

Director's report and abbreviated accounts

For the year ended 31 December 1996

Registered number 932500



Director's report and abbreviated accounts

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Director's report

The directors present their annual report and the audited financial statements for the year ended 31 December 1996.

Principal activities

The business of the company is the manufacture of braided cord and ladderstring, the wholesaling of venetian blind components and webbing and the manufacture of restraint systems.

Results for the year

The company has continued to strengthen its asset base and is well placed for the future. The profit for the year is shown in the profit and loss account on page 4. The director recommends that no dividend be declared (1995: £Nil) and that the retained profit for the year of £410,095 (1995: £510,407) be transferred to reserves.

Director

Mr PR Earp is the sole director and served throughout the year.

Director's responsibilities

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He has general responsibility for taking such steps as are reasonably open to him to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



Director's report (continued)

Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company is to be proposed at the forthcoming annual general meeting.

By order of the board

H.H. Kay

MM Earp Secretary

Spring Lane Malvern Worcestershire

18 August 1997



2 Cornwall Street Birmingham B3 2DL

Report of the auditors to English Braids Limited Pursuant to Section 247B of the Companies Act 1985

We have examined the abbreviated accounts set out on pages 4 to 14, together with the financial statements of English Braids Limited prepared under Section 226 of the Companies Act 1985 for the year ended 31 December 1996.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985 and the abbreviated accounts are properly prepared in accordance with that provision.

Chartered Accountants Registered Auditors 18 August 1997



Profit and loss account for the year ended 31 December 1996

| | Note | 1996 £ | 1995 £ |
|--|------|----------------------------|------------------------|
| Gross profit | | 1,382,916 | 1,580,566 |
| Distribution costs Administrative expenses | | (369,857) (582,146) | (400,777) (593,653) |
| Operating profit | | 430,913 | 586,136 |
| Other interest receivable and similar income Interest payable and similar charges Profit on sale of fixed assets | 4 | 133,089 (110) 22,449 | 92,809 - 58,947 |
| Profit on ordinary activities before taxation | 5 | 586,341 | 737,892 |
| Tax on profit on ordinary activities | 6 | (176,246) | (227,485) |
| Profit on ordinary activities after taxation | | 410,095 | 510,407 |
| Retained profit brought forward | | 4,779,693 | 4,269,286 |
| Retained profit carried forward | | 5,189,788 | 4,779,693 |

There were no recognised gains or losses in either the current or preceding years other than those disclosed in the profit and loss account.

In both the current and preceding years, the company made no material acquisitions and had no discontinued operations.

In both the current and preceding years, there was no difference between the profit reported in the profit and loss account and the profit on an unmodified historical cost basis.



Balance sheet at 31 December 1996

| | Note | 1 | 996 | 1995 | |
|--|------|-----------|-----------|-----------|-----------|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 7 | | 2,100,730 | | 2,258,409 |
| Current assets | | | | | |
| Stocks | 8 | 932,913 | | 795,480 | |
| Debtors | 9 | 751,938 | | 960,225 | |
| Cash at bank and in hand | | 2,562,196 | | 1,904,346 | |
| Constitution Assessment Calling Assessment Calling | | 4,247,047 | | 3,660,051 | |
| Creditors: Amounts falling due within one year | 10 | (821,529) | | (783,175) | |
| Net current assets | | | 3,425,518 | | 2,876,876 |
| Total assets less current liabilities | | | 5,526,248 | | 5,135,285 |
| Provisions for liabilities and charges | 11 | | (216,460) | | (235,592) |
| Net assets | | | 5,309,788 | | 4,899,693 |
| Capital and reserves | | | | | |
| Called up share capital | 13 | | 120,000 | | 120,000 |
| Profit and loss account | | | 5,189,788 | | 4,779,693 |
| Equity shareholders' funds | 12 | | 5,309,788 | | 4,899,693 |

The accounts are prepared in accordance with the special provisions of part VII of the Companies Act 1985 relating to medium-sized companies.

These financial statements were approved by the board of directors on 18 August 1997 and were signed on its behalf by:

PR Earp Director

Cash flow statement

for the year ended 31 December 1996

| | Note | 1 | 1996 | 1995 | |
|--|------|---------------------|-----------|---------------------|-----------|
| | | £ | £ | £ | £ |
| Net cash inflow from operating activities | 17 | | 1,020,175 | | 844,756 |
| Returns on investments and servicing of finance Interest received Interest paid | | 133,089 (110) | | 92,809 | |
| Net cash inflow from returns on investments and servicing of finance | | | 132,979 | | 92,809 |
| Taxation Corporation tax paid | | (235,519) | | (129,785) | |
| Tax paid | | | (235,519) | | (129,785) |
| Investing activities Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets | | (341,933) 75,948 | | (404,136) 91,766 | |
| Net cash outflow from investing activities | | - | (265,985) | | (312,370) |
| Net cash inflow before financing | | | 651,650 | | 495,410 |
| Financing Inception of hire purchase agreement | 20 | - | 6,200 | | |
| Increase in cash and cash equivalents | 18 | | 657,850 | | 495,410 |



Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements:

Basis of preparation

The financial statements have been prepared in accordance with applicable Accounting Standards and under historical cost accounting rules.

Stocks

Stocks are valued at the lower of cost and net realisable value. For work in progress and finished goods, cost is taken as production cost which includes an appropriate proportion of overheads.

Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

Depreciation

Depreciation is provided by the company to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Long leasehold buildings - 2% straight line
Plant and machinery - 15% straight line
Motor vehicles - 25% reducing balance

Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

Pension costs

The company operates certain defined contribution pension schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The amounts charged against profits represents the contributions payable to the schemes in respect of the accounting period.



Notes (continued)

2 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year was as follows:

| · | | r of employees |
|---|--|----------------|
| | 1996 | 1995 |
| | 77 | 93 |
| | ************************************** | |
| The aggregate payroll costs of these persons were as follows: | | |
| So o i justi i i i i i i i i i i i i i i i i i i | £ | £ |
| Wages and salaries | 1,130,014 | 1,228,912 |
| Social security costs | 69,682 | 81,170 |
| Other pension costs | 94,560 | 80,000 |
| | 1,294,256 | 1,390,082 |
| 3 Director's emoluments | | |
| | 1996 | 1995 |
| | £ | £ |
| Director's emoluments | 318,682 | 320,899 |
| Director's pensions | 80,000 | 70,000 |
| | 398,682 | 390,899 |
| | | |



Notes (continued)

| 4 | Interest payable | | |
|---|---|-------------|-------------|
| | | 1996 | 1995 |
| | | £ | £ |
| | On bank loans, overdrafts and other loans wholly | | |
| | repayable within five years | 110 | |
| | | | |
| 5 | Profit on ordinary activities before taxation | | |
| | | 1996 | 1995 |
| | | £ | £ |
| | Profit on ordinary activities before taxation is stated | | |
| | after charging/(crediting) | | |
| | Depreciation of tangible assets | 446,112 | 471,654 |
| | Profit on sale of tangible fixed assets | (22,449) | (58,947) |
| | Auditors' remuneration | 10,000 | 10,000 |
| | Exchange (gains)/losses | (3,401) | 1,671 |
| | | | |
| 6 | Taxation | 1007 | |
| | | 1996 | 1995 |
| | | £ | £ |
| | UK corporation tax at 33% (1995: 33%) on the profit for | | |
| | the year on ordinary activities | 195,439 | 235,580 |
| | Adjustment in respect of earlier year | (61) | - |
| | Deferred taxation | (19,132) | (8,095) |
| | | 176,246 | 227,485 |
| | | | |



Notes (continued)

Fixed assets

At end of year

At 31 December 1996

7

| | Long leasehold land and buildings | Plant and machinery | Motor vehicles | Total |
|----------------------|--|------------------------|-------------------|-----------|
| | £ | £ | £ | £ |
| Cost | | | | |
| At beginning of year | 928,688 | 3,806,841 | 158,035 | 4,893,564 |
| Additions | - | 253,165 | 88,768 | 341,933 |
| Disposals | - | • | (101,479) | (101,479) |
| | | | **** | |

928,688

4,060,006

1,229,245

145,324

113,353

5,134,018

2,100,730

| Accumulated depreciation | | | | |
|--------------------------|-------------|-------------|----------|---|
| At beginning of year | 151,980 | 2,434,188 | 48.987 | 2,635,155 |
| Charge for the year | 18,576 | 396,573 | 30,963 | 446,112 |
| Disposals | - | - | (47,979) | (47,979) |
| | | | | |
| At end of year | 170,556 | 2,830,761 | 31,971 | 3,033,288 |
| N-4 L L L L | | | | *************************************** |
| Net book value | | | | |

At I January 1996 776,708 1,372,653 109,048 2,258,409

The net book value of motor vehicles includes an amount of £11,554 (1995: £Nil) in respect of

758,132

The depreciation charge for the year in respect of these assets was £246 (1995: £Nil).

assets held under finance leases and hire purchase contracts.

8 Stocks

| | 1996 | 1995 |
|------------------------------------|---------|---------|
| | £ | £ |
| Raw materials and work in progress | 473,833 | 396,883 |
| Finished goods | 459,080 | 398,597 |
| | · | 745. |
| | 932,913 | 795,480 |
| | ## · | |



Notes (continued)

| 9 | Debtors | | |
|----|---|-------------|-------------|
| | | 1996 | 1995 |
| | | £ | £ |
| | Trade debtors | 703,695 | 834,701 |
| | Other debtors | 5,394 | 88,100 |
| | Prepayments and accrued income | 42,849 | 37,424 |
| | | 751,938 | 960,225 |
| | | | |
| 10 | Creditors: Amounts falling due within one year | | |
| | | 1996 | 1995 |
| | | £ | £ |
| | Trade creditors | 249,935 | 345,612 |
| | Obligations under finance leases and hire purchase | | |
| | contracts | 6,200 | - |
| | Other creditors including taxation and social security | 527,386 | 382,116 |
| | Accruals and deferred income | 38,008 | 55,447 |
| | | 821,529 | 783,175 |
| | Other creditors including taxation and social security comprises: | | |
| | Corporation tax | 195,439 | 235,580 |
| | Other taxes | 110,066 | 132,783 |
| | Social security | 10,714 | 13,638 |
| | | 316,219 | 382,001 |
| | Other creditors | 211,167 | 115 |
| | | | |
| | | 527,386 | 382,116 |
| | | | |

Obligations under finance leases and hire purchase contracts are secured on the assets to which they relate.



Notes (continued)

11 Provisions for liabilities and charges

| | Deferred taxation | | |
|----|--|-----------------------------------|--------------------|
| | · | 1996 | 1995 |
| | | £ | £ |
| | At 31 December 1995 | 235,592 | 243,687 |
| | Transfer to profit and loss account | (19,132) | (8,095) |
| | At 31 December 1996 | 216,460 | 235,592 |
| | The amounts provided for deferred taxation at 33% (1995) | : 33%) are set out b 1996 £ | elow: 1995 £ |
| | Accelerated capital allowances | 216,460 | 235,592 |
| 12 | Reconciliation of movements in shareholders' funds | | |
| | | 1996 | 1995 |
| | | £ | £ |
| | Opening shareholders' funds | 4,899,693 | 4,389,286 |
| | Profit for the financial year | 410,095 | 510,407 |
| | Closing shareholders' funds | 5,309,788 | 4,899,693 |
| 13 | Called up share capital | 1996 | 1995 |
| | | £ | £ |
| | Authorised, allotted, called up and fully paid: | | |
| | Ordinary shares of £1 each | 120,000 | 120,000 |
| | | | |

14 Subsidiary company

The company owns 100% of the issued ordinary share capital of Weblash Limited and Braids Limited. These companies, registered in England and Wales, have not traded since incorporation. Consolidated financial statements have not been prepared on the grounds of immateriality.



Notes (continued)

15 Pension costs

The pension cost charge represents contributions payable by the company to the funds and amounted to £94,560 (1995: £80,000). At the end of the financial year there were outstanding contributions of £6,000 (1995: £Nil).

16 Commitments

Capital commitments at the end of the financial year for which no provision has been made:

| | 1996 £ | 1995 £ |
|--|---------------------|-----------|
| Contracted | - | 141,520 |
| 17 Reconciliation of operating profit to net cash inflow from op | perating activities | |
| | 1996 | 1995 |
| | £ | £ |
| Operating profit | 430,913 | 586,136 |
| Depreciation charge | 446,112 | 471,654 |
| Increase in stocks | (137,433) | (166,645) |
| Decrease/(increase) in debtors | 208,287 | (130,452) |
| Increase in creditors | 72,296 | 84,063 |
| Net cash inflow from operating activities | 1,020,175 | 844,756 |
| Analysis of changes in cash and cash equivalents | | |
| | 1996 | 1995 |
| | £ | £ |
| Balance at 1 January 1996 | 1,904,346 | 1,408,936 |
| Net cash inflow | 657,850 | 495,410 |
| Balance at 31 December 1996 | 2,562,196 | 1,904,346 |



Notes (continued)

19 Analysis of the balances of cash shown in the balance sheet

| | At bank £ | Overdraft £ | Net £ |
|-----------------------------|--------------|----------------|-----------|
| Balance at 1 January 1995 | 1,424,479 | (15,543) | 1,408,936 |
| Movement in year | 479,867 | 15,543 | 495,410 |
| Balance at 31 December 1995 | 1,904,346 | - | 1,904,346 |
| Movement in year | 657,850 | - | 657,850 |
| Balance at 31 December 1996 | 2,562,196 | - | 2,562,196 |

20 Analysis of changes in financing during the year

| | Hire purchase obligations |
|-----------------------------|---------------------------|
| | £ |
| Balance at 1 January 1996 | - |
| Cash inflow from financing | 6,200 |
| Balance at 31 December 1996 | 6,200 |

21 Related party transactions

During the year, expenses amounting to £33,579 (1995: £25,730) were reimbursed to Mr PR Earp in relation to the business use of his plane and helicopter.

