# **REGISTERED NUMBER 00778293**

**BRITISH PROPERTY FEDERATION** 

(Limited by Guarantee)

REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 DECEMBER 2009

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# **COMPANY INFORMATION**

## **Directors**

President Immediate Past President Senior Vice President Junior Vice President Honorary Treasurer Chief Executive

Rupert Clarke Francis Salway Robert J G Richards Toby A Courtauld (appointed 9 December 2009) **Trevor Moross** Elizabeth A Peace

Ian D Coull David I Hunter

Robert Kidby (resigned 30 April 2010)

Ian Marcus Martin R Moore Andrew D Strang J Paul White

**Company Secretary** 

Peter P Cosmetatos

Registered Office

5<sup>th</sup> Floor

St Albans House 57 – 59 Haymarket London SW1Y 4QX

**Auditors** 

Littlejohn LLP

Chartered Accountants and

**Statutory Auditors** 1 Westferry Circus Canary Wharf London E14 4HD

Company Registration Number 778293

#### Introduction

The Directors have pleasure in presenting their Report together with the Group Financial Statements for the year ended 31 December 2009, in accordance with the Companies Act 2006

#### **Business of the Federation**

The purpose of the Federation is to represent the interests of its members to Government and to other key stakeholders and to raise the profile and reputation of the commercial property industry with those in positions of influence. A review of the Federation's activities is provided in the Annual Review 2009/10, which should be read in conjunction with this report.

# Review of business and future developments

During the year, the Federation made representations to Government and other regulatory bodies on a wide range of issues which had the potential to affect the successful performance and standing of the industry. These included changes to tax and VAT, reform of investment regulations, particularly the liberalisation of the REIT regime to encourage new entrants, landlord and tenant relationships, including the effectiveness of current insolvency regulation and practice, the promotion of a professional private rented sector, particularly with institutional investors, improvement to the planning regime, particularly the Community Infrastructure Levy (CIL) regulations, encouraging the consideration of tax increment financing as a means of raising funding towards regeneration schemes, discussions on the practice and implications of the new Carbon Reduction Scheme, and discussions on a national and international level to create internationally agreed metrics for sustainability measurement and reporting within the property sector

The Scottish Property Federation worked with the Scottish Government on a subset of these issues, focusing particularly on planning reform. The BPF also worked though the European Property Federation to represent the interests of the UK industry at the European Commission and Parliament.

For the future both the BPF and SPF expect to continue to lobby vigorously in the areas outlined above and particularly to raise the new Government's awareness of the impact on the industry of its policies and the ongoing economic uncertainty, and to encourage it to engage the industry as a means of delivering its policies

# Results for the year

The results are set out in the income and expenditure account on page 6. The surplus for the year before deducting taxation was £310,628 (2008 – £129,881 restated)

# **Health and Safety**

The Board is committed to achieving the highest standards of care in its attention to health, safety and fire prevention. The Board requires safe working practices to ensure that employees, tenants and the general public are not harmed by the Company's activities. Health and safety specialists undertake annual inspections of office equipment, staff welfare and working practices to ensure that correct standards are maintained.

## Membership of the Board

The Federation wishes to thank the Directors for their contribution to the affairs of the Federation during the year. The Directors serving during the year and up to the date of this report are set out on page 2.

#### REPORT OF THE DIRECTORS

# Statement of Directors' Responsibilities

The Directors are responsible for preparing the Report of the Directors and the Financial Statements in accordance with applicable law and regulations

Company law requires the Directors to prepare Financial Statements for each financial year. Under that law the Directors have elected to prepare the Financial Statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these Financial Statements, the Directors are required to

- select suitable Accounting Policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent, and
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company, and enable them to ensure that the Financial Statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website Legislation in the United Kingdom governing the preparation and dissemination of the Financial Statements may differ from legislation in other jurisdictions

As far as the Directors are aware, there is no relevant audit information of which the Company's auditors are unaware, and each Director has taken all the steps they are expected to have take as Directors, in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information

# **Auditors**

Littlejohn LLP has expressed its willingness to continue in office. A resolution proposing the reappointment of Littlejohn LLP will be proposed at the next Annual General Meeting

By order of the Board

E A Peace

Chief Executive

5<sup>th</sup> Floor

St Albans House

57 – 59 Haymarket

London SW1 4QX

25 May 2010

#### INDEPENDENT AUDITOR'S REPORT

# Independent auditor's report to the members of the British Property Federation

We have audited the Financial Statements of the British Property Federation for the year ended 31 December 2009 which comprise the Group Income and Expenditure Account, the Group and Parent Company Balance Sheets, and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone, other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of Directors and Auditors

As explained more fully in the Statement of Directors' Responsibilities, the Directors are responsible for the preparation of the Financial Statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the Financial Statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the Financial Statements sufficient to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Group's and the Parent Company's circumstances, and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the Directors, and the overail presentation of the Financial Statements.

#### **Opinion on Financial Statements**

In our opinion the Financial Statements

- give a true and fair view of the state of the Group's and the Parent Company's affairs as at 31 December 2009 and of the Group's result for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the Financial Statements are prepared is consistent with the Financial Statements

# Matters on which we are required to report by exception

The Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the Parent Company, or returns adequate for our audit have not been received from branches not visited by us, or
- the Parent Company Financial Statements are not in agreement with the accounting records and returns, or
- · certain disclosures of Directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

We have hopping to report in respect of the above matters

Paul Hopper (Senior statutory auditor)
For and on behalf of Littlejohn LLP

Statutory auditor

1 Westferry Circus Canary Wharf London E14 4HD

25 May 2010

# CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT For the year ended 31 December 2009

	Note		Total 2009	Total 2008 as restated
Subscription income Operating and administrative expenses Other operating income	1		2,358,979 (2,581,644) 377,262	2,284,501 (2,959,686) 719,810
Operating surplus			154,597	44,625
Interest receivable Profit on sale of and movement in write down	3		73,686	107,937
in value of investments  Bank interest and charges payable		•	86,497 (4,152)	(16,333) (6,348)
Surplus on ordinary activities before taxation			310,628	129,881
Taxation	5		(33,535)	(28,008)
Surplus on ordinary activities after taxation	6		277,093	101,873
Income and Expenditure account				
Balance at beginning of year			1,979,441	1,877,568
Balance at end of year			£2,256,534	£1,979,441

The Group has no gains or losses other than those shown above

All incoming and expenditure relates to continuing operations

The Accounting Policies and Notes on pages 8 to 14 form part of these Financial Statements

Company Number 778293

BALANCE SHEETS At 31 December 2009

			Group			Compan	у
	Note	2009	As	2008 restated	2009		2008
Fixed Assets							
Tangible fixed ass Investments Investments in gro undertaking	8	10,05 1,324,80		16,209 1,310,858 -		100	- - 100
Current Assets							
Stock Debtors Investments Cash at bank and	1, 10 152, 11 1,361,		1,14 327,30 1,063,89	4	2,422,240 -	2,302	- 2,969 -
in hand			422,80	2	438,787	373	3,042
	2,092,	325	1,815,14	- 5	2,861,027	2,676	5,011
Creditors: amount falling due within one year	ts 12(1,170,	645)	(1,162,77	71)	(997,782)	(977	7,469)
Net Current Asset	ts	—— 921,68	0	652,374	1,863	 3,245	1,698,542
Net Assets		£2,256,53	4	£1,979,441	£1,863	3,345	£1,698,642
Members' funds	13						
Income and Expenditure acco	unt	£2,256,53	 4 	£1,979,441	£1,863	3,345	£1,698,642

Approved by the Board on 25 May 2010

The Accounting Policies and Notes on pages 8 to 14 form part of these Financial Statements

) Directors

# Basis of accounting and consolidation

The financial statements of the Federation have been prepared under the historical cost convention and in accordance with applicable accounting standards. The group accounts consolidate the British Property Federation and its subsidiary undertaking.

#### Subscription income

Income comprises subscriptions from members which are treated as income in the year to which they relate. Income received in the year relating to future years is credited to deferred income.

#### Other operating income

Other operating income comprises

- sales of publications
- turnover and direct costs of running the Federation's annual conference and other events
- rental income
- Reita membership income

#### Pension costs

Contributions to the Federation's defined contribution pension scheme are charged to the profit and loss account on an accruals basis

#### **Cashflow statement**

The Company has taken advantage of the exemption under Financial Reporting Standard (FRS) 1 not to prepare a cashflow statement

#### Tangible fixed assets

Tangible fixed assets are stated at cost and depreciated on a straight line basis at the following rates

Computer equipment	33 33%
Furniture, fittings and office equipment	33 33%
Leasehold improvements	25 00%

A full year's depreciation is charged in the year of acquisition

#### Fixed asset investment

Fixed asset investments are carried at amortised cost, less write down for any permanent diminution in value. The premium or discount is taken to the income and expenditure account over the life of the investment. Equity investments are carried at cost less write down for any permanent diminution in value.

#### Stocks

Stocks are stated at the lower of cost and net realisable value

# Taxation

The charge for taxation is based on taxable trading profits, investment income and capital gains

#### Deferred tax

FRS19 'Deferred Tax' requires that deferred tax is recognised in full in respect of transactions or events that have taken place by the balance sheet date and which would give the company an obligation to pay more or less tax in the future. In accordance with FRS19 the company make full provision for timing differences which, in the company's case, arise from capital allowances.

# NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2009

1	Operating and administrative expenses	2009	Group 2008
	Cost of sales	103,913	271,085
	Administration and overheads Staff costs Temporary staff and secondment Other staff costs Printing and stationery Telephone and postage Insurance Maintenance of equipment and plant Depreciation Auditors remuneration Legal and professional Irrecoverable VAT Bad debt provision Sundry expenses	1,162,702 26,316 35,274 42,076 25,620 16,629 46,791 17,526 13,250 7,779 129,962 17,066 11,084	108,936 27,030 48,106 30,887 19,172 32,845 45,855 14,797 91,924 24,089 44,530
	Premises Rent and rates Service charge Insurance Light and heat Repairs and renewals Cleaning	168,451 39,135 1,733 5,294 3,417 7,880	175,210 43,440 1,355 4,231 1,696 8,026
	Lobbying and member services Consultancy fees and special project work Reita Books, periodicals and subscriptions Meetings, conferences and seminars	269,914 220,616 68,263 140,953 ————————————————————————————————————	221,453 421,047 98,489 193,293 ———— 934,282 ———— £2,959,686
		22,501,044	

# 2 Employment costs

Staff costs consist of		
	2009	2008
Wages and salaries Social security costs Pension contributions	932,124 106,763 123,815	836,127 97,203 98,860
•	£1,162,702	£1,032,190
Average number of employees during the year (calculated on a monthly basis)	No	No
Full time	17	17

The Federation operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Federation in an independently administered fund.

#### 3 Interest receivable

	2009	2008
Other interest – short term deposits Income from fixed asset investments Income from equity investments	27,642 46,044	29,529 78,244 164
moomo nom equity invocations		
	£73,686	£107,937

# 4 Trading income and expenditure

The Federation owns 100% of the issued ordinary share capital of BPF Commercial Limited, a Company incorporated in England and Wales. The principal activity of the Company is to provide accommodation and services to the Federation and manage the Federation's chargeable events, publications sales and working capital- At 31 December 2009 its net assets were £393,153 (2008 - £280,899 restated). Its trading results extracted from its audited Financial Statements for the year to 31 December 2009 were

	2009 a	2008 s restated
Turnover Cost of sales	729,310 (636,689)	923,027 (849,686)
Gross Profit	92,621	73,341
Administrative expenses Other operating income	(106,033) 1,461	(79,436) 8,017
(Loss)/profit on ordinary activities before taxation and interest Investment income receivable Write down in value of assets and sale profits Bank charges	(11,951) 73,685 86,497 (2,442)	1,922 107,397 (16,333) (3,977)
Profit on ordinary activities before tax Taxation	145,789 (33,535)	89,009 (28,008)
Retained profit	£112,254	£61,001

5	Taxation	2009 2009		2008 2008
	Current tax UK Corporation tax on profits of the period Deferred taxation	31,059 2,476		36,729 (8,721)
	Tax on profit on ordinary activities	£33,535		£28,008
	Factors affecting the tax charge for the year			
	Profit before taxation	310,628		129,881
	Profit on ordinary activities multiplied by the standard rate of Corporation tax at 28% (2008 - 28 5%) Disallowed expenses Tax credits Non-taxable income Adjustment in respect of previous periods Depreciation in excess of capital allowances Marginal relief	86,976 - (47,034) - (2,476) (6,407)		37,016 11,423 (31) (11,651) 55 6,641 (6,724)
	Current tax charge for the period	£31,059		£36,729
6	Operating surplus		2009	2008
	This is stated after charging Auditors' remuneration - audit - other services Depreciation		£12,000 £ 1,000 £17,529	£ 1,000

7	Tangible fixed assets - Group				
	Cost	Computer	Furniture fittings and office	Leasehold	Total
			equipmentin	nprovements	Total
	At beginning of year Additions	253,130 11,374	93,467 -	141,507 -	488,104 11,374
	Cost at end of year	264,504	93,467	141,507	499,478
	Depreciation At beginning of year	241,539	91,933	138,423	471,895
	Provision for year	13,386	1,534	2,609	17,529
	At end of year	254,925	93,467	141,032	489,424
	Net Book Value				
	At 31 December 2009	£9,579	£-	£475	£10,054
	At 31 December 2008	£11,591	£1,534	£3,084	£16,209
8	Fixed Asset Investments			2000	2000
	Eurobonds			2009	2008
	£220,000 Shell International Bank 5 25% 2010 £120,000 Abbey National 5 318% 2009			221,692	221,692 119,466
	£116,000 European Investment Bank 4 25% 2010 £110,000 Abbey National 5 375% 2009			121,493	121,493 113,728
	£102,000 European Investment Bank 4 5% 2013 £95,000 Tesco European Medium term 5 125% 20	009		105,435 -	105,435 96,930
	£75,000 Kreditanst Fur Wie 4 88% 2013			82,145	82,145
	£50,000 Cadbury Schweppes 5 375% 2014 £50,000 European Investment Bank 2 875% 2013			52,634 50,736	- -
	£50,000 Vodafone Group 4 625% 2014			51,672	-
	£50,000 Marks and Spencer 5 875% 2012 £25,000 Agence France Dev EMTN 4 88% 2013			51,367 26,520	26,520
	Treasury Stock £200,000 Treasury 4 75% 2010			-	200,353
	£190,000 Treasury 5% 2012			192,289	192,289
	Cash held at stockbrokers			333,553	
				1,289,536	1,280,051
	Equity Investments			54,164	54,164
	Write down in value of investment			(18,900) ————	(23,357)
				35,264	30,807
				£1,324,800	£1,310,858

# NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2009

9	Investments	2009	2008
	Shares in subsidiary company	£100	£200

The investment represents 100% of the issued share capital of BPF Commercial Limited which handles the Federation's income from trading activities, the working capital of the Federation, its own investments and provides accommodation and services to the Federation

10 Debtors		Group	Company		
	2009	2008	2009	2008	
Trade debtors	9,928	122,202	5,693	60,441	
Accrued interest	5,913	25,676	-	-	
Taxation	36,611	42,695	-	24,758	
Deferred taxation	14,519	16,995	-	-	
Amounts due from subsidiary company	, -	· -	750,941	535,395	
Loan to subsidiary company	-	_	1,633,006	1,633,005	
Prepayments and other debtors	85,362	119,736	32,600	49,370	
	£152,333	£327,304	£2,422,240	£2,302,969	

The loan to BPF Commercial Limited is non-interest bearing and repayable on demand

11 Current asset investments	urrent asset investments Grou		Company 2009 2008	
Short term deposits	£1,361,944	£1,063,898	£-	£-
12 Liabilities: amounts falling due within one year	2009	Group 2008	Company 2009 2008	
Accruals Deferred income Taxation and social security costs Corporation tax Other creditors	88,332 830,130 44,001 53,565 154,617 £1,170,645	47,137 841,336 20,912 34,214 219,172 £1,162,771	64,282 751,268 44,001 138,231  £997,782	39,137 714,955 20,912 - 202,465 
Movement on deferred income  Brought forward at beginning of year Released during the year Deferred to future periods				Group 841,336 (841,336) 830,130
Carried forward at end of year				£830,130

# NOTES TO THE FINANCIAL STATEMENTS Year ended 31 December 2009

13 Reconciliation of members' funds		Group		Company	
	2009	2008	2009	2008	
At 1 January	1,979,441	1,877,568	1,698,642	1,653,551	
Surplus/(deficit) for the year	277,093	101,873	164,703	45,091 ———	
Closing members' funds	£2,256,534	£1,979,441	£1,863,345	£1,698,642	

# 14 Related party transactions

Transactions between the Company and its subsidiary, which are related parties, have been eliminated on consolidation and are not disclosed in this note

Rent and service charges of £159,049 (2008 - £176,004) were charged to the Group by Land Securities Group of which F Salway is Group Chief Executive Mr Salway was a Director during the period at nil remuneration. There was no balance with Land Securities Group at the year end (2008 due to Land Securities - £35,701)

# 15 Limitation of Liability

The Company is limited by guarantee and has no share capital. Every member of the Company undertakes to contribute such amount as may be required (not exceeding £10) to the Company's assets if it should be wound up whilst the member company is a member or within one year of ceasing to be a member.

# 16 Prior year adjustment - Group

The corresponding figures have been restated to correct an accounting entry which has resulted in an increase in current assets and profit before tax of £76,124