**GUARDIAN NEWS AND MEDIA LIMITED** 

Report of the directors and financial statements for the year ended 1 April 2012

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# Guardian News and Media Limited Registered no 00908396

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# LIST OF DIRECTORS AND ADVISERS

# Directors at 1 April 2012

J Comaby

S Fitzsimons

A Freeman

A Miller

A Rusbridger

D Singer (appointed on 18 April 2011) D Gannon (resigned on 30 April 2012)

In addition, C Hughes served as a director during the financial year until his resignation on 19 March 2012

# Secretary

J Comaby

# **Independent Auditors**

PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors 1 Embankment Place London WC2N 6RH

## Solicitors

Hogan Lovells International LLP Atlantic House Holborn Viaduct London EC1A 2FG

The Royal Bank of Scotland Group plc Division of Large Corporate Banking 280 Bishopsgate London EC2M 4RB

# Registered Office

PO Box 68164 Kings Place 90 York Way London NIP 2AP

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# REPORT OF THE DIRECTORS

for the year ended 1 April 2012

The directors present their report and audited financial statements of Guardian News and Media Limited (the "Company") for the year ended 1 April 2012

### Principal activities

The Company's principal activities are the dissemination of news, information and advertising matter by way of print and digital media. There have not been any significant changes to the Company's principal activities during the year, nor are the directors aware at the date of this report of any major changes to the Company's activities during next year.

#### **Business** review

During 2011/12 The Guardian's online audience grew by 38% to 67 8 million unique monthly browsers, and in the same period digital revenues grew by 16% to £45 7 million Growth in digital display and sponsorship revenues were particularly strong at £1 4 million and £1 9 million respectively year-on-year Page impressions experienced growth of 23% to 420 1 million

The increase in digital revenues offset the decline in print revenues, with the result that the Company's turnover was flat year-on-year at £195.1 million (2011 £196.5 million). We achieved our targeted cost savings for the year, however, in line with our budget, investment in the transformation plan led to an increased operating loss before exceptionals of £48.2 million (2011. £36.9 million).

Exceptional items in the year amount to £9 1 million (2011 £4 0 million) principally pertaining to organisational restructuring as part of the transformation plan

### Dividends

The directors are unable to recommend the payment of a dividend (2011 £nil)

#### Principal risks and uncertainties

From the perspective of the Company, the principal risks and uncertainties are integrated with those of the group and are not managed separately Accordingly, the principal risks and uncertainties of Guardian Media Group plc, which include those of the Company, are discussed in the group's consolidated financial statements, copies of which are available from The Secretary, Guardian Media Group plc, PO Box 68164, Kings Place, 90 York Way, London, NIP 2AP

#### Environment

The Company recognises the importance of its environmental responsibilities, monitors its impact on the environment, and designs and implements policies to reduce any damage that might be caused by its activities. During the year, the Company published its annual social, ethical and environmental audit that measures the impact of its corporate social responsibility programme.

#### **Employees**

There is regular contact between management and employees' representatives to ensure that employees are provided with information on matters of concern to them as employees and are aware of the financial and economic factors affecting the performance of the Company, such that their views can be taken into account when making decisions, which are likely to affect their interests

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Company continues and the appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does not suffer from a disability.

## Share issue

During the year, 42 4 million £1 ordinary shares were issued at par (2011 30 million £1 ordinary shares)

## Going concern

The Company's intermediate parent, Guardian Media Group plc, is owned 100% by The Scott Trust Limited, whose core purpose is to secure the financial and editorial independence of The Guardian in perpetuity. The directors believe that the Company has adequate resources to continue operations for the foreseeable future and confirmation has been received from Guardian Media Group plc, that it will provide financing facilities to enable the Company to carry on its business as a going concern. For this reason the going concern basis in preparing the financial statements continues to be appropriate

# Creditors' payment policy

The Company has implemented systems to ensure the prompt recognition of all identifiable liabilities to creditors and payments are made to these creditors in line with the Confederation of British Industry ("CBI") Prompt Payment Code. The creditor days figure for the year was 27 days (2011, 34 days)

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# REPORT OF THE DIRECTORS (continued)

for the year ended I April 2012

#### Directors and their interests

The directors of the Company at 1 April 2012 are as listed on page 2 C Hughes who was a director on 3 April 2011, resigned as a director during the year D Singer was appointed as a director on 18 April 2011 All other directors served throughout the year D Gannon resigned as a director on 30 April 2012

No director had any interest in contracts made by the Company

#### Statement of directors' responsibilities

The directors are responsible for preparing the report of the directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Disclosure of information to auditors

Each person who is a director at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- 2 the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of relevant information and to establish that the Company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418(1) to (4) of the Companies Act 2006

## Donations

Payments to charitable organisations during the year amounted to £33,449, of which £29,549 were to local and £3,900 to national organisations (2011 £130,065, of which £31,264 local and £98,801 national) No payments to political parties were made during the year (2011 £nil)

# Auditors

In the absence of a notice proposing that the appointment be terminated, the auditors will be deemed to be re-appointed for the next financial year

## Directors' indemnities

As permitted by the Articles of Association, the directors have the benefit of an indemnity, which is a qualifying third party indemnity provision as defined by s234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force. The Company also purchased and maintained throughout the financial year directors' and officers' liability insurance in respect of itself and its directors.

BY ORDER OF THE BOARD

J Cornaby
Director
29 June 2012

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## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF GUARDIAN NEWS AND MEDIA LIMITED

We have audited the financial statements of Guardian News and Media Limited (the "Company") for the year ended 1 April 2012 which comprise the Profit and Loss Account, the Balance Sheet and the related notes to the financial statements. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

# Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities set out on page 4 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the report of the directors and financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

# Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 1 April 2012 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the report of the directors for the financial year for which the financial statements are prepared is consistent with the financial statements

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Sam Tombinson (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP

**Chartered Accountants and Statutory Auditors** 

London

29 June 2012

# Guardian News and Media Limited Registered no 00908396

# PROFIT AND LOSS ACCOUNT for the year ended 1 April 2012

	Note	2012 £000	2011 £000
All continuing operations		2000	2000
Revenue	2	195,136	196,463
Operating costs	4(c)	(243,351)	(233,407)
Operating loss before exceptional items		(48,215)	(36,944)
Exceptional items	4(b)	(9,071)	(4,037)
Operating loss		(57,286)	(40,981)
Loss on disposal of fixed assets Interest receivable and similar income Interest payable and similar charges	<b>5</b> 6	(17) 34 (1,501)	(67) 60 (1,603)
Loss on ordinary activities before taxation		(58,770)	(42,591)
Tax credit on loss on ordinary activities	7	5,436	44
Loss for the financial year	18	(53,334)	(42,547)

The Company has no recognised gains and losses other than those included in the loss above, and therefore no separate statement of total recognised gains and losses has been presented

There are no material differences between the loss on ordinary activities before taxation and the loss for the financial years stated above and their historical cost equivalents.

The notes on page 8 to 16 form part of these financial statements

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# BALANCE SHEET as at 1 April 2012

	Note	2012 £000	2012 £000	2011 £000	2011 £000
Fixed assets					
Intangible assets	8	-		•	
Tangible assets	9	29,179		37,783	
Investments	10 _	1,169		1,169	
			30,348		38,952
Current assets					
Stock	11	1,459		1,678	
Debtors *	12	96,913		74,851	
Cash at bank and in hand	_	4,271		6,193	
		102,643		82,722	
Creditors: amounts falling due within one year	13 _	(62,756)		(51,139)	
Net current assets			39,887		31,583
Total assets less current liabilities		_	70,235	_	70,535
Creditors, amounts falling due after more than one year	14		(36,553)		(41,115)
Provisions for liabilities and charges	16		(22,516)		(22,120)
Net assets			11,166	- -	7,300
Capital and reserves					
Called up share capital	17		400,000		357,600
Profit and loss account	18		(388,834)		(350,300)
Total shareholder's funds	19		11,166	-	7,300

<sup>\*</sup> Debtors includes an amount of £13,418,000 (2011 £13,637,000) relating to a deferred tax asset, which is expected to be realised after more than one year (see note 12)

The notes on page 8 to 16 form part of these financial statements

The financial statements on pages 6 to 16 were approved by the Board of Directors on 29 June 2012 and signed on their behalf by

J Cornaby

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# NOTES TO THE FINANCIAL STATEMENTS for the year ended 1 April 2012

# 1 Accounting policies

#### Accounting basis

The financial statements have been prepared on a going concern basis in accordance with the Companies Act 2006 and applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently, is set out below. The financial statements have been prepared on the historical cost basis.

Confirmation has been received from Guardian Media Group plc that, with The Scott Trust Limited's core purpose being to secure the financial and editorial independence of The Guardian, it will provide additional financing facilities to enable the Company to carry on its business as a going concern

The Company is exempt from the requirement to produce consolidated financial statements, under \$400 of the Companies Act 2006, on the basis that it is a wholly owned subsidiary undertaking of Guardian Media Group plc

The financial statements of the Company are made up to the Sunday closest to 31 March each year Consequently, the financial statements for the current period cover the 52 weeks ended 1 April 2012 and for the comparative period cover the 53 weeks ended 3 April 2011

#### Cosh flow statement

The Company is a wholly owned subsidiary undertaking of Guardian Media Group plc and the cash flows of the Company are included in the consolidated group cash flow statement of Guardian Media Group plc Consequently, the Company is exempt from publishing a cash flow statement under FRS 1 (revised 1996)

#### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets of the acquired subsidiary undertaking at the date of acquisition and is written off to the profit and loss account over its estimated useful life or 20 years, whichever is the shorter

## Tangible fixed assets

Tangible fixed assets, other than freehold land, are stated at cost less depreciation and any provisions for impairment. Depreciation of tangible fixed assets has been calculated to write off original cost by equal instalments over the expected useful economic life of the asset concerned. The principal annual rates used for depreciation are

Plant and vehicles

6 7% - 50%

Fixtures and fittings

10% - 33%

Assets in course of construction are not depreciated until they are completed and employed by the Company Depreciation is charged on assets from the time they become operational, over their expected useful economic life

Development costs relating to the creation of software are capitalised if it is probable that the expected future economic benefits attributable to the asset will flow to the Company and the costs can be reliably measured. Expenditure on research is expensed. Computer equipment and digital assets are included within plant and vehicles.

The carrying value of fixed assets is reviewed for impairment if events or changes in circumstances suggest that their carrying amount may not be recoverable. When an impairment review is undertaken, the recoverable amount is calculated as the value in use of expected future cash flows of the relevant income generating unit.

## Investments

Investments are recorded at cost plus incidental expenses less any provision for impairment

## Stock

Stock is stated at the lower of cost or net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

# Taxation

The Company provides for corporate taxation on the results for the period at the normal rate applicable to that period and recognises group relief when made available

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. The deferred tax assets and liabilities are not discounted

Deferred tax assets are regarded as recoverable and recognised in the financial statements when, on the basis of available evidence, it is more likely than not that there will be suitable taxable profits from which the future reversal of the timing differences can be deducted. The recoverability of tax losses is assessed by reference to the overall profitability of the group

No timing differences are recognised in respect of

- fair value adjustments to acquired tangible fixed assets where there is no commitment to sell the asset,
- gains on the sale of assets where those gains have been rolled over into replacement assets, and
- additional tax which would arise if the profits of overseas subsidiary undertakings were distributed, in excess of those dividends that have been accrued

Where the amount received for group relief is more than the tax value surrendered, the excess amount is recognised directly in the profit and loss account reserve. The receipt for the tax value of the loss surrendered is recognised in the tax credit for the year. The prior year comparatives have been re-presented in line with this policy.

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# NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 1 April 2012

# 1 Accounting policies (continued)

#### Revenue

Revenue represents the fair value of consideration received or receivable for circulation, advertisement and other ancillary services (net of VAT, trade discounts, rebates and anticipated returns) Revenue is recognised when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the Company

Circulation revenue is recognised on publication. Returns are estimated based on historical experience and presented net of revenue in the profit and loss account and net of debtors on the balance sheet. Subscription revenue is recognised on a straight-line basis over the life of the subscription. Revenue allocated to voucher schemes is deferred based on estimated redemption rates and recognised as the vouchers are used or expire.

Print advertising revenue is recognised on publication net of sale discounts. Online advertising revenue is recognised as page impressions are served or evenly over the period, depending on the terms of the contract

#### Leases

Leases in which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the asset and the present value of minimum lease payments. The equivalent liability is categorised under current and non-current liabilities. Assets under finance leases are depreciated over the shorter of the lease term and their estimated useful economic life. Finance charges are allocated to accounting years over the life of each lease to produce a constant rate of return on the outstanding balance of the liability for each period.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

The aggregate benefit of operating lease incentives is recognised as a reduction of rental expense. The benefit is allocated on a straight-line basis over the shorter of the lease term and the period ending on the date from which it is expected that prevailing market rental will be payable and recorded within other creditors.

#### Provisions

A provision is recognised in the financial statements when an obligation exists at the balance sheet date, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of that obligation can be made

Contingent liabilities are not recognised, but are disclosed unless an outflow of resources is remote. Contingent assets are not recognised, but are disclosed where an inflow of economic benefit is probable.

## Foreign currency transactions

Aggregate emoluments

Company pension contributions to money purchase schemes

Transactions denominated in foreign currencies during the period are translated at rates ruling at the dates of the transactions. Monetary assets and habilities held in foreign currencies are stated in sterling at rates applicable at the balance sheet date. Differences arising on translation and on the conversion of foreign currency transactions during the year are taken to the profit and loss account.

## Pension costs

The group operates defined contribution pension schemes Contributions are made in accordance with the scheme rules, and charged to operating costs as incurred Full details of the pension scheme are shown in the consolidated financial statements of Guardian Media Group plc

## 2 Revenue

Sales are made substantially in the United Kingdom and relate to one class of business, being the dissemination of news, information and advertising matter by way of print and digital media. The Company has recognised revenue from barter transactions of £3,279,000 in the year (2011 £2,791,000)

3 Staff costs	2012	2011
	£000	£000
(a) Staff costs during the year, including executive directors, comprise		
Wages and salaries	84,761	80,013
Employer's social security costs	8,700	8,152
Employer's pension costs (see note 23)	6,983	6,788
	100,444	94,953
Included within staff costs are £6,802,000 (2011 £3,343,000) of exceptional items relating to organisation	nal restructuring (see note 4(b))	
(b) Average number of persons employed during the year, including executive directors	Number	Number
Production	968	901
Selling and distribution	387	372
Administration	158_	222
	1,513	1,495
(c) Emoluments of directors	2012	2011

As at 1 April 2012 retirement benefits are accruing to five directors under a money purchase scheme (2011 six directors). Aggregate emoluments excludes £261,000 in respect of compensation for loss of office (2011 £694,000). A Miller and D Singer were employed by another Guardian Media Group ple company during the year and no recharge is made for their services to the Company (2011 same).

£000

1,642

332

£000

1,934

401

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# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 1 April 2012

# 3 Staff costs (continued)

	2012	2011
Highest paid director	£000	£000
Aggregate emoluments	456	456
Company pension contributions to money purchase schemes	150	150
4. Operating loss	2012	2011
	£000	£000
(a) The following amounts have been charged in arriving at the operating loss		
Depreciation charge on tangible fixed assets		
- Owned assets	13,053	9,868
- Under finance leases	243	372
Impairment charge on investments Staff costs (see note 3)	100.444	125
Auditors' remuneration for audit of the Company's financial statements	100,444 125	94,953 122
Auditors' remuneration for tax services	232	99
Operating lease rentals	432	,,
- Plant and machinery	126	110
- Buildings	3,601	3,994
	·	,
Prior year amounts have been re-presented on a comparable basis with the current year		
(b) Also included in operating loss are the following exceptional costs	2012	2011
	£000	£000
Organisational restructuring	7,731	3,343
Impairment charge on investments Bad debts	-	125
Dad debts	1,340 9,071	<u>569</u> 4,037
(c) Operating costs comprise the following (less other operating income)	2012	2011
	£000	£000
Raw materials and consumables	24,012	30,836
Other external charges Staff costs (see note 3)	9,417	15,002
Depreciation on tangible fixed assets	93,642 13,296	91,610
Other operating expenses	103,481	10,240 85,970
Other operating income	(497)	(251)
	243,351	233,407
5. Interest receivable and similar income	2012	2011
	000£	£000
Interest income	34	60_
6 Interest payable and similar charges	2012	2011
	£000	£000
Interest payable on finance leases	1,501	1,603
7 Tax credit on loss on ordinary activities		
Tax cross on 1000 on ordinary activities	2012	2011
(a) Analysis of credit in year  Current tax	€000	£000
UK corporation tax on results for the year	(7,609)	(5,861)
Adjustments in respect of prior periods	1,890	2,422
Overseas tax	64	38
Total current tax	(5,655)	(3,401)
Deferred tax		
Origination and reversal of timing differences	(1,001)	2,133
Changes in tax rates or laws	1,220	1,224
Total deferred tax (see note 15)	<u>219</u>	3,357
Tax credit on loss on ordinary activities	(5,436)	(44)

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# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 1 April 2012

# 7 Tax credit on loss on ordinary activities (continued)

	2012	2011
(b) Factors affecting the tax credit for the year	000£	£000
The tax for the period is higher (2011 higher) than the standard rate of corporation tax in the UK of 26%	6 (2011 28%)	
The differences are explained below		
Loss on ordinary activities before tax	(58,770)	(42,591)
Loss on ordinary activities multiplied by standard corporation tax rate of 26% (2011 28%)	(15,280)	(11,925)
Effects of		
Non-deductible expenses	1,051	679
Depreciation in excess of capital allowances	2,944	2,415
Other timing differences	(437)	(1,058)
Current year tax losses not recognised	4,113	4,028
Adjustments in respect of prior periods	1,890	2,422
Overseas tax	64	38
Current tax credit for year	(5,655)	(3,401)

# (c) Factors that may affect future tax charges

A change in the UK main corporation tax rate from 28% to 26% was substantially enacted on 29 March 2011, and was effective from 1 April 2011. In addition, following the March 2012 Budget a change in the main UK corporation tax rate from 26% to 24% from 1 April 2012 was substantially enacted on 26 March 2012. As a result, the relevant deferred tax balances have been remeasured to 24%

Further reductions to the UK corporation tax rate were announced in the June 2010 and March 2012 Budgets, which propose to reduce the rate to 22% for the financial year commencing 1 April 2014 These further changes are expected to be enacted separately each year However, these further changes had not been substantially enacted at the balance sheet date and, therefore, are not recognised in these financial statements

# 8 Intangible assets

	Goodwill
Cost	£000
At 1 April 2012 and 3 April 2011	14,354
Amortisation At 1 April 2012 and 3 April 2011	(14,354)_
Net book value At I April 2012 and 3 April 2011	

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# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 1 April 2012

## 9. Tangible assets

	Land and buildings	Plant and vehicles	Fixtures and fittings	Assets in course of construction	Total
	£000	£000	£000	£000	£000
Cost					
At 3 April 2011	13,209	92,959	26,878	1,812	134,858
Additions	-	2,210	23	2,784	5,017
Transfers from/(to) other asset classes	-	3,632	3	(3,635)	•
Disposals		(1,855)	(25)	(141)	(2,021)
At 1 April 2012	13,209	96,946	26,879	820	137,854
Accumulated depreciation					
At 3 April 2011	13,209	77,697	6,169	-	97,075
Depreciation charge for the year	-	10,267	3,029	•	13,296
Disposals	<u> </u>	(1,694)	(2)	-	(1,696)
At 1 April 2012	13,209	86,270	9,196	-	108,675
Net book value at 1 April 2012	-	10,676	17,683	820	29,179
Net book value at 3 April 2011		15,262	20,709	1,812	37,783

Plant and vehicles include digital assets with a net book value of £9,006,000 (2011 £13,716,000)

Assets held under finance leases, capitalised and included in tangible fixed assets (see note 14) at the present value of minimum lease payments

		2012	2011
		£000	£000
Cost		52,847	52,847
Accumulated depreciation		(10,600)	(10,357)
Accumulated impairment charge		(42,247)	(42,247)
Net book value		-	243
10 Investments			
	Investment in		
	subsidiary		
	undertakings	Loan	Total
	000£	£000	£000
Net book value at 3 April 2011	802	367	1,169
Additions	465	-	465
Disposals	(465)	-	(465)
Net book value at 1 April 2012	802	367	1,169

The directors believe that the carrying value of the investments is supported by their underlying net assets

The principal activities of the subsidiary undertakings are the dissemination of news, information and advertising matter by way of print and other media. The principal subsidiary undertakings are incorporated in Great Britain and registered in England and Wales, except where stated

The Company is exempt from the requirement to produce consolidated financial statements, under s400 of the Companies Act 2006, on the basis that it is a wholly owned subsidiary of Guardian Media Group plc

Guardian News and Media LLC was incorporated on 2 September 2011 in the United States of America and was a wholly owned subsidiary undertaking of the Company until 1 January 2012, when the Company transferred its 100% membership interest to ContentNext Media Inc, pursuant to an Assignment Agreement dated 21 December 2011

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# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 1 April 2012

# 10 Investments (continued)

	Description of shares	
Subsidiary undertakings	held by the Company	Equity holding
ContentNext Media Inc *	\$0 001 ordinary shares	100%
	\$0 001 preference shares	100%
Guardian Education Interactive Limited**	£1 ordinary shares	100%
Guardian Magazines Limited**	£1 ordinary shares	100%
Guardian News Service Limited**	£1 ordinary shares	100%
Guardian Press Centre Limited**	£1 ordinary shares	100%
Kable Limited**	£1 ordinary shares	100%
	£1 ordinary b shares	100%
Learnco Limited**	£1 ordinary shares	100%
Learnthings South Africa (Pty) Limited**/***	1 Rand ordinary shares	100%
Learnthings UK Limited**/***	£1 ordinary shares	100%
OG Enterprises Limited	£1 ordinary shares	100%
FSE World Limited**	£1 ordinary shares	100%
Guardian News and Media LLC****	100% membership interest	100%

- \* ContentNext Media Inc is incorporated in the United States of America
- \*\* These companies were dormant during the year under review
- \*\*\* These companies are wholly owned subsidiary undertakings of Guardian Education Interactive Limited Learnthings South Africa (Pty) Limited is incorporated in South Africa
- \*\*\*\* This company is a wholly owned subsidiary undertaking of ContentNext Media Inc and is incorporated in the United States of America

11. Stock	2012	2011
	£000	£000
Raw materials	1,459	1,678
12 Debtors	2012	2011
12 20000	£000	£000
Trade debtors	22,640	23,623
Amount owed by group undertakings	126	12,353
Amount owed by fellow subsidiary undertakings	47,986	16,452
Corporation tax receivable	160	
Deferred tax asset (see note 15)	13,418	13,637
VAT receivable	15	383
Other debtors	2,162	998
Prepayments and accrued income	<u>10,406</u>	7,405
	96,913	74,851

The amounts owed by group undertakings and fellow subsidiary undertakings are unsecured, interest free, have no fixed payment date and are repayable on demand. Corporation tax receivable relates to group relief due from various group undertakings.

The deferred tax asset of £13,418,000 (2011 £13,637,000) is expected to be realised after more than one year

13 Creditors amounts falling due within one year	2012	2011
·	£000	£000
Trade creditors	6,927	9,346
Amount owed to group undertakings	10,875	•
Amount owed to fellow subsidiary undertakings	12,249	11,427
Corporation tax payable	· •	688
Taxation and social security	3,309	2,638
Other creditors (see note 14)	1,223	1,467
Accruals and deferred income	24,833	22,375
Finance leases (see note 14)	3,340	3,198
	62,756	51,139

The amounts owed to group undertakings and fellow subsidiary undertakings are unsecured, interest free, have no fixed payment date and are repayable on demand

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# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 1 April 2012

14 Creditors amount falling due after more than one year  Finance leases Other creditors		2012 £000 29,570 6,983 36,553	2011 £000 32,984 8,131 41,115
Other creditors represent operating lease incentives of £8,120,000 (2011 £9,5 (see note 13)	18,000), of which £1,137,000	(2011 £1,387,000) is due w	vithin one year
Finance leases			
Reconciliation between minimum lease payments and their present value		2012 £000	2011 £000
Minimum lease payments Future finance charges		38,940 (6,030)	43,585 (7,403)
Present value of finance lease liability		32,910_	36,182
Of which £3,340,000 is payable within one year (2011 £3,198,000) (see note	13)		
The lease payments under finance leases fall due as follows	Minimum lease payments	Future finance charges	Present value of finance lease lability
2012	£000	£000	0002
Not later than one year Later than one year but not more than five More than five years	4,645 18,579 15,716 38,940	1,305 3,671 1,054 6,030	3,340 14,908 14,662 32,910
2011			
Not later than one year Later than one year but not more than five More than five years	4,645 18,579 20,361 43,585	1,447 4,304 1,652 7,403	3,198 14,275 18,709 36,182
Finance leases are predominantly in respect of printing machinery, the term of	which is 18 years with an inte	rest rate of 4 5% per annum	ı
15 Deferred tax		2012 £000	2011 £000
Accelerated capital allowances Short term timing differences Deferred tax asset		10,676 2,742 13,418	8,567 5,070 13,637
		14,410	15,057
Movement in the year At 3 April 2011 (Charge) to profit and loss account (see note 7) At 1 April 2012		13,637 (219) 13,418	16,994 (3,357) 13,637

The deferred tax asset is expected to be recoverable after more than one year. The Company has an unprovided deferred tax asset of £17,213,000 (2011 £13,367,000) relating to carried forward trading losses (£13,205,000) (2011 (£10,397,000)) and short term timing differences (£4,008,000) (2011 (£2,970,000)). No deferred tax asset is recognised on these amounts as it is not regarded as more likely than not that there will be suitable taxable profits/gains, against which they can be deducted in the foreseeable future. Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws substantively enacted at the balance sheet date

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17 Called up share capital

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 1 April 2012

16	Provisions	for	habilities	and charges
w	I FOAISIONS	101	HADIIILIES	anu charecs

	Printing contracts	Restructuring	Other	Total
	£000	£000	£000	£000
At 3 April 2011	15,349	1,216	5,555	22,120
Additional provisions	-	4,607	2,417	7,024
Unused amounts reversed	(235)	-	(469)	(704)
Used during the year	(3,131)	(1,216)	(1,577)	(5,924)
At 1 April 2012	11,983	4,607	5,926	22,516

The Company has provided for onerous printing contracts, which are expected to be utilised over the life of the contracts of up to 15 years

The Company is in the process of transformation from a predominantly UK focused print organisation into an internationally focused multimedia platform organisation. This has resulted in a number of changes within the business, including redundancies. The provision is expected to be fully utilised within one year.

The remaining provisions relate primarily to the Company's move from its previous premises and are expected to be utilised over the life of the lease of 15 years

2011

£000

£000

400,000,000 authorised ordinary shares (2011 400,000,000) of £1 each		400,000	400,000
400,000,000 issued and fully paid ordinary shares (2011 357,600,000) of £1 each		400,000	357,600
During the year, the Company issued 42,400,000 £1 ordinary shares, at pullimited	ar, to its immediate holding of	company, Guardian News and	Media (Holdings)
18 Reserves	Profit and loss	Called up	
	account	share capital	Total
	£000	£000	£000
At 3 April 2011	(350,300)	357,600	7,300
Loss for the financial year	(53,334)	-	(53,334)
Payments received for group relief in excess of the standard tax rate	14,800	-	14,800
Issue of share capital	(200 024)	42,400	42,400
At 1 April 2012	(388,834)	400,000	11,166
19 Reconciliation of movement of total shareholder's funds		2012	2011
		000£	£000
Loss for the financial year		(53,334)	(42,547)
Payments received for group relief in excess of the standard tax rate		14,800	16,126
Proceeds of issue of ordinary share capital		42,400	30,000
Net increase to equity shareholder's funds		3,866	3,579
Opening equity shareholder's funds		7,300	3,721
Closing equity shareholder's funds		11,166	7,300
20 Capital commitments authorised			
Contracted capital expenditure as at 1 April 2012 amounted to £192,000 (20)	11 £72,000)		
21 Operating lease and similar commitments		2012	2011
		£000	£000
Total annual amounts payable under non-cancellable leases are as follows  Land and buildings		2,000	2000
Expiring in less than one year		-	-
Expiring between two and five years		-	•
Expiring in over five years		<u>4,756</u>	4,754
		4,756	4,754
Other			
Expiring within one year		-	-
Expiring between two and five years		97	92
Expiring in over five years		97	92
		<del></del>	92_

The Company has sublet one operating lease and the total annual amount expected to be receivable is £666,000 (2011 £666,000) Provisions have been recognised against those properties, which are vacant or where the sublet income is below the head lease commitment (see note 16)

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# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 1 April 2012

# 22 Related party transactions

The directors regard Guardian Media Group plc as the controlling party by virtue of its 100% interest in the equity share capital of the Company Transactions with fellow members of the Guardian Media Group plc are not required to be disclosed as these transactions are fully eliminated on consolidation

In the course of normal operations, the Company has traded on an arm's length basis with associates, joint ventures and other related undertakings, principally Trader Media Group Limited, Top Right Group Limited (formerly Emap International Limited) and Seven Publishing Group Limited The aggregated transactions which are considered to be material and which have not been disclosed elsewhere in the financial statements are summarised below

	2012	2011
	0003	£000
Revenue	185	125
Operating costs	2,560	1,232

At year end, debtor balances outstanding in relation to these transactions amounted to £20,811 (2011 £2,636), of which £20,790 (2011 £nil) related to Top Right Group Limited

The Company paid three directors of The Scott Trust Limited, Will Hutton, Larry Elliott and Heather Stewart, £155,613 (2011 £149,090) for services rendered to the Company in the normal course of business and on an arm's length basis. The Company also paid £73,321 (2011 £265,042) to law firm Olswang, of which a director of The Scott Trust Limited is a partner, in the normal course of business and on an arm's length basis.

#### 23. Pensions

The majority of the Company's employees are members of a defined contribution pension scheme operated by its intermediate holding company, Guardian Media Group plc The Company's pension charge for the year is shown in note 3(a) Details of the group's pension scheme are shown in the consolidated financial statements of Guardian Media Group plc No pension contributions are outstanding or prepaid at year end

## 24 Post balance sheet events

There have been no significant events between the balance sheet date and the date of approval of these financial statements (2011 same)

# 25 Ultimate parent undertaking and controlling party

The immediate parent undertaking is Guardian News and Media (Holdings) Limited

The ultimate parent undertaking and controlling party is The Scott Trust Limited, a company incorporated in England and Wales

The Scott Trust Limited is the parent undertaking of the largest group of undertakings to consolidate these financial statements at 1 April 2012 The consolidated financial statements of The Scott Trust Limited are available from The Secretary, PO Box 68164, Kings Place, 90 York Way, London, NIP 2AP

Guardian Media Group plc is the parent undertaking of the smallest group of undertakings to consolidate these financial statements. The consolidated financial statements of Guardian Media Group plc can be obtained from The Secretary, PO Box 68164, Kings Place, 90 York Way, London, N1P 2AP