REPORT OF THE DIRECTORS

The directors present their report, together with the consolidated financial statements of the company and its subsidiaries for the year ended 30th June 1980.

ACTIVITIES

The principal activities of the group continue to be the renting and leasing of motor vehicles. The group also provides parking facilities.

RESULTS

The group's turnover and profit before taxation were divided between its main classes of business as follows:

	<u>Turnover</u>	Profit before taxation £
Renting and leasing of motor vehicles	35,045,874	1,563,408
Provision of parking facilities	883,175	63,123
	£35,929,049	£1,626,531

The consolidated net profit for the year was £697,161 which, when added to the retained earnings at 30th June 1979, results in a consolidated balance of retained earnings as at 30th June 1980 of £7,626,169. The directors do not recommend the payment of a dividend.

EMPLOYEES

The average weekly number of employees of the group during the period was 1,355 and their aggregate remuneration was £7,923,039.

CHANGES IN FIXED ASSETS AND INVESTMENTS

Expenditure on fixed assets related mainly to the purchase of motor vehicles.

During the year, the company acquired for cash at par a further 250,000 shares of £1 each in Avis Car Leasing Limited, maintaining the company's 50% share in the equity of its associate.



REPORT OF THE DIRECTORS (Continued)

DIRECTORS AND THEIR INTERESTS

The following were directors of the company during the year:

Mr. D.J.E. Longridge (Chairman)

Mr. T.P. King-Smith

Mr. C.M. Marshall

Mr. A. Salmasi

Mr. J. Sanz (Spanish)

Mr. W.J. Sykes

Mr. A. Salmasi resigned on October 8, 1979 and Mr. C.M. Marshall resigned on February 18, 1980. Mr. T. Sanz was appointed on February 18, 1980.

None of the directors any interest during the year in the shares of the company or its subsidiars.

As the company is a wholly-owned subsidiary of a body corporate incorporated outside Great Britain, the directors are not required to notify the company of interests in shares or debentures of that or any other body corporate incorporated outside Great Britain.

CHARITABLE DONATIONS

No contributions for charitable donations were made during the year.

AUDITORS

In accordance with Section 14 of the Companies Act, 1976, a resolution proposing the re-appointment of Deloitte Haskins & Sells as auditors to the company will be put to the Annual General Meeting.

BY ØRDER OF THE BOARD

occiciary

26th March 1981

REPORT OF THE AUDITORS TO THE MEMBERS OF AVIS RENT A CAR LIMITED

We have audited the financial statements on pages 4 to 16 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the company and of the group at 30th June 1980 and of the profit and source and application of funds for the year then ended and comply with the Companies Acts 1948 to 1980.

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Chartered Accountants

London 26th March 1981

ACCOUNTING POLICIES

The company prepares its financial statements on the historical cost basis of accounting.

The consolidated financial statements comprise the financial statements of Avis Rent A Car Limited and those of its subsidiaries for the year ended 30th June 1980.

The principal accounting policies adopted in the preparation of these financial statements are as follows:

Turnover

Turnover consists primarily of invoiced amounts in respect of motor vehicle rental and leasing income, together with sales of gasoline and accessories, and car parking income, net of value added tax, discounts and commissions.

Associated company

The investment in an associated company is accounted for by the equity method on consolidation whereby the original cost of the investment is adjusted for the increase or decrease in the group's share of the underlying net assets of the associated company since the date of formation or later investment.

Vehicles

Cost is after deducting all trade discounts and the net purchase rebate accruing during the year. Purchase rebates which depend on the future volume of purchases are credited to income over the average depreciable lives of the vehicles and the deferred element is deducted from the cost of the vehicles.

Depreciation policy is based on an estimate of future residual values which for certain vehicles is agreed at the time of purchase. Depreciation rates vary between 15% and 50% p.a.

The cost of vehicles invoiced to the group but not delivered and installed is classified under prepayments.

In the case of certain vehicles leased by the company for periods of between 2 and 5 years, the company as lessee follows the financing method of accounting, whereby the vehicles leased are dealt with as though they had been purchased outright at the time that the vehicles were installed and depreciation is charged accordingly. The present value of future rentals is included under vehicles and the amount of rentals payable included under liabilities. The use of the financing method of accounting has resulted in an increase in profit before taxation of £261,533 as compared with the operating method, whereby rentals payable are charged against income as they fall due.

Property and equipment

150

Depreciation is calculated to write down the cost of fixed assets to their estimated residual values in equal annual instalments over their estimated economic lives at the following rates:

Freehold property (excluding land) $2\frac{1}{2}\%$ p.a. Short-term leasehold buildings and

improvements, furniture and equipment 3% to 33% p.a.

ACCOUNTING POLICIES (Continued)

Deferred taxation

The company, and its subsidiaries, provide in full for the deferred taxation arising on timing differences between the treatment of items in the financial statements and their treatment for taxation purposes using the deferral method. The directors of Avis Rent A Car Limited consider it uncertain that these timing differences, which arise mainly through the excess of tax depreciation (capital allowances) over book depreciation, will continue in the foreseeable future, and therefore consider such provisions are appropriate. Similarly, full provision is made for deferred taxation in respect of the company's share of profits of the associated company.

Translation of transactions and amounts in foreign currencies

Revenues and operating expenses transacted in foreign currencies are recorded in sterling at exchange rates ruling at the date of the transaction.

Assets and liabilities denominated in foreign currencies are translated at exchange rates ruling at the balance sheet date.

All exchange differences are reflected in income.

AVIS RENT A CAR LIMITED AND ITS SUBSIDIARIES

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30th JUNE 1980

	Notes	1980 £	1979 £
TURNOVER		£35,929,049	£32,315,327
OPERATING PROFIT	1	3,713,842	5,795,119
INTEREST	2	2,291,839	1,283,228
		1,422,003	4,511,891
SHARE OF PROFIT OF ASSOCIATED COMPANY	7	204,528	353,559
PROFIT BEFORE TAXATION		1,626,531	4,865,450
TAXATION	3	929,370	2,757,362
NET PROFIT		697,161	2,108,088
RETAINED EARNINGS AT BEGINNING OF YEAR		6,929,008	4,820,920
RETAINED EARNINGS AT END OF YEAR		£7,626,169	£6,929,008
Retained by:			
Holding company		7,175,546	6,575,647
Subsidiaries		383,969	230,632
Associated company		66,654	122.,729
		£7,626,169	£6,929,008

AVIS RENT A CAR LIMITED AND ITS SUBSIDIARIES

CONSOLIDATED BALANCE SHEET AT 30th JUNE 1980

	Notes	1980 £	1979 £
VEHICLES	5	31,186,191	30,085,800
PROPERTY AND EQUIPMENT	6	2,443,328	1,715,306
INVESTMENTS	7	416,654	222,729
NON-CURRENT RECEIVABLE			
Due from affiliated company	3d	601,947	
CURRENT ASSETS			
Accounts receivable Prepayments and other current assets Amounts due from affiliated companies Bank balances and cash		6,433,667 4,253,313 459,519 182,346	4,838,987 5,310,846 816,796 14,446
TOTAL CURRENT ASSETS		11,328,845	10,981,075
CURRENT LIABILITIES			
Bank loans and overdrafts Accounts payable and accrued liabilities Amounts due to affiliated companies		15,360,478 3,916,129 1,545,926	14,267,299 4,666,401 1,551,473
TOTAL CURRENT LIABILITIES		20,822,533	20,485,173
NET CURRENT LIABILITIES		(9,493,688) 25,154,432	(9,504,098) 22,519,737
DEFERRED TAXATION	3	(10,662,384)	(9,257,296)
LONG TERM LIABILITIES	8	(5,532,446)	(5,000,000)
		£ 8,959,602	£ 8,262,441
Financed by:			¥
SHARE CAPITAL	9	1,250,100	1,250,100
SHARE PREMIUM ACCOUNT		83,333	83,333
RETAINED EARNINGS		7,626,169	6,929,008
SHAREHOLDERS' FUNDS		£8,959,602	£8,262,441

BALANCE SHEET AT 30th JUNE 1980

	Noces	1980 £	1979 £
VEHICLES	5	28,745,540	28,368,074
PROPERTY AND EQUIPMENT	6	2,359,201	1,657,252
INVESTMENTS	7	560,000	310,000
NON-CURRENT RECEIVABLE			
Due from affiliated company	3d	601,947	
CURRENT ASSETS			
Accounts receivable Prepayments and other current assets Amounts due from affiliated companies Amounts due from subsidiary companies Bank balances and cash		5,887,428 4,000,244 498,318 14,026	4,398,556 4,999,195 816,796 165,235 13,051
TOTAL CURRENT ASSETS		10,400,016	10,392,833
CURRENT LIABILITIES			
Bank loans and overdrafts Accounts payable and accrued liabilities Amounts due to affiliated companies Amounts due to subsidiary companies		13,056,570 3,397,213 1,543,726 382,823	12,836,319 4,341,639 1,549,194 93,042
TOTAL CURRENT LIABILITIES		18,380,332	18,820,194
NET CURRENT LIABILITIES		(7,980,316)	(8,427,361)
		24,286,372	21,907,965
DEFERRED TAXATION	3	(10,244,947)	(8,998,885)
LONG TERM LIABILITIES	8	(5,532,446)	(5,000,000)
		£8,508,979	£7,909,080
Financed by: SHARE CAPITAL	9	1,250,100	1,250,100
SHARE PREMIUM ACCOUNT		83,333	83,333
RETAINED EARNINGS		7,175,546	6,575,647
SHAREHOLDERS' FUNDS		£8,508,979	£7,909,080
Directors			
W:0(5)			

AVIS RENT A CAR LIMITED AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 30th JUNE 1980

	1980 £	1979
SOURCE OF FUNDS:	~	Ľ
FUNDS GENERATED FROM OPERATIONS:		
Profit before taxation	1,626,531	/ 965 /50
Adjustment for items not involving the movement of funds:	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4,865,450
Depreciation of vehicles Depreciation of property and equipment Surplus onsale of vehicles, property and equipment Share of profit of associated company	9,969,489 284,484 (2,665,806)	8,112,569 245,336 (2,237,478)
•	(204,528)	(353,559)
Total funds generated from operations	9,010,170	10,632,318
OTHER SOURCES:		
Proceeds on sale of vehicles, property and equipment Dividends received from associated company Increase in long term liabilities APPLICATION OF FUNDS: Purchase of vehicles Capitalisation of leased vehicles Purchase of property and equipment Additional investment in associate	22,338,438 134,373 532,446 32,015,427 30,741,200 - 1,013,820 250,000 32,005,020 £ 10,407	17,355,936 75,000 5,000,000 33,063,254 31,135,912 1,379,327 699,126 33,214,365 £ (151,111)
INCREASE (DECREASE) IN WORKING CAPITAL		
Increase in accounts receivable (Decrease) increase in prepayments and other	1,594,680	2,055,315
current assets (Decrease) increase in amounts due from affiliated companies	(1,057,533)	1,826,220
Decrease (increase) in accounts payable Decrease (increase) in amounts due to	(357,277) 750,269	216,443 (1,729,222)
affiliated companies	5,547	(321,026)
Movement in net liquid funds:		
Increase (decrease) in bank balances and cash (Increase) in bank loans and overdrafts	167,900 (1,093,179)	(14,550) (2,184,291)
	£ 10,407	£ (151,111)

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30th JUNE 1980

1. OPERATING EXPENSES

2.

(a) Operating profit is arrived at after charging (crediting) the following:

,,	-L	104104116/ 0110	10110"11.6.
		1980 £	1979 £
	Depreciation on vehicles Depreciation on buildings, furniture	9,969,489	8,112,569
	and equipment Surplus on sale of vehicles, property	284,484	245,336
	and equipment Vehicle lease rentals Auditors' remuneration	(2,665,806) 685,275 29,250	(2,237,478) 1,292,591 48,110
(ъ)	Directors' remuneration, excluding pension contributions, was as follows:		
	Emoluments of chairman	-	-
	Emoluments of highest paid director	29,968	22,192
	Number of other directors whose emoluments were within the ranges:		
	Up to £ 5,000 £15,000 - £20,000 £20,001 - £25,000	4 1 -	3 - 1
(c)	Employees' remuneration		
	Number of employees whose emoluments exceeded £20,000, excluding pension contributions, were within the ranges:		
	£20,000 - £25,000 £25,000 - £30,000	3 1	-
INTE	REST	1980 £	1979 £
Inte	rest charged		
In	terest on bank loans, overdrafts and loans from affiliated company repayable within 5 years	1,713,686	1,224,324
In	terest on long-term loan from affiliated company	500,000	58,904
In	terest charge applicable to finance leases	98,170	
Inte	rest received	2,311,856 20,017	1,283,228
		£2,291,839	£1,283,228

3.	TAXA'	TION	1980 E	1979 £
	(a)	The taxation charge, based on group profits, comprises:	-	
		Deferred: Group companies: Current year Prior year adjustment	842,311 (39,172)	2,436,103 118,366
		Share of associated company charge	803,139 126,231 £929,370	2,554,469 202,893 £2,757,362

(b) The balance on the deferred taxation account arises from the following sources:

	Consolidated		Co	mpany
	198 <u>0</u>	1979 £	1980 £	1979 £
Excess of capital allowances over				
depreciation	15,055,864	14,398,340	13,728,947	14,015,929
Losses	(4,352,920)	(5,134,760)	(3,451,760)	(5,010,760)
Other	(40,560)	(6,284)	(32,240)	(6,284)
	£10,662,384	£9,257,296	£10,244,947	£8,998,885

- (c) Tax losses arising mainly from the excess of tax depreciation allowances over the book depreciation, subject to the effect of disclaiming first year tax depreciation allowances, amount to approximately £8,371,000 (1979 £9,875,000). These losses are carried forward and are available for offset against future taxable profits.
- (d) The company has surrendered tax losses of £1,157,590 to an affiliated company under the group relief provisions. The tax benefit of these losses will be repaid by that company at such time as, and to the extent that, the company becomes liable to corporation tax which would otherwise have been relieved by the carry forward of these losses. Provision is therefore made for the deferred taxation liability arising from the tax losses surrendered and the related non-current receivable of £601,947 is included in the balance sheet.

4. NET PROFIT

The net profit after taxation has been dealt with in the accounts of:

		
	£697,161	£2,108,088
Associated company (less dividend paid)	<u>(56,075</u>)	75,667
Subsidiaries	153,337	203,362
The company (including dividends received)	599,899	1,829,059
	1980 £	1979 £
	1000	1070

5. VEHICLES

ě.

(a) Consolidated	Owned £	Finance Leases £	Total £
COST At 1st July 1979 Additions Disposals	36,388,352 28,856,493 (28,741,453)	1,884,707 (122,957)	36,388,352 30,741,200 (28,864,410)
At 30th June 1980	36,503,392	1,761,750	38,265,142
ACCUMULATED DEPRECIATION At 1st July 1979 Charge for year Disposals	6,302,552 9,802,215 (9,180,443) 6,924,324	167,274 (12,647) 154,627	6,302,552 9,969,489 (9,193,090) 7,078,951
NET BOOK VALUE At 30th June 1980	£29,579,068	£1,607,123	£31,186,191
At 30th June 1979	£30,085,800	£ -	£30,085,800
(b) Company			•
COST At 1st July 1979 Additions Disposals Group transfers	33,855,231 27,346,557 (28,246,326) 176,422	1,884,707 (122,957)	33,835,231 29,231,264 (28,369,283) 176,422
At 30th June 1980	33,131,884	1,761,750	34,893,634
ACCUMULATED DEPRECIATION At 1st July 1979 Charge for year Disposals Group transfers	5,487,157 9,157,227 (8,828,659) 177,742 5,993,467	167,274 (12,647) - 154,627	5,487,157 9,324,501 (8,841,306) 177,742 6,148,094
NET BOOK VALUE At 30th June 1980	£27,138,417	£1,607,123	£28,745,540
At 30th June 1979	£28,368,074	£ -	£28,368,074

Certain vehicles are leased under financing arrangements. Although the group does not have legal title to the vehicles, it carries all risks of ownership. These vehicles are recorded as fixed assets at the capitalised value of the total rentals payable (excluding interest charges) and depreciation is calculated accordingly.

6. PROPERTY AND EQUIPMENT

(a) Consolidated	Freehold land	Freehold nroperty	Short-term leasehold buildings and improvements	Furniture and equipment	Tou-1
COST At 1st July 1979 Additions	108,477	204,986 158,940	1,499,299 520,725	958,321 334,155	2,771,083 1,013,840
Fully depreciated assets written off Reclassification Disposals	´	- (69,525) -	(255,393) 209,829	(336,852) (140,304) (3,318)	(592,245)
At 30th June 1980	108,477	294,451	1,974,460	811,982	3,189,320
ACCUMULATED DEPRECIATION At 1st July 1979 Charge for year		23,513 9,962	586,660 95,277	445,604 179,245	1,055,777
Fully depreciated assets written off Reclassification		<u>-</u> 	(255;393) - -	(336,852) (2,024)	-
Disposals At 30th June 1980		33,475	426,544	285,973	745,992
NET BOOK VALUE					
At 30th June 1980	£108,477	£260,926	£1,547,916	1526,009	£2,443,328
At 30th June 1979	£108,477	£181,473	£912,639	£512,717	£1,715,306

6. FROPERTY AND EQUIPMENT (Continued)

(b) Company

			Short-term leasehold		
		,	buildings	Furniture	
	Freehold	Freehold	and	and	1
	Land	property	improvements L	equipment	Total
CODE	Ţ.	£.	1,	· ·	2
COST At 1st July 1979	108,477	204,986	1,482,335	889,707	2,685,505
Additions	_	158,940	515,711	297,008	971,659
Fully depreciated assets		•		(0.06 0.00)	(500 0/5)
written off		-	(255,393)	(336,852)	(592,245) -
Reclassification	 .	(69,525)	209,829	(140,304)	
At 30th June 1980	108,477	294,401	1,952,482	709,559	3,064,919
ACCUMULATED DEPRECIATION		02 512	ເວລ ກາກ	421,408	1,028,253
At 1st July 1979	-	23,513 9,962	583,332 93,243	166,505	269,710
Charge for year Fully depreciated assets	_	9,902	,		, ·
written off		-	(255,393)	(336,852)	(592,245)
Reclassification			<u> </u>		
At 30th June 1980		33,475	421,182	251,061	705,718
NET BOOK VALUE				C/ ED / DO	ca aku ant
At 30th June 1980	£108,477	£260,926	1,531,300	1430,498	£2,35y,201
			6000 002	000 000	C1 657 252
At 30th June 1979	£108,477	£181,473	£899,003	1400,299	11,657,252

⁽c) The group occupies premises under leases expiring at various dates up to 2010, at current minimum annual rentals of £1,460,568. In addition, the company entered into a lease dated 24th June 1976, expiring in 2001 for premises currently occupied by a fellow-subsidiary at a current annual rental of £216,500. The rental expenses are fully reimbursed to the company by the fellow-subsidiary, which has also agreed to indemnify the company against any related costs.

(d) Capital commitments on property and equipment are as follows:

	<u>1980</u>	. <u>1979</u>
Contracts not provided for in these accounts	£7,000	£246,000
Amounts authorised but not contracted for	NIL.	1390,000

7. INVESTMENTS

	Consolidated		Company	
	19 <mark>80</mark>	1979 £	1980 £	1979 £
Associated company: Shares at cost	350,000	100,000	350,000	100,000
Add: Share of net profit from date of formation, less dividends received	66,654	122,729	-	_
Subsidiary companies: Shares at cost		***	210,300	210,000
	£416,654	£222,729	£560,000	£310,000

Associated company:

The company owns 50% of the issued share capital of Avis Car Leasing Limited. The remaining 50% is held by a non-affiliated company. The results included in respect of Avis Car Leasing Limited are based on those shown by the management accounts for the year ended 31st May 1980.

Subsidiary companies:

The company owns 100% of the issued share capital of the following companies, all of which are registered in England.

Avis Truck Leasing Limited Avis Parking Limited Barcelsure Limited Victor Britain Limited

8. LONG TERM LIABILITIES

9.

LONG TERM DIABILITIES	Company 1980 £	and group 1979 £
Obligation under capitalised leases	532,446	-
Loan from Avis International Limited on which interest is payable at 10%, subject to reduction in certain sircumstances. The loan is repayable in 1989		5,000,000 £5,000,000
SHARE CAPITAL		
	1980	1979
Authorised, issued and fully paid Ordinary shares of £1 each	£1,250,100	£1,250,100

10. PENSION SCHEME

Membership of the Avis U.K. Pension Plan is optional for those employed prior to 1st January 1974, but is compulsory for substantially all employees hired subsequently. The contributions by the company to the Pension Plan during the year amou ed to £249,344 (1979 - £188,534). The most recent actuarial valuation of the plan, carried out by Harris Graham and partners as at 1st January 1980, recommended that the company's contributions be increased from 3.85% to 5.9% of salaries.

11. GUARANTEE OF BANK FACILITIES

The company has guaranteed bank and lease facilities granted to a fellow subsidiary company, St. Brelade's Garages Limited, of up to £1,750,000 (1979 - £1,750,000). At 30th June 1980, the relevant indebtedness of that company amounted to £2,025,000.

12. ULTIMATE HOLDING COMPANY

The ultimate holding company is Norton Simon, Inc. incorporated in the state of Delaware, U.S.A.