## Abbreviated Financial Statements for the year ended 31st March 2003

<u>for</u>

The Merchant Vintners Company Limited

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## Company Information for the year ended 31st March 2003

**DIRECTORS:** 

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J.L.R. Frazier I.G.M. Urquhart

A.W. Trease G.H. Dickinson J.J. Eustace J.J. Tanner J.C. Townend

**SECRETARY:** 

R C Balls

**REGISTERED OFFICE:** 

**Bacchus House** 

313 Cambridge Heath Road

London E2 9LQ

**REGISTERED NUMBER:** 

911202 (England and Wales)

**AUDITORS:** 

Sadofskys Chartered Accountants

Registered Auditors Princes House Wright Street

Hull HU2 8HX

**BANKERS:** 

HSBC

PO Box 72 55 Whitefriargate

Hull HU1 2HX

**SOLICITORS:** 

Andrew M. Jackson & Co

PO Box 47 Essex House Manor Street

Hull HU1 1XH

#### Report of the Directors for the year ended 31st March 2003

The directors present their report with the financial statements of the company for the year ended 31st March 2003.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the importation and bulk buying of wines and spirits. The turnover of the company arises wholly from sales to its members. The company has 19 members at the year end. The directors of the company are also directors of some of the member companies to whom sales are made. The interests of the directors in the shares of the company are disclosed below.

#### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

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No dividends will be distributed for the year ended 31st March 2003.

#### DIRECTORS

The directors during the year under review were:

J.L.R. Frazier

I.G.M. Urquhart

A.W. Trease

G.H. Dickinson

J.J. Eustace

J.J. Tanner

J.C. Townend

The beneficial interests of the directors holding office on 31st March 2003 in the issued share capital of the company were as follows:

	31/3/03	1/4/02
Ordinary £1 shares		
J.L.R. Frazier	2,000	2,000
I.G.M. Urquhart	2,000	2,000
A.W. Trease	2,000	2,000
G.H. Dickinson	2,000	2,000
J.J. Eustace	-	-
J.J. Tanner	2,000	2,000
J.C. Townend	2,000	2,000

In accordance with the Articles of Association, J.L.R. Frazier, A.W. Trease and J.C. Townend will retire at the forthcoming Annual General Meeting, and being eligible, will stand for re-election.

#### PURCHASE OF OWN SHARES

During the year the company purchased the shares of the following members:

- i) Jolly's Drinks Limited 2,000 ordinary shares of £1 each for a consideration of £1,000.
- ii) Avery's of Bristol Limited 2,000 ordinary shares of £1 each for a consideration of £2,000.

The above shares were purchased due to these members leaving the company.

#### Report of the Directors for the year ended 31st March 2003

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Sadofskys Chartered Accountants, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

R C Balls - SECRETARY

Dated: 5 AUGUST 2003

# Report of the Independent Auditors to The Merchant Vintners Company Limited Under Section 247B of the Companies Act 1985

We have examined the abbreviated financial statements on pages five to fifteen, together with the full financial statements of the company for the year ended 31st March 2003 prepared under Section 226 of the Companies Act 1985.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

#### Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages five to fifteen are properly prepared in accordance with that provision.

Sadofskys Chartered Accountants,

Registered Auditors

Princes House

Wright Street

Hull

HU2 8HX

Dated:

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# Abbreviated Profit and Loss Account for the year ended 31st March 2003

		31/3/03	31/3/02
	Notes	£	£
GROSS PROFIT		154,141	157,239
Administrative expenses		92,901	91,594
OPERATING PROFIT	3	61,240	65,645
Interest receivable and similar income		159	602
		61,399	66,247
Interest payable and similar charges	4	34,208	42,321
PROFIT ON ORDINARY AC BEFORE TAXATION	CTIVITIES	27,191	23,926
Tax on profit on ordinary activities	5	3,987	4,767
PROFIT FOR THE FINANC AFTER TAXATION	IAL YEAR	23,204	19,159
Retained profit brought forward	ì	256,107	236,948
RETAINED PROFIT CARRI	IED FORWARD	£279,311 =====	£256,107

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

## <u>Abbreviated Balance Sheet</u> 31st March 2003

		31/3/0	03	31/3/0	02
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	6.		5,925		899
Investments	7		102		102
			6,027		1,001
CURRENT ASSETS:					
Stocks	8	1,227,705		1,111,519	
Debtors	9	426,894		486,230	
Cash at bank and in hand		30		2,079	
		1,654,629		1,599,828	
CREDITORS: Amounts falling					
due within one year	10	1,019,687		972,297	
NET CURRENT ASSETS:			634,942		627,531
TOTAL ASSETS LESS CURRENT LIABILITIES:			640,969		628,532
<b>CREDITORS:</b> Amounts falling due after more than one year	11		(310,000)		(320,425)
PROVISIONS FOR LIABILITIES					
AND CHARGES:	14		(658)		-
			£330,311		£308,107
CAPITAL AND RESERVES:					
Called up share capital Capital redemption reserve	15		40,000		42,000
fund	16		11,000		10,000
Profit and loss account	10		279,311		256,107
SHAREHOLDERS' FUNDS:	19		£330,311		£308,107

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

J.L.R. Frazier - DIRECTOR

A.W. Trease - DIRECTOR

Approved by the Board on 5 AUGUS1 2003

# Cash Flow Statement for the year ended 31st March 2003

	31/3/03	31/3/02
Notes	£	£
Net cash inflow/(outflow) from operating activities 1	100,266	(147,516)
Returns on investments and servicing of finance 2	(34,049)	(41,719)
Taxation	(4,767)	(4,346)
Capital expenditure 2	(6,490)	
	54,960	(193,581)
Management of liquid resources 2	(11,425)	(2,000)
Increase/(Decrease) in cash in the period	£43,535	£(195,581)
Reconciliation of net cash flow to movement in net debt 3		
Increase/(Decrease) in cash in the period	43,535	(195,581)
Change in net debt resulting from cash flows	43,535	(195,581)
Movement in net debt in the period	43,535	(195,581)
Net debt at 1st April	(378,898)	(183,317)

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from management of liquid resources

# Notes to the Cash Flow Statement for the year ended 31st March 2003

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

	31/3/03 £	31/3/02 £
Operating profit Depreciation charges Increase in stocks Decrease/(Increase) in debtors Increase/(Decrease) in creditors	61,240 1,464 (116,186) 59,336 94,412	65,645 485 (56,416) (36,748) (120,482)
Net cash inflow/(outflow) from operating activities	100,266	(147,516)
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CAS	SH FLOW STATE	EMENT
	31/3/03 £	31/3/02 £
Returns on investments and servicing of finance Interest received Interest paid	159 (34,208)	602 (42,321)
Net cash outflow for returns on investments and servicing of finance	(34,049)	(41,719) ====
Capital expenditure Purchase of tangible fixed assets	(6,490)	
Net cash outflow for capital expenditure	(6,490) ====	<u>-</u>
Management of liquid resources Expenditure on repurchase of shares Repayment of borrowings Issue of shares Net cash outflow	(3,000) (10,425) 2,000	(2,000)

(11,425)

(2,000)

## Notes to the Cash Flow Statement for the year ended 31st March 2003

## 3. ANALYSIS OF CHANGES IN NET DEBT

	At 1/4/02 €	Cash flow £	At 31/3/03 £
Net cash: Cash at bank and in hand Bank overdrafts	2,079 (380,977)	(2,049) 45,584	30 (335,393)
	(378,898)	43,535	(335,363)
Total	(378,898) ======	43,535	(335,363)
Analysed in Balance Sheet			
Cash at bank and in hand Bank overdrafts	2,079 (380,977)		30 (335,393)
	(378,898)		(335,363)

# Notes to the Abbreviated Financial Statements for the year ended 31st March 2003

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

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Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Office equipment

- 20% on cost

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

## Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### **Pensions**

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

31/3/03

31/3/02

#### 2. STAFF COSTS

	£	£
Wages and salaries	43,969	41,244
Social security costs	3,421	3,291
Other pension costs	2,449	2,374
•	49,839	46,909
The average monthly number of employees during the year was as follows:	31/3/03	31/3/02
Office and management	3 =	3

#### 3. **OPERATING PROFIT**

The operating profit is stated after charging:

	31/3/03	31/3/02
	£	£
Depreciation - owned assets	1,464	485
Auditors' remuneration	3,000	3,000
	<del></del>	==
Directors' emoluments	<u>-</u>	_

## Notes to the Abbreviated Financial Statements for the year ended 31st March 2003

4.	INTEREST PAYABLE AND SIMILAR CHARGES		
٠,	INTEREST TATABLE AND SHALLAR CHARGES	31/3/03	31/3/02
		£	£
	Bank interest	15,319	22,664
	Loan stock interest	15,300	15,300
	Interest on unsecured	•	·
	shareholder advances	3,589	4,357
		-	
		34,208	42,321
		=======================================	===
5.	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows:		
	The tax charge on the profit on ordinary activities for the year was as follows.	31/3/03	31/3/02
		£	£
	Current tax:		
	UK corporation tax	3,329	4,767
	•	•	-
	Deferred tax:		
	Deferred taxation	658	-
	Tax on profit on ordinary activities	3,987	4,767
	UK corporation tax has been charged at 13.86% (2002 - 17.82%).		
6.	TANGIBLE FIXED ASSETS		
			Office
			equipment
	OOST:		£
	COST:		17,264
	At 1st April 2002 Additions		6,490
	Additions		
	At 31st March 2003		23,754
	DEPRECIATION:		
	At 1st April 2002		16,365
	Charge for year		1,464
	At 31st March 2003		17,829
	NET BOOK VALUE:		
	At 31st March 2003		5,925
			====

At 31st March 2002

899

#### Notes to the Abbreviated Financial Statements for the year ended 31st March 2003

#### 7. FIXED ASSET INVESTMENTS

COST:		£
At 1st April 2002 and 31st March 2003		102
NET BOOK VALUE: At 31st March 2003		102
At 31st March 2002		102
	31/3/03 £	31/3/02 £
Unlisted investments	102	102

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

## **Baronoff Vodka Company Limited**

Country of incorporation: England and Wales

Nature of business: Dormant

Class of shares: holding 100 Ordinary shares of £1 each 100.00

#### MV Kruger and Company Limited

Country of incorporation: England and Wales

Nature of business: Dormant

Class of shares: holding 2 Ordinary shares of £1 each 100.00

## 8. STOCKS

	31/3/03	31/3/02
	£	£
Stock	1,227,705	1,111,519

# 9. **DEBTORS: AMOUNTS FALLING**

DUE WITHIN ONE YEAR	31/3/03 £	31/3/02 £
Trade debtors	410,318	454,315
Other debtors	13,505	1,295
Prepayments	3,071	30,620
	426,894	486,230
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## Notes to the Abbreviated Financial Statements for the year ended 31st March 2003

#### 10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	DUE WITHIN ONE YEAR		
		31/3/03 £	31/3/02 £
	Bank loans and overdrafts		
	(see note 12)	335,393	380,977
	Trade creditors	522,733	419,995
	Other creditors	77,008	78,967
	Social security & other taxes	942	931
	Taxation	3,329	4,767
	Accrued expenses	80,282	86,660
		1,019,687	972,297
11.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		31/3/03	31/3/02
		£	£
	Shareholders' unsecured loans		
	(see note 12)	55,000	65,425
	6% Convertible loan stock	,	, , , , , ,
	(see note 12)	255,000	255,000
		310,000	320,425
			====

On 30 September 2025 the loan stock is redeemable for cash at par or, at the bond holders' discretion, convertible into fully paid £1 ordinary shares on the basis of one ordinary share for each £1 of loan stock.

#### 12. LOANS AND OVERDRAFTS

An analysis of the maturity of loans and overdrafts is given below:

	31/3/03 £	31/3/02 £
Amounts falling due within one year or on demand:		,-
Bank overdrafts	335,393	380,977
Amounts falling due in more than five years:		
Repayable otherwise than by instalments		
Shareholders' unsecured loans	55,000	65,425
6% Convertible loan stock	255,000	255,000
	310,000	320,425

#### Notes to the Abbreviated Financial Statements for the year ended 31st March 2003

#### 13. SECURED DEBTS

The following secured debts are included within creditors:

	31/3/03	31/3/02
	£	£
Bank overdrafts	335,393	380,977
	<del></del>	

The bank overdraft is secured by a mortgage and general charge over the assets of the company.

#### 14. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred taxation	31/3/03 £ 658	31/3/02 £
	Deferred	
	tax	
	£	
Provided in year	658	

#### 15. CALLED UP SHARE CAPITAL

Balance at 31st March 2003

Authorised:				
Number:	Class:	Nominal	31/3/03	31/3/02
		value:	£	£
50,000	Ordinary	£1	50,000	50,000
•	•			=
Allotted, issue	ed and fully paid:			

658

Number:	Class:	Nominal value:	31/3/03 f	31/3/02 f
40,000 (31/3/02 - 4)	Ordinary 2,000)	£1	40,000	42,000
(31.5/02 1.	2,5 0 0 )			<del></del>

The following shares were allotted and fully paid for cash at par during the year:

2,000 Ordinary shares of £1 each

During the year, as disclosed in the Directors' report, the company also repurchased 4,000 ordinary shares of £1 each from members leaving the company.

# 16. CAPITAL REDEMPTION RESERVE FUND

	31/3/03 £	31/3/02 £
Capital redemption reserve fund	11.000	10,000

#### 17. OTHER FINANCIAL COMMITMENTS

At 31 March 2003 the company had outstanding forward foreign exchange contracts amounting to £385,197 (2002 - £300,067).

#### Notes to the Abbreviated Financial Statements for the year ended 31st March 2003

#### 18. TRANSACTIONS WITH DIRECTORS

The turnover of the company arises wholly from sales to its members. The directors of the company are also the directors of some of the member companies to whom sales are made. The sales are made on normal commercial terms.

#### RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS 19.

111001,011111110,0110,01111111111111111		
	31/3/03	31/3/02
	£	£
Profit for the financial year	23,204	19,159
Repurchase of shares	(3,000)	(2,000)
Issue of shares	2,000	-
Net addition to shareholders' funds	22,204	17,159
Opening shareholders' funds	308,107	290,948
Closing shareholders' funds	330,311	308,107
<u> </u>		
Equity interests	330,311	308,107
Equity moreous	=======================================	303,107

#### 20. **EXEMPTION FROM PREPARING GROUP ACCOUNTS**

These accounts present information about the company as an individual undertaking and not about the group. The company has not prepared group accounts because it is entitled to claim the medium sized group exemption.

#### 21. CONTROL

During this and the previous year each shareholder owned a minority interest in the company, therefore no one individual exercised control.