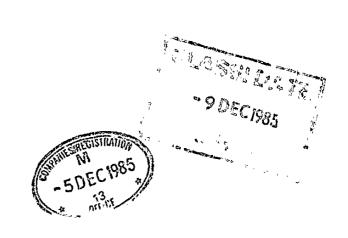
# Deloitte Haskins+Sells

CASTLE COMMUNICATIONS LIMITED

REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH JUNE 1985

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# CASTLE COMMUNICATIONS LIMITED REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 1985

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#### CASTLE COMMUNICATIONS LIMITED

#### DIRECTORS' REPORT

The directors present their report and the audited financial statements for the year ended 30th June 1985.

## PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

In the year to 30th June 1985 the company expanded rapidly by developing both the video and record businesses commenced in the previous year.

Major developments on the record side were the launch of several record labels. THE COLLECTOR SERIES. DOJO. RAW POWER. SHOWCASE. KASINO and KASTLE KILLERS. which encompass a wide range of musical styles. with an emphasis on repackaging existing performances rather than producing new material. One exception to this was the production of two new classical recordings with the London Symphony Orchestra.

In the video division the original business in Finland was supplemented by the establishment of distribution deals in Norway. Denmark and Sweden. The company also entered into a joint venture to acquire video rights for distribution in North America.

The directors consider that there is considerable potential for profitable growth in the existing activities outlined above, as well as in related areas of the entertainment business.

In order to simplify the company share structure the shareholders will be asked at an Extraordinary General Meeting immediately following the Annual General Meeting to approve a scheme to convert the present 'A' and 'B' ordinary shares into one class of share capital and to increase the authorised and allotted share capital. At the same meeting the necessary resolutions will be put to the shareholders to enable the company to register as a public limited company.

#### RESULTS AND DIVIDENDS

The profit for the year after taxation amounted to £166.418. This amount is dealt with as follows:-

Ordinary dividend on 'B' Ordinary shares Transfer to reserves 5.000 161.418

166.418

#### DIRECTORS

O.R. Jessel (Chairman) (non-executive)

T.R. Shand (Managing Director)

J. Beecher C.V. Dane

G.R.T. Jessel (non-executive)

## METLE COMMUNICATIONS LIMITED

MLECTORS' REPORT (Continued)

#### ALRECTORS' INTERESTS IN SHARES

The directors who held office at the end of the year had the following interests in the shares of the company:-

•		30th Ju	ne 1985	30th June	1984
		'A' Ordinary	'B' Ordinary	1A.1	7 j3 T
		shares	<u>shares</u>		
	(beneficial)	5.000	200	5.000	-
	(beneficial)	***	1900	6	500
:.V. Dane	(beneficial)	-	500	-	200
. Beecher	(beneficial)	-	400		~

#### UDITORS

n accordance with Section 384 of the Companies Act 1985. a resolution proposing the reappointment of Deloitte Haskins & Sells as auditors to the ompany will be put to the Annual General Meeting.

IY ORDER OF THE BOARD

•

. V. DANE Geretary

3th September 1985

#### MULITORS' REPORT

#### THE MEMBERS OF CASTLE COMMUNICATIONS LIMITED

We have audited the financial statements on pages 5 to 13 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the tate of the company's affairs at 30th June 1985 and of its profit and source and application of funds for the year then ended and comply with the Companies Act 1985.

Delaite Hashing Selle

condon

13th September 1985

## MARTLE COMMUNICATIONS LIMITED

## PROFIT AND LOSS ACCOUNT

# FOR THE YEAR ENDED 30TH JUNE 1985

	<u>Notes</u>	<u> 1985</u> <u>£</u>	<u>1984</u> <u>£</u>
TURNOVER	1	2,487.223	659.156
√ct operating expenses	2	2.170.190	610.208
DEFERATING PROFIT		317.033	48.948
firterest payable	4	28.805	6.621
PROFIT ON ORDINARY ACTIVITIES BEFORE CAKATION		288.228	12.327
Taxation	5	121.810	15.000
PROFIT ON ORDINARY ACTIVITIES AFTER SAXATION		166.418	27.327
lividends	<b>6</b> , →	5.000	5.000
RETAINED PROFIT FOR YEAR	*	£161.418	£22.327

# ACTLE COMMUNICATIONS LIMITED

# GALANCE SHEET

# AT 30TH JUNE 1985

<u>Notes</u>	<u> 1985</u> <u>£</u>	1934 <u>\$</u>
7	50.693	20.363
8 9	127.743 1.002.116 1.486	108,963 315,457
,	1.131.345	424.420
10	912.857	340.927
	218.488	83.493
	269.181	103.856
10	9.945	6.913
11	875	-
8 7	£258.361	£96,943
12 13 13 13	15.000 57.275 1.446 184.640	15.000 57.275 1.446 23.222 £96.943
	7 8 9 10 11	\$\frac{\xi}{8}\$ \frac{127.7\psi_3}{1.002.116}\$ \frac{1.486}{1.131.3\psi_5}\$  10  \[ \begin{array}{cccccccccccccccccccccccccccccccccccc

The financial statements on pages 5 to 13 were approved by the board of directors on 13th September 1985 and were signed on its behalf by:

T. R. SHAND

C. V. DANE

Directors

Jane

# CAPTLE COMMUNICATIONS LIMITED

# CTATEMENT OF SOURCE AND AFFLICATION OF FUNDS

# FOR THE YEAR ENDED 30TH JUNE 1985

SOURCE OF FUNDS	198 <u>5</u> £	1984 <u>£</u>
Profit on ordinary activities before taxation	288,228	42.327
Items not involving the movement of funds: Depreciation Loss on disposal of tangible assets	8.399 1.705	1.541
FUNDS GENERATED FROM OPERATIONS	298.332	43.868
FUNDS FROM OTHER SOURCES		
Jale of tangible fixed assets Proceeds of share issue	8.325	- 72,500
TOTAL SOURCE OF FUNDS	306.657	116,368
APPLICATION OF FUNDS	<del></del>	,
Furchase of tangible fixed assets Capital duty on share issue	48.759	21.904 725
Taxation paid Dividend paid	14,036 5.000	- -
TOTAL APPLICATION OF FUNDS	67.795	22,629
NET SOURCE OF FUNDS	£238.862	£93.739
THE NET SOURCE OF FUNDS IS REPRESENTED BY THE FOLLOWING INCREASE IN WORKING CAPITAL	err den das tad au jak au	二八二 日 日 日
Stocks Debtors Creditors falling due within one year Creditors falling due after one year	18,780 686.659 (385,510) (3.032)	108.963 294.874 (152.814) (6.913)
	316.897	244,110
Movements in net liquid funds: Bank overdraft Cash at bank and in hand	(79.521) 1.486	(150,242) (129)
	(78.035)	(150,371)
INCREASE IN WORKING CAPITAL	£238,862	£93.739

# CASTLE COMMUNICATIONS LIMITED

#### ACCOUNTING POLICIES

## BASIS OF ACCOUNTING

The accounts have been prepared on the historical cost basis of accounting.

#### TURNOVER

Turnover represents sales of videos and records, excluding value added tax.

#### DEFERRED TAXATION

Provision is made on the liability method for timing differences to the extent that there is a reasonable probability that such taxation will become payable in the forseeable future.

#### TANGIBLE FIXED ASSETS

Depreciation is provided on tangible fixed assets at rates calculated to write off the cost of each asset evenly over its expected useful life, as follows:

Leasehold property - over 25 years
Plant and machinery - between 2 and 4 years
Fixtures. fittings. tools and equipment - over 5 years

#### STOCKS

Stocks are valued at the lower of cost and net realisable value.

## FOREIGN CURRENCY AMOUNTS

Foreign currency assets and liabilities are translated at rates existing at the year end.

## ADVANCE ROYALTY PAYMENTS

The treatment of advance royalty payments for video rights varies according to the nature of the contract with the customer, but generally the total advance is charged to the profit and loss account upon sale of a master-tape or finished product.

Advance royalty payments for record rights are written off to the profit and loss account on the basis of unit sales. Where the directors consider that there will be insufficient future sales to recoup an advance. the balance is charged immediately to the profit and loss account.



# ACTLE COMMUNICATIONS LIMITED

# OTES TO THE FINANCIAL STATEMENTS

# OR THE YEAR ENDED 30TH JUNE 1985

#### TURNOVER

Geographical markets supplied:	<u>1985</u> <u>£</u>	1984 £
Europe (excluding the United Kingdom) United Kingdom North America	1.530.687 602.637	265,633 250.792
HOT ATT THEET TOG	353.899 £2.487.223	£659.156
By activity Videos	1.417.285	
Records	1.069.938 £2.487.223	164,887 <u>494.269</u> £659.156
m		======

The directors do not consider an analysis of profit before taxation by activity to be appropriate since a high proportion of group costs are indirect and cannot be specifically allocated.

## NET OPERATING EXPENSES

Change in stocks Consumables Staff costs (see note 3) Depreciation of tangible fixed assets Other operating charges	$ \begin{array}{r}                                     $	1984 (108.963) 628.661 36.762 1.541 52.207
Other operating charges	<u>181.375</u> £2.170.190	<u>52.207</u> £610.208

Other operating charges are stated after charging:

Auditors remuneration		*
Charge for the year Previous year under provision	5,000 <u>750</u>	2.750
	£5.750	£2.750
	2222	====

#### DIRECTORS AND EMPLOYEES

The average weekly number of persons (including directors) employed by the company during the year was:

Full-time	<u>1985</u> 10	<u> 1984</u>
Part-time	<del>-</del> -	., ⊷
	10	5
	*====	=====
	£	٤
Staff costs		.,
Wages and salaries	111.946	34.254
Social security costs	8.108	
	£120,054	2.508 £36.762
		=====

## STLE COMMUNICATIONS LIMITED

# TES TO THE FINANCIAL STATEMENTS

## OR THE YEAR ENDED 30TH JUNE 1985 (Continued)

•	DIRECTORS AND EMPLOYEES (Continued)		
	The remuneration paid to directors was	<u>1985</u> £	<u> 1984</u> <u>£</u>
	Emoluments	73.207	18.915
	The directors' remuneration included		
	Chairman Highest paid director	35.318 <sub>/</sub>	12.104
	Other directors received emoluments in the	following ranges	1+
	£0 - £5.000 £5.001 - £10.000 £15.001 - £20.000 £20.001 - £25.000	1 1 1	3 1
•	INTEREST PAYABLE	<u>1985</u>	1984 £
	On bank overdraft: Repayable on demand	28.805	6,621

On bonto arrandmo 8to		
On bank overdraft: Repayable on demand	28.805	6,621
•	====	- =======
	,	* - 1
TAXATION	108	108/1

		<u>1985</u> £	$\dot{q}$	1984 £
UF corporation tax		118.792	v v	15.000
Deferred taxation		<u> /3,018</u>	(	
		£121.810	$\langle j \rangle$	£15.000
		# E S E E E E E	411	======
	(	. ,	4	

UK Corporation tax has been provided at an effective rate of 41% on the profits for the year.

#### . DIVIDENDS

An interim dividend of 50p per 'B' ordinary share has been proposed to be paid in October 1985.

# CASTLE COMMUNICATIONS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 30TH JUNE 1985 (Continued)

# 7. TANGIBLE FIXED ASSETS

``	Land and Building Short Leasehold £	Plant and Fix Machinery Too	tures Fittings ols and Equipment	nt Total
At 1st July 1984 Additions Disposals At 30th June 198	3.459 13,591 - 5 <u>17.050</u>	15.818 24.200 ( <u>11.739</u> ) <u>28.279</u>	2.627 10.968 (200) 13.395	21,904 48,759 ( <u>11,939</u> ) 58,724
DEPRECIATION At 1st July 1984 Charge for the y Disposals At 30th June 198	<del></del>	1.488 6.192 (1.867) 5.813	30 1.524 (42) 1.512	1,541 8,399 (1,909) 8,031
NET BOOK VALUE At 30th June 198	5 16.344	22.466	11.883	50.693
At 30th June 198	4 3.436 =====	14.330	2.597	20.363
8. STOCKS			<u>1985</u>	<u> 1984</u> £
Stocks comprise: Raw materials Finished goods	and consumables		39.511 <u>88.232</u> £127.743	4.046 <u>104.917</u> £108.963
9. <u>DEBTORS</u>			1985 £	1984 £
Trade debtors Advance royalt Other debtors	and prepayments		512.775 347.229 <u>136.112</u> 996,116	183.703 105.652 21.102 310.457
Amount falling of Deposits	lue after more than	one year	6,000 £1,002.116	5.000 £315,457

## WATLE COMMUNICATIONS LIMITED

## TES TO THE FINANCIAL STATEMENTS

# OR THE YEAR ENDED 30TH JUNE 1985 (Continued)

`	AT THE EST		
	UKE.	n + 1	'ORS

Amounts falling due within one year:	<u>1985</u> £	<u> 1984</u> <u>£</u>
Bank overdraft (secured) Trade creditors Dividends payable Corporation tax Taxation and social security Other creditors and accruals Lizbility under hire purchase agreements	229.874 512.677 5.000 121.899 9.826 26.621 6.960 \$912.857	150.353 140.047 5.000 15.000 6.124 20.063 4.320 £340.927
Amount falling due after more than one year: Liability under hire purchase agreements	9.945 £9.945	6.913 £6.913

The bank overdraft is repayable on demand and is secured by a debenture incorporating first charges over the assets of the company.

PROVISIONS FOR LIABILITIES AND CHARGES - Deferred Taxation

The potential liability for deferred taxation is £3.018 (1984 - £911) Full provision has been made (1984 - nil).

1982 \$\frac{\partial}{3}.018 (2.143) \$\partial 875	£
<u> 1985</u>	1984
£	<u><b>£</b></u>
5.000	5.000
•	10.000
£16,000	£15,000
	- ======
•	
5.000	5.000
<u> 10.000</u>	10.000
£15.000	£15,000
aruaz=	==p=nn
	(2.143) £ 875 ===== 1985 £ 5.000 £16.000 ===== 5.000 10.000

The authorised capital of the company was increased by 1.000 'B' ordinary shares of £1 each on 17th June 1985 to facilitate the establishment of an executive share option scheme.

# MASTLE COMMUNICATIONS LIMITED

# OTES TO THE FINANCIAL STATEMENTS

OR THE YEAR ENDED 30TH JUNE 1985

(Continued)

# 13. SHARE PREMIUM ACCOUNT AND RESERVES

•	Share Premium Account	Other <u>Reserves</u>	Profit and loss account
	£	£	£
At 1st July 1984 Retained profit for the year	57,275	1.446	23.222 161.418
At 30th June 1985	£57.275	£1.446	£184.640