Directors' report and financial statements

For the year ended 31 December 1994

Registered number 911591



Directors' report and financial statements

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Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 1994

Principal activities

The principal activities of the company during the year was that of house building.

Business review

Promise of a stronger market evident during the first quarter of the year failed to develop and the market remained stagnant during the latter part of the year.

Despite this the company achieved an increase in the number of units brought to profit completion from 420 to 436 and a satisfactory profit before tax of £3,628,109.

Transfer to reserves

The loss for the year retained in the company is £4,010,587 (1993: profit of £2,446,977).

Subsequent events and future developments

The market is expected to grow only slowly in 1995 in both volume and price. We have acquired land in 1994 sufficient to increase our sales year on year at good margins.

On 2 August Tarmac PLC announced that it intended to divest it's Housing Division, which includes this company.

Dividends

The directors propose a final dividend of £6,486,800 (1993: £Nil).

Significant changes in fixed assets

Movements in fixed assets are shown in note 8 to the financial statements.

Directors and directors' interests

The directors who served during the year were as follows:

RJ Harrison

(appointed 18 April 1994)

SF Pickstock

(resigned 18 April 1994)

S Butler

RL Lidster

A Reaney

F Tanser

SM Lambert

(appointed 17 March 1994)



Directors' report (continued)

Directors and directors' interests (continued)

At 31 December 1994 the directors who held interests in the shares of the company's ultimate parent undertaking were as follows:

Ordinary shares of 50p ea	
4,433 3,264 1,250	1993 4,151 3,196 1,250
	1994 4,433 3,264

	31 December 1994	Ordinary sh Options granted during year	ares of 50p eac Options exercised during year	h under option 31 December 1993
RL Lidster F Tanser A Reaney S Butler	50,488 4,401 8,465 5,947	28,000 - 2,518 -		22,488 4,401 5,947 5,947

At 31 December 1994, Mr RJ Harrison was a director of the immediate parent undertaking, John McLean and Sons Limited, and his interests in the shareholdings of group companies are disclosed in the financial statements of that company. Ms SM Lambert had no interests in shareholdings in group companies.

All the options were granted under the terms of the ultimate parent company's savings related and executive share option schemes.

Directors' and officers' liability insurance

Insurance cover has been arranged in respect of the personal liabilities which may be incurred by directors and officers of the company in the course of their employment.

Directors' report (continued)

Research and development

The company's policy of continuous product improvement will continue to place us at the forefront of our market sector.

Employees

The company has a policy of open management and of consultation with, and empowerment of, all employees. It is the company's policy to consider the skills and aptitudes of disabled persons fully and fairly to comply with current legislation. The company's safety record is extremely good but continues to be a high priority. We aim to achieve an accident free working environment.

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



Directors' report (continued)

Auditors

During the year, Price Waterhouse resigned as auditors and KPMG Peat Marwick were appointed in their place.

On 6 February 1995 our auditors changed the name under which they practise to KPMG and accordingly, have signed their report in their new name. In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company is to be proposed at the forthcoming annual general meeting.

By order of the board

J Phillips

Company Secretary

Crestwood House Birches Rise Willenhall West Midlands WV13 2DD

31 August 1995



The Fountain Precinct
1 Balm Green
Sheffield S1 3AF

Auditors' report to the members of Tarmac Homes Yorkshire Limited

We have audited the financial statements on pages 6 to 16.

Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

հուկն KPMG Chartered Accountants Registered Auditors

31 August 1995



Profit and loss account for the year ended 31 December 1994

	Note	1994 £	1993 £
Turnover	2	30,744,506	29,725,653
Cost of sales		(24,432,519)	(23,531,643)
Gross profit		6,311,987	6,194,010
Administrative expenses		(2,567,713)	(2,386,851)
Operating profit		3,744,274	3,807,159
Interest payable and similar charges	6	(116,165)	(35,208)
Profit on ordinary activities before taxation	3	3,628,109	3,771,951
Tax on profit on ordinary activities	7	(1,151,896)	(1,324,974)
Profit for the financial year		2,476,213	2,446,977
Dividends paid and proposed		(6,486,800)	-
Retained (loss)/profit for the financial year	14	(4,010,587)	2,446,977

In both the current and preceding years, the company made no material acquisitions and had no discontinued operations.

In both the current and preceding years, there was no material difference between the (loss)/profit reported in the profit and loss account and the (loss)/profit on an unmodified historic cost basis.

There were no recognised gains or losses in either the current or preceding years other than those disclosed in the profit and loss account.



Balance sheet at 31 December 1994

·	Note	1	994	j	1993
Fixed assets		£	£	£	
Tangible assets	8		434,234		394,815
Current assets					
Stocks	9	14,698,393		13,776,919	
Debtors	10	12,790,068		9,562,677	
Cash at bank and in hand		4,014		10,974	
		27,492,475		23,350,570	
Creditors: Amounts falling		-			
due within one year	11	(19,890,709)		(11,698,798)	
Net current assets			7,601,766		11,651,772
Total assets less current liabilities			8,036,000		12,046,587
			8,036,000		12,046,587
Capital and reserves				•	
Called up share capital	13		9 000 000		0.000
Revaluation reserve	14		8,000,000 36,000		8,000,000
Profit and loss account	14		-		37,020 4,009,567
Equity shareholders' funds		- -	8,036,000	· -	12,046,587

These financial statements were approved by the board of directors on 31 August 1995 and were signed on its behalf by:

RL Lidster Director



Reconciliation of movements in shareholders funds for the year ended 31 December 1994

	1994	1993
	£	£
Profit on ordinary activities after taxation	2,476,213	2,446,977
Dividends	(6,486,800)	
Net (reduction)/addition to shareholders' funds	(4,010,587)	2,446,977
Opening shareholders' funds	12,046,587	9,599,610
Closing shareholders' funds	8,036,000	12,046,587
Closing shareholders' funds	8,036,000	12,046,587

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements:

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules as modified by the valuation of certain fixed assets. The company's ultimate parent undertaking Tarmac PLC includes a cashflow statement in its financial statements, therefore, in accordance with Financial Reporting Standard 1, no such statement is included in these financial statements.

Fixed assets and depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal annual instalments over their estimated useful economic lives as follows:

Freehold buildings - 50 years Fixtures, fittings, tools and equipment - 4 years

Leasing

Amounts payable under operating leases are charged to the profit and loss account on a straight line basis over the term of the lease.

Stocks

Stocks are stated at the lower of cost, including site overheads, and net realisable value. Ground rents are included at an estimated cost of six years' purchase of the annual ground rent.

Taxation

Deferred taxation, calculated using the liability method, is included only where the effects of timing differences between results as stated in the financial statements and as computed for taxation purposes are likely to crystallise in the foreseeable future.

Pensions

The pension schemes to which group companies contribute are of the defined benefit type and are for the benefit of all relevant employees of Tarmac PLC, its United Kingdom subsidiary and associated undertakings ("the group"). The assets of the schemes are held in trustee administered funds separate from those of the group. Details of the latest actuarial valuation of the principal schemes are given in the group's consolidated annual accounts. Contributions to these schemes are charged to the profit and loss account so as to spread the regular cost of pensions over the employees' service lives with the group, without any recognition of fund surpluses or deficits which are dealt with by Tarmac PLC.



Notes (continued)

2 Turnover

Turnover is derived solely from the development of private housing estates in the United Kingdom.

3 Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging:

	1994 £	1993 £
Auditors' remuneration Depreciation Hire of plant and machinery - rental payable under	9,000 68,938	9,000 136,089
operating leases	266,062	244,593

4 Directors' remuneration

The emoluments, excluding pension contributions, of the chairman were £Nil (1993: £Nil) and those of the highest paid director were £74,955 (1993: £67,424).

The aggregate directors emoluments, including pension contributions, were £280,473 (1993: £218,426).

The emoluments, excluding pension contributions, of the directors (including the chairman and highest paid director) were within the following ranges:

			Number of directors	
			1994	1993
£0	-	£ 5,000	2	1
£35,001	-	£40,000	_	1
£40,001	-	£45,000	1	1
£45,001	-	£50,000	2	2
£65,001	-	£70,000	1	-
£70,001		£75,000	•	1
		273,000	1	-



Notes (continued)

5 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	Number of	
	1994	1993
Productive	110	
Administrative	112	115
	60	57
	172	172
The aggregate payroll costs of these persons were as follows	•	
	£	£
Wages and salaries	2,407,641	2,208,306
Social security costs	207,559	221,900
Other pension costs	142,698	93,864
	2,757,898	2,524,070
Interest		
	1994	1993
	£	£
Interest receivable	444	
Interest payable to group undertakings	(12,840)	-
——————————————————————————————————————	129,005	35,208
	116,165	35,208



6

Notes (continued)

7	Tax on	profit	on	ordinary	activities
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•		1994	1993
Based on the results for the year:		£	£
Group relief payable at 33% (1993: 33%)		1,174,600	1 221 900
Deferred taxation		5,400	1,231,800
			31,500
Adjustments in respect of prior years		1,180,000	1,263,300
respect of prior years		(28,104)	61,674
		1,151,896	1,324,974
8 Tangible fixed assets			
•	Freehold	Fixtures,	Total
	land and	fittings,	10141
	buildings	tools and	
		equipment	
Cost or valuation	£	£	£
At beginning of year			
Group transfers	333,808	650,939	984,747
Additions	-	126,396	126,396
Disposals	26,842	80,906	107,748
2 raposais		(98,717)	(98,717)
At end of year	360,650	759,524	1,120,174
At cost	265 650		
At valuation 1985	265,650	759,524	1,025,174
	95,000		95,000
At end of year	360,650	759,524	1,120,174
Depreciation	·		
At beginning of year	26,930	563,002	590 020
Group transfers	20,550	125,787	589,932 125,787
Charge for year	6,006	62,932	68,938
Disposals	-	(98,717)	(98,717)
			(90,717)
At end of year	32,936	653,004	685,940
Net book value			
At 31 December 1994	327,714	106,520	434,234
At 31 December 1993	306,878	87,937	394,815
			



Notes (continued)

8 Tangible assets (continued)

Freehold land and buildings at valuation on a depreciated replacement cost basis would have appeared as follows under the historical cost convention:

		1994 £	1993 £
	Cost	225 (50	
	Accumulated depreciation	325,650 (33,936)	298,808 (28,950)
		291,714	269,858
9	Stocks		
		1994 £	1993 £
	Raw materials and consumables	105 000	
	Land and work in progress	195,223	206,676
	Ground rents and showhouse stocks	14,379,890	13,469,863
		123,280	100,380
		14,698,393	13,776,919
10	(a) Debtors: Amounts falling due within one year		
	•	1994	1993
		£	£
	Trade debtors	189,405	25,939
	Amounts owed by immediate parent undertaking	105,405	8,344,491
	Other debtors	221,265	1,155,663
	Prepayments and accrued income	160,087	28,084
	Deferred tax asset (note 12)	3,100	8,500
		573,857	9,562,677
	(b) Amounts falling due after more than one year		
	Amounts owed by immediate parent undertaking	12,216,211	-
	Total debtors	12,790,068	9,562,677
			·



Notes (continued)

11 Creditors: amounts falling due within one year

·	1994	1993
	£	£
Payments received on account	50,171	23,555
Trade creditors	4,447,420	4,131,816
Amounts owed to group undertakings:	*,***,***	4,131,610
Immediate parent undertaking	147,307	132,594
Fellow subsidiary undertakings	4,270,047	2,890,823
Group relief payable	1,162,295	1,293,218
Other creditors including taxation and social security:	_ ,,	1,2/5,210
Taxation and social security	67,401	43,518
Other creditors	284,987	203,843
Accruals and deferred income	34,000	39,150
Dividend payable	9,427,081	2,940,281
	19,890,709	11,698,798

12 Deferred taxation

The amounts provided for deferred taxation and the amounts unprovided are set out below:

	1994		1993	
	Provided £	Unprovided £	Provided £	Unprovided £
Accelerated capital allowances Other timing differences	(3,100)	(47,500) (20,500)	(8,500)	(94,700) (22,000)
	(3,100)	(68,000)	(8,500)	(116,700)

The deferred taxation asset has been included within debtors (note 10).



Notes (continued)

13	Share capital		
		1994	1993
		£	£
	Authorised, allotted and fully paid:		
	Ordinary shares of £1 each	8,000,000	8,000,000
14	Reserves		
		Profit and loss account	Revaluation reserve
		£	£
	At beginning of year	4,009,567	37,020
	Loss for the year	(4,010,587)	57,020
	Transfer in respect of realisation	1,020	(1,020)
	At end of year	. •	36,000
			
15	Commitments		
(a)	Capital commitments at the end of the financial	year for which no provision h	as been made:
		1994	1993
		£	£
	Authorised but not contracted	166,000	101,000
(b)	Annual commitments under-non cancellable oper	ating leases are as follows:	- -
	<u>-</u>		
		1994	1993
	Operating leases which expire:	£	£
	Within one year	17,997	20 006
	In second to fifth year inclusive	100,235	38,096 100,384
		118,232	138,480



Notes (continued)

16 Parent undertaking

The company's ultimate parent undertaking is Tarmac PLC and the immediate parent undertaking is John McLean & Sons Limited. Both companies are registered in England and Wales. Tarmac PLC prepared consolidated accounts which include the accounts of the company.

Copies of the accounts of Tarmac PLC may be obtained from the Company Secretary, Tarmac PLC, Hilton Hall, Essington, Wolverhampton, WV11 2BQ.

