# J.C.B. Earthmovers Limited Directors' Report and Financial Statements for the year ended 31 December 2021

Registered number 00934508

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# Directors and advisors

#### **Directors**

The Lord Bamford DL Lady Bamford OBE M J C Bamford G A Macdonald M W Turner

#### Company secretary

S E R Ovens

# **Independent Auditors**

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
1 Hardman Square
Manchester
M3 3EB

#### **Solicitors**

Slaughter & May 1 Bunhill Row London EC1Y 8YY

#### **Bankers**

Barclays Bank plc PO Box 3333 One Snowhill Snow Hill Queensway Birmingham B3 2WN

# Registered office

Lakeside Works Rocester Uttoxeter Staffordshire ST14 5JP

#### Registered number

00934508

## Strategic report for the year ended 31 December 2021

The directors present their strategic report on the company for the year ended 31 December 2021.

#### Principal activities

The principal activity of J.C.B. Earthmovers Limited is the design and manufacture of front-end loading shovels, parts and dump trucks.

# Review of business and future developments

The global construction equipment market had a strong recovery from the Covid induced decline in 2020. Globally the construction equipment market grew by 13% compared to 2020 (Source: ISTAT) although if China is excluded growth was 23%. This growth was impacted by local, regional and global dynamics including significantly disrupted global supply chains and specific component supply constraints. Highlights by markets are as follows: Asia + 67%, Russia & CIS +61%, Latin America +54%, UK & Ireland + 49%, Africa + 35%, North America +18%, Europe + 17%, India + 9%, and China declined by 9%. Although the same component supply constraints exist, 2022 has started strong.

As a result of the strong recovery the company's turnover increased by 68.5% from £165.0m in 2020 to £278.1m in 2021. Operational costs have been well controlled resulting in operating profit of £22.3m (2020: £7.4m). The cash position remains healthy at £86.9m (2020: £73.9m) and the company ended 2021 with net assets of £97.1m (2020: £79.3m).

In March 2022, due to the conflict between Russia and Ukraine, JCB Russia LLC stopped manufacturing and selling machines in Russia.

#### Going concern

The directors have prepared a cash flow forecast for the company for a period of at least 12 months from the date of signing these financial statements. The directors believe that preparing the financial statements on the going concern basis is appropriate due to the continued financial support of JCB Service. The directors have received confirmation that JCB Service intends to support the company for at least one year from the date of approval of these financial statements. The JCB Service financial statements have been prepared on a going concern basis.

#### Principal risks and uncertainties

The principal risk facing J.C.B. Earthmovers Limited is the cyclical nature of the industry as a whole which, in broad terms, tracks the global economic cycle. To manage this risk, J.C.B. Earthmovers Limited addresses a spectrum of regional markets and product sectors, and operates an organisation and capital structure which is flexible and fast reacting to market conditions.

Other key risks monitored by the executive management team are the competitive environment, protection of intellectual property, availability of key raw materials, changing regulations and macroeconomic factors such as cyber security, terrorism, natural disaster and infectious disease. Executive management monitors these on a regular basis and has plans in place to mitigate these risks.

#### Financial risk management

The company's operations expose it to a variety of risks that include credit risk, liquidity risk and exchange rate risk. The company has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the company.

#### Credit risk

J.C.B. Earthmovers Limited's principal financial assets are group and other receivables. The credit risk is primarily attributable to its trade receivables with potential recoverability issues mitigated by credit insurance. J.C.B. Earthmovers Limited has no significant concentration of external credit risk, with exposure spread over a number of counterparties.

#### Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, J.C.B. Earthmovers Limited uses a mixture of short term facilities and JCB Service group funding if required. Adequate facilities are available to support the company's business for at least 12 months beyond the date of this report.

# Strategic report for the year ended 31 December 2021 (continued)

#### Exchange rate risk

The exchange rate risk is mitigated by the JCB Service group's hedging arrangements. The group hedges exchange rate exposure on foreign currency transactions, mainly those relating to sales, where a significant proportion thereof is invoiced in foreign currencies. It is the group's policy to reduce this exposure through the use of forward currency contracts.

#### Price risk

The company's products contain a number of key raw materials and its operations require energy, notably electricity. Any increase or volatility in prices and any significant decrease in the availability of raw materials or energy could affect the company's results. The company strives to obtain the best prices and uses contractual means to benefit where appropriate and possible.

#### Key performance indicators (KPIs)

J.C.B. Earthmovers Limited uses a range of financial and non-financial indicators to monitor performance.

Financial measures are turnover and operating profit:

	2021 £'000	2020 £'000
Turnover	278,129	165,027
Operating profit	22,280	7,380

Non-financial indicators include operational statistics, health and safety measures and environmental factors.

#### Section 172(1) statement

The directors satisfy their duty to promote the long-term success of the company whilst having regard to the matters and stakeholders described in Section 172, points (a) to (f) of the Companies Act 2006 through the adherence to its Corporate Governance framework, as outlined in the directors report. The ultimate long-term success of the company is dependent upon the efforts of its stakeholders, including employees, suppliers and customers, and the directors take into consideration the interests of these stakeholders when making decisions.

#### **Employees**

The directors consider the interests of employees when making decisions through regular consultation where both important information is provided and feedback is obtained. The directors have a strong and collaborative working relationship with employees, for example, the directors engaged closely with the employees on the closure of the pension scheme during the year.

#### Suppliers and customers

The company develops innovative new products that are designed to meet global customer's needs. This requires a close relationship with customers who provide valuable feedback, which the directors use when making decisions regarding the direction of product development. New product development requires new components and regular discussions with suppliers help drive the direction of sourcing decisions made by the directors. Regular meetings and conferences with customers and suppliers facilitate this process.

# Strategic report for the year ended 31 December 2021 (continued)

#### Community and the environment

The company's strategy for environmental sustainability covers six core work streams - alternative fuels and product efficiency; waste reduction; use of recycled materials; carbon reduction in the logistics and manufacturing operations; removal of single use plastics; and culture and behaviour change. Achieving these core work streams drives the decision making of the directors who are committed to delivering a reduction in carbon emissions from the business.

In the UK, JCB supports the community in many ways, particularly in education. JCB is committed to developing the next generation of engineering and manufacturing talent.

#### **Business** conduct

The company maintains a strict code of conduct to promote and maintain high standards of business conduct and to ensure it acts fairly towards its various stakeholders. The company's supplier code of conduct, health and wellbeing policy and other documents are published on the JCB website.

Approved on behalf of the board

G A Macdonald

Director

29 Tune 2022

# Directors' report for the year ended 31 December 2021

The directors present their report and the audited financial statements for the year ended 31 December 2021.

#### **Future developments**

Details of anticipated future developments in the company's business have been provided in the strategic report; see page 2 for further information.

#### **Dividends**

The directors did not approve or pay an interim dividend during the year (2020: £nil). The directors do not recommend the payment of a final dividend.

#### Research and development

The company continues to invest in product research and development with expenditure during the year of £7.6 million (2020: £6.6 million).

#### Statutory records

The company is a privately held company, limited by shares and incorporated in the UK. Its company registration number is 00934508.

#### Directors

The directors who held office during the year and up to the date of approving the financial statements are given below:

The Lord Bamford DL Lady Bamford OBE M J C Bamford G A Macdonald M W Turner

#### Directors' indemnity insurance

The company purchases qualifying third party insurance cover for directors and officers of the company which gives appropriate cover for any legal action brought against them in their capacity as directors or officers. The company also provides indemnity for its directors (to the extent permitted by law) in respect of liabilities which could occur as a result of their office. This indemnity does not provide cover should a director be proved to have acted fraudulently or dishonestly. This indemnity was in place throughout the financial year, and at the date of approval.

#### **Employees**

The directors acknowledge the need to encourage employee involvement in the improvement of the company's performance by supplying information on matters of importance through regular consultation with employees. Information is provided by various means, including audio-visual presentations, company newspapers and information bulletins. There is also an annual review of the company's performance, which is presented to all employees. Employees are encouraged to participate in local schemes designed to improve performance in the areas in which they work.

The company discharges, equitably, its statutory and social duties in respect of the Sex Discrimination Act 1975, the Race Relations Act 1976, the Disability Discrimination Act 1995 and the Employment Equality Regulations on sexual orientation, religion, belief or age. An equal opportunities policy is in operation. Full and fair consideration is given to applications for employment that disabled people make to the company. For those employees becoming disabled during the course of their employment, every effort is made, whether through training or redeployment, to provide an opportunity for them to remain with the company.

#### Stakeholder engagement

The company maintains a close relationship with customers who provide valuable feedback, critical for developing innovative new products that are designed to meet global customer's needs. Regular discussions with suppliers help drive the direction of sourcing decisions made by the directors. Regular meetings and conferences with customers and suppliers facilitate this process. Regarding the environment, the company's strategy for environmental sustainability covers six core work streams - alternative fuels and product efficiency; waste reduction; use of recycled materials; carbon reduction in the logistics and manufacturing operations; removal of single use plastics; and culture and behaviour change.

## Directors' report for the year ended 31 December 2021 (continued)

#### Stakeholder engagement (continued)

Achieving these core work streams drives the decision making of the directors who are committed to delivering a reduction in carbon emissions from the business.

#### Matters disclosed elsewhere within the financial statements

Required disclosures in relation to the company's principal activity, key performance indicators, business review, principal risks and uncertainties and financial risk management have been included within the company's Strategic Report on pages 2 to 3 of these financial statements.

#### Statement of directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

#### **Directors' confirmations**

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware;
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

## Independent auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office. Elective resolutions are currently in force to dispense with holding annual general meetings, the laying of financial statements before the Company in general meetings and the appointment of auditors annually. Pursuant to section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and PricewaterhouseCoopers LLP will therefore continue in office.

Approved on behalf of the board

WWWW GA Macdonald Director 29, Tune 2022

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# Independent auditors' report to the members of J.C.B. Earthmovers Limited

## Report on the audit of the financial statements

#### **Opinion**

In our opinion, J.C.B. Earthmovers Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Directors' Report and Financial Statements (the "Annual Report"), which comprise: the Balance sheet as at 31 December 2021; the Profit and loss account and the Statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Conclusions relating to going concern

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

# Independent auditors' report to the members of J.C.B. Earthmovers Limited (continued)

#### Reporting on other information (continued)

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

#### Strategic report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 31 December 2021 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

#### Responsibilities for the financial statements and the audit

#### Responsibilities of the directors for the financial statements

As explained more fully in the Statement of directors' responsibilities in respect of the financial statements, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so

# Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to tax legislation and health and safety regulations, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies Act 2006. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries to increase revenue or reduce expenditure, and management bias in accounting estimates. Audit procedures performed by the engagement team included:

- discussions with management, internal audit and the in-house legal team including consideration of known or suspected instances of non-compliance with laws and regulation or fraud;
- reviewing internal audit reports;
- reviewing relevant meeting minutes, including those of the Board of Directors;

# Independent auditors' report to the members of J.C.B. Earthmovers Limited (continued)

Auditors' responsibilities for the audit of the financial statements (continued)

- challenging assumptions and judgements made by management in their significant accounting estimates (because of the risk of management bias);
- auditing the risk of management override of controls, including through testing journal entries and other adjustments for appropriateness, testing accounting estimates and evaluating the business rationale of significant transactions outside the normal course of business; and
- designing audit procedures to incorporate unpredictability around the nature, timing or extent of our testing.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

#### Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### Other required reporting

#### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Robert Halfpenny (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoope's LLP Chartered Accountants and Statutory Auditors

Manchester

29 June 2022

# Profit and loss account for year ended 31 December 2021

	Note	2021	2020
		£'000	£'000
Turnover	5	278,129	165,027
Cost of sales		(237,994)	(148,458)
Gross profit		40,135	16,569
Distribution costs		(16,578)	(8,360)
Administrative expenses		(1,277)	(3,039)
Other operating income	6	-	2,210
Operating profit	6	22,280	7,380
Investment income		-	-
Interest payable and similar expenses	9	(176)	(88)
Profit before taxation		22,104	7,292
Tax on profit	10	(4,316)	(762)
Profit for the financial year		17,788	6,530

All activities are derived from continuing operations.

The company has no other comprehensive income or expense for the year and prior year other than the results above and therefore no separate statement of other comprehensive income has been presented.

# Balance sheet as at 31 December 2021

	Note	2021	2020
<u></u>		£'000	£'000
Fixed assets			
Tangible assets	11	9,027	8,325
Investments	12	1,017	1,017
		10,044	9,342
Current assets			
Stocks	13	29,147	20,431
Debtors	14	21,860	9,699
Cash and cash equivalents	•	86,874	73,862
		137,881	103,992
Creditors: amounts falling due within one year	15	(45,913)	(29,883)
Net current assets		91,968	74,109
Total assets less current liabilities		102,012	83,451
Provisions for liabilities	17	(4,895)	(4,122)
Net assets		97,117	79,329
Capital and reserves			
Called up share capital	19	-	-
Retained earnings	20	97,117	79,329
Total equity		97,117	79,329

The financial statements on pages 10 to 25 were approved by the board of directors on 29 June 2022 and were signed on its behalf by:

G A Macdonald

Registered Number: 00934508

# Statement of changes in equity for the year ended 31 December 2021

Called up share capital	Retained earnings	Total equity
£'000	£'000	£'000
- -	72,799	72,799
-	6,530	6,530
•	6,530	6,530
	79,329	79,329
· -	17,788	17,788
-	17,788	17,788
-	97,117	97,117
	share capital £'000 - -	share capital earnings £'000 £'000  - 72,799  - 6,530  - 6,530  - 79,329  - 17,788  - 17,788

## Notes to the financial statements for the year ended 31 December 2021

#### 1. General information

The principal activity of J.C.B. Earthmovers Limited is the design and manufacture of front-end loading shovels, parts and dump trucks.

The company is a limited company incorporated and domiciled in England, UK. The address of its registered office is Lakeside Works, Rocester, Uttoxeter, Staffs, ST14 5JP.

# 2. Statement of compliance

The financial statements of J.C.B. Earthmovers Limited have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Companies Act 2006, under the provision of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 (SI 2008/410).

The company is a wholly-owned subsidiary of JCB Service and is included in the consolidated financial statements of JCB Service, which are publicly available. Consequently, the company has taken advantage of the exemption from preparing a cash flow statement under the terms of FRS 102. The company is also exempt under the terms of FRS 102 from disclosing related party transactions with entities that are part of the JCB Service group or investees of the JCB Service group. The company has taken advantage of the exemption from disclosing total compensation to key management personnel under paragraph 33.7 of FRS 102. The company has also taken the exemption in respect of certain financial instrument disclosures as allowed by FRS 102. For details of other related party transactions see note 23.

The financial statements contain information about J.C.B. Earthmovers Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under section 400 of the Companies Act 2006 from the requirement to prepare consolidated financial statements as it and its subsidiary undertakings are included by full consolidation in the consolidated financial statements of its parent, JCB Service.

#### 3. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Principal accounting policies

The financial statements have been prepared under the historical cost convention, on the going concern basis, and in accordance with the Companies Act 2006.

The preparation of financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4.

#### Going concern

The directors have prepared a cash flow forecast for the company for a period of at least 12 months from the date of signing these financial statements. The directors believe that preparing the financial statements on the going concern basis is appropriate due to the continued financial support of JCB Service. The directors have received confirmation that JCB Service intends to support the company for at least one year from the date of approval of these financial statements. The JCB Service financial statements have been prepared on a going concern basis.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

## 3. Summary of significant accounting policies (continued)

#### Turnover recognition

Turnover is measured at the fair value of the consideration received or receivable and represents the amount receivable for goods supplied or services rendered to customers outside of the company, excluding VAT and sales taxes and net of sales incentives.

The company recognises turnover from sales of products when substantially all of the risks and rewards of ownership have transferred to the customer. This is ordinarily on despatch, however in some cases where delivery transit times are longer, this is on delivery.

Interest income is recognised using the effective interest rate method. Dividend income is recognised when the right to receive payment is established.

#### Foreign currency

The company's functional and presentational currency is the pound sterling. Therefore these financial statements are presented in pound sterling and have been rounded to the nearest thousand pounds. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences on exchange are taken to the profit and loss account.

#### **Employee benefits**

Post-employment benefits for eligible employees are primarily provided by two defined benefit schemes which are funded by contributions from the company and employees into separately administered trust funds. The company is unable to identify its share of the underlying assets and liabilities of these schemes. As a result, the company accounts for contributions to the schemes as if they were defined contribution schemes by charging them to the profit and loss account as incurred. Full details of the defined benefit scheme can be found in the financial statements of JCB Service which are publicly available.

The defined benefit schemes are closed to new entrants and have been replaced by a stakeholder scheme which is a defined contribution scheme. Post-employment costs relating to defined contribution arrangements are charged to the profit and loss account as incurred. The assets of the scheme are held in an independently administered fund.

#### **Taxation**

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the period end.

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred. Deferred tax assets are regarded as recoverable and recognised in the financial statements when, on the basis of available evidence, it is more likely than not that there will be suitable taxable profits from which the future reversal of the timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates that have been enacted or substantially enacted at the balance sheet date.

The deferred tax assets and liabilities are not discounted.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 3. Summary of significant accounting policies (continued)

#### Tangible assets

The cost of tangible assets is their purchase cost, together with any incidental costs of acquisition. Depreciation is calculated so as to write off the original cost by equal annual instalments over the expected useful economic lives of the assets concerned, other than freehold land and assets in the course of construction which are not depreciated.

The principal rates used are:

Freehold buildings 2%
Plant and machinery 10%
Fixtures, fittings and equipment 10 - 33.33%

Additional depreciation is provided where, in the opinion of the directors, there has been a permanent diminution in the value of the fixed asset.

Assets in the course of construction are stated at cost. These assets are not depreciated until they are available for use.

#### Impairment of non-financial assets

At each balance sheet date non-financial assets not carried at fair value are assessed to determine whether there is an indication that the asset (or asset's cash generating unit) may be impaired. If there is such an indication the recoverable amount of the asset (or asset's cash generating unit) is compared to the carrying amount of the asset (or asset's cash generating unit).

The recoverable amount of the asset (or asset's cash generating unit) is the higher of the fair value less costs to sell and value in use. Value in use is defined as the present value of the future cash flows before interest and tax obtainable as a result of the asset's (or asset's cash generating unit) continued use. These cash flows are discounted using a pre-tax discount rate that represents the current market risk-free rate and the risks inherent in the asset.

If the recoverable amount of the asset (or asset's cash generating unit) is estimated to be lower than the carrying amount, the carrying amount is reduced to its recoverable amount. An impairment loss is recognised in the profit and loss account, unless the asset has been revalued when the amount is recognised in other comprehensive income to the extent of any previously recognised revaluation. Thereafter any excess is recognised in profit or loss.

If an impairment loss is subsequently reversed, the carrying amount of the asset (or asset's cash generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the revised carrying amount does not exceed the carrying amount that would have been determined (net of depreciation or amortisation) had no impairment loss been recognised in prior periods. A reversal of an impairment loss is recognised in the profit and loss account.

## Stocks and work in progress

Stocks are stated at the lower of historical cost and estimated selling price less costs to complete and sell. Stock is recognised as an expense in the period in which the related revenue is recognised. Cost is determined on the first-in, first-out (FIFO) method and includes direct materials, labour and appropriate works overhead.

At the end of each reporting period stock is assessed for impairment. If an item of stock is impaired, the identified stock is reduced to its selling price less costs to complete and sell and an impairment charge is recognised in the profit and loss account. Where a reversal of the impairment is recognised the impairment charge is reversed, up to the original impairment loss, and is recognised as a credit in the profit and loss account.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 3. Summary of significant accounting policies (continued)

# Warranty provision

Provision is made for the company's estimated liability on all machines still under warranty, including claims already received. The provision is charged against trading profits and is included in provisions for liabilities and other charges, with amounts recoverable from suppliers included within other debtors.

#### Research and development

Expenditure on research and development is incurred continuously and is expensed as incurred.

#### Repairs and renewals

All repairs and renewals are expensed as incurred.

#### **Debtors**

Trade debtors are recorded less any provision for bad or doubtful debts. Initial recognition is at transaction price, subsequently measured at amortised cost.

#### **Operating leases**

Costs in respect of operating leases are charged to the profit and loss account on a straight line basis over the lease term.

#### Government grants

Regional development grants and other investment grants are accounted for using the performance model, recognising the entire amount of the grant when performance conditions are met. Where all performance conditions are not met at the year end, the grant is taken to deferred income and released to the profit and loss account when the remaining performance conditions are met.

#### **Investments**

Investments are included in the balance sheet at their cost on acquisition. Where appropriate, provision is made for any impairment in their value.

## Dividends

Dividends and other distributions to the company's shareholders are recognised as a liability in the financial statements in the period in which the dividends and other distributions are approved by the shareholders. These amounts are recognised in the statement of changes in equity.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 3. Summary of significant accounting policies (continued)

#### Financial instruments

The company has chosen to adopt Sections 11 and 12 of FRS 102 in respect of financial instruments.

#### (i) Financial assets

Basic financial assets, including trade and other debtors, cash and bank balances, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Such assets are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

#### (ii) Financial liabilities

Basic financial liabilities, including trade and other creditors, bank and other loans, loans from fellow company companies and preference shares, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade creditors are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

The company does not currently apply hedge accounting for interest rate and foreign exchange derivatives.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

#### (iii) Offsetting

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 4. Critical accounting judgements and estimation uncertainty

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management does not consider any of the below areas to be significant judgements.

## Critical accounting estimates and assumptions

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### Warranty provision

The company designs, manufactures and sells construction equipment with certain products having a warranty period associated with their sale. As a result the company considers the future cost of warranty claims and the provision arising. When calculating the provision required, management considers its obligation to make good eligible issues within the relevant warranty period for those product lines having warranty conditions attached, and takes into account historical data and known performance issues. See note 17 for the warranty movement and year end provision.

#### 5. Turnover

An analysis of turnover by geographical market is given below:

UK & Ireland       59,829       36,62         Europe       146,968       88,39         North America       42,616       24,94         Middle East       1,229       1,65         Far East       18,761       9,15         Africa       2,974       1,76         Latin America       5,623       2,47         India       129		2021	2020
Europe       146,968       88,39         North America       42,616       24,94         Middle East       1,229       1,65         Far East       18,761       9,15         Africa       2,974       1,76         Latin America       5,623       2,47         India       129		£'000	£'000
North America       42,616       24,94         Middle East       1,229       1,65         Far East       18,761       9,15         Africa       2,974       1,76         Latin America       5,623       2,47         India       129	UK & Ireland	59,829	36,627
Middle East       1,229       1,65         Far East       18,761       9,15         Africa       2,974       1,76         Latin America       5,623       2,47         India       129	Europe	146,968	88,392
Far East       18,761       9,15         Africa       2,974       1,76         Latin America       5,623       2,47         India       129	North America	42,616	24,949
Africa       2,974       1,76         Latin America       5,623       2,47         India       129	Middle East	1,229	1,658
Latin America         5,623         2,47           India         129	Far East	18,761	9,158
India 129	Africa	2,974	1,762
	Latin America	5,623	2,475
<b>278,129</b> 165,02	India	129	6
		278,129	165,027

The company is engaged in a single class of business: the design and manufacture of earthmoving machines.

# 6. Operating profit

Operating profit is stated after charging/(crediting):

	2021	2020
	£'000	£,000
Government grants	-	(2,210)
Hire of machinery and equipment	376	381
Services provided by the company's auditors:		
Fees payable for the audit	45	43
Foreign currency losses/(gains)	620	(1,165)
Depreciation of tangible fixed assets (note 11)	560	470
Research and development expenditure	7,604	6,633

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 7. Particulars of employees

The average monthly number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	2021	2020
	Number	Number
Directors	. 5	5
Administration and service	55	42
Production	323	307
<del></del>	383	354
The aggregate payroll costs of these persons were as follows:	2021 £'000	2020 £'000
Wages and salaries	19,819	14,304
Social security costs	1,542	1,134
Other pension costs	2,362	830
	23,723	16.268

# 8. Directors' emoluments

The directors' emoluments for the year were as follows:

	2021	2020
,	£'000	£'000
Directors' emoluments	50	50
Defined benefit pension cost	-	
	50	50

During the year the number of directors who were accruing benefits under company pension schemes was as follows:

•	2021	2020
	Number	Number
Defined benefit	-	

The aggregate emoluments of the highest paid director (excluding pension contributions) were £50,000 (2020: £50,000).

Emoluments of the remaining directors are borne by other group companies.

# 9. Interest payable and similar expenses

	2021	2020
	£,000	£,000
Group discounting charges	176	88

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 10. Tax on profit

# Analysis of charge in the year

	2021	2020
	£'000	£'000
Current tax		
UK corporation tax charge on profits of the year	3,836	1,080
Adjustment in respect of prior year	830	(505)
UK corporation tax	4,666	575
Foreign tax	202	169
Total current tax	4,868	744
Deferred tax		
Origination and reversal of timing differences	(61)	150
Adjustments in respect of prior year	(491)	(132)
Total deferred tax	(552)	18
Total tax on profit	4,316	762

# Factors affecting current year tax charge

The tax assessed on the profit for the year is higher than (2020: lower than) the standard rate of corporation tax in the UK of 19% (2020: 19%).

The differences are explained below:

6,000	
£ 000	£,000
22,104	7,292
4,200	1,385
66	(155)
72	-
(361)	-
339	(637)
(202)	-
202	169
4,316	762
	4,200 66 72 (361) 339 (202) 202

Deferred tax liabilities have not been discounted.

# Future tax changes

In the 2021 Spring Budget it was announced that the main rate of corporation tax would increase from 19% to 25% from 1 April 2023. These changes were substantively enacted on 24 May 2021 and are therefore reflected in these financial statements.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 11. Tangible assets

· ·	Freehold Land and Buildings	Plant and Machinery	Fixtures, Fittings and Equipment	Assets under construction	Total
	£'000	£'000	£'000	£'000	£'000
Cost	<del>-,</del>				
As at 1 January 2021	9,528	8,995	468	506	19,497
Additions	108	360	163	631	1,262
Reclassifications	-	505	-	(505)	-
As at 31 December 2021	9,636	9,860	631	632	20,759
Accumulated depreciation					
As at 1 January 2021	3,831	6,975	366	-	11,172
Charge for the year	185	345	30	-	560
As at 31 December 2021	4,016	7,320	396		11,732
NBV at 31 December 2021	5,620	2,540	235	632	9,027
NBV at 31 December 2020	5,697	2,020	102	506	8,325

Freehold industrial land of £372,000 (2020: £372,000) has not been depreciated.

Depreciation is charged in cost of sales.

# 12. Investments

	2021	2020
	£'000	£'000
Shares in subsidiary undertakings		
As at 1 January and 31 December	1,017	1,017

# Subsidiary undertakings

At 31 December 2021 the company holds the following investments in subsidiary undertakings. All equity holdings are in ordinary shares. The directors consider the value of investments to be supported by the underlying assets.

	Equity held	Principal business	Country of Incorporation
JCB Equipment Limited	100%	Non trading	UK
JCB SAS	99.9%	Equipment distributor	France
and due to its holding in JCB SAS:	Equity held	Principal business	Country of Incorporation
and due to its holding in JCB SAS:  JCB Ile De France SNC		Principal business  Equipment distributor	

The registered addresses of these companies are included in note 24.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 13. Stocks

	2021	2020
	£'000	£'000
Raw materials .	22,344	11,747
Work in progress	2,248	4,055
Finished goods	4,555	4,629
	29,147	20,431

During the year stock recognised as an expense in cost of sales was £193,018,000 (2020: £129,281,000).

Stocks are stated after provisions for impairment of £2,462,000 (2020: £1,929,000).

The value of stock in the balance sheet is not materially different from the replacement cost.

#### 14. Debtors

	2021	2020
	£,000	£'000
Trade debtors	233	239
Amounts owed by group undertakings	17,497	2,263
Tax and social security	1,869	1,906
Corporation tax recoverable	-	2,799
Deferred tax	1,204	652
Other debtors	932	716
Prepayments and accrued income	125	1,124
	21,860	9,699

An impairment loss of £nil (2020: £nil) was recognised against trade debtors.

Amounts owed by group undertakings are unsecured trading balances, do not gather interest and are repayable on demand.

## Deferred tax

The movement in the deferred tax asset during the year was:

	2021	2020
	£'000	£'000
As at 1 January	652	670
Deferred tax charged to the profit and loss account	552	(18)
As at 31 December	1,204	652
The deferred tax asset consists of the tax effect of timing differences in respect of:		
·	2021	2020
	£'000	£'000
Difference between depreciation and capital allowances on fixed assets	1,204	652

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 15. Creditors: amounts falling due within one year

	2021	2020
	£'000	£'000
Trade creditors	22,084	13,445
Amounts owed to group undertakings	12,157	7,005
Amounts owed to other related parties outside JCB Service group	4,880	6,670
Corporation tax	1,267	-
Other taxation and social security	661	380
Accruals	4,864	2,383
	45,913	29,883

Amounts owed to group undertakings are unsecured trading balances, do not gather interest and are repayable on demand.

#### 16. Pension schemes

The company is a participating employer in two defined benefit schemes: J C Bamford Lifeplan and J C Bamford Excavators Limited Senior Directors and Executives Retirement Benefit scheme. These schemes have a combined deficit of £188.8 million (2020: £336.7 million) calculated in accordance with FRS102. Details of these schemes are disclosed in the financial statements of JCB Service.

#### 17. Provisions for liabilities

#### Warranty provision

As at 31 December	4,895	4,122
Amounts utilised during the year	(4,206)	(3,095)
Charged to the profit and loss account	4,979	3,099
As at 1 January	4,122	4,118
	£'000	£'000
	2021	2020

It is expected that most warranty expenditure will be incurred in the next financial year, and nearly all will be incurred within two years of the balance sheet date. Included in other debtors (note 14) is an amount totalling £932,000 (2020: £716,000) representing amounts recoverable from suppliers.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 18. Financial instruments

	Note	2021	2021	2020	2020
		£'000	£'000	£,000	£'000
Financial assets constituting debt instruments measured at amortised cost					
- Trade debtors	14	233		239	
- Amounts owed by group undertakings	14	17,497		2,263	
- Other debtors	14	932		716	
			18,662		3,218
Financial liabilities measured at amortised cost					
- Trade creditors	15	22,084		13,445	
- Amounts owed to group undertakings	15	12,157		7,005	
- Amounts owed to related parties outside JCB Service group	15	4,880		6,670	
- Accruals	15	4,864		2,383	
			43,985		29,503
19. Called up share capital					
. Cancu up snare capitar				2021	2020
				£	£020
Allotted, called up and fully paid up					
100 Ordinary shares of £1 each (2020: 100 Ordinary shares of	£1 each	)		100	100

Each share is entitled to one vote in any circumstances. Each share is entitled pari passu to dividend payments or any other distribution. Each share is entitled pari passu to participate in a distribution arising from winding up of the company. The shares are non-redeemable.

#### 20. Reserves

Called up share capital - represents the nominal value of shares that have been issued.

Retained earnings - includes all current year and prior year retained profits and losses.

# 21. Contingent liabilities

The company is part of the JCB Service group cash pooling facility which includes the funds and overdrafts of all trading JCB Service subsidiaries in the United Kingdom for cash management purposes. The facility is jointly and severally liable and contains a cross-guarantee structure.

# Notes to the financial statements for the year ended 31 December 2021 (continued)

# 22. Related party transactions

The company has taken advantage of the exemption allowed under FRS 102 paragraph 33.1A, available to wholly-owned subsidiary companies, whose results are included in the consolidated financial statements that are made publicly available, not to disclose details of transactions with entities that are part of the JCB Service group or investees of the group qualifying as related parties.

During the year, the company purchased machines and certain services from JCB Construction Equipment (Shanghai) Limited, a company that is ultimately controlled by Bamford family interests. The value of these purchases during the year was £19,930,000 (2020: £11,336,000) and the total value of the services purchased was £22,000 (2020: £340,000). The net amount due to JCB Construction Equipment (Shanghai) Limited at 31 December 2021 was £4,880,000 (2020: £3,787,000).

The company previously subcontracted some of its research and development projects to JCB Research, a company in which The Lord Bamford DL is the sole shareholder. The total value of services purchased by the company during the year was £nil (2020: £2,143,000). The net amount due to JCB Research at 31 December 2021 was £nil (2020: £1,841,000).

The company also previously acquired parts from JCB Hong Kong Limited, a company that is ultimately controlled by Bamford family interests. The total value of these purchases was £309,000 (2020: £4,723,000). The net amount due to JCB Hong Kong Limited at 31 December 2021 was £nil (2020: £1,042,000).

# 23. Ultimate controlling party

The company is a wholly-owned subsidiary of JCB Service, an unlimited liability company incorporated in England and Wales. JCB Service is the smallest company to consolidate the results of the company. The largest company to consolidate the financial statements of JCB Service is JCB Group Holdings Sarl, a company incorporated in Switzerland. JCB Group Holdings Sarl is ultimately controlled by Bamford family interests.

## 24. Registered Addresses

The registered addresses of the subsidiary undertakings are detailed below:

Company	Registered address	
JCB Equipment Limited	Lakeside Works, Rocester, Uttoxeter, Staffs, ST14 5JP	
JCB SAS	3, Rue du Vignolle, 95842, Sarcelles Cedex, France	
JCB Ile De France SNC	5, Rue du Vignolle, 95842, Sarcelles Cedex, France	
Lyomat SAS	Chemin De La Lone, 6 9491, Pierre-Bénite, France	