# **Cardnet Merchant Services Limited**

# Annual report and accounts for the year ended 31 December 2016

# Registered office

25 Gresham Street London EC2V 7HN

# Registered number

00735844

# **Current directors**

G D Gould T Nash H O'Donoghue D Zaplata

# **Company Secretary**

M A A Johnson

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Member of Lloyds Banking Group

# **Directors' report**

For the year ended 31 December 2016

The directors present their report and the audited financial statements of Cardnet Merchant Services Limited ("the Company") for the year ended 31 December 2016.

#### **Ceneral information**

The Company is a limited company incorporated and domiciled in England and Wales (registered number: 00735844).

The Company is accounted for as a joint venture between Lloyds Bank plc, FDR Limited and Lloyds Bank Subsidiaries Limited. The principal activity during the year was the provision of services to merchants enabling the acceptance, authorisation and clearing of plastic card transactions. Lloyds Bank plc and Lloyds Bank Subsidiaries Limited are members of Lloyds Banking Group ("the Group").

#### Dividends

A dividend of £47,029,000 (2015: £35,242,000), representing a dividend of £36,148 (2015: £27,089) per share, was declared and paid during the year.

#### Going concern

The directors are satisfied that it is the intention of both Lloyds Banking Group plc and FDR Limited that the Company will continue to have access to adequate liquidity and capital resources for the foreseeable future and, accordingly the financial statement have been prepared on a going concern basis.

#### **Directors**

The current directors of the Company are shown on the front cover.

The following changes have taken place between the beginning of the reporting period and the approval of the Annual report and accounts:

P Campbell (resigned 9 February 2016)

P A Gordon (appointed 27 April 2016, resigned 13 June 2016)

G D Gould (appointed 24 June 2016)
P R Grant (resigned 24 June 2016)
T Nash (appointed 13 June 2016)
A Walsh (resigned 27 April 2016)
D Zaplata (appointed 9 February 2016)

# Information included in the Strategic report

The disclosures for Principal risks and uncertainties and Key performance indicators that would otherwise be required to be disclosed in the Directors' report can be found in the Strategic report on page 3.

# **Directors' indemnities**

Lloyds Banking Group plc has granted to Mr G D Gould and Mr T Nash, the Lloyds Banking Group ("LBG") directors of the Company appointed by and representing Lloyds Banking Group plc, a deed of indemnity through deed poll which constituted 'qualifying third party indemnity provisions' for the purposes of the Companies Act 2006. The deed was in force during the whole of the financial year and at the date of approval of the financial statements or from the date of appointment in respect of directors who join the board of the Company during the financial year. Directors no longer in office but who served on the board of the Company at any time in the financial year have the benefit of this contract of indemnity during that period of service. The indemnity remains in force for the duration of the directors' periods of office. The deed indemnifies the directors to the maximum extent permitted by law. Deeds for existing directors are available for inspection at the registered office of Lloyds Banking Group plc. In addition, the Group has in place appropriate directors and officers liability insurance cover which was in place throughout the financial year.

# **Directors' report (continued)**

For the year ended 31 December 2016

#### Statement of directors' responsibilities

The directors are responsible for preparing the Annual report and accounts in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable IFRSs as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements:
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

## Independent auditors

PricewaterhouseCoopers LLP are deemed to be re-appointed as auditors under section 487(2) of the Companies Act 2006.

Approved by the board of directors and signed on its behalf by:

T Nash Director

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# Strategic report

For the year ended 31 December 2016

The directors present their Strategic report of the Company for the year ended 31 December 2016.

#### **Business overview**

The Company's results for the year show a Profit before tax of £62,000,000 (2015: £52,000,000) and Net fees and commission income of £75,000,000 (2015: £67,000,000).

The directors aim to continue the development of the business by recruiting new merchants and leveraging Lloyds Banking Group plc corporate relationships with the existing customer base.

#### Principal risks and uncertainties

The directors consider that the principal area of risk is counterparty credit risk, but there is also exposure to liquidity risk, interest rate risk, foreign exchange risk, geographical and sector concentrations of risk and business risk. The Company has counterparty credit risk management processes in place which are designed to prevent specific individual merchant loss.

The Company's financial risk management objectives and policies are given in note 16 to the financial statements.

#### Key performance indicators ("KPIs")

The Company's two main KPIs are the number of transactions processed in comparison with the prior year and the aggregate value of those transactions processed in comparison to the prior year. This is monitored separately between Credit cards and Debit cards.

#### Credit cards

During the year ended 31 December 2016 the Company processed £15,205,000,000 (2015: £14,728,000,000) transactions by value, an increase of 3.24% (2015: 5.50%) and 196,000,000 (2015: 183,000,000) credit card transactions by volume, an increase of 7.10% (2015: 18.10%).

#### Debit cards

During the year ended 31 December 2016 the Company processed £48,822,000,000 (2015: £44,910,000,000) transactions by value, an increase of 8.71% (2015: 4.5%) and 939,000,000 (2015: 814,000,000) debit card transactions by volume, an increase of 15.37% (2015: 19.70%).

# Future outlook

The environment in which the Company operates remains competitive. The Company has written a good level of new business in the year, and a consistent level of new business is expected to be written in the foreseeable future. The directors are supporting a strategy designed to ensure that the Company's interest and other charges fully reflect the risks associated with its core products whilst maintaining competitiveness.

The Company is part of the wider Lloyds Banking Group, and, at that level, consideration of many of the potential implications following the UK's vote to leave the European Union has been undertaken. Work continues to assess the impact of EU exit at the level of the Lloyds Banking Group, as well as for the Company, upon customers, colleagues and products. This assessment includes all legal, regulatory, tax, finance and capital implications.

Approved by the board of directors and signed on its behalf by:

T Nash Director

22 rd June 2017

# Independent auditors' report to the members of Cardnet Merchant Services Limited

# Report on the financial statements

#### Our opinion

In our opinion, Cardnet Merchant Services Limited's financial statements (the "financial statements"):

- give a true and fair view of the state of the Company's affairs as at 31 December 2016 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### What we have audited

The financial statements, included within the Annual Report and accounts (the "Annual Report") comprise:

- the Balance sheet as at 31 December 2016;
- the Statement of comprehensive income for the year then ended;
- the Cash flow statement for the year then ended;
- the Statement of changes in equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is IFRSs as adopted by the European Union and applicable law.

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

# Opinions on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements
  are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

In addition, in light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we are required to report if we have identified any material misstatements in the Strategic Report and the Directors' Report. We have nothing to report in this respect.

# Other matters on which we are required to report by exception

#### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

# Independent auditors' report to the members of Cardnet Merchant Services Limited (continued)

#### Responsibilities for the financial statements and the audit

#### Our responsibilities and those of directors

As explained more fully in the Statement of directors' responsibilities set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK and Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK and Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

With respect to the Strategic Report and Directors' Report, we consider whether those reports include the disclosures required by applicable legal requirements.

Claire Tune

Claire Turner (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors Bristol

22 June 2017

# **Statement of comprehensive income** For the year ended 31 December 2016

	Note	2016 £m	2015 £m
Interest income Interest expense		9 (2)	· 8
Net interest income	3	7	8
Fees and commission income Fees and commission expense		297 (222)	313 (246)
Net fees and commission income	4	75	67
Other operating expenses	5	(20)	(23)
Profit before tax	ı	62	52
Taxation	8	(12)	. (11)
Profit for the year attributable to owners of the parent, being total comprehensive income		50	41

The accompanying notes to the financial statements are an integral part of these financial statements.

# **Balance sheet**

As at 31 December 2016

	Note	2016 £m	2015 £m
ASSETS Cash and cash equivalents Other current assets	9	6 541	6 546
Total assets		547	552
LIABILITIES			
Borrowed funds	10	4 .	3
Other current liabilities	11	500	508 <sup>.</sup>
Provision for liabilities and charges	12	1	3
Current tax liability		12	11
Total liabilities		517	525
EQUITY			
Share capital	13	_	_
Retained earnings	,,	30	27
Total equity		30	27
Total equity and liabilities		547	552

The accompanying notes to the financial statements are an integral part of these financial statements.

The financial statements were approved by the board of directors and were signed on its behalf by:

T Nash Director

22nd June 2017

# **Statement of changes in equity** For the year ended 31 December 2016

	Share capital £m	Retained earnings £m	Total equity £m
At 1 January 2015	<u>.</u> .	21	21
Profit for the year being total comprehensive income	-	41	41
Dividend paid to equity holders of the Company	· -	(35)	(35)
At 31 December 2015	-	27	27
Profit for the year being total comprehensive income	- ·	50	50
Dividend paid to equity holders of the Company	- ·	(47)	(47)
At 31 December 2016	-	30	30

The accompanying notes to the financial statements are an integral part of these financial statements.

Cash flow statement For the year ended 31 December 2016

Interest expense 2 Changes in operating assets and liabilities: Net decrease in Other current assets 5 26 Net decrease in Other current liabilities (8) (51) - (Decrease)/increase in Provision for liabilities and charges (2) 2  Cash generated from operations 50 21 Taxation paid (11) (9)  Net cash generated from operating activities 39 12  Cash flows generated from investing activities Interest income 9 8  Net cash generated from investing activities 9 8  Cash flows used in financing activities Interest expense (2) - Dividends paid (47) (35)  Net cash used in financing activities (49) (35)		2016 £m	2015 £m
1. Interest income   (9) (8) (8)   (8)   (1)   (1)   (15			
- Interest expense 2 Changes in operating assets and liabilities: - Net decrease in Other current assets 5 26 - Net decrease in Other current liabilities (8) (51) - (Decrease)/increase in Provision for liabilities and charges (2) 2  Cash generated from operations 50 21 Taxation paid (11) (9)  Net cash generated from operating activities 39 12  Cash flows generated from investing activities 39 8  Net cash generated from investing activities 9 8  Net cash generated from investing activities 9 8  Cash flows used in financing activities 9 8  Cash flows used in financing activities (2) - Dividends paid (47) (35)  Net cash used in financing activities (49) (35)  Change in Cash and cash equivalents (49) (35)  Change in Cash and cash equivalents at beginning of year 2 3  Cash and cash equivalents at beginning of year 2 3  Cash and cash equivalents at end of year 2 3  Cash and cash equivalents comprise Cash and cash equivalents comprise Cash at bank 6 6 6 6  Bank overdrafts (see note 10) (4) (3)	Adjustments for:		
Changes in operating assets and liabilities:	•		(8) -
- Net decrease in Other current liabilities - (Decrease)/increase in Provision for liabilities and charges         (8) (51) (2) 2           Cash generated from operations Taxation paid         50 21 (11) (9)           Net cash generated from operating activities         39 12           Cash flows generated from investing activities Interest income         9 8           Net cash generated from investing activities         9 8           Cash flows used in financing activities Interest expense Dividends paid         (2) - (47) (35)           Net cash used in financing activities         (47) (35)           Change in Cash and cash equivalents         (1) (15) (35)           Cash and cash equivalents at beginning of year         2 3           Cash and cash equivalents at end of year         2 3           Cash and cash equivalents comprise Cash at bank 6 6 6 6 8 Bank overdrafts (see note 10)         6 6 6 8 8 6 8 8 8 8 8 8 8 8 8 8 8 8 8 8	Changes in operating assets and liabilities:		
Cash generated from operations Taxation paid Cash generated from operations To activities To activit		. =	
Taxation paid  (11) (9)  Net cash generated from operating activities  Cash flows generated from investing activities Interest income  9 8  Net cash generated from investing activities  Net cash generated from investing activities  10 (2)		· ·	
Net cash generated from operating activities Interest income  Page 8  Net cash generated from investing activities Interest expense (2) - Dividends paid (47) (35)  Net cash used in financing activities  Net cash used in financing activities  (49) (35)  Change in Cash and cash equivalents at beginning of year (1) (15) Cash and cash equivalents at end of year (2) (35)  Cash and cash equivalents at end of year (3) (35)  Cash and cash equivalents comprise Cash and cash equivalents comprise Cash at bank (6) (6) Bank overdrafts (see note 10) (4) (3)		50	
Cash flows generated from investing activities Interest income 9 8  Net cash generated from investing activities 9 8  Cash flows used in financing activities Interest expense 1(2) - Dividends paid 1(47) (35)  Net cash used in financing activities (49) (35)  Change in Cash and cash equivalents Cash and cash equivalents at beginning of year 2 3  Cash and cash equivalents comprise Cash and cash equivalents comprise Cash at bank Bank overdrafts (see note 10)  (4) (3)	Taxation paid	(11)	(9)
Interest income 9 8  Net cash generated from investing activities 9 8  Cash flows used in financing activities 10  Interest expense (2)  Dividends paid (47) (35)  Net cash used in financing activities (49) (35)  Change in Cash and cash equivalents (1) (15)  Cash and cash equivalents at beginning of year 2 3  Cash and cash equivalents at end of year 2 3  Cash and cash equivalents comprise Cash at bank 6 6 6  Bank overdrafts (see note 10) (4) (3)	Net cash generated from operating activities	39	12
Cash flows used in financing activities Interest expense (2) - Dividends paid (47) (35)  Net cash used in financing activities (49) (35)  Change in Cash and cash equivalents (1) (15) Cash and cash equivalents at beginning of year 3 18  Cash and cash equivalents at end of year 2 3  Cash and cash equivalents comprise Cash at bank 6 6 6 Bank overdrafts (see note 10) (4) (3)		9	8
Interest expense Dividends paid  (47) (35)  Net cash used in financing activities  (49) (35)  Change in Cash and cash equivalents Cash and cash equivalents at beginning of year  (1) (15) Cash and cash equivalents at beginning of year  2 3  Cash and cash equivalents at end of year  2 3  Cash and cash equivalents comprise Cash at bank Bank overdrafts (see note 10)  (4) (35)	Net cash generated from investing activities	9	8
Dividends paid  (47) (35)  Net cash used in financing activities  (49) (35)  Change in Cash and cash equivalents Cash and cash equivalents at beginning of year  (1) (15) Cash and cash equivalents at end of year  2 3  Cash and cash equivalents comprise Cash at bank Eash at bank Eash overdrafts (see note 10)  (47) (35)	Cash flows used in financing activities		
Net cash used in financing activities  Change in Cash and cash equivalents Cash and cash equivalents at beginning of year  Cash and cash equivalents at end of year  Cash and cash equivalents comprise Cash at bank Eash overdrafts (see note 10)  (49) (15) (15) (25) (35) (26) (35) (27) (35) (27) (35) (28) (29) (35) (29) (35) (29) (35) (20) (20) (20) (20) (20) (20) (20) (20			(35)
Change in Cash and cash equivalents Cash and cash equivalents at beginning of year 3 18  Cash and cash equivalents at end of year 2 3  Cash and cash equivalents comprise Cash at bank 6 6 Bank overdrafts (see note 10) (4) (3)	·	(11)	
Cash and cash equivalents at beginning of year  Cash and cash equivalents at end of year  Cash and cash equivalents comprise Cash at bank 6 6 Bank overdrafts (see note 10)  (4) (3)	Net cash used in financing activities	(49)	(35)
Cash and cash equivalents at end of year 2 3  Cash and cash equivalents comprise Cash at bank 6 6 6 Bank overdrafts (see note 10) (4) (3)			(15)
Cash and cash equivalents comprise Cash at bank 6 6 Bank overdrafts (see note 10) (4) (3)	Cash and cash equivalents at beginning of year	3	18
Cash at bank Bank overdrafts (see note 10) 6 6 C4) (3)	Cash and cash equivalents at end of year	2	3
Bank overdrafts (see note 10) (4) (3)			
	·		
Cash and cash equivalents 2 3			
·	Cash and cash equivalents	2	3

The accompanying notes to the financial statements are an integral part of these financial statements.

# Notes to the financial statements

For the year ended 31 December 2016

# 1. Accounting policies

# 1.1 Basis of preparation

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied in both years presented, unless otherwise stated.

These financial statements have been prepared in accordance with applicable IFRSs as adopted by the European Union and the Companies Act 2006 applicable to companies reporting under IFRSs. IFRSs comprise accounting standards prefixed IFRS issued by the International Accounting Standards Board ("IASB") and those prefixed IAS issued by the IASB's predecessor body, as well as interpretations issued by the IFRS Interpretations Committee ("IFRS IC") and its predecessor body.

The following new IFRS pronouncements relevant to the Company have been adopted in these financial statements:

- (i) Annual improvement to IFRSs (issued December 2013). A collection of amendments to IFRSs from the 2010 12 cycle of the annual improvements projects.
- (ii) Annual improvement to IFRSs (issued December 2014). A collection of amendments to IFRSs from the 2012 14 cycle of the annual improvements projects.
- (iii) Amendments to IAS 1: Disclosure Initiative (issued December 2014). The amendments provide clarification of existing IAS 1 requirements on materiality and the presentation of the financial statements and associated notes.

The application of these pronouncements have not had any impact for amounts recognised in these financial statements.

Details of those pronouncements which will be relevant to the Company but which were not effective at 31 December 2016 and which have not been applied in preparing these financial statements are given in note 20. No standards have been early adopted.

The financial statements have been prepared on a going concern basis as detailed in the Directors' report and under the historical cost convention.

#### 1.2 Income recognition

# Valuation of foreign currency

The financial statements are presented in Sterling which is the Company's functional and presentation currency. Foreign currency transactions are translated into Sterling at the exchange rate prevailing at the date of the transaction. Exchange gains and losses resulting from the settlement of such transactions are recognised in the Statement of comprehensive income.

Exchange gains and losses arising from the translation of monetary assets and liabilities at the exchange rate prevailing at the balance sheet date are recognised in the Statement of comprehensive income.

# Income and expense from financial assets

Interest income and expense are recognised in the Statement of comprehensive income for all interest bearing financial instruments using the effective interest rate method. The effective interest rate method is a method of calculating the amortised cost of a financial asset or liability and of allocating the interest income or interest expense to a period of account. The effective interest rate is the rate that discounts the estimated future cash payments or receipts over the expected life of the instrument to the net carrying amount of the financial asset or financial liability.

#### Fees and commission income and expense

Fees and commission are recognised on an accruals basis when the service has been provided. These services comprise initialisation and ongoing fees for services delivered to merchants. Revenue is recognised net of chargebacks and commission clawbacks.

Expenses directly attributable to merchant acquiring business are recognised through Fees and commission expense. All other expenses are recognised through Other operating expenses.

For the year ended 31 December 2016

# 1. Accounting policies (continued)

#### 1.3 Financial assets and liabilities

Financial assets comprise Cash and cash equivalents, Amounts owed by related undertakings, Amounts owed by card schemes, Amounts owed by merchants, Other trade receivables and Accrued income. Financial liabilities comprise Bank overdraft with group undertaking, Amounts owed to merchants, Other creditors and accruals, Amounts owed to related undertakings and Other trade payables.

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are derecognised when the rights to receive cash flows, or obligations to pay cash flows, have expired.

Interest bearing financial assets and financial liabilities are recognised and measured at amortised cost inclusive of transaction costs, using the effective interest rate method.

#### 1.4 Dividends

Dividends on ordinary shares are recognised through equity in the period in which they are paid.

#### 1.5 Cash and cash equivalents

For the purposes of the Balance sheet and Cash flow statement, Cash and cash equivalents and Bank overdrafts with related undertaking comprise balances with less than three months' maturity.

#### 1.6 Taxation

Current tax which is payable or receivable on taxable profits or losses is recognised as an expense or credit in the period in which the profits or losses arise.

Current tax assets and liabilities are offset where there is both a legal right of offset and the intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 1.7 Trade and other receivables

Trade and other receivables are measured at amortised cost, less provision for impairment.

#### 1.8 Trade and other payables

Trade and other payables are measured at amortised cost.

# 1.9 Provision for liabilities and charges

Provisions are recognised in respect of present obligations arising from past events where it is probable that outflows of resources will be required to settle the obligations and they can be reliably estimated.

Contingent liabilities are possible obligations whose existence depends on the outcome of uncertain future events or those present obligations where the outflows of resources are uncertain or cannot be measured reliably.

# 2. Critical accounting estimates and judgements in applying accounting policies

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although those estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates.

## Provision for chargebacks and fraud

This provision relates to the risk of customer fraud and the risk that the Company may be liable for the chargebacks of transactions on merchants who are potentially unable to meet the chargeback demands themselves. The amount held is based on the value of related transactions and the likelihood of chargebacks.

#### Terminal clawback provision

This provision is for refunding commissions earned, where the contractual relationship with a merchant subsequently terminates. The provisioning rate is based on recent historical performance of refunds.

For the year ended 31 December 2016

# 2. Critical accounting estimates and judgements in applying accounting policies (continued)

# **Dormant clients provision**

This provision is for refunding charges made to clients that were charged for inactive accounts over a period of time. These charges are considered to be excessive and a provision has been made for returning these charges to clients.

## Payment Cards Industry Data Security Standard ("PCI DSS") provision

Due to European union regulations merchants have to comply with industry standards relating to the protection of customer data. The fees charged by the Company for this compliance is considered to be excessive and a provision has been made to return these charges to merchants.

See note 12 for provision details.

# 3. Net interest income

		2016 £m	2015 £m
Interest income (see note15) Interest expense (see note15)		9 (2)	8 -
		7	. 8

## 4. Net fees and commission income

Net fees and commission income	75	67
Other fees and commission payable	(222)	(246)
Fees and commission expense	297	313
Service charges Commission receivable	283 14	301 12
Fees and commission income	2016 £m	2015 £m

Included with Other fees and commission payable is £15,000,000 (2015: £17,000,000) payable to the related undertaking, FDR Limited (see note 15).

# 5. Other operating expenses

	2016 £m	2015 £m
Recharges relating to salary and other related costs (see note 6 and 15)	13	. 13
Change in provision, operational losses and fraud (see note 12)	1	. 5
Charges payable to Lloyds Bank plc (see note 15)	2	1
Other expenses	4	4
	20	23

Charges payable to Lloyds Bank plc are comprised of expenses incurred in Lloyds Bank plc on behalf of the Company which are recharged to the Company. Fees payable to the Company's auditors for the audit of the financial statements are £30,000 (2015: £30,000).

For the year ended 31 December 2016

## 6. Staff costs

The Company did not have any employees during the year (2015: none). Staff who manage the affairs of the Company are employed by two of the shareholders, Lloyds Bank plc and FDR Limited. The costs of these employees are recharged to the Company.

# 7. Directors' emoluments

The amounts paid to the directors in respect of services to the Company were £nil (2015: £nil). The amounts paid to the directors in respect of compromise agreements were £nil (2015: £nil). No director accrued pensions under a defined benefit scheme operated by Lloyds Bank plc (2015: none). No director received shares under long term incentive plans during the year (2015: none). None of the directors exercised share options (2015: none).

#### 8. Taxation

a) Analysis of charge for the year	2016 £m	2015 £m
UK corporation tax: - Current tax on taxable profit for the year	12	11

Corporation tax is calculated at a rate of 20.00% (2015: 20.25%) of the taxable profit for the year.

## b) Factors affecting the tax charge for the year

A reconciliation of the charge that would result from applying the standard UK corporation tax rate to the profit before tax to the actual tax charge for the year is given below:

	2016 £m	2015 £m
Profit before tax	62	52
Tax charge thereon at UK corporation tax rate of 20.00% (2015: 20.25%)	12	11
Tax charge on profit on ordinary activities	12	11
Effective rate	20.00%	20.25%

The Finance Act 2013 which was substantively enacted on 2 July 2013 reduced the main rate of corporation tax to 21% with effect from 1 April 2014 and 20% with effect from 1 April 2015.

The Finance (No. 2) Act 2015 which was substantively enacted on 26 October 2015 reduced the main rate of corporation tax to 19% with effect from 1 April 2017 and 18% with effect from 1 April 2020.

The Finance Act 2016, which was substantively enacted on 6 September 2016, further reduced the main rate of corporation tax to 17% with effect from 1 April 2020.

#### 9. Other current assets

	2016 £m	2015 £m
Amounts owed by related undertakings (see note 15)	208	341
Amounts owed by card schemes	304	178
Amounts owed by merchants	1	2
Other trade receivables	1	1
Accrued income	27	24
	541	546

For the year ended 31 December 2016

# 9. Other current assets (continued)

Amounts owed by related undertakings are interest bearing. The average rate of net interest earned during the year was 1.37% (2015: 1.83%). The fair value of Other current assets is equal to its carrying value. No provisions have been recognised in respect of these amounts. Further analysis of Amounts owed by card schemes, Amounts owed by merchants and Other trade receivables is given in note 16.1. Amounts owed by related undertakings are repayable on demand. All other balances are due within one year.

## 10. Borrowed funds

. •	2016	2015
•	£m	£m
Bank overdraft with group undertaking (see note 15)	4	3 ·

Bank overdraft with related undertaking is unsecured and repayable on demand, although there is no expectation that such a demand would be made. Bank overdraft with related undertaking is interest bearing at variable rates based on LIBOR.

# 11. Other current liabilities

<u> </u>	500	508
Other trade payables	-	2
Amounts owed to related undertakings (see note 15)	· 3	3
Other creditors and accruals	· 3	5
Amounts owed to merchants	494	498
	£m	n £m
	2016	2015

Amounts owed to related undertakings is non-interest bearing, unsecured and repayable on demand, although there is no expectation such a demand would be made. The fair value of Other current liabilities is equal to its carrying value.

# 12. Provision for liabilities and charges

<b>9</b>	2016 £m	2015 £m
At 1 January	<b>3</b>	1
Provisions made during the year (see note 5)	1	5
Amounts utilised during the year	(3)	(3)
At 31 December	1	3

Information on the nature of provisions is disclosed in note 2.

# 13. Share capital

	2016 £m	2015 £m
Allotted, issued and fully paid		
650 'A' ordinary shares of £1 each	-	•
651 'B' ordinary shares of £1 each		-
1,300 deferred shares of £1 each	-	-

At 31 December 2016, the authorised share capital of the Company was £2,601 divided into 650 'A' shares of £1 each, 651 'B' shares of £1 each and 1,300 deferred shares of £1 each.

For the year ended 31 December 2016

# 13. Share capital (continued)

The ordinary shareholders (the holders of the 'A' ordinary shares and the 'B' ordinary shares) have priority over the deferred shareholders (the holders of the deferred shares) to receive dividends distributed up to the 'deferred share threshold' as defined in the Company's articles of association. Dividends above the threshold are to be distributed as follows: 99% amongst the ordinary shareholders and 1% amongst the deferred shareholders. On winding up, the deferred shareholders have priority over the ordinary shareholders to receive repayment of capital. The ordinary shareholders have equal voting rights and the deferred shareholders have no voting rights.

FDR Limited holds 650 'A' ordinary shares, Lloyds Bank plc holds 637 'B' ordinary shares, Lloyds Bank Subsidiaries Limited holds 14 'B' ordinary shares and Lloyds Banking Group plc holds 1,300 deferred shares.

# 14. Ordinary dividends

	2016 £m	2016 £ per share	2015 £m	2015 £ per share
Amounts paid in respect of preceding years: Second interim dividend	27	20,944	21	16,308
Amounts paid in respect of current years: First interim dividend	20	15,204	14	10,781
	47	36,148	35	27,089

## 15. Related party transactions

A number of transactions are entered into with related parties in the normal course of business. These include loan and fee transactions. A summary of the outstanding balances at the year end and the related income and expense for the year are set out below.

	2016 £m	2015 £m
Amounts due from group undertakings Lloyds Bank plc (see note 9)	208	341
Amounts owed to related undertakings		
FDR Limited (see note11)	3	3
Cash and cash equivalents held with group undertakings Lloyds Bank plc	6	6
Bank overdraft held with group undertaking Lloyds Bank plc (see note10)	4	. 3
Interest income Lloyds Bank plc (see note 3)	9	8
Interest expense Lloyds Bank plc (see note 3)	2	-
Fees and commission expense FDR Limited (see note 4)	15	. 17
Recharges relating to salary and other related costs Lloyds Bank plc (see note 5)	13	13
Amounts charged by related undertakings Lloyds Bank plc (see note 5)	2	1

For the year ended 31 December 2016

#### 15. Related party transactions (continued)

The above balances are unsecured in nature and are expected to be settled in cash or by cash equivalents. Transactions in the year are those reflected through the Statement of comprehensive income.

For certain merchants, the risk of irrecoverable chargebacks is underwritten by Lloyds Bank plc. The credit risk underwritten by Lloyds Bank plc amounted to £107,000,000 (2015: £115,000,000).

Deposits with Lloyds Bank plc are placed on normal commercial terms.

## Key management personnel

Key management personnel are those persons having authority and responsibility for planning and controlling the activities of the Company. Accordingly, key management is comprised of the directors of the Company, the directors of FDR Limited and the members of the Lloyds Banking Group plc board. There were no transactions between the Company and key management personnel during the current or preceding year. Key management personnel are employed by other companies within the Group or FDR Limited and consider that their services to the Company are incidental to their other activities within those corporations.

## 16. Financial risk management

The Company's operations expose it to credit risk, liquidity risk, foreign exchange risk, geographical and sector concentrations of risk and business risk; it is not exposed to any significant market risk or interest rate risk.

The directors are responsible for establishing a framework for evaluating, measuring, monitoring and controlling risk. They are responsible for ensuring that the risks within the business are identified, assessed, monitored and controlled. These controls and procedures where relevant comply with Lloyds Banking Group policies and standards. All risk policies are reviewed and authorised by the Company's board of directors, which comprises directors appointed by Lloyds Bank plc and FDR Limited.

A description of the Company's financial assets/liabilities and associated accounting is provided in note 1.

#### 16.1 Credit risk

#### Credit risk management

Credit risk is the risk that a counterparty will be unable to pay amounts in full when due. Credit risk arises from extending credit in all forms, where there is a possibility that a counterparty may default. The Company is committed to a strong credit culture that recognises the need to ensure that risk assets are of high quality.

# Credit risk mitigation

- The Company maintains and adheres to credit policy document in compliance with policies established by the Group Risk Management department within the Group.
- Credit principles and policy: Group Risk sets out the group credit principles and policy according to which credit risk is managed, which in turn is the basis for divisional and business unit credit policy. Principles and policy are reviewed regularly and any changes are subject to a review and approval process. Business unit policy includes lending guidelines, which define the responsibilities of lending officers and provide a disciplined and focused benchmark for credit decisions.
- Credit scoring: Every new merchant is subject to a detailed credit check which includes a review of financial information (for example, audited financial statements, management accounts, projections and business plans), a credit reference agency search, review of terms and conditions, associated websites and site visit reports (as necessary). Full Know Your Customer and Know Your Business checks are undertaken in line with the Company's antimoney laundering policies.
- The prime risk for the Company arises from the chargeback rules of the card schemes in which the Company operates, and if the financial strength of the merchant is weak, risk mitigation is considered. This includes taking guarantees (including from Lloyds Bank plc), cash security and deferral of funds to the merchant. The Company also takes into account the availability of bonding by obtaining security through travel agents under ATOL/ABTA and insurance cover.
- The Company adopts a prudent approach to the identification, definition and control of impaired debts, including chargeback. An impairment provision is made where there is clear evidence that any merchant has financial difficulties, or debts are overdue, which may impact its ability to repay any amounts owing to the Company, including future chargebacks.
- Stress testing and scenario analysis at a divisional level: The credit portfolio is also subjected to stress testing and scenario analysis, to simulate outcomes and calculate their associated impact.

For the year ended 31 December 2016

# 16. Financial risk management (continued)

# 16.1 Credit risk (continued)

Financial assets exposed to credit risk – maximum exposure		2016 £m	2015 £m
Cash and cash equivalents		6 208	6 341
Amounts owed by related undertakings Trade and other receivables	;	306	181
Maximum credit exposure		520	528

Credit risk is not considered to be significant to the Company as Cash and cash equivalents represent bank accounts with another Group subsidiary, Lloyds Bank plc, which had a credit rating of A per Standard and Poor's at the end of the year. Amounts owed by related undertakings also represent balances owed by Lloyds Bank plc.

Financial assets which are neither past due nor impaired	2016 £m	2015 £m
High quality	305	179
Good quality		1
Satisfactory quality	-	-
Lower quality .	-	-
Below standard, but not impaired	-	-
Total	305	180

High quality lending comprises those balances with a low probability to default rating assigned. Receivables of high quality are those amounts owed by card schemes, merchants and other receivables generated in the normal course of business. In general, good quality lending comprises those balances with a lower probability to default rating assigned and the rating progressively increases for each category exhibiting a progressively higher probability to default.

Financial assets which are past due but not impaired	2016 £m	2015 £m
Past due up to 30 days	. 1	_
Past due from 30-60 days	. 1	1
Past due from 60-180 days	-	1
Past due from 90-180 days	-	-
Total	2	. 2
Past due is defined as failure to make a payment when it falls due.		
Impaired financial assets exposed to credit risk	2016 £m	2015 £m
Impaired financial assets assessed on an individual basis	-	-
Total financial assets gross of impairment allowances	307	182
Allowance for impairment losses	(1)	(1)
At 31 December	306	181

For the year ended 31 December 2016

# 16. Financial risk management (continued)

#### 16.2 Liquidity risk

Liquidity risk is the risk that the Company is unable to meet its obligations as they fall due. This is not considered to be a significant risk to the Company as collection from the scheme is completed before payment to the merchant. This is further supported by the Company being funded by the shareholders (Lloyds Bank plc and FDR Limited).

The Company is funded entirely by the shareholders, Lloyds Bank plc and FDR Limited. The table below sets out the undiscounted cash flows payable by the Company in respect of financial liabilities, according to contractual maturity into relevant maturity groupings based on the remaining period at the balance sheet date.

As at 31 December 2016

Up to 1 month £m	1-3 months £m	3-12 months £m	1-5 years £m	Total £m
494	-	-	=	494
-	2	1	· -	3
3	-	-	-	3
497	2	1		500
	•			
Up to 1 month	1-3 months	3-12 months	1-5 years	Total
£m	£m	£m	£m	£m
510	-	· -	-	510
2	3	-	-	5
2	1	-	-	3
				•
	£m  494 - 3  497  Up to 1 month £m  510 2	£m £m  494 2 3 -  497 2  Up to 1 month £m  510 - 2 3	£m £m £m  494 2 1 3	£m         £m         £m           494         -         -         -           -         2         1         -           3         -         -         -           497         2         1         -           497         2         1         -           510         -         -         -           2         3         -         -

The Company has sufficient funding to meet liquidity needs as there is a current funding arrangement with Lloyds Bank plc.

#### 16.3 Geographical and sector concentrations of risk

The Company operates primarily within the UK. There is an exposure to particular sectors arising where there is a long period of time elapsing between payment and the provision of goods/services. The resulting risk is closely monitored and controlled with agreed parameters set by the Company's credit policy.

# 16.4 Business risk

Business risk is the risk that the Company's earnings are adversely impacted by a suboptimal business strategy or the suboptimal implementation of the strategy. In assessing business risk consideration is given to internal and external factors such as products, funding, resource capability and economic, political and regulatory factors.

Through regular reports and oversight business risk is managed by corrective actions to plans and reductions in exposures where necessary.

# 16.5 Foreign currency risk

Foreign exchange risk arises on investments and borrowings denominated in a currency other than Sterling. The currencies giving rise to this risk are Euros and US Dollars.

The Company uses currency swaps to manage its foreign exchange risk. Currency swaps generally involve the exchange of obligations denominated in different currencies; the exchange of principal can be notional or actual. The cross currency swap provider is Lloyds Bank plc, an internal swap counterparty.

The total notional principal amount of the outstanding forward exchange contracts at 31 December 2016 is £6,000,000 (2015: £14,000,000).

The fair value of the contracts are insignificant to the financial statements.

Overall sensitivity to foreign exchange movements is considered to be low due to the short periods over which significant foreign currency balances are held, typically only a few days.

For the year ended 31 December 2016

# 16. Financial risk management (continued)

## 16.6 Financial strategy

The Company uses financial instruments to mitigate interest rate risk. However, the Company does not trade in financial instruments.

#### 17. Capital disclosures

The Company's objectives when managing capital are to safeguard the entity's ability to continue as a going concern, provide an adequate return to its shareholders through pricing products and services commensurately with the level of risk and, indirectly, to support the Group's regulatory capital requirements.

The Company's parents manage the Company's capital structure and advise the board of directors to consider making adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the board of directors may adjust the amount of dividends to be paid to shareholders, return capital to shareholders, issue new shares, or sell assets.

The Company's capital comprises all components of equity, movements in which appear in the Statement of changes in equity. The Company receives its funding requirements from its fellow group undertakings and does not raise funding externally.

# 18. Contingent liabilities and capital commitments

There were no contingent liabilities or contracted capital commitments at the balance sheet date (2015: £nil).

# 19. Post balance sheet events

There are no post balance sheet events requiring disclosure in these financial statements.

# 20. Future developments

The following pronouncements will be relevant to the Company but were not effective at 31 December 2016 and have not been applied in preparing these financial statements.

Pronouncement	Nature of change	Effective date
IFRS 9 'Financial Instruments'	Replaces IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 requires financial assets to be classified into one of three measurement categories, fair value through profit or loss, fair value through other comprehensive income and amortised cost, on the basis of the objectives of the entity's business model for managing its financial assets and the contractual cash flow characteristics of the instruments. IFRS 9 also replaces the existing 'incurred loss' impairment approach with an expected credit loss approach. The hedge accounting requirements of IFRS 9 are more closely aligned with risk management practices and follow a more principle based approach than IAS 39.	Annual periods beginning on or after 1 January 2018
IFRS 15 'Revenue from Contracts with Customers'	Replaces IAS 18 Revenue and IAS 11 Construction Contracts. IFRS 15 establishes principles for reporting useful information about the nature, amount and uncertainty of revenue and cash flows arising from an entity's contracts with customers.	Annual periods beginning on or after 1 January 2018

For the year ended 31 December 2016

# 20. Future developments (continued)

Pronouncement .	Nature of change	Effective date
Minor amendments to other accounting standards	During 2016, the IASB has issued amendments to IAS 7 Statement of Cash Flows (which require additional disclosure about an entity's financing activities) and IAS 12 Income Taxes (which clarify	Annual periods beginning on or after 1 January 2017
· · · · · · · · · · · · · · · · · · ·	when a deferred tax asset should be recognised for unrealised losses) together with a number of other minor amendments to IFRSs.	

The full impact of these pronouncements is being assessed by the Company. However, the initial view is that they are not expected to cause any material adjustments to the reported numbers in the financial statements.

In terms of IFRS 9, the Group has undertaken an assessment to determine the potential impact of changes in classification and measurement of financial assets. The adoption of IFRS 9 is unlikely to result in significant changes to existing asset measurement bases; however, the final impact will be dependent on the facts and circumstances that exist on 1 January 2018. Further details in respect of IFRS 9 can be found in in the 2016 financial statements of the Company's ultimate parent undertaking, copies of which may be obtained from the Group Secretariat, Lloyds Banking Group plc, 25 Gresham Street, London, EC2V 7HN. The Lloyds Banking Group plc financial statements may be downloaded via www.lloydsbankinggroup.com.

## 21. Other information

The terms of the contractual agreement between the shareholders are such that the Company is accounted for as a joint venture under the requirement of IAS 31 Interests in Joint Ventures and therefore does not have an ultimate parent undertaking.