FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31 MARCH 2011

Company Number 887632

Charity Number 250187

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# Financial Statements

For the year ended 31 March 2011

| INDEX                                | PAGE  |
|--------------------------------------|-------|
| Report of the directors and trustees | 1-6   |
| Report of the auditors               | 7-8   |
| Principal accounting policies        | 9-10  |
| Statement of financial activities    | 11    |
| Balance sheet                        | 12    |
| Cash flow statement                  | 13    |
| Notes to the financial statements    | 14-26 |

Financial Statements

For the year ended 31 March 2011

#### Reference and administrative details

Charity number

250187

Company number

887632

Registered & principal office

50 Featherstone Street

London EC1Y 8QU

Auditors

Mazars LLP
The Pinnacle

160 Midsummer Boulevard

Milton Keynes MK9 1FF United Kingdom

Principal Bankers

Co-Operative Bank PLC

80 Cornhill London EC3V 3NJ

Solicitors

Andrew Lutley

Springfield Rookery Hill

Ashtead Park Ashtead Surrey

Surrey KT21 1HY Farrer & Co

66 Lincoln's Inn Fields

London WC2A 3LH

Company number 887632 Charity number 250187

#### Report of the Trustees for the year ended 31 March 2011

The trustees (who are also the directors) present their report together with the audited financial statements for the year ended 31 March 2011

#### **Structure**

The Family Planning Association (hereafter FPA), is a registered charity (number 250187) and a company limited by guarantee (company number 887632) and is governed by the provisions contained in the Memorandum and Articles of Association

#### Trustees

The trustees are responsible for the governance of FPA. Those who served during the year and since the year end were

Mr I Plaistowe

Chairman

Mr P Woodward

Deputy chairman

Ms T Marshall

Treasurer

Dr U Andrady

Mrs J Cooke

Ms J Gerber

Ms T Kubba

Dr P McGough

(Appointed 15 September 2010) (Resigned 13 December 2010)

Dame D Platt

Ms V E Roberts Ms L Sadier

Dr V Day

Mr M McGinley Ms S Lumley (Resigned 13 December 2010)

(Appointed 13 December 2010)

The trustees decide the strategy of FPA within the objects set out below and approve FPA's annual aims and objectives

All the trustees gave their time voluntarily and received no benefits from the charity. Any expenses reclaimed from the charity are set out in note 8 to the accounts

The maximum number of trustees is twenty. Each trustee serves for a term of three years and can be re-appointed for a further three year term. They usually meet four times a year and receive regular training on their duties and responsibilities.

New trustees are appointed by the existing trustees on the basis of their particular skills. They attend an induction meeting at which they discuss their responsibilities and receive key documents including the Memorandum and Articles of Association, accounts and FPA's policy statements.

The trustees appoint a chief executive who is responsible for managing FPA within the Objects, annual aims and budget set by them. She, in turn, appoints her Senior Management Team to provide her with help and advice. The Chairman, Deputy Chairman and Treasurer (the Honorary Officers) meet periodically with the Chief Executive to consider major events, key issues and matters for later consideration by the Board of Trustees.

The Board has a number of committees including a Nominations Committee, an Audit Committee, a Remuneration Committee and an investment Committee

#### Report of the Trustees for the year ended 31 March 2011

#### Senior Management Team

Ms J Bentley Chief Executive

Dr A Simpson Director for Northern Ireland & Scotland Mr J Gibbons Director of Finance and Administration

Ms N Halil Director of Information

Ms T Ryland Director of Practice Development

#### Objects and activities for the public benefit

The objects of FPA are the promotion, preservation and protection of good health, both mental and physical, and in particular, the prevention and treatment of poor sexual health. The trustees confirm that they have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the Charity's aims and objectives and developing and monitoring performance against the plan described below.

#### To meet the objects set out above, FPA aims to

Help establish a society in which everyone has positive, informed and non-judgmental attitudes to sex and relationships, where everyone can make informed choices about sex, relationships and reproduction so that they can enjoy sexual health free from prejudice

#### The plans for the year were similar to those of the last financial year

- 1 Deliver accredited community-based sexual health and personal development projects across the UK
- 2 Deliver a national programme of accredited training and consultancy services
- 3 Develop and distribute a wide range of information booklets on aspects of sexual health
- 4 Deliver a national sexual health helpline and information service
- 5 Deliver national prevention and early intervention campaigns
- 6 Lobby and campaign to improve the sexual health of everyone across the UK

#### How FPA delivered public benefit

1 Delivered accredited community-based sexual health and personal development projects across the UK

### Supporting people with learning disabilities

FPA was able to secure funding to continue the learning disability project *Just Ask* in Northern Ireland FPA was therefore able to continue to work with people with learning disabilities, their parents, carers and advocates. In the year FPA worked with 181 people in Northern Ireland on this project.

A direct development from this project was the CD Rom *All About Us* which has been designed for use by people with a learning disability to learn about relationships, puberty and sex. The product has been very well received and sales of it have been good. All about us was thought so highly of that it resulted in FPA being awarded the Disability Charity of the year at the prestigious charity of the year awards.

The Good Sexual Health project completed its second and final year this year, although it is hoped that future funding can be obtained to keep this valuable project going. It is funded by Westminster Council and during the year the project worked with nearly 200 health professionals, parents and people with a learning disability.

#### Report of the Trustees for the year ended 31 March 2011

#### Supporting homeless young people

The Sleepin safe sexin safe project entered its final year of funding this year. It continued to deliver services that increased and improved homeless young people's knowledge of sexual health and to encourage the use of sexual health services. The project provides accredited training which enables them to go on to further learning opportunities and develop future employment opportunities. The target group for this project are homeless young people who are aged between 16 and 25. In the year to 31 March 424 young people undertook the training

The Checkitout project, a personal development sexual health programme for young people under 25 years old who are homeless and living in hostel accommodation in Northern Ireland entered its final year as FPA was unable to secure funding for this project after June 2011. During the year 82 young homeless people accessed this service

#### Supporting parents

The Speakeasy project continued in Northern Ireland, Scotland and England. This project works with parents to help them to discuss sex and relationships with their children. It is funded from several sources and throughout the year 2,526 parents and 640 professionals accessed this training.

### Supporting vulnerable young people

The *Jiwsi* project continued to deliver sex and relationships education to young people in North Wales where access to services and information is limited due to the largely rural nature of the area. During the year 465 young people received the benefits of this project.

FPA was able to secure funding to keep the Sexability project running in Scotland. The project's aim is to skill young people for life and work. The project is for young people in the West of Scotland. The project extended its reach so that there were 588 young people and 88 professionals who undertook the service in the year.

In Northern Ireland the *Bout* Ye project continued to give young men under 25 enhanced skills in communication, assertiveness and self-determination to enable them to enjoy good sexual health and positive relationships. This year over 800 young men received this training

# Supporting women

The International Planned Parenthood Federation advocacy project entered its final year and it continues to address the aims of the project, namely to change attitudes to abortion in Northern Ireland and to promote a change in the law to allow women to have the same right to choice as everyone in the rest of the UK

The project 'Choices' for women aged under 25 in Northern Ireland continued to provide training to this target group so that they were able to make informed decisions about their personal and sexual lives. The training also better equipped them so that they were able to maintain healthy respectful relationships. Over 500 young women in Northern Ireland received this training this year.

#### Report of the Trustees for the year ended 31 March 2011

#### 2 Deliver a national programme of accredited training and consultancy services

During 2010/11 FPA developed and delivered a variety of training courses on sexual health issues. There were over 100 courses with 1,265 participants

### 3 Develop and distribute a wide range of information booklets on aspects of sexual health

During the year over ten million publications were distributed throughout the UK to a diverse range of customers, including schools, youth groups, disability charities, education authorities and health professionals. A number of products have been redesigned in the year and these will be marketed in the new year.

#### 4 Deliver a national sexual health helpline and information service

This year 30,306 helpline enquiries were answered, which represented a fall of 16% on the previous year. Service users are increasingly using FPA's website to access information they require. The nature of the service ranged from giving straightforward information on a range of issues such as contraception, sexually transmitted infections and pregnancy to giving advice, support and active signposting. A survey carried out in the year had a high customer satisfaction rating. The web based enquiry service had 1,734 enquiries a 23.8% increase on the first year's service.

#### 5 Deliver national prevention and early intervention campaigns

FPA had one campaign week that was aimed at sexual health issues relating to people over the age of 50 and it was called The Middle-age Spread. The campaign was launched as a result of a significant rise in the rate of sexually transmitted infections among people over the age of 50 and the main thrust of the campaign was to remind people in this age group to better look after their sexual health and used a series of adverts from the 1970s to get this message across. The campaign was exceptionally well received and there was extensive media interest particularly in the national press and national radio stations.

# 6 Lobby and campaign to improve the sexual health of everyone across the UK Judicial Review on abortion guidelines in Northern Ireland

Work continued on getting the guidelines issued in Northern Ireland, but as in previous years progress was very slow because there were a number of objections raised by anti-choice pressure groups which caused the guidelines to be withdrawn. FPA remains committed to getting these guidelines issued.

### Advocacy in Northern Ireland

This year saw two significant advocacy developments in Northern Ireland. Firstly FPA was able to set up the first All- party group (APPG) on Sexual health in the Northern Ireland Assembly at Stormont. The first meeting took place in May 2010. The second significant development was that FPA hosted the first All Ireland abortion conference which was well attended by health professionals from Northern Ireland, Republic of Ireland and England.

#### Advocacy in Westminster

This year was a general election year so there was a lot of activity in this arena. Over 1,900 candidates were contacted during the general election campaign. FPA continued to host the renamed Westminster All-Party. Parliamentary Group on Sexual and Reproductive Health in the UK which now has 40 members including 19 newly elected at the general election.

#### Advocacy in Wales

Throughout the year FPA met with Assembly Members to discuss plans for sexual health in Wales. It also ran the only forum that brings together all the leading experts in Sexual Health in Wales together which is called the FPA Wales Advisory Committee.

### **Advocacy In Scotland**

FPA met with leading MSPs to highlight issues around sexual health services in Scotland

#### Report of the Trustees for the year ended 31 March 2011

#### Plans for the future

The six aims identified in the five year business plan implemented in 2009 continue to form the basis for 2011/12. These six aims are -

- 1 Deliver responsive services that empower people to make the best choices for their sexual health
- 2 Campaign and champion people's rights to enjoy sexual health and positive relationships across the UK
- 3 Challenge and oppose sexual stigma and discrimination
- 4 Use a broad range of communication methods to engage people in a dialogue about sex and relationships
- 5 Strengthen FPA's financial health and independence
- 6 Ensure FPA is driven at all times by the highest standards

In the coming year FPA intends to undertake the following work towards achieving these longer term aims

- Deliver a range of educational projects aimed at young people in Scotland and Northern Ireland to increase their knowledge and skills around sexual health and to build self esteem, confidence and resilience
- \* Expand our range of educational resources and launch an online shop
- \* Continue to lobby for rights of women to abortion in Northern Ireland
- \* Deliver a relationship and domestic violence project across London in partnership with Centrepoint, a charity for homeless young people
- \* Deliver a learning disability project in London Boroughs
- \* Continue to advocate for age appropriate SRE for all children and young people
- \* Utilise social media to disseminate sexual health information and build FPA presence online. Facebook. Twitter, Youtube and in partnership with other sites.

#### Financial Review

The results for the year are summarised as follows -

|                        | 2011         | 2011        | 2011        | 2010         |
|------------------------|--------------|-------------|-------------|--------------|
|                        | Unrestricted | Restricted  | Total       | Total        |
|                        | Funds        | Funds       |             |              |
|                        | £            | £           | £           | £            |
| incoming resources     | 2,825,626    | 1,237,473   | 4,063,099   | 4 069 763    |
| Resources expended     | (2,751,492)  | (1,138,417) | (3,889,909) | ( 4 008 074) |
| Net incoming resources | 74,134       | 99,056      | 173,190     | 61,689       |

#### before exceptional costs

The trustees consider the results to be satisfactory but are aware that the results were favourably affected by an exceptional level of legacy income. As disclosed in note 1 page 14 there was £80 679 in legacy income this year. Without this one off item the results for the year would have been an unrestricted loss of £6,545.

The trustees are pleased to see the pension scheme deficit significantly reduced in the year as a result of favourable external factors and the increased contributions of £289 200 made in the year

### Risk Management

The trustees regularly review the major risks that FPA faces and the adequacy of the steps that management takes to mitigate them. The two principal risks identified last year continue to be as follows -

The principal financial risk continues to be the final salary pension scheme. The deficit on this scheme, which was closed in October 2008, is significant and has been very volatile. The trustees consider the adoption of the deficit reduction plan as a key step to eradicating this risk in the medium term.

The principal operational risk is an over reliance on government funding. The adoption of the five year strategic plan has identified a number of ways to diversify FPA's income so that this risk is mitigated and work continues to make this happen. The risk continues to be high

#### Report of the Trustees for the year ended 31 March 2011

#### **Investment Policy**

The investment policy is to invest the funds long term whilst adopting a low to medium risk profile. The trustees have appointed Schroders to handle day to day decisions and the investment committee meet quarterly to review the investment performance.

#### Reserves policy

The policy is to have unrestricted funds equal to about six months of unrestricted expenditure. The reserves are needed to meet working capital requirements and enable FPA to continue its activities in the event of a significant fall in funding. Due to the volatility of FRS17 the overall unrestricted reserves are a long way from this stated policy. The deficit reduction plan to eradicate the pension fund deficit has seven more years to go and it is expected that the reserves policy target will not be met whilst the recovery plan is in place.

#### Trustees' responsibilities statement

The trustees, who are the directors for the purposes of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and regulations

Company law requires the trustees to prepare financial statements for each financial year. Under that law the trustees have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of the company and of the profit or loss of the charitable company for that period.

in preparing these financial statements, the Trustees are required to

- select suitable accounting policies and then apply them consistently
- make judgements and accounting estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the trustees' transactions and disclose with reasonable accuracy the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

### Statement of disclosure to auditors

So far as the trustees are aware

- (a) There is no relevant information of which the auditors are unaware
- (b) They have taken all the steps that they ought to have taken as trustees in order to make themselves aware of the relevant audit information and to establish that the auditors are aware of such information

### Auditors

Mazars LLP have signified their willingness to continue in office and a resolution to reappoint Mazars LLP as auditors to the Company and to authorise the trustees to fix their remuneration will be proposed at the forthcoming Annual General Meeting

The trustees have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006

BY ORDER OF THE BOARD

J Gibbons

Company Secretary

13 September 2011

# Independent auditor's report to the members of The Family Planning Association

We have audited the financial statements of The Family Planning Association for the year ended 31 March 2011 which comprise of the Statement of Financial Activities, the Balance Sheet and the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

# Respective responsibilities of trustees and auditors

As explained more fully in the Trustees' Responsibilities Statement set out on page 6, the trustees (who are also the directors of the charity for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors. This report is made solely to the charity's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body for our audit work, for this report, or for the opinions we have formed

# Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at www frc org uk/apb/scope/private cfm

# Opinion on the financial statements

In our opinion the financial statements

give a true and fair view of the state of the charity's affairs as at 31 March 2011 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended,

have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and have been prepared in accordance with the requirements of the Companies Act 2006

# Opinion on the other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditor's report to the members of The Family Planning Association

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or

the financial statements are not in agreement with the accounting records and returns, or

certain disclosures of trustees' remuneration specified by law are not made, or

we have not received all the information and explanations we require for our audit, or

the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the Trustees' Report

Philip Verity (Senior Statutory Auditor)

for and on behalf of Mazars LLP

Chartered Accountants and Statutory Auditor

The Pinnacle

160 Midsummer Boulevard

Milton Keynes

MK9 1FF

Date 14 December 2011

#### PRINCIPAL ACCOUNTING POLICIES

### **BASIS OF PREPARATION**

The financial statements have been prepared under the historical cost convention as modified by the revaluation of investment assets. In preparing the financial statements FPA has adopted UK accounting standards and follows best practice as laid down in the Statement of Recommended Practice Accounting and Reporting for Chanties (SORP 2008)

### INCOME

#### Donations and gifts

Monetary donations and gifts are included in the statement of financial activities when receivable

#### Legacy income

Legacy income is recognised when it is receivable and after the fair value of the legacy has been ascertained

#### Investment income

Investment income, including associated tax recoveries, and royalty income is recognised when receivable

#### Grants, projects and contracts

Grants, projects and contracts are credited to incoming resources in the period to which they relate, provided that the conditions for receipt have been met

#### Publications, training and service income

Publications income is included in incoming resources when they are sold. Incoming resources for training and services are accounted for when earned

#### **EXPENDITURE**

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category

All costs are allocated between the expenditure categories of the SoFA on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated either directly or on a per head basis.

Governance costs comprise all costs involving the public accountability of the charity and its compliance with regulation and good practice

#### **FUND ACCOUNTING**

#### Restricted funds

Funds are classified as restricted when the donor specifies the purposes for which the donation is to be used Relevant expenditure is charged against the donation together with an allocation of overheads and support costs

### **Unrestricted funds**

Receipts are classified as unrestricted when there are no restrictions on their use

PRINCIPAL ACCOUNTING POLICIES (continued)

#### TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets costing more than £500 are capitalised and are stated at cost

Depreciation is calculated to write down the cost less estimated residual value of each asset over its anticipated useful life as follows

Freehold property Leasehold property and improvements Furniture and equipment Computer equipment 2 % (straight line)
over the unexpired obligatory period of the lease
10 % (straight line)
25 % (straight line)

#### INVESTMENTS

The investment porfolio held for investment purposes is valued at market value less provision for any permanent diminution in value

#### **STOCKS**

Stocks represent publication stocks and are stated at the lower of cost and net realisable value

#### **PENSIONS**

#### FPA's defined benefit scheme

The estimated costs of pensions in respect of the scheme are charged to the statement of financial activities so that they are spread over the working lives of employees. Variations to pension costs arising at each actuarial valuation date caused by differences between assumptions used and actuanal experience are spread over the average working lifetime of employees.

# FPA's defined contribution scheme

The amounts charged to the statement of financial activities in respect of pension costs are the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

#### **LEASED ASSETS**

All leases are regarded as operating leases and the payments made under them are charged to the statement of financial activities on a straight line basis over the lease term

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING AN INCOME & EXPENDITURE STATEMENT For the year ended 31 March 2011

| Feature   Feat   | INCOME AND EXPENDITURE                    | Note | 2011<br>Unrestricted<br>funds | 2011<br>Restricted<br>funds | 2011<br>Total | 2010<br>Total |
|--|---|------|-------------------------------|-----------------------------|---------------|---------------|
| funds         Voluntary income         1         143,247         -         143,247         72,671         55,633           Activities for generating funds         57,792         -         57,792         55,633         1nvestment income         4         89,088         -         89,088         59,719         59,718         59,718   | Incoming resources                        |      | £                             | £                           | £             | £             |
| Voluntary income   1   |   |      |                               |                             |               |               |
| Activities for generating funds Investment income 4 89,088 - 89,088 59,718 290,127 - 290,127 188,022   |   |      |                               |                             |               |               |
| Investment Income   4   89,088   - 89,088   59,718   290,127   188,022   188,025   188,022   188,025   188,022   188,025   188,022   188,025   188,022   188,025   188,022   188,025   188,022   188,025   188,022   188,025   1   | · · · · · · · · · · · · · · · · · · ·     | 1    |                               | •                           |               |               |
| Control   Cont   | · · ·                                     |      | •                             | -                           | •             |               |
| Incoming resources from charitable activities   Grants, projects and contracts   2   326,544   1,237,473   1,564,017   1,569,685   Publications, training and service income   3   2,208,955   -   2,208,955   2,312,056   | Investment income                         | 4 _  |                               | <u> </u>                    |               |               |
| activities Grants, projects and contracts Publications, training and service income 2 32,825,626 1,237,473 1,564,017 1,569,685 Publications, training and service income 3 2,825,626 1,237,473 4,063,099 4,069,763  Resources expended Voluntary income 5 34,500 - 34,500 47,222 Cost of generating funds 5 94,430 - 94,430 81,399 Grants, projects and contracts 5 326,544 1,138,417 1,464,961 1,543,730 Publications, training and service costs 5 2,189,617 - 2,189,617 2,242,014 Governance costs 5 (20,799) - (20,799) 19,909 Other 5 81,042 - 81,042 73,800  Total resources expended 5 2,751,492 1,138,417 3,889,909 4,008,074  Net incoming resources 5 74,134 99,056 173,190 61,689 before exceptional costs Transfer between funds Realised actuarial gain/(deficit) on 20 857,000 - 857,000 (1,523,000) pension scheme Unrealised gain on investments 11 11,577 - 11,577 -  Net increase/(decrease) in funds 942,711 99,056 1,041,767 (1,461,311)  Fund balances at 1 April 2010 (756,818) 132,232 (624,586) 836,725  |   |      | 290,127                       | •                           | 290,127       | 188,022       |
| Publications, training and service income   3   2,208,955   - 2,208,955   2,312,056  | <del>-</del>                              |      |                               |                             |               |               |
| Resources expended   Salating     | Grants, projects and contracts            | 2    | 326,544                       | 1,237,473                   | 1,564,017     | 1,569,685     |
| Resources expended   Voluntary income   5   34,500   - 34,500   47,222   | Publications, training and service income | 3    | 2,208,955                     | •                           | 2,208,955     | 2,312,056     |
| Voluntary income         5         34,500         -         34,500         47,222           Cost of generating funds         5         94,430         -         94,430         81,399           Grants, projects and contracts         5         326,544         1,138,417         1,464,961         1,543,730           Publications, training and service costs         5         2,189,617         -         2,189,617         2,242,014           Governance costs         5         (20,799)         -         (20,799)         19,909           Other         5         81,042         -         81,042         73,800           Total resources expended         5         2,751,492         1,138,417         3,889,909         4,008,074           Net incoming resources         74,134         99,056         173,190         61,689           Transfer between funds           Realised actuarial gain/(deficit) on         20         857,000         -         857,000         (1,523,000)           Pund balances at 1 April 2010         942,711         99,056         1,041,767         (1,461,311)           Fund balances at 1 April 2010         (756,818)         132,232         (624,586)         836,725  | Total incoming resources                  | -    | 2,825,626                     | 1,237,473                   | 4,063,099     | 4,069,763     |
| Cost of generating funds 5 94,430 - 94,430 81,399 Grants, projects and contracts 5 326,544 1,138,417 1,464,961 1,543,730 Publications, training and service costs 5 2,189,617 - 2,189,617 2,242,014 Governance costs 5 (20,799) - (20,799) 19,909 Other 5 81,042 - 81,042 73,800 Total resources expended 5 2,751,492 1,138,417 3,889,909 4,008,074 Publications resources 74,134 99,056 173,190 61,689 before exceptional costs Transfer between funds Realised actuarial gain/(deficit) on 20 857,000 - 857,000 (1,523,000) pension scheme Unrealised gain on investments 11 11,577 - 11 | Resources expended                        |      |                               |                             |               |               |
| Grants, projects and contracts         5         326,544         1,138,417         1,464,961         1,543,730           Publications, training and service costs         5         2,189,617         -         2,189,617         2,242,014           Governance costs         5         (20,799)         -         (20,799)         19,909           Other         5         81,042         -         81,042         73,800           Total resources expended         5         2,751,492         1,138,417         3,889,909         4,008,074           Net incoming resources         74,134         99,056         173,190         61,689           Transfer between funds           Realised actuarial gain/(deficit) on         20         857,000         -         857,000         (1,523,000)           Pund in colspan="4">Pund in colspan="4">Pu  | Voluntary income                          | 5    | 34,500                        | •                           | 34,500        | 47,222        |
| Publications, training and service costs 5 2,189,617 - 2,189,617 2,242,014 Governance costs 5 (20,799) - (20,799) 19,909 Other 5 81,042 - 81,042 73,800  Total resources expended 5 2,751,492 1,138,417 3,889,909 4,008,074  Net incoming resources 74,134 99,056 173,190 61,689 before exceptional costs  Transfer between funds  Realised actuarial gain/(deficit) on 20 857,000 - 857,000 (1,523,000) pension scheme  Unrealised gain on investments 11 11,577 - 11,577 - 11,577  Net increase/(decrease) in funds 942,711 99,056 1,041,767 (1,461,311)  Fund balances at 1 April 2010 (756,818) 132,232 (624,586) 836,725  | Cost of generating funds                  | 5    | 94,430                        | •                           | 94,430        | 81,399        |
| Governance costs         5         ( 20,799)         -         ( 20,799)         19,909           Other         5         81,042         -         81,042         73,800           Total resources expended         5         2,751,492         1,138,417         3,889,909         4,008,074           Net incoming resources         74,134         99,056         173,190         61,689           before exceptional costs           Transfer between funds           Realised actuarlal gain/(deficit) on pension scheme         20         857,000         -         857,000         (1,523,000)           Unrealised gain on investments         11         11,577         -         11,577         -           Net increase/(decrease) in funds         942,711         99,056         1,041,767         (1,461,311)           Fund balances at 1 April 2010         (756,818)         132,232         (624,586)         836,725   | Grants, projects and contracts            | 5    | 326,544                       | 1,138,417                   | 1,464,961     | 1,543,730     |
| Other         5         81,042         -         81,042         73,800           Total resources expended         5         2,751,492         1,138,417         3,889,909         4,008,074           Net incoming resources before exceptional costs         74,134         99,056         173,190         61,689           before exceptional costs         5         857,000         -         857,000         (1,523,000)           Realised actuarial gain/(deficit) on pension scheme         20         857,000         -         857,000         (1,523,000)           Unrealised gain on investments         11         11,577         -         11,577         -           Net increase/(decrease) in funds         942,711         99,056         1,041,767         (1,461,311)           Fund balances at 1 April 2010         (756,818)         132,232         (624,586)         836,725   | Publications, training and service costs  | 5    | 2,189,617                     | •                           | 2,189,617     | 2,242,014     |
| Total resources expended 5 2,751,492 1,138,417 3,889,909 4,008,074  Net incoming resources 74,134 99,056 173,190 61,689 before exceptional costs Transfer between funds Realised actuarial gain/(deficit) on 20 857,000 - 857,000 (1,523,000) pension scheme Unrealised gain on investments 11 11,577 - 11,577 -  Net increase/(decrease) in funds 942,711 99,056 1,041,767 (1,461,311)  Fund balances at 1 April 2010 (756,818) 132,232 (624,586) 836,725   | Governance costs                          | 5    | ( 20,799)                     | -                           | ( 20,799)     | 19,909        |
| Net incoming resources 74,134 99,056 173,190 61,689 before exceptional costs Transfer between funds Realised actuarial gain/(deficit) on 20 857,000 - 857,000 (1,523,000) pension scheme Unrealised gain on investments 11 11,577 - 11,577 -  Net increase/(decrease) in funds 942,711 99,056 1,041,767 (1,461,311) Fund balances at 1 April 2010 (756,818) 132,232 (624,586) 836,725  | Other                                     | 5    | 81,042                        | -                           | 81,042        | 73,800        |
| before exceptional costs  Transfer between funds  Realised actuarlal gain/(deficit) on 20 857,000 - 857,000 (1,523,000)  pension scheme  Unrealised gain on investments 11 11,577 - 11,577 -  Net increase/(decrease) in funds 942,711 99,056 1,041,767 (1,461,311)  Fund balances at 1 April 2010 (756,818) 132,232 (624,586) 836,725   | Total resources expended                  | 5    | 2,751,492                     | 1,138,417                   | 3,889,909     | 4,008,074     |
| Realised actuarlal gain/(deficit) on pension scheme       20       857,000       -       857,000       (1,523,000)         Unrealised gain on investments       11       11,577       -       11,577       -         Net increase/(decrease) in funds       942,711       99,056       1,041,767       (1,461,311)         Fund balances at 1 April 2010       (756,818)       132,232       (624,586)       836,725   | before exceptional costs                  |      | 74,134                        | 99,056                      | 173,190       | 61,689        |
| Unrealised gain on investments       11       11,577       -       11,577       -         Net increase/(decrease) in funds       942,711       99,056       1,041,767       (1,461,311)         Fund balances at 1 April 2010       (756,818)       132,232       (624,586)       836,725  | Realised actuarlal gain/(deficit) on      | 20   | 857,000                       | -                           | 857,000       | ( 1,523,000)  |
| Fund balances at 1 April 2010 (756,818) 132,232 (624,586) 836,725  | •   | 11   | 11,577                        | •                           | 11,577        | -             |
|  | Net increase/(decrease) in funds          | •    | 942,711                       | 99,056                      | 1,041,767     | ( 1,461,311)  |
| Fund balances at 31 March 2011 185,893 231,288 417,181 (624,586)   | Fund balances at 1 April 2010             |      | ( 756,818)                    | 132,232                     | ( 624,586)    | 836,725       |
|  | Fund balances at 31 March 2011            | •    | 185,893                       | 231,288                     | 417,181       | ( 624,586)    |

All incoming resources and resources expended derive from continuing activities

The accompanying accounting policies and notes form an integral part of these financial statements

### BALANCE SHEET AT 31 MARCH 2011

|  | Note | 2011<br>£ | 2011<br>£ | 2010<br>£ | 2010<br>£   |
|--|------|-----------|-----------|-----------|-------------|
| Fixed assets                                 |      |           |           |           |             |
| Tangible fixed assets                        | 10   | 206,185   |           | 259,238   |             |
| Investments                                  | 11   | 783,764   |           | 748,009   |             |
|  |      |           | 989,949   |           | 1,007,247   |
| Current assets                               |      |           |           |           |             |
| Stocks                                       | 12   | 162,627   |           | 174,053   |             |
| Debtors                                      | 13   | 447,123   |           | 519,508   |             |
| Cash at bank and in hand                     |      | 168,364   |           | 196,653   |             |
|  | _    | 778,114   | _         | 890,214   |             |
| Creditors amounts falling due within         |      |           |           |           |             |
| one year                                     | 14   | (509,882) |           | (662,047) |             |
| Net current assets                           |      |           | 268,232   |           | 228,167     |
| Creditors amounts falling due after one year |      |           |           |           |             |
| Defined benefit scheme deficit               | 19   |           | (841,000) |           | (1,860,000) |
|  |      | _         |           | _         |             |
|  |      | =         | 417,181   | _         | (624,586)   |
| Income funds                                 |      |           |           |           |             |
| Restricted funds                             | 15   |           | 231,288   |           | 132,232     |
| Unrestricted funds                           |      |           |           |           |             |
| Other chantable funds                        | 15   |           | 185,893   |           | (756,818)   |
|  |      | _         | 447.404   | _         | (004.500)   |
|  |      | =         | 417,181   | _         | (624,586)   |

Approved by the board 13 September 2011 and signed on its behalf by

Ian Plaistowe

Jane Cooke

The accompanying accounting policies and notes form an integral part of these financial statements

# CASH FLOW STATEMENT

| For the year ended 31 March 2011                    | Note | 2011<br>£ | 2011<br>£ | 2010<br>£  | 2010<br>£  |
|---|------|-----------|-----------|------------|------------|
| Net cash inflow/(outflow) from operating activities | 17   |           | ( 4,161)  |            | ( 131,939) |
| Returns on investment and servicing of finance      |      |           |           |            |            |
| - net interest received                             |      |           | 50        |            | 2,294      |
| Capital expenditure and financial investment        |      |           |           |            |            |
| - purchase of fixed assets                          | 10   | •         |           | ( 47,567)  |            |
| -investment made                                    |      | =         |           | ( 748,009) |            |
| -return on investment                               |      | ( 24,178) |           | -          |            |
|   |      |           | ( 24,178) |            | ( 795,576) |
| (Decrease) in the year                              | 18   | _         | ( 28,289) | _          | (925.221)  |

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

| rol the year ended 51 march 2011                                | 2011              | 2010              |
|---|-------------------|-------------------|
|   | £                 | £                 |
| 1 VOLUNTARY INCOME  |                   |                   |
| Members fees  | 13,460            | 16,990            |
| Corporate donations   | 36,500            | 41,290            |
| Individual donations  | 12,608            | 14,391            |
| Legacy income   | 80,679            | •                 |
|   | 143,247           | 72,671            |
| 2 INCOMING RESOURCES FROM CHARITABLE ACTIVITIES                 |                   |                   |
|   |                   |                   |
|   | 2011              | 2010              |
|   | £                 | £                 |
| Core funding  |                   |                   |
| -England  | 105,000           | 140,000           |
| -Northern Ireland   | 179,544           | 178,230           |
| -Scotland   | 42,000<br>326,544 | 25 000<br>343,230 |
|   | <b>4-5,5</b> · ·  | 070,200           |
| Restricted income   | 1,237,473         | 1,226,455         |
|   | 1,564,017         | 1,569,685         |
| A detailed analysis of restricted income is provided in note 23 |                   |                   |
|   | 2011              | 2010              |
|   | £                 | £                 |
| 3 PUBLICATIONS, TRAINING AND SERVICE INCOME                     |                   |                   |
| Service contract income   | 1,345,000         | 1,329,190         |
| Publications income   | 627,386           | 736,110           |
| Training & consultancy income                                   | 236,569           | 246,756           |
|   | 2,208,955         | 2,312,056         |
| All publications, training and service income is unrestricted   |                   |                   |
|   | 2011              | 2010              |
| 4 INVESTMENT INCOME   | £                 | £                 |
| Bank interest received  | 50                | 2,294             |
| Investment gain/(loss) on investment                            | 24,178            | (1,991)           |
| Royalty received  | 64,860            | 59,415            |
|   | 89,088            | 59,718            |
|   |                   |                   |

Page 15

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

5 Total resources expended

| Type of expense                         | Basis of<br>apportionment | Governance | og Per    | Voluntary income | Service contract<br>income | Publication<br>costs | Training and consultancy | Cost of<br>generating funds | Grants projects<br>and contracts | Grants projects<br>and contracts | 2011<br>E | 2010<br>£ |
|---|---------------------------|------------|-----------|------------------|----------------------------|----------------------|--------------------------|-----------------------------|----------------------------------|----------------------------------|-----------|-----------|
|   |                           |            | (note 16) |                  |                            |                      |                          |                             |                                  | (note 23)                        |           |           |
| Staff costs satary in and pension       | drect                     |            | 127,200   | 6 533            | 442 871                    | 166 303              | 181 421                  | 37.242                      | 186 363                          | 599 649                          | 1 747 782 | 1 733,168 |
| Redundancy costs                        | head count                |            |           | 3 755            |                            | 23 060               |                          |                             |                                  | 11 736                           | 63,019    |           |
| Redundancy costs                        | apportioned               |            |           | 816              | 11 414                     | 6 528                | 4 694                    | 816                         |                                  |                                  |           |           |
| Recustment costs                        | t e                       |            |           |                  |                            |                      | 55                       |                             |                                  | 1117                             | 1,249     | 30,051    |
| Travel & substittence costs             | dred                      | 513        |           |                  |                            | 8 058                | 11 373                   | 413                         | 6 481                            | 70 081                           | 120,172   | 112,725   |
| Travel & subalstence costs              | apportaned                |            |           | 695              | 107.6                      | 5 561                | 4 171                    | 695                         |                                  |                                  |           |           |
| Consultants                             | direct                    |            |           |                  |                            |                      |                          |                             |                                  |                                  | •         | 3764      |
| Publicity press merketing               | drect                     |            |           |                  | 16 000                     | 17 441               |                          |                             |                                  |                                  | 35,441    | 89 491    |
| Associate trainer and venue costs       | dred                      | 3 524      |           |                  |                            |                      | 96 621                   | 32 561                      |                                  | 24 637                           | 169,343   | 221 835   |
| Printing and dispetch costs             | dreci                     |            |           |                  | 280 000                    | 109 603              |                          |                             |                                  | 34 020                           | 723,623   | 819 007   |
| Audit fees                              | direct                    | 18 560     |           |                  |                            |                      |                          |                             |                                  |                                  | 18,660    | 17.547    |
| Legal & professional fees               | direct                    |            |           |                  | 6 100                      |                      | 8 008                    |                             |                                  | 124 869                          | 196,430   | 128,124   |
| Legal & professional fees               | phortoned                 |            |           | 1914             | 26 602                     | 15 315               | 11 487                   | 1 915 00                    |                                  |                                  |           |           |
| Office related expenditure              | direct                    |            |           |                  |                            |                      |                          |                             |                                  | 718 62                           | 200 104   | 270 255   |
| Office related expenditure              | apportioned               |            |           | 7 693            | 110,500                    | 63 143               | 47 357                   | 7 894                       |                                  |                                  |           |           |
| Rent & services                         | head count                |            |           |                  |                            |                      |                          |                             | 26 700                           | 33 308                           | 206,800   | 184 386   |
| Rent & services                         | apportioned               |            |           | 4 893            | 68 502                     | 39 144               | 29 359                   | 4 893                       |                                  |                                  |           |           |
| Bank charges                            | head count                |            |           | 116              | 1617                       | 920                  | 969                      | 116                         |                                  |                                  | 3,465     | 5,021     |
| Project refund                          | dred                      |            |           |                  |                            |                      |                          |                             |                                  |                                  |           | 15,348    |
| Insurance                               | dred                      | 2,362      |           |                  |                            |                      |                          |                             |                                  |                                  | 25,972    | 54 458    |
| Insurance                               | apportioned               |            |           | 787              | 11 018                     | 8,296                | 4 722                    | 787                         |                                  |                                  |           |           |
| Depreciation                            | head count                |            |           | 1 768            | 24 758                     | 14 147               | 10 612                   | 1 768                       |                                  |                                  | 63,063    | 28 082    |
| Transfer from funds                     |                           | (46 158)   |           |                  |                            |                      |                          |                             |                                  |                                  |           |           |
| Overhead recovered from project funding | direct                    |            |           |                  |                            |                      | (159 304)                |                             |                                  | 159 304                          |           |           |
| General office and finance staff        | dred                      |            |           |                  |                            |                      |                          |                             | 105 000                          |                                  | 264,896   | 296 831   |
| General office and finance staff        | apportioned               |            |           | 5 330            | 74 616                     | 42 640               | 31 980                   | 5 330                       |                                  |                                  |           |           |
| Total expenditure                       | •                         | (20 799)   | 127 200   | 34 500           | 1 385 929                  | 518 159              | 285 529                  | 94 430                      | 326 544                          | 1,092 259                        | 3,889,909 | 4,008,074 |
|   |                           |            |           |                  |                            |                      |                          |                             |                                  |                                  |           | ĺ         |

Other costs relate to the charges resulting from FRS17

THE FAMILY PLANNING ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

| 8 Resources expended on restricted projects  | Staff costs | Redundancy | Staff advertising | Travel | Rent & service | Professional | Office related | Training fees Printing and | Printing and | Overhead | Total     |
|--|-------------|------------|-------------------|--------|----------------|--------------|----------------|----------------------------|--------------|----------|-----------|
| Pamela Shendan Poze  |             |            |                   |        |                | 8            |                |                            | 0001         | 150      | 2.500     |
| Lympies proper   | A7 A15      |            |                   | 807 6  | 2 8/5          | 10.302       | 1 802          | 18 845                     |              | 44 92    | 764 70    |
| the fact of the fa | 2 4 4 4     |            |                   | 3      | 200            | 280 01       | 3              | 5                          |              | 070 CI   | 5 3       |
| Children & G. Young persons grant tunded by  | 796,c0T     | 1 /8       |                   | 15 832 | 3154           | 63 197       | 786<br>6       |                            | 21 889       | 35 045   | 262 414   |
| Parenting Fund   |             |            |                   |        |                |              |                |                            |              |          |           |
| Asylum Seekers project funded by Lambeth   |             |            |                   |        |                |              |                |                            |              |          | •         |
| Learning disabilities funded by City of Westminster  | 34 107      |            |                   | 963    |                |              |                |                            | 170          | 16 756   | 51,996    |
| Scotland   |             |            |                   |        |                |              |                |                            |              |          | •         |
| Sexability funded by the Robertson Trust   | 10 000      |            |                   |        |                |              |                |                            |              |          | 10,000    |
| Speakeasy project in Scotland funded by  | 111 248     |            | 1117              | 12 415 | 2.248          | 12 309       | 7 134          | 3 578                      | 572          | 42 991   | 193 612   |
| Ba Lotter Fund   |             |            |                   |        |                |              |                |                            |              |          | •         |
| Wales  |             |            |                   |        |                |              |                |                            |              |          |           |
| Community Education Project  | 58 267      |            |                   | 9 029  | 4 075          | 65           | 1 231          | 4 097                      | 491          | 11,805   | 88 945    |
| •  |             |            |                   |        |                |              |                |                            |              |          |           |
|  | 361 599     | 11 738     | 1 117             | 41 737 | 13 082         | 86 048       | 16 167         | 24 320                     | 24 122       | 123 723  | 703 651   |
|  |             |            |                   |        |                |              |                |                            |              |          |           |
| Northern Ireland   |             |            |                   |        |                |              |                |                            |              |          |           |
| PHA Eastern-Choices  | 11 318      |            |                   | 857    | 1 971          | 84           | 468            |                            | 1,005        |          | 16 202    |
| PHA Western-Chaces   | 10 487      |            |                   | 1 970  | 1215           | 336          | 262            |                            | 930          | 715      | 15 915    |
| PHA Northern- Choices  | 13 651      |            |                   | 3,159  | 1 070          |              | 307            |                            | 678          | 1,811    | 20 674    |
| PHA Southern- Choices  | 8 118       |            |                   | 557    | 25             |              | 8              |                            | 169          |          | 8 929     |
| PHA Western- Bout Ye   | 11 080      |            |                   | 2 318  | 1 070          |              | 224            |                            | 876          | 25       | 16 182    |
| PHA Northern Bout Ye   | 11,300      |            |                   | 2 989  | 1 070          |              | 224            |                            | 929          | 1 683    | 17 942    |
| PHA Southern- Bout Ye  | 9 339       |            |                   | 1318   | 1 070          |              | 88             |                            | 878          |          | 12,763    |
| PHA Eastern- Bout Ye   | 13,500      |            |                   | 843    | 1,070          | 105          | 359            |                            | 878          |          | 16 553    |
| Speakeasy DHSSPS   | 24 039      |            |                   | 2,556  | 2 141          | 2 270        | 973            |                            | 691          | 4,239    | 88        |
| Challenge  |             |            |                   |        |                |              |                |                            |              | 8 300    | 8 300     |
| PPF  | 22,600      |            |                   | 1 153  | 2 141          | 10 000       | 1751           | 10 317                     | 676          |          | 48 638    |
| Just Ask funded by the Big Lottery Fund  | 7 324       |            |                   | 1 228  | 202            |              | 217            |                            | 888          | 128      | 10,986    |
| All About Us   |             |            |                   |        |                | 25 047       |                |                            |              |          | 25 047    |
| Homeless project by the Children's Fund of DHSSPS  | 15 651      |            |                   | 2 941  | 2 141          | 9            | 1 655          |                            | 1057         | 3 118    | 27,163    |
| Rassing Aspirations Project sponsored by the   | 79 863      |            |                   | 6 355  | 4 736          |              | 280            |                            | 1 101        | 16 080   | 108 405   |
| Southern Board   |             |            |                   |        |                |              |                |                            |              |          |           |
|  | 238 250     |            |                   | 28 344 | 20 227         | 38 841       | 7 150          | 10 317                     | 9686         | 35 581   | 388 606   |
| Total  | 599 849     | 11 736     | 1 117             | 70.081 | 33.309         | 124 BAS      | 23 317         | 34 637                     | 34 020       | 159 304  | 1 092 259 |
| <u> </u>   | 200         | 3          |                   | 2      | 200            | 200          |                |                            | 200          | 10000    | 1         |

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

# 7 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The headings as shown in the statement of financial activities are not those specified in the Companies Act 2006 but the trustees consider that the nature of FPA's activities is such that this analysis is more appropriate and informative and is required to comply with the Statement of Recommended Practice for Accounting and Reporting by Chanties

#### 8 STAFF COSTS

|   | 2011      | 2010      |
|---|-----------|-----------|
|   | £         | £         |
| Wages and salanes   | 1,646,654 | 1,720,564 |
| Social security costs   | 167,785   | 161,560   |
| Pension costs   | 193,909   | 147,874   |
|   | 2,008,348 | 2,029,998 |
| The average number of employees dunng the year was as follows |           |           |
|   | Number    | Number    |
| Finance and administration                                    | 8         | 9         |
| Fundraising   | 1         | 1         |

|                                   | Number | Number |
|-----------------------------------|--------|--------|
| Finance and administration        | 8      | 9      |
| Fundraising                       | 1      | 1      |
| Press, publicity and publications | 9      | 10     |
| Education and training            | 12     | 12     |
| Regions                           | 25     | 28     |
| Information                       | 9      | 9      |
|                                   | 64     | 69     |

<sup>2</sup> employees received emoluments in excess of £50,000 during the year (2010 2)

Trustee indemnity insurance of £2,362 was purchased during the year (2010 £2 362)

No trustees received any remuneration in the year. Trustees travel expenses of £615 (2010, £1 651) v.

No trustees received any remuneration in the year. Trustees travel expenses of £615 (2010 £1,651) were paid this year. The travel costs were incurred for travel to the trustee meetings.

# 9 NET INCOMING RESOURCES

| Net incoming resources are stated after charging | £      | £      |
|--|--------|--------|
| Auditors' remuneration                           | 15,000 | 15 000 |
| Depreciation of tangible fixed assets            | 53,053 | 56,092 |

<sup>1</sup> received >£50,000<£55,000 and 1 received >£70,000<£75,000

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

# 10 TANGIBLE FIXED ASSETS

|                     | Leasehold<br>Improvements | Office<br>equipment | Computer equipment | Total   |
|---------------------|---------------------------|---------------------|--------------------|---------|
|                     | £                         | £                   | £                  | £       |
| Cost                |                           |                     |                    |         |
| At 1 April 2010     | 247,875                   | 85,911              | 137,890            | 471,676 |
| Additions           | -                         | -                   | -                  | -       |
| At 31 March 2011    | 247,875                   | 85,911              | 137,890            | 471,676 |
| Depreciation        |                           |                     |                    |         |
| At 1 April 2010     | 90,224                    | 51,796              | 70,418             | 212,438 |
| Charge for the year | 24,787                    | 5,315               | 22,951             | 53,053  |
| At 31 March 2011    | 115,011                   | 57,111              | 93,369             | 265,491 |
| Net book amount at  |                           |                     |                    |         |
| At 31 March 2011    | 132,864                   | 28,800              | 44,521             | 206,185 |
| Net book amount at  |                           |                     |                    |         |
| 31 March 2010       | 157,651                   | 34,115              | 67,472             | 259,238 |

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

|   | 2011      | 2010    |
|---|-----------|---------|
| 11 FIXED ASSET INVESTMENT   | £         | £       |
| Investment in managed fund  | 748,009   | 750,000 |
| Investment additions  | 4,224     | -       |
| Movement on valuation   | 11,577    | (1,991) |
| Disposals   | ( 15,801) |         |
| Movement in the year  | 35,755    | _       |
| Carrying value at the year end  | 783,764   | 748,009 |
| The fund is managed by Schroders and the investment is being held for the long term |           |         |
|   | 2011      | 2010    |
| 12 STOCKS   | £         | £       |
| Publication stocks  | 162,627   | 174,053 |
| 13 DEBTORS  |           |         |
|   | 2011      | 2010    |
|   | £         | £       |
| Trade debtors   | 377,125   | 342,573 |
| Royalty debtor  | 31,557    | 28,490  |
| Other debtors   | 7,197     | 29,921  |
| Prepayments and accrued income  | 31,244    | 118,524 |
|   | 447,123   | 519,508 |

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

# 14 CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR

|  | 2011        | 2010        |
|--|-------------|-------------|
|  | £           | £           |
| Trade creditors  | 214,619     | 168,458     |
| Social security and other taxes                                  | 201,617     | 179,499     |
| Pension contributions  | 13,953      | 9,900       |
| Other creditors  | 11,736      | 116,513     |
| Accruals & deferred income                                       | 67,957      | 187,677     |
|  | 509,882     | 662,047     |
| 15 RESERVES  |             |             |
|  | 2011        | 2010        |
| Restricted funds   | £           | £           |
| Restricted funds comprise unexpended balances of grants received |             |             |
| to be applied for specific purposes                              |             |             |
| Balance at 1 April 2010  | 132,232     | 106,277     |
| Incoming resources   | 1,237,473   | 1,226,455   |
| Resources expended   | (1,138,417) | (1,200,500) |
| Balance at 31 March 2011   | 231,288     | 132,232     |
| Other charitable funds   |             |             |
| Balance at 1 April 2010  | (756,818)   | 730,448     |
| Incoming resources   | 2,825,626   | 2,843,308   |
| Resources expended   | (2,751,492) | (2,807 574) |
| Unrealised gain on investments                                   | 11,577      | -           |
| Movement on pension fund valuation                               | 857,000     | (1,523,000) |
| Balance at 31 March 2011   | 185,893     | (756,818)   |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

# 16 ANALYSIS OF GROUP NET ASSETS BETWEEN FUNDS

Fund balances at 31 March 2011 are represented by

|                                | Unrestricted<br>funds<br>£ | Restricted funds | 2011<br>£  | 2010<br>£   |
|--------------------------------|----------------------------|------------------|------------|-------------|
| Tangible fixed assets          | 989,949                    | -                | 989,949    | 1,007,247   |
| Current assets                 | 546,826                    | 231,288          | 778,114    | 890,214     |
| Current liabilities            | ( 509,882)                 |                  | ( 509,882) | ( 662,047)  |
| Defined benefit scheme deficit | ( 841,000)                 | -                | ( 841,000) | (1,860,000) |
|                                | 185,893                    | 231,288          | 417,181    | ( 624,586)  |

# 17 RECONCILIATION OF CHANGES IN RESOURCES TO OPERATING CASH FLOWS

| Net incoming/(outgoing) resources (Decrease)/increase in pension fund deficit | Total<br>2011<br>£<br>1,041,767<br>{ 1,019,000} | Total<br>2010<br>£<br>(1,461,311)<br>1,308,000 |
|---|---|--|
| Unrealised gain on investments Net interest                                   | ( 11,577)<br>( 50)                              | ( 2,294)                                       |
| Operating (deficit)   | 11,140  | ( 155,605)                                     |
| Depreciation and amortisation charges   | 53,053  | 56,092   |
| Decrease/ (Increase) in stock   | 11,426  | ( 52,386)                                      |
| Decrease in debtors   | 72,385  | 134,037  |
| (Decrease) in creditors   | ( 152,165)                                      | ( 114,077)                                     |
| Net cash inflow/(outflow) from operating activities                           | ( 4,161)  | ( 131,939)                                     |

### 18 ANALYSIS OF CASH

|                          | At 31 March<br>2011 | Cash flow | At 1 April<br>2010 |
|--------------------------|---------------------|-----------|--------------------|
|                          | £                   | £         | £                  |
| Cash at bank and in hand | <u>168,364</u>      | ( 28,289) | 196,653            |

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

#### 19 PENSIONS

#### Defined benefit scheme

The company operates a defined benefit pension scheme for the benefit of employees. The assets of the scheme are administered by trustees in a fund independent of FPA.

The most recent actuarial valuation for accounting purposes was at 1 April 2008

The contributions made in respect of the scheme for the year were £289,200 (2010 £289,200)

A full actuarial valuation was carried out at 1 April 2008 and updated to 31 March 2011 by a qualified independent actuary. The major assumptions used by the actuary were

|   | 31 March 2011 | 31 March 2010 |  |
|---|---------------|---------------|--|
| Rate of increase in salaries                                | n/a           | n/a           |  |
| Pension increases subject to LPI (Limited price indexation) | 3 5%          | 3 7%          |  |
| Pension increases subject to LPI minimum 3%                 | 3 8%          | 4 0%          |  |
| Discount rate   | 5 7%          | 5 7%          |  |
| Inflation assumption  | 3 5%          | 3 9%          |  |
| Expected return on plan assets                              | 5 0%          | 5 0%          |  |
| Life expectancy- retiring on accounting date                | 86 9          | 86 7          |  |
| Life expectancy- retiring 20 years after accounting date    | 898           | 896           |  |

The expected return on scheme assets is based on market expectation at the beginning of the period for returns over the entire life of the benefit obligation

The scheme has a number of purchased annuities in respect of past retirements. These only partially match the relevant liabilities and the net liability has been included.

The scheme assets are all held in a Group Pension contract

|                                     | 31 March 2011<br>£ | 31 March 2010<br>£ |
|-------------------------------------|--------------------|--------------------|
| Cash and other net assets           | 10,000             | 22,000             |
| Group Pension Contract              | 4,695,000          | 4,028,000          |
| Total fair value of scheme assets   | 4,705,000          | 4,050,000          |
| Present value of scheme liabilities | ( 5,546,000)       | (5,910,000)        |
| Deficit in scheme                   | ( 841,000)         | ( 1 860 000)       |
|                                     |                    | · <del></del>      |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

### 19 PENSIONS (continued)

| Analysis of the amount charged to             |                   |             |               |               |               |
|---|-------------------|-------------|---------------|---------------|---------------|
| the statement of financial activity           |                   |             |               |               |               |
| For the accounting period                     |                   |             |               | 31 March 2011 | 31 March 2010 |
| Expected return on pension scheme assets      |                   |             |               | 205.000       | 181,000       |
| Interest on pension scheme liabilities        |                   |             |               | ( 332,000)    | ( 254 800)    |
| Other finance income                          |                   |             |               | ( 127,000)    | (73,800)      |
|   |                   |             |               |               |               |
| Actual return on pension scheme assets        |                   |             |               | 129,000       | 233,000       |
| Less Expected return on pension scheme as:    | sets              |             |               | ( 205,000)    | ( 181,000)    |
| Actual return less expected return on pension | scheme assets     |             |               | 334,000       | 414 000       |
| Experience gains and losses arising on the    |                   |             |               | ( 5,000)      | ( 107,000)    |
| ansing on the scheme liabilities              |                   |             |               |               |               |
| Change in assumptions underlying              |                   |             |               | 528,000       | ( 1 830 000)  |
| the present value of the scheme liabilities   |                   |             |               |               |               |
| Actuarial gain/(loss)/ recognised             |                   |             |               | 857,000       | ( 1 523 000)  |
|   |                   |             |               |               |               |
| Other finance income                          |                   |             |               | ( 127,000)    | ( 73,800)     |
| Actuarial gain/ (loss)                        |                   |             |               | 857,000       | ( 1,523 000)  |
| Total amounts recognised in the               |                   |             |               |               |               |
| statement of financial activity               |                   |             |               | 730,000       | (1,596 800)   |
| Defined benefit scheme                        |                   |             |               | £             | £             |
| Movement in year                              |                   |             |               |               |               |
| Contributions                                 |                   |             |               | 289,000       | 289 000       |
| Other finance costs                           |                   |             |               | (127,000)     | (73,800)      |
| Actuanal gain/(loss)                          |                   |             |               | 857,000       | (1 523,200)   |
| Movement in deficit during the year           |                   |             |               | 1,019,000     | (1 308 000)   |
| Deficit in scheme at beginning of the year    |                   |             |               | (1,860,000)   | (552,000)     |
| Deficit in scheme at end of year              |                   |             |               | (841,000)     | (1 860 000)   |
| Amounts for the current and previous four     | years are as foll | lows        |               |               |               |
| Defined benefit pension plans                 |                   |             |               |               |               |
|   | 31 March 2011     |             | 31 March 2009 | 31 March 2008 | 31 March 2007 |
|   | £                 | £           | £             | £             | £             |
| Defined benefit obligation                    | (5,546,000)       | (5 910 000) | (3,809 000)   | (4 746 000)   | (4,956,000)   |
| Plan assets                                   | 4 705 000         | 4 050,000   | 3,257 000     | 3,844,000     | 4 355,000     |
| Deficit                                       | (841,000)         | (1,860,000) | (552,000)     | (902,000)     | (601 000)     |
| Experience adjustments on plan liabilities    | (5 000)           | (107 000)   | 119,000       | 9,000         | 26,000        |
| Experience adjustments on plan assets         | 334,000           | 414,000     | (825,000)     | (415 000)     | 78,000        |

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

# 19 PENSIONS (continued)

#### Defined contribution scheme

The employer's contribution due in the year was £66,709 (2010 £44,208)

#### 20 CAPITAL COMMITMENTS AND SUBSEQUENT EVENT

The company did not have any capital commitments at 31 March 2011 or 31 March 2010

# 21 LEASING COMMITMENTS

Operating lease payments amounting to £140,868 (2010 £121,349) are due within one year. The leases to which these amounts relate expire as follows.

|                             | 2011               | 2011   | 2010                  | 2010   |
|-----------------------------|--------------------|--------|-----------------------|--------|
|                             | Land and buildings | Other  | Land and<br>buildings | Other  |
|                             | £                  | £      | £                     | £      |
| In one year or less         | 12,261             | 8,414  | 11,557                | -      |
| Over one and less than five | -                  | 7,393  | -                     | 12,992 |
| Over five years             | 112,800            |        | 96,800                | •      |
|                             | 125,061            | 15,807 | 108,357               | 12,992 |

The major lease of FPA is the lease of its offices in London which expires in 2021

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

### 22 MOVEMENT ON GRANTS, PROJECTS AND CONTRACTS

The movement during the year was as follows -

| England  | Opening<br>balance<br>£ | Income<br>unrestricted<br>£ | income<br>restricted<br>£ | Expenditure unrestricted £ | Expenditure restricted £ | Closing<br>balance<br>£ |
|--|-------------------------|-----------------------------|---------------------------|----------------------------|--------------------------|-------------------------|
| Pamela Shendan Prize   | 25 242                  | _                           | -                         | _                          | 2 500                    | 22 742                  |
| Core Grant   | -                       | 105 000                     | -                         | 105 000                    | -                        |                         |
| Homeless project   | -                       | -                           | 105 646                   | -                          | 94 184                   | 11 462                  |
| Children's & Young persons grant funded by                   | -                       |                             | 262 414                   | -                          | 262 414                  |                         |
| Parenting Fund   |                         |                             |                           |                            |                          |                         |
| Learning disabilities funded by City of Westminster          |                         |                             | 51 996                    | •                          | 51 996                   | -                       |
| Domestic abuse   |                         |                             | 3 500                     | -                          | •                        | 3 500                   |
| Northern Ireland Abortion work                               |                         |                             | 750                       | •                          | •                        | 750                     |
| Scotland   |                         |                             |                           |                            |                          |                         |
| Core Grant   | -                       | 42 000                      | -                         | 42 000                     |                          | -                       |
| Speakeasy project in Scotland funded by the Big Lottery Fund | 24 540                  | -                           | 195 961                   |                            | 193 612                  | 26 889                  |
| Sexability funding received from the Robertson Trust         | 10 000                  | -                           | -                         |                            | 10 000                   |                         |
| Wales  |                         |                             |                           |                            |                          |                         |
| Community Education Project                                  | •                       | -                           | 92 767                    |                            | 88 945                   | 3 822                   |
| Northern Ireland   |                         |                             |                           |                            |                          |                         |
| Core Funding   | -                       | 179 544                     | -                         | 179 544                    | -                        | -                       |
| PHA Eastern- Choices   | 3 383                   | -                           | 14 601                    | -                          | 16 202                   | 1 782                   |
| PHA Western- Choices   | 8 059                   | =                           | 20 183                    | -                          | 15 <b>9 1 5</b>          | 12 327                  |
| PHA Northern- Choices  |                         | -                           | 12 725                    | -                          | 20 674                   | (7 949)                 |
| PHA Southern- Choices  | (7 790)                 | -                           | 3 750                     | -                          | 8 929                    | (12 969)                |
| PHA Western Bout Ye  | 637                     |                             | 27 195                    | -                          | 16 182                   | 11 650                  |
| PHA Northern Bout Ye   | 16 344                  |                             | 16 344                    | -                          | 17 942                   | 14 746                  |
| PHA Southern- Bout Ye  | (11 360)                |                             | 3 750                     | =                          | 12 763                   | (20 373)                |
| PHA Eastern- Bout Ye   | (1 583)                 |                             | 12 361                    | -                          | 16 553                   | (5 775)                 |
| Speakeasy DHSSPS   | 21 161                  | -                           | 29 432                    |                            | 36 909                   | 13 684                  |
| IPPF   | 1 712                   | -                           | 48 600                    |                            | 48 638                   | (326)                   |
| Challenge  |                         | -                           | 116 513                   | -                          | 52 458                   | 64 055                  |
| Just Ask funded by the Big Lottery Fund                      |                         | -                           | 49 667                    |                            | 10 986                   | 38 681                  |
| Homeless project by the Children's Fund of DHSSPS            | (5 597)                 | -                           | 24 818                    |                            | 27 163                   | (7 942)                 |
| RAP funded by PHA Southern                                   | 32 161                  | -                           | 125 667                   |                            | 108 405                  | 49 423                  |
| Pro-Choice DVD   | 5 323                   | -                           |                           |                            |                          | 5 323                   |
| All About Us funded by Award for All                         | 10 000                  | -                           | 20 833                    |                            | 25 047                   | 5 786                   |
|  | 132 232                 | 326 544                     | 1 237 473                 | 326 544                    | 1 138 417                | 231 288                 |

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2011

#### Pamela Sheridan Prize

This award recognises good practice in Sex and Relationships Education

#### **Homeless Project**

This project works in partnership with homelessness charities in London and Durham It is funded by the Big lottery Fund

#### **Parenting Fund**

This is a Department for Schools funded project which provides parents with education, information resources and support to enable them to take on the role of sex educators and provide positive sex education in the home

#### Learning disabilities funded by City of Westminster

Funded by Westminster City Council this project works with parents and carers of young people with learning disabilities and also with health professionals

#### **Community Education Project**

This project has received extended funding so that it will run to 2011

This is a community education project delivering sexual health and relationships education to groups of vulnerable young people, e.g. looked after, homeless and excluded in community settings throughout the six counties of North Wales. The project has one full-time and two part-time members of staff

#### **Bout Ye**

A project based in Northern Ireland focussing on personal development and sexual health with young men

#### **Homeless Project**

A personal development sexual health project for young people who are experiencing homelessness in Northern Ireland

#### Choices

A personal development sexual health programme focussing on young women's sexual health and self esteem

### **Pro Choice DVD**

An educational resource to help young people to understand why some women choose to have an abortion

#### Just Ask

A sexual health and personal development project for people with learning disabilities

#### Sexability

A community based personal development and sexual health group programme for young men and women in the West of Scotland