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International Clothing Designs (Holdings) Limited

Report and Accounts

Year Ended 31 July 1997

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Company Information

Directors

P M Foster

J Macaulay C D'Cruze

Secretary

J Macaulay

Company Number

895642

Registered Office

2 Milman's Street

Kings Road London SW10 0DA

Auditors

H W Fisher & Company

Acre House

11-15 William Road

London NW1 3ER

Bankers

The Hongkong and Shanghai Banking

Corporation Limited

PO Box 757 6 Arthur Street

London EC4R 9HS

Report of the Directors

The Directors present their report and accounts for the year ended 31 July 1997.

Principal Activity

The principal activity of the Company and Group continues to be the sale and distribution of clothing and accessories.

Results and Dividends

Consolidated Operating Profit on existing activities showed a considerable improvement over last year and after finance charges left a profit of £72,000. The Directors do not recommend the payment of a dividend (1996: NIL).

The Directors believe that the benefits of the Group's investment in expansion, both organically and by acquisition, will result in improved profitability in the coming year.

Directors and their Interests

The Directors during the year and their interests in the share capital of the Company were as follows:

	Ordinary Shares of £1 each 31 July 1997 1 August 1	
P M Foster (resigned 21 November 1997)	NIL	NIL
J Macaulay	NIL	NIL
Redeen	nable Preference Sh 31 July 1997	nares of £1 each 1 August 1996
P M Foster (resigned 21 November 1997)	NIL	NIL
J Macaulay	NIL	NIL

Mr. Christopher D'Cruze was appointed as a director of the Company on the 9th September 1997.

Close Company

In the opinion of the Directors the Company is a close company within the meaning of the Income and Corporation Taxes Act 1988.

Auditors

A resolution proposing the re-appointment of H W Fisher & Company as auditors will be put to the members at the next Annual General Meeting.

On behalf of the Board

Yacarlay

J. A. Macaulay

Director

Dated: 21 January 1998

Statement of Directors' Responsibilities

Company law requires the Directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company and the Group at the end of the financial year and of the profit or loss of the Group for that period.

In preparing those accounts, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the accounts on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the Auditors to the Members of International Clothing Designs (Holdings) Limited

We have audited the accounts on pages 4 to 20 which have been prepared under the accounting policies set out on pages 8 and 9.

Respective Responsibilities of Directors and Auditors

As described on page 2, the Company's Directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and report our opinion to you.

Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the accounts and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall accuracy of the presentation of the information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the Company and the Group at 31 July 1997 and of the loss of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

H W Fisher & Company

Chartered Accountants

Registered Auditor

Acre House

11-15 William Road

London

NW13ER

Dated: 21 January 1998

Consolidated Profit and Loss Account for the Year Ended 31 July 1997

	Notes	1997 £'000	1996 £'000
Turnover	2	2000	2 000
Continuing operations Cost of sales		50,697 (41,535)	56,094 (45,714)
Gross Profit		9,162	10,380
Distribution costs Administrative expenses		(245) (7,910)	(516) (8,917)
		(8,155)	(9,433)
Operating Profit / (Loss)		1,007	947
Amortisation of intangible assets		(266)	(258)
Operating Profit / (Loss)		741	689
Interest payable (net)		(669)	(734) ——
Profit(Loss) on Ordinary Activities before Taxation	on 3	72	(45)
Tax on Profit/(Loss) on Ordinary Activities	4	(47)	76
Profit on Ordinary Activities after Taxation		25	31
Minority interests		(70)	(59)
Retained Loss for the Financial Year	13	(45)	(28)

There are no recognised gains and losses other than those passing through the profit and loss account.

Consolidated Balance Sheet at 31 July 1997

	Notes	1997	1996
Fixed Assets		£'000	£'000
Intangible assets Tangible assets	5 6	1,975 1,276	2,241 1,485
Investments		60	-, 100
		3,311	3,726
			3,720
Current Assets			
Stocks	8	4,736	3,321
Debtors	、 9	10,801	9,933
Cash at bank and in hand		1,188	619
		16,725	13,873
Creditors (amounts falling due within one	y ear) 10	(18,958)	(15,079)
Net Current Liabilities		(2,233)	(1,206)
Total Assets less Current Liabilities		1,078	2,520
Creditors (amounts falling due after more	11	(38)	(1,545)
Net Assets		1,040	975
			
Capital and Reserves			
Called up share capital	13 / 14	1,665	1,665
Profit and loss account	13	(858)	(843)
Shareholders' Funds	13	807	822
Equity interests		(848)	(833)
Non-equity interests		1,655	1,655
Minority interests		233	153
·		1,040	975
		=======================================	=

Approved by the Board and signed on its behalf on 21 January 1998 by

Macaulay

J. A. Macaulay - Director

INTERNATIONAL CLOTHING DESIGNS (HOLDINGS) LIMITED

Balance Sheet at 31 July 1997

			-
	Notes	1997	1996
Fixed Assets		£,000	£'000
Tangible assets	6	40	36
Investments	7	1,066	1,131
		1,106	1,167
Current Assets		<u></u>	
Stocks	8	2.620	1.040
Debtors	9	3,639	1,340
Cash at bank and in hand		7,336	6,604
			
		10,975	7,944
Creditors (due within one year)	10	(8,812)	(5,131)
Net Current Assets		2,163	2,813
Creditors (amounts falling due after more	11	(990)	(1,500)
than one year)			
Net Assets		2,279	2,480
			===
Capital and Reserves			
Called up share capital	13 / 14	1,665	1,665
Profit and loss account	13	614	815
Shareholders' Funds	13	2,279	2,480
Equity interests		624	825
Non-equity interests		1,655	1,655
		2,279	2,480
			=, 100
Approved by the Board and signed on its			

Approved by the Board and signed on its behalf on 21 January 1998 by

J. A. Macaulay - Director

INTERNATIONAL **CLOTHING DESIGNS** (HOLDINGS) LIMITED AND SUBSIDIARY COMPANIES Consolidated Cash Flow Statement for the Year Ended 31 July 1997 Notes 1997 1996 £'000 £'000 Net Cash Inflow from **Operating Activities** 15 1,054 1,684 Returns on Investments and Servicing of Finance Interest received 49 146 Interest paid (718)(901)Net cash Outflow from returns on investments and servicing of finance (669)(755)**Taxation** Refund of corporation tax received 102 Capital expenditure and financial investment Sales of fixed assets 61 151 Purchase of fixed assets (218)(1,024)Purchase of intangible assets (17)Purchase of investments (60)Net cash outflow from investing activities (217)(890)Net Cash Inflow before Financing 270 39 Financing Secured bank loan advanced 1,285 Repayment of secured bank loan (500)(285)Capital element of hire purchase and finance lease repayments (60)(58)Net (Outflow)/Inflow from Financing (560)942 Increase in Cash and Cash Equivalents (290)981

Notes to the Accounts for the Year Ended 31 July 1997

1. Accounting Policies

a) Basis of Preparation

The accounts have been prepared under the historical cost convention in accordance with applicable accounting standards.

b) Consolidation

The Group accounts include the accounts of the Company and its subsidiary companies to the extent of the Group's interest in those companies, made up to 31 July 1997.

No profit and loss account is presented for the Company as permitted by Section 230 of the Companies Act 1985.

c) Depreciation of Tangible Fixed Assets

Depreciation is provided to write off the cost, less estimated residual value, of each asset over its expected useful life, as follows:

Short leasehold property

- over the period of the lease

Fixtures, fittings and equipment

at 25% on a reducing balance basis and at 25% and 33.33% on a straight line basis

Motor vehicles

at 25% on a reducing balance basis and

33.33% on a straight line basis

d) Goodwill

Goodwill arising on acquisitions made after 1 August 1993 is amortised on a straight line basis over its expected useful economic life of 10 years. Goodwill on previous acquisitions is amortised over 15 years.

e) Trade Marks

Amortisation has been charged to write off the cost over the expected useful life which is considered to be ten years.

f) Deferred Taxation

Deferred taxation is provided at the anticipated tax rates on timing differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the accounts, to the extent that it is probable that a liability or asset will crystallise in the future.

g) Stocks

Stocks are stated at the lower of cost and net realisable value. The purchase cost of raw materials is calculated on a first in first out basis. The cost of work in progress includes an appropriate proportion of manufacturing overheads.

h) Design Expenditure

Expenditure on new designs is written off in the year in which it is incurred.

Notes to the Accounts for the Year Ended 31 July 1997

1. Accounting Policies (cont'd)

i) Foreign Currencies

Transactions on trading accounts have been accounted for at the exchange rate at the date of the transaction. Assets and liabilities have been converted at the rate ruling on the balance sheet date unless covered by a forward currency contract, when the contracted rate is used.

j) Finance Leases and Hire Purchase Contracts

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their useful lives. The interest element of the rental obligation is charged to the profit and loss account on a basis which gives a constant rate of charge on the net liability outstanding.

Rental payments under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

k) Pensions

Pension payments are written off to the profit and loss account in the year in which they are incurred.

2. Turnover

Turnover comprises sales of clothing and accessories and fees from freight forwarding services, arising in the following geographical markets:

	1997	1996
	£'000	£'000
United Kingdom	43,581	45,181
Rest of Europe	1,662	6,230
Rest of World	5,454	4,683
	50,697	56,094

3. (a) Profit/(Loss) on Ordinary Activities before Taxation

The Profit/(Loss) on ordinary activities before taxation is stated after charging/(crediting) the following amounts:

		1997	1996
		£'000	£'000
Depreciation	- tangible assets	320	320
	- assets held under finance leases		
	and hire purchase agreements	33	33
Amortisation	- intangible assets	258	258
Operating leas	e rentals		
	- Plant & Machinery	5	5
	- Other assets	313	496
Auditors' remu	neration	71	66
(Profit) on sale	of fixed assets	(3)	(3)
			

Notes to the Accounts for the Year Ended 31 July 1997

3. (a) Loss on Ordinary Activities before Taxation (cont'd)

	Bank loans, overdrafts and other loans repayable within five years Finance lease charges	711	872 8
	Interest receivable	718 (49)	880 (146)
	Net interest payable	669	734
3.(b)	Directors' Emoluments and Staff Costs		
(i)	Directors' emoluments	1997 £'000	1996 £'000
	Remuneration for management services		
	(including pension contributions and benefits in kind)	116 —	150
	Remuneration of the Chairperson and highest paid Director	78 	78
	Emoluments of the Directors, excluding pension contributions, were within the following scales:	Number	Number
	£ NIL - £5,000	_	1
	£35,001 - £40,000	1	-
	£60,001 - £65,000	-	1
	£75,001 - £80,000	- =	1 =
(ii)	Employee costs during the year:	1997 £'000	1996 £'000
	Wages and salaries	5,286	5,132
	Social security costs	406	465
	Other pension costs	57	70
		5,749	5,667
	The average monthly number of employees during the year was Number	: Number	
	Selling, distribution and administration	196	199
(iii)	Pensions		 _

(iii) Pensions

The Group made payments of £57,000 (1996 £70,000) to private money purchase pension schemes for the benefit of certain employees.

Notes to the Accounts for the Year Ended 31 July 1997

4. Tax on loss on Ordinary Activities

	1997	1996
	£'000	£'000
UK Corporation Tax at 33%	-	_
Overseas Corporation Tax at 16.5%	(47)	(31)
Over/(Under) provision in prior years	-	107
	(47)	76
		

5. Intangible Assets

The Group

Cost	Goodwill £'000	Trade marks £'000	Total £'000
At 1 August 1996	3,000	37	3,037
At 31 July 1997	3,000	37 ==	3,037
Amortisation			
At 1 August 1996 Charge	786 254	10 12	796 266
At 31 July 1997	1,040	22 —	1,062
Net Book Value 1997	1,960	15	1,975
Net Book Value 1996	2,214	27 	2,241

Notes to the Accounts for the Year Ended 31 July 1997

6. Tangible Assets

(a) The Group

	Short	Fixtures,		
	leasehold	fittings and	Motor	
	property	equipment	vehicles	Total
	£'000	£'000	£'000	£,000
Cost or Valuation				
At 1 August 1996	790	1,016	476	2,282
Additions	30	155	130	315
Disposals	(23)	(84)	(232)	(339)
At 31 July 1997	7 97	1,087	374	2,258
-				
Depreciation				
At 1 August 1996	137	463	197	797
Charge	111	232	78	421
Disposals	(9)	(68)	(159)	(236)
At 31 July 1997	239	627	116	982
	• =	===		===
Net Book Value 1997	558	460	250	1.000
THE DOOR VALUE 1777		460 ——	258	1,276
Net Book Value 1996	653	553	279	1 495
	==	555	Z19	1,485
		·-		

The net book value of group tangible fixed assets includes £126,000 (1996 £155,000) in respect of assets held under finance leases and hire purchase contracts.

There were no commitments for capital expenditure either authorised or contracted for at the balance sheet date.

Notes to the Accounts for the Year Ended 31 July 1997

6. Tangible Assets (cont'd)

(b) The Company

Cost	Fixtures, fittings and equipment £'000	Motor vehicles £'000	Total £'000
At 1 August 1996 Additions Disposals	56 11	<u> </u>	56 22
At 31 July 1997 Depreciation	67 —	11	78 ——
At 1 August 1996 Charge Disposals	20 17	- 1	20 18
At 31 July 1997	<u>37</u>	<u>1</u>	38
Net Book Value 1997 Net Book Value 1996	30 ====================================	10	40 == 36

There were no commitments for capital expenditure either authorised or contracted for at the balance sheet date.

Notes to the Accounts for the Year Ended 31 July 1997

7.	Investments						
(a)	The Group						
	•	Subsidiary	Other	Total			
		Companies	Investments	10141			
		£'000	£'000	£,000			
	At 1 August 1996	-	-	_			
	Additions	-	60	60			
	At 31 July 1997	-	60	60			
		====	====	====			
(b)	The Company						
		Subsidiary	Other	Total			
		Companies	Investments				
		£'000	£'000	£'000			
	At 1 August 1996	1,131	_	1,131			
	Additions	-,	60	60			
	Provision against diminution in value	(125)	-	(125)			
	-			(125)			
	At 31 July 1997	1,006	60	1,066			
		====	====	====			
	37	Propor	rtion				
	Name of Subsidiary Company	Hel	d Trading a	ctivity			
	The Associated Clothing Company Lim	nited 75%	6 Clothing				
	Associated Clothing Company (Hong F	Kong) Limited 75					
	Baby Face Limited	75%					
	Bi-Axident Limited	* 76%	•				
	Jump Limited*	1009					
	Farbex Limited	76%		warding			
	Garment Care Processing Services Limit	ited 1009					
	(formerly ICD(Three) Limited)		J	٥			
	Helium Limited	* 100%	6 Clothing				
	Milmans (One) Limited	100%	6 Clothing /				
	No.			ent services			
	Melmart of London Limited	* 1009					
	The Nashville Corporation Limited	* 1009					
	Pamplemousse Limited	* 100%					
	Tapestry Design Company Limited	* 100%					
	Urban Tribe Limited	* 100%	6 Clothing				

Notes to the Accounts for the Year Ended 31 July 1997

7. Investments (cont'd)

All holdings are of ordinary share capital and all companies are incorporated in England except Associated Clothing Company (Hong Kong) Limited a company incorporated in Hong Kong. None of the investments are listed.

8. Stocks

	1997		1996	
	Group £'000	Company £'000	Group £'000	Company £'000
Raw materials	96	-	97	-
Work in progress	623	-	1,411	_
Finished goods	4,017	3,639	1,813	1,340
	4,736	3,639	3,321	1,340

9. Debtors

	1997		1996	
	Group	Company	Group	Company
	£,000	£,000	£,000	£'000
Trade debtors	8,616	3,108	7,215	1,545
Owed by group companies	_	3,643		4,280
Other debtors	1,448	382	2,080	670
Prepayments and accrued income	726	203	531	109
Corporation tax refundable	11	-	107	-
				
	10,801	7,336	9,933	6,604
				

Notes to the Accounts for the Year Ended 31 July 1997

10. Creditors (due within one year)

	1997		1	996
	Group	Company	Group	Company
	£'000	£'000	£,000	£,000
Bank loans (secured)	500	500	500	500
Bank overdrafts (secured)	5,824	1,819	4,965	317
Current portion of financing	,	,	.,,, 00	51,
obligations (Note 12)	48	_	49	_
Trade creditors	9,921	4,722	8,048	2,820
Due to group companies	-	1,054	-	1,056
Other taxes & social security	245	12	265	30
Other creditors	1,108	1	306	11
Accruals	1,238	704	913	397
Corporation tax payable	[^] 74	-	33	-
	18,958	8,812	15,079	5,131
				

Bank loans & overdrafts are secured by a fixed and floating charge over the Group's present and future assets together with intercompany guarantees.

11. Creditors (due after more than one year)

	1997		1:	1996	
	Group	Company	Group	Company	
	£,000	£'000	£'000	£,000	
Obligations under finance leases and					
hire purchase contracts (Note 12)	38	-	45	_	
Bank Loan(Secured)	-	-	500	500	
Other Creditors	-	990	1,000	1,000	
	38	990	1,545	1,500	
	====	====	====		

Notes to the Accounts for the Year Ended 31 July 1997

12. Obligations under Finance Leases and Hire Purchase Contracts

	1997		1996	
	Group	Company	Group	Company
	£'000	£,000	£'000	£,000
Current obligations	48	_	49	-
Repayable between two to five years	38		45	-
				
	86	-	94	-
		==		

13. Reconciliation of Movements in Shareholders' Funds

	Issued share	Profit and	
	capital le	oss account	Total
m c	£'000	£'000	£,000
The Group			
Balance at 1 August 1996	1,665	(843)	822
Loss for the year	-	(45)	(45)
Exchange gain on retranslation of		30	30
brought forward reserves			
79.1			
Balance at 31 July 1997	1,665	(858)	807
The Course of the		===	
The Company			
Balance at 1 August 1996	1,665	815	2,480
Profit for the year	-	(201)	(201)
			
Balance at 31 July 1997	1,665	614	2,279

Notes to the Accounts for the Year Ended 31 July 1997

14. Share Capital

Authorised:	1997 £'000	1996 £'000
10,000 Ordinary shares of £1 each 1,655,000 Redeemable preference shares of £1 each Allotted and fully paid:	10 1,655 1,665	10 1,655 1,665
9,999 Ordinary shares of £1 each 1,655,000 Redeemable preference shares of £1 each	10 1,655 1,665	10 1,655 1,665

The holders of the redeemable preference shares have the right to receive a dividend of 7% per annum, payable half yearly in arrears on a cumulative basis, and no voting rights other than on matters relating to them. The dividends payable in the year ended 31 July 1997 were waived by the holders of the shares. The rights attached to the preference shares have been varied such that they are now not redeemable until 31 July 2007 at the request of the shareholders, but the company may redeem all or any of the shares at any time. If the company is wound-up, the holders of the redeemable preference shares will be entitled to repayment of the capital paid up, in which circumstances they will rank in priority to ordinary shares.

15. Reconciliation of Operating Profit/(Loss) to Net Cash Inflow from Operating Activities

	1997	1996
	£,000	£'000
Operating profit / (Loss)	741	689
Depreciation and amortisation	687	628
Profit on sale of tangible fixed assets	(3)	(3)
Decrease in stocks	(1,415)	691
Decrease / (Increase) in debtors	(966)	1,770
(Decrease)/Increase in creditors	1,980	(2,091)
Exchange difference retranslating b/fwd reserves	30	(- ,-,-,
Net cash inflow from operating activities	1,054	1,684

INTERNATIONAL **CLOTHING DESIGNS** (HOLDINGS) LIMITED AND SUBSIDIARY COMPANIES Notes to the Accounts for the Year Ended 31 July 1997 16. Reconciliation of net cash flow to movement in debt 1997 1996 £'000 £'000 Increase in cash (290)981 Secured long term bank loan advance (1,285)Repayment of secured long term bank loan 500 285 Capital element of hire purchase and finance leases 60 58 Change in net debt resulting from cash flows 270 39 New finance leases (52)(93)Movement in net debt 218 (54)Net debt at 1 August 1996 (5,440)(5,386)Net debt at 31 July 1997 (5,222)(5,440)17. Analysis of net debt At 1 August 1996 Cash Flow Non-cash At 31 march 1997 changes £'000 £'000 £'000 £'000 Cash at bank and in hand 619 569 1,188 Bank overdrafts -(4,965)(859)(5,824)(290)Debt due within one year (500)500 (500)(500)Debt due after one year (500)500 Hire purchase and finance leases (94)60 (52)(86)560

270

(52)

(5,222)

(5,440)

Notes to the Accounts for the Year Ended 31 July 1997

18. Operating Lease Commitments

The Group had annual commitments under non-cancellable operating leases in respect of leasehold property as set out below:

	1997	1996
	£'000	£,000
Expiry within one year	62	_
Expiring between two and five years	-	171
Expiring in over five years	317	258
	379	429
		===

19. RELATED PARTY TRANSACTIONS

The group entered into the following transactions with related parties during the year

Related party	Relationship	Nature of transaction	Balance at 31 July 1997 £'000	Value of transactions £'000
Farbex Limited	Associated company	Purchase of services	177	(472)
ACC Limited	Associated Company	Sale of garments	618	74
NV Productions Limited	Company under common control	Sale of garments	354	644
ACC (HK) Limited	Company under common control	Purchase of garments	(56)	(61)
C&S Productions Limited	Company under common control	Sale of garments Purchase of garments	(3,246)	936 (11,336)
IGS (Holdings) Limited	Company under common control	Sale of garments	1	183