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### REPORT OF THE DIRECTORS FOR THE 52 WEEKS FNDED

### 30TH MARCH, 1985

1. The directors present herewith the audited accounts for the 52 weeks ended 30th March, 1985.

## 2. Principal Activities

The principal activity of the company is the production of plastic conduit and trunking.

### 3. Review of Business and Future Development

The Company had another satisfactory year with a profit before tax of £1,923,000. The directors anticipate the growth of the company continuing aided by the completion of the major investment programme and the drive for new products.

#### 4. Dividends and Reserves

The accounts show a profit after tax of £2,171,000. The directors do not recommend the payment of a dividend and recommend that the profit for the period be transferred to reserves.

## 5. Fixed Assets

Movements in fixed assets are detailed in note 8 to the accounts.

#### 6. Directors

The directors of the company during the 52 weeks ending 30th March, 1985 were:-

R. F. Leverton (Chairman) (appointed 25th September, 1984)

M. G. Phillips (resigned 31st December, 1984)

D. A. Ball (Managing)

C. P. Baring (resigned 7th March, 1985)

W. A. Futcher

D. Heeley

E. Race

C.A.M. Robertson



## REPORT OF THE DIRECTORS (continued)

## 7. <u>Directors' Interests in Shares</u>

According to the register maintained in accordance with section 29 of the Companies Act 1967, the only interests, including family interests, in the shares of any group company held by directors (not being directors of the ultimate holding company) were:-

> M.K. Electric Group plc., Ordinary shares of 25p each

	Fully Paid	Issued and held in trust under the MK Electric Group Employee Share Ownership Scheme
	30.3.85 31.3.84	30.3.85 31.3.84
W. A. Futcher D. Heeley	200 200 NIL NIL	379 141 333 119

No director had any material interest during the period in any contract significant in relation to the company's business.

## 8. Research and Development

The company places great emphasis on research and development activities in order to continue its growth and maintain its position as market leader in the sectors of the electrical industry in which it operates.

#### 9. Close Company Provisions

The directors do not consider that the company is a close company under the terms of the Income and Corporation Taxes Act 1970.

### 10. Employment of Disabled Persons

The Company's policy and practise is to encourage and assist the employment of disabled people, their recruitment, training, career development and promotion, and the retention of employees who become disabled. The operation of this policy is reviewed regularly.

#### REPORT OF THE DIRECTORS (continued)

## 11. Employee Involvement

The Company's policy recognises the importance of employee communications including briefings and in-house newspapers. Employees are sent a copy of the interim statement at the half year, and a special report containing a message from the Managing Director with extracts of group results at the year end.

## 12. Auditors

A resolution to reappoint the auditors, Coopers & Lybrand, will be proposed at the Annual General Meeting.

By Order of the Board

*S*ecretary

St. Asaph

27th June, 1985

## REPORT OF THE AUDITORS TO THE MEMBERS OF EGA LIMITED

We have audited the accounts set out on pages 5 to 17 in accordance with approved Auditing Standards. The accounts have been prepared under the historical cost convention as modified by the revaluation of land and buildings.

In our opinion the accounts give a true and fair view of the state of affairs of the company at 30th March, 1985 and of its profit and source and application of funds for the 52 weeks then ended and comply with the Companies Acts 1948 to 1981.

Chartered Accountants

Liverpool 27 Low 198x

PROFIT AND LOSS ACCOUNT FOR THE 52 WEEKS ENDED 30TH MARCH, 1985

	NOTES	1985	1984
		£000	£000
Turnover	1	14351	13960
Net operating costs	2	(11852)	(10998)
Trading Profit	3	2499	2962
Interest Payable	4	(576)	(566)
			<del></del>
Profit Before Taxation		1923	2396
Tax on profit on ordinary	7	248	(598)
activities		<del></del>	<del></del>
Profit on ordinary activities after taxation		2171	1798
Dividend		-	-
		<del>=</del>	<u></u>
Profit for the financial period		£ 2171	£ 1798
		···	<del></del>
STATEMENT OF RETAINED PROFITS			
Retained profits at 31st March,	1984	3096	1298
Profit for the financial period		2171	1798
		<del></del>	
Retained profits at 30th March,	1985	£ 5267	£ 3096

The notes on pages 8 to 17 form part of these accounts. Auditors' report page 4.

## BALANCE SHEET AT 30TH MARCH, 1985

	NOTES		1985		1984
			E000		£000
FIXED ASSETS					
Tangible assets	8		5268		3305
CURRENT ASSETS					
Stocks Debtors Cash at bank and in hand	9 10	3327 3732 10 ——— 7069		3516 3342 13 ———————————————————————————————————	
CREDITORS: amounts falling due within one year	11	(5686)		(6866)	
NET CURRENT ASSETS			1383		5
Total assets less current liabilities			6651		3310
CREDITORS: amounts falling due after more than one year	12		(1170) ————————————————————————————————————		E 3310
CAPITAL AND RESERVES					
Called up share capital Revaluation reserve Profit and loss account	14		50 164 5267		50 164 3096
			£ 5481		£ 3310

These accounts were approved by the Board of Directors on 27th June, 1985 and are signed on its behalf by:-

Directors

The notes on pages 8 to 17 form part of these accounts. Auditors' report page 4.

EGA LIMITED

## STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE 52 WEEKS ENDED 30TH MARCH, 1985

			<del></del>	
		1985		1984
		E000		£000
		<del></del>		<u></u>
SOURCE OF FUNDS				
Profits on ordinary activities before taxation		1923		2396
Adjustments for items not				
involving movement of funds:				
Depreciation		650		465
pebrecration		<del></del>		
Total from operations		2573		2861
Funds from other sources:				
Regional Development Grants	440		171	
Tangible fixed asset disposals	28		61	
		468		232
TOTAL SOURCE OF FUNDS		3041		3093
APPLICATION OF FUNDS				
Tax Paid	(546)		(400)	
Purchase of Tangible	(3081)		(1845)	
fixed assets Dividends paid	(3001)		(1043)	
Dividends bard				400001
TOTAL APPLICATION OF FUNDS		(3627)		(3288)
		C (E06)		£ (195)
		£ (586) ===		£ (195)
INCREASE IN WORKING CAPITAL	(189)		1544	
Increase/(Decrease) in stocks Increase/(Decrease) in debtors	(.103)		TOZZ	
(excluding taxation)	269		(699)	
Decrease/(Increase) in creditors				
falling due within one year (excluding taxation and dividends)	507		(1049)	
(excluding candidation and allocation)				
		587		(204)
(Increase) in creditors		/1170\		_
falling due after more than one year		(1170)		
Movement in net liquid funds:				_
Cash at bank and in hand		(3)		9
		G (FOC)		g /10E\
		£ (586) ===		£ (195)

The notes on pages 8 to 17 form part of these accounts. Auditors' report page 4.

### ACCOUNTING POLICIES

A summary of the more important accounting policies of the company, which have been applied consistently, is set out below.

## (a) Historical Cost Convention

The accounts have been prepared under the historical cost convention with the exception that properties are stated at a valuation.

### (b) Tangible fixed assets

Land and buildings are stated at valuation on the basis described in note 8. Other tangible fixed assets are stated at their purchase price, together with any incidental expenses of acquisition. Regional development grants receivable on capital expenditure are credited to fixed assets. Provision for depreciation is made so as to write off the cost or valuation of tangible fixed assets on a straight line basis over the expected useful economic life of the assets concerned. The principal annual rates used for this purpose are:-

	<u> -</u>
Freehold buildings	2
Plant and Machinery	10
Motor vehicles	25
Fixtures and fittings	10

Leasehold land and buildings are amortised over 50 years or the period of the lease, whichever is the less. Freehold land is not depreciated.

## (c) Stocks and work in progress

Stocks and work in progress are stated at the lower of cost and net realisable value. In general cost is determined on a first in first out basis and includes transport and handling costs; in the case of manufactured products cost includes all direct expenditure and production overheads based on the normal level of activity. Net realisable value is the price at which stocks can be sold in the normal course of business after allowing for the costs of the realisation and, where appropriate, the cost of conversion from their existing state to a finished condition. Provision is made where necessary for obsolete, slow moving and defective stocks.

## ACCOUNTING POLICIES (continued)

### (d) Deferred tax

Provision is made for deferred taxation at the expected rate of corporation tax in the years in which the tax liability is expected to arise. No provision is made for any tax reduction which is expected to continue for the forseeable future.

## (e) Foreign currencies

Trading transactions denominated in foreign currencies are translated into sterling at the exchange rate ruling when the transaction was entered into. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the exchange rates ruling at the balance sheet date. Exchange gains or losses are included in operating profit.

## (f) Pension arrangements

The company funds pension liabilities, on the advice of external actuaries, by payments to the company pension fund. Payments made to the fund and charged in the accounts comprise current and past service liabilities. The schemes are reviewed regularly by actuaries and the rates of contribution are adjusted in accordance with their advice.

# NOTES TO THE ACCOUNTS - 30TH MARCH, 1985

# 1. The geographical analysis of turnover is as follows:-

1. The geographical analysi	198	5	19	84
	Third Party	Group	Third Party	Group
	£000	£000	£000	<u> </u>
United Kingdom Other	10573 3104	287 387	9953 3059	16 932 ——
	£ 13677	£ 674	£ 13012	£ 948
		.4351 ====		£ 13960 ====
2. Net operating costs			1985	1984
			£000	6000
Change in stocks of finished and in work in progress	ed goods		(134)	(1032)
Raw Materials and consumab	les		5392	5984
Other external charges			3195	2752
Staff costs(including exec Wages and sala Social Securit Other pension	ries y costs		2591 227 181	2452 248 129
Depreciation and other amo tangible and nontangible f	unts written off ixed assets		650	465
Selective financial assist			(250)	-
			£ 11852	£ 10998
3. Trading profit				
Trading profit is stated a	after charging:-		1985 £000	1984 £000
Auditors' remuneration Hire of plant and machin Depreciation of tangible Directors' emoluments (s Employees share scheme	fixed assets		14 15 650 182 50	13 28 465 133 48

# NOTES TO THE ACCOUNTS - 30TH MARCH, 1985 (continued)

		1985 £000	198 £00		
4.	Interest Payable				
	Interest payable to group companies on sums wholly repayable within 5 years	545	56	6	
	Interest payable on sums repayable after more than 5 years	31	-		
		576	56	6	
5.	Directors' emoluments				
J.	(a) Directors' emoluments comprise emoluments (contributions) for management services.	includ	ing pens	sion	
	(b) Particulars of directors' emoluments (exclusions), disclosed in accordance with 7 of the Companies Act 1967, are as follows:	"II SEC	ension ions 6 a	and	
			<u>1935</u>		1984
	Emoluments of the chairman	£	-	£	-
	Emoluments of the highest paid director	£	36338	£	30346
	Compensation paid to a former director for loss of office	£	23000	£	. <del></del>
	Number of directors (excluding those above) whose emoluments were within the ranges:-				
	Nil to E 5000 £ 5001 to E10000 £10001 to E15000 £15001 to £20000 £20001 to £25000		2 - - - 4		1 1 2 1

# NOTES TO THE ACCOUNTS - 30TH MARCH, 1985 (continued)

# 6. Employee Information

The average number of persons employed by the company (including executive directors) during the period is analysed below:-

	1985	<u>1984</u>
Production Selling and distribution Administration	203 89 38	206 80 38
	330	324

# 7. Tax on profit on ordinary activities

The tax charge is based on the profit on ordinary activities for the year and comprises:-

	1985	1984
	£000	£000
United Kingdom corporation tax at	(195)	595
50% (1984 50%) Adjustment in respect of prior year	(53)	3
	£ (248)	£ 598

The charge for the year has been reduced in respect of taxation deferred by accelerated capital allowances which are not expected to become payable in the foreseeable future amounting to £1,174,000 (1984 £575,000) and in respect of stock relief amounting to £ NIL (1984 £49,000).

EGA LIMITED

# NOTES TO THE ACCOUNTS - 30TH MARCH, 1985 (continued)

# 8. Tangible fixed assets

	Freehold land and Buildings	Leasehold Land and Buildings Long Leases	Plant and Equip.	Motor Vehicles	Fixtures and Fittings	Total
	£000	<u> £000</u>	£000	<u> 2000</u>	£000	£000
Cost or valuation (see below) at 1st April, 1984	34	426	4024	371	382	5237
Expenditure	373	(52)	2134	114	72	2641
Disposals	_		(260)	(49)	-	(309)
At 30th March, 198	5 407	374	5898	436	454	7569
Depreciation at 1st April, 1984	-	16	1639	121	156	1932
Charge for year	2	8	519	89	32	650
Disposals	-		(253)	(28)		(281)
At 30th March, 198	2	24	1905	182	188	2301
Net Book value at 30th March, 1985	£ 405	£ 350	£ 3993	£ 254	£ 266	£ 5268
Net book value at 31st March, 1984	£ 34	£ 410	£ 238ይ ====	£ 250	£ 226	£ 3305

Land and buildings are included at a valuation as follows:-

		2000
Valuation in	1981 - Leasehold property	240
AUTUGCTO!		
		240 ====

The valuation in 1981 was carried out by Henry Butcher & Co., members of the Institute of Valuers, on an existing use basis.

# NOTES TO THE ACCOUNTS - 30TH MARCH, 1985 (continued)

## 8. (Continued...)

The original cost and depreciation based on cost of land buildings included at a valuation is :-

	Long Le	easehold	land and buildings
		<u> 1985</u>	1984
		£000	<u>£000</u>
Historical cost		76	76
Depreciation based on cost		7	5 
Historical cost net book value		£ 69 ===	g 71 ===
9. Stocks			
		1985	1984
		<u>£000</u>	<u> 2000</u>
Raw materials and consumables		648	971
Work in Progress		263	244
Finished goods and goods for resale		2416	2301
		£ 3327	£ 3516

# NOTES TO THE ACCOUNTS - 30TH MARCH, 1985 (continued)

10.	Debtors	1985	1984
		£000	£000
	Trade debtors Amounts owed by group companies Amounts owed by related companies Other debtors including taxation	1494 1452 16 770	1554 1321 21 446
			<u></u>
		£ 3732	£ 3342

All the above amounts are due within one year of the balance sheet date. Other debtors includes £120,000 (1984 £ NIL) in respect of corporation tax repayable.

# 11. Creditors: amounts falling due within one year

	1985 £000	1984 £000
Trade creditors Amounts owed to group companies Other creditors including taxation and social security Accruals and deferred income	1908 3451 186 141	2400 3163 1012 291
	£ 5686	£ 6866 ====

The creditor for taxation and social security includes UK corporation tax payable amounting to £ NIL (1984 £674,000)

# 12. Creditors: amounts falling due after more than one year

	1985 £000	1984 E000
E.C.S.C. Loan arranged through Barclays Bank plc. Repayable by instalments after more than 5 years.	1170	-
Applicable rate of interest 5.74%.	<b>122</b>	====

The loan is secured by a guarantee from M.K. Electric Group plc

# NOTES TO THE ACCOUNTS - 30TH MARCH, 1985 (continued)

# 13. Potential liability for deferred taxation

	1985 £000	<u>1984</u> £000
No provision for deferred taxation is required. The full potential liability is as follows:		
Tax on the excess of capital allowances over depreciation	1894	1082
Tax that would arise on disposal of properties at their revalued amounts	49	49
	£ 1943	£ 1131

The rate of taxation used is 35% (1984 35%)

## 14. Called up share capital

	1985 and 1984
	£000
Authorised, allotted, called up and fully paid	
50,000 ordinary shares of £1 each	£ 50
30,000 020000000000000000000000000000000	===

NOTES TO THE ACCOUNTS - 30TH MARCH, 1985 (continued)

# 15. Commitments and contingent liabilities

(a)	Capital expenditure	<u>1985</u> £000	<u>1984</u> £000
	Expenditure contracted for	447	38
	Expenditure authorised by directors but not yet	73	503
	contracted for	<del>,</del>	
		£ 520	£ 541

# (b) Contingent liabilities

The company has given an unlimited guarantee in respect of certain banking facilities of the MK Electric Group. There were no amounts outstanding on these facilities at 30th March, 1985.

# 16. Ultimate holding company

The ultimate holding company is MK Electric Group plc incorporated in Great Britain.

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