S.BOARDMAN (AIR SERVICES) LIMITED AND SUBSIDIARIES

DIRECTORS

P.G. Bartlett - Chairman

D.W. Cantrell - Joint Managing Director

M.R. Jackson - Joint Managing Director
P.T. Judge
R. Bateman
L.H. Thornton

D.R. Norris

SECRETARY

P.T. Judge

REGISTERED OFFICE

Kingsway House 1-3 Evans Avenue Watford, WD2 6EX

REGISTERED NUMBER

7

932138 (England & Wales)

REPORT AND ACCOUNTS 31 MARCH 1996

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	3	Report of the auditors
	4	Group profit and loss account
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Group cashflow statement



S.BOARDMAN (AIR SERVICES) LIMITED REPORT OF THE DIRECTORS

The directors present their report and group accounts of the company for the year ended 31 March 1996.

PRINCIPAL ACTIVITIES

The group's principal activities during the year were air cargo and shipping agents.

REVIEW OF BUSINESS

A summary of the results of the year's trading is given on page 4 of the accounts.

Turnover has increased during the year by 17.9% to £17,055,411. The directors consider the profit achieved on ordinary activities before taxation to be particularly satisfactory in the light of difficult trading conditions.

The directors are confident of achieving increased turnover and profits in the 1996-97 financial year.

DIVIDENDS

A dividend of £25,000 was paid during the year.

DIRECTORS

The directors who held office in the year and their beneficial interests in the issued ordinary share capital at the beginning and end of the year were as follows:

P.G. E	Bartlett	16000	
D.W.	Cantrell	3000	
M.R.	Jackson	3000	
P.T. 3	Judge	3000	•
R. I	Bateman	_	
L.M.	Thornton	-	
D.R. 1	Norris		(appointed 1 January 1996)

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

S.BOARDMAN (AIR SERVICES) LIMITED REPORT OF THE DIRECTORS (Continued)

FIXED ASSETS

Acquisitions and disposals of fixed assets during the year are recorded in the notes to the accounts.

AUDITORS

The auditors, Feldman & Feldman, will continue in office in accordance with Section 386 of the Companies Act 1985.

Signed on behalf of the board

Approved by the board

Date: 25 Octo Ber 1996

AUDITORS' REPORT TO THE SHAREHOLDERS OF S.BOARDMAN (AIR SERVICES) LIMITED

We have audited the accounts on pages 4 to 16 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 1, the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

OPINION

In our opinion the accounts give a true and fair view of the state of affairs of the company and of the group at 31 March 1996 and of the profit and cashflow for the year ended on that date and have been properly prepared in accordance with the Companies Act 1985.

FELDMAN & FELDMAN ACCOUNTANTS Kingsway House 1-3 Evans Avenue Watford, WD2 6EX

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REGISTERED AUDITORS

31 October 1996

S.BOARDMAN (AIR SERVICES) LIMITED AND SUBSIDIARIES GROUP PROFIT AND LOSS ACCOUNT YEAR ENDED 31 MARCH 1996

	Notes	<u>1996</u> £	<u>1995</u> £
TURNOVER	2	17055411	14460234
Direct cost		(15638084)((13101599)
GROSS PROFIT Administrative expenses			1358635 (1218627)
OPERATING PROFIT	3	129519	140008
(Loss) Profit on disposal of assets Bank interest receivable Bank interest payable		(268) 26035 (959)	17245
PROFIT on ordinary activities before taxation		154327	157746
TAXATION	6	(37836)	(36092)
PROFIT on ordinary activities after taxation		116491	121654
DIVIDEND	7	(25000)	(25000)
RETAINED PROFIT for the financial year		91491	96654
RETAINED PROFIT at 1 April 1995		662538	565884
RETAINED PROFIT at 31 March 1996	8	754029	662538

None of the Group's activities were acquired or discontinued during the above two financial years.

The Group has no recognised gains or losses other than the profit or loss for the above two financial years.

S.BOARDMAN (AIR SERVICES) LIMITED AND SUBSIDIARIES

GROUP	BALANCE	SHEET	_	31	MARCH	1996
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	<u>Notes</u>	<u>1996</u> £	<u>1995</u> £
FIXED ASSETS Intangible assets Tangible assets Investment in associated	9 10(a)	11287 161053	11287 146244
undertaking	12	20	
		172360 ————	157551
CURRENT ASSETS Debtors Cash at bank and in hand	13	1643102 640636	1685717 509334
		2283738	2195051
CREDITORS: amounts falling due within one year	14	1668028	1643946
NET CURRENT ASSETS		615710	551105
TOTAL ASSETS LESS CURRENT LIABILITIES		788070	708656
CREDITORS: amounts falling du after more than one year	ıe		
Bank loan Hire purchase	15	9041	5208 15910
		9041	21118
		779029	687538
CAPITAL AND RESERVES Called up share capital Profit and loss account	16	25000 754029	25000 662538
SHAREHOLDERS' FUNDS	17	779029	687538

Signed on behalf of the board

.....P G Bartlett - Director Approved by the board

Date: 25 October 1996

The notes on pages 8 to 16 form part of these accounts.

S.BOARDMAN (AIR SERVICES) LIMITED BALANCE SHEET - 31 MARCH 1996

	Notes	<u>1996</u> £	<u>1995</u> £
FIXED ASSETS Tangible assets	10(b)	122240	114566
Shares in group undertakings	11	30500	30500
Investment in associated undertaking	12	20	20
		152760	145086
CURRENT ASSETS Debtors Cash at bank and in hand	13	1600797 607038	1601012 477316
		2207835	2078328
CREDITORS: amounts falling due within one year	14	1847895	1733181
NET CURRENT ASSETS		359940	345147
TOTAL ASSETS LESS CURRENT LIABILITIES		512700	490233
CREDITORS: amounts falling due after more than one year Bank loan Hire purchase	15	3211	5208 13787
		3211	18995
		509489	471238
CAPITAL AND RESERVES Called up share capital Profit and loss account	16	25000 484489	25000 446238
SHAREHOLDERS' FUNDS	17	509489	471238

Signed on behalf of the board

Date: 25 OctoBER 1996

The notes on pages 8 to 16 form part of these accounts.

S.BOARDMAN (AIR SERVICES) LIMITED AND SUBSIDIARIES GROUP CASHFLOW STATEMENT YEAR ENDED 31 MARCH 1996

NET CASH (OUTFLOW) INFLOW	<u>1996</u> £	199 <u>5</u> £
OPERATING ACTIVITIES		÷
Operating profit Depreciation Decrease (Increase) in debtors Increase in creditors	129519 47859 37419 65070	140008 40982 (247793) 162017
	279867 ———	95214
RETURNS ON INVESTMENT AND SERVICING OF FINANCE		
Interest receivable Interest payable Dividends paid	26035 (959) (25000) ———	
	, 0	(,,,,,
TAXATION		
Corporation tax paid	(32164)	(40107)
INVESTING ACTIVITIES		
Purchase of tangible fixed assets Sale of tangible fixed assets	(93533) 30598	(90979) 29600
NET CASH (OUTFLOW) INFLOW	184844	(14239)
FINANCING		
Hire purchase due		
after more than one year	6869	(5314)
Bank loan due after more than one year Increase (Decrease) in cash and cash	5208 172767	(5208) (3717)
equivalents during the year (Note 18)		
	184844	(14239)

1. ACCOUNTING POLICIES

- (a) Basis of accounting
 The accounts have been prepared under the historical cost
 convention.
- (b) Consolidation
 The consolidated accounts incorporate the accounts of the company and all of its subsidiaries.
- (c) Turnover Turnover represents the invoiced amounts of services provided during the year, stated net of VAT.
- (d) Tangible fixed assets
 Depreciation is provided, on the reducing balance basis, at the
 following annual rates in order to write off each asset over its
 estimated useful life:

Plant and machinery - 15% Fixtures and fittings - 15% Motor vehicles - 25%

(e) Leases

Rentals paid under operating leases are charged to income as incurred.

(f) Deferred taxation

No provision has been made for deferred taxation as the directors are of the opinion that no liability will arise in the foreseeable future.

- (g) Foreign currencies
 Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.
- (h) Pension costs Contributions in respect of the Group's pension schemes are charged to the profit and loss account for the year in which they are paid.

2. TURNOVER AND GROUP PROFIT

The turnover and group profit on ordinary activities before taxation is attributable to the principal activities of the group.

All turnover relates to the United Kingdom.

	(continued)		
3.	GROUP OPERATING PROFIT	199 <u>6</u> £	1995 £
	Operating profit is stated after charging	ng:	
	Depreciation of tangible fixed assets Hire of equipment Staff costs (Note 4) Auditors remuneration	47859 14827 782467 16950	
4.	STAFF COSTS	1996 £	1995 £
	Wages and salaries Directors emoluments (Note 5) Social security costs Other pension costs	413030 296812 66856 5769	421083 260144 60943 5900
		782467 ———	748070 ———
	The average weekly number of employees follows:	_	_
		<u>1996</u>	<u>1995</u>
	Office and management	36	36
5.	DIRECTORS EMOLUMENTS		
	Emoluments excluding pension contribution	ons:	
		1996 £	<u>1995</u> £
	Chairman	48835	43300
	Highest paid director	_	44319
	5		
	Other directors fall within the following	ng ranges:	:
		Number	Number
	£10001 - £15000 £25001 - £30000 £30001 - £35000 £40001 - £45000 £45001 - £50000	1 2 2 - 2	- 4 - 1

6. TAXATION

The tax charge on the profit on ordinary activities for the year was as follows:

			1996 £	1995 £
	Corporation tax based on the adjusted results of the year Prior year adjustment		37813 23	37336 (1244)
			37836	36092
7.	DIVIDENDS		1996	<u> 1995</u>
	Paid on ordinary shares		£25000	£25000
8.	GROUP RETAINED PROFIT			
		Holding Company	Subsidiaries	Group
		£	£	£
	Balance brought forward Profit for the year	446238 63251	216300 53240	662538 116491
		509489	269540	779029
	Dividend	(25000)	-	(25000)
	Balance carried forward	484489	269540	754029
9	INTANGIBLE FIXED ASSETS		1996	1995
	Goodwill on consolidation		£	£
	Premium on acquisitions Less: Discount on acquisition	ns	20699 (9412)	20699 (9 4 12)
			11287	11287

10 (a). TANGIBLE FIXED ASSETS - GROUP

	Equipment fixtures & fittings	Motor vehicles	Total
	£	£	£
Cost At 1 April 1995 Additions Disposals	84083 4261 -	187452 89272 (70335)	271535 93533 (70335)
At 31 March 1996	88344	206389	294733
Depreciation At 1 April 1995 On disposals Charge for the year	44650 - 6553	80641 (39470) 41306	125291 (39470) 47859
At 31 March 1996	51203	82477	133680
Written down values			
At 31 March 1996	37141	123912	161053
At 31 March 1995	39433	106811	146244
			

10 (b). TANGIBLE FIXED ASSETS - COMPANY

	Equipment fixtures & fittings	Motor vehicles	Total
Cost	£.	£	£
At 1 April 1995	57323	142058	199381
Additions	4261	62485	66746
Disposals	_	(47366)	
		·	
At 31 March 1996	61584	157177	218761
,			
Depreciation			
At 1 April 1995	29985	54830	84815
On disposals	-	(24828)	(24828)
Charge for the year	4739	31795	36534
At 31 March 1996	34724	61797	96521
no or march 1990	34/24	01/9/	90321
			
Written down values			
At 31 March 1996	26860	95380	122240
At 31 March 1995	27338	87228	114566
			

11. SHARES IN GROUP UNDERTAKINGS

1996 1995
Shares at cost £30500 £30500

At the Balance Sheet date the investments comprised the following operating subsidiaries, all wholly owned and registered in England:

- S. Boardman (Shippers) Ltd
- S. Boardman Air Services (Northern) Ltd
- S Boardman Air Services (Midlands) Ltd

12. INVESTMENT IN ASSOCIATED UNDERTAKING

	<u>1996</u>	<u>1995</u>
Shares at cost	£20	£20

The company owns 20% of the issued share capital of South West Freight Services Limited, a company registered in England.

13.DEBTORS

	<u>G</u> :	roup	Company	
	<u> 1996</u>	<u> 1995</u>	<u> 1996</u>	<u> 1995</u>
	£	£	£	£
Trade debtors Amounts due from group undertakings Social security	1633259	1657314	1561825	1544249
	-		30000	30000
and other taxes	9077	21664	8206	20801
Other debtors	766	766	766	766
Prepayments	-	777	_	-
Corporation tax				
recoverable		5196	-	5196
	1643102	1685717	1600797	1601012

14.CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

DOE WITHIN ONE TERM	Group		Company	
	1996 1995		<u> 1996</u>	<u> 1995</u>
	£	£	£	£
Trade creditors Amounts owed to	1444929	1370793	1328970	1086593
group undertakings	-	••	363026	481104
Hire purchase Social security	17364	22560	10577	20033
and other taxes Directors' undrawn	18019	20630	12973	13482
remuneration Directors current	48450	45450	41450	38450
account	25000	25000	25000	25000
Other creditors	1790	1790	1790	1790
Accruals	58661	62920	39608	42663
·	1614213	1549143	1823394	1709115
Bank loan and				
overdraft (note 15)	16002	57467	5438	6250
Corporation tax	37813	37336	19063	17816
	1668028	1643946	1847895	1733181

15.BANK LOANS AND OVERDRAFTS

The aggregate amount of bank loans and overdrafts was as follows:

	Group		Company		
	1996	<u> 1995</u>	<u> 1996</u>	<u> 1995</u>	
	£	£	£	£	
(a) Falling due within one year					
Bank overdraft Bank loan -	10564	51217	-	-	
current position	5438	6250	5438	6250	
	16002	57467	5438	6250	
(b) Falling due after mo than one year Bank loan - repayabl within five years		5208	-	5208	
					
Aggregate amounts	16002	62675	5438	11458	
					

16.CALLED UP SHARE CAPITAL

		<u>1996</u>	<u>1995</u>
Authorised 50000 Ordinary	shares of £1 each	£50000	£50000
			
	and fully paid shares of £1 each	£25000	£25000

17.SHAREHOLDERS' FUNDS

(a) Analysis of shareholders' funds

	•	<u>Group</u> 1996 1995		<u>Company</u> 1996 199	
	Equity	£779029	£687538	£509 4 89	£471238
(b)	Reconciliation of movemen on shareholders' funds	ts <u>1996</u> £	1995 £	1996 £	<u>1995</u> £
	Profit for the financial year after taxation	116491	121654	63251	72532
	Dividends	(25000)	(25000)	(25000)	(25000)
		91491	96654	38251	47532
	Opening shareholders' funds at 1 April 1995	687538	590884	471238	423706
	Closing shareholders' funds at 31 March 1996	779029	687538	509489	471238
	runds at 31 March 1996	7/9029			<u>4/1230</u>

18. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS

	<u>1996</u> £	199 <u>5</u> £
At 1 April 1995 At 31 March 1996	451867 624634	455584 451867
Increase (Decrease) in cash and cash equivalents during the year	172767	(3717)
-4		

19.BONDS AND INDEMNITIES

The company's:bankers held a letter of charge over all monies with the bank at the balance sheet date as security for their guarantees in respect of group liabilities to Customs and Excise, provided for in the accounts.

20. GUARANTEES AND OTHER FINANCIAL COMITTMENTS

Financial commitment under un-cancellable operating leases expiring after five years will result in the following payments falling due in the year to 31 March 1997.

	<u>Group</u>		Company	
	<u> 1996</u>	<u>1995</u>	<u>1996</u>	<u>1995</u>
Land and buildings	£40000	£40000	£40000	£40000
		· · · · · · · · · · · · · · · · · · ·		

21. CONTINGENT LIABILITY

All the group undertakings have given unlimited cross guarantees in respect of bank borrowings.