#### REPORT OF THE DIRECTORS

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The Directors submit their report and the audited accounts for the year ended 31 December 1980.

#### ACTIVITIES

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The principal activity of the Company continues to be the installation and servicing of domestic central heating systems.

#### RESULTS AND DIVIDENDS

The trading profit for the year as set out in the Profit and Loss Account amounted to £735,450. (1979 Loss £242,867).

In view of the Company's current and future requirements for the development of the business the Directors do not recommend the payment of a dividend. (1979 Nil).

#### EXPORTS

There were no exports during the year. (1979 Nil).

#### DIRECTORS

The Directors of the Company throughout the year were as follows:-

G E T Granter

R St John Hayes (Resigned 15.10.1980)

M Rayfield

P R Chance

Mr D J K Greggains was appointed a director of the company on 9 April 1981.

As all the directors are also directors of United Heating Services Limited this company's holding company, their interests are not required to be recorded in this company's Register of Directors Interests.

No Director had any material interest in any contract entered into by the company.

#### CLOSE COMPANY STATUS

The Directors are of the opinion that the company is 'close' within the meaning contained in the provisions of the Income and Corporation Taxes Act 1970, as amended.

#### AUDITORS

The auditors, Peat, Marwick, Mitchell & Co have signified their willingness to continue in office and offer themselves for reappointment under the provisions of the Companies Act 1976.

Registered Office: Old Homesdale Road Bromley, Kent

7 July 1981

By Order of the Board

Secretary

PEAT, MARIANA MITCHELL & CO.

# REPORT OF THE AUDITORS TO THE MEMBERS OF HARP HEATING LIMITED

We have audited the accounts on pages 3 to 9 in accordance with approved Auditing Standards.

In our opinion the accounts which have been prepared on the basis of the accounting policies set out on page 6 give a true and fair view of the state of the Company's affairs at 31 December 1980 and of its profit and source and application of funds for the year to that date and comply with the Companies Acts 1948 to 1980.

Chartered Accountants

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London
7 July 1981

### PROFIT AND LOSS ACCOUNT

### For the year ended 31 December 1980

	Note	1980	<u>1979</u>
		£	£
TURNOVER		£10,818,948	£11,691,000
FROFIT/(LOSS) BEFORE TAXATION	1	735,450	(242,867)
Taxation	2	2,720	-
FROFIT/(LOSS) AFTER TAXATION		732,730	(242,867)
Balance brought forward		(37,637)	205,230
BALANCE CARRIED FORWARD		£695,093	(£37,637)

# BALANCE SHEET 31 DECEMBER 1980

	<u>Note</u>	<u>1980</u> £	<u>1979</u> £
PIXED ASSETS	3	212,664	335,697
CURRENT ASSETS  Stock and Work in Progress Debtors Cash in Hand	4	277,675 822,715 	432,631 1,166,401 4,992 1,604,024
CURRENT LIABILITIES  Corporation Tax Creditors Provisions	2	2,720 365,880 —	530,810 5,000
NET CURRENT ASSETS  Deferred Liabilities		368,600 731,790 (12,202)	535,810 1,068,214 (155,390)
CAPITAL EMPLOYED		£932,252	£1,248,521
Share Capital Revenue Reserve	5	100 695,093	100 (37,637) 1,286,058
Amount due to Holding Company		237,059 £932,252	£1,248,521

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DIRECTORS

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS

### For the year ended 31 December 1980

	1980	1979
	£	£
SOURCE OF FUNDS	~	
Profit before taxation Items not involving movement of funds:-	735,450	
Depreciation	112,767	₩
Provisions for future losses	(5,000)	-
Profit on sale of fixed assets	(12,411)	-
TOTAL GENERATED FROM OPERATIONS	830,806	
OTHER SOURCES OF FUNDS		
Increase in hire purchase liability	_	8,852
Proceeds from sale of fixed assets	43,947	102,946
Amounts due to holding company	-	56,190
TOTAL SOURCE OF FUNDS	874,753	167,988
APPLICATION OF FUNDS	•	
Loss before taxation	<del>yea</del>	242,867
Items not involving movement of funds:-		,,
Depreciation	<del>-</del> ·	(151,837)
	••	91,030
Purchase of fixed assets	15,161	100 240
Assets transferred from other group companies	6,109	188,249
Repayment of hire purchase liability	143,188	-
Decrease in amounts due to holding company	1,048,999	-
•	1,213,457	188,249
	1,213,457	279,279
NET APPLICATION OF FUNDS	£338,704	£111,291
	======	,
MOVEMENT IN WORKING CAPITAL		
Stocks	154,956	(20,875)
Debtors	343,686	(109,509)
Creditors	(164,930)	242,276
Bank and cash balances	4,992	(598)
	£338,704	£111,291
		~~~, ~ , ~ , ~ ,

#### STATEMENT OF ACCOUNTING POLICIES

#### 31 DECEMBER 1980

#### a) Basis of Accounting

The accounts have been prepared under the historical cost convention.

#### b) Fixed Assets

Fixed assets are stated at cost after deducting depreciation and including all expenditure of a capital nature.

Depreciation has been provided on the straight line basis so as to write off the assets over their expected useful lives, at the following rates:-

Plant	15%
Commercial vehicles	33%
Private vehicles	25%

#### c) Stock and Work in Progress

- i) Stock has been valued at the lower of cost and net realisable value.
- ii) Work in progress has been valued at direct cost, including an appropriate proportion of attributable overhead expenditure less provision for foreseeable losses.

#### d) Deferred Taxation

In calculating the deferred taxation full account has been taken of the proposed legislation relating to stock appreciation relief.

Taxation deferred by capital allowances and stock appreciation relief is only provided where payment is reasonably anticipated in the foreseeable future.

#### e) Turnover

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Turnover represents the total amount receivable by the company for goods sold, work done and services rendered.

#### f) Hire Purchase Interest

Hire purchase interest is charged in the accounts over the period of the agreements.

### NOTES TO THE ACCOUNTS

### 31 DECEMBER 1980

# 1. TRADING PROFIT

Trading profit is after charging the following items:-

Depreciation Auditors remuneration Directors remuneration	(Note 3)	1980 £ 112,767 10,000	1979 £ 151,837 20,900
2. TAXATION		1980	1979
Corporation tax at 40% bas	ed on profits	£	£
for the year		2,720	-

# 3. FIXED ASSETS

	Plant	Vehicles	<u>Total</u>
_	£	£	£
Cost 1 January 1980 Additions Transferred from other group companies Disposals	329,209 15,161 14,496 (12,054)	347,426	676,635 15,161 14,496 (107,132)
	346,812	252,348	599,160
Depreciation 1 January 1980 Transferred from other group companies Charge for the year Disposals	151,137 8,387 43,830 (9,010)	189,801 - 68,937 (66,586)	340,938 8,387 112,767 (75,596)
	194,344	192,152	386,496
Net Book Value - 31 December 1980	£152,468	£60,196	£212,664
Net Book Value - 31 December 1979	£178,072	£157,625	£335,697

CTOCK AND HODE THE DECEMBER	•		
STOCK AND WORK IN PROGRESS	<u>1980</u>	<u> 1979</u>	
	£	, £	
Stock Work in progress	99,912 177,763	198,615 234,016	
	£277,675	£432,631	
		***************************************	

# NOTES TO THE ACCOUNTS

# 31 DECEMBER 1980

. SHARE CAPITAL	1980	<u>1979</u>
Authorised, Issued and Fully Paid 100 Ordinary Shares of fl each	£100	£100 

# 6. DIRECTORS REMUNERATION

No Director received any emolument from the company during the year ended 31 December 1980 (1979 Nil).

# . DEFERRED TAXATION

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The potential liability for deferred taxation calculated on the liability method which is not provided for in the accounts is as follows:-

	<u>1980</u>	<u>1979</u> £
		~
Arising from:	212,859	196,822
Stock appreciation relief Excess of capital allowances over depreciation charged	102,362	160,861
debieciation cuasas	315,221	357,683
Trading losses carried forward	••	291,914
120028	£315,221	£65,769
8. FUTURE CAPITAL EXPENDITURE	1980	1979
a) Authorised by the Board and contracted for	Nil Nil	, Nil
b) Authorised but not yet contracted for		1

# . CONTINGENT LIABILITIES

There were no contingent liabilities other than those arising in the normal course of trade.

### NOTES TO THE ACCOUNTS

### 31 DECEMBER 1980

### 10. ULTIMATE HOLDING COMPANY

The Directors regard United Heating Services Limited, incorporated in Great Britain as the Company's ultimate holding company.

#### 11. FLOATING CHARGE

The Company has charged its assets by way of a floating charge to secure certain liabilities of the holding company.