DIRECTORS:

G.F. Salmon

R.G. Salmon M. Buckingham

SECRETARY:

R.G. Salmon

REGISTERED OFFICE:

Portsmouth Road,

Thames Ditton,

Surrey.

REGISTERED NUMBER:

915008

REPORT OF THE DIRECTORS TO THE MEMBERS OF GUY SALMON (SERVICE) LIMITED

The Directors have pleasure in presenting their Report and Accounts for the year ended 31st July, 1978.

FINANCIAL

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The results for the year, with comparative figures for the previous year, are as shown in the attached Profit and Loss Account.

The Directors do not recommend payment of a dividend.

The principal activity of the Company during the year was that of motor vehicle hirers.

DIRECTORS

The Directors who served during the year and their interests in the shares of the holding company were as follows:-

· <u>-</u>		<u>31.7.78.</u>	<u>31.7.77</u>	
G.F. Salmon - Chairman R.G. Salmon M. Buckingham	9	81,885 52,099 Nil		Ordinary Shares Ordinary Shares Ordinary Shares

AUDITORS

Messrs. Menzies Middleton Hawkins & Co. have expressed their willingness to continue in office, and in accordance with Section 14 Companies Act 1976 offer themselves for re-election.

11th January, 1979

By Order of the Board

.G. Salmon Secretary

25 MAY 1979

REPORT OF THE AUDITORS TO THE MEMBERS OF GUY SALMON (SERVICE) LIMITED

We have examined the accounts set out on pages three to eight.

These have been prepared under the historical cost convention.

In our opinion, these accounts give, under that convention a true and fair view of the state of affairs of the Company at the 31st July, 1978 and of the profit and source and application of funds of the Company for the year to that date and comply with the Companies Acts 1948 and 1967.

11th January, 1979

4, Guildford Road, Woking, Surrey.

Menzies Widdleton Hawkins (6

MENZIES MIDDLETON HAWKINS & CO. Chartered Accountants.

•	GOT SADMON			au com TIT	r vr. 1078
				31ST JU	LY, 1978
BALANCE SHEET		10	78	<u> 197</u>	7
			£	£	£
EMPLOYMENT OF CAPITAL	Notes	£	1,492,018		1,305,624
FIXED ASSETS	1		1,490,020		
CURRENT ASSETS					
Sundry debters and payme	nts	292,857		147,564	
in advance					
Amount due from holding company		80,876 2,300		2,000	
Cash in hand		2,500		149,564	
		376,033		Transfer	•
CURRENT LIABILITIES					
Sundry creditors and ac	crued	144,957		102,851	
-h - mage				66,758	•
Amounts due to holding fellow subsidiary comp	and anies	4,086		159,134	
Bank overdraft		148,236		328,743	
		297,279		320,743	- •
			78,754		(179,179)
NET CURRENT ASSETS/(LIAB	ILITIES)		1,570,772		1,126,445
			1,570,772		The state of the s
REPRESENTING:-					
SHARE CAPITAL			×		
Authorised, issued and	l 	'			100
fully paid 100 ordina shares of £1 each	rry		100		
ghates of D					
REVENUE RESERVE			313,622		160,943
Profit and Loss accoun	nt				161,043
			313,722		101,0-15
SHAREHOLDERS FUNDS					638,902
	7	,	759,750		326,500
LOANS		2	497,300		
DEFERRED TAXATION	•	-	1,570,772		1,126,445
			., -, -, -, -, -, -, -, -, -, -, -, -, -,	: L	
The notes on pages 6 to	. o farm na	rt of these A	Accounts.	Mann	7 _
The notes on pages 6 to	O O TOTH PA		///		
		1	/ 1/	10	

DIRECTORS

G.F. Salmon

R.G. Salmon

PROFIT AND LOSS ACCOUNT			YEAR	ENDED 31ST	ULY, 1978
		•	1978	<u>19</u>	77
	Notes	£	£	£	£
RENTALS RECEIVABLE	3		1,256,989		800,449
PROFIT BEFORE TAXATION			323,479		
After charging:-			323,479		247,331
Auditors remuneration Bank interest Depreciation etc. Directors emoluments Loan interest on loans repayable within 5 years Motor vehicle hire costs	4	5,000 3,847 283,227 21,407 62,336 19,290		3,000 1,020 108,950 19,183 42,567 18,304	
(LOSS) ON SALE OF SHARES					(122)
<u>Less:</u> - Taxation	5		323,479 170,800		247,259 132,648
PROFIT AFTER TAXATION			152,679		114,611
Balance brought forward			160,943		46,332
BALANCE CARRIED FORWARD			313,622		160,943
-			- The Part of the		

The notes on pages 6 to 8 form part of these Accounts.

STATEMENT OF SOURCE AND APPLICATION O	F FUNDS	YE	AR ENDED 31ST	JULY, 1978
	<u>1</u>	978	<u>19</u>	<u>77</u>
	£	£	£	£
SOURCE OF FUNDS				
PROFIT BEFORE TAXATION		323,479		247,381
Adjustment for items not involving the movement of funds:-				
Depreciation etc.		283,227		108,950
TOTAL GENERATED FROM OPERATIONS		606,706		356,331
FUNDS FROM OTHER SOURCES				
Sale of fixed assets Sale or shares	1,460,735		836,770 2,311	
,		1,460,735		839,081
		2,067,441		1,195,412
APPLICATION OF FUNDS				
Taxation paid/irrecoverable Purchase of fixed assets Purchase of shares	1,930,356	•	948 1,569,322 2,433	
		1,930,356		1,572,703
INCREASE/(DECREASE) IN WORKING CAPITA	<u>L</u>			
Sundry debtors and payments in advance Inter group loan accounts	145,293 143,548		71,455 60,963	
Sundry creditors and accrued charges Loans	(42,106) (120,848)		(63,176) (<u>413,168</u>)	
	125,887		(343,926)	
Movement in net liquid funds:-				
Net cash and bank balances	11,198	137,085	(33,365)	(377,291)
		2,067,441		1,195,412

NOTES TO THE ACCOUNTS

YEAR ENDED 31ST JULY, 1978

ACCOUNTING POLICIES

The company's accounting policies are:-

- i) <u>RENTALS RECEIVABLE</u> represent the total amount receivable from the hire of motor vehicles.
- ii) DEPRECIATION is calculated on the following bases:-

Fixtures, Fittings and Plant

- 20% per annum on written down value

Motor Vehicles

 on the difference between cost and a balance sheet date valuation, if less than cost

Expenditure on leasehold premises - 5% per annum on cost.

Profits and losses on the disposal of fixed assets are included in the depreciation charge for the year.

iii) <u>DEFERRED TAXATION</u> provision is made on the liability method at 52% for taxation deferred by reason of taxation allowances on fixed assets in excess of the comparable depreciation charged in the Accounts to date.

No provision is made for Corporation tax on Capital Gains which may arise , should assets be sold in excess of their present book values.

NOTES TO THE ACCOUNTS (CONTINUED)

1.

YEAR ENDED 31ST JULY, 1978

FIXED ASSETS	<u>Total</u>	<u>Motor</u> Vehicles	Fixtures and Fittings	<u>Leasehold</u> <u>Premises</u>
	£	£	£	£
Cost:-				
At 1st August 1977 Additions Disposals	1,434,433 1,930,356 (1,557,344)	1,388,963 1,926,847 (1,557,344)	28,766 2,431 —	16,704 1,078
At 31st July 1978	1,807,445	1,758,466	31,197	17,782
Depreciation:-				
At 1st August 1977 Provided this year Released on disposals	128,809 302,056 (115,438)	117,944 296,794 (115,438)	9,338 4,372 -	1,527 890 -
At 31st July 1978	315,427	299,300	13,710	2,417
Net Book Values:-				
At 31st July 1978	1,492,018	1,459,166	17,487	15,365
At 1st August 1977	1,305,624	1,271,019	19,428	15,177
. DEFERRED TAXATION			£	£
Balance at 1st August 1977			326,500	194,800
Transfer from Profit and Loss Account		•	170,800	131,700
Balance at 31st July 1978			497,300	326,500

3. RENTALS RECEIVABLE

Rentals receivable represents the total amount receivable from the hire of motor vehicles.

DIRECTORS REMUNERATION

The emoluments of the Chairman for the financial year were £Nil (1977 £Nil).

The emoluments of the highest paid director for the financial year were £11,074 (1977 £9,894) (including pension contributions £1,507 1977 £1,644)

The emoluments of other directors fell in the following ranges:-

	<u> 1978</u>	<u> 1977</u>
NIL to £2,500	_	1.
£5,001 to £7,500		1
£10,001 to £12,500	1	-

NOTES	TO THE ACCOUNTS (CONTINUED)	YEAR ENDE	D 31ST JULY, 1978
5. <u>TA</u>	AXATION	<u>1978</u> £	<u>1977</u> £
	ransfer to Deferred Taxation Account axation debtor written back	170,800	131,700 948
	s per Profit and Loss Account	170,800	132,648

The 'close' Company provisions of the Income and Corporation Taxes Act 1970 apply to the Company.

6. HOLDING COMPANY

Guy Salmon (Service) Limited is a wholly owned subsidiary of Guy Salmon Limited, a company incorporated in England.

7.	LOANS		<u>1978</u> £	<u>1977</u> £
	Repayable	within 5 years		
	i)	Directors loan, interest free, repayable on demand	4,750	1,902
	ii)	Other unsecured loan, repayable on demand	5,000	7,000
	iii)	Loans secured by floating charges over the company's assets or those of subsidiaries	750,000	630,000
			759,750	638,902

8. GUARANTEE

The company has guaranteed loans made to the parent company which amounted to £250,000 at 31st July 1978 (1977 £150,000) and which is the subject of a subordinate charge on the assets of Guy Salmon (Service) Limited.