ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 AUGUST 2020

LENHAM STORAGE (SOUTHERN) LIMITED



MENZIES BRIGHTER THINKING

### **COMPANY INFORMATION**

Directors R. F. Tolhurst

G. Bourner K. N. Abrehart A. M. Burgess S. L. Phibbs

Company secretary A. M. Burgess

Registered number 00874230

Registered office Ashcombe House

5 The Crescent Leatherhead Surrey KT22 8DY

Independent auditors Menzies LLP

**Chartered Accountants & Statutory Auditor** 

Ashcombe House 5 The Crescent Leatherhead Surrey KT22 8DY

Bankers Barclays Bank plc

1 Churchill Place

London E14 5HP

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### STRATEGIC REPORT FOR THE YEAR ENDED 31 AUGUST 2020

#### Introduction

Lenham Storage (Southern) Limited hereby present the Strategic Report covering the results for the financial year ending 31 August 2020.

#### Principal activities and business review

The principal activities of the company during the year were those of warehousing and haulage services.

The company has enjoyed a successful years trading and the results for the year and the financial position of the company are as shown in the annexed statements.

During the year, turnover increased marginally by £2.7k or 0.03%, and gross profit increased by £111.9k or 5.45%. Although the coronavirus outbreak resulted in operational challenges, the company experienced increased sales as supermarket demand for paperware products exceeded supply for a number of weeks.

The business's continued efforts of cost control has allowed it to mitigate the impact of the coronavirus pandemic, with cost of sales decreasing in the year by £109k or 1.3%. At the year end the company had positive cash reserves of £132k and net current assets of £1.840m

The second half of the year has been dominated by Covid 19. The business has continued to trade through the pandemic crisis as our business model is to deliver food and paperware products to supermarkets, 3pls and 4pls. We are proud to report that no staff were furloughed during the year. This continuation of trade was achieved by the spend of a significant sum in order to maintain the safety of our staff not only within the warehouse environment but throughout the business. From the beginning of the covid crisis in March 2020 the company established a covid committee that met and continues to meet weekly and coordinates the company's response to the pandemic and implements changes and authorises spend when necessary.

#### Principal risks and uncertainties

The company holds or issues financial instruments in order to achieve three main objectives, being:

- (a) to finance its operations:
- (b) to manage its exposure to interest and currency risks arising from its operations and from its sources of finance; and
- (c) for trading purposes.

In addition, various financial instruments (e.g. trade debtors, trade creditors, accruals and prepayments) arise directly from the company's operations.

Transactions in financial instruments result in the company assuming or transferring to another party one or more of the financial risks described below.

#### Interest rate risk

The company finances its operations through a combination of retained earnings and hire purchase contracts. Exposure to interest rate fluctuations is controlled by entering into fixed rate agreements.

#### Credit risk

The company's principal financial assets are trade debtors. In order to manage credit risk on these debtors the directors set limits for customers based on a combination of payment history and third party credit references. Credit limits are reviewed on a regular basis in conjunction with debt ageing and collection history.

#### Liquidity risk

The directors monitor the cash levels of the company to ensure that there are always cash funds available to meet the day to day working capital requirements of the company. Short term flexibility is achieved through the company's banking arrangements.

The company finances much of its investment in tangible fixed assets through hire purchase contracts.

### STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

#### Financial key performance indicators

The Board utilise a number of key performance indicators to monitor and manage the business, foremost amongst these are the measurement of turnover, margins and cash flows. These measures indicate the levels of operation achieved, its profitability and the efficiency with which those profits have been turned into cash.

Turnover increased marginally by 0.03% (2019 = -0.8%) while cost of sales also decreased by 1.35% (2019 = -1.7%) in comparison, though certain provisions were included at year end including groundwork maintenance. Gross profits for the year increased by 5.4% (2019 = +3.1%) and the company is happy to report a profit before tax for the year of £349.4k (2019 = £321.5k) which represents an increase compared to 2019 of £27.8 mainly as a result of planned increases in clients rates. The net margin of 3.4% (2019 = +3.1%) is reported.

Though the market place remains extremely competitive, the company is confident that the practical steps adopted to reduce costs and maximise profits will leave the business well placed to meet the inevitable challenges ahead.

This report was approved by the board and signed on its behalf.

Anthony Burgess

A. M. Burgess Company secretary

Date: 22-Apr-2021

### DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2020

The directors present their report and the financial statements for the year ended 31 August 2020.

#### Directors' responsibilities statement

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Results and dividends

The profit for the year, after taxation, amounted to £283,864 (2019 - £259,304).

The directors have not recommended a dividend.

#### **Directors**

The directors who served during the year were:

R. F. Tolhurst

G. Bourner

K. N. Abrehart

A. M. Burgess

S. L. Phibbs

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

#### Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware,
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant
  audit information and to establish that the Company's auditors are aware of that information.

#### Post balance sheet events

There have been no significant events affecting the Company since the year end.

#### **Auditors**

Under section 487(2) of the Companies Act 2006, Menzies LLP will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

This report was approved by the board and signed on its behalf.

Anthony Burgess

A. M. Burgess Company secretary

Date: 22-Apr-2021

Ashcombe House 5 The Crescent Leatherhead Surrey KT22 8DY



## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF LENHAM STORAGE (SOUTHERN) LIMITED

#### Opinion

We have audited the financial statements of Lenham Storage (Southern) Limited (the 'Company') for the year ended 31 August 2020, which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Cash Flows, the Statement of Changes in Equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law. and United Kingdom Accounting Standards.including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 August 2020 and of its profit for the year then
  ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' Report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.



## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF LENHAM STORAGE (SOUTHERN) LIMITED (CONTINUED)

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' Report.



## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF LENHAM STORAGE (SOUTHERN) LIMITED (CONTINUED)

#### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### Andrew Hookway

Andrew Hookway FCA (Senior Statutory Auditor) for and on behalf of Menzies LLP
Chartered Accountants & Statutory Auditor Ashcombe House
5 The Crescent Leatherhead
Surrey
KT22 8DY

Date: 30-Apr-2021

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 AUGUST 2020

	Note	2020 £	2019 £
Turnover	4	10,264,415	10,261,703
Cost of sales		(8,099,489)	(8, 208, 653)
Gross profit		2,164,926	2,053,050
Administrative expenses	ı	(1,794,458)	(1,709,984)
Operating profit	5	370,468	343,066
Interest payable and expenses	8	(21,108)	(21,529)
Profit before tax		349,360	321,537
Tax on profit	9	(65,496)	(62,233)
Profit for the year		283,864	259,304
Other comprehensive income for the year			
Unrealised surplus on revaluation of tangible fixed assets		•	195,000
Other comprehensive income for the year		-	195,000
Total comprehensive income for the year		283,864	454,304
Profit before tax  Tax on profit  Profit for the year  Other comprehensive income for the year  Unrealised surplus on revaluation of tangible fixed assets  Other comprehensive income for the year		349,360 (65,496) 283,864	327 (62 259 195

REGISTERED NUMBER:00874230

## STATEMENT OF FINANCIAL POSITION AS AT 31 AUGUST 2020

	Note		2020 £		2019 £
Fixed assets					
Tangible assets	10		2,644,750	4	2,625,631
		_	2,644,750	_	2,625,631
Current assets					
Stocks		48,387		84,604	
Debtors: amounts falling due within one year	11	3,124,799		3,014,960	
Cash at bank and in hand		131,986	· _	107,574	
		3,305,172		3,207,138	
Creditors: amounts falling due within one year	12	(1,465,379)		(1,770,708)	
Net current assets	•		1,839,793		1,436,430
Total assets less current liabilities Provisions for liabilities			4,484,543	<del>-</del>	4,062,061
Other provisions	14	(138,618)		-	
•			(138,618)		-
Net assets		- -	4,345,925	_	4,062,061
Capital and reserves		•		-	
Called up share capital	15		100		100
Revaluation reserve	16		2,117,576		2,117,576
Profit and loss account	16		2,228,249		1,944,385
		-	4,345,925	_	4,062,061
		=	<del></del>	=	

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

K. N. Abrehart

Director 22-Apr-2021

Anthony Burgess

A. M. Burgess

Director 22-Apr-2021

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2020

	Called up share capital	Revaluation reserve	Profit and loss account	Total equity
	£	£	£	£
At 1 September 2019	100	2,117,576	1,944,385	4,062,061
Comprehensive income for the year	•			
Profit for the year	-	-	283,864	283,864
Other comprehensive income for the year	-	-	-	-
Total comprehensive income for the year	-	-	283,864	283,864
Total transactions with owners	•		•	-
At 31 August 2020	100	2,117,576	2,228,249	4,345,925

The notes on pages 12 to 23 form part of these financial statements.

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2019

	Called up share capital	Revaluation reserve	Profit and loss account	Total equity
	£	£	£	£
At 1 September 2018	100	1,922,576	1,685,081	3,607,757
Comprehensive income for the year				
Profit for the year	-	•	259,304	259,304
Surplus on revaluation of freehold property	-	195,000	-	195,000
Other comprehensive income for the year	-	195,000	•	195,000
Total comprehensive income for the year	-	195,000	259,304	454,304
Total transactions with owners		-	-	-
At 31 August 2019	100	2,117,576	1,944,385	4,062,061
	=			

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 AUGUST 2020

Cash flows from operating activities           Profit for the financial year         283,864         259,304           Adjustments for:         200,000         31,481         37,950           Loss on disposal of tangible assets         31,481         37,950           Loss on disposal of tangible assets         21,108         21,529           Taxation charge         (44,763)         62,505           Decrease/(increase) in stocks         (390,361)         (390,361)           Decrease/(increase) in debtors         (404,965)         (390,361)           Decrease/(increase) in amounts owed by groups         (404,965)         (390,361)           Decrease/(increase) in creditors         212,961         (46,188)           (Decrease)/(increase) in amounts owed to groups         (411,022)         251,652           Increase in provisions         138,618         -           Corporation tax (paid)         (99,864)         (81,482)           Net cash generated from operating activities         (50,600)         (10,284)           Net cash from investing activities         (50,600)         (10,284)           Net cash from investing activities         (50,600)         (10,284)           Cash flows from financing activities         (21,108)         (21,529)           Net		2020 £	2019 £
Depreciation of tangible assets   31,481   37,950     Loss on disposal of tangible assets   - 182     Interest paid   21,108   21,529     Taxation charge   (44,763)   62,505     Decrease/(increase) in stocks   36,217   (15,181)     (Increase) in debtors   (404,965)   (390,361)     Decrease/(increase) in amounts owed by groups   323,485   (67,314)     Increase/(decrease) in amounts owed to groups   213,465   (67,314)     Increase)/increase in amounts owed to groups   (411,022)   251,652     Increase in provisions   138,618   -     Corporation tax (paid)   (90,864)   (81,482)     Net cash generated from operating activities   96,120   32,596     Cash flows from investing activities   (50,600)   (10,284)     Net cash from investing activities   (50,600)   (10,284)     Cash flows from financing activities   (21,108)   (21,529)     Net cash used in financing activities   (21,108)   (21,529)     Net cash used in financing activities   (21,108)   (21,529)     Net cash used in financing activities   (21,108)   (21,529)     Net increase in cash and cash equivalents   (24,412   783)     Cash and cash equivalents at the end of year   (23,096)     Cash and cash equivalents at the end of year comprise:   (23,096)   (23,097)     Cash and cash equivalents at the end of year comprise:   (23,097)   (23,097)	Cash flows from operating activities		2
Loss on disposal of tangible assets         -         182           Interest paid         21,108         21,529           Taxation charge         (44,763)         62,505           Decrease/(increase) in stocks         (404,965)         (390,361)           (Increase) in debtors         (404,965)         (390,361)           Decrease/(increase) in amounts owed by groups         323,485         (67,314)           Increase/(decrease) in creditors         212,961         (46,188)           (Decrease)/increase in amounts owed to groups         (411,022)         251,652           Increase in provisions         138,618         -           Corporation tax (paid)         (90,864)         (81,482)           Net cash generated from operating activities         96,120         32,596           Cash flows from investing activities         (50,600)         (10,284)           Net cash from investing activities         (50,600)         (10,284)           Cash flows from financing activities         (21,108)         (21,529)           Net cash used in financing activities         (21,108)         (21,529)           Net increase in cash and cash equivalents         24,412         783           Cash and cash equivalents at the end of year         107,574         106,791	•	283,864	259,304
Interest paid         21,108         21,529           Taxation charge         (44,763)         62,505           Decrease/(increase) in stocks         36,217         (15,181)           (Increase) in debtors         (404,965)         (390,361)           Decrease/(increase) in amounts owed by groups         323,485         (67,314)           Increase/(decrease) in creditors         212,961         (46,188)           (Decrease)/increase in amounts owed to groups         (411,022)         251,652           Increase in provisions         138,618         -           Corporation tax (paid)         (90,864)         (81,482)           Net cash generated from operating activities         96,120         32,596           Cash flows from investing activities         (50,600)         (10,284)           Net cash generated from operating activities         (50,600)         (10,284)           Cash flows from investing activities         (50,600)         (10,284)           Net cash from investing activities         (50,600)         (10,284)           Cash flows from financing activities         (21,108)         (21,529)           Net cash used in financing activities         (21,108)         (21,529)           Net increase in cash and cash equivalents at beginning of year         107,574         106	Depreciation of tangible assets	31,481	37,950
Taxation charge         (44,763)         62,505           Decrease/(increase) in stocks         36,217         (15,181)           (Increase) in debtors         (404,965)         (390,361)           Decrease/(increase) in amounts owed by groups         323,485         (67,314)           Increase/(decrease) in creditors         212,961         (46,188)           (Decrease)/increase in amounts owed to groups         (411,022)         251,652           Increase in provisions         138,618         -           Corporation tax (paid)         (90,864)         (81,482)           Net cash generated from operating activities         96,120         32,596           Cash flows from investing activities         (50,600)         (10,284)           Net cash from investing activities         (50,600)         (10,284)           Cash flows from financing activities         (50,600)         (10,284)           Net cash used in financing activities         (21,108)         (21,529)           Net cash used in financing activities         (21,108)         (21,529)           Net increase in cash and cash equivalents         24,412         783           Cash and cash equivalents at beginning of year         107,574         106,791           Cash and cash equivalents at the end of year comprise:         (21,08) <td>Loss on disposal of tangible assets</td> <td>•</td> <td>182</td>	Loss on disposal of tangible assets	•	182
Decrease/(increase) in stocks         36,217 (15,181)           (Increase) in debtors         (404,965) (390,361)           Decrease/(increase) in amounts owed by groups         323,485 (67,314)           Increase/(decrease) in creditors         212,961 (46,188)           (Decrease)/increase in amounts owed to groups         (411,022) 251,652           Increase in provisions         138,618           Corporation tax (paid)         (90,864) (81,482)           Net cash generated from operating activities         96,120 32,596           Cash flows from investing activities         (50,600) (10,284)           Purchase of tangible fixed assets         (50,600) (10,284)           Net cash from investing activities         (50,600) (10,284)           Cash flows from financing activities         (21,108) (21,529)           Net cash used in financing activities         (21,108) (21,529)           Net increase in cash and cash equivalents         24,412 783           Cash and cash equivalents at beginning of year         107,574 106,791           Cash and cash equivalents at the end of year comprise:         131,986 107,574           Cash at bank and in hand         131,986 107,574	Interest paid	21,108	21,529
(Increase) in debtors       (404,965)       (390,361)         Decrease/(increase) in amounts owed by groups       323,485       (67,314)         Increase/(decrease) in creditors       212,961       (46,188)         (Decrease)/increase in amounts owed to groups       (411,022)       251,652         Increase in provisions       138,618       -         Corporation tax (paid)       (90,864)       (81,482)         Net cash generated from operating activities       96,120       32,596         Cash flows from investing activities         Purchase of tangible fixed assets       (50,600)       (10,284)         Net cash from investing activities       (50,600)       (10,284)         Cash flows from financing activities       (21,108)       (21,529)         Net cash used in financing activities       (21,108)       (21,529)         Net increase in cash and cash equivalents       24,412       783         Cash and cash equivalents at beginning of year       107,574       106,791         Cash and cash equivalents at the end of year comprise:       Cash and cash equivalents at the end of year comprise:         Cash at bank and in hand       131,986       107,574	Taxation charge	(44,763)	62,505
Decrease/(increase) in amounts owed by groups   323,485 (67,314)     Increase/(decrease) in creditors   212,961 (46,188) (7,314)     Increase/(decrease) in creditors   212,961 (46,188) (7,314)     Increase in provisions   138,618 (7,314) (7,514)     Increase in provisions   138,618 (7,314) (7,514) (7,514)     Increase in provisions   138,618 (7,314) (7,5	Decrease/(increase) in stocks	36,217	(15,181)
Increase   Increase   Increditors   212,961   (46,188)     (Decrease) / Increase in amounts owed to groups   (411,022)   251,652     Increase in provisions   138,618	(Increase) in debtors	(404,965)	(390,361)
(Decrease)/increase in amounts owed to groups       (411,022)       251,652         Increase in provisions       138,618       -         Corporation tax (paid)       (90,864)       (81,482)         Net cash generated from operating activities       96,120       32,596         Cash flows from investing activities       (50,600)       (10,284)         Purchase of tangible fixed assets       (50,600)       (10,284)         Net cash from investing activities       (50,600)       (10,284)         Cash flows from financing activities       (21,108)       (21,529)         Net cash used in financing activities       (21,108)       (21,529)         Net increase in cash and cash equivalents       24,412       783         Cash and cash equivalents at beginning of year       107,574       106,791         Cash and cash equivalents at the end of year comprise:       Cash and cash equivalents at the end of year comprise:       131,986       107,574	Decrease/(increase) in amounts owed by groups	323,485	(67,314)
Increase in provisions Corporation tax (paid) (90,864) (81,482)  Net cash generated from operating activities Purchase of tangible fixed assets (50,600) (10,284)  Net cash from investing activities (50,600) (10,284)  Net cash from investing activities (50,600) (10,284)  Cash flows from financing activities (21,108) (21,529)  Net cash used in financing activities (21,108) (21,529)  Net increase in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand 131,986 107,574	Increase/(decrease) in creditors	212,961	(46,188)
Corporation tax (paid) (90,864) (81,482)  Net cash generated from operating activities 96,120 32,596  Cash flows from investing activities  Purchase of tangible fixed assets (50,600) (10,284)  Net cash from investing activities (50,600) (10,284)  Cash flows from financing activities  Interest paid (21,108) (21,529)  Net cash used in financing activities (21,108) (21,529)  Net increase in cash and cash equivalents 24,412 783  Cash and cash equivalents at beginning of year 107,574 106,791  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand 131,986 107,574	(Decrease)/increase in amounts owed to groups	(411,022)	251,652
Net cash generated from operating activities  Cash flows from investing activities  Purchase of tangible fixed assets  (50,600) (10,284)  Net cash from investing activities  Cash flows from financing activities  Interest paid  (21,108) (21,529)  Net cash used in financing activities  (21,108) (21,529)  Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of year  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand  131,986 107,574	Increase in provisions	138,618	-
Cash flows from investing activities  Purchase of tangible fixed assets  (50,600) (10,284)  Net cash from investing activities  (50,600) (10,284)  Cash flows from financing activities  Interest paid  (21,108) (21,529)  Net cash used in financing activities  (21,108) (21,529)  Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of year  Cash and cash equivalents at the end of year  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand  131,986 107,574	Corporation tax (paid)	(90,864)	(81,482)
Purchase of tangible fixed assets (50,600) (10,284)  Net cash from investing activities (50,600) (10,284)  Cash flows from financing activities  Interest paid (21,108) (21,529)  Net cash used in financing activities (21,108) (21,529)  Net increase in cash and cash equivalents 24,412 783  Cash and cash equivalents at beginning of year 107,574 106,791  Cash and cash equivalents at the end of year 131,986 107,574  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand 131,986 107,574	Net cash generated from operating activities	96,120	32,596
Net cash from investing activities  Cash flows from financing activities  Interest paid  Net cash used in financing activities  Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of year  Cash and cash equivalents at the end of year  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand  (50,600)  (10,284)  (21,108)  (21,529)  Net increase in cash and cash equivalents  24,412  783  106,791  Cash and cash equivalents at the end of year  131,986  107,574	Cash flows from investing activities		
Cash flows from financing activities  Interest paid  (21,108)  (21,529)  Net cash used in financing activities  (21,108)  (21,529)  Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of year  Cash and cash equivalents at the end of year  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand  131,986  107,574	Purchase of tangible fixed assets	(50,600)	(10,284)
Interest paid (21,108) (21,529)  Net cash used in financing activities (21,108) (21,529)  Net increase in cash and cash equivalents 24,412 783  Cash and cash equivalents at beginning of year 107,574 106,791  Cash and cash equivalents at the end of year 131,986 107,574  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand 131,986 107,574	Net cash from investing activities	(50,600)	(10,284)
Net cash used in financing activities(21,529)Net increase in cash and cash equivalents24,412783Cash and cash equivalents at beginning of year107,574106,791Cash and cash equivalents at the end of year131,986107,574Cash and cash equivalents at the end of year comprise:131,986107,574	Cash flows from financing activities		
Net increase in cash and cash equivalents24,412783Cash and cash equivalents at beginning of year107,574106,791Cash and cash equivalents at the end of year131,986107,574Cash and cash equivalents at the end of year comprise:131,986107,574Cash at bank and in hand131,986107,574	Interest paid	(21,108)	(21,529)
Cash and cash equivalents at beginning of year 107,574 106,791  Cash and cash equivalents at the end of year 131,986 107,574  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand 131,986 107,574	Net cash used in financing activities	(21,108)	(21,529)
Cash and cash equivalents at the end of year 131,986 107,574  Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand 131,986 107,574	Net increase in cash and cash equivalents	24,412	783
Cash and cash equivalents at the end of year comprise:  Cash at bank and in hand  131,986  107,574	Cash and cash equivalents at beginning of year	107,574	106,791
Cash at bank and in hand 131,986 107,574	Cash and cash equivalents at the end of year	131,986	107,574
	Cash and cash equivalents at the end of year comprise:	<del></del> -	
131,986 107,574	Cash at bank and in hand	131,986	107,574
		131,986	107,574

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 1. General information

Lenham Storage (Southern) Limited is a private company limited by shares incorporated in England and Wales. The company's registered number and the address of the registered office is disclosed on the company information page. The principal place of business is Fyfield Road, Andover, SP11 8DL.

The financial statements are presented in sterling which is the functional currency of the company and rounded to the nearest  $\pounds$ .

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 Going concern

The coronavirus pandemic is causing significant financial uncertanity globally and at this stage, it is not possible to reliably forecast what the long term impact of this may be.

The Company has remained operational throughout the UK's national lockdowns, as they represent part of a key supply chain to large supermarkets. As a result, the trading performance has remained fairly consistent with the previous years results. The Company has a healthy cash reserve and significant assets which will support existing trading activities for a sustained period of time.

Despite the uncertainties that exist, based on the Company's financial position and their ability to continue in operation, it is the directors' opinion that the going concern basis of preparation of the financial statements continues to be appropriate.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 2. Accounting policies (continued)

#### 2.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Rendering of services

Revenue derived from haulage, storage and handling facilities to retail customers is recognised in the period in which the services are provided when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

Rental income is derived from the Company's investment property portfolio. Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

#### 2.4 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line and reducing balance method.

Depreciation is provided on the following basis:

Plant and Machinery - 20% on cost

Motor vehicles - 30% on reducing balance

Fixtures and fittings - 10% on cost Computer equipment - 25% on cost

Trailers - 20% on reducing balance

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### Accounting policies (continued)

#### 2.5 Revaluation of tangible fixed assets

Individual freehold and leasehold properties are carried at current year value at fair value at the date of the revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are undertaken with sufficient regularity to ensure the carrying amount does not differ materially from that which would be determined using fair value at the Statement of Financial Position date.

Fair values are determined from market based evidence normally undertaken by professionally qualified valuers.

Revaluation gains and losses are recognised in other comprehensive income unless losses exceed the previously recognised gains or reflect a clear consumption of economic benefits, in which case the excess losses are recognised in profit or loss.

#### 2.6 Operating lease agreements

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

The Group has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard 01 September 2018 to continue to be charged over the period to the first market rent review rather than the term of the lease.

#### 2.7 Operating leases: the Company as lessor

Rental income from operating leases is credited to profit or loss on a straight line basis over the lease term.

Amounts paid and payable as an incentive to sign an operating lease are recognised as a reduction to income over the lease term on a straight line basis, unless another systematic basis is representative of the time pattern over which the lessor's benefit from the leased asset is diminished.

#### 2.8 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

#### 2.9 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of Comprehensive Income.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 2. Accounting policies (continued)

#### 2.9 Financial instruments (continued)

between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the Statement of Financial Position when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 2.10 Finance costs

Finance costs are charged to profit or loss over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

#### 2.11 Pensions

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

#### 2.12 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Statement of Financial Position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 2. Accounting policies (continued)

#### 2.13 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of Financial Position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

#### 3. Judgments in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results in the future could differ from such estimates.

Due to the simplicity of the company's financial year end position, the Directors consider there to be no critical judgements, estimates and assumptions used in the preparation of these financial statments.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

4.	Turnover		
	An analysis of turnover by class of business is as follows:		
		2020 £	2019 £
	Transport & handling Rent receivable	9,938,561 325,854	9,950,934 310,769
		10,264,415	10,261,703
	Analysis of turnover by country of destination:		
		2020 £	2019 £
	United Kingdom	10,264,415	10,261,703
		10,264,415	10,261,703
5.	Operating profit		
	The operating profit is stated after charging:		
		2020 £	2019 £
	Other operating lease rentals	79,236	81,747
6.	Auditors' remuneration		
		2020 £	2019 £
	Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	13,750	13,500
	Fees payable to the Company's auditor and its associates in respect of:		
	Taxation compliance services	1,575	1,495
	All other services	6,405	9,767
		7,980	·11,262

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

7.	Employees		
		2020	2019
		£	£
	Wages and salaries	3,335,650	3,129,524
	Social security costs	287,557	281,529
	Cost of defined contribution scheme	92,567	75,996
		3,715,774	3,487,049
	The average monthly number of employees, including the directors, during the	year was as follows:	
		2020	2019
		No.	No.
	Warehousing and haulage staff	96	97
	Administrative staff	19	17
	Management staff	. 4	4
		119	118
8.	Interest payable and similar expenses		
		2020 £	2019 £
	Bank interest payable	21,108	21,529
		21,108	21,529

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

	2020	2019
n tax	£	£
on profits for the year	93,855	62,505
	93,855	62,505
nt tax	93,855	62,505
x		
and reversal of timing differences	(28,359)	(272)
red tax	(28,359)	(272)
n profit on ordinary activities	65,496	62,233
	n tax on profits for the year  nt tax  x and reversal of timing differences red tax n profit on ordinary activities	tax on profits for the year  93,855  93,855  nt tax  93,855  x  and reversal of timing differences (28,359)  red tax (28,359)

#### Factors affecting tax charge for the year

The tax assessed for the year is lower than (2019 - higher than) the standard rate of corporation tax in the UK of 19% (2019 - 19%). The differences are explained below:

	2020 £	2019 £
Profit on ordinary activities before tax	349,360	321,537
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2019 - 19%)  Effects of:	66,378	61,092
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment  Capital allowances for year in excess of depreciation	32,031 (32,913)	1,214 (73)
Total tax charge for the year	65,496	62,233

#### Factors that may affect future tax charges

There were no factors that may affect future tax charges other than those disclosed already.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 10. Tangible fixed assets

					*	
	Freehold property £	Plant and machinery £	Motor vehicles £	Fixtures and fittings	Computer equipment £	Total £
Cost or valuation						
At 1 September 2019	2,545,000	603,122	75,474	25,610	46,730	3,295,936
Additions	-	46,431		•	4,169	50,600
At 31 August 2020	2,545,000	649,553	75,474	25,610	50,899	3,346,536
Depreciation					·	
At 1 September 2019	-	540,777	62,594	20,222	46,712	670,305
Charge for the year on owned assets	-	26,270	3,863	740	608	31,481
At 31 August 2020		567,047	66,457	20,962	47,320	701,786
Net book value					•	
At 31 August 2020	2,545,000	82,506	9,017	4,648	3,579	2,644,750
At 31 August 2019	2,545,000	62,345	12,880	5,388	18	2,625,631

The freehold land and buildings were valued at £2,545,000 on an open market basis on 31 August 2020 by the directors on an open market for existing use basis.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 10. Tangible fixed assets (continued)

If the land and buildings had not been included at valuation they would have been included under the historical cost convention as follows:

	convention as follows:		
		2020 £	2019 £
	Cost	427,424	427,424
	Accumulated depreciation	(88,717)	(84,490)
	Net book value	338,707	342,934
11.	Debtors		
		2020 £	2019 £
	•		
	Trade debtors	895,507	1,271,797
	Amounts owed by related parties	715,722	1,039,207
	Other debtors	1,183,859	422,674
	Prepayments and accrued income	288,932	268,862
	Deferred taxation	40,779	12,420
		3,124,799	3,014,960
			4
12.	Creditors: Amounts falling due within one year		
		2020 £	2019 £
	Trade creditors	555,512	767,969
	Amounts owed to group undertakings	219,451	630,473
	Corporation tax	93,855	62,505
	Other taxation and social security	462,343	203,178
	Other creditors	12,732	12,234
	Accruals and deferred income	121,486	94,349

1,770,708

1,465,379

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

13.	Deferred taxation		
			2020 £
	At beginning of year Charged to profit or loss		12,420 28,359
	At end of year		40,779
	The deferred tax asset is made up as follows:	==	
		2020 £	2019 £
	Accelerated capital allowances	40,779	12,420
		40,779	12,420
14.	Provisions		
			2020 £
	Site groundworks		138,618
	At 31 August 2020	==	138,618
15.	Share capital		
		2020 £	2019 £
	Shares classified as equity Allotted, called up and fully paid		
	200 Ordinary shares of £0.50 each	100	100

#### 16. Reserves

#### - Revaluation reserve

This reserve records uplift in asset values above its costs, for assets held at revaluation.

#### - Profit and Loss account

This reserve records retained earnings and accumulated losses.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 17. Contingencies

A contingent liability exists at the accounting date in respect of a fixed charge over the freehold land and buildings and an unlimited cross guarantees given to the other companies with common majority shareholders which comprise the Lenham "Group" in order to secure their banking facilities.

#### 18. Pension commitments

#### 19. Commitments under operating leases

At 31 August 2020 the Company had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2020 £	2019 £
Not later than 1 year	99,856	102,544
Later than 1 year and not later than 5 years	158,105	257,961
	257,961	360,505

#### 20. Related party transactions

During the year there were transactions with companies in which R. F. Tolhurst, a majority shareholder, and his sister D. J. Abrehart, have controlling interests, and for which R. F. Tolhurst is also a director. The companies involved are Lenham Storage Company Limited, Lenham Garages Limited, Freightflow International Limited and Lee Davey Caravans Limited. D. J. Abrehart is also a director of Lenham Storage Company Limited.

Total sales in the period to Lenham Storage Company Limited amounted to £2,298,332 (2019: £2,300,326). Total purchases in the period from Lenham Garages Limited and Lenham Storage Company Limited amounted to £23,127 (2019: £43,794) and £2,159,164 (2019: £2,019,067) respectively.

Included within amounts owed by related parties is £715,722 (2019: £1,039,207) due from Lenham Storage Company Limited.

Included within amounts owed to related parties is £219,451 (2019: £620,505) payable to Lenham Storage Company Limited and £1,961 (2019: £9,968) payable to Lenham Garages Limited.

All of the above transactions were undertaken on an arm's length basis.