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# SUTTONS INTERNATIONAL LIMITED AND ITS SUBSIDIARY COMPANIES

# REPORT OF THE DIRECTORS

Co No 414137

The Directors submit their Report and Accounts for the year ended 30 April 1992.

### **ACTIVITIES**

The Group continued to trade as shipping and forwarding agents.

# BUSINESS REVIEW AND FUTURE DEVELOPMENTS

Both the level of business and the year end financial position were satisfactory, and the Directors expect that the present level of activity will be sustained.

#### FIXED ASSETS

Details of changes in fixed assets are shown in note 7 to the accounts.

## **RESULTS**

The results of the Group for the year are set out on page 4. No dividends are recommended (1991: £NIL).

## DIRECTORS AND DIRECTORS' INTERESTS

The Members of the Board throughout the year were as follows:-

Mrs. A.M. Sutton
A.M. Sutton
Mrs. D.P. Eroadhurst
J.S. Williams
K. Douglas
J.M. Wilson
C. Town
G. Lightfoot

No Directors held beneficial interests in the shares of the Company at 30 April 1992 or at any time during the year.

#### **AUDITORS**

The Auditors, Jackson, Stephen & Co., will be proposed for re-election in accordance with Section 384(1) of the Companies Act 1985.

By Order of the Board

G. Lightfoot

Secretary /

30 September 1992

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REPORT OF THE AUDITORS TO THE MEMBERS OF SUTTONS INTERNATIONAL LIMITED AND ITS SUBSIDIARY COMPANIES

We have audited the financial statements on pages 4 to 12 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and Group at 30 April 1992 and of the Profit of the Company and the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Jackson, Stephen & Co., Chartered Accountants, Registered Auditor.

Jackson Wephen do

30 September 1992

## SUTTONS INTERNATIONAL LIMITED

## BALANCE SHEET 30 April 1992

	Note	1992 £000's			1991 £000's	
FIXED ASSETS						
Tangible assets Investments	7 8		5679 16	4	5605	
CURRENT ASSETS			5695		5621	
Stock Debtors Cash and bank	9	79 2602 1314 3995		62 2260 885 3207		
CREDITORS: Amounts falling due within one year	11	2308		2127	·	
NET CURRENT ASSETS	6.		1687		1080	
Total assets less current liabilities			7382		6701	
CREDITORS: Amounts falling due after more than one year	12		1620		1894	
PROVISION FOR LIABILITIES AND CHA	RGES		5762		4807	
Deferred taxation	1,3		950		890	
NET ASSETS			£ 4812		£ 3917	
CAPITAL AND RESERVES						
Called-up share capital Profit and loss account	14 15		500 4312 £ 4812		500 3417 £ 3917	

The financial statements on pages 4 to 12 were approved by the Board of Directors on 30 September 1992 and were signed on its behalf by:

Director

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## CONSOLIDATED PROFIT AND LOSS ACCOUNT For the year ended 30 April 1992

	<u>Note</u>	1992	1991
		£000's	£000's
TURNOVER	2	11809	10661
	_		
Cost of sales		8445 .	7575
Cost of sales		<del></del> ,	
GROSS PROFIT		<b>3364</b> //	3086
$\zeta_0$			
·			
Administrative expenses	'	2033	1625
PROFIT ON ORDINARY ACTIVITIES		N	<del></del>
BEFORE TAXATION	3	1331	1461
TAXATION	6	444	473
RETAINED PROFIT FOR THE YEAR	15	£ 887	£ 988
		<del></del>	

# CONSOLIDATED BALANCE SHEET 30 April 1992

•	<u>Note</u>	1992 £000's		1991 £000's	
FIXED ASSETS					
Tangible assets	7		5708		5648
CURRENT ASSETS					
Stock Debtors Cash and bank	9 10	79 2776 1454 4309		62 2629 1093 	,
CREDITORS: Amounts falling due within one year	11	2774		2860	<u> </u>
NET CURRENT ASSETS		<del></del>	1535	. — .	924
Total assets less current liabilities	ঠ		7243		6572
CREDITORS: Amounts falling due after more than one year	- 12		1620 ——— 5623		1894 
PROVISION FOR LIABILITIES AND CH	ARGES				
Deferred taxation	13		950		890
NET ASSETS		!	£ 4673		£ 3788
CAPITAL AND RESERVES					
Called-up share capital Profit and loss account Capital reserves	14 15 16		500 4165 8 		500 3280 8 ——————————————————————————————————

The financial statements on pages 4 to 12 were approved by the Board of Directors on 30 September 1992 and were signed on its behalf by:



Director

## NOTES TO THE FINANCIAL STATEMENTS For the year ended 30 April 1992

## 1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies is set out below.

#### a) Basis of accounting

The accounts have been prepared under the historical cost accounting rules.

#### b) Turnover

Turnover, which excludes value added tax, sales between group companies and trade discount, represents the invoiced value of goods and services supplied.

#### c) Stock

Stock is valued at the lower of cost and net realisable value.

#### d) Depreciation

Depreciation is provided to write off the cost of the assets over their expected useful lives at the following rates:-

Motor vehicles and computer equipment	20% per annum (straight-line basis)
Tankers, trailers etc.	10% per annum (straight-line basis)
Plant, machinery, fixtures	
and fittings	10% per annum (reducing balance basis)
Bulk bags	25% per annum (straight-line basis)

#### e) Basis of consolidation

The consolidated profit and loss account and balance sheet include the accounts of the Company and those companies which were its subsidiaries during the year ended 30 April 1992. Any goodwill arising on consolidation is written off to reserves in the period in which it arises.

### f) Foreign currencies

Assets and liabilities expressed in foreign currencies are translated into sterling at rates of exchange ruling at the end of the financial year. The results of overseas subsidiaries are translated at the average rate of exchange for the year. All exchange differences are taken directly to reserves.

### q) Deferred taxation

Deferred taxation is provided to take into account all timing differences which may materialise in the foreseeable future.

NOTES TO THE FINANCIAL STATEMENTS - Continued For the year ended 30 April 1992

2.	TURNOVER		
		1992 £000's	1991 £000's
	Europe Rest of the World	10666 1143	9604 1057
3.	INVESTMENT INCOME	£ 11809 1992	1991
	Income from subsidiary undertakings	£000's	£000's £ 46
4.	PROFIT BEFORE TAXATION  Profit before taxation is stated after charging:	1992 £000's £ 1326	1991 £000's £ 1461
	Depreciation Auditors' remuneration (Profit)/Loss on sale of fixed assets	£ 765 £ 11 £( 3)	£ 741 £ 10 £( 26)
Ľ.	EMPLOYERS AND -	<del></del>	-

#### 5. EMPLOYEES AND DIRECTORS

(1)

The average weekly number of employees, (including directors) during the year were as follows:-

· · · · · · · · · · · · · · · · · · ·	Number	1991 Number
	50	48
Staff costs, including directors,	The section of the se	E
were as follows:	1992 £000's	1991
Wages and salaries National Insurance Other pension costs	745 82 15	£000's 648 49
	£ 842	£ 710
Directors' emoluments were:	<del></del>	
Management remuneration	£ 167	£ 139

The emoluments of the chairman were £Nil (1991: £Nil). Other directors emoluments fall within the following ranges:-

	1992 Number	1991 Number
£ 0 - £ 5000	5	5
£ 25001 - £ 30000 £ 35001 - £ 40000	**	1
£ 45001 - £ 50000	1	-
£ 55001 - £ 60000	_	2
£ 65001 - £ 70000	j	~
	1	, ·

The emoluments of the highest-paid director was £65475 (1991: £49000).

# NOTES TO THE FINANCIAL STATEMENTS - Continued For the year ended 30 April 1992

6.	TAXATION		199 £000		1991 000's
	U.K. Corporation Tax:		5000	5 4	444.5
	- Current year at 33%		38	0	423
	- Underprovision in res	spect of	( 1	0) (	41)
	prior periods Overseas taxation		-	4	1
	Deferred taxation			0 .	90
			£ 44	 14 £	473
				=======================================	<del></del>
7.	TANGIBLE FIXED ASSETS	Plant, Equip	ment V	ehicles, Tai	
	GROUP	Fixtures & Fitt	tings	& Containe	rs Total £000's
	Cost or valuation	2000 5		2000	2000, 3
	At 1 May 1991	418		10445	10863
	Additions Disposals	28 ( 1)		800 ( 20)	828 · { 21)
	Disposais			<del></del>	<del></del>
	At 30 April 1992	445		11225	11670
	Depreciation At 1 May 1991	180		5035	5215
	Eliminated in respect of disposals Charge	( 1) 64		( 17) 701	( 18) 765
	At 30 April 1992	243		5719	5962
	Net book values:	<del></del>		<del></del>	
	At 30 April 1991	£ 238		£ 5410	£ 5648
	At 30 April 1992	£ 202		£ 5506	£ 5708
	COMPANY	<del>==1 - 11 - 12 + 12 + 12</del>		<del></del>	<del></del>
	Cost or valuation				
	At 1 May 1991	381		10392	10773 824
	Additions Disposals	25 -		799 ( 19)	( 19)
	•			11170	11570
	At 30 April 1992	406		11172	11578
	Depreciation At 1 May 1991	155		5013	5168
	Charge	57		690	747
	Eliminated in respect of disposals	-		( 16)	( 16)
	At 30 April 1992	212		5687	5899
	Net book values:	<del></del>			
	At 30 April 1991	£ 226		£ 5379	£ 5605
		<del></del>			
	At 30 April 1992	£ 194	,	£ 5485	£ 5679

# NOTES TO THE FINANCIAL STATEMENTS - Continued For the year ended 30 April 1992

8.	INVESTMENTS			199			1991		<u></u>
	Company investments in group undertakings		£	000	)'s 16	£	£000':		
	INTERESTS IN GROUP UNDERTAKING	s	L =			L		3	
	Name Country		Incor	rnc	oration		Act	tiv	itv
	Suttons International NV		elgiun				hippir	ıg	
	Suttons International (N.A.) Inc.	U	SA				hippir		
	Both the above are wholly-owned	subs	idiari	es	•	H	or war (	J111	g agents
9.	STOCK		<u>.</u>	19	92 0's	_	1991 '£000',		
	Group and Company Consumable materials		£		79	£	62	) -	٠
	The replacement cost of consumable ma	ateri			_	ific	•		
	4		<u>1</u> The	99	2 The		<u>_</u> The	99	<u>1                                    </u>
		Co	mpanı E000's		Group £000's	Co	mpan £000's		Group E000's
10.	DEBTORS: Amounts due within one year	r:							
	Trade debtors  Due from subsidiary undertakings  Other debtors  Prepayments		1617 880 63 42		2649 - 74 53		1658 500 53 49		2511 - 69 49
		٤	2602	£	2776	£	2260	£	2629
11.	CREDITORS: Amounts falling due within one year:	·							
	Trade creditors Corporation tax Other taxation and social		486 380		1121 380		645 423		1368 423
	security Accruals		- 1442		30 1243		1059		10 1059
		£	2308	£	2774	£	2127	£	2860
12.	CREDITORS: Amounts falling due after more than one year:	,							
	Due to group company	£	1620	£	1620	٤	1894	£,	1894

NOTES TO THE FINANCIAL STATEMENTS - Continued For the year ended 30 April 1992

## 13. DEFERRED TAXATION

		E000's
Group and Company		
Provision at 1 May 1991 Transfer from profit and loss account		890 60
Provision at 30 April 1992	£	950

The deferred taxation provision consists entirely of timing differences due to accelerated capital allowances.

# 14. SHARE CAPITAL

THE CAPITAL		1992		1991
	-	E000's		£000's
Authorised and allotted 500000 Ordinary Shares of	•			¢
£1 each	£	50υ	<i>,,</i> €	500
	:		<i>31</i> €	

## 15. PROFIT AND LOSS ACCOUNT

2000 70000111	The	The
2.0	Group	Company
	£000's	£000's
Balances at 1 May 1991 Retained profit for the year Exchange differences	3280 887 ( 2)	3417 895 -
Balances at 30 April 1992	£ 4165	£ 4312

# 16. CAPITAL AND RESERVES (IN BELGIAN SUBSIDIARY

BELGIAN SUBSIDIARY)	Res	egal serve 100's	Re	Social eserve 000's		Total 2000's
Balances at 1 May 1991 Released during the year		2		6		8 -
,		<del></del>	_			<del></del>
Balances at 30 April 1992	£	2	£	6	£	8
	2.030	-	_		_	

## 17. CAPITAL EXPENDITURE

	<u> 1992</u>	1991
	£000's	£000's
Authorised and contracted for	£ 447	£ -
•		***************************************

NOTES TO THE FINANCIAL STATEMENTS - Continued For the year ended 30 April 1992

	1992		1991				
,	—	<del></del>	<u>′</u>	The Group £000's			The Group £000's
CONTINGENT LIABILITIES							
Guarantees of subsidiary company borrowings		26		26		26	26
Guarantees in respect of bills of lading		18		18		21	. 21
Foreign cheque negotiations		82		82		40	40
	£	126	£	126	£	· 87 f	87
	Guarantees of subsidiary company borrowings Guarantees in respect of bills of lading	CONTINGENT LIABILITIES  Guarantees of subsidiary company borrowings  Guarantees in respect of bills of lading  Foreign cheque negotiations	The Company £000's  CONTINGENT LIABILITIES  Guarantees of subsidiary company borrowings 26  Guarantees in respect of bills of lading 18  Foreign cheque negotiations 82	The Company £000's  CONTINGENT LIABILITIES  Guarantees of subsidiary company borrowings 26  Guarantees in respect of bills of lading 18  Foreign cheque negotiations 82	The Company Group £000's £000's  CONTINGENT LIABILITIES  Guarantees of subsidiary company borrowings 26 26  Guarantees in respect of bills of lading 18 18  Foreign cheque negotiations 82 82	The The Company Group Company E000's £000's CONTINGENT LIABILITIES  Guarantees of subsidiary company borrowings 26 26  Guarantees in respect of bills of lading 18 18  Foreign cheque negotiations 82 82	The Company Group Company £000's £000's £000's £000's  CONTINGENT LIABILITIES  Guarantees of subsidiary company borrowings 26 26 26  Guarantees in respect of bills of lading 18 18 21  Foreign cheque negotiations 82 82 40

## 19. ULTIMATE HOLDING COMPANY

The whole of the issued share capital is owned by Thomas Cradley Holdings Limited which is its ultimate holding company.