Report and Accounts

December 31, 1994 Registered Number: 928440

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REPORT AND ACCOUNTS

DECEMBER 31, 1994

| CONTENTS | PAGE |
|--|------|
| Directors and advisors | 1 |
| Directors' report | 2 |
| Statement of directors responsibilities in respect of the accounts | 3 |
| Report of the auditors | 4 |
| Profit and loss account | 5 |
| Statement of total recognised gains and losses | 6 |
| Balance sheet | 7 |
| Notes to the accounts | 8-12 |

REPORT AND ACCOUNTS

DECEMBER 31, 1994

Directors

M.A. Dunlaevy

D.R. Evans

A.M. Graham

B. Jefferies

K.J. McGloin

J.I. Rose

Company Secretary

C.F. Backhouse

Registered Office

1 Appold Street Broadgate London EC2A 2HE

<u>Auditors</u>

Ernst & Young Rolls House 7 Rolls Buildings Fetter Lane London EC4A 1NH

DIRECTORS: REPORT

The directors submit their report and accounts for the period ended December 31, 1994.

Results and dividends

The profit after taxation amounted to £ 5,465,569 (1993 - £1,857,592).

No dividends were declared and paid during the year. The directors do not recommend the payment of any dividends in respect of 1994 (1993 - fNIL). The whole profit of f 5,465,569 is to be retained.

Principal activities

The company acts as an investment company. There has been no significant change in the nature of this activity during this year, and the directors do not anticipate any significant changes in the future.

Fixed asset investments

During the year, the company disposed of its investment in WPP Group PLC. A further investment was made in Britannia, which has been revalued this year. New investments were made in several new entities (detailed in note 6 of the accounts).

Change of status

The company was registered as unlimited on 15th November, 1994.

Directors and their interests

The directors of the company during the year were:

M.A. Dunlaevy

D.R. Evans (Appointed October 12, 1994)

A.M. Graham

B. Jefferies

C.F. Kiley (Resigned October 12, 1994)

K.J. McGloin (Appointed October 12, 1994)

J.I. Rose

The company has received no notification that any of the directors has at any time during the year held any beneficial interest in any shares or debentures of the company or any other group company.

Auditors

A resolution proposing the reappointment of Ernst & Young as auditors will be put to the Annual General Meeting.

ON BEHALF OF THE BOARD

A.M. Graham Director

Date: June 8, 1995

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE AUDITORS TO THE MEMBERS OF B.T.I. INVESTMENTS

We have audited the accounts on pages 5 to 11 which have been prepared under the historical cost convention and on the basis of the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 December 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young
Chartered Accountants
Registered Auditor
London

-CD

Date: 8 July 1991

PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED DECEMBER 31, 1994

| | <u>Notes</u> | <u>1994</u> £ | <u>1993</u> £ |
|--|--------------|------------------|------------------|
| Gain on sale of investment | | 5,046,621 | 1,597,539 |
| Income from investments | | 70,129 | 95,905 |
| Interest receivable | 4 | 366,188 | 182,308 |
| Other income | | - | 1,021 |
| Interest payable to group company undertakings | | (3,343) | - |
| | | | |
| Profit on ordinary activities before taxation | | 5,479,595 | 1,876,773 |
| Taxation on profit on ordinary activities | 5 | (14,026) | (19,181) |
| Profit retained for the | | | |
| financial year | | 5,465,569 | 1,857,592 |
| | | ======= | |

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED DECEMBER 31, 1994

| | <u>1994</u> £ | <u>1993</u> £ |
|---|------------------|------------------|
| Profit retained for the financial year | 5,465,569 | 1,857,592 |
| Revaluation of investments | 1,749,504 | - |
| Total recognised gains and losses related to the year | 7,215,073 | 1,857,592 |

The notes on pages 8 to 12 form part of these accounts

BALANCE SHEET AT DECEMBER 31, 1994

| | <u>Notes</u> | <u>1994</u> £ | <u>1993</u> £ |
|-----------------------------------|--------------|---------------------|--------------------|
| Fixed Assets: Investments | 6 | 9,199,676 | 5,829,991 |
| | | | |
| Current Assets: | | | |
| Debtors Cash at bank and in hand | 7 8 | 1,490 10,087,254 | 1,490 6,080,551 |
| Creditors: | | 10,088,744 | |
| Amounts falling due within one ye | ar 9 | (3) | (24,497) |
| | | | |
| Net current assets | | 10,088,741 | 6,057,544 |
| | | 19,288,417 | 11,887,535 |
| | | ========= | ======== |
| Capital and Reserves: | | | · |
| Called up share capital | 10 | 6,235 | C 170 |
| Share premium account | 11 | 7,921,234 | 6,173 7,735,487 |
| Profit and loss account | 11 | 11,360,948 | 4,145,875 |
| | | 19,288,417 | 11,887,535 |
| | | ======== | ======== |

Approved by the board of directors on June 8, 1995

M.A. DUNLAEVY

A.M. GRAHAM

Directors

The notes on pages 8 to 12 form part of these accounts

NOTES TO THE ACCOUNTS AT DECEMBER 31, 1994

1. Accounting policies

Basis of preparation

The accounts have been prepared under the historical cost convention modified to include the revaluation of fixed asset investments consolidated into the group. They are drawn up in accordance with applicable accounting standards.

Valuation of fixed asset investments

Fixed asset investments are recorded in the balance sheet at cost less amounts provided for permanent diminution in value, other than those which are consolidated into the Bankers Trust Holdings (UK) Limited group, which are included at net asset value.

Format of accounts

Group accounts have not been prepared by virtue of section 228 of the Companies Act 1985 (as amended by the Companies Act 1989), whereby a Company is exempt from the preparation of group accounts if it is a wholly owned subsidiary undertaking and its immediate parent undertaking is established under the law of a member state of the European Community.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange at the balance sheet date. All exchange differences are taken to the profit and loss account.

2. <u>Directors' emoluments</u>

All directors' salaries are paid by related companies and, where applicable, their salaries are disclosed in those companies accounts. It is not possible to identify the amount relating to B.T.I. Investments.

3. Auditors remuneration

The remuneration of the auditors is borne by a fellow subsidiary undertaking.

4. Interest receivable

| | <u>1994</u> | <u> 1993</u> |
|------------------------------------|-------------|--------------|
| Interest income from group company | £ | £ |
| undertakings | 366,188 | 182,308 |
| | ====== | ======= |

NOTES TO THE ACCOUNTS AT DECEMBER 31, 1994 (continued)

5. Taxation

| The tax charge for the year is made up as follows: | 1994 £ ows: | <u>1993</u> £ |
|--|-------------------|------------------|
| Tax credits attributable to dividends received === | 14,026 | 19,181 |

No provision has been made for corporation tax due to tax losses in other group companies which are available for group relief.

No deferred tax has been provided for in the accounts. The directors have concluded on the basis of reasonable assumptions, that no deferred tax liability will crystallise.

| 6. <u>Investments</u> | <u> 1994</u> | <u> 1993</u> |
|--|---------------------------------------|-----------------------|
| Unlisted investments: | £ | £ |
| Cost at 1 January | 5,829,991 | 7,740,658 |
| Disposals: WPP convertible cumulative redeemable preference shares Additions Revaluation of Britannia Ltd | (5,805,493) 7,425,673 1,749,505 | (1,935,164) 24,497 |
| Cost at 31 December | 9,199,676 | 5,829,991 |

During the year the company increased its shareholding in Britannia Ltd from 97.9% to 100% and made new investments of over 10% (detailed below) in Quexco, Value Retail Partners, Metis Properties Limited, Novoquote Limited, Appold Properties Ltd, and Giftbeat Limited. In addition a 0.8% investment was made in Crestco PLC and a 2% investment in Charterhouse Capital Partners.

Details of the investments in which the company holds more than 10% of the nominal value of any class of share capital are as follows:-

| Name of company | Country of registration and operation | Holding | Proportion of voting rights and shares held | Nature of business |
|--------------------------|---------------------------------------|--------------------|---|---------------------------|
| Britannia Lt | d England and Wales | Ordinary shares | 100% | Holding company |
| Value Retail Partners | Bermuda and England | Ordinary shares | 15% | Developer and retailer |
| Giftbeat Ltd | England and Wales | Ordinary shares | 100% | Dormant Company |

24,497

B.T.I INVESTMENTS

NOTES TO THE ACCOUNTS AT DECEMBER 31, 1994 (continued) 6. <u>Investments</u> (continued)

| Name of company | Country of registration and operation | Holding | Proportion of voting rights and shares held | Nature of |
|--------------------------------------|---------------------------------------|--|---|-----------------------------------|
| Metis Properties Ltd | England and Wales | Ordinary shares | 1008 | Property investment company |
| Novoquote L | td England and Wales | Ordinary shares | 100% | Property investment company |
| Quexco Ltd | England and Wales | A redeemable prefs and warrants for A ords | 26.72% | Lead battery recycling |
| Appold Properties Ltd | England O and Wales | rdinary share | s 50% | Property investment company |
| The directo investments financial st | TR NOT LESS E | opinion tha | t the aggregat It at which the | e value of the y are stated in |
| 7. <u>Debtors</u> | | | | |
| Tax recover | able | | <u>1994</u> £ 1,490 | £ |
| 8. Cash at h | ank and in han | đ | ======== | ======== |
| | ow subsidiary u | | 10,087,254 | 6,080,551 ======= |
| 9. <u>Creditors</u> | 1 | | | |
| | • | | 1994 | 1993 |
| Amounts due | to fellow subsi | idiary underta | £ akings - | £ 24,497 |
| Other credit | ors | | 3 | _ |

NOTES TO THE ACCOUNTS AT DECEMBER 31, 1994 (continued)

10. Called up Shared Capital

| Authorised: | 1994 No. '000 | 1994 £ '000 | 1993 No. '000 | 1993 f '000 |
|---|---------------------|-------------------|---------------------|-------------------|
| 50,000,000 ordinary shares of fl each Allotted, called up and fully paid: | 50,000 | 50,000 | 50,000 | 50,000 |
| Ordinary shares of | No. | £ | No. | £ |
| fl each | 6,235 ===== | 6,235 ===== | 6,173 ===== | 6,173 |

During the year the company issued a further 62 shares to a group undertaking with an aggregate nominal value of f185,809 as another group undertaking wished to become a shareholder.

11. Reconciliation of shareholders' funds and movements on reserves

| | Share <u>Capital</u> £ | Share <u>Premium</u> £ | Profit and Loss account | <u>Total</u> f |
|--|------------------------------|------------------------------|-------------------------|-------------------|
| At 1 January 1993 | 6,173 | 7,735,487 | 2,288,283 | 10,029,943 |
| Profit for the year | - | | 1,857,592 | 1,857,592 |
| At January 1994 | 6,173 | 7,735,487 | 4,145,875 | 11,887,535 |
| Profit for the year | | - | 5,465,569 | 5,465,569 |
| Revaluation of investments | - | - | 1,749,504 | 1,749,504 |
| Share capital allotted during the year | 62 | 185,747 | - | 185,809 |
| At 31 December 1994 | 6,235 ===== | 7,921,234 | 11,360,948 | 19,288,417 |

NOTES TO THE ACCOUNTS AT DECEMBER 31, 1994 (continued)

12. Ultimate holding company

The company's ultimate parent undertaking and largest group for which accounts are prepared is Bankers Trust New York Corporation, which is incorporated in the United States of America and listed on the New York Stock Exchange. The company's 99% major shareholder within the EC, is Sagamore Limited which is registered in England and Wales. The remaining 1% of the company is held by World Markets Group PLC. The smallest group for which accounts are prepared is Bankers Trust Holdings (U.K.) Ltd, the parent undertaking of Sagamore Limited and World Market group PLC. Copies of the group accounts of Bankers Trust New York Corporation and of Bankers Trust Holdings (U.K.) Limited can be obtained on application to the company.