450
	Corporation tax Other taxation and social security costs Accruals	182 31 118	23 55
		664	804
	Amounts falling due after more than one year:~		
	Amounts due to immediate holding company Amounts due to group companies	1,948 30	1,498
		1,978	1,528

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 1988 (Cont.)

9.	SHARE CAPITAL	Authorised		Allotted, and Full	
		1988 £	1987 £	1988 £	<u>1987</u>
	Ordinary shares of £1 each	1,000	1,000	100	100
10.	PROFIT AND LOSS ACCOUNT				£'000
	As at 1st October 1987 Profit for the year				251 454
	As at 30th September 1988				705

11.	DEFERRED TAXATION	1988		1987 Full	
		Full Potential Liability £'000	Provision made	Potential Liability £'000	Provision made £'000
	Capital allowances Other timing differences	283 (2)	283 (2)	219 	219
		281	281	219	219

12. CONTINGENT LIABILITIES

- (a) The company is party to an unlimited guarantee in respect of the net indebtedness of Hanson PLC and certain of its subsidiaries to The National Westminster Bank PLC.
- (b) The company has granted a right of set off in respect of any balance held by The National Westminster Bank PLC in its name against any indebtedness of Hanson PLC and certain of its subsidiary companies to the bank.

13. PROVISIONS FOR LIABILITIES AND CHARGES

	Deferred Tax £'000	Other Provision £'000	Total £'000
At 1st October 1987 Charged to profit and loss account	219 62	5	224 63
At 30th September 1988	281	6	287

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 1988 (Cont.)

14. CAPITAL EXPENDITURE

Outstanding contracts for capital expenditure not provided in these financial statements amount to £32,000 (1987: £101,000).

Capital expenditure sanctioned but not committed at 30th September 1938 amounts to £713,000 (1987: £30,000).

15. OTHER FINANCIAL COMMITMENTS

At 30th September 1988, the company had annual commitments under non-cancellable operating leases as follows:

	1988 Land and		<u>1987</u> Land and	
	Buildings £'000	Other E'000	Buildings £'000	Other E'000
Expiring within one year	-	-	5	-
Expiring between two and five years inclusive	23	1	8	1
Expiring in over five years	30	~	25	
	53	1	38	1
	======			

16. ULTIMATE HOLDING COMPANY

The ultimate holding company of SLD Rollalong Limited is Hanson PLC, which is incorporated in Great Britain.

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 30TH SEPTEMBER 1988

SOURCE OF FUNDS	1988 £ 1000	1987 £'000
FUNDS GENERATED FROM OPERATIONS		
Profit before taxation	698	598
Adjustment for items not involving the movement of funds:-		
Depreciation Gain on sale of tangible fixed assets	394 (195)	346 (131)
	199	215
TOTAL GENERATED FROM OPERATIONS	897	813
FUNDS FROM OTHER SOURCES		
Proceeds of sale of tangible fixed assets Group indebtedness	247 450	164 200
TOTAL SOURCE OF FUNDS	1,594	1,177
APPLICATION OF FUNDS		
Dividend paid Purchase of tangible fixed assets	450 1,041	500 450
TOTAL APPLICATION OF FUNDS	1,491	950
NET SOURCE OF FUNDS	103	227
THE NET SOURCE OF FUNDS IS REPRESENTED BY THE FOLLOWING INCREASE IN WORKING CAPITAL	,	
Stocks Debtors Group indebtedness Creditors Provisions	42 110 (76) (49) (1)	41 75 (40) (76) 1
Movement in net liquid funds:-	26	1
Bank and cash	77	226
INCREASE IN WORKING CAPITAL	103	227
		