Company Registration Number: 00883234 (England & Wales) Registered Charity Number in England & Wales: 305992

# D&AD (A Company Limited by Guarantee) REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2022



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The Trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 August 2022. The Trustees have adopted the provisions of the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland issued in July 2014 (The FRS102 Charities SORP).

#### 1. Legal and Administrative Information

#### Trustees, Members and Directors

Richard Brim (President)

Naresh Ramchandani (Ex-President) Resigned 1 March 2023

Rebecca Wright (Deputy President)

Liza Enebeis

Ravi Amarantuga Hitchcock Appointed on 1 March 2023

Fura Johannesdottir

Hannah Kelly Appointed on 1 March 2023

Jonathan Kneebone

Russie Miessi Appointed on 1 March 2023

Jack Renwick

Cheyne Robinson Resigned 1 March 2023

Kwamena Taylor-Hayford

#### Chairman

**Timothy Lindsay** 

#### **Company Secretary**

Dara Lynch

#### **Key Management Personnel**

The senior staff members to whom the day to day management of the charity is delegated are listed below:

Jo Jackson (appointed November 2022)

Chief Executive Officer

Dara Lynch

Chief Operating Officer

Pippa Irvine Digital Director

Paul Drake Foundation Director

Sammi Vaughan Director of Partnerships

Donal Keenan Awards Director
Laura Kelly Marketing Director

#### Registered Office

D&AD Ltd,

64 Cheshire St,

London,

E2 6EH

#### Auditor

Moore Kingston Smith LLP, Chartered Accountants 6th Floor 9 Appold Street London

#### Solicitors

EC2A 2AP

Lewis Silkin 5 Chancery Lane, Clifford's Inn, London, EC4A 1BL

#### Bankers

The Royal Bank of Scotland plc London Drummonds, 49 Charing Cross, Admiralty Arch, London, SW1A 2DX

#### 2. Structure, Governance and Management

#### **Background**

The charity was formed as a company limited by guarantee in 1962. The company registration number is 00883234. The Charity Commission registration number is 305992.

#### **Objects**

The Charity's objects are specifically restricted to the following:

To advance the education of the community by encouraging the understanding, application and commission of good design and advertising in communications media of all kinds by providing, presenting, organising and managing exhibitions, publications, tours of various British and foreign cities, classes, lecturers, seminars, tutorials and other educational activities.

#### **Appointment of trustees**

Any person who is willing to act as a Trustee who is permitted by law to do so, and who is eligible to become a Trustee in accordance with any rules or by-laws made in accordance with the Articles of Association adopted by special resolution in 2017, may be appointed to be a trustee by a resolution of the Trustees.

#### **Powers**

The Board of Trustees has overall responsibility for the strategic leadership, governance and appropriate management control of D&AD.

It has three primary functions:

- To ensure the organisation stays focused on its mission and strategy.
- To make policy decisions.
- To provide support and constructive challenge to the management team, in particular the Chief Operating Officer and Chief Executive.

Members of the Board of Trustees are also Directors of the charity for the purposes of company law.

Each year vacancies for new members of the Board of Trustees arise as existing members retire. These vacancies are available to creative practitioners in advertising companies, design companies, other creative companies, business, museums and galleries, and freelance respectively. The candidates who stand for the vacant positions will represent one of these industries. Successful candidates who fill the vacancies for each Industry sector are elected to serve as trustees on the charity's Board with effect from the conclusion of the September meeting of the Trustees and hold office for three years (or four years in the case of a Trustee who has held the position of Deputy President in the third year of office). The Articles of Association also provide that the trustees may appoint a member, who has not been elected in the prescribed manner, to fill a vacancy that has arisen on the Board of Trustees. The continuation of such an appointment must be approved by the members at the September meeting of the Trustees. The charity's President and Deputy President are appointed from the serving Trustees and take office for a period of one year from the conclusion of the September meeting of the Trustees. The office of President alternates between the six fields of creativity described above and is determined by the serving Trustees.

#### Trustee induction and training

New Trustees undergo an orientation session to brief them on decision making processes, the business plan and recent financial performances of the charity. During the induction session they meet key employees and other Trustees. On-going training needs are identified as appropriate and addressed through a variety of means, including Board papers, leadership days and seminars.

#### Remuneration policy for Key Management Personnel

The Trustees and the senior management team comprise the key management personnel of the Charity in charge of running and operating the organisation on a day-to-day basis. Details of all Trustee expenses and related party transactions are disclosed in note 16 and note 27 to the accounts.

In order to recruit and retain the best staff to safeguard the services provided to our beneficiaries, the Trustees consider that it is important to offer a competitive salary package, as benchmarked with similar sized charitable organisations.

The salary and other rewards (annual leave and pension contribution) of the Chief Executive are benchmarked and approved by the Trustees on appointment and are reviewed annually by the Trustees in accordance with the contract of employment.

All other staff roles, including the senior management team, are evaluated against a number of criteria, including responsibilities, skills and expertise required. These determine on which band each role lies within the pay scales.

Normally, members of the senior management team are recruited to their assigned salary band. Occasionally, the Trustees will determine if the rate of pay needs to be amended to take account of significant external factors affecting recruitment to a specific role. Staff receive a range of enhanced benefits e.g. sick pay, maternity/paternity pay as well as annual leave and pension contributions.

#### Organisation

During the year the charity operated from its offices located within Shoreditch, although, as a direct impact of the coronavirus pandemic, and in accordance with government guidance and restrictions imposed since March 2020, staff have experienced periods of both home based and hybrid working. The Board of Trustees develops all of the charity's objectives. Strategies to deliver the objectives are developed by the charity's Chief Executive and Management Team. Implementation lies with the Team Directors and their colleagues: Awards, Education and Professional Development, Partnerships and Members, Marketing, Digital and Information Systems and Finance and Operations. A non-executive Chairman also provides advice and assistance to both the Trustees and the Charity's Management. The Board of Trustees meets 10 to 12 times a year.

#### **Subsidiary Companies**

The charity has the following wholly owned subsidiaries:

- D&AD Trading Limited, the objectives of which are to administer the non-charitable activities of the group. Its profits are donated to the charity under Gift Aid.
- USA INC, a trading company.
- D&AD Hong Kong Ltd, a trading company.

#### Risk management

As part of its business planning and review procedures the trustees have implemented a risk management strategy, which comprises:

- An annual review of the major risks, their impact, and the likelihood of occurrence which the charity may face; and
- The establishment of the systems which the charity uses to mitigate the risks which have been identified and to minimise the potential impact on the charity should any of those risks materialise.

Key risks identified include: loss of key staff through resignation, the charity lacks direction, strategy and forward planning, Board of Trustees dominated by one or two individuals, Trustees are benefiting from charity (e.g. remuneration), competition, event cancellation, budgetary control & financial planning, fraud and error and significant global events.

#### The level of risk to the charity's incoming resources

The trustees recognise that the charity's income sources are heavily dependent on funding from the creative industries, the media sectors and the business community and that the levels of income from these sources are highly sensitive to global and national economic and political conditions. Consequently, the trustees are of the opinion that reserves should be generated to a sufficient level to protect the charity from adverse economic conditions and any consequential material decline in income.

#### Unrestricted funds are needed

- · To provide funds to cover the costs of its charitable activities
- To cover administration, fundraising and support costs without which the charity could not function
- To provide funds to cover the cost of its obligations to its members and supporters
- To cover the shortfall in the funding of educational projects otherwise financed by sponsorships or donations
- To develop new activities in accordance with the charity's objectives
- To provide funds for an adequate infrastructure to enable the charity to operate efficiently

#### Reserves policy

The trustees have considered the possible effects of adverse economic conditions on the activities of the charity and at this time are of the opinion that the charity should aim to maintain unrestricted reserves for the following purposes:

- working capital equal to a level of six months' running costs to mitigate potential timing differences between expenditure obligations and income receipts (six months running costs equate to approximately £2.1m);
- to provide additional funds to mitigate the impact of unforeseen volatilities through significant events;
- to maintain an adequate infrastructure to enable relevant strategy in the event of such conditions;
- to fund growth and development in charity activities.

Free unrestricted reserves total £5,873,833 (2021: £3,876,504).

The reserves policy is reviewed and agreed by trustees on an ongoing basis.

#### 3. Objectives, activities and public benefit statement

#### Summary of the objectives of the charity

The main objective of the charity is to advance the education of the community by encouraging the understanding, appreciation and commission of good design and advertising in communications media of all kinds by providing, presenting, organising and managing exhibitions, publications, tours of various British and foreign cities, classes, lecturers, seminars, tutorials and other educational activities.

#### The charity's mission is:

- To champion excellence in creativity by setting industry standards,
- To educate and inspire the next generation,
- To promote the contribution of creativity, ideas and innovation to business success.

#### The charity's strategic aims are to:

- · Develop the relevance of the charity's activities to its beneficiaries,
- To continue to raise the profile of the charity,
- To increase the number of participants and beneficiaries of the charity's aims and objectives,
- · To develop new activities in accordance with the charity's objectives,
- To create significant surpluses through commercial activities in order to fund the D&AD Foundation and advance the cause of creative education.

#### Objectives for the year

In 2021/22 the charity's principal objectives for the year were:

- · To continue to build to levels determined by the charity's reserves policy.
- To continue to develop a fully integrated brand communications and marketing strategy across programmes.
- To continue to reposition the education model by creating the D&AD Foundation to support D&AD's mission to celebrate, award and promote excellence in business communication and design.
- To continue to raise the charity's profile.
- To continue to invest in the digital strategy to deliver online content to D&AD's stakeholders and to redesign D&AD as a digital first organisation.
- To reconsider the role of membership within the organisation.

#### Strategies for achieving objectives and significant activities

The charity encourages regional and international participation in its activities by communication with the creative community in those areas through its various programmes, exhibitions and publications.

The charity researches, reviews and assesses its activities and ensures that it is developing and delivering relevant programmes by way of its knowledge management system and working with its participants and beneficiaries.

#### **Public Benefit Statement**

The charity's benefits are as in accordance with its aims:

- The provision of education to that section of the public that has an interest in creative excellence in design, advertising and any other communications media.
- The promotion of the appreciation of that creative excellence.

The benefits are delivered in the following ways:

- A series of public lectures throughout the year hosted by senior and influential speakers in their particular subject.
- Courses available to the public that specialise in particular aspects of creativity through the charity's Workout programme.
- Provision of educational relationships with top creatives for those in higher education through the University Network programme.
- Running an awards scheme for undergraduates reading subjects associated with the charity's aims and objectives and which attracts some 3,000 entries each year. The entry fee is at a nominal cost.
- Provision of a free entry exposition of graduate creative work that attracts some 7,000 visitors and students.
- Provision of free Internet access to winning work from latest professional and student awards which achieves some 4 million views per annum.
- Provision of an affordable book was replaced by a digital version in 2020 that catalogues the winning
  work on a completely newly written website which will eventually cover all work since the inception of
  the charity over 50 years ago. The digital version allows for a broader more diverse and accessible
  reach to the global community

During the year the charity continued the initiatives launched in 2011 aimed to benefit graduate employment and involve the public in the creative processes and the best in creative work:

- The Graduate Academy this initiative teaches graduates how to bring their education-based skills into the work environment in which they could contribute as a member of a team.
- Shift, continued to evolve a talent program aimed at a more diverse talent. Having launched in 2016. It now runs in London and New York twice a year in each city with on average a 70% of its recruits finding employment in the creative industries.
- During the year the charity continued the initiative to involve and engage the public in the creative process and the best in creative work.
- The Impact Project this project focuses on creative ideas that change the world for the better, galvanising the creative community around the global issues that affect us all.

Achievements made by the provision of the benefits:

- Development of best practice in the creative field that will have its effect in improved design and marketing in the business sector and consequently improved success for commerce as a whole.
- Setting ideas and benchmarks to develop higher educational teaching in the creative field thus
  giving graduates improved skills with which to enter the workforce.
- Stimulation of the appreciation of excellence of creativity in design, advertising and communications by way of debate, free web access, exhibitions and events.
- Diversity, equity, equality, sustainability and inclusion through D&AD DEI and ESG policies.

The public benefit statement has been prepared in accordance with the Charity Commission's guidelines.

#### 4. Achievements and performance

Following the adverse economic climate resulting from Covid-19, D&AD continued to successfully deliver its educational programmes through the use of digital services and applications. This resulted in increased interest and attendance at all its initiatives and digital events. The programmes to be more accessible to larger and broader community globally. Global awareness of the charity was increased and development of the D&AD archive, Digital Annual and digital content, which will be a major source of creative reference, has continued to evolve.

Whilst this has been an innovative and successful development, with the subsequent removal of COVID-19 restrictions, D&AD are planning to return to a physical event for hosting the 2023 awards ceremony and festival.

The charity's performance against its objectives over the past year is as follows:

Objective in 2021-22	Achievements in 2021-22
To maintain reserves at levels determined by the charity's reserves policy.	The group reported reserves of £5,964,376 (2021: £4,251,416) of which free unrestricted reserves are £5,873,833 (2021: £3,876,504).
To continue to develop a fully integrated brand communications and marketing strategy across programmes.	Increased international involvement with the charity especially with increased in the awards scheme and globally in the professional development programme.
To continue to invest in the digital strategy to deliver an online offer to D&AD's stakeholders, thereby building D&AD's community.	Continued investment and delivery in the charity's digital activities including the publication of the freely available Digital Annual in place of a physical Annual, and the digital delivery of all programmes including Education, Masterclasses, and Awards Ceremony amongst others.
To review and extend markets and audience beyond UK and Europe post Brexit.	Continued to achieve worldwide media coverage to extend beyond the UK and Europe, with appointed international representatives in USA, Japan, Australia, India and Brazil.
To continually develop the redefined professional development strategy.	Establishment of a clear and coherent voice across all communication platforms and continuing to raise the company profile, both UK and internationally.
To continue to build international awareness in key cities.	Senior management of the charity has and will continue to visit appropriate locations and meet with key contacts to develop this objective. Appointments of international reps are in place across key locations in India, Australia, Brazil, USA, China & Japan.
To fully utilise D&AD head office in Shoreditch.	Events are now happening more regularly, building relations with the wider creative community and saving on external costs.

#### 5. Financial review

A standard program of income generation resulted in incoming resources being £814,000 higher than the previous twelve-month period, which incorporated an increase in Professional Development of £188,000 excluding the income recognition of the EU Bridging the Gap initiative in the prior year, increases in Professional Awards of £442,000, Partnerships of £15,000, and in New Blood of £619,000 following a significant increase in sponsorship for the New Blood Shift programme.

Standard forecast activity resulted in costs increasing by £208,000 against the previous twelve months to 31st August 2021.

The effect of this was a group net funds inflow of £1,713,000 (2021: £1,107,000 outflow) for the twelve months ended 31st August 2022.

#### Principal funding sources

Entry income for the professional awards scheme was higher by £442,000 compared to the previous year, mainly as a result of an increased number of entries from the larger networks.

#### **Funds**

Group funds at 31 August 2022 amounted to £5,964,376 (2021: £4,251,416) of which £nil were restricted (2021: £135,269). There was a surplus of unrestricted funds of £5,964,376 (2021: £4,116,147). The charity will continue its programme of cost control and income enhancement in order to increase the unrestricted fund balance. It is anticipated that this programme will deliver material surpluses in future years due to investment in streamlined systems and automation.

#### 6. Future plans and subsequent events

The charity's key strategic policies as stated in these statements remain as relevant for 2021/22. In addition, the increase in unrestricted funds to a level both consistent with the charity's reserve policy will continue as a major objective.

D&AD is exploring opportunities to transform the business by using digital technologies that add value to its existing customer base and create new markets to explore. A 4-year program of iterative transformation has been agreed upon to launch new innovation and redevelop existing technology and functionality to transform the business going forward.

Objective for 2022/23 and beyond	Target
To maintain reserves at levels determined by the charity's reserves policy.	Continuance of the financial review and identification of costs savings and new income streams enhanced by more effective management of existing programmes.
To continue to develop a fully integrated brand communications and marketing strategy across programmes.	Development of a clear and coherent voice across all communication platforms and continuing to raise the company profile, both UK and internationally.
To continue to invest in the digital strategy to deliver an online offer to D&AD stakeholders, thereby building D&AD's community.	To undertake a significant review and redesign of D&AD's digital architecture across all platforms.
To review and extend markets and audience beyond UK and Europe post Brexit.	To continue to reach diverse audiences who represent the breadth of commercial creative community. Focus on segments which we can penetrate effectively; likely to be design & production agencies, in-house creative & design teams and consultancies.
	To continue to reach larger audiences outside London and the UK. Focus on growth cities which we can penetrate most effectively.
	Potentially focussing on the USA, considering the feasibility of establishing a physical personnel presence and resource on the ground.
To continually develop the redefined professional development strategy.	To continually review strategy to ensure it is relevant to the needs of the present and future by developing the model into a comprehensive, technically flavoured series of training modules targeting both the creative and client communities with the ultimate objective of the creation of an E-Learning series to scale the enterprise and enhance the development of careers in creative fields through Continuous Professional Development (CPD) scheme.
	Focussing on larger corporations and contracts with more global reach to achieve a greater outreach.
To continue to build international awareness in key cities.	Senior management of the charity has and will continue to visit appropriate locations and meet with key contacts to develop this objective. Appointments of international reps are already in place across key locations in Germany, India, Australia, Brazil, USA, China & Japan.

To continue the development of our diversity, equality, equity and inclusion both within D&AD and within the industry, communities and society we are a part of.	To develop the D&AD strategy through our three established pillars:     Creating a culture where everyone feels welcome, belongs and is able to be themselves.     Creating a more diverse industry through our programmes & platforms     Ensuring representation within D&AD to reflect the rich diversity of the London working society, including at senior levels.
To establish an appropriate environmental sustainability policy and framework	D&AD has appointed a head of sustainability alongside working with external consultants to develop a sustainability plan, measure its carbon emissions and to publish this plan and the associated data. D&AD is currently measuring its carbon emission both operationally and also in relation to its external events with a view to reducing its carbon emission and an ambition of decarbonising all its activities, within a time frame to be confirmed, but looking towards 2030 to be a carbon free organisation and employer.  This includes reducing energy consumption and waste, incorporating sustainability into its procurement practices and processes, prioritising suppliers and service providers that share D&AD's value toward carbon neutrality.
To fully utilise D&AD head office in Shoreditch.	To utilise the space to enhance and build relations within the wider community and serve the creative community.  Events are now happening more regularly saving on external costs/hire and generating a small revenue stream.

#### Statement of Trustees' Responsibilities

The trustees (who are the directors of the charity for the purposes of company law), are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including FRS102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland."

Company law requires the trustees to prepare financial statements for each financial year. Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and the group, and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing those financial statements, the trustees are required to:

- Select suitable accounting policies and then apply them consistently;
- State whether applicable accounting standards, including FRS 102, have been followed subject to any
  material departures disclosed and explained in the financial statements;
- Observe the methods and principles in Statement of Recommended Practice Charities (SORP).
- Make judgements and estimates that are reasonable and prudent;
- Prepare the financial statements on a going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006.

They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- There is no relevant audit information of which the charitable company's auditor is unaware; and
- The trustees have taken all the steps that they ought to have taken to make themselves aware of any
  relevant audit information and to establish that the auditor is aware of that information.

#### **Small Companies Exemption**

This report has been prepared in accordance with the special provisions relating to small companies within part 15 of the Companies Act 2006.

The trustees of the Charity approve the Trustees' Annual Report.

#### **Auditors**

Moore Kingston Smith LLP has indicated their willingness to continue in office for the ensuing year.

5/30/2023
Signed on behalf of the Trustees on ......

Dara Lynch

Dara Lynch

Secretary

#### Opinion

We have audited the financial statements of (D&AD) (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 August 2022 which comprise the Group Statement of Financial Activities, the Group and Parent Charitable Company Balance Sheets, the Group Cash Flow Statement and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 'The Financial Reporting Standard Applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 August 2022 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the [strategic report and the] trustees' annual report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- [the strategic report and the] trustees' annual report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and parent charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the trustees' annual report.

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Act 2011 require us to report to you if, in our opinion:

- the parent charitable company has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the Trustees' Annual Report and from preparing a strategic report.

#### Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 11, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group and parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or parent charitable company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the audit of the financial statements

We have been appointed as auditor under the Companies Act 2006 and section 151 of the Charities Act 2011 and report in accordance with those Acts.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK) we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the
  effectiveness of the group and parent charitable company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the trustees.
- Conclude on the appropriateness of the trustees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group and parent charitable company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group or parent charitable company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and events in
  a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit report.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

The objectives of our audit in respect of fraud, are; to identify and assess the risks of material misstatement of the financial statements due to fraud; to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud, through designing and implementing appropriate responses to those assessed risks; and to respond appropriately to instances of fraud or suspected fraud identified during the audit. However, the primary responsibility for the prevention and detection of fraud rests with both management and those charged with governance of the charitable company.

#### Our approach was as follows:

- We obtained an understanding of the legal and regulatory requirements applicable to the charitable company and considered that the most significant are [the Companies Act 2006, the Charities Act 2011, the Charity SORP, and UK financial reporting standards as issued by the Financial Reporting Council.
- We obtained an understanding of how the charitable company complies with these requirements by discussions with management and those charged with governance.
- We assessed the risk of material misstatement of the financial statements, including the risk of material
  misstatement due to fraud and how it might occur, by holding discussions with management and those
  charged with governance.

- We inquired of management and those charged with governance as to any known instances of noncompliance or suspected non-compliance with laws and regulations.
- Based on this understanding, we designed specific appropriate audit procedures to identify instances
  of non-compliance with laws and regulations. This included making enquiries of management and
  those charged with governance and obtaining additional corroborative evidence as required.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

#### Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and, in respect of the consolidated financial statements, to the charity's trustees, as a body, in accordance with Chapter 3 of Part 8 of the Charities Act 2011. Our audit work has been undertaken so that we might state to the charitable company's members and trustees those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the charitable company, the charitable company's members, as a body, and the charity's trustees, as a body, for our audit work, for this report, or for the opinion we have formed.

Moore kingston Smith Lup

Date: 30 May 2023

Andrew Stickland (Senior Statutory Auditor) for and on behalf of Moore Kingston Smith LLP, Statutory Auditor

9 Appold Street London EC2A 2AP

Moore Kingston Smith LLP is eligible to act as auditor in terms of Section 1212 of the Companies Act 2006.

D&AD
CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
(incorporating an income and expenditure account)
FOR THE YEAR ENDED 31 AUGUST 2022



		Unrestricted	Restricted	Total	Total
		2022	2022	2022	2021
	Note	£	£	£	£
Income from					
Grants and donations	- 4	-	-	-	175,254
Trading income from subsidiary	S	440,720	- '	440,720	343,563
Charitable activities:	6				
Awards		4,935,555	-	4,935,555	4,493,233
Partnerships		54,675	•	54,675	40,000
Professional Development		386,051	-	386,051	586,434
New Blood		1,311,023		1,311,023	692,131
Total charitable activities	·	6,687,304		6,687,304	5,811,798
Investment income and interest	7	3,008	-	3,008	305
Other income	7	21,526	_	21,526	7,690
Total income		7,152,558		7,152,558	6,338,610
Expenditure on					
Raising funds	8	1,871,767	-	1,871,767	1,417,959
Trading subsidiary costs	9	151,074	-	151,074	108,399
	•	2,022,841	<u>.</u>	2,022,841	1,526,358
Charitable activities:	10				
Awards		1,859,614	-	1,859,614	1,929,747
Partnerships	•	428,139	-	428,139	472,331
Professional Development		232,495	135,269	367,764	566,416
New Blood		761,240		761,240	736,671
Total charitable activities	•	3,281,488	135,269	3,416,757	3,705,165
Toal expenditure		5,304,329	135,269	5,439,598	5,231,523
Net income / (expenditure)		1,848,229	(135,269)	1,712,960	1,107,087
Transfer between funds	24	-	-	-	-
Total funds brought forward	23, 24	4,116,147	135,269	4,251,416	3,144,329
Total funds carried forward	•	5,964,376		5,964,376	4,251,416

The Charity has no recognised gains or losses for the year other than as detailed above.

The net movements in the Charity's funds for the year arise from the Charity's continuing activities.

#### D&AD BALANCE SHEETS - GROUP AND CHARITY AS AT 31 AUGUST 2022



		Group 2022	Group 2021	Charity 2022	Charity 2021
	Note	£	£	£	£
Fixed assets		-	-	-	_
Intangible assets	18	12,576	39,191	12,576	39,191
Tangible assets	19	77,967	200,452	77,967	200,452
Investments	20	-	-	1,000	1,000
	_	90,543	239,643	91,543	240,643
Current assets					
Debtors	21	1,007,801	735,863	1,007,801	735,863
Cash at bank and in hand		6,670,454	4,733,962	6,659,693	4,723,838
	_	7,678,255	5,469,825	7,667,494	5,459,701
Current liabilities					
Creditors falling due within one year	22	(1,804,422)	(1,458,052)	(2,086,771)	(1,686,556)
Net current assets	_	5,873,833	4,011,773	5,580,723	3,773,145
	-				
Total assets less current liabilities		5,964,376	4,251,416	5,672,266	4,013,788
Net assets	_	5,964,376	4,251,416	5,672,266	4,013,788
	_				
Accumulated funds					
Restricted funds	23, 24	•	135,269	-	135,269
Unrestricted funds	23, 24	5,964,376	4,116,147	5,672,266	3,878,519
Total accumulated funds	<del></del>	5,964,376	4,251,416	5,672,266	4,013,788

As permitted by s408 Companies Act 2006, the company has not presented its own statement of financial activities and related notes. The charity's surplus for the year was £1,658,478 (2021: £915,936 surplus)

5/30/2023

Jack Renwick

Trustee

Company registration number 00883234

DocuSigned by:

## D&AD CONSOLIDATED STATEMENT OF CASH FLOWS AS AT 21 AUGUST 2022



AS AT 31 AUGUST 2022		$-\underline{\hspace{0.1cm}}$
	2022	2021
	£	£
Cash inflow from operating activities	•	
Net cash provided by operating activities	1,967,520	1,661,693
Cash flow from investing activities		
Investment income and interest received	3,008	305
Payments to acquire tangible and intangible fixed assets	(34,035)	-
•	(31,027)	305
Net increase in cash and cash equivalents	1,936,493	1,661,998
Cash and cash equivalents at beginning of year	4,733,962	3,071,964
Cash and cash equivalents at close of year	6,670,455	4,733,962
Reconciliation of net income / (expenditure) to cash flow from operating a	rtivities	-
	ctivities 2022	2021
		2021 £
Reconciliation of net income / (expenditure) to cash flow from operating a	2022	
Reconciliation of net income / (expenditure) to cash flow from operating an operating an operating an operating an operating an operating an operating period	2022 £	£
Reconciliation of net income / (expenditure) to cash flow from operating an expension of net income / (deficit) for the reporting period  Adjustments for: Depreciation charges	<b>2022</b> £ 1,712,960 183,135	£
Reconciliation of net income / (expenditure) to cash flow from operating an expension of net income / (deficit) for the reporting period  Adjustments for: Depreciation charges	<b>2022</b> <b>£</b> 1,712,960	£ 1,107,087 382,361
Reconciliation of net income / (expenditure) to cash flow from operating an expension of net income / (deficit) for the reporting period  Adjustments for: Depreciation charges Investment income (Increase) / decrease in debtors	2022 £ 1,712,960 183,135 (3,008) (271,938)	£ 1,107,087 382,361 (305) (270,139)
Reconciliation of net income / (expenditure) to cash flow from operating an Net income / (deficit) for the reporting period  Adjustments for: Depreciation charges Investment income (Increase) / decrease in debtors Increase in creditors	2022 £ 1,712,960 183,135 (3,008) (271,938) 346,371	£ 1,107,087 382,361 (305) (270,139) 442,689
Reconciliation of net income / (expenditure) to cash flow from operating an expension of net income / (deficit) for the reporting period  Adjustments for: Depreciation charges Investment income (Increase) / decrease in debtors Increase in creditors	2022 £ 1,712,960 183,135 (3,008) (271,938)	£ 1,107,087 382,361 (305) (270,139)
	2022 £ 1,712,960 183,135 (3,008) (271,938) 346,371	£ 1,107,087 382,361 (305) (270,139) 442,689



#### 1. ACCOUNTING POLICIES

#### a) Basis of preparation

The financial statements comprise the charity and its wholly-owned subsidiary D&AD Trading Limited on a line-by-line basis. Transactions and balances between the charitable company and its subsidiary have been eliminated from the consolidated financial statements. Balances between the two companies are disclosed in the notes of the charitable company's balance sheet. A separate statement of financial activities, or income and expenditure account, for the charitable company itself is not presented because the charitable company has taken advantage of the exemptions afforded by section 408 of the Companies Act 2006.

These financial statements are prepared under the historical cost convention.

The financial statements are prepared in sterling which is the functional currency of the charitable group.

The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The Charitable Company and its subsidiaries are a public benefit group for the purposes of FRS 102 and therefore the Charity also prepared its financial statements in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (The FRS 102 Charities SORP), the Companies Act 2006 and the Charities Act 2011.

#### b) Going concern

The trustees have assessed whether the use of the going concern basis is appropriate and have considered possible events or conditions that might cast significant doubt on the ability of the charitable group to continue as a going concern. The trustees have considered forecasts for a period of at least one year from the date of approval of the financial statements taking these steps in to account. On the basis of these projections and the reserves available to the charity, the trustees have concluded that there is a reasonable expectation that the charitable group has adequate resources to continue in operational existence for the foreseeable future. The charitable group therefore continues to adopt the going concern basis in preparing its financial statements.

The principal accounting policies adopted in the preparation of the financial statements are set out below.

#### c) Incoming resources

All income is recognised in the statement of financial activities when there is entitlement to the funds, the receipt is probable and the amount can be measured reliably. Where a claim for repayment of income tax has or will be made, such income is grossed up for the tax recoverable.

#### d) Allocation of costs

The charity's operating costs include staff costs, rent and other related costs. Such costs are allocated between the charity's educational programmes, activities for raising funds, and management and administration. Staff costs are allocated according to the costs of staff working directly in the relevant teams or on the appropriate projects. Where costs are not directly attributable to any project or team, they have been apportioned according to the total of all other costs relating to each team or project.

#### e) Costs of raising funds

The costs of raising funds represent expenditure in relation to staff members and consultants who are directly engaged in fundraising and publicity, and the related costs of the fundraising and publicity department.



#### f) Charitable expenditure

Charitable expenditure includes all expenditure directly related to the objects of the charity and comprises:

Costs of activities in furtherance of the charity's objects - comprising the costs of the educational and professional awards programmes undertaken by the charity and is accounted for when payable.

Support costs - representing the staffing and associated costs of supporting, mentoring and evaluation the operational programmes for which the charity is responsible.

Governance costs - which are part of support costs representing expenditure on governance infrastructure that allows the charity to operate and to generate the information required for public accountability. They include the strategic planning processes that contribute to future development of the charity.

#### g) Fund accounting

The charity maintains various types of funds as follows:

**Restricted funds** - representing grants, donations and sponsorship received which are stipulated to be applied for specific projects by either the nature of the fundraising appeal or the grant/sponsorship agreement.

Unrestricted funds - representing funds that are expendable at the discretion of the trustees in the furtherance of the objects of the charity. Such funds may be held in order to finance both working capital and capital investment.

#### h) Pension costs

The charity operates a defined contribution scheme that is open to all employees. The charity's contributions to the scheme are charged to the statement of financial activities in the year to which they relate.

#### i) Intangible fixed assets

Intangible fixed assets are stated at cost less amortisation. Amortisation on intangible fixed assets is provided at rates to write off the cost or valuation, less estimated residual value, of each asset on a straight line basis over its expected useful life as follows:

Software and website

over 3 years straight line

#### j) Tangible fixed assets

Tangible fixed assets of a value of £1,000 and over are capitalised, and are stated at cost less accumulated depreciation. Depreciation on tangible fixed assets is provided at rates to write off the cost or valuation, less estimated residual value, of each asset on a straight line basis over its expected useful life as follows:

Leasehold improvements Computer equipment over 5 years straight line over 3 years straight line

Office equipment

over 4 years straight line

At the end of each reporting period, the residual values and useful lives of assets are reviewed and adjusted if necessary. In addition, if events or change in circumstances indicate that the carrying value may not be recoverable then the carrying values of tangible and intangible fixed assets are reviewed for impairment.

#### k) Financial instruments

#### 1. Cash and cash equivalents

Cash and cash equivalents include cash at banks and in hand and short term deposits with a maturity date of three months or less.

#### 2. Financial assets and liabilities

Basic Financial Instruments, as defined by FRS102, are recognised initially at their transaction price and subsequently at settlement value. Financial assets and liabilities that are receivable or payable in more than one year and not subject to a market rate of interest are measured at the present value of the expected future receipts or payment discounted at a market rate of interest.



#### I) Leases

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the Statement of Financial Activities over the relevant period. The capital element of the future payments is treated as a liability.

Rentals of assets held under operating leases are charged to the statement of financial activities in equal amounts over the lease term.

#### m) Irrecoverable VAT

Irrecoverable VAT is charged against the category of resources expended for which it was incurred.

#### n) Foreign Exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the statement of financial activities for the period.

#### o) Critical accounting estimates and areas of judgement

In preparing financial statements it is necessary to make certain judgements, estimates and assumptions that affect the amounts recognised in the financial statements. The following judgements and estimates are considered by the trustees to have most significant effect on amounts recognised in the financial statements.

#### Tangible and intangible assets

The annual depreciation and amortisation charge for fixed assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See note 18 and 19 for the carrying amount of the property, plant and equipment and intangible assets.

#### 2. LEGAL STATUS OF THE CHARITY

The Charity is a company limited by guarantee and has no share capital. The members of the charity are the trustees listed on page 1. In accordance with the Memorandum of Association, every Member is liable to contribute a sum of £25 in the event of the charity being wound up.

#### 3. FINANCIAL ACTIVITIES OF THE CHARITY

The financial activities shown in the consolidated statement includes those of D&AD and its wholly owned trading subsidiary D&AD Trading Limited. The subsidiary donates all of its profits to the charity under Gift Aid. A summary of the trading results of the subsidiary is shown at Note 20.

D&AD
NOTES TO THE FINANCIAL STATEMENTS
AS AT 31 AUGUST 2022



		Unrestricted	Unrestricted
		2022	2021
		£	£
4. GRANTS AND DONATIONS			475.054
Coronavirus Job Retention Scheme Grant	-		175,254 175,254
	=		173,234
5. TRADING SUBSIDIARY INCOME			
Income generated in D&AD Trading Limited		440,720	343,563
	=	440,720	343,563
6. INCOME FROM CHARITABLE ACTIVITIES			
	Unrestricted	Restricted	Total
	£	£	£
Year to 31 August 2022			
Awards	4,935,555	-	4,935,555
Partnerships	54,675	-	54,675
Professional Development	386,051	-	386,051
New Blood	1,311,023	-	1,311,023
Total income from charitable activities	6,687,304	<u> </u>	6,687,304
Year to 31 August 2021			
Awards	4,493,233	-	4,493,233
Partnerships	40,000		40,000
Professional Development	197,933	388,501	586,434
New Blood	692,131	· -	692,131
Total income from charitable activities	5,423,297	388,501	5,811,798
		•	•
7. INVESTMENT INCOME, INTEREST AND OTHER INCOME			
Bank deposit interest		3,008	305
Rental income from subleased premises		16,839	7,690
Other income		4,687	7.005
	=	24,534	7,995
8. COST OF RAISING FUNDS			
		Unrestricted	Unrestricted
		2022	2021
•		£	£
Fund raising costs		1,871,767	1,417,959



108,399

151,074

# 9. TRADING SUBSIDIARY COSTS Unrestricted Unrestricted Unrestricted 2022 2021 £ £ £ Costs incurred by D&AD Trading Limited 151,074 108,399

#### 10. COSTS OF ACTIVITIES IN FURTHERANCE OF THE CHARITY'S OBJECTIVES

	Unrestricted	Restricted	Total
	£	£	£
Year to 31 August 2022			
Awards	1,859,614	-	1,859,614
Partnerships	428,139	•	428,139
Professional Development	232,495	135,269	367,764
New Blood	761,240	-	761,240
Total expenditure on charitable activities	3,281,488	135,269	3,416,757
Year to 31 August 2021		•	
Awards	1,929,747	-	1,929,747
Partnerships	472,331	-	472,331
Professional Development	313,184	253,232	566,416
New Blood	411,671	325,000	736,671
Total expenditure on charitable activities	3,126,933	578,232	3,705,165

D&AD
NOTES TO THE FINANCIAL STATEMENTS
AS AT 31 AUGUST 2022



1. ANALYSIS OF TOTAL RESOURCES EXPENDED			_	
	Direct staff costs	Other direct costs	Governance & support costs	Total
	, £	£	£	£
Year to 31 August 2022				
Costs of activities in furtherance of the				
charity's objectives				
Awards	722,851	562,233	574,530	1,859,614
Partnerships	267,599	43,994	116,546	428,139
Professional Development	126,669	171,172	69,923	367,764
New Blood	243,812	354,885	162,543	761,240
	1,360,931	1,132,284	923,542	3,416,757
Other expenditure				
Cost of raising funds	687,103	802,760	381,904	1,871,767
Trading costs	-	151,074	-	151,074
	687,103	953,834	381,904	2,022,841
Total :	2,048,034	2,086,118	1,305,446	5,439,598
Year to 31 August 2021				
Costs of activities in furtherance of the charity's objectives				
Awards	743,940	417,726	768,081	1,929,747
Partnerships	261,689	42,169	168,473	472,331
Professional Development	122,215	355,117	89,084	566,416
New Blood	321,682	121,173	293,816	736,671
·	1,449,526	936,185	1,319,454	3,705,165
Other expenditure				
Cost of raising funds	584,943	480,424	352,592	1,417,959
Trading costs		108,399		108,399
•	584,943	588,823	352,592	1,526,358
Total	2,034,469	1,525,008	1,672,046	5,231,523

D&AD
NOTES TO THE FINANCIAL STATEMENTS
AS AT 31 AUGUST 2022



	Unrestricted	Restricted	Total
	£	£	· £
Year to 31 August 2022			
Support			
Staff and related costs	208,100	-	208,10
Depreciation	183,134	-	183,13
Other support costs	591,899	-	591,89
Total support costs	983,133	•	983,13
Governance			
Salaries and Chairman	234,576	-	234,57
Audit fees	26,313	-	26,31
Other legal and professional fees	61,424	-	61,42
Total governance costs	322,313	•	322,31
Total	1,305,446	_	1,305,44
Year to 31 August 2021			
Support			
Staff and related costs	182,058	-	182,05
Depreciation	382,361	-	382,36
Other support costs	554,432	-	554,43
Total support costs	1,118,851	•	1,118,85
Governance			
<b>Governance</b> Salaries and Chairman	308,853	-	308,85
	308,853 35,830	-	
Salaries and Chairman	·	- - -	35,83
Salaries and Chairman Audit fees	35,830	- - -	308,85 35,83 208,51 <b>553,19</b>

#### 13. NET OUTGOING RESOURCES

Net outgoing resiources for the year are stated after charging:

	Group 2022	Group	Charity 2022	Charity 2021
•		2022 2021		
	£	£	£	£
Auditors remuneration	28,831	37,806	26,313	35,830
Depreciation / amortisation:				
Owned assets (tangible and intangible)	183,135	382,361	183,135	382,361
Rentals under operating leases: land and buildings	221,344	222,917	221,344	222,917



#### 14. ANALYSIS OF STAFF COSTS

Staff costs comprise:	2022	2021
	£	£
Wages and salaries	2,027,129	2,074,661
Social security costs	231,492	217,404
Pension costs	198,280	197,873
Recruitment and training	19,637	10,402
Redundancy and termination payments	33,810	4,832
Total staff costs	2,510,348	2,505,172

The number of employees whose emoluments (salaries and benefits in kind) excluding pensions fell within the following bands was:

£60,001 - £70,000	1	2
£70,001 - £80,000	2	-
£80,001 - £90,000	2	· 1
£90,001 - £100,000	•	2
£110,001 - £120,000	1	-
£140,001 - £150,000	1	1
	7	6

Where no employee falls into a salary banding above, this banding has been excluded.

The number of employees earning more than £60,000 for whom pension contributions have been paid in the year is 6 (2021: 6). The total pension contributions paid by the charity during the year for employees earning more than £60,000 was £62,398 (2021: £107,669)

#### 15. STAFF NUMBERS

The average number of employees including temporary and short-term contract staff analysed by function was:

	2022	2021
	number	number
Charitable activities	30	33
Income generation	13	9
Administration and support	5	8
	48	50

#### 16. TRUSTEES AND KEY MANAGEMENT PERSONNEL

During the year £nil was paid to trustees in respect of expenses incurred on behalf of the charity (2021: £nil)

The charity purchased trustee indemnity insurance costing £776 (2021: £1,611) to protect the charity from loss arising from neglect or default of its trustees and employees.

Key management personnel include the Trustees, Chief Executive, and senior staff reporting directly to the Chief Executive. The total employee benefits of the charity's key management personnel were £719,026 (2021: £685,565)



#### 17. TAXATION

The company is a registered charity and no provision is considered necessary for taxation as the charity is exempt from tax on its charitable income and to the extent that it is applied to charitable purposes.

#### 18. INTANGIBLE FIXED ASSETS - GROUP AND CHARITY

	Website and software
	£
Cost or valuation	-
As at 1 September 2021	373,003
Additions	-
Disposals	-
As at 31 August 2022	373,003
Amortisation	•
As at 1 September 2021	333,812
Charge for the year	26,615
Eliminated on disposal	-
As at 31 August 2022	360,427
Net book value	
As at 31 August 2022	12,576
As at 31 August 2021	39,191

#### 19. TANGIBLE FIXED ASSETS - GROUP AND CHARITY

	Leasehold	Office	
	improvements	equipment	Total
	£	£	£
Cost or valuation			
As at 1 September 2021	1,122,715	488,727	1,611,442
Additions	-	34,035	34,035
Disposals	-		
As at 31 August 2022	1,122,715	522,762	1,645,477
Depreciation			
As at 1 September 2021	944,945	466,045	1,410,990
Charge for the year	136,193	20,327	156,520
Eliminated on disposal	-	<u> </u>	
As at 31 August 2022	1,081,138_	486,372	1,567,510
Net book value			
As at 31 August 2022	41,577	36,390	77,967
As at 31 August 2021	177,770	22,682	200,452



#### **20. INVESTMENTS IN SUBSIDIARIES**

The charity has an investment in the following subsidiary undertakings:

D&AD Trading Limited D&AD Limited	Registered office 64 Cheshire Street, London E2 6EH Suite 1201, Tower 2, The Gateway, 25 Canton Road, Tsimshatsui, Kowloon, Hong Kong	Status Trading Non-trading	% Ownership 100% 100%
D&AD USA Inc.	Frankfurt Kurnit Klein and Selz, P.C. 488 Madison Avenue, NY 10022, USA	Non-trading	100%
Cost at the beginning and end of the year		2022 £ 1,000	2021 £ 1,000

D&AD Limited Hong Kong and D&AD USA Inc. have been excluded from consolidation for the reason they are dormant non-trading organisations and have no material effect on the surplus or net assets of the group.

The financial activities shown in the consolidated statement includes those of D&AD and its wholly owned trading subsidiary D&AD Trading Limited. The subsidiary donates all of its profits to the charity under Gift Aid. A summary of the trading results is shown below.

	2022	2021
	£	£
Profit & Loss Account		
Turnover	440,720	343,563
Cost of sales	(147,988)_	(106,458)
Gross profit	292,732	237,105
Administration expenses	(4,586)	(3,441)
Profit on ordinary activities	288,146	233,664
Balance sheet		
Current assets	295,840	243,298
Creditors: amounts falling due within one year	(2,730)	(4,670)
Total net assets	293,110	238,628
•		
Called up share capital	1,000	1,000
Retained profit	292,110	237,628
Shareholders' funds	293,110	238,628

D&AD NOTES TO THE FINANCIAL STATEMENTS AS AT 31 AUGUST 2022



			•	
	Group	Group	Charity	Charity
	2022	2021	2022	2021
	£	£	£	£
21. DEBTORS				
Trade debtors	607,756	262,812	607,756	262,812
Other debtors	123,469	39,670	123,469	39,670
Prepayments and accrued income	276,576	433,381 .	276,576	433,381
	1,007,801	735,863	1,007,801	735,863
22. CREDITORS				
Trade creditors	337,104	124,719	337,104	124,719
Other creditors	59,452	55,840	59,452	55,840
Taxation and social security	78,742	51,638	78,742	51,638
Accrued expenses	391,625	555,542	388,895	550,872
Deferred income	937,499	670,313	791,069	670,313
Owed to subsidiary undertakings	-	-	431,509	233,174
	1,804,422	1,458,052	2,086,771	1,686,556



#### 23. ANALYSIS OF CHARITABLE FUNDS

#### Analysis of unrestricted fund movements

·	Balance 01-Sep 2021 £	Income £	Expenditure gains and losses	Transfer to restricted funds	Balance 31-Aug 2022 £
General fund	4,116,147	7,152,558	(5,304,329)	<u>-</u>	5,964,376
	Balance 01-Sep 2020 £	Income £	Expenditure gains and losses	Transfer to restricted funds	Balance 31-Aug 2021 £
General fund	2,819,329	5,950,109	(4,653,291)	<u> </u>	4,116,147

Unrestricted funds realised by the subsidiary company and included in the above amounts: £nil (2021: £nil)

#### Analysis of restricted fund movements

	Balance 01-Sep 2021	Income	Expenditure	Transfer general funds	Balance 31-Aug 2022
·	£	<b>. £</b>	£	£	£
EU Bridging the Creativity Gap	135,269	-	(135,269)	-	_
	135,269	-	(135,269)		
	Balance 01-Sep 2020	Income	Expenditure	Transfer general funds	Balance 31-Aug 2021
	£	£	£	£	£
New Blood programme	325,000	-	(325,000)	-	-
EU Bridging the Creativity Gap	<u>-</u>	388,501	(253,232)	-	135,269
	325,000	388,501	(578,232)	-	135,269

Income for restricted funds originates from sponsorship grants or donations to a particular project or event and are expensed as required, with unspent funds carried forward to be used against future expenditure.

#### Restricted funds represent:

New Blood programme EU Bridging the Creativity Gap Funds allocated to the student awards programme

Funding to address the gap between the changing needs of the creative sector against the availability of a highly skilled workforce at EU level.

D&AD
NOTES TO THE FINANCIAL STATEMENTS
AS AT 31 AUGUST 2022



	Unrestricted	Restricted	Total
	£	£	£
As at 31 August 2022			
Fixed assets			
Intangible assets	12,576	-	12,576
Tangible assets for use by the charity	77,967	•	77,967
Investment in subsidiary	· -	-	-
Current assets			-
Debtors	1,007,801	-	1,007,801
Cash at bank and in hand	6,670,454	-	6,670,454
Current liabilities	(1,804,422)	-	(1,804,422)
Long term liabilities		-	-
	5,964,376		5,964,376
As at 31 August 2021			
Fixed assets			
Intangible assets	39,191	•	39,191
Tangible assets for use by the charity	200,452	-	200,452
Investment in subsidiary	•	-	-
Current assets			-
Debtors	735,863	-	735,863
Cash at bank and in hand	4,598,693	135,269	4,733,962
Current liabilities	(1,458,052)		(1,458,052)
Long term liabilities	<u>-</u>		
	4,116,147	135,269	4,251,416

#### 25. OPERATING LEASE COMMITMENTS

As at the reporting date, the group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall dues as follows:

	Charity and Group 2022 £	Charity and Group 2021 £
Within one year	125,000	187,500
Between two and five years	1,375,000	1,062,500
Within 5+ years	<u>-</u>	<u> </u>
	1,500,000	1,250,000

#### 26. PENSIONS AND OTHER POST-RETIREMENT BENEFIT COMMITMENTS

The Charitable Group operates a defined contribution scheme which is administered independently of the Group. The cost to the Group for the year was £166,231 (2021: £279,449). At the Balance Sheet date, the amount due to the pension scheme administrators was £16,030 (2021: £55,840). The expected cost to the charity in the coming year, if all staff take up their pension option, is approximately £216,000 (2021: £160,000).



#### 27. RELATED PARTY TRANSACTIONS

During the year the following related party transactions were carried out:

Sales of £3,370 (2021: £220) were made to Pentagram Design Limited where Naresh Ramchandani is a director. Naresh is also a director of D&AD.

Sales of £152,574 (2021: £109,899) and purchases of £440,720 (2021: £343,563) were made to D&AD Trading Limited, a wholly owned subsidiary of D&AD. At the balance sheet date there was an amount owed to the subsidiary of £285,079 (2021: £233,174).

No amounts are outstanding in respect of these transactions and no amounts have been written off or provided for in relation to these balances during the year.

#### 28. ULTIMATE CONTROLLING PARTY

The charitable company is under the control of its members. No one member has sufficient voting rights to control the charitable company.