

# **King & Shaxson Limited**

**Reports and financial statements** 

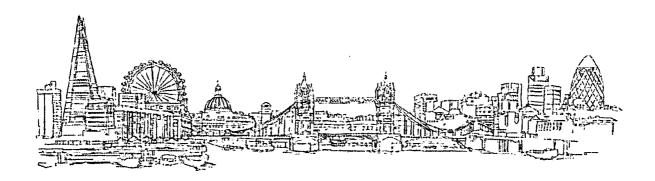
For the year ended 30 June 2020

Registered number 00869780

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## STRATEGIC REPORT FOR THE YEAR ENDED 30 JUNE 2020

The directors present their Strategic report for King & Shaxson Limited ("the Company") for the year ended 30 June 2020, in accordance with The Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013. The Company is a private company limited by shares, incorporated in the United Kingdom.

### **BUSINESS REVIEW, PERFORMANCE & DEVELOPMENT**

King & Shaxson Limited ("K&S") specialises in arranging securities and derivative transactions for institutional clients. The Company is regulated by the Financial Conduct Authority. It has two bond agency sales teams, one which is the original core of the business, the second operates under the trading name NCL Capital Markets. K&S also operate a multi-lateral trading facility ("MTF") under the name of *Dowgate*. The MTF offers bond trading via an interactive electronic platform. In all cases no end of day proprietary positions are taken; the business operates fully on a matched principal basis.

2019/20 was another challenging year for the company. With Brexit on the horizon, we opened an office in Madrid and this is now regulated as an MTF and will soon commence trading. The timing of the opening of an office in Madrid was related to Brexit but management place much greater importance on the opportunities they believe exist in Spain and in the wider European markets to expand the Company. Dowgate as a business has struggled and this has been due largely to the fact that our system is not as well used as our peer groups. Dowgate revenue has fallen by nearly 50%. We restructured and will to relaunch a much improved system early in the new financial year. With bond yields remaining mostly low we have been working hard to drive our cost base down and costs for this financial year have reduced by 10%, and have fallen by 23% over the last 3 years. Business was thankfully less impacted by the global pandemic due to early planning and positive commitment from our colleagues and clients. Our staff have adapted well to the new working environment and I have been enormously pleased with their dedication and attitude. Agency revenue grew by 37% and we are confident this area of the business will continue to grow.

A review of the Company's business analysed using key performance indicators is shown in the table below for the years ended 30 June 2020 and 2019.

Key performance indicators	<b>2020</b>	2019
	£	£
Gross profit	8,279,020	8,592,478
Administration expenses	8,139,571	9,024,610
Operating profit / (loss)	139,449	(432,132)
No of employees	55	` 68

### **PRINCIPAL RISKS**

The Company is of a size which enables the management team to be closely involved in the day to day running of the business thus mitigating risk through knowledge and experience as well as ensuring strong controls are in place and operating effectively. For the wholesale inter-professional businesses the major risks arise from credit and settlement risk. Liquidity risk, group risk and operational risk are also key risks to the business.

# STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2020

#### Credit risk

This is defined as the risk of potential losses resulting from defaults from a client or borrower. The Company does not take positions in securities; all trades are matched and settled through recognised security settlement systems such as CREST and Euroclear. Should one side of a trade fail, there is a risk that the Company will be left holding securities that may depreciate in value. The majority of sales and purchases are in government debt or highly rated large corporate paper, but if the market is volatile or the stock less liquid there is a risk that the Company will lose money. In order to mitigate this risk, counterparty credit limits are set in advance of any trading taking place with that client. The Company has a sophisticated limit system which takes into account both the credit limit of the client and also of the underlying security. The Company also has a credit committee which determines whether any credit request falls within the parameters of risk set by the Management Committee.

#### Liquidity risk

The Company's financial instruments comprise of cash, UK treasury bills, trade debtors and trade creditors. The company also has an overdraft facility and a parental guarantee. The Company manages its exposure to liquidity and cash flow risk through close management supervision of cash balances and short term investments, ensuring that the Company has sufficient liquid resources at any time to meet immediate cash needs and that bank facilities are available should they be required.

#### Group risk

Group risk is defined as the risk of any other group company causing a substantial failure in the ability of this Company to meet its regulatory and legal requirements. These risks are managed through effective corporate governance structures and ongoing dialogue.

## Operational risk

Operational risk is defined as the risk of loss arising from inadequate or failed internal processes, people or systems. This risk is managed by the Risk & Governance Committee through close management oversight, and consideration of 'what can go wrong'. All near misses are subject to hot review by this committee and logged. The Company has a clear risk management policy, and a risk manager who updates the Risk & Governance Committee on risk matters as frequently as necessary and reviews key risk matters on a quarterly basis.

#### Risk Management

Responsibility for the overall framework of risk governance and management lies with the Management Committee. The Committee is responsible for determining risk strategy, setting the Company's risk appetite and ensuring that risk is monitored and controlled effectively. The Management Committee operates through a committee called the Risk & Governance Committee, which contain all members of the Management Committee plus one extra member. This Committee is responsible for establishing a clearly defined risk management structure with distinct roles and responsibilities. Within that structure business managers are accountable for all the risks assumed within their areas of responsibility and for the execution of appropriate risk management discipline within the framework of policy and delegated authority set out by the Management Committee. The principle of individual accountability and responsibility within a disciplined approach to risk management is an important feature of the Company's culture. There are independent reporting lines for the key compliance and finance functions. Risk appetite is the amount and type of risk that the Company regards as appropriate for it to accept in order to fulfill its business objectives. The Management Committee regularly reviews and sets this objective.

# STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2020

## **FUTURE DEVELOPMENT**

Management believe that the business will continue to be profitable over the next 12 months. They continue to look at other sources of income with a view to diversifying the business and managing risk. The directors believe that the Company is well placed for future growth.

### **RESULTS AND DIVIDENDS**

The Company made a profit before tax in the year to 30 June 2020 of £109,850 (2019: loss of £470,522).

By order of the board

Mare Dodd

Marc Dodd
Chief Executive

16 October 2020

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2020

The directors present their report and the audited financial statements for King & Shaxson Limited ("the Company") for the year ended 30 June 2020.

#### **DIRECTORS**

The directors of the Company who served during the year were:

M V Carey

M V Dodd

J J Inkster

M L Telfer

D I R Wileman

G J Martin (resigned 22 July 2019)

#### **EMPLOYEES**

It is the Company's policy and practice that selection for employment and promotion is based on objective assessment of ability and experience free from discrimination on any grounds. The Company encourages the involvement of UK employees in its performance by way of performance related remuneration packages, regular communication and equal opportunities combined with appropriate training.

#### **CHARITABLE CONTRIBUTIONS**

Although the Company has not made any charitable donations this year or last, it sponsors Hackney Rugby Club, Southwark Rugby Club and Clwb Rygbi Yr Aman (Amman United Rugby Football Club).

### **DISCLOSURE OF INFORMATION TO AUDITOR**

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and establish that the Company's auditor is aware of that information.

By order of the board

Miranda Telfer

Miranda Telfer

Registered number:

00869780

Director

Registered office:

1st Floor Cutlers Court 115 Houndsditch London EC3A 7BR

16 October 2020

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Strategic Report and Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law, including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs and profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

The directors are responsible for preparing the annual report in accordance with applicable law and regulations. The directors consider the financial statements, taken as a whole, provides the information necessary to assess the company's performance, business model and strategy and is fair, balanced and understandable.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Miranda Telfer

Miranda Telfer

**Director** 

16 October 2020

Registered number:

00869780

Registered office:

1st Floor Cutlers Court 115 Houndsditch London EC3A 7BR

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBER OF KING & SHAXSON LIMITED

### Opinion

We have audited the financial statements of King & Shaxson Limited (the 'company') for the year ended 30 June 2020, which comprise the statement of profit and loss, the statement of financial position, the statement of changes in equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2020 and of its profit for the year then
  ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### The impact of macro-economic uncertainties on our audit

Our audit of the financial statements requires us to obtain an understanding of all relevant uncertainties, including those arising as a consequence of the effects of macro-economic uncertainties such as Covid-19 and Brexit. All audits assess and challenge the reasonableness of estimates made by the directors and the related disclosures and the appropriateness of the going concern basis of preparation of the financial statements. All of these depend on assessments of the future economic environment and the company's future prospects and performance.

Covid-19 and Brexit are amongst the most significant economic events currently faced by the UK, and at the date of this report their effects are subject to unprecedented levels of uncertainty, with the full range of possible outcomes and their impacts unknown. We applied a standardised firm-wide approach in response to these uncertainties when assessing the company's future prospects and performance. However, no audit should be expected to predict the unknowable factors or all possible future implications for a company associated with these particular events.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
  - the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

In our evaluation of the directors' conclusions, we considered the risks associated with the company's business, including effects arising from macro-economic uncertainties such as Covid-19 and Brexit, and analysed how those risks might affect the company's financial resources or ability to continue operations over the period of at least twelve months from the date when the financial statements are authorised for issue. In accordance with the above, we have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the company will continue in operation.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBER OF KING & SHAXSON LIMITED

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### Matter on which we are required to report under the Companies Act 2006

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

### Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBER OF KING & SHAXSON LIMITED

with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <a href="www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Grant Thornton UK LLP

Paul Flatley
Senior Statutory Auditor
for and on behalf of Grant Thornton UK LLP
Statutory Auditor, Chartered Accountants
London
16 October 2020

## **INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2020**

	Note	2020 £	2019 £
Revenue		9,286,944	9,880,317
Cost of sales	•	(1,007,924)	(1,287,840)
Gross profit		8,279,020	8,592,478
Administrative expenses		(8,139,571)	(9,024,610)
Operating profit	3	139,449	(432,132)
Interest receivable and similar income	5	11,439	249
Interest payable and similar charges	6	(41,038)	(38,639)
Net interest expense		(29,599)	(38,390)
Profit on ordinary activities before taxation		109,850	(470,522)
Tax on profit on ordinary activities	· · · · · · · · · · · · · · · · · · ·	<u> </u>	(114,383)
Profit for the financial year		109,850	(584,905)

All of the profit / (loss) for the financial year is attributable to the owners of the parent. The Company has no recognised gains or losses other than those included above. All items relate to continuing operations.

There is no difference between the loss on ordinary activities before taxation and the retained profit for the year stated above, and their historical cost equivalents.

The notes to these accounts on pages 14 to 26 form part of these financial statements.

## STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2020

	Note	2020 £	2019 £
FIXED ASSETS		-	-
Intangible assets	8	49,301	246,503
Tangible assets	9	154,961	225,480
-		204,262	471,983
CURRENT ASSETS			
Debtors	10	16,164,293	524,363,556
Investments	11	1,886,926	999,713
Cash at bank and in hand		7,435,181	8,300,409
		25,486,400	533,663,678
CREDITORS			
Amounts falling due within one year	12	(15,419,222)	(524,303,571)
Provisions for liabilities and charges	13	(29,500)	(50,000)
Net current assets		10,037,678	9,310,107
NET ASSETS		10,241,940	9,782,090
Capital and reserves			
Called up share capital	<b>15</b>	1,500,000	1,150,000
Profit and loss account		8,741,940	8,632,090
TOTAL EQUITY SHAREHOLDER'S FUNDS		10,241,940	9,782,090

The financial statements on pages 11 to 26 were approved by the Board of Directors and signed on its behalf by:

Miranda telfer

Miranda Telfer Director

Registered number: 00869780

16 October 2020

The notes to these accounts on pages 14 to 26 form part of these financial statements.

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2020

	Called up share capital £	Profit & loss account £	Total £
AT 1 JULY 2018	1,150,000	9,216,995	10,366,995
Loss for the year	·	(584,905)	(584,905)
AT 1 JULY 2019	1,150,000	8,632,090	9,782,090
Share capital issued	350,000	· · ·	350,000
Profit for the year	·	109,850	109,850
AT 30 JUNE 2020	1,500,000	8,741,940	10,241,940

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

#### 1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with applicable United Kingdom accounting standards, including Financial Reporting Standard 102 – 'The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland' ('FRS 102'), and with the Companies Act 2006. The financial statements have been prepared on the historical cost basis except for the modification to a fair value basis for certain financial instruments as specified in the accounting policies below. The financial statements are presented in Sterling (£).

The individual accounts of the Company have also adopted the exemption from the requirement to present a statement of cash flows and related notes.

#### Going concern

Management has considered the consequences of COVID-19 and other events and conditions, and it has determined that they do not create a material uncertainty that casts significant doubt upon the entity's ability to continue as a going concern. It expects that COVID-19 might have some impact, though not significant, for example, in relation to key person risk and negative interest rates.

After reviewing the Company's forecasts and projections, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. The Company therefore continues to adopt the going concern basis in preparing its financial statements.

### . Significant judgements and estimates

Preparation of the financial statements required management to make significant judgements and estimates. The items in the financial statements where these judgements and estimates have been made include the provision for lease dilapidations (note 13).

## 2 PRINCIPAL ACCOUNTING POLICIES

The financial statements have been prepared on a going concern basis under the historical cost convention and in accordance with Companies Act 2006 and United Kingdom Generally Acceptable Accounting Principles. The Directors have reviewed the accounting policies and satisfied themselves that they are appropriate.

The financial statements contain information about King & Shaxson Limited as an individual company and do not contain consolidated financial information as the parent of a group. The Company is exempt under section 400 of the Companies Act 2006 from the requirement to prepare consolidated financial statements. A summary of the more important accounting policies of the Company, which have been applied consistently, is set out below.

## Turnover

Turnover represents commission receivable from clients on arranging transactions in financial instruments and other related activities, such as custody and valuations. Commission is recognised at the point of trade execution. Turnover also includes a management charge to a fellow group company for expenses paid on its behalf.

### **Cost of sales**

Cost of sales includes costs which are directly related to turnover. Such costs include commission paid to third parties and custody costs.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

#### Intangible assets

Intangible assets are measured at cost less accumulated amortisation and accumulated impairment losses.

Software development costs are recognised as an intangible asset when all of the following criteria are demonstrated:

- The technical feasibility of completing the software so that it will be available for use or sale.
- The intention to complete the software and use or sell it.
- The ability to use the software or to sell it.
- How the software will generate probable future economic benefits.
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the software.
- The ability to measure reliably the expenditure attributable to the software during its development.

Amortisation is charged so as to allocate the cost of intangibles less their residual values over their estimated useful lives, using the straight-line method. The intangible assets are amortised over their considered useful economic lives of three years.

If there is an indication that there has been a significant change in amortisation rate or residual value of an asset, the amortisation of that asset is revised prospectively to reflect the new expectations.

#### **Tangible assets**

Fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is calculated to write down the cost less estimated residual value over their expected useful lives, using a straight-line method:

Plant, equipment, furniture and fittings 3-5 years

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are dealt with in arriving at the operating profit for the year.

## Taxation

The charge for taxation is based on the profit or loss for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes that have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 102.

#### **Current asset investments**

Current asset investments comprise UK Treasury bills and are stated at the lower of cost plus accrued discount and realisable value. Discounts are taken to the profit and loss account on a straight line basis to the date of maturity of the asset.

#### **Cash flow statement**

As permitted by FRS 102, the Company is not required to produce a cash flow statement as, for the year to 30 June 2020, it was a wholly owned subsidiary of King & Shaxson Holdings Ltd (formerly Phillip UK Holdings Limited) and the consolidated financial statements of that company includes its cash flows.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

#### Segmental reporting

In the opinion of the directors the profits and losses of the Company are derived substantially from UK operations, the assets and liabilities of the Company reside substantially within the UK and the business of the Company is substantially that of money market operations.

#### Leases

Rentals payable under operating leases are charged to the profit or loss on a straight line basis over the lease term.

#### Pension scheme

The Company operates a group company pension scheme, allowing its employees to invest in personal pension plans managed through Aviva. The assets of the schemes are held separately from those of the Company in independently administered funds. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

## **Provisions for liabilities**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is possible to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value using a pre-tax discount rate. The unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

The Company recognises a provision for annual leave accrued by employees as a result of services rendered in the current period, and which employees are entitled to carry forward and use within the next 12 months. The provision is measured at the salary cost payable for the period of absence. This liability is included within accruals and deferred income.

### 3 OPERATING PROFIT / (LOSS)

	2020	2019
Operating profit/ (loss) is stated after charging / (crediting):	£	£
Fees payable to the auditor for the audit of the annual financial statements	34,500	34,500
Depreciation and amortisation	288,273	276,890
Foreign exchange losses	40,684	29,385
Rentals under operating lease (Note 16)	268,141	305,145
Management income from fellow group company (Note 21)	(723,955)	(1,018,189)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

### 4 STAFF COSTS AND DIRECTORS' EMOLUMENTS

The average number of persons employed by the Company (including directors) during the year, analysed by category, was as follows:

•	, Number o	
	2020	2019
Dealing	36	48
Administration	19	20
	55	68
The aggregate payroll costs of these persons were as follows:		
	2020	2019
·	£	· £
Wages and salaries	3,723,902	4,285,275
Social security costs	481,902	541,677
Other pension costs	<u>348,438</u>	348,531
	4,554,242	5,175,484

Certain of the wages and salaries are charged to a fellow group company as part of the management charge (Note 3, Note 21).

## 4 STAFF COSTS AND DIRECTORS' EMOLUMENTS (CONTINUED)

## **Pension Scheme**

The Company operates a defined contribution scheme and also makes contributions to personal pension schemes of certain employees. During the year pension costs charged to the Company in respect of those schemes were £348,438 (2019: £348,531). There were no contributions outstanding at the year end.

#### **Directors' emoluments**

Emoluments of the directors of the Company for the year were as follows:

	•	·	·	2020 £	2019 £
Total emoluments				515,891	701,866

Two directors (2019: 2 directors) are members of the Company defined contribution pension scheme. Amounts paid in to that pension scheme on behalf of the two directors were £12,500 (2019: £12,500). Contributions to personal pension schemes of two of the other directors totalled £5,125 (2019: £12,625).

Emoluments of the highest paid director of the Company for the year were as follows:

	2020	2019
	£	£
Aggregate emoluments	150,000	164,581
Contributions to pension schemes	7,500	8,125

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

## 5 INTEREST RECEIVABLE AND SIMILAR INCOME

Bank interest receivable	2020 £ 11,439	2019 £
6 INTEREST PAYABLE AND SIMILAR CHARGES	2020 £	2019 £
Bank interest payable	41,038	38,639

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

## 7 TAX ON PROFIT / LOSS ON ORDINARY ACTIVITIES

The tax charge is based on the profit / (loss) for the year and represents:

The tax charge is based on the profit / (loss) for the year and represents.	2020 £	2019 £
UK Corporation tax	-	-
Adjustments in respect of previous periods	<del></del> .	125,773
Total current tax	-	125,773
Deferred taxation: origination and reversal of timing differences  Deferred taxation: changes in tax rate		(11,390)
_		
Tax on results on ordinary activities	<del>:</del>	114,383

The tax assessed for the year is lower (2019: higher) than the standard rate of corporation tax in the UK of 19% (2019: 19%). The differences are explained below:

	2020 £	2019 £
Profit / (loss) on ordinary activities before tax	109,850	(470,522)
Tax charge / (credit) at UK corporation tax rate of 19% (2019: 19%)	20,872	(89,399)
Effects of:		
Expenses not deductible for tax purposes	34,931	12,636
Prior year adjustment	•	125,773
Group relief	(25,500)	•
Deferred tax asset on losses carried forward not recognised	(30,303)	65,373
Tax on results on ordinary activities	•	114,383

## Current tax rate

There was a reduction to 19% from 1 April 2017 for corporate income tax which was substantially enacted on 8 July 2015.

## Deferred tax rate

The deferred tax rate remains at 19%. The total potential deferred tax asset on timing differences has been recognised at 19% (2019: 18.4%).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

## **8 INTANGIBLE FIXED ASSETS**

	Software development
	£
Cost At beginning and end of the year	591,610
Amortisation	
At beginning of the year	345,107
Charge for year	197,202
At end of the year	542,309
Net book value	
At 30 June 2020	49,301
At 30 June 2019	246,503

## 9 TANGIBLE FIXED ASSETS

Property, plant & equipment	Computer hardware	Total
£	£	£
237,903	78,939	316,842
20,552	-	20,552
258,455	78,939	337,394
		·
45,315	46,047	91,362
64,755	26,316	91,071
110,070	72,363	182,433
148,385	6,576	154,961
192,588	32,892	225,480
	& equipment £ 237,903 20,552 258,455 45,315 64,755 110,070	& equipment       hardware         £       £         237,903       78,939         20,552       -         258,455       78,939         45,315       46,047         64,755       26,316         110,070       72,363         148,385       6,576

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

### 10 DEBTORS

•	2020	2019
	± .	Ĺ
Trade debtors .	13,986,395	522,865,342
Deferred tax	15,235	15,235
Corporation tax	-	-
Amount due from group undertakings	1,849,943	300,086
Other debtors and prepayments	312,720	1,182,893
	16,164,293	524,363,556

Included as trade debtors is an amount of £13,762,030 (2019: £522,525,017) and as trade creditors £13,750,637 (2019: £522,459,155) representing the gross amount of balances with clearing exchanges. This represents the purchase and sale of securities where settlement takes place on a delivery versus payment basis. In order to reflect applicable accounting standards the gross balances as opposed to the net amount of £11,393 (2019: £65,862) are shown in the balance sheet. Refer to note 18.

## 11 INVESTMENTS

Investments comprises the Company's holdings of UK Treasury bills with maturity within one year.

## 12 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020	2019
	£	£
Trade creditors (Note 10)	13,750,637	522,459,155
Other creditors	26,815	133,201
Amounts due to group undertakings	526,411	551,285
Other taxation and social security	112,350	157,914
Accruals and deferred income	1,003,009	1,002,016
	15,419,222	524,303,571

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

#### 13 PROVISIONS FOR LIABILITIES AND CHARGES

Provision for lease dilapidations	
At 1 July 2019	50,000
Amounts paid	(32,379)
Amounts released to profit and loss account	(17,621)
Amounts provided this financial year	29,500
At 30 June 2020	29,500

This provision relates to an estimate of the costs expected to be agreed in returning our previous rented space to its original condition. The lease expired in March 2019 and the amount payable for dilapidations reflects the amount paid in due settlement during this financial year. The provision charge for this financial year reflects an estimate of the costs expected in relation to the London lease the Company is party to (refer to note 16).

#### 14 DEFERRED TAX

i) The deferred tax asset comprises:		
	2020	2019
	£	£
Accelerated capital allowances	-	5,450
Other timing differences	15,235	9,785
	15,235	15,235
ii) Movements in the asset for deferred tax are analysed as follows:	2020 £	2019 £
At beginning of the year	15,235	3,845
Amounts credited to the profit and loss account		11,390
At end of the year	15,235	15,235

The deferred tax asset on timing differences has been recognised at 19% based on when the assets are expected to be recognised (2019: 17 to 19%). A deferred tax asset on timing differences of £8,320 has not been recognised.

A deferred tax asset of £134,309 (2019: £104,006) arising on carried forward losses and a deferred tax asset on timing differences of £8,320 has not been recognised as the directors consider there to be insufficient evidence that the asset will be recoverable against taxable profits in future periods.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

## 15 CALLED UP SHARE CAPITAL

	2020 £	2019 £
Authorised Ordinary shares of £1 each	2,000,000	2,000,000
Allotted, called up and fully paid Ordinary shares of £1 each	1,500,000	1,150,000

The Company issued 350,000 £1 shares on 24 June 2020 which were fully subscribed for and paid up.

### 16 OPERATING LEASE COMMITMENTS

The total cash commitment (excluding VAT) under operating leases is paid as follows:

						2020	2019
••,	- • •	-		<	-	<b>.</b>	£.
Within one y	ear		•		-	294,677	208,430
During years	2 to 5					526,184	913,036
						820,861	1,121,466

The Company has two leases; one for its main London office and one which is used primarily as a business contingency site. Both leases have a remaining term of 3 to 3.5 years with no termination or subletting options.

## 17 FINANCIAL ASSETS AND LIABILITIES

•	2020 £	2019 £
Cash and cash equivalents, trade and other debtors at amortised cost	25,486,400	533,663,678
Financial liabilities at amortised cost	(14,416,213)	(523,301,555)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

#### 18 FINANCIAL RISK MANAGEMENT

The Company recognises its exposure to a number of different financial risks and as a result the directors have agreed formal policies for the review and management of these risks which are summarised as follows:

#### Credit risk

This is defined as the risk of potential losses resulting from defaults from a client or borrower. The Company does not take positions in securities; all trades are matched and settled through recognised security settlement systems such as CREST. Should one side of a trade fail, there is a risk that the Company will be left holding securities that may depreciate in value. The majority of broking is in government debt or highly rated large corporate paper, but if the market is volatile or the stock less liquid there is a risk that the Company will lose money. In order to mitigate this risk, counterparty credit limits are set in advance of any trading taking place with that client. The Company has a sophisticated limit system which takes into account both the credit limit of the client and also of the underlying security. The Company also has a credit committee which determines whether any credit request falls within the parameters of risk set by the Management Committee. The Company does not hold collateral as security.

### Liquidity risk

The Company's financial instruments comprise of cash, treasury bills, trade debtors and trade creditors. The Company manages its exposure to liquidity and cash flow risk through close management supervision of cash balances and short term investments, ensuring that the Company has sufficient cash resources at any time to meet immediate cash needs and that bank facilities are available should they be required. The liabilities of the Company are customer liabilities due to settle within a number of days after the reporting date. Refer to note 10.

#### Market risk

Market risk is the risk that changes in market conditions may adversely impact the value of assets or liabilities which may negatively impact the Company's earnings. Ordinarily, there should be no market risk within the Company as it acts as a matched principal broker. However, a settlement failure by one of the counterparties might force or prompt the Company to accept market risk for as long as it took to find a replacement trade. As the underlying securities are highly liquid, the chance of market risk having a material impact is considered low.

The Company is not materially impacted by other market risks such as currency exchange or interest rate risk.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

#### 19 CAPITAL MANAGEMENT.

King & Shaxson Limited is regulated by the FCA and is required to hold adequate capital as prescribed by the FCA handbook. In compliance with these regulations the directors regularly monitor capital levels to ensure that they remain adequate.

At 30 June 2020 King & Shaxson Limited had the following tier 1 capital

	2020	2019
	£	£
Share capital	1,500,000	1,150,000
Reserves	8,741,940	8,632,090
	10,241,940	9,782,090

#### 20 ULTIMATE PARENT COMPANY AND RELATED PARTY TRANSACTIONS

The ultimate parent company is Phillip Brokerage (Pte) Ltd, a company incorporated in Singapore. Copies of the Phillip Brokerage Pte Ltd financial statements can be obtained from The Secretary, 1st Floor, Cutlers Court, 115 Houndsditch, London, EC3A 7BR.

The largest and smallest group in which the results of the Company are consolidated, is that of King & Shaxson Holdings Ltd (formerly Phillip UK Holdings Limited), which is the parent company. The consolidated accounts can be obtained from The Secretary, 1st Floor, Cutlers Court, 115 Houndsditch, London, EC3A 7BR. Phillip UK Holdings Limited is incorporated in England.

The Company is exempt under section 400 of the Companies Act 2006 from the requirement to prepare consolidated financial statements and its subsidiary undertaking are included by full consolidation in the consolidated accounts of Phillip UK Holdings Limited.

Advantage is taken in these financial statements of the exemptions available in FRS 102 Section 33 for disclosure of transactions with related parties that are wholly owned within the same group.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020 (CONTINUED)

## 21 ULTIMATE PARENT COMPANY AND RELATED PARTY TRANSACTIONS (CONTINUED)

The following transactions were carried out with related parties:

## i. Provision of services to fellow group companies

	2020	2019
	£	£
Recharge of applicable expenses (note 3)	723,955	1,018,189
ii. Year end balances		
	2020	2019
	£	£
Net receivable from PhillipCapital UK Ltd under common control	<b>-</b> *	300,086
Amount due from King & Shaxson Holdings Ltd (parent company)	1,849,943	-
Net payable to King & Shaxson Asset Management Limited under	. , , , , , , , , , , , , , , , , , , ,	
common control	(526,411)	(551,285)
Amounts due to group undertakings	1,323,532	(251,199)

The above balances bear no interest, are not secured and are payable on demand.

## iii. Transactions with directors

There were no transactions with directors during the financial year.