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# TRENCHERWOOD NEW HOMES LIMITED YEAR ENDED 31 OCTOBER 1986 CONTENTS

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#### DIRECTORS' REPORT

The Directors have pleasure in submitting their report and Audited Financial Statements for the year ended 31 October 1986.

## Principal Activities

The Company's principal activities comprise of residential and commercial property development and property investment. The Company also operates a leasing trade.

#### Review of Activities

The Company's operations have continued to expand during the year with increased residential turnover and an increase in profits before taxation. The majority of the commercial developments were transferred to Trencherwood Commercial Limited, a fellow subsidiary, during the year. The company was formerly known as Trencherwood Estates Limited. The change of name occurred on 1 November 1985.

### Future Developments

The Company has continued to trade successfully after the year end.

## Results and Appropriations

The profit for the year and appropriations are set out in the Profit and Loss Account on page 3.

The Directors recommend that a dividend of 30.5p per share be payable and the remaining profit for the year be credited to revenue reserves.

# Directors

The Directors holding office during the year were:

J A Norgate

M T Bull

B P Eighteen

C R Davis

R A McDowell

D L Norgate

The interests of the Directors including family interests in the shares of the holding company were:

Directors	Description of Shares	Balance Sheet	Previous Period
J A Norgate	Ordinary 10p	5,860,660	5,885,660
M T Bull	Ordinary 10p	37,613	22,613
B P Eighteen	Ordinary 10p	35,689	23,979
C R Davis	Ordinary 10p	15,780	19,280
R A McDowell	Ordinary 10p	19,230	20,947
D L Norgate	Ordinary 10p	1,700,670	1,700,670

# DIRECTORS' REPORT

# Continued

Tangible Fixed Assets

Movements in tangible fixed assets are dealt with in Notes 11 and 12 to the Financial Statements.

#### Auditors

Haines Watts have expressed their willingness to stand for re-election in accordance with Section 384 of the Companies Act 1985 and a Resolution proposing their re-appointment will be put to the Annual General Meeting.

By Order of the Board

13 February 1987

Secretary:

B P Eighteen

# TRENCHERWOOD NEW HOMES LIMITED PROFIT AND LOSS ACCOUNT

(J)

YEAR ENDED 31 C	OCTOBER 1986	7	
	Notes	1986 £000	1985 £000
'IURNOVER	2	18,815	18,234
Cost of Sales		13,706	13,588
GROSS PROFIT		5,109	4,646
Operating Expenses	3	969	991
OPERATING PROFIT	4	4,140	3,655
Interest Payable	5	483	702
PROFIT ON ORDINARY ACTIVITIES EFFORE TAXATION	6	3,657	2,953
Taxation	8	1,331	1,230
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		2,326	1,723
Proposed Dividend	10	235	105
RETAINED PROFIT FOR THE FINANCIAL YEAR		2,091	1,618

The notes on pages 6 to 15 form part of these Financial Statements.

# BALANCE SHEET

AS AT 31S1	CTOBE	R 1986			······································
	Notes	198 0003	36 £000	19 £000	85 £000
	Noces	LOOO	1000	LUUU	2000
FIXED ASSETS					
Tangible Assets					
Investment Properties	11	15		435	
Other Fixed Assets	12	65		578	
Investments	13	1.		1	
CURRENT ASSETS	,		81		1,014
Stocks and Work in Progress	14	13,380		13,064	
Debtors Reals	15	3,831		5,498	
Bank		15		-	
		17,226		18,562	
CREDITORS: Amounts falling due	7.0	0.50		30.000	
within one year	16	8,768		12,232	
NET CURRENT ASSETS			8,458		6,330
TOTAL ASSETS LESS CURRENT LIABILITIES			8,539		7,344
CREDITORS: Amounts falling due after			-,		.,
more than 1 year	17		2		339
Provision for Liabilities and Charges	18		62		147
6	<del> </del>		8,475	·· ·	6,858
			<del></del>	<del></del>	·
SHARE CAPITAL AND RESERVES	19	2			
Called up Thare Capital			770		770
Revaluation Reserves			-		259
Other Reserves			15		2
Profit and Loss Account			7,690		5,827
. 1			8,475	<del></del>	6,858
A			•		

J A Norgate

M T Bull

The notes on pages 6 to 15 form part of these Financial Statements

# TRENCHERWOOD NEW HOMES LIMITED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

YEAR ENDED 31 OCTOBER 1986			
SOURCE OF FUNDS	1986 £000	1985 £000	
Profit on ordinary activities before taxation	3,657	2,953	
Adjustment for items not involving the movement of funds:			
Depreciation of Tangible Fixed Assets	13	29	
TOTAL GENERATED FROM OPERATIONS	3,670	2,982	
FUNDS FROM OTHER SOURCES			
Proceeds on the sale of Tangible Fixed Assets Transfers of fixed assets to group companies	2 494	<b>13</b> ·	
TOTAL FUNDS FROM ALL SOURCES	4,166	2,995	
APPLICATION OF FUNDS			
Purchase of other Fixed Assets	43	46	
Purchase of Investment Properties	••	1	
Taxation and Group Relief	1,669	324	
Dividends Paid	79	68	
IOTAL APPLICATION OF FUNDS	1,791	439	
INCREASE IN WORKING CAPITAL	2,375	2,556	
ARISING FROM MOVEMENTS IN:			
Stock and Work in Progress	301	4,914	
Debtors	(1,667)	2,578	
reditors	(782)	(529)	
Bank Bank	4,508	(4,407)	
Cash	15		
	2,375	2,556	

The notes on pages 6 to 15 form part of these Financial Statements.

# NOTES TO THE FINANCIAL STATEMENTS

#### 1. ACCOUNTING POLICIES

a) Accounting Convention

The accounts have been prepared under the historical cost convention modified to include the revaluation of certain assets.

b) Turnover

Turnover represents the sales of new houses, completed commercial developments, and other invoiced income. Turnover is stated net of Value Added Tax.

c) Basis of Taking Profit

Profit is taken as follows:

- (i) New homes profit is taken when contracts are exchanged. A provision for after sales maintenance is made in respect of each unit.
- (ii) Commercial profit on commercial development is taken on legal completion of sale.
- d) Interest

Interest is charged as follows:

- (i) New homes developments: Interest on new homes developments is written off as it is incurred.
- (ii) Commercial and industrial developments:

  Interest on loans relating to commercial and industrial projects is included in work in progress until written off at the date of legal completion.
- (iii) Investment properties:
  Interest on development loans relating to investment properties is capitalised until substantially let. Interest on mortgages secured against the value of completed properties is written off as it is incurred.

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# NOTES TO THE FINANCIAL STATEMENTS

# le) Stock and Work in Progress

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Stock and work in progress is valued at the lower of cost and net realisable value. Cost includes an appropriate proportion of overheads.

### f) Tangible Fixed Assets

Freehold properties held as fixed assets are not depreciated, except where occupied by Group companies, where depreciation is provided at 2 per cent on cost or revaluation on a straight line basis.

All other items are depreciated on the reducing balance method at the following annual rates:

Plant 20 per cent
Fixtures and equipment 15 per cent
Motor vehicles 25 per cent
Show House fixtures & fittings 33 1/3 per cent

# g) Deferred Taxation

Deferred taxation has been provided at the current rate of taxation on differences arising from the inclusion of income and expenditure in taxation computations in different periods from those in which they are included in the financial statements except to the extent of timing differences where, in the opinion of the directors, it is reasonable to assume that they will not reverse and give rise to a taxation liability in the foreseeable future.

#### h) Revaluation Reserve

Surpluses on revaluation of properties held as fixed assets are credited to revaluation reserve.

### i) Ground Rents

Ground rents are valued at six years' net rents.

#### j) Leasing

- (i) Assets leased to third parties are not included in tangible assets but are shown as Debtors.
- (ii) Profits in respect of leasing contracts are apportioned to give a constant periodic return.

# NOTES TO THE FINANCIAL STATEMENTS

— <del></del>			
		1986 £000	1985 £000
3	TURNOVER		
	Turnover analysed over the Group's main activities:		
	Development Leasing rentals receivable	18,662 153	18,024 210
		18,815	18,234
•	OPERATING EXPENSES		
	Operating Expenses comprise:	, ;	<i>y</i>
	Marketing Costs Administrative Expenses	524 445	442 549
		969	991
•	OPERATING PROFIT		· · · · · · · · · · · · · · · · · · ·
	Operating Profit is stated after charging:		•
	Auditors Remuneration  Depreciation written off Tangible Assets	11 8	10 29
•	INTEREST PAYABLE		`
	Repayable on bank loans, overdrafts and other loans:		
`	Repayable within 5 years Wholly or partly repayable after 5 years Rental guarantees	453 15 15	544 49 109
	<u> </u>	483	702

# 3

# TRENCHERWOOD NEW HOMES LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION  Profit on ordinary activities before taxation analysed over the Group's main activities:  Development Leasing	1986 £000	1985 £000
TAXATION  Profit on ordinary activities before taxation analysed over the Group's main activities:  Development		
TAXATION  Profit on ordinary activities before taxation analysed over the Group's main activities:  Development	£000	£000
TAXATION  Profit on ordinary activities before taxation analysed over the Group's main activities:  Development		
taxation analysed over the Group's main activities:  Development		
	2 655	0 007
	3,655 2	2,925
	L	28
	<b>3,657</b>	2,953
DIRECTORS AND EMPLOYEES INFORMATION		
, plane - 1	}	
Directors:	-1	
Directors emoluments including		
pension contributions	`	126
	,	120
The Remuneration of directors, excluding pension contributions were as follows:		
Highest paid director	9	40
Scale of all directors remuneration:		
	No.	No.
£5001-£10000		
£15001-£10000 ·	l	ı
£30001-£35000		2
£35001-£40000	<b>-</b>	1
	_	1
From 1 November 1985 the remuneration directors of the holding company are incompany's accounts.	of directors cluded in a	, who are a charge to t
Staff Costs:	£000	£000
Wages and Salaries	101	200
Social Security Costs	101	200 14
Pension & Insurance Costs	-	20
	41	· · · · · · · · · · · · · · · · · · ·
0	111	234
Average Number of Persons Employed:	No.	No.
Average Number of Persons Employed: Administration	No. 16	No. 15

# TRENCHERWOOD NEW HOMES LIMITED NOTES TO THE FINANCIAL STATEMENTS

<del></del>			
			<u> </u>
		1986	
		£000	1985 £000
8.	TAXATION	^	
	Based on Profits for the year:	·	
	Corporation Tax at 37.1%	*	
	Group Relief	1,343	1,193
		80	89
		1,423	1,282
9	Corporation Tax in respect of prior years	(7)	(1)
		1,416	1,281
	Transfer from Deferred Taxation	(85)	(51)
	*	1,331	1,230
0.			
٠.	DIVIDEND		
	Interim Paid:	_	
	Final Proposed: (30.5 pence per share (1985 1	0.3p) 235	26 79
			3
	2 ·	235	105

# TRENCHERWOOD NEW HOMES LIMITED NOTES TO THE FINANCIAL STATEMENTS

1.	INVESTMENT PROPERTIES			*		
<del>.</del>			Freehold Completed £000		Total 0000	
	Cost or valuation at 1 November 1985 Additions Transfers to Group Companie Disposals	2 2 <b>5</b>	433 (433)	2 13 - -	435 13 (433)	
	At 31 October 1986		<u> </u>	15	15	
12.	OTHER FIXED ASSETS:		6			
		Freehold Iand & Buildings £000	Motor Vehicles £000	Plant Fixtures £000	Showhouse Fixtures & Fittings £000	Total £000
	Cost or valuation at 1 November 1985	514	99	14	· · · · · · · · · · · · · · · · · · ·	627
	Additions Disposals	 (514)	7 (68)	1 -	<b>41</b> -	49 (582)
	At 31 October 1986	-	38	15	41	94
	Depreciation at	10	34	5	-	49
	1 November 1985 Eliminated on disposals Charge for period	***	6	2	<b>-</b> 5	13
	Transfers to Group Companies	(10)	(23)	<u></u>	<u>&gt;</u>	(33
	At 31 October 1986	-	17	7	5	
	Net Book Values	•				
	At 1 November 1985	504	65	9		57
			21	8	36	6

# NOTES TO THE FINANCIAL STATEMENTS

		1986	1985
		£000	£000
13.	INVESTMENTS		
	Shares in Group Companies - at cost	ı	1.

The following companies were subsidiaries at the balance sheet date and are incorporated and operate in the United Kingdom and are wholly owned.

Bawncraig Limited
Chantmount Limited
Elmthorpe Construction Limited
Goldtrend Limited
Grandmount Limited
Ledgebray Limited
Medallion Homes Limited
Trencherwood Securities Limited

	14,166	13,270
Less: Progress payments on account	786	206

In accordance with the accounting policy on page 6, the following amount of interest is capitalised in Work in Progress £39,837.

# NOTES TO THE FINANCIAL STATEMENTS

		1986	1985
		£000	£000
i .	DEBTORS: Amounts falling due within		
•	one year		
	Finance Leases Receivable	165	308
	Trade Debtors	759	2,784
	Amounts owed by Group Companies	2,513	2,062
	Other Debtors	371	314
	Prepayments and accrued income	23	30
	,	3,831	5,498
	Finance Leases Receivable:		,
	Gross Obligations	173	330
	Finance Charges allocated to future period	8	22
		165	308
	· · · · · · · · · · · · · · · · · · ·		
	Current	76	121
	Non Current	89	187
		165	308
. 4	There is a fixed charge over a leasing agreem	ent to the va	lue of £58,000
	CTENTIONS. Amounts falling due within		
;.	CREDITORS: Amounts falling due within one year		
· .	one year	2,339	6,847
•	one year  Bank Overdrafts	2,339 335	6,847 272
, v	one year  Bank Overdrafts  Trade Creditors	335	
	one year  Bank Overdrafts  Trade Creditors  Corporation Tax		272
5.	one year  Bank Overdrafts Trade Creditors Corporation Tax Other Taxation and Social Security Costs	335 1,297	272 1,608
•	one year  Bank Overdrafts Trade Creditors Corporation Tax Other Taxation and Social Security Costs Amounts owed to Group Companies	335 1,297 21	272 1,608 34
5.	one year  Bank Overdrafts Trade Creditors Corporation Tax Other Taxation and Social Security Costs Amounts owed to Group Companies Other Creditors	335 1,297 21 3,319	272 1,608 34 2,506
<b>5.</b>	one year  Bank Overdrafts Trade Creditors Corporation Tax Other Taxation and Social Security Costs Amounts owed to Group Companies Other Creditors Accruals	335 1,297 21 3,319 1,047	272 1,608 34 2,506 463
	One year  Bank Overdrafts Trade Creditors Corporation Tax Other Taxation and Social Security Costs Amounts owed to Group Companies Other Creditors Accruals Hire Purchase Liabilities	335 1,297 21 3,319 1,047 171	272 1,608 34 2,506 463 396
	one year  Bank Overdrafts Trade Creditors Corporation Tax Other Taxation and Social Security Costs Amounts owed to Group Companies Other Creditors Accruals	335 1,297 21 3,319 1,047 171	272 1,608 34 2,506 463 396

# NOTES TO THE FINANCIAL STATEMENTS

			1986	1985	
			£000	£000	
17.	CREDITORS: Amounts falling due more than one year	after			
	Mortgage loans (These are secur Investment properties)	ed on	-	339	
	Hire Purchase Liabilities		2		
	,		2	339	
18.	DEFERRED TAXATION		-		
	The amount provided for deferre taxation is represented as fol				
	Capital Allowances in excess of depreciation provision		48	99	
	Short term timing differences	•	14	48	
			62	147	
,	The potential amount of deferre taxation not provided for is:	đ			
	Revaluation of investment proper	rties	<b>-</b>	145	
19.	SHARE CAPITAL AND RESERVES	Share Capital £000	Revaluation and Other Reserves £000	Profit and Loss Account £000	Total £000
	31 October 1985	770	261	5,827	6,858
	Profit for the Year		-	2,091	2,091
ı	Transferred to Group Company Valuation of ground rents	-	(487) 13	-	(487) 13
	Transferred to revenue reserves		228	(228)	-
	31 October 1986	770	15	7,690	8,475

The authorised share capital of the Company is 800,000 ordinary shares of £1 each.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 20. DIRECTORS INTERESTS

On 29th January 1986 Mr and Mrs B P Eighteen entered into a contract with the company for the construction of a house in the sum of £86,000. £17,000 of additional work has been on normal trading terms, of which £5,500 was outstanding at the year end.

#### 21. GUARANTEES

The company has entered arrangements with certain of the group's bankers whereby there are unlimited cross guarantees.

#### 22. CAPITAL COMMITMENTS

The company had no capital commitments.

#### 23. PENSION SCHEME

The Group has a contributory pension scheme which is based on a fixed percentage of salary.

### 24. HOLDING COMPANY

The holding company of Trencherwood New Homes Limited is Trencherwood PLC, a company incorporated in the United Kingdom.

## 25. CONTINGENCIES

There are contingent liabilities in respect of rental guarantees not provided for in the financial statements totalling £6,000.

The company has in the normal course of business entered into counter indemnities and bonds.

# REPORT OF THE AUDITORS

# REPORT OF THE AUDITORS TO THE MEMBERS OF TRENCHERWOOD NEW HOMES LIMITED

We have audited the Financial Statements set out on pages 3 to 15 in accordance with approved Auditing Standards.

In our opinion the Financial Statements, which have been prepared under the historical cost convention, as modified by the revaluation of certain assets, give a true and fair view of the state of affairs of the Company at 31 October 1986 and of the profit and source and application of funds for the year then ended and comply with the Companies Act 1985.

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Hous Volls
HAINES WATTS
CHARTERED ACCOUNTANTS

READING

Finis

13 February 1987