Report and Financial Statements for the 53 weeks ended 3rd January 1993

Registered Office

Tonman House, 63-77 Victoria Street St. Albans, AL1 3LR

Company No. 867053



REPORT OF THE DIRECTORS

The directors submit herewith their report and the financial statements for the 53 weeks ended 3rd January 1993.

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DIRECTORS

D.T. Wilkinson

R.J. Buckland (Deceased 12.3.93)

R.G. Turton

J.B. Scanlan

R.J.B. Creed

A.R. Ariss

H.A. Walpole

W.J. Chiddicks (Resigned 31.12.92)

ACTIVITIES

The company maintained production of chemicals at high levels of operation throughout the year at its plants in Haverhill, Suffolk and Cowie in Scotland. It continued to trade in speciality chemicals and also distributed in the UK a wide range of general chemicals.

BUSINESS REVIEW

Both sales and profits for the period slightly exceeded those for 1991. This must be considered a satisfactory performance in the context of the difficult trading conditions encountered in the UK and export markets. All business areas contributed positively to the profit achieved and prospects overall for 1993 were quite encouraging.

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FINANCIAL REVIEW

(a) Profit

The profit and loss account for the period shows:

| | £000 |
|--|------------------|
| Profit on ordinary activities before taxation Tax on profit on ordinary activities | 2,932 (752) |
| Profit after taxation Dividend | 2,180 (2,000) |
| Transferred to reserves | 180 |
| | ====== |

(b) Fixed Assets

Movements in the tangible fixed assets of the company during the period are set out on page 10 note 6.

In the opinion of the directors the market value of freehold and leasehold land and buildings owned at 3rd January 1993 was £1,200,000 (book value £415,137).

REPORT OF THE DIRECTORS (CONTINUED)

OTHER MATTERS

(a) Directors

The Board records with regret the sad death in office of

Mr. R.J. Buckland.

Mr. D.T. Wilkinson and Mr. H.A. Walpole retire by rotation and,

being eligible, offer themselves for re-election.

Mr. W.J. Chiddicks resigned as a director on the 31st December 1992. The directors in office at the period end, excluding directors of the ultimate holding company, had the following interests in shares of the company's ultimate holding company, Blagden Industries PLC, at the beginning and end of the period:

| Blagden Industries PLC 25p Ordinary shares | <u>Unexercised</u> 30.12.1991 | Share Options 3.1.1993 |
|---|-------------------------------------|-------------------------------------|
| R.G. Turton H.A. Walpole R.J.B. Creed J.B. Scanlan A.R. Ariss | 24,700 6,200 12,000 21,200 | 29,300 6,200 15,200 25,500 |
| A.R. Ariss | 9,600 | 9,600 |

There were no significant contracts entered into by the company either during or at the end of the financial period in which any of the directors had a material interest.

- (b) Employment of Disabled Persons
 Applications for employment by disabled persons are always fully
 considered, bearing in mind the relevant aptitudes and abilities of the
 applicant concerned. In the event of employees becoming disabled every
 effort is made to ensure that their employment by the company continues
 and the appropriate training is arranged. It is the policy of the
 company that the training, career development and promotion of disabled
 persons should, as far as possible, be identical to that of a person who
 is fortunate enough not to suffer from a disability.
- (c) Employee Involvement
 The company actively encourages the participation of employees in the business activities of their plants through local works committees and briefing groups. Information is also disseminated through publications and notice board and other announcements.
- (d) Auditors
 In accordance with Section 385 of the Companies Act 1985, a resolution proposing the reappointment of Coopers & Lybrand as auditors to the Company will be put to the Annual General Meeting. Until 1 June 1992 the firm practised in the name of Coopers & Lybrand Deloitte.

BY ORDER OF THE BOARD

J.F. WILKINSON Secretary

Tonman House, 63-77 Victoria Street, St. Albans, ALI 3LR 5th April 1993

REPORT OF THE AUDITORS
TO THE MEMBERS OF BLAGDEN CHEMICALS LIMITED

We have audited the financial statements set out on pages 4 to 12 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 3rd January 1993 and of its profit for the period then ended, and have been properly prepared in accordance with the Companies Act 1985.

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COOPERS & LYBRAND Chartered Accountants and Registered Auditors

London

5th April 1993

ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom. A summary of the more important company accounting policies, which have been applied consistently, is set out below.

- (a) BASIS OF ACCOUNTING
 The company prepares its financial statements on the historical cost basis of accounting.
- (b) TAXATION

 Taxation is provided on the basis of the profits included in the profit and loss account adjusted for fiscal purposes.

 Provision for deferred taxation is made, using the liability method, for all timing differences, including the effect of capitalised interest, to the extent that it is probable that these will reverse in the foreseeable future.

 No provision is made for the liabilities which may arise in respect of Capital Gains deferred under Section 115, Capital Gains Tax Act 1979.
- (c) DEPRECIATION OF TANGIBLE FIXED ASSETS
 No depreciation is provided on freehold land. With this exception, depreciation is calculated to reduce by equal annual instalments the amounts of the tangible fixed assets to their estimated realisable value during their working lives and is charged at the following principal rates per annum:

 Plant and equipment
 Notor vehicles
 Freehold land and buildings

 5.0% 12.0%
 20.0%
- (d) STOCK VALUATION
 Stocks are valued at the lower of cost and net realisable value, on a basis consistent with previous years. Cost includes administrative overheads where appropriate.
- (e) TURNOVER
 Turnover comprises the invoiced value of goods sold and amounts
 charged to external customers for services rendered. Taxes levied on
 turnover are excluded.
- (f) RESEARCH AND DEVELOPMENT Research and development expenditure is written off as incurred against operating profit.
- (g) PENSIONS
 Pensions for existing employees are funded, at rates determined by independent actuaries, on a projected funding basis by annual contributions from employees and from participating companies.
 Company contributions are charged to the profit and loss account so as to spread the cost of pensions at a substantially level percentage of payroll costs over employees' estimated service lives within the company. The various schemes are set up under separate trusts and their assets are completely separate from the assets of the group companies.

ACCOUNTING POLICIES (continued)

(h) TRANSLATION OF FOREIGN CURRENCIES
Current assets and liabilities in overseas currencies are translated into sterling at the rates effective at the balance sheet date.
Exchange differences arising from trading operations are accounted for within operating profit in the period in which they occur.

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- (i) LEASES
 Operating lease costs are charged to the profit and loss account as incurred.
- (j) CAPITALISED INTEREST

 The cost of major capital projects includes interest capitalised up to the date of commissioning.
- (k) CASH FLOW STATEMENT

 The company has not presented a statement of cash flows for the current period as its ultimate parent company has complied with the requirements of Financial Reporting Standard 1.

PROFIT AND LOSS ACCOUNT FOR THE 53 WEEKS ENDED 3RD JANUARY 1993

| | NOTES | 1992 (53 weeks)(£000 | 1991 52 weeks) £000 |
|---|-------|-----------------------------|---------------------------|
| TURNOVER | 1 | 42,166 | 40,856 |
| Cost of sales | | (35,257) | (34,077) |
| GROSS PROFIT | | 6,909 | 6,779 |
| Distribution costs | | (2,798) | (2,944) |
| Administrative expenses | | (1,278) | (1,094) |
| Other operating income | | | 29 |
| OPERATING PROFIT | 2 | 2,833 | 2,770 |
| Net interest receivable | 4 | 99 | 133 |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | 2,932 | 2,903 |
| Taxation | 5 | (752) | (698) |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION | | 2,180 | 2,205 |
| DIVIDENDS | | (2,000) | (2,500) |
| TRANSFERRED TO/(FROM) RESERVES | 12 | 180 | (295) ===== |

| BALANCE SHEET AS AT 3RD JANUARY 1993 | <u>Notes</u> | <u> 1992</u> | <u> 1991</u> |
|--|--------------|-----------------------|-------------------------|
| FIXED ASSETS | | £000 | £000 |
| Tangible assets | 6 | 13,262 | 13,433 |
| CURRENT ASSETS | | | |
| Stocks Debtors Cash at bank and in hand | 7 8 | 5,217 7,418 863 | 4,933 8,011 2,448 |
| CREDITORS: amounts falling due within one year | 9 | 13,498 (20,231) | 15,392 (22,476) |
| NET CURRENT LIABILITIES | | (6,733) | (7,084) |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 6,529 | 6,349 |
| PROVISION FOR LIABILITIES AND CHARGES | | | |
| Deferred taxation | 10 | (1,373) | (1,373) |
| NET ASSETS | | 5,156 | 4,976 |
| CAPITAL AND RESERVES | | | <u></u> |
| Called up share capital Share premium account | 11 | 1 128 | 1 128 |
| Profit and loss account | 12 | 5,027 | 4,847 |
| SHAREHOLDERS' FUNDS | | 5,156 | 4,976 |

The accounts on pages 4 to 12 were approved by the Board of Directors on 5th April 1993 and are signed on its behalf by:

R.G. Turton

RG. Tuiton

Directors

J.B. Scanlan

NOTES TO THE FINANCIAL STATEMENTS

1. GEOGRAPHICAL ANALYSIS OF TURNOVER

| | | | • • |
|-----|--|--|--------------|
| | | <u> 1992</u> | <u> 1991</u> |
| | · · | 0003 | £000 |
| | United Kingdom | 39,417 | 37,781 |
| | Western Europe | 1,795 | |
| | Other | 954 | 740 |
| | | | |
| | | 42,166 | 40,856 |
| 2. | OPERATING PROFIT | <u> ====================================</u> | ===== |
| | The operating profit is arrived at after | | |
| ` ' | taking into account: | | ; |
| | Directors' emoluments (note 2(b)) | 314 | 312 |
| | Depreciation of tangible fixed assets | 1,034 | 996 |
| | Operating lease rentals: | | , |
| | Plant and equipment | 383 | 421 |
| | Land and buildings | 82 | 82 |
| | Auditors' remuneration - audit - other services | 33 | 34 |
| | Loss on disposal of tangible fixed assets | .35 49 | 100 |
| | bobb on disposar for cangible liked assets | 49 | 102 |
| (b) | Directors' emoluments: | | |
| | | | |
| , | The emoluments of the directors, excluding p contributions, were as follows: | ension | |
| | ų. | 1992 | 1991 |
| i. | | 0003 | £000 |
| | Fees | • | |
| | , | 070 | |
| | Management remuneration Pension contributions | 278 36 | 270 |
| | | | 42 |
| | | 314 | 312 |
| | | ==== | |
| | • | | |

The emoluments of the highest paid director, excluding pension contributions, were £81,308 (1991 - £81,217).

The number of directors (including the highest paid director) who received emoluments, excluding pension contributions, in the following ranges was:

| | <u>Number</u> | Number |
|--------------------|---------------|--------|
| Up to £5,000 | 2 | 2 |
| £25,001 to £30,000 | 1 | _ |
| £30,001 to £35,000 | 1 | 3 |
| £40,001 to £45,000 | $\tilde{2}$ | 7 |
| £45,001 to £50,000 | | ī |
| £50,001 to £55,000 | 1 | = |
| £80,001 to £85,000 | - 1 | 1 |
| | === | === |

NOTES TO THE FINANCIAL STATEMENTS (Continued)

3. EMPLOYEES

| | | <u>1992</u> Number | <u>1991</u> Number |
|-----|--|-----------------------|-----------------------|
| (a) | Average number of employees during the | | |
| | period | 156 | 153 |
| (h) | The large mater in all along the same | 74 = 5 = 1 | ==== |
| (b) | Employee costs, including directors' emoluments: | | |
| | omog amorrad | 1992 | <u> 1991</u> |
| | | 0003 | 0003 |
| | | | |
| | Wages and salaries | 2,693 | 2,461 |
| | Social security costs Pension costs | 230 245 | 208 |
| | TENSION COSCS | 245 | 221 |
| | | 3,168 | 2,890 |
| | | ===== | ===== |
| | | | |
| 4 . | NET INTEREST RECEIVABLE | | |
| | | <u> 1992</u> | 1991 |
| | 1" | 0003 | 0003 |
| 9 | | | |
| | Interest receivable | 104 | 135 |
| | Interest payable | (5) | (2) |
| | | 99 | 133 |
| | | ===== | # # ==# |
| _ | | | |
| 5. | TAX CHARGE ON ORDINARY ACTIVITIES | , | |
| | Corporation tax at 33.00% (1991 : 33.25%) | 1992 | 7.991 |
| | , , , , , , , , , , , , , , , , , , , | 0003 | 0003 |
| | C. | | |
| v. | Charge for the period | 849 | 786 |
| | Adjustments of prior periods | (97) | (88) |
| | | 752 | 698 |
| | | 752 | 070 ==== |
| | | | |

The charge for the period is stated after allowing for an excess of capital allowances over depreciation amounting to £120,000 (1991 - £212,000).

NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 6. | TANGIBLE FIXED ASSETS | | Plant, | |
|-----|--|---|-----------------------|--------------|
| | | Freehold | machinery | |
| | | land and | and | |
| | / / | <u>buildings</u> | <u>equipment</u> | <u>Total</u> |
| | cost | 2000 | £000, | £000 |
| | At 30th December 1991 | 960 | 17,123 | 18,083 |
| | Additions | 67 | 881 | 948 |
| , | Disposals | | . 156 | 156 |
| | At 3rd January 1993 | 1,027 | 17,848 | 18,875 |
| | DEPRECIATION . | ` | ° 4 055 | مستر ا |
| | At 30th December 1991 | 579 | 4,071 | 4,650 |
| | Charges to profit and loss account Disposals | 33 | 1,001 | 1,034 |
| | preboggra | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 71 | 71 |
| | At 3rd January 1993 | 612 | 5,001 | 5,613 |
| | C C C | | | |
| | NET BOOK VALUE | | | |
| | 3rd January 1993 | 415 | 12,847 | 13,262 |
| | | · ===== | ===== | ===== |
| | 29th December 1991 | 381 | 13,052 | . 433,433 |
| | | | ABERSE | ===== |
| | CAPITAL COMMITMENTS | , | | |
| | | , | <u> 1992</u> | <u> 1991</u> |
| 2,3 | | | £000 | 0003 |
| | Capital expenditure authorised by | | <i>'</i> , | • |
| | the directors and not provided for in the accounts | | 718 | 220 |
| | In the accounts | | 718 | 122 |
| | of which contracts have been placed | for | 718 | 122 |
| | or willow concrate wave been prace | | , 10 ==== | 222 |
| 7. | STOCKS | | | |
| | , | | <u> 1992</u> | <u> 1991</u> |
| | , | | £000 | £000 |
| | Raw materials | | 1,212 | 1,144 |
| | Finished goods | | 4,005 | 3,789 |
| | | | <u>ئىسىنى بىرى ئى</u> | |
| | | / | 5,217 | 4,933 |
| | ζ ^λ (-ε ¹) | | | *** |

NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 8. | DEBTORS | 1992 £000 | <u>1991</u> £000 |
|-----|--|--------------|---------------------|
| | Amounts falling due within one year: | 1000 | 1000 |
| | Trade debtors | 7,072 | 7,627 |
| | Amounts owed by fellow subsidiary companies | 41 | 21 |
| | Prepayments and accrued income Other debtors | 200 | 332 |
| | Odiel deptola | 105 | 31 |
| | | 7,418 | 8,011 |
| | | ===== | |
| | | | |
| 9. | CREDITORS | <u> 1992</u> | <u> 1991</u> |
| | Amounts follow due within | £000 | £000 |
| | Amounts falling due within one year: Bank loans and overdrafts | 204 | |
| | Trade creditors | 104 6,309 | 6 226 |
| | Amounts owed to ultimate holding company | 10,311 | 6,336 5,642 |
| | Amounts owed to fellow subsidiary companies | 3,141 | 10,112 |
| | Corporation tax | - , | 4 |
| | Other taxes and social security | 91 | 100 |
| | Accruals | 232 | 233 |
| | Other creditors | 43 | 7 |
| | · | 7 | |
| | | 20,231 | 22,476 |
| | | | |
| 10. | DEFERRED TAXATION | 1992 | <u> 1991</u> |
| | Amount Provided | 0003 | £000 |
| | Tax effect of timing differences due to: | | |
| | Accelerated capital allowances | 1,306 | 1,306 |
| | Capital gains | 67 | 67 |
| | • | | |
| | | 1,373 | 1,373 |
| | 770.7 7 Yankan 4.4 - 7 | ===== | ===== |
| | Full Potential | • | |
| | Tax effect of timing differences due to: | | |
| | Accelerated capital allowances | 2,292 | 2,173 |
| | Capital gains | 67 | 67 |
| | | | |
| | | 2,359 | 2,240 |
| | | ===== | ===== |

There were no changes in the amounts provided during the period.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

| The second secon | <u>1992</u> £000 | <u>1991</u> £000 |
|--|----------------------|---------------------|
| 11. SHARE CAPITAL | | |
| Authorised, allotted, called up and fully paid 1,000 ordinary shares of £1 each | 1 | 1 ==== |
| 12. PROFIT AND LOSS ACCOUNT | | |
| At 30th December 1991 Transferred from profit and loss account | £000 4,847 180 | |
| At 3rd January 1993 | 5,027 | |

13. PENSION COMMITMENTS

In the U.K. the group operates pension funds for the company's employees of the defined benefit type. These cover the majority of company employees, and have their assets in seperate trustee funds administered by professional investment managers. Contributions are based on pension costs across the group as a whole. Information regarding the fund is set out in the Accounts of Blagden Industries PLC.

| | | | | ## # | ===== |
|-----|--------------------------|--|--------|-------------|---------------------|
| | | group borrowings | | 32,476 | 22,989 |
| | Guarantees facilities | given for bank overdraft and letters of credit in | f 1 | | |
| | | | ,, | 0003 | <u>1991</u> £000 |
| 14. | CONTINGENT | LIABILITIES | *) | 1992 | 1001 |

15. LEASING COMMITMENTS

The company had annual commitments at 3rd January 1993 under operating leases expiring as follows:

| # <u>'</u> | Land | | Plant | |
|----------------------------|--------------|--------------|--------------|-------------|
| | <u>Build</u> | <u>lings</u> | <u>Equip</u> | <u>ment</u> |
| | <u> 1992</u> | <u> 1991</u> | 1992 | 1991 |
| | £000 | £000 | £000 | 000£ |
| Within one year | 20 | _ | 296 | 334 |
| Between two and five years | - | 82 | 32 | 47 |
| After five years | - | - | ~ | |
| | | | | |
| | 20 | 82 | 328 | 381 |
| , | === | === | === | === |

The total annual commitments under operating leases amount to £348,000 (1991 £463,000).

16. ULTIMATE HOLDING COMPANY

The company's ultimate holding company is Blagden Industries PLC, incorporated in Great Britain. Copies of the ultimate holding company's consolidated accounts may be obtained from The Secretary, Blagden Industries PLC, Tonman House, 63-77 Victoria Street, St. Albans, AL1 3LR.