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Chemical Industries Association / Annual Accounts 2002

The Accounts

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COMPANIES HOUSE

0412 20/12/02

The Accounts

Officers and Council

The Council - effectively the Association's Board of Directors - has a maximum composition of 35 members. Of these, 20 are appointed or elected from member companies ensuring representation from the largest to the smallest; the remaining 15 are also drawn from member companies as co-options from senior committees, regional chairmen and representatives from other trade associations. The Council manages all the Association's business.

President

Mr B J Stickings Chairman, BASF plc (to November 2001)

Dr T W Bastock OBE Group Managing Director, Contract Chemicals Limited (from November 2001)

Vice President

Dr TW Bastock OBE Group Managing Director, Contract Chemicals Limited (to November 2001)

Mr D P Gresham Managing Director, Atofina UK Ltd

Mr B G Kerr Regional President, Ciba Speciality Chemicals PLC (from May 2002)

Dr B M Murphy Managing Director, Robinson Brothers Limited (from May 2002)

Honorary Treasurer Mr T M Swan OBE Chairman and Managing

Director,
Thomas Swan & Co. Ltd

Immediate Past President

Dr G J Blaker Non-Executive Director, Thomas Swan & Co. Ltd (to September 2001)

Mr B J Stickings Chairman, BASF plc (from November 2001)

Members

Mr L T Aberg Managing Director, Bayer plc (to November 2001)

Mr A G Barton Operations and Engineering Director, Shanks Chemical Services (to May 2002)

Mr W Barton Vice President for Manufacturing & Technology, Flexsys Rubber Chemicals (from March 2002)

Dr A Bell
Director International
Actives Supply,
GlaxoSmithKline
(to November 2001)

Dr M J Braithwaite Chief Executive, exchem organics

Mr J D Chapman Chief Executive, Witton Chemical Co. Ltd

Mr R J Chatterton Director - Bulk Gases, BOC Gases (to September 2001)

Mr I Clark Corporate Centre HR Director, Imperial Chemical Industries plc (from November 2001)

Dr A D Clements Managing Director, ICI Nobel Enterprises

Mr R L Craig Vice President for Commercial Operations, Shell Chemicals UK Ltd

Mr J B Elliot Senior Vice President, GlaxoSmithKline (from November 2001) Mr B Fullagar President, Novartis UK Limited (to September 2001)

Mr M Gardner

Executive Vice President,
Imperial Chemical Industries plc

Dr B Harrison Technical Director, Johnson Matthey plc

Mr D C Hayward Director and General Manager, Thomas Swan & Co. Ltd.

Mr T Haywood Human Resources Director -Gases Europe, BOC Gases (to November 2001)

Mr M Hughes Marketing Director, Bayer plc (from November 2001)

Mr D Hyde Group Manager, AstraZeneca Pharmaceuticals

Mr B G Kerr Regional President, Ciba Specialty Chemicals plc (to May 2002)

Mr D Kerrison Managing Director, Associated Octel Company Ltd (from March 2002)

Mr M J Lane Chairman, ExxonMobil Chemical Limited

Mr R Margetts Chairman - Europe, Huntsman Corporation

Mr R McNeel Group Vice President, BP Chemicals (to November 2001)

Mr M Mitchell Economist, BP Chemicals (from November 2001)

Dr J Mooney Managing Director, Rohm & Haas (UK) Limited

Dr B M Murphy Managing Director, Robinson Brothers Ltd (to May 2002) Mr D Peattie Group Vice President & Commercial Director, BP Chemicals (from November 2001)

Dr P Reucroft Head of Customer Supply, Ciba Specialty Chemicals plc

Mr J Scudamore Chief Executive Officer, Avecia Ltd

Dr K W Shelton Head of Environment, Safety & Quality, Coalite Chemicals

Mr J G Speirs CBE, Managing Director, Norsk Hydro (UK) Ltd

Mr A Steel Managing Director, Rhodia Ltd

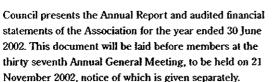
Mr A Walker Group Chief Executive, Yule Catto & Co.plc

Secretary (Non member) Mr C R Brooks General Secretary, Chemical Industries Association

Report of the Council

for the year ended 30 June 2002





Officers

Dr T W Bastock was elected President and Mr D P Gresham was elected vice-president following the Annual General Meeting in November 2001. Mr B G Kerr and Dr B M Murphy were appointed vice-presidents of the Association in May 2002.

In November 2001 Mr I Clark was elected Chairman of the Employment Affairs Board; Mr M Mitchell was elected Chairman of the Business and Trade Board; Mr T M Swan was re-appointed Honorary Treasurer; Mr D C Hayward was re-appointed Chairman of the Responsible Care Board (formerly the Chemical Industry Safety Health and Environment Council); Mr D P Gresham was re-appointed Chairman of the Industry Reputation Board; Dr B Harrison was re-appointed Chairman of the Science, Education and Technology Board and Dr B M Murphy was re-appointed Chairman of SOCSA.

Council and the Boards

All those who served on the Council during the year are listed on page 1 of this report.

There are no contracts, shareholdings or other arrangements benefiting any member of Council which requires disclosure in terms of the Companies Act 1985.

The main policy making boards are the Employment Affairs Board, the Business and Trade Board, the Responsible Care Board, the Science, Education and Technology Board, the General Purposes & Finance Committee, the Industry Reputation Board and SOCSA.

Council met six times and the Employment Affairs Board, the Business and Trade Board, the Responsible Care Board, the Science, Education and Technology Board, the Industry Reputation Board, SOCSA and the General Purposes & Finance Committee all met regularly during year.

The work of the Association depended crucially on the activities of all the above bodies and of the work done by the many other Association committees and sub-committees. Council wishes to express its gratitude to Member companies and their expert staff, who have supported the Boards and Committees throughout the period under review.

The Association kept its members informed about the activities it had undertaken on their behalf through various media including websites, BusinessBrief, news briefs, minutes and general correspondence.

Sector/Product groups

There were eleven active special interest groups at 30 June 2002.



Company law requires the Council members to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the its surplus or deficit for that period.

In preparing those financial statements, the Council Members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Council members are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for taking such steps as are reasonably open to them to safeguard prevention and detection of fraud and other irregularities.

Management

For the purposes of the Companies Acts, the Council members constitute the Association's directors; the day to day running of the Association was conducted by the senior managers under the direction of the Director General.

Staff

On 30 June 2002 the number of staff employed by the Association, including the senior managers was:

| | 2002 | 2001 |
|---------|------|------|
| CIA | 59 | 60 |
| VQSET | 7 | 9 |
| PICME | 5 | 3 |
| CIABATA | 2 | 1 |
| | 73 | 73 |

The weekly average figure of employees, including the senior managers, was 73 (2001 : 73).

The Association is staffed throughout with talented and committed people. Council wishes to record its appreciation to all staff for their contribution during the year.

Principal activities

The basic objectives and principal activities of the Association have remained as shown in its Memorandum and Articles of Association and are:



- the promotion of the interests of manufacturers, processors, sellers, providers of services and employers in the chemical and allied industries in the United Kingdom;
- the furthering of co-operation between companies engaged in those industries;
- the encouragement of efficiency in those industries.

The Association's mission is to help members secure sustainable profitability and improve recognition of their contribution to society by

- working with them to influence relevant people and policies;
- stimulating and helping them towards appropriate internal action, singly or co-operatively.

Details of the Association's work during the year are reported separately by the Director General.

Association structure

The constitution and structure of the Association, which is a company limited by guarantee, have remained unaltered during the year and are as described in the Articles of Association. The constitution allows for a maximum of 35 council members and, at 30 June 2002, there were 30. Members of council who served during the year are listed on page 1.

Membership

On 30 June 2002 there were 164 (2001: 166) subscriptionpaying companies (listed on pages 14-15). During the year the following companies joined the Association:

Methanex (UK) Ltd Koppers UK Limited

Of the companies in membership on 30 June 2002, five resigned with effect from 1 July 2002 mainly due to changes in the nature of their businesses.

Financial review of the year

On the basis of the preliminary estimates of expenditure and trading income for the financial year 2001-02 Council approved an annual Call-Up on the members of 0.93 (2000-2001: 0.88).

The Association's financial position during 2001-02 has been managed on a sound basis with a view to maintaining the Capital Fund at a satisfactory level.

VQSET, a joint venture with The Association of the British Pharmaceutical Industry (ABPI), was incorporated on 15 January 1996 as a charitable company, limited by guarantee, to support vocational qualifications. The VQSET business experienced a marked downturn in registration income during the year. The VQSET Trustees resolved to find a trading partner to take the business forward and

entered negotiations with the Process Awards Authority (PAA). Under an agreement effective from 30 June 2002 PAA will acquire certain VQSET assets comprising the Goodwill, the benefit of the contracts with approved centres, the intellectual property rights together with all relevant contact data to enable effective continuation of the business. PAA has guaranteed to support the existing approved centres and registered candidates for a period of two years. The employment contracts for all VQSET staff were terminated as at the agreement date by reason of redundancy and VQSET has met all its liabilities in this regard. The Trustees believe that VQSET will remain solvent and that no liabilities will fall to be met by the Association or the ABPI.

| | 2001 - 2002 | 2000-2001 |
|--------------------------------|-------------|------------|
| | £ | . £ |
| Turnover from subscriptions | 4,866,772 | 4,820,177 |
| Turnover from other operations | 1,951,496 | 1,408,950 |
| Interest receivable | 91,003 | 146,146 |
| Gross income | 6,909,271 | 6,375,273 |
| (Deficit)/Surplus after tax | (137,112) | 99,892 |

Current year

In the current financial year it is the Association's intention to continue promoting the interests and prosperity of its members within the chemical industry. The level of activities will be consistent with the available resources and the efficient operation of the Association.

Political and charitable contributions

The Association made no political contributions.

Contributions to the CIA Charitable Trust amounted to £80,000 during the year (2000-2001: £80,000). The Trust has sufficient resources to meet its immediate objectives; the Association expects to make similar contributions in the current year. The Trust was established by the Association in 1989 to enable member companies to make charitable contributions primarily for educational purposes.

Auditors

KPMG were reappointed auditors for the year ended 30 June 2001. However, since that date their audit practice was transferred to a limited liability partnership, KPMG LLP. Accordingly KPMG resigned as auditors and KPMG LLP were thereupon appointed to fill the casual vacancy arising. A resolution for the reappointment of KPMG LLP as auditors until the next succeeding Annual General Meeting and for the fixing of their remuneration will be submitted to the forthcoming Annual General Meeting as a special resolution.

By order of the Council Kings Buildings, Smith Square C R Brooks London SW1P 3JJ General Secretary 25 September 2002

Annual Accounts 2002

Auditors' Report

to the members of the Chemical Industries Association Limited

We have audited the financial statements on pages 5 to 12.

Respective responsibilities of the Council members and auditors

The Council members are responsible for preparing the report of the Council and, as described on page 2, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the report of the Council is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Council members' remuneration and transactions with the company is not disclosed.

We read the other information accompanying the financial statements and consider whether it is consistent with those statements. We consider the implications for our report if we become aware of any apparent mis-statements or material inconsistencies with the financial statements.



Basis of opinion

We concluded our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Council members in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement whether caused by fraud or other irregularity or error.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30 June 2002 and of its excess of expenditure over income for the year then ended and have been properly prepared in accordance with the Companies' Act 1985.

KPMG LLP

KPMG LLP Chartered Accountants Reaistered Auditors London

19 November

Annual Accounts 2002 The notes on pages 7 to 12 form part of these financial statements

Income and expenditure account

for the year ended 30 June 2002

| | | 2002 | 2001 |
|---------|--|-------------|-------------|
| ; | | £ | <u>f</u> |
| Note 2 | Turnover from : Subscriptions | 4,866,772 | 4,820,177 |
| Note 8 | : Other operations | 1,951,496 | 1,408,950 |
| | Total turnover | 6,818,268 | 6,229,127 |
| Note 10 | Administration expenses | (6,671,081) | (5,930,113) |
| Note 11 | Other operating expenses | (310,573) | (243,249) |
| Note 14 | Charitable contributions | (80,000) | (80,000) |
| | Operating loss | (243,386) | (24,235) |
| | Interest receivable | 91,003 | 146,146 |
| Note 9 | (Loss)/Profit on ordinary activities before taxation | (152,383) | 121,911 |
| Note 12 | Taxation | 15,271 | (22,019) |
| 1 | (Loss)/Profit on ordinary activities after taxation | (137,112) | 99,892 |
| | Capital fund at beginning of year | 495,324 | 395,432 |
| | Capital fund at end of year | 358,212 | 495,324 |

The Association had no other recognised gains or losses in 2001/02 or the prior year

Balance sheet

as at 30 June 2002



| | | | 2002 | | 2001 |
|---------|--|-----------|---------|-----------|---------|
| | | £ | £ | f | f |
| | Fixed Assets | | | | |
| Note 15 | Tangible fixed assets | | 83,869 | | 110,799 |
| Note 16 | Fixed asset investments | | 4 | | 4 |
| | | | 83,873 | | 110,803 |
| | Current Assets * | | | | |
| Note 17 | Debtors | 1,528,095 | | 736,457 | |
| | Short term deposits | 1,250,000 | | 900,000 | |
| | Cash at bank and in hand | 1,803 | | 15,501 | |
| | | 2,779,898 | | 1,651,958 | |
| | Current Liabilities | | | | |
| Note 19 | Creditors: Amounts falling due within one year | 2,505,559 | | 1,267,437 | |
| | Net Current Assets | | 274,339 | | 384,521 |
| | Total Assets less Current Liabilities | | 358,212 | | 495,324 |
| | Financed by: | | | | |
| | Capital Fund | | 358,212 | | 495,324 |
| | | | | | |

The financial statements on pages 5 to 12 were approved by Council at a meeting held on 25 September 2002 T W Bastock, President T M Swan, Honorary Treasurer C R Brooks, General Secretary

Marie

Annual Accounts 2002 The notes on pages 7 to 12 form part of these financial statements

Cash flow statement

for the year ended 30 June 2002

| | | 2002 | 2001 |
|----|---|-----------|-----------|
| | | <u>f</u> | <u>£</u> |
| | Cash Flows | | |
| 20 | Net cash inflow from operating activites | 207,584 | 140,690 |
| | Returns on investments and servicing of finance | | |
| | Interest received | 85,452 | 155,753 |
| | Taxation | (22,110) | (36,097) |
| | Capital expenditure | | |
| | Payments to acquire tangible fixed assets | (55,085) | (124,474) |
| | Cash inflow before management of liquid resources | 215,841 | 135,872 |
| | and financing | | |
| | Management of liquid resources | | |
| | Purchase of short term deposits | (350,000) | (150,000) |
| | Decrease in cash | (134,159) | (14,128) |

Reconciliation of movement in capital fund for the year ended 30 June 2002

| | 2002 | | 2001 |
|--------------------------------------|-------------|----|----------|
| | f | | <u>f</u> |
| (Deficit)/Surplus for financial year | (137,112) | | 99,892 |
| Opening capital funds | 495,324 | t. | 395,432 |
| | | | |
| | 358,212 | | 495,324 |

Notes to the financial statements

for the year ended 30 June 2002

1 Accounting policies

- (i) The financial statements are prepared under the historical cost convention and in accordance with the Companies Act 1985 as amended by the Companies Act 1989 and in accordance with applicable accounting standards.
- (ii) The Association has adopted FRS 19 "Deferred Tax" - see note 18.
- (iii) Stocks of publications and stationery are treated as having zero net realisable value.
- (iv) Depreciation of fixed assets:
 - (a) Fixed assets costing more than £1,500 are written off over three years.
 - (b) Assets costing less than £1,500 are provided in full in the year of purchase.
- (v) Turnover represents the amount (excluding value added tax) derived from subscriptions and the provision of services.
- (vi) The Association operates a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the Association, being invested with insurance companies. Contributions to the scheme are charged to the income and expenditure account in accordance with a scheme of contributions agreed with the Scheme Actuary, from time to time, to eliminate the Minimum Funding Requirement deficit by March 2007.
- (vii) Operating lease rentals are charged to the income and expenditure account on a straight line basis over the period of the lease.
- (viii) The charge for taxation takes into account taxation deferred because of timing differences.

2 Turnover from subscriptions

Subscription income is based on member company declarations which are accepted by the Association as being valid, without verification, for the purposes of calculating subscription fees due from each member company.

3 Members' liability

Each member is, in accordance with the Memorandum and Articles of Association, liable to contribute to the assets of the Association such amount as may be required, not exceeding £100, in the event of the Association being wound up. This liability continues for one year after cessation of membership. On 30 June 2002 there were 169 members of the Association so liable (2001-171).

4 Format of accounts

The formats for income and expenditure account and balance sheet included under Schedule 4 (Paragraph 1) Companies Act 1985, have been amended where in the Council's opinion the formats are not applicable to the Association's special circumstances. In order to express a true and fair view of the balance sheet, the Association's Capital Fund has not been classified under capital and reserves as required by the Companies Act 1985. The Association is a company limited by guarantee, not having a share capital and is principally involved in non-trading activities. In compliance with Section 288(5) Companies Act 1985 the Council presents the financial statements in an amended format.

5 Pensions

SSAP 24 Accounting for pension costs

The company operates a pension scheme, closed to new members from 1 July 1995 which provides benefits based on final pensionable pay, contributions being charged to the income and expenditure account in accordance with a scheme of contributions agreed with the Scheme Actuary to eliminate the MRF deficit by March 2007 as required by legislation. From 31 May 2002 the defined benefit accrual ceased and was replaced by defined contribution accrual for all active members of the scheme; the defined contributions charge for June 2002 was £8,258.

The most recent actuarial valuation was at July 2000 based on the Current Unit Method, which assumed that the investment returns would be 8% p.a. on gilts and 9% p.a. on equities, that the salary increases would be 6% p.a., that inflation would be 4% p.a. and that present and future pensions would increase at the rate of 3.5% p.a. This valuation showed that the market value of the scheme assets was £6,682,963 and that the actuarial value of those assets represented 85% of the benefits that had accrued to members, after allowing for expected future increases in earnings.

The Association has agreed a re-assessed schedule of contributions payable for the period 1 February 2000 to 31 March 2007 based on 23.4% of relevant salaries for future services and a lump sum of £260,000 in respect of past service. These contributions were intended to restore the funding level to 100% by March 2007: legislation requires that this schedule should be re-assessed at regular periodic intervals and the contributions increased as necessary. In addition the Association has agreed to pay all expenses of administering the scheme together with premiums for the insured death-in service benefits as they arise.

There was a prepayment of £20,000 in the balance sheet representing the difference between the amount charged in the income and expenditure account and the amount paid into the pension scheme.

Contributions to individual personal pension plans were introduced for new employees effective 1 July 1995; contributions for the year under review amounted to £134,593 (2001: £113,663). Contributions of £10,770 payable to these plans were included in creditors.

FRS 17 Retirement benefits

Whilst the company continues to account for pension costs in accordance with Statement of Standard Accounting Practice 24 'Accounting for pension costs', under FRS 17 'Retirement benefits' the following transitional disclosures are required.

The valuation was updated by the actuary on an FRS 17 basis as at 30 June 2002 and 30 June 2001.

The major assumptions used in this valuation at June 2002 were:

| Rate of increase in salaries | 2.5% |
|---|------|
| Rate of increase in pensions in payment in | |
| respect of service before 6 April 1997 | 5.0% |
| Rate of increase in pensions in payment in | |
| respect of service after 6 April 1997 | 2.5% |
| Rate of increase in deferred pensions | 2.5% |
| Discount rate applied to scheme liabilities | 6.0% |
| Inflation assumption | 2.5% |
| | |

The assumptions used by the actuary are the best estimates chosen from a range of possible actuarial assumptions which, due to the timescale covered, may not necessarily be borne out in practice.

Scheme assets

The fair value of the scheme's assets, which are not intended to be realised in the short term and may be subject to significant changes before they are realised, and the present value of the scheme's liabilities, which are derived from cash flow projections over long periods and thus inherently uncertain, were:

| | 2002 | | 200 | 1 |
|-------------------|--------------------------------|---------------|--------------------------------|---------------|
| | Long term rate of return | Value £000 | Long term rate of return | Value £000 |
| Equities | 7.5% | 913 | 8.0% | 2,287 |
| Bonds | 5.0% | 4,872 | 6.0% | 4,539 |
| Cash | 4.0% | 1,027 | 5.5% | 168 |
| | | 6,812 | | 6,994 |
| Present value of | | | | |
| scheme liabilitie | s | (8,393) | | (8,132) |
| Net pension liab | ility | (1,581) | | (1,138) |

The amount of this net pension liability would have a consequential effect on the Association's reserves.

| Movement in deficit during the year | 2002 |
|--|-------------|
| | £000 |
| Deficit in scheme at beginning of year | (1,138) |
| Current service cost | (126) |
| Contributions paid | 375 |
| Past service cost | |
| Other finance cost | (23) |
| Actuarial loss | (669) |
| Deficit in the scheme at end of year | (1,581) |
| | |

If FRS 17 had been fully adopted in these financial statements the pension costs for defined benefit schemes for the year to 30 June 2002 would have been as follows:

Analysis of other pension costs charged in arriving at operating loss

| | | £000 |
|----------------------|---|-------|
| Current service cost | | (126) |
| Past service cost | | - |
| Gain on curtailments | | _ 96 |
| | • | 30 |

Analysis of amounts included in other finance income/costs

| | 2000 |
|--|-------|
| Expected return on pension scheme assets | 465 |
| Interest on pension scheme liabilities | (488) |
| | (23) |

£000

£000

%

Analysis of amount recognised in statement of total recognised gains and losses

| Actual return less expected return | | |
|-------------------------------------|------|-------|
| on scheme assets | | (812) |
| Percentage of year end scheme | | |
| assets | 11.9 | |
| Experience gains and losses arising | | |
| on scheme liabilities | | . 143 |
| Percentage of present value of year | | |
| end scheme liabilities | 1.7 | |
| Actuarial loss recognised in | | |
| statement of total recognised gains | | |
| and losses | | (669) |
| | | |

6 Designated funds

Designated funds represent money subscribed for specific medical, research, educational and other projects held in trust by the Association for those purposes.

7 Council members and employees

Neither the President nor any of the Officers and Council members who served during the year received any emoluments or pension contributions from the Association in respect of the year ended 30 June 2002 (2001: NIL). For the purposes of the Companies Act 1985, the Council members constitute the Association's directors.

| | 2002 | 2001 |
|---|-------------------|--------------------|
| | £ | f |
| Turnover from other operations | | |
| Property income | 197,636 | 172,562 |
| Fees from affiliates and sector groups | 385,341 | 438,400 |
| Training services | 218,207 | 145,801 |
| Meetings and conferences | 293,744 | 252,614 |
| CIABATA | 123,276 | 99,194 |
| PICME | 684,885 | 252,892 |
| Publications | 48,407 | 47,487 |
| | 1,951,496 | 1,408,950 |
| (Loss)/profit on ordinary activities before taxation | | |
| (Loss)/profit on ordinary activities before taxation is | | |
| stated after charging/(crediting) | • | |
| Auditors remuneration: Audit | 11,000 | 10,000 |
| : Other services | 750 | 700 |
| Depreciation - amount written off owned assets | 82,015 | 101,346 |
| Government grants | (719,094) | (305,014) |
| Administration expenses | | |
| Training services | 109,454 | 93,557 |
| Meetings and conferences | 236,063 | 236,583 |
| CIABATA | 123,276 | 99,194 |
| PICME | 684,885 | 252,892 |
| Publications | 151,833 | 147,356 |
| 3 Staff costs | 3,389,658 | 3,150,711 |
| Consultancy costs | 294,620 | 385,829 |
| Property occupancy | 1,060,276 | 910,372 |
| Administration costs | 262,724 | 259,362 |
| Depreciation Meetings, travel and other expenses | 82,015 276,277 | 101,346 292,911 |
| 34, 455 | | |
| | 6,671,081 | 5,930,113 |
| Other operating expenses | | |
| CEFIC : Subscription | 162,541 | 158,647 |
| : Long Range Research Initiative | 93,539 | 27,970 |
| Confederation of British Industry | 16,039 | 15,398 |
| National Chemical Emergency Centre | 15,000 | 15,000 |
| Energy Intensive Users' Group | 13,400 | 10,700 |
| Other subscriptions | 10,054 | 15,534 |
| | 310,573 | 243,249 |

| | 2002 | 2001 |
|--|-----------------------------|-----------|
| | £. | £ |
| 2 Taxation | | |
| UK Corporation Tax : Current 20% | | 22,130 |
| : Prior year adjustment | (17,000) | |
| : Deferred 20% | 1,749 | 2,892 |
| : Previous year | (20) | (3,003) |
| | (15,271) | 22,019 |
| Staff costs | | |
| The aggregate payroll costs of employees were as follo | ows: | |
| Wages and salaries: CIA staff | 2,193,166 | 2,053,717 |
| : Recharged to VQSET | 224,666 | 189,597 |
| | 2,417,832 | 2,243,314 |
| Social security costs | 238,276 | 226,371 |
| Pension costs | 547,920 | 479,693 |
| Other costs | 185,630 | 201,333 |
| | 3,389,658 | 3,150,711 |
| Charitable contributions | <u> </u> | |
| Gift aid contribution to charitable trust | 80,000 | 80,000 |
| | Furniture Computer | Total |
| Tangible fixed assets | & fittings equipment £ £ | £ |
| COST: | <u>r</u> | L |
| Balance at 1 July 2001 | 181,932 472,119 | 654,051 |
| Additions in year | 9,567 45,518 | 55,085 |
| Disposals | (2,404) (36,938) | (39,342) |
| Balance at 30 June 2002 | 189,095 480,699 | 669,794 |
| DEPRECIATION: | | |
| Balance at 1 July 2001 | 165,536 377,716 | 543,252 |
| Charge for the year | 14,243 67,772 | 82,015 |
| Disposals | (2,404) (36,938) | (39,342) |
| Balance at 30 June 2002 | 177,375 408,550 | 585,925 |
| NET BOOK VALUE at 30 June 2002 | 11,720 72,149 | 83,869 |
| | | |

| | | 2002 | 2001 |
|---------|---|--|---|
| | | <u>£</u> | f |
| 16 | Fixed assets investments | | |
| | Investments in subsidiary undertakings | | 4 |
| | Investments comprise the Association's holdings in CIABATA Ltd a companies are incorporated in England and Wales. Group accouns ubsidiaries, PICME Ltd and CIABATA Ltd on the basis that the coaccounts prepared for the Association as a standalone entity. | ts have not been prepared to consolidate the | Association's dormant |
| 17 | Debtors | | |
| | Trade debtors | <u> </u> | 314,959 |
| | Other debtors | 126,244 | 92,011 |
| Note 18 | Deferred taxation due after more than 1 year | 37,631 | 39,380 |
| | Prepayments and accrued income | 450,460 | 290,107 |
| | | | |
| • | | 1,528,095 | 736,457 |
| 18 | Deferred tax asset | | |
| | Accelerated depreciation | | 36,820 |
| | Other including bad debt | 6,560 | 6,560 |
| | Pension prepayment | (3,000) | (4,000) |
| | | | |
| | Financial Reporting Standard 19 requires that the Association makes | 37,631 .es a full tax provision for all timing difference | 39,380 |
| | Financial Reporting Standard 19 requires that the Association makintroduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) | es a full tax provision for all timing difference | es. The impact of the |
| 19 | introduction of the standard has been to increase the taxation cha | es a full tax provision for all timing difference | es. The impact of the |
| 19 | introduction of the standard has been to increase the taxation charassets by £37,631 (2001: £39,380) | es a full tax provision for all timing difference | es. The impact of the |
| 19 | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year | tes a full tax provision for all timing difference orge for the year by £1,749 (2001: £2,892) at | es. The impact of the |
| 19 | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts | tes a full tax provision for all timing difference orge for the year by £1,749 (2001: £2,892) at the year by £1,749 (2001: | es. The impact of the and increase the net |
| 19 | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance | tes a full tax provision for all timing difference orge for the year by £1,749 (2001: £2,892) at 120,461 367,388 | es. The impact of the nod increase the net - 118,339 |
| 19 | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors | tes a full tax provision for all timing difference orge for the year by £1,749 (2001: £2,892) at 120,461 367,388 270,003 | es. The impact of the not increase the net 118,339 282,943 |
| 19 | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors | 120,461 367,388 270,003 227,593 | 282,943 224,882 |
| 19 | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income | 120,461 367,388 270,003 227,593 183,266 | |
| 19 | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income Taxation and social security | 120,461 367,388 270,003 227,593 183,266 749,793 | 118,339 282,943 224,882 67,108 193,073 |
| | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income Taxation and social security Accruals and deferred income | 120,461 367,388 270,003 227,593 183,266 749,793 587,055 | 118,339 282,943 224,882 67,108 193,073 381,092 |
| | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income Taxation and social security Accruals and deferred income Reconciliation of operating loss to net | 120,461 367,388 270,003 227,593 183,266 749,793 587,055 | 118,339 282,943 224,882 67,108 193,073 381,092 |
| | creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income Taxation and social security Accruals and deferred income Reconciliation of operating loss to net cash inflow from operating activities | 120,461 367,388 270,003 227,593 183,266 749,793 587,055 | 118,339 282,943 224,882 67,108 193,073 381,092 |
| | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income Taxation and social security Accruals and deferred income Reconciliation of operating loss to net cash inflow from operating activities Operating loss | tes a full tax provision for all timing difference orge for the year by £1,749 (2001: £2,892) at 120,461 367,388 270,003 227,593 183,266 749,793 587,055 2,505,559 | 118,339 282,943 224,882 67,108 193,073 381,092 |
| | creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income Taxation and social security Accruals and deferred income Reconciliation of operating loss to net cash inflow from operating activities | 120,461 367,388 270,003 227,593 183,266 749,793 587,055 2,505,559 (243,386) 82,015 | 118,339 282,943 224,882 67,108 193,073 381,092 1,267,437 (24,235) |
| | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income Taxation and social security Accruals and deferred income Reconciliation of operating loss to net cash inflow from operating activities Operating loss Depreciation charges | 120,461 367,388 270,003 227,593 183,266 749,793 587,055 2,505,559 (243,386) 82,015 (783,836) | - 118,339 282,943 224,882 67,108 193,073 381,092 1,267,437 (24,235) 101,347 (33,389) |
| | introduction of the standard has been to increase the taxation chassets by £37,631 (2001: £39,380) Creditors: Amounts falling due within one year Bank loans and overdrafts Subscriptions received in advance Trade creditors Other creditors Deferred grant income Taxation and social security Accruals and deferred income Reconciliation of operating loss to net cash inflow from operating activities Operating loss Depreciation charges Increase in debtors | 120,461 367,388 270,003 227,593 183,266 749,793 587,055 2,505,559 (243,386) 82,015 | 118,339 282,943 224,882 67,108 193,073 381,092 1,267,437 (24,235) |

Cash flow from operating activities includes subscription payments received in advance; the timing of receipts of such subscription payments can cause fluctuations in the cash flow statement.

| | | | 2002 | | 2001 |
|----|--|-----------|-------------------|------------|--------------------|
| | | £ | £ | £ | f |
| 21 | Reconciliation of net cash flow to movement in funds | | | | |
| | Decrease in cash in the period | | (13,698) | | (14,128) |
| | Increase in overdraft | | (120,461) | | - |
| | Cash used to increase liquid-resources | | 350,000 | | 150,000 |
| | Change in net funds | | 215,841 | | 135,872 |
| | Net funds as at 1 July 2001 | | 915,501 | | 779,629 |
| | Net funds as at 30 June 2002 | | 1,131,342 | | 915,501 |
| 22 | Analysis of changes in net funds | | At 1 July 2001 | Cash flows | At 30 June 2002 |
| | Cash in hand at bank | | 15,501 | (13,698) | 1,803 |
| | Overdraft | | - | (120,461) | (120,461) |
| | Term deposits | | 900,000 | 350,000 | 1,250,000 |
| | | | 915,501 | 215,841 | 1,131,342 |
| 23 | Annual commitments under non-cancellable | Land and | Other | Land and | Other |
| | operating leases | buildings | | buildings | |
| | Operating leases which expire: | | | | |
| | Within one year | - | - | - | 28,564 |
| | Over five years | 900,000 | | 510,000 | |
| | | 900,000 | | 510,000 | 28,564 |

24 Contingent liability

The Association facilitated the payment of certain funds from the European Social Fund to a technical training enterprise for four projects in 1999 and two further projects in 2000. In the unlikely event that the technical training enterprise cannot meet the criteria for accessing these funds any repayment considered due may be sought through the Association. The Association would suffer loss only to the extent that any such amount could not be recovered from the third party technical training enterprise. Association staff have worked closely with the enterprise and the auditors representing the European Social Fund and Council believes that there will be no net financial loss to the Association. The Association has advised the technical training enterprise that it will not facilitate any further projects of this nature.

25 Post balance sheet event

On 30 August 2002 the Association announced a reorganisation of its business with an estimated cost of £148,000

Chemical Industries Association Limited A Company limited by guarantee, not having a

share capital.

Bankers: National Westminster Bank PLC

63 Piccadilly London W1A 2AG

Registered number: 860702 England

Registered office: Kings Buildings Smith Square London SWIP 3JJ

Telephone: 020 7834 3399

Auditors: KPMG LLP 8 Salisbury Square London EC4Y 8BB

Breakdown of income and expenditure

Income For The Year Ended 30 June 2002 £000

| Subscriptions (full industry members) | | 4781 |
|--|-------------|------|
| Management fees, Gov't and EU grant support | | 400 |
| Property | | 168 |
| Interest | | 91 |
| Sector groups | | 75 |
| Associate and affiliate members | | 86 |
| Income from courses, annual events, meetings | 511 | |
| Relevant costs excluding staff & property | <u>-345</u> | |
| Net contribution from other events | | 166 |
| | | |

Total Income to 30 June 02 5767

Expenditure For The Year Ended 30 June 2002 £000

| Normal contract salaries | 2418 | |
|--|-------------|------|
| NI | 238 | |
| Pensions (employer's contributions only) | 548 | |
| Recruitment, temporary, medical etc | <u> 186</u> | |
| Total staff costs | | 3390 |
| Property occupancy costs | | 1060 |
| Consultancies, subcontractors | | 295 |
| Admin (post, phone, stationery etc) | | 328 |
| Subscriptions – CEFIC, EMSG and CBI | | 273 |
| Travel and subsistence | | 184 |
| Depreciation | | 82 |
| Publication costs (net) | | 103 |
| Charitable Trust | | 80 |
| Meetings | | 61 |
| Subscriptions – Chemical Emergency Centre, etc | | 38 |
| Periodicals and books | | 20 |
| Bursaries, prizes and sundries | | 5 |

Total Expenditure to 30 June 02 5919

Total Deficit Before Tax 152

CIABATA and PICME have been excluded from these graphs as excess income over expenditure has been carried forward to the following period in both cases.

| Allocation of Expenditure | % |
|---|----|
| Confidence in Chemicals/chemicals management policy | 9 |
| Site HS&E performance (Responsible Care) | 9 |
| Influencing public policy | 53 |
| Helping members improve performance | 10 |
| Enhancing the industry's reputation | 19 |

Excludes self-funded activities, e.g. VQSET, PICME and CIABATA

Companies in membership

Full membership of the CIA is open to organisations engaged directly in the manufacture and/or marketing of chemical products in the UK. All member companies give signatory commitment to the Responsible Care Guiding Principles.

3M United Kingdom PLC

A H Marks and Company Limited

Abbot Laboratories Limited

Acordis Acetate Chemicals Ltd Acordis Cellulosic Polymers Ltd Acordis Fine Chemicals Ltd

ACS Dobfar UK Ltd

Advanced Gel Technology Ltd

Air Products Group Ltd Air Products (Chemicals) PLC Air Products PLC Air Products (BR) Ltd Air Products (Chemicals) Teesside Ltd

Akzo Nobel Chemicals Limited Akcros Chemicals Ltd Diosynth Ltd

Albemarle UK Ltd

Albion Chemicals Ltd

Albion Dyestuffs Ltd

Alcan Chemicals Europe

Arizona Chemicals

Aroma & Fine Chemicals Ltd

Ashland Foundry Products Ltd

Associated Octel Company Ltd

AstraZeneca Group plc

Atofina UK Limited Atotech UK

Avecia Ltd Avecia DTBA Ltd

Baker Petrolite

Basell Polyolefins UK Ltd Basell UK Ltd Basell Manufacturing UK Ltd Basell Polypropylene Ltd

BASF plc BASF Coatings Ltd BASF Coatings Refinish Ltd BASF Printing Systems Ltd Cheadle Colour & Chemicals Ltd Elastogran UK Ltd RM Automative Refinish Ltd

Baxenden Chemicals Ltd

Bayer plc

Bayer CropScience UK Limited BetzDearborn Ltd

BIP Ltd BIP Organics Ltd

Bitrez Limited

BOC Gases

Borax Europe Limited

Borden Chemical (UK) Limited

Borregaard UK Limited

BP pk

British Nuclear Fuels plc

British Salt Limited

Bromine & Chemicals Limited

Brotherton Speciality Products Ltd

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Celanese Chemicals UK Ltd

Chemson Ltd

ChiroTech Technology Ltd ChiroTech Inc

Ciba Specialty Chemicals Plc Ciba Specialty Chemicals (Water Treatments) Ltd

Clariant ESM UK Ltd

Clariant UK Ltd Clariant Masterbatches

Cleanaway Limited

Coalite Chemicals

Coalite Smokeless Fuels

Contract Chemicals Limited Contract Chemicals (Knowlsley) Limited Contract Chemicals (Leeds) Limited

Croda International Pic Croda Chemicals Limited Croda Distallates Limited Croda Leek Limited Croda Universal Limited

Custom Powders Limited

CYTEC Industries UK Limited

(1)

Degussa Limited

Degussa UK Holdings Ltd

Dow Chemical Company Limited Union Carbide Limited

Dow Corning Limited DSM United Kingdom Limited Du Pont Sabanci Polyester (UK) Ltd

Du Pont (UK) Limited

du Vergier Ltd

Dynea UK Ltd

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Eastman Chemical Ectona Limited Eastapet Ltd Voridian (England) Ltd

Elementis plc Elementis Chromium Elementis Pigments Elementis Specialties Linatex Ltd

Eli Lilly & Company Limited

EniChem UK Limited

Epichem Limited

Ethyl Petroleum Additives Ltd

European Colour (Pigments) Ltd

exchem organics

ExxonMobil Chemical Limited ExxonMobil Chemical Olefins Inc

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Fisher Scientific UK Ltd

Flexsys Rubber Chemicals Ltd

FMC Chemicals Limited

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GE Plastics ABS Ltd

Genzyme Limited

GlaxoSmithKline

Great Lakes UK Ltd Great Lakes Manufacturing (UK) Limited Biolab UK Ltd

Grillo Zincoxide (UK) Ltd

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Haltermann Custom Processing Ltd Pentagon Speciality Chemicals

Hays Chemicals Ltd

Hercules Limited

Hickson International Limited Arch Coatings UK Ltd Arch Timber Protection Ltd Hickson & Welch Limited

Huntsman Corporation Limited Huntsman Petrochemicals Huntsman Polyurethanes Tioxide Europe

Hydro Gases & Enemicals UK & Ireland Limited

Hydro Polymers Limited

Ilford Imaging UK Limited

Imperial Chemical Industries PLC ICI Chemicals & Polymers Ltd Quest International (Fragrances, Flavours, Food Ingredients) UK Ltd Uniquem Chemicals Ltd

Ineos Chlor

Ineos Fluor

Ineos Silicas

Infineum International Ltd

ISP (GB) Co. Ltd



James M Brown Ltd

Johnson Matthey PLC Johnson Matthey - Autocatalyst UK Johnson Matthey - Noble Metals UK Johnson Matthey - Chemicals UK



Kanor Chemicals Ltd

Kemira Agro UK Limited

Kodak Limited

Koppers UK Limited

Kraton Polymers International



Lambson Group Limited

Lanstar Limited Lanstar (Scotland) Ltd

Laporte plc Fine Organics Ltd Laporte Performance Chemicals UK Ltd Laporte Industries Ltd

Libra Specialty Chemicals Ltd

Lubrizol Limited

Lucite International

Lundbeck Pharmaceuticals Limited

Lyondell Chemical Europe Inc.



Macfarlan Smith Limited Bitrex Ltd Anipel Ltd

Mallinckrodt Chemical Ltd

Manro Performance Chemicals Ltd

MEL Chemicals

Merck, Sharpe & Dohme Methanex (UK) Ltd

Millennium Inorganic Chemicals

Mitchell Cotts Chemicals Limited

Molecular Products Ltd

0

Nalco/Exxon Energy Chemicals Limited Nalco/Exxon Energy Chemicals Marketing Ltd

Norit (UK) Limited Purton Carbons

Nova Chemicals Europe Ltd

Novartis Grimsby Limited

Noveon UK Ltd

Nufarm UK Limited



Ondeo Nalco Limíted

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Peboc Division of Eastman Chemical (U.K.) Ltd

Perstorp UK Ltd

Petrochem Carless Ltd

Pfizer Limited

Phoenix Chemicals

PolymerLatex Ltd



Reichhold UK Ltd Swift Adhesives Ltd

Rhodia ChiRex Holdings Ltd Rhodia ChiRex (Dudley) Ltd Rhodia ChiRex (Annan) Ltd

Rhodia Ltd Rhodia Holdings Ltd Rhodia Eco Services Ltd Rhodia Sealants Ltd

Robinson Brothers Limited

Roche Vitamins UK Limited

Rockwood Specialities Ltd

Rohm and Haas (UK) Limited Rohm and Haas (Scotland) Limited

Ronseal Ltd

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SABIC Global Limited

Schenectady Europe Limited

Seal Sands Chemicals Limited

Sevalco Limited

Shanks Chemical Services
Shanks Chemical Services (Scotland) Ltd

Shell Chemical Services

Sigma-Aldrich Company Ltd

SNPE Limited

Solutia UK Limited

Solvay Chemicals Limited Solvay Speciality Chemicals

Solvay Interox Ltd

Solvent Resource Management Ltd

Stepan UK Ltd

Sud-Chemie UK Ltd

Sutcliffe Speakman Carbons Limited

Syngenta

Synprotec Ltd

Synthite Limited



Terra Nitrogen UK Ltd

Tessenderlo Fine Chemicals Ltd

Tessenderio UK Ltd

Thomas Swan & Co. Ltd : Organic Specialities Limited

Thor Specialities (UK) Limited Thor Overseas Ltd

0

Ubichem plc

UCB Films PLC

UOP Limited

Union Miniere Oxyde (UK) Ltd

0

Vantico Ltd

Vinamul Limited

0

Warwick International Group Ltd Warwick International Ltd

WBB Minerals

Witton Chemical Co. Ltd



Yule Catto plc Holliday Dispersions Ltd Holliday Pigments James Robinson Ltd Oxford Chemicals Reabrook William Blythe Limited

Zeon Chemicals Europe Limited