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# International Clothing Designs (Holdings) Limited

Report and Accounts

Year Ended 31 July 1997

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### **Company Information**

**Directors** 

P M Foster

J Macaulay C D'Cruze

Secretary

J Macaulay

**Company Number** 

895642

Registered Office

2 Milman's Street

Kings Road London SW10 0DA

**Auditors** 

H W Fisher & Company

Acre House

11-15 William Road

London NW1 3ER

**Bankers** 

The Hongkong and Shanghai Banking

Corporation Limited

PO Box 757 6 Arthur Street

London EC4R 9HS

### Report of the Directors

The Directors present their report and accounts for the year ended 31 July 1997.

### **Principal Activity**

The principal activity of the Company and Group continues to be the sale and distribution of clothing and accessories.

### Results and Dividends

Consolidated Operating Profit on existing activities showed a considerable improvement over last year and after finance charges left a profit of £72,000. The Directors do not recommend the payment of a dividend (1996: NIL).

The Directors believe that the benefits of the Group's investment in expansion, both organically and by acquisition, will result in improved profitability in the coming year.

### Directors and their Interests

The Directors during the year and their interests in the share capital of the Company were as follows:

	Ordinary Sh 31 July 1997	ares of £1 each 1 August 1996
P M Foster (resigned 21 November 1997)	NIL	NIL
J Macaulay	NIL	NIL
Redee	mable Preference S 31 July 1997	Shares of £1 each 1 August 1996
P M Foster (resigned 21 November 1997)	NIL	NIL
J Macaulay	NIL	NIL

Mr. Christopher D'Cruze was appointed as a director of the Company on the 9th September 1997.

### **Close Company**

In the opinion of the Directors the Company is a close company within the meaning of the Income and Corporation Taxes Act 1988.

### **Auditors**

A resolution proposing the re-appointment of H W Fisher & Company as auditors will be put to the members at the next Annual General Meeting.

On behalf of the Board

J. A. Macaulay

Director

Dated: 2, January 1998

### Statement of Directors' Responsibilities

Company law requires the Directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company and the Group at the end of the financial year and of the profit or loss of the Group for that period.

In preparing those accounts, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the accounts on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Report of the Auditors to the Members of International Clothing Designs (Holdings) Limited

We have audited the accounts on pages 4 to 20 which have been prepared under the accounting policies set out on pages 8 and 9.

### Respective Responsibilities of Directors and Auditors

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As described on page 2, the Company's Directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and report our opinion to you.

### **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the accounts and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall accuracy of the presentation of the information in the accounts.

### **Opinion**

In our opinion the accounts give a true and fair view of the state of affairs of the Company and the Group at 31 July 1997 and of the loss of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

H W Fisher & Company

Chartered Accountants
Registered Auditor
Acre House
11-15 William Road
London

NW1 3ER

Dated: 2, January 1794

INTERNATIONAL CLOTHING DESIGNS (HOLDINGS) LIMITED AND SUBSIDIARY COMPANIES

## Consolidated Profit and Loss Account for the Year Ended 31 July 1997

	Notes	1997 £'000	1996 £'000
Turnover	2	2 000	2 000
Continuing operations Cost of sales		50,697 (41,535)	56,094 (45,714)
Gross Profit		9,162	10,380
Distribution costs Administrative expenses		(245) (7,910)	(516) (8,917)
		(8,155)	(9,433)
Operating Profit / (Loss)		1,007	947
Amortisation of intangible assets		(266)	(258)
Operating Profit / (Loss)	·	741	689
Interest payable (net)		(669)	(734)
Profit(Loss) on Ordinary Activities before Ta	xation 3	72	(45)
Tax on Profit/(Loss) on Ordinary Activities	4	(47)	76
Profit on Ordinary Activities after Taxation		25	31
Minority interests		(70)	(59)
Retained Loss for the Financial Year	13	(45)	(28)

There are no recognised gains and losses other than those passing through the profit and loss account.

### Consolidated Balance Sheet at 31 July 1997

	Notes	1997	1996
Fixed Assets		£'000	£,000
Intangible assets	5	1.075	2 241
Tangible assets	5 6	1,975 1,276	2,241
Investments	V	60	1,485
•			
		3,311	3,726
Current Assets			
Stocks	8	4,736	3,321
Debtors	9	10,801	9,933
Cash at bank and in hand	ŕ	1,188	619
		•	
Craditors (amounts falling due sui	<b>4h:</b>	16,725	13,873
Creditors (amounts falling due wi	thin one year) 10	(18,958)	(15,079)
Net Current Liabilities		(2,233)	(1,206)
Total Assets less Current Liabilitie	es	1,078	2,520
Creditors (amounts falling due aft	er more 11	(38)	(1,545)
Net Assets	ne year)		
Net Assets		1,040	975
		<del></del>	
Capital and Reserves			
Called up share capital	13 / 14	1,665	1,665
Profit and loss account	13	(858)	(843)
Shareholders' Funds	13	807	822
Equity interests		(848)	(833)
Non-equity interests		1,655	1,655
Minority interests		233	153
•		1.040	075
		1,040	975
		<del></del>	

Approved by the Board and signed on its behalf on 2, January 1994 by

Macaday

J. A. Macaulay - Director

## INTERNATIONAL CLOTHING DESIGNS (HOLDINGS) LIMITED

### Balance Sheet at 31 July 1997

	Notes	1997	1996
Fixed Assets		£'000	£'000
Tangible assets	6	40	36
Investments	7	1,066	1,131
			<del></del>
		1,106	1,167
Current Assets		<del></del>	
Stocks	8	3,639	1,340
Debtors	9	7,075	6,604
Cash at bank and in hand		-	-
		11.064	
Creditors (due within one year)	10	11,264 (9,406)	7,944
and within the year)	10	(9,400)	(5,131)
Net Current Assets		1,858	2,813
		<del></del>	
Creditors (amounts falling due after more	11	_	(1,500)
than one year)			
Net Assets		2,414	2,480
		====	===
Capital and Reserves			
Called up share capital	13 / 14	1,665	1,665
Profit and loss account	13	749	815
Showsholdows? From Ja	10		
Shareholders' Funds	13	2,414	2,480
Equity interests		759	825
Non-equity interests		1,655	1,655
		<del></del>	
		2,414	2,480
Ammunuli di D. I. I. I.			

Approved by the Board and signed on its behalf on 21 Jany 1236 by

VM acanlay

J. A. Macaulay - Director

### **SUBSIDIARY COMPANIES** Consolidated Cash Flow Statement for the Year Ended 31 July 1997 Notes 1997 1996 £'000 £'000 Net Cash Inflow from **Operating Activities** 15 1,054 1,684 Returns on Investments and Servicing of Finance Interest received 49 146 Interest paid (718)(901)Net cash Outflow from returns on investments and servicing of finance (669)(755)**Taxation** Refund of corporation tax received 102 Capital expenditure and financial investment Sales of fixed assets 61 151 Purchase of fixed assets (218)(1,024)Purchase of intangible assets (17)Purchase of investments (60)Net cash outflow from investing activities (217)(890)Net Cash Inflow before Financing 270 39 Financing Secured bank loan advanced 1,285 Repayment of secured bank loan (500)(285)Capital element of hire purchase and finance lease repayments (60)(58)Net (Outflow)/Inflow from Financing (560)942 Increase in Cash and Cash Equivalents (290)981

**DESIGNS** 

(HOLDINGS)

LIMITED

**AND** 

INTERNATIONAL

**CLOTHING** 

### Notes to the Accounts for the Year Ended 31 July 1997

### 1. Accounting Policies

### a) Basis of Preparation

The accounts have been prepared under the historical cost convention in accordance with applicable accounting standards.

### b) Consolidation

The Group accounts include the accounts of the Company and its subsidiary companies to the extent of the Group's interest in those companies, made up to 31 July 1997.

No profit and loss account is presented for the Company as permitted by Section 230 of the Companies Act 1985.

### c) Depreciation of Tangible Fixed Assets

Depreciation is provided to write off the cost, less estimated residual value, of each asset over its expected useful life, as follows:

Short leasehold property

over the period of the lease

Fixtures, fittings and equipment

at 25% on a reducing balance basis and at 25% and 33.33% on a straight line basis

Motor vehicles

at 25% on a reducing balance basis and

33.33% on a straight line basis

#### d) Goodwill

Goodwill arising on acquisitions made after 1 August 1993 is amortised on a straight line basis over its expected useful economic life of 10 years. Goodwill on previous acquisitions is amortised over 15 years.

### e) Trade Marks

Amortisation has been charged to write off the cost over the expected useful life which is considered to be ten years.

### f) Deferred Taxation

Deferred taxation is provided at the anticipated tax rates on timing differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the accounts, to the extent that it is probable that a liability or asset will crystallise in the future.

### g) Stocks

Stocks are stated at the lower of cost and net realisable value. The purchase cost of raw materials is calculated on a first in first out basis. The cost of work in progress includes an appropriate proportion of manufacturing overheads.

### h) Design Expenditure

Expenditure on new designs is written off in the year in which it is incurred.

### Notes to the Accounts for the Year Ended 31 July 1997

### 1. Accounting Policies (cont'd)

### i) Foreign Currencies

Transactions on trading accounts have been accounted for at the exchange rate at the date of the transaction. Assets and liabilities have been converted at the rate ruling on the balance sheet date unless covered by a forward currency contract, when the contracted rate is used.

#### j) Finance Leases and Hire Purchase Contracts

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their useful lives. The interest element of the rental obligation is charged to the profit and loss account on a basis which gives a constant rate of charge on the net liability outstanding.

Rental payments under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

### k) Pensions

Pension payments are written off to the profit and loss account in the year in which they are incurred.

#### 2. Turnover

Turnover comprises sales of clothing and accessories and fees from freight forwarding services, arising in the following geographical markets:

1007

1006

	50,697	56,094
Rest of World	5,454	4,683
Rest of Europe	1,662	6,230
United Kingdom Rest of Furone	43,581	45,181
	£'000	£'000
	1997	1996

### 3. (a) Profit/(Loss) on Ordinary Activities before Taxation

The Profit/(Loss) on ordinary activities before taxation is stated after charging/(crediting) the following amounts:

		1997	1996
	•	£'000	£,000
Depreciation	<ul><li>tangible assets</li><li>assets held under finance leases</li></ul>	320	320
	and hire purchase agreements	33	33
Amortisation	- intangible assets	258	258
Operating lease	rentals		
	- Plant & Machinery	5	5
	- Other assets	313	496
Auditors' remu	neration	71	66
(Profit) on sale	of fixed assets	(3)	(3)

### Notes to the Accounts for the Year Ended 31 July 1997

### 3. (a) Loss on Ordinary Activities before Taxation (cont'd)

Interest payable	interest	pavable (	on:
------------------	----------	-----------	-----

711 7	872 8
718 (49)	880 (146)
669	734
1997 £'000	1996 £'000
116	150
78 —	78 —
Number	Number
1 - - =	1 1 1
1997 £'000	1996 £'000
5,286 406 57	5,132 465 70
5,749	5,667
was: Number	Number
196	199 —
	7 718 (49) 669 1997 £'000 116 78 8 Number 1 1997 £'000 5,286 406 57 5,749 was: Number

### (iii) Pensions

The Group made payments of £57,000 (1996 £70,000) to private money purchase pension schemes for the benefit of certain employees.

### Notes to the Accounts for the Year Ended 31 July 1997

4.	•	Tax	on	loss	on	Ordinary	Activities
----	---	-----	----	------	----	----------	------------

	1997	1996
	£'000	£'000
UK Corporation Tax at 33%	-	-
Overseas Corporation Tax at 16.5%	(47)	(31)
Over/(Under) provision in prior years	- -	107
	(47)	76

### 5. Intangible Assets

The Group

The Group		<b></b> •	
	Goodwill £'000	Trade marks £'000	Total £'000
Cost			
At 1 August 1996	3,000	37	3,037
At 31 July 1997	3,000	37	3,037
Amortisation			
At 1 August 1996 Charge	786 254	10 12	796 266
At 31 July 1997	1,040	22	1,062
Net Book Value 1997	1,960	15	1,975
Net Book Value 1996	2,214	<u></u>	2,241
	<del></del> ,		

Notes to the Accounts for the Year Ended 31 July 1997

### 6. Tangible Assets

### (a) The Group

Cost or Valuation	Short leasehold property £'000	Fixtures, fittings and equipment £'000	Motor vehicles £'000	Total £'000
At 1 August 1996	790	1,016	476	2,282
Additions	30	155	130	315
Disposals	(23)	(84)	(232)	(339)
At 31 July 1997	797	1,087	374	2,258
Depreciation				
At 1 August 1996	137	463	197	797
Charge	111	232	78	421
Disposals	(9)	(68)	(159)	(236)
At 31 July 1997	239	627	116	982
Net Book Value 1997	558	460	258	1,276
				====
Net Book Value 1996	653	553	279	1,485
				===

The net book value of group tangible fixed assets includes £126,000 (1996 £155,000) in respect of assets held under finance leases and hire purchase contracts.

There were no commitments for capital expenditure either authorised or contracted for at the balance sheet date.

Notes to the Accounts for the Year Ended 31 July 1997

### 6. Tangible Assets (cont'd)

### (b) The Company

тие Сотрину	Fixtures, fittings and equipment £'000	Motor vehicles £'000	Total £'000
Cost	•		
At 1 August 1996 Additions Disposals	56 11	11	56 22
At 31 July 1997	<u>67</u>	11	78
Depreciation			
At 1 August 1996 Charge Disposals	20 17	1	20 18
At 31 July 1997	<u>37</u>	1	38
Net Book Value 1997	30	10	40
Net Book Value 1996	36	- -	36

There were no commitments for capital expenditure either authorised or contracted for at the balance sheet date.

## Notes to the Accounts for the Year Ended 31 July 1997

7.	Investments			
(a)	The Group			
` ,	•	Subsidiary	Other	Total
		Companies	Investments	
	•	£'000	£'000	£'000
	At 1 August 1996	-	-	-
	Additions	-	60	60
	At 31 July 1997	**	60	60
(b)	The Company			
(-)		Subsidiary	Other	Total
		Companies	Investments	
		£'000	£,000	£'000
	At 1 August 1996 and 31 July 1997	1,006	_	1,006
	Additions	1,000	60	60
	Additions			
	At 31 July 1997	1,006	60	1,066
	At 31 July 1997	====	====	====
		Proj	portion	
	Name of Subsidiary Company	, E	Held Tradii	ng activity
	The Associated Clothing Company Lir	nited 7	75% Clothi	ng
	Associated Clothing Company (Hong F			_
	Baby Face Limited		75% Clothi	•
	Bi-Axident Limited		76% - Clothi	_
	Jump Limited*		00% Clothi	•
	Farbex Limited			nt forwarding
	Garment Care Processing Services Lin		<del>.</del> .	ing Processing
	(formerly ICD(Three) Limited)			
	Helium Limited	* 1	00% Cloth	ing
•	Milmans (One) Limited		00% Cloth	_
		_		gement services
	Melmart of London Limited	* 1	00% Cloth	_
	The Nashville Corporation Limited		00% Cloth	•
	Pamplemousse Limited		00% Cloth	_
	Tapestry Design Company Limited		00% Cloth	-
	Urban Tribe Limited		00% Cloth	•
	# Win 2000 2000	-		J

( \* = Indirectly held )

#### INTERNATIONAL **CLOTHING** (HOLDINGS) **DESIGNS LIMITED AND SUBSIDIARY COMPANIES**

### Notes to the Accounts for the Year Ended 31 July 1997

#### 7. Investments (cont'd)

All holdings are of ordinary share capital and all companies are incorporated in England except Associated Clothing Company (Hong Kong) Limited a company incorporated in Hong Kong. None of the investments are listed.

#### 8. **Stocks**

	1	1997		1996	
	Group £'000	Company £'000	Group £'000	Company £'000	
Raw materials	96	-	97	_	
Work in progress	623	-	1,411	-	
Finished goods	4,017	3,639	1,813	1,340	
	4,736	3,639	3,321	1,340	
Debtors		<del></del>			

### 9.

	1997		1	1996	
	Group	Company	Group	Company	
	£'000	£'000	£'000	£'000	
Trade debtors	8,616	3,109	7,215	1,545	
Owed by group companies	_	3,377	-	4,280	
Other debtors	1,448	386	2,080	670	
Prepayments and accrued income	726	203	531	109	
Corporation tax refundable	11	-	107	-	
			<del></del>		
	10,801	7,075	9,933	6,604	

### Notes to the Accounts for the Year Ended 31 July 1997

## 10. Creditors (due within one year)

	1997		1	996
	Group	Company	Group	Company
	£'000	£'000	£'000	£'000
Bank loans (secured)	500	500	500	500
Bank overdrafts (secured)	5,824	1,416	4,965	317
Current portion of financing	•	•	.,.	51.
obligations (Note 12)	48	_	49	_
Trade creditors	9,921	4,782	8,048	2,820
Due to group companies	· -	1,001	-	1,056
Other taxes & social security	245	12	265	30
Other creditors	1,108	991	306	11
Accruals	1,238	704	913	397
Corporation tax payable	74	-	33	-
	18,958	9,406	15,079	5,131
			=	

Bank loans & overdrafts are secured by a fixed and floating charge over the Group's present and future assets together with intercompany guarantees.

## 11. Creditors (due after more than one year)

	1997		1996	
	Group	Company	Group	Company
	£'000	£'000	£'000	£'000
Obligations under finance leases and			-	
hire purchase contracts (Note 12)	38	_	45	_
Bank Loan(Secured)	_	-	500	500
Other Creditors	-	-	1,000	1,000
	38	-	1,545	1,500
		====		

Notes to the Accounts for the Year Ended 31 July 1997

## 12. Obligations under Finance Leases and Hire Purchase Contracts

	1997		1996	
	Group	Company	Group	Company
	£'000	£'000	£'000	£'000
Current obligations	48	-	49	_
Repayable between two to five years	38	-	45	-
				_
	86	-	94	-
		=	==	_

### 13. Reconciliation of Movements in Shareholders' Funds

	Issued share	Profit and	
	capital	loss account	Total
	£'000	£'000	£'000
The Group			
Balance at 1 August 1996	1,665	(843)	822
Loss for the year	-	(45)	(45)
Exchange gain on retranslation of		30	30
brought forward reserves			
Balance at 31 July 1997	1,665	(858)	807
mi c		<del></del>	<del></del>
The Company			
Balance at 1 August 1996	1,665	815	2,480
Profit for the year	-	(66)	(66)
·			
Balance at 31 July 1997	1,665	749	2,414

### Notes to the Accounts for the Year Ended 31 July 1997

### 14. Share Capital

- · · <b>K</b> - · · · ·		
	1997	1996
	£'000	£'000
Authorised:		
10,000 Ordinary shares of £1 each	10	10
1,655,000 Redeemable preference shares of £1 each	1,655	1,655
	1,665	1,665
Allotted and fully paid:		
9,999 Ordinary shares of £1 each	10	10
1,655,000 Redeemable preference shares of £1 each	1,655	1,655
	1 665	1 665
	1,665	1,665

The holders of the redeemable preference shares have the right to receive a dividend of 7% per annum, payable half yearly in arrears on a cumulative basis, and no voting rights other than on matters relating to them. The dividends payable in the year ended 31 July 1997 were waived by the holders of the shares. The rights attached to the preference shares have been varied such that they are now not redeemable until 31 July 2007 at the request of the shareholders, but the company may redeem all or any of the shares at any time. If the company is wound-up, the holders of the redeemable preference shares will be entitled to repayment of the capital paid up, in which circumstances they will rank in priority to ordinary shares.

# 15. Reconciliation of Operating Profit/(Loss) to Net Cash Inflow from Operating Activities

	1997	1996
	£'000 -	£'000
Operating profit / (Loss)	<b>7</b> 41	689
Depreciation and amortisation	687	628
Profit on sale of tangible fixed assets	(3)	(3)
Decrease in stocks	(1,415)	691
Decrease / (Increase) in debtors	(966)	1,770
(Decrease)/Increasein creditors	(1,980)	(2,091)
Exchange difference retranslating b/fwd reserves	30	_
Net cash inflow from operating activities	1,054	1,684

#### INTERNATIONAL **CLOTHING DESIGNS** (HOLDINGS) LIMITED **AND** SUBSIDIARY COMPANIES Notes to the Accounts for the Year Ended 31 July 1997 16. Reconciliation of net cash flow to movement in debt 1997 1996 £'000 £'000 Increase in cash (290)981 Secured long term bank loan advance (1,285)Repayment of secured long term bank loan 500 285 Capital element of hire purchase and finance leases 60 58 Change in net debt resulting from cash flows 270 39 New finance leases (52)(93)Movement in net debt 218 (54)Net debt at 1 August 1996 (5,440)(5,386)Net debt at 31 July 1997 (5,222)(5,440)17. Analysis of net debt At 1 August 1996 Cash Flow Non-cash At 31 march 1997 changes £'000 £'000 £'000 £'000 Cash at bank and in hand 619 569 1,188 Bank overdrafts (4,965)(859)(5,824)(290)Debt due within one year (500)500 (500)(500)Debt due after one year (500)500 Hire purchase and finance leases (94)60 (52)(86)560 (5,440)(52)270 (5,222)

Notes to the Accounts for the Year Ended 31 July 1997

### 18. Operating Lease Commitments

The Group had annual commitments under non-cancellable operating leases in respect of leasehold property as set out below:

·	1997	1996
	£'000	£'000
Expiry within one year	62	-
Expiring between two and five years	-	171
Expiring in over five years	317	258
	379	429

### 19. RELATED PARTY TRANSACTIONS

The group entered into the following transactions with related parties during the year

Related party	Relationship	Nature of transaction	Balance at 31 July 1997 £'000	Value of transactions £'000
Farbex Limited	Associated company	Purchase of services	177	(472)
ACC Limited	Associated Company	Sale of garments	618	74
NV Productions Limited	Company under common control	Sale of garments	354	644
ACC (HK) Limited	Company under common control	Purchase of garments	(56)	(61)
C&S Productions Limited	Company under common control	Sale of garments Purchase of garments	(3,246)	936 (11,336)
IGS (Holdings) Limited	Company under common control	Sale of garments	1	183