

AVIS RENT A CAR LIMITED REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 1982

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REPORT OF THE DIRECTORS

The Directors present their report, together with the consolidated financial statements of the Company and its subsidiaries, for the year ended June 30, 1982.

ACTIVITIES

The principal activities of the group during the year to June 30, 1982, were the renting and leasing of motor vehicles. The group also provided parking facilities.

RESULTS

The group's turnover and operating loss were divided between its main classes of business as follows:

	Turnover	Operating Loss Before Taxation
Renting and leasing of motor vehicles	32,652,892	(109,241)
Provision of parking facilities	1,887,584	(66,719)
	£ 34,540,476	£ (175,960)

The consolidate and loss for the year was £861,463 which, when deducted from the retained earnings at June 30, 1981, results in a consolidated balance of retained earnings at June 30, 1982 of £6,036,776. The Directors do not recommend the payment of a dividend.

EMPLOYEES

The average weekly number of employees of the group during the period was 1,064 and their aggregate remuneration was £7,132,297.

DIRECTORS AND THEIR INTERESTS

The following were Directors of the Company during the year:

Mr A Cathcart
Mr T P King-Smith
Mr G J Pollack
Mr J Sanz
Mr W J Sykes

(Appointed August 4, 1981)
(Resigned June 1, 1982)
(Appointed August 4, 1981)
resigned November 30, 1981)

Mr J Morley was appointed a Director of the Company effective from October 25, 1982.

REPORT OF THE DIRECTORS (Continued)

None of the Directors had any interest during the year in the shares of the Company or its subsidiaries.

As the Company is a wholly-owned subsidiary of a body corporate incorporated outside Great Britain, the Directors are not required to notify the Company of interests in shares or debentures of that or any other body corporate incorporated outside Great Britain.

CHARITABLE DONATIONS

Charitable donations made during the year totalled £250. (1981 - £181).

CESSATION OF TRADING ACTIVITY

On September 14, 1982, the group transferred its truck leasing operations to a third party and discontinued short term truck rental operations (see note 12 to the financial statements).

DISPOSAL OF SUBSIDIARY

On July 30, 1982, the share capital of Avis Parking Limited, a wholly-owned subsidiary of Avis Rent a Car Limited was sold to a third party (see note 13 to the financial statements).

AUDITORS

In accordance with Section 14 of the Companies Act 1976, a resolution proposing the re-appointment of Deloitte Haskins and Sells as Auditors to the Company will be put to the Annual General Meeting.

DISABLED PERSONS

The Company operates an equal opportunity policy in employment and wherever possible, will give special consideration to any disabled person who applies for employment in an existing vacancy. Where required, the Company will make reasonable modifications to premises and equipment, and will provide necessary rehabilitation and training to disabled employees.

BY ORDER OF THE BOARD

W J Sykes Secretary

REPORT OF THE AUDITORS TO THE MEMBERS OF AVIS RENT A CAR LIMITED

We have audited the financial statements on pages 4 to 16 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and of the Group at June 30, 1982, and of the loss and source and application of funds for the year then ended, and comply with the Companies Acts 1948 to 1981.

The attached financial statements do not contain the current cost accounts required by Statement of Standard Accounting Practice No. 16.

DELOITTE HASKINS & SELLS Chartered Accountants

Velotte Hoskin, Jelle

London

August 1st, 1983

AVIS RENT A CAR LIMITED AND SUBSIDIARIES

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CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 1982

	Notes	19 <u>82</u>	<u> 1981</u> <u>£</u>
Turnover	2	34,540,476	32,834,214
Operating Loss	3	(175,960)	(1,491,277)
Share of profit of associated company		411,712	328,363
Profit/(loss) before taxation		235,752	(1,162,914)
Write off of group relief receivable from affiliate company	6	(693,727)	_
Taxation	6	(403,488)	434,984
Net loss	7	(861,463)	(727,930)
Retained earnings at beginning of year		6,898,239	7,626,169
Retained earnings at end of year		£ 6,036,776	£ 6,898,239
Retained by the holding company		5,408,589	6,357,823
Retained by subsidiaries		454,710	440,998
Retained by the associated company		173,477	99,418
		£ 6,036,776 £	6,898,239

AVIS REAT A CAR LIMITED AND SUBSIDIARIES

GROUP AND COMPANY BALANCE SHEETS AT JUNE 30, 1982

				GROUP		ANY
)		Morres	1982	1981	1982	1981
		NOTES	£	£	£	2
	VEHICLES	8	26,508,345	25,863,822	22,829,963	22,163,426
)	PROPERTY & EQUIPMENT	9	1,921,542	2,421,553	1,778,294	2,283,444
	INVESTMENTS	10	523,477	449,418	560,000	560,000
	NON CURRENT RECEIVABLE Due from affiliated	æ				
ı	company	6	-	939,942		323,280
	CURRENT ASSETS Bank balances & cash		0.724.200	90.360.665		9
	Accounts receivable		9,734,200 11,133,964	20,160,667 5,991,730	9,509,070 10,433,197	
	Prepayments and other	,	11/155/504	2/231/120	10,433,197	5,446,098
	Amounts due from		1,760,719	1,737,054	1,522,749	1,466,132
	affiliated companies Amounts due from		1,387,779	469,448	1,387,779	469,448
	subsidiary companies				150,750	86,325
	TOTAL CURRENT ASSETS CURRENT LIABILITIES		24,016,662	28,358,899	23,003,545	27,312,105
	Bank loans & overdraf Accounts payable &	ts	790,121	3,131,584	290,683	1,506,799
	accrued liabilities Corporation Tax payab Amounts due to	Je	18,989,653 552,168	13,917,915 -	17,611,444 298,523	12,590,270
	affiliated companies Amounts due to		285,560	3,179,596	284,292	3,177,579
	subsidiary companies		-	~	190,193	306,997
	TOTAL CURRENT LIABILITY	rles	20,617,502	20,229,095	18,675,135	17,581,645
	NET CURRENT ASSETS		3,399,160	8,129,804	4,328,410	9,730,460
			32,352,524	37,804,539	29,496,667	35,060,610
	DEFERRED TAXATION	.6	(9,742,064)	(10,351,049)	(8,949,378)	(9,237,623)
	LONG TERM LIABILITIES	11	(15,240,251)	(19,221,818)	(13,805,267)	(18,131,731)
			£ 7,370,209	£ 8,231,672	£ 6,742,022	£ 7,691,256
	Financed by:					
	SHARE CAPITAL	14	1,250,100	1,250,100	1,250,100	1,250,100
	SHARE PREMIUM ACCOUNT RETAINED EARNINGS		83,333	83,333	83,333	83,333
٠	CENTRICH CHRISTIAN		<u>6,036,776</u>	6,898,239	5,408,589	6,357,823
ŝ	SHAREHOLDERS' FUNDS		£ 7,370,209	£ 8,231,672	£ 6,742,022	£ 7,691,256

The Financial statements on pages 4 to 16 were approved by the Board of Directors on August 1, 1983, and were signed on their behalf by

Jun Cathcarl A CATHCART) DIRECTORS
J MORLEY)

(5)

AVIS RENT A CAR LIMITED AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED JUNE 30, 1982

		<u>1982</u> €	1981 £
•	SOURCE OF FUNDS:		
	FUNDS GENERATED FROM OPERATIONS:		
	Profit/(Loss) before taxation	235,752	(1,162,914)
•	Adjustment for items not involving the movement of funds:		
;	Depreciation of vehicles Depreciation of property and equipment Surplus on sale of vehicles, property	8,322,899 563,807	6,909,040 393,937
•	and equipment Share of profit of associated company	(907,645) (411,712)	(190,907) (328,363)
	Total funds generated from operations	7,803,101	5,620,793
Y	OTHER SOURCES:		
***	Proceeds on sale of vehicles, property and equipment Dividends received from associated	14,753,176	15,652,727
75	company Increase in long term liabilities	123,563	81,253 13,689,372
	•	22,679,840	35,044,145
	APPLICATION OF FUNDS:	2070137010	33,044,143
•	Purchase of vehicles Purchase of property and equipment Decrease in long term liabilities	(22,475,493) (401,256) (3,981,567)	(17,007,826) (412,827)
		(26,858,316)	(17,420,653)
		£ (4,178,476)	£ 17,623,492
	INCREASE (DECREASE) IN WORKING CAPITAL		
•	Accounts receivable Prepayments and other current assets Amounts due from affiliated companies Accounts payable Amounts due to affiliated companies	5,142,234 23,665 918,331 (5,071,738) 2,894,036	(441,937) (2,516,259) 9,929 (10,001,786) (1,633,670)
	Movement in net liquid funds:	3,906,528	(14,583,723)
•	Bank balances and cash Bank loans and overdrafts	(10,426,467) 2,341,463	19,978,321 12,228,894
		£ (4,178,476)	£ 17,623,492
	(6)		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30,

1. ACCOUNTING POLICIES

Basis of Accounts

The Company prepares its financial statements on the historical cost basis of accounting.

The consolidated financial statements comprise the financial statements of Avis Rent a Car Limited and those of its subsidiaries for the year ended June 30, 1982.

The principal accounting policies adopted in the preparation of these financial statements are as follows:-

Associated Company

The investment in an associated company is accounted for by the equity method on consolidation whereby the original cost of the investment is adjusted for the increase or decrease in the group's share of the underlying net assets of the associated company since the date of formation or later investment.

Vehicles

Cost is after deducting all trade discounts and the net purchase rebate accruing during the year. Purchase rebates which depend on the future volume of purchases are credited to income over the average depreciable lives of the vehicles and the deferred element is deducted from the cost of vehicles.

Depreciation policy is based on an estimate of future residual values which for certain vehicles is agreed at the time of purchase. Depreciation rates vary between 15% and 50% p.a.

The cost of vehicles invoiced to the group and paid for but not delivered and installed is classified under prepayments.

Vehicles transferred within the group are transferred at net book value on the date of transfer and recorded in the bocks of the receiving company at original cost, with depreciation calculated from the original purchase date.

In the case of leased vehicles, the Company as lessee follows the financing method of accounting, whereby the vehicles leased are dealt with as though they had been purchased outright at the time that the vehicles were installed and depreciation is charged accordingly. Purchase cost is included under vehicles and an equivalent amount included under liabilities.

Property and Equipment

Depreciation is calculated to write down the cost of fired assets to their estimated residual values in equal annual instalments over their estimated economic lives at the following rates:

Freehold property (excluding land) 2½% p.a.

Leasehold buildings and improvements,

furniture and equipment 3% to 33% p.a.

Deferred Taxation

The Company, and its subsidiaries, provide in full, using the deferral method for the taxation arising on timing differences between the treatment of items in the financial statements and their treatment for taxation purposes. The Directors of Avis Rent a Car Limited consider it uncertain that these timing differences, which arise mainly through the excess of tax depreciation (capital allowances) over book depreciation, will continue in the foreseeable future, and therefore consider such provisions are appropriate. Similarly, full provision is made for deferred taxation in respect of the group's share of profits of the associated company.

Translation of transactions and amounts in foreign currencies

Revenues and operating expenses transacted in foreign currencies are recorded in sterling at exchange rates ruling at the date of the transaction.

Assets and liabilities denominated in foreign currencies are translated at exchange rates ruling at the balance sheet date.

All exchange differences are reflected in income.

2. TURNOVER

Turnover consists primarily of invoiced amounts in respect of motor vehicle rental and leasing income, together with sales of gasoline and accessories, and car parking income, net of value added tax, discounts and commissions.

3. OPERATING LOSS

4.

(a)	Operating loss is arrived at
	after charging/(crediting) the
	following:

after charging/(crediting) the		
following:	1982 £	1981 £
Interest (note 5) Depreciation on vehicles	944,600 8,322,899	1,808,661 6,909,040
Depreciation on buldings, furniture and equipment	563,807	393,937
Surplus on sale of vehicles, property and equipment Vehicle lease rentals	(907,645) 252,351	(190,907) 190,798
Auditors remuneration Exceptional item (note 4)	35,825 542,000	31,300
(b) Emoluments of Directors and Senior Employees		
The total emoluments of the Directors of the Company were:		
Remuneration as Executives	59,465	24,151
Compensation for loss of office	41,400	-
	£ 100,865	£ 24,151
Emoluments of Chairman	은	£ –
Emoluments of highest paid Director	£ 32,628	£ 24,151
Number of other Directors whose emoluments were within the		
ranges £0 - £5,000 £20,000 - £25,000	2 1	3 -
Number of employees whose emoluments exceeded £20,000 were within the range £20,000 - £25,000 £25,001 - £30,000	3 -	2 1
EXCEPTIONAL ITEM		
Provision for the net estimated		
costs of tenure of premises surplus to group requirements	£542,000	

5. INTEREST

6.

	1982 <u>£</u>	1981 <u>B</u>
Interest charged:		
Interest on bank loans, over- drafts and loans from affiliated company, which are repayable within 5 years	327,826	1,181,604
Interest on longterm loan from affiliated company	•••	500,000
Interest charge applicable to finance leases	2,830,259	207,209
Interest received	3,158,085 (2,213,485)	1,888,813 (82,152)
	£ 944,600	£1,806,661
TAXATION		
(a) The taxation charge/ (credit) comprises:		
Corporation Tax payable	552,168	-

Corporation Tax payable 552,168 —

Deferred:
Group companies:
Current Year (235,748) (649,330)
Prior Year Adjustment (127,022) —

189,398 (649,330)
Share of associated company charge 214,090 214,346
£ 403,488 £ (434,984)

The taxation charge has been computed at 52% of group taxable results. No tax relief has been taken in respect of the provision for net property costs of £542,000 (see note 4).

(b) The balance on the deferred taxation account arises from the following sources:

	GROUP		COMP	
	1982 £	1981 £	1982 E	1981 £
Excess of capital allowances over	25	15	~	-
depreciation	9,880,487 1	0,841,178	9,065,528	9,711,243
Losses	9009	(380,640)	-	(380,540)
Other	(138,423)	(109,489)	(116,150)	(93,080)
		0 251 040	20 040 2796	0 227 623
	£9,742,064£1	0,351,049	E8,949,379E	=======================================

(c) As a result of a US Internal Revenue Service ruling, in respect of payment for group relief, it has now been decided by the ultimate Parent Company that consideration for the benefit of losses previously surrendered to an affiliate company will not be repaid by that affiliate. Accordingly, the non-current receivable of £693,727 has been written off.

7. NET LOSS

The net loss after taxation has been dealt with in the accounts of:

	1982 <u>£</u>	<u>1981</u> <u>£</u>
The Company (including dividends received)	(949,234)	(817,723)
Subsidiaries (less dividend paid)	13,712	57,029
Associated company (less dividend paid)	74,059	32,764
	£ (861,463)	£ (727,930)

8. VEHICLES

Cost	GROUP £	COMPANY E
At July 1, 1981 Additions Disposals Group Transfers	33,633,842 22,475,493 (21,126,066)	28,511,915 20,695,243 (20,270,477) 249,032
At June 30, 1982	34,983,269	29,185,713
Accumulated Depreciation		
At July 1, 1981 Charge for year Disposals Group Transfers	7,770,020 8,322,899 (7,617,995)	6,348,489 7,168,466 (7,202,567) 41,362
At June 30, 1982	8,474,924	6,355,750
NET BOOK VALUE At June 30, 1982	£26,508,345	£22,829,963
At June 30, 1981	£25,863,822	£22,163,426

On June 22, 1981, the Company entered into a sale and lease back agreement with Prime Vehicles Limited involving substantially all the Company's vehicles. Although the Company does not have legal title to the vehicles, it carries all the risk of ownership, and consequently, these vehicles are recorded using the financing method of accounting. Additionally, the group has continued to lease certain vehicles under other financing arrangements. The book value of leased vehicles, included in the above figures was:

	GROUP	COMPANY
At June 30, 1982	£25,301,039	£23,229,374
At June 30, 1981	£23,073,363	£21,675,778

At June 30, 1981, the group had the following capital commitments in respect of vehicle purchases:

As agent for its vehicle lessors, the Company had placed purchase orders for 750 vehicles at an approximate cost of £3,800,000. The Company is committed to lease these vehicles from the lessors.

9. PROPERTY AND EQUIPMENT

a) Group

	· ••	Freeh	old	Leasehold Buildings &	Furniture &	
		Land	Property	Improvements	Equipment	Total
•		£	<u>£</u>	£	<u>£</u>	<u>£</u>
	COST At July 1, 1981	100 477	262 926	2 162 647	962 939	3 ABO BOB
	Additions	108,477	363 , 926 -	2,162,647 42,264	863,938 358,992	3,498,988 401,256
y	Disposals	(108,477)	(149,865)	(196,060)	(301,973)	(756,373)
	At June 30, 1982	-	214,061	2,008,851	920,,957	3,143,869
	ACCUMULATED DEPRECIATION	1	4.4.4.5	550 504	450 454	
	At July 1, 1981	-	46,447 11,531	578,534 225,311	452,454 326,965	1,077,435 563,807
•	Charge for year Disposals	-	(26,238)	(183,288)	(209,389)	(418,915)
	At June 30, 1982		31,740	620,557	570,030	1,222,327
	NET BOOK VALUE				050 000	
þ	At June 30, 1982		182,321	1,388,294	350 , 927	1,921,542
	At June 30, 1981	108,477	317,479	1,584,113	411,484	2,421,553
	(b) Company					
ÿ	COST					
	At July 1, 1981	108,477	363,926	2,081,812	740,861	3,295,076
	Additions	/300 /771	- (149,865)	26,854 (196,059)	320,,606 (297,,922)	347,460 (752,323)
	Disposals	(108,477)	(149,003)	(190,009)		
þ	; - June 30, 1982		214,061	1,912,607	763,545	2,890,213
	ACCUMULATED DEPRECIATION	1		760.000	000.000	2 671 626
	At July 1, 1981	_	46,447 11,531	568,222 211,168	396,963 294,627	1,011,632 517,326
	Charge for year Disposals	-	(26,238)	(183, 288)	(207,513)	(417,039)
•	At June 30, 1982		31,740	596,102	484,077	1,111,919
	NET BOOK VALUE					
	At June 30, 1982	_	182,321	1,316,505	279,468	1,778,294
ŗ	At June 30, 1981	108,477	317,479	1,513,590	343,898	2,283,444

(c) Capital commitments on property and equipment are as follows:

	1.982	1981
Contracts not provided for	£ 247,000	£ 31,000
Amounts authorised but not contracted for	£ –	£ –

10. INVESTMENTS

	GROU 1982 <u>£</u>	<u>1981</u> <u>£</u>	COMP. 1982 £	ANY 1981 £
Associated company: Shares at cost	350,000	350,000	350,000	350,000
Add. Share of net profit from date of formation less dividends received	173,477	99,418	-	-
Subsidiary companies: Shares at cost		~	210,000	210,000
	523,477	449,418	560,000	560,000

Associated company:

The Company owns 50% of the issued share capital of Avis Car Leasing Limited. The remaining 50% is held by a non-affiliated company. The results included in respect of Avis Car Leasing Limited are based on those shown by the management accounts for the year ended May 31, 1982.

Subsidiary companies:

As at June 30, 1982, the Company owned 100% of the issued share capital of the following companies, all of which are registered in England.

Avis Truck Leasing Limited Avis Parking Limited Jarcelsure Limited Victor Britain Limited

11. LONG TERM LIABILITIES

	GE 1982 <u>£</u>	1981 <u>£</u>	COMPAN 1982 £	1981 <u>Ē</u>
Obligation under capitalised leases	15,240,251	14,221,818	13,805,267	13,131,731
Loan from affiliate	-	5,000,000	-	5,000,000 18,131,731
	15,240,251	19,221,818	13,603,267	10/101//01

The loan from affiliate (Avis International Limited), repayable in 1989, was repaid during the year.

12. CESSATION OF TRADING ACTIVITY

On September 10, 1982, the business and related assets of Avis Truck Leasing Limited together with certain assets relating to the short term truck rental business of Avis Rent a Car Limited were transferred to a wholly-owned subsidiary acquired since June 30, 1982.

The whole of the share capital of that subsidiary was sold to a third party on September 14, 1982.

The Directors estimate that the net cost before the associated tax effect of this transaction, and the discontinuance of the short term truck rental business of Avis Rent a Car Limited will be £722,000.

13. DISPOSAL OF SUBSIDIARY

On July 30, 1982, the whole of the share capital of Avis Parking Limited, a wholly-owned subsidiary was sold to a third party. The consideration paid by the purchaser was based on the net assets of the subsidiary at June 30, 1982 and the surplus arising from the disposal is approximately £125,000.

14. SHARE CAPITAL

	1982	<u>1981</u>
Authorised, issued and fully paid ordinary shares of £l each	£1,250,100	£1,250,100
*		

15 BANK BALANCES & CASH

In accordance with the terms of the main vehicle lease, the Company is obliged to maintain a bank account the use of which is restricted; at June 30, 1982 the balance on this account, included in bank balances and cash was £886,155 (1981 - £1,319,820).

16 PENSION SCHEME

"

Membership of the Avis UK Pension Plan is optional for those employed prior to January 1, 1974, but is compulsory for substantially all employees hired subsequently. The contributions by the Company to the Pension Plan during the year amounted to £219,573 (1981 - £263,438). The most recent actuarial valuation of the plan was carried out by the Wyatt Company on July 1, 1982.

17 GUARANTEE OF BANK & LEASE FACILITIES

The Company has guaranteed bank facilities to a fellow subsidiary company, St Brelade's Garages Limited of up to a maximum of £1,250,000 (1981 - £2,250,000). At June 30, 1982, the relevant indebtedness of the Company amounted to £1,067,000 (1981 - £759,486).

In addition the Company has guaranteed performance of the lease of the fellow subsidiary's HQ premises at a current annual rent of £28,000.

18 ULTIMATE HOLDING COMPANY

At June 30, 1982 the ultimate holding company was Norton Simon Inc., incorporated in the USA. Subsequent to that date, Norton Simon Inc was acquired by Esmark Inc., also incorporated in the USA. Esmark Inc. is now the company's ultimate holding company.

19 COMPANIES ACT 1981

Neither the group nor the holding company is yet required to comply with the accounting and disclosure provisions of Part I of the Companies Act 1981. The group financial statements are drawn up in accordance with Section 152A of, and Schedule 8A to, the Companies Act 1948. The holding company's financial statements are drawn up in accordance with Section 149A of, and Schedule 8A to, the Companies Act 1948.