

DIRECTORS' REPORT AND ACCOUNTS

31ST MARCH, 1984



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PEAT, MARWICK, MITCHELL & CO. 1 Puddle Dock, Blackfriars, London, EC4V 3PD



DIRECTORS' REPORT

The directors present their annual report and the audited accounts for the year ended 31st March, 1984.

PRINCIPAL ACTIVITIES

The company acts as managers of authorised unit trusts.

BUSINESS REVIEW

The company managed four authorised unit trusts all of which were launched during the year. The total value of funds under management at the year end amounted to £10.8m.

A summary of the results of the company for the year is shown below:

£

Turnover	9,754,444
Profit on ordinary activities before taxation Taxation	31,184 16,589
Profit for the financial year	14,595

The directors intend to develop the level of business activity during the remainder of 1984 and beyond. Two new authorised unit trusts have been launched since the 31st March, 1984.

CHANGE OF NAME

The company changed its name from H.B.L. Unit Trust Managers Limited to Hambros Bank Unit Trust Managers Limited on 19th March, 1984.

DIRECTORS' AND THEIR INTERESTS

The directors who served during the year were:

P.D. Hill-Wood (Chairman)

J.W.D. Olivier

(Managing Director)

D.F. Carnegy

J.R.G. Comyn

J.S. Cumming

D.P. Gibbs

No director had any beneficial interest in the shares of the company during the year.

DIRECTORS' REPORT

DIRECTORS' AND THEIR INTERESTS (continued)

The beneficial interests of the directors in shares of other group companies were as follows:

(a)	19	31st March, 1984 1983		
	Limited	Hambros PLC Limited voting shares of 5p eac		p each
	Fully paid	0.5p paid	Fully paid	0.5p paid
P.D. Hill-Wood J.W.D. Olivier D.F. Carnegy J.R.G. Comyn J.S. Cumming D.P. Gibb;	2,784 2,784 1,678 1,801 2,704 2,784	107,500 12,500 - - 10,000 15,000	1,880 1,880 1,453 1,163 1,880 1,880	132,500 12,500 - - 10,000 15,000

(b) Interests in respect of options granted under the "Hambros Bank Senior Executive Share Scheme 1983", to subscribe for ordinary shares of 5p each, in Hambros PLC (exercisable between 26th July, 1987 and 26th July, 1990 at a subscription price of 115p):

	As at 31st March, 1984 1983
P.D. Hill-Wood J.W.D. Olivier J.S. Cumming D.P. Gibbs	110,000 - 50,000 - 50,000 - 75,000 -

(c) Interests in respect of options granted under the Hambros Bank "Save As You Earn" Share Option Scheme 1. 93 to subscribe for limited voting shares of 5p each in Hambros PLC.

Options were granted on 14th October, 1933 at a price of 112.5p and are exercisable between 1988 and 1990.

	Number of shares
P.D. Hill-Wood J.S. Cumming D.P. Gibbs	4,266 3,466 4,266
D.I. GIDDS	4,200

DIRECTORS' REPORT

DIRECTORS' AND THEIR INTERESTS (continued)

(d) Interests of directors in Hambro Gas and Oil Incorporated at 20th October, 1983 (the date on which that company became a subsidiary of Hambros PLC) and at 31st March, 1984.

	31st March, 1984 No of Comm par valu	
P.D. Hill-Wood	346	314
J.W.D. Olivier	16	16
D.P. Gibbs	32	32

AUDITORS

In accordance with Section 14 of the Companies Act 1976, a resolution for the re-appointment of Peat, Marwick, Mitchell & Co., as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board,

Secretary

51, Bishopsgate, London EC2P 2AA

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REPORT OF THE AUDITORS TO THE MEMBERS OF HAMBROS BANK UNIT TRUST MANAGERS LIMITED

We have audited the accounts on pages 5 to 9, in accordance with approved Auditing Standards.

In our opinion the accounts, which have been prepared on the basis of the accounting policies set out in note 1 on page 8, give a true and fair view of the state of the company's affairs at 31st March, 1984 and of its profit and source and application of funds for the year to that date and comply with the Companies Acts 1948 to 1981.

LONDON

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24 JUL 1984

Chartered Accountants

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 1984

	Note	1984 £	1983 £
TURNOVER Cost of sales	2	9,754,444 9,426,555	- -
GROSS PROFIT		327,889	
Distribution and selling costs Administrative expenses Other operating income		(117,965) (203,398) 5,231	(342)
Other interest receivable and similar income		19,427	8,069
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3	31,184	7,727
Tax on profit on ordinary activities	4	1,6,589	4,018
RETAINED PROFIT FOR THE FINANCIAL YEAR		14,595	3,709
Retained profit brought forward		120,646	116,937
RETAINED PROFIT CARRIED FORWARD		135,241	120,646

The attached notes form part of these accounts.

BALANCE SHEET AT 31ST MARCH, 1984

	Note	1984 £	1983 £
CURRENT ASSETS Stocks of units Debtors Cash at bank and in hand	5.	38,726 450,940 56,650	538 174,126
		546,316	174,664
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	б	(361,075)	(4,018)
NET CURRENT ASSETS		185,241	170,646
CAPITAL AND RESERVES	_	.	50.000
Called up share capital Profit and loss account	7	50,000 135,241	50,000 120,646
		185,241	170,646

These accounts were approved by the board of directors on

24 JUL 1984

Follow Ward, Directors

The attached notes form part of these accounts.

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31ST MARCH, 1984

	1984 £	1983 £
SOURCE OF FUNDS Profit on ordinary activities before taxation	31,184	7,727
APPLICATION OF FUNDS Group relief payment	4,427	-
INCREASE IN WORKING CAPITAL	26,757	7,727
COMPONENTS OF INCREASE/(DECREASE) IN WORKING CAPITAL		X
Stocks of units Debtors	38,726 450,402	(3,806)
Creditors: Amounts falling due within one year	(344,895)	ж
Movement in net liquid funds: (Decrease)/increase in cash at bank and in hand	(117,476)	11,533
	26,757	7,727

NOTES ON THE ACCOUNTS

1. ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's accounts:

(a) Basis of accounting

The accounts have been prepared under the historical cost accounting rules.

(b) Stocks of units

Stocks of units are held for sale or liquidation and are stated at the lower of cost and market value (bid price).

(c) Income recognition

Income is accounted for on the accrual basis except for distribution income which is accounted for on receipt.

2. TURNOVER

Turnover represents the proceeds from the sale of units and remuneration from managing the sale.

3. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Profit on ordinary activities before taxation is stated after charging/(crediting) the following:

	charging/(crediting) the lollowing.	<u>1984</u> £	<u>1983</u> £
	Auditors' remuneration and expenses	3,000	-
	Distribution income: Franked investment income	(771)	-
	Deposit interest received from another group company	(19,427)	(8,069)
4.	TAXATION	1984 £	<u>1983</u>
	Group relief payable at 50% (1983: 52%) based on the profit for the year of the company Tax credit on franked investment income Under provision for previous year	16,180 231 178	4,018 - -
		16,589	4,018

NOTES ON THE ACCOUNTS

5.	DEBTORS		
		1984 £	1983
	Debtors for units sold	£ 416,810	£
	Amounts owed by group companies	426	538
	Other debtors	33,704	-
		450,940	538
			THE PERSONNELLY
6.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
•	ACTION STORY	1984	1983
		£	<u>1983</u> £
	Creditors for units repurchased	34,754	-
	Amount due to the trustees	150,683	-
	Amounts owed to group companies	166,180	4,018
	Other creditors	3,078	-
	Accruals and deferred income	6,380	-
		361,075	4,018
7.	SHARE CAPITAL		
	and the particular and the control of the control o	1984	1983
		£	£
	Authorised, allotted, called up and		
	fully paid 50,000 ordinary shares of £1 each	50,000	50,000

8. ULTIMATE HOLDING COMPANY

The company's ultimate holding company is Hambros PLC a company incorporated in Great Britain.