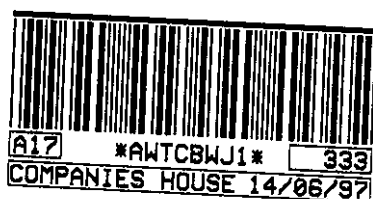


REGISTERED NUMBER: 823931 (England and Wales)

ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

FOR

HOWLAND WEST LIMITED



HOWLAND WEST LIMITED

INDEX TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 1996

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**HOWLAND WEST LIMITED**

**COMPANY INFORMATION  
FOR THE YEAR ENDED 31 DECEMBER 1996**

**DIRECTORS:**

J RUPPIN  
D HAFLER  
A ZAGURY  
A TOLEDANO  
D HARTBURN

**SECRETARY:**

A. ALLENSTEIN

**REGISTERED OFFICE:**

13 DAVID MEWS  
PORTER STREET  
LONDON  
W1M 1HW

**REGISTERED NUMBER:**

823931 (England and Wales)

**AUDITORS:**

GOLDWYNS  
REGISTERED AUDITOR  
CHARTERED ACCOUNTANTS  
RUTLAND HOUSE  
90/92 BAXTER AVENUE  
SOUTHEND-ON-SEA  
ESSEX SS2 6HZ

## HOWLAND WEST LIMITED

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1996

The directors present their report with the financial statements of the company for the year ended 31 December 1996.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of professional audio and visual equipment wholesalers.

#### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

Interim dividends per share were paid as follows:

Voting ordinary shares

(Classes A, B and C) £1 shares

£2.667	- 17 July 1996
£5.333	- 16 December 1996
<hr/>	
£8	
<hr/>	

Non - voting ordinary shares

(Class D) £1 shares

£5.33 - 16 December 1996

The directors recommend that no final dividends be paid.

The total distribution of dividends for the year ended 31 December 1996 will be £122,667.

#### FIXED ASSETS

The movements in fixed assets are summarised in the attached financial statements.

#### DIRECTORS

The beneficial interests of the directors holding office on 31 December 1996 in the issued share capital of the company were as follows:

Director	31.12.96	1.1.95 or date of appointment if later
J RUPPIN ("A" Ordinary shares)	3,375	3,375
D HAFLER ("A" Ordinary shares)	4,125	4,125
A ZUGURY	-	-
A TOLEDANO	-	-
D HARTBURN ("D" Ordinary shares)	500	-

#### CHARITABLE DONATIONS

Charitable donations of £5,301 were made in the year.

**HOWLAND WEST LIMITED**

**REPORT OF THE DIRECTORS  
FOR THE YEAR ENDED 31 DECEMBER 1996**

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**AUDITORS**

The auditors, GOLDWYNS, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

**ON BEHALF OF THE BOARD:**

A. ALLENSTEIN - SECRETARY

Dated: 11th June 1997

**HOWLAND WEST LIMITED**

**REPORT OF THE AUDITORS TO  
HOWLAND WEST LIMITED  
PURSUANT TO PARAGRAPH 24 OF SCHEDULE 8 TO THE COMPANIES ACT 1985**

We have examined the abbreviated financial statements on pages six to eighteen together with the full financial statements of Howland West Limited prepared under Section 226 of the Companies Act 1985 for the year ended 31 December 1996.

**Respective responsibilities of directors and auditors**

The directors are responsible for preparing the abbreviated financial statements in accordance with Schedule 8 to the Companies Act 1985. It is our responsibility to form an independent opinion as to the company's entitlement to the exemptions claimed in the directors' statement on page seven and whether the abbreviated financial statements have been properly prepared in accordance with that Schedule.

**Basis of opinion**

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated financial statements have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

**Opinion**

In our opinion the company is entitled under Sections 246 and 247 of the Companies Act 1985 to the exemptions conferred by Section B of Part III of Schedule 8 to that Act, in respect of the year ended 31 December 1996, and the abbreviated financial statements on pages six to eighteen have been properly prepared in accordance with that Schedule.

**Other information**

On 11<sup>th</sup> June 1997 we reported, as auditors of Howland West Limited, to the shareholders on the financial statements prepared under Section 226 of the Companies Act 1985 for the year ended 31 December 1996, and our audit report was as follows:

"We have audited the financial statements on pages five to seventeen which have been prepared under the historical cost convention and the accounting policies set out on page ten.

**Respective responsibilities of directors and auditors**

As described on page three the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

**Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Qualified opinion arising from disagreement about accounting treatment**

The company has not made a provision for the depreciation of its freehold buildings. This is not in accordance with the requirements of Statement of Standard Accounting Practice No.12 and of Schedule 4 to the Companies Act 1985. In our opinion a provision of £10,848 (1995 - £10,848) should have been made. The effect of the company's accounting policy has been to overstate the company's profit before and after tax by this amount.

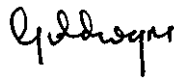
HOWLAND WEST LIMITED

REPORT OF THE AUDITORS TO  
HOWLAND WEST LIMITED  
PURSUANT TO PARAGRAPH 24 OF SCHEDULE 8 TO THE COMPANIES ACT 1985

Except for the absence of this provision, in our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1996 and of its profit for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

Distributions

In our opinion, the subject matter of the above qualification is not material for determining, by reference to these financial statements, whether the distribution (interim dividend for the year ended 31 December 1996) of £122,667 proposed by the company is permitted under Section 270 of the Companies Act 1985."



GOLDWYNS  
REGISTERED AUDITOR  
CHARTERED ACCOUNTANTS  
RUTLAND HOUSE  
90/92 BAXTER AVENUE  
SOUTHEND-ON-SEA  
ESSEX SS2 6HZ

Dated: 11<sup>TH</sup> JUNE 1997

HOWLAND WEST LIMITED

ABBREVIATED PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 31 DECEMBER 1996

	Notes	1996		1995	
		£	£	£	£
<b>GROSS PROFIT</b>			1,733,577		1,527,793
Distribution costs		449,185		386,620	
Administrative expenses		828,089		830,996	
		<u>          </u>	1,277,274	<u>          </u>	1,217,616
<b>OPERATING PROFIT</b>	3		456,303		310,177
Interest receivable and similar income	4		7,830		6,139
			<u>          </u>		<u>          </u>
			464,133		316,316
Interest payable and similar charges	5		8,787		18,624
			<u>          </u>		<u>          </u>
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>			455,346		297,692
Tax on profit on ordinary activities	6		137,159		81,713
			<u>          </u>		<u>          </u>
<b>PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION</b>			318,187		215,979
Dividends	7		122,667		62,000
			<u>          </u>		<u>          </u>
			195,520		153,979
Retained profit brought forward			1,400,275		1,246,296
			<u>          </u>		<u>          </u>
<b>RETAINED PROFIT CARRIED FORWARD</b>			<u>£1,595,795</u>		<u>£1,400,275</u>

**CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

**TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current and previous years.



# HOWLAND WEST LIMITED

## ABBREVIATED BALANCE SHEET 31 DECEMBER 1996

		1996		1995	
	Notes	£	£	£	£
<b>FIXED ASSETS:</b>					
Tangible assets	8		751,675		711,546
<b>CURRENT ASSETS:</b>					
Stocks	9	656,138		614,911	
Debtors	10	590,568		540,139	
Cash at bank and in hand		179,005		259,253	
		1,425,711		1,414,303	
<b>CREDITORS: Amounts falling due within one year</b>	11	482,591		602,074	
<b>NET CURRENT ASSETS:</b>			943,120		812,229
<b>TOTAL ASSETS LESS CURRENT LIABILITIES:</b>			1,694,795		1,523,775
<b>CREDITORS: Amounts falling due after more than one year</b>	12		-		(37,500)
<b>PROVISIONS FOR LIABILITIES AND CHARGES:</b>	16		(83,500)		(71,000)
			£1,611,295		£1,415,275
<b>CAPITAL AND RESERVES:</b>					
Called up share capital	17		15,500		15,000
Profit and loss account			1,595,795		1,400,275
Shareholders' funds	22		£1,611,295		£1,415,275

Advantage has been taken of the exemptions conferred by Section B of Part III of Schedule 8 to the Companies Act 1985 on the grounds that, in the opinion of the directors, the company is entitled to the benefit of those exemptions as a medium-sized company.

ON BEHALF OF THE BOARD:

J RUPPIN - DIRECTOR

D HAFLER - DIRECTOR

Approved by the Board on 11TH JUNE 1997

The notes form part of these financial statements

HOWLAND WEST LIMITED

CASH FLOW STATEMENT  
FOR THE YEAR ENDED 31 DECEMBER 1996

	1996		1995	
	£	£	£	£
Net cash inflow from operating activities		440,924		410,655
Returns on investments and servicing of finance				
Interest received	7,830		6,139	
Interest paid	(8,787)		(18,624)	
Dividends paid	(122,667)		(62,000)	
Net cash outflow from returns on investments and servicing of finance		(123,624)		(74,485)
Taxation				
Corporation Tax paid	(91,713)		(64,701)	
Tax paid		(91,713)		(64,701)
Investing activities				
Purchase of tangible fixed assets	(124,351)		(45,033)	
Sale of tangible fixed assets	36,350		9,000	
Net cash outflow from investing activities		(88,001)		(36,033)
Net cash inflow before financing		137,586		235,436
Financing				
Bank loan repaid	(62,500)		(31,250)	
Movement in other loans	(155,834)		3,506	
Cash receipt re share issue	500		-	
Net cash outflow from financing		(217,834)		(27,744)
(Decrease)/Increase in cash and cash equivalents		£(80,248)		£207,692

The notes form part of these financial statements

# HOWLAND WEST LIMITED

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1996

### 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	1996 £	1995 £
Operating profit	456,303	310,177
Depreciation charges	64,620	54,221
Loss on sale of fixed assets	-	932
Profit on sale of fixed assets	(16,748)	-
Increase in service guarantee provision	12,500	-
Increase in stocks	(41,227)	(86,275)
(Increase)/Decrease in debtors	(50,429)	215,871
Increase/(Decrease) in creditors	15,905	(84,271)
<b>Net cash inflow from operating activities</b>	<u>440,924</u>	<u>410,655</u>

### 2. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR

#### Year ended 31 December 1996

	£
Balance at 1 January 1996	259,253
Net cash outflow	(80,248)
<b>Balance at 31 December 1996</b>	<u>179,005</u>

#### Year ended 31 December 1995

	£
Balance at 1 January 1995	51,561
Net cash inflow	207,692
<b>Balance at 31 December 1995</b>	<u>259,253</u>

### 3. ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET

#### Year ended 31 December 1996

	31.12.96 £	1.1.96 £	Change in year £
Cash at bank and in hand	<u>179,005</u>	<u>259,253</u>	<u>(80,248)</u>

# HOWLAND WEST LIMITED

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1996

### Year ended 31 December 1995

	31.12.95	1.1.95	Change in year
	£	£	£
Cash at bank and in hand	259,253	55,606	203,647
Bank overdrafts	-	(4,045)	4,045
	<u>259,253</u>	<u>51,561</u>	<u>207,692</u>

### 4. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

#### Year ended 31 December 1996

	Bank loan	Other loans
	£	£
Balance at 1 January 1996	62,500	206,047
Loan repaid	(62,500)	-
Movement in other loans	-	(155,833)
Balance at 31 December 1996	<u>-</u>	<u>50,214</u>

#### Year ended 31 December 1995

	Bank loan	Other loans
	£	£
Balance at 1 January 1995	93,750	202,541
Loan repaid	(31,250)	-
Movement in other loans	-	3,506
Balance at 31 December 1995	<u>62,500</u>	<u>206,047</u>

# HOWLAND WEST LIMITED

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	- No depreciation
Plant & Machinery	- 10% on cost
Fixtures & Fittings	- 10% on cost
Motor vehicles	- 25% on cost
Computer equipment	- 33% on cost

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

### 2. STAFF COSTS

	1996	1995
	£	£
Wages and salaries	615,792	577,827
Social security costs	61,595	61,938
Other pension costs	23,725	45,508
	<u>701,112</u>	<u>685,273</u>

# HOWLAND WEST LIMITED

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

### 2. STAFF COSTS - continued

The average monthly number of employees during the year was as follows:

	1996	1995
Office and Administration	8	8
Selling and Distribution	18	18
Service and Repair	2	3
	<u>28</u>	<u>29</u>

### 3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	1996 £	1995 £
Depreciation - owned assets	64,620	54,221
(Profit)/Loss on disposal of fixed assets	(16,748)	932
Auditors' remuneration	8,200	7,300
Foreign exchange differences	(81,749)	(50,555)
Hire of Plant and Machinery	1,940	1,940
	<u>68,798</u>	<u>85,111</u>
Directors' emoluments (see below)	<u>68,798</u>	<u>85,111</u>

Details of individual emoluments, excluding pension contributions, were as follows:

	1996 £	1995 £
Chairman	48,315	50,691

These emoluments are included in the information which follows.

The directors' emoluments, excluding pension contributions, fell within the following ranges:

	1996	1995
£Nil - £5,000	3	3
£5,001 - £10,000	1	-
£45,001 - £50,000	1	-
£50,001 - £55,000	-	1

### 4. INTEREST RECEIVABLE AND SIMILAR INCOME

	1996 £	1995 £
Deposit account interest	<u>7,830</u>	<u>6,139</u>

# HOWLAND WEST LIMITED

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

### 5. INTEREST PAYABLE AND SIMILAR CHARGES

	1996	1995
	£	£
Bank interest	1,705	6,998
Loan interest	7,082	11,626
	<u>8,787</u>	<u>18,624</u>

### 6. TAXATION

The tax charge on the profit on ordinary activities for the year was as follows:

	1996	1995
	£	£
UK Corporation Tax	<u>137,159</u>	<u>81,713</u>

UK Corporation Tax has been charged at 33% (1995 - 33%).

### 7. DIVIDENDS

	1996	1995
	£	£
Equity shares:		
15,000 Voting ordinary shares (Classes A, B and C) shares of £1 each		
Interim	120,000	62,000
500 Non - voting ordinary shares (Class D) shares of £1 each		
Interim	<u>2,667</u>	<u>-</u>
	<u>122,667</u>	<u>62,000</u>

### 8. TANGIBLE FIXED ASSETS

	Freehold property	Plant & Machinery	Fixtures & Fittings
	£	£	£
<b>COST:</b>			
At 1 January 1996	542,379	24,075	195,069
Additions	-	-	11,436
At 31 December 1996	<u>542,379</u>	<u>24,075</u>	<u>206,505</u>
<b>DEPRECIATION:</b>			
At 1 January 1996	-	15,488	101,058
Charge for year	-	1,280	15,355
At 31 December 1996	<u>-</u>	<u>16,768</u>	<u>116,413</u>
<b>NET BOOK VALUE:</b>			
At 31 December 1996	<u>542,379</u>	<u>7,307</u>	<u>90,092</u>
At 31 December 1995	<u>542,379</u>	<u>8,587</u>	<u>94,011</u>

HOWLAND WEST LIMITED

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 1996

8. TANGIBLE FIXED ASSETS - continued

	Motor vehicles	Computer equipment	Totals
	£	£	£
<b>COST:</b>			
At 1 January 1996	156,064	83,969	1,001,556
Additions	110,626	2,289	124,351
Disposals	(81,159)	-	(81,159)
At 31 December 1996	185,531	86,258	1,044,748
<b>DEPRECIATION:</b>			
At 1 January 1996	94,407	79,057	290,010
Charge for year	44,292	3,693	64,620
Eliminated on disposals	(61,557)	-	(61,557)
At 31 December 1996	77,142	82,750	293,073
<b>NET BOOK VALUE:</b>			
At 31 December 1996	108,389	3,508	751,675
At 31 December 1995	61,657	4,912	711,546

9. STOCKS

	1996 £	1995 £
Goods for resale	656,138	614,911

10. DEBTORS: AMOUNTS FALLING  
DUE WITHIN ONE YEAR

	1996 £	1995 £
Trade debtors	531,376	496,628
Other debtors	23,685	15,423
Prepayments	35,507	28,088
	590,568	540,139



# HOWLAND WEST LIMITED

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

### 11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	1996 £	1995 £
Bank loans and overdrafts (see note 13)	-	25,000
Trade creditors	201,374	197,329
Other loans	50,213	206,047
Other creditors	4,596	4,099
Social security and other taxes	64,969	62,163
Taxation	127,159	81,713
Accrued expenses	34,280	25,723
	<u>482,591</u>	<u>602,074</u>

### 12. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	1996 £	1995 £
Bank loans (see note 13)	-	37,500
	<u>-</u>	<u>37,500</u>

### 13. LOANS AND OVERDRAFTS

An analysis of the maturity of loans and overdrafts is given below:

	1996 £	1995 £
Amounts falling due within one year or on demand:		
Bank loans	-	25,000
	<u>-</u>	<u>25,000</u>
Amounts falling due between one and two years:		
Bank loans	-	37,500
	<u>-</u>	<u>37,500</u>

The bank loan was repayable by quarterly instalments of £6,250 with interest at 2% plus base rate (subject to a minimum of 8%).

# HOWLAND WEST LIMITED

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

### 14. OBLIGATIONS UNDER LEASING AGREEMENTS

The following payments are committed to be paid within one year:

	Operating leases	
	1996	1995
	£	£
Expiring:		
Between one and five years	1,940	1,940
	<u>          </u>	<u>          </u>

### 15. SECURED DEBTS

The following secured debts are included within creditors:

	1996	1995
	£	£
Bank loans	-	62,500
	<u>          </u>	<u>          </u>

The bank loan was secured by a legal mortgage over the company's freehold property, and by a fixed and floating charge over the company's assets.

### 16. PROVISIONS FOR LIABILITIES AND CHARGES

	1996	1995
	£	£
Service guarantee provision	83,500	71,000
	<u>          </u>	<u>          </u>

# HOWLAND WEST LIMITED

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

### 17. CALLED UP SHARE CAPITAL

Authorised:				
Number:	Class:	Nominal value:	1996 £	1995 £
15,000	Voting ordinary shares (Classes A, B and C)	£1	15,000	15,000
1,000	Non - voting ordinary shares (Class D)	£1	1,000	-
			<u>16,000</u>	<u>15,000</u>
Allotted, issued and fully paid:				
Number:	Class:	Nominal value:	1996 £	1995 £
15,000	Voting ordinary shares (Classes A, B and C)	£1	15,000	15,000
500	Non - voting ordinary shares (Class D)	£1	500	-
			<u>15,500</u>	<u>15,000</u>

The following shares were allotted and fully paid for cash at par during the year:

500 Non - voting ordinary shares (Class D) shares of £1 each

The voting share capital of the company can be sub classified as follows:

Number:	Class:	Nominal Value:	1996	1995
7,500	"A" Ordinary	£1	7,500	7,500
3,000	"B" Ordinary	£1	3,000	3,000
4,500	"C" Ordinary	£1	4,500	4,500

During the year the company increased its authorised share capital by the creation of 1,000 Non-voting "D" shares. 500 of these shares were issued during the year to a director.

### 18. CONTINGENT LIABILITIES

There is a contingent liability in respect of a £350,000 guarantee to Customs and Excise.

### 19. PENSION COMMITMENTS

The company has a fully insured defined contribution pension scheme for its present directors and employees. The premiums paid and charged to the financial statements were:

	1996 £	1995 £
Directors	10,495	34,420
Employees	13,230	11,088
	<u>23,725</u>	<u>45,508</u>

# HOWLAND WEST LIMITED

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

### 20. TRANSACTIONS WITH DIRECTORS

During the year payments totalling £4,902 were made to J.Ruppin and £1,669 to D.Hafler being interest on monies loaned to the company by these directors. Interest was paid at 1 % above Bank of England base rate.

### 21. RELATED PARTY TRANSACTIONS

During the year, goods to the value of £9,087 were sold at cost to Cineco S.A a shareholder of the company.

### 22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1996	1995
	£	£
Profit for the financial year	318,187	215,979
Dividends	(122,667)	(62,000)
	<hr/>	<hr/>
Issue of shares	195,520	153,979
	500	-
	<hr/>	<hr/>
<b>NET ADDITION TO SHAREHOLDERS' FUNDS</b>	196,020	153,979
Opening shareholders' funds	1,415,275	1,261,296
	<hr/>	<hr/>
<b>CLOSING SHAREHOLDERS' FUNDS</b>	1,611,295	1,415,275
	<hr/>	<hr/>
Equity interests	1,611,295	1,415,275
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