Directors' report and financial statements

**31 December 1994** 

Registered number 795161



## Directors' report and financial statements

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#### Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 1994.

#### Principal activities

The principal activities of the company are the production and sale of printed packaging for the pharmaceutical industry and fine colour printers.

#### **Business review**

The performance of the company during the year and its position at the year end are reflected in the attached financial statements.

#### Proposed dividend and transfer to reserves

The directors recommend that a final ordinary dividend of £1,300,000 be paid making, with the interim of £600,000 a total of £1,900,000 for the year.

After deducting the total ordinary dividends, the loss for the year is £406,654 (1993:profit £305,423).

#### Fixed assets

The changes in fixed assets during the year are summarised in note 8 to the financial statements.

#### Directors and directors' interests

The directors who held office during the year and since the year end were as follows:

AJ Fey JW Pomfret JL Markey

EJ Allen (resigned 16 January 1995)
VF McGuire (resigned 16 January 1995)
JA Monks (appointed 16 January 1995)
CA Bruce (appointed 16 January 1995)
R Brown (appointed 13 February 1995)

The interests of AJ Fey, JW Pomfret and JL Markey in the ordinary share capital of PropharmaPak Ltd (the UK parent undertaking) as set out in the financial statements of that company.

Mr EJ Allen and Mr VF McGuire have an interest in the share capital of the company's former ultimate parent undertaking, which is incorporated in The Republic of Ireland, details of which are disclosed in that company's accounts. The former ultimate parent undertaking provided management services to the company for which it was reimbursed its expenses.

No other director had a material interest in any contract with any member of the group at any time during the year.

### Directors' report

#### **Auditors**

On 6 February 1995 our auditors changed the name under which they practise to KPMG and, accordingly, have signed their report in their new name.

By order of the board

CA Bruce Secretary

Windlebrook House Guildford Road Bagshot Surrey GU19 5NG

19th Tune 1995

Statement of directors' responsibilities in respect of the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



PO Box 695 8 Salisbury Square London EC4Y 8BB

### Auditors' report to the members of S K Fey & Son Limited

We have audited the financial statements on pages 5 to 14.

Respective responsibilities of directors and auditors

As described on page 3 the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 31 December 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants
Registered Auditors

12 July 1995

Profit and loss account for the year ended 31 December 1994

	Note	1994 £	1993 £
Turnover		8,366,648	8,105,114
Cost of sales		(4,776,089)	(4,552,531)
Gross profit		3,590,559	3,552,583
Distribution costs		(430,250)	(426,589)
		(1,012,549)	(1,192,438)
Administrative expenses		(1,012,345)	<del>(1,172,430)</del>
Operating profit		2,147,760	1,933,556
Interest receivable		15,641	37,657
Interest payable and similar charges	5	(1,794)	(1,977)
Profit on ordinary activities before tax	2	2,161,607	1,969,236
Tax on profit on ordinary activities	6	(668,261)	(663,813)
Profit on ordinary activities after tax		1,493,346	1,305,423
Dividend	7	(1,900,000)	(1,000,000)
(Loss)/profit for the financial year		(406,654)	305,423
Retained profit brought forward		1,919,445	1,614,022
Tourise brotte oroughe tot water			
Retained profit carried forward		1,512,791	1,919,445

The company has no recognised gains or losses other than the profit for the financial year. Accordingly, a statement of total recognised gains and losses has not been prepared.

A note on historical cost profits and losses has not been included as part of these financial statements as there is no difference between the results as disclosed in the profit and loss account and the result on an unmodified historical cost basis.

The results for the year are entirely from continuing operations.

# Balance sheet at 31 December 1994

	Note		1994		1993
		£	£	£	£
Fixed assets					
Tangible assets	8		909,438		1,016,498
Current assets					
Stocks	9	297,667		387,638	
Debtors	10	4,892,267		3,936,668	
Cash at bank and in hand		690,424		129,466	
		5,880,358		4,453,772	
Creditors: amounts falling		(4 <0= 000)		(2.000.702)	
due within one year	11	(4,687,980)		(3,008,783)	
Net current assets			1,192,378		1,444,989
Total assets less current liabilities			2,101,816		2,461,487
Provisions for liabilities and charges	12		(130,025)		(83,042)
Net assets			1,971,791		2,378,445
Capital and reserves					
Called up share capital	16		459,000		459,000
Profit and loss account			1,512,791		1,919,445
Shareholders' funds	17		1,971,791		2,378,445

These financial statements were approved by the board of directors on on its behalf by:

19th Ture 1995 and were signed

CA Bruce Director

#### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

The company is exempt from the requirement to prepare a cash flow statement since it is a wholly owned subsidiary of PropharmaPak Limited, and its cash flows are included within the consolidated cash flow statement of that company.

#### Fixed assets and depreciation

Depreciation is provided on cost in equal instalments over the estimated useful economic lives of the assets. The rates of depreciation are as follows:

Plant, machinery and

office equipment

10 - 15% per annum

Motor vehicles

- 20% per annum

#### Stocks

Stocks are stated at the lower of cost and net realisable value. Cost represents materials, direct labour and appropriate production overheads.

#### Deferred tax

Deferred tax is only provided in respect of timing differences to the extent that it is expected that a liability or asset may arise in the foreseeable future.

#### Operating leases

Rental costs under operating leases are charged to the profit and loss account in equal amounts over the periods of the leases.

#### Pension costs

Retirement benefits to employees of the company are provided by a defined contribution scheme. The assets of the scheme are held separately from those of the company, being invested with insurance companies. The company's contributions are charged to the profit and loss account in the year in which the contributions are payable.

#### **Turnover**

Turnover represents the amounts (excluding value added tax) derived from the provision of goods to third party customers during the year. The turnover and profit on ordinary activities fully derives from continuing operations.

Notes (continued)

2	Profit on ordinary activities before tax		
		1994	1993
		£	£
	Profit on ordinary activities before tax is stated after charging		
	Auditors' remuneration:		
	Audit	9,200	10,200
	Other services	•	1,000
	Depreciation on tangible fixed assets:		
	Owned	241,677	273,056
	Operating lease rentals		
	Other	10,392	7,106
	Land and buildings	500,000	500,000
	Loss on sale of fixed assets	5,578	9,066
3	Remuneration of directors		
		1994	1993
		£	£
	Directors' emoluments:		
	Salaries	182,673	209,657
	Other emoluments	48,043	38,345
		230,716	248,002

The emoluments excluding pension contributions of the highest paid director were £92,254 (1993: £104,442). The emoluments of the chairman were £nil (1993: £nil).

The emoluments, excluding pension contributions, of the directors (including the highest paid directors) were within the following ranges:

			Number of	directors
			1994	1993
£0	-	£ 5,000	2	2
£55,001	-	£60,000	1	1
£65,001	-	£70,000	1	1
£90,001	-	£95,000	1	-
£100,001	-	£105,000	-	1

Notes (continued)

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### 4 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	Number	of employees
	1994	1993
Office and management	11	2:
Sales and production	84	
	95	100
The aggregate payroll costs of these persons wer	e as follows:	
	1994	199:
	£	:
Wages and salaries	2,002,790	1,993,03
Social security costs	202,377	202,63
Other pension costs	14,721	12,19
	2,219,888	2,207,86
Interest payable and similar charges	2,219,888	2,207,86
Interest payable and similar charges	2,219,888	2,207,86
Interest payable and similar charges		

Notes (continued)

6	Tax on profit on ordinary activities		
		1994	1993
		£	£
	UK corporation tax at 33% (1993:33%)		
	on the profit for the year on ordinary	632,571	665,287
	activities (Over)/under provision in previous year	(11,293)	28,220
	Deferred tax (note 12)	46,983	(29,694)
		668,261	663,813
7	Dividends		
		1994	1993
		£	£
	Ordinary shares:		
	Interim	600,000	1,000,000
	Final (proposed)	1,300,000	-

1,900,000

1,000,000

### Notes (continued)

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## 8 Tangible fixed assets

	Plant machinery and office equipment	Motor vehicles	Total
	£	£	£
Cont			
Cost At 31 December 1993	2,899,121	311,258	3,210,379
Additions	55,611	132,351	187,962
Disposals		(126,627)	(126,627)
At 31 December 1994	2,954,732	316,982	3,271,714
Depreciation and diminution in value			
At 31 December 1993	2,077,200	116,681	2,193,881
Charge for year	182,796	58,881	241,677
On disposals		(73,282)	(73,282)
At 31 December 1994	2,259,996	102,280	2,362,276
Net book value		24 4 702	000 429
At 31 December 1994	694,736	<u>214,702</u>	909,438
At 31 December 1993	821,921	194,577	1,016,498
Stocks			
		1994	1993
		£	£
D. C. L. and communities		108,023	140,911
Raw materials and consumables		89,976	80,428
Work in progress Finished goods and goods for resale	•	99,668	166,299
		297,667	387,638

### Notes (continued)

#### 10 Debtors

11

Pentors						
			1994			93
			Due			)ue
			within		wit	nin
			one year		one y	
			£			£
Trade debtors			824,020		749,7	754
Amounts owed by group undertakings			3,912,207		3,154,7	704
Prepayments and accrued income		_	156,040		32,2	210
			4,892,267		3,936,6	668
Creditors: amounts falling due within	one year					
Creditors: amounts falling due within		1994			1993	
Creditors: amounts falling due within	one year £		£	£	1993	£
				£	446	,757
Creditors: amounts falling due within  Trade creditors  Amounts owed to group undertakings			16	£		,757
Trade creditors  Amounts owed to group undertakings  Other creditors including tax		427,89	16	£	446	,757
Trade creditors  Amounts owed to group undertakings  Other creditors including tax  and social security:		427,89	1,00°	7,041	446	,757
Trade creditors  Amounts owed to group undertakings  Other creditors including tax	£	427,89	1,00°		446	,757
Trade creditors  Amounts owed to group undertakings  Other creditors including tax  and social security:  Corporation tax	£ 631,665	427,89	1,00°	7,041	446	,757 ,299

4,687,980

3,008,783

Notes (continued)

### 12 Provisions for liabilities and charges

	Deferred tax £
At 31 December 1993	83,042
Charge for the year in the profit and loss account (note 6)	46,983
At 31 December 1994	130,025

The amounts provided for deferred tax and full potential liability are set out below:

	1994		1	1993
	Provided	Full potential liability	Provided	Full potential liability
	£	£	£	£
Difference between accumulated depreciation and amortisation and				
capital allowances	130,025	130,025	83,042	109,230

### 13 Contingent liability

The assets of the company have been charged as security in favour of group borrowings.

#### 14 Commitments

Annual commitments under non-cancellable operating leases are as follows:

	1994		19	93
	Leasehold	Other	Leasehold	Other
	property		property	
	£	£	£	£
Operating leases which expire: Within one year	_	3,865	_	2,853
In the second to	_	370	_	4,523
fifth years inclusive Over five years	500,000	-	500,000	<u>-</u>
	500,000	4,235	500,000	7,376

#### Notes (continued)

#### 15 Pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the company to the fund and amounted to £14,721 (1993: £12,192).

Contributions amounting to £3,155 (1993:£nil) were prepaid and included in debtors.

#### 16 Called up share capital

	Authorised, allotted, called up and fully paid 459,000 Ordinary shares of £1 each	1994 £ 459,000	1993 £ 459,000
17	Reconciliation of movement in shareholders funds	1994	1993
		£	£
	Profit for the year Dividends	1,493,346 (1,900,000)	1,305,423 (1,000,000)
	Net movement in shareholders' funds Opening shareholders' funds	(406,654) 2,378,445	305,423 2,073,022
	At 31 December 1994	1,971,791	2,378,445

#### 18 Ultimate parent company

At 31 December 1994 the company's ultimate holding company was Allen McGuire & Partners Limited which is incorporated in The Republic of Ireland.

The company is a subsidiary undertaking of Eagle Press Holdings Limited, a company registered in England and Wales and the smallest group in which the results are consolidated is that headed by PropharmaPak Limited. These consolidated accounts are available to the public and may be obtained from the Registrar of Companies, Companies House, Cardiff CF4 3UZ