BTR INDUSTRIAL HOLDINGS LIMITED

REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1995

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BTR INDUSTRIAL HOLDINGS LIMITED DIRECTORS' REPORT

The directors present their report and accounts for the year ended 31 December 1995.

RESULTS AND DIVIDENDS

The profit for the financial year amounted to £21,174,000 (1994 - £16,772,000). The directors recommend a dividend amounting to £21,000,000 (1994 - £32,000,000), which leaves a profit of £174,000 (1994 - loss £15,228,000) to be retained.

REVIEW OF THE BUSINESS

The Company's principal activities during the year continued to be the manufacture and sale of dust control equipment filters, pipeline expansion joints, air and liquid filters and batteries.

On 18 September 1995, the Company acquired Varta Industrial Batteries Limited from Varta Batteries AG.

On 31 December 1995, the Company acquired the business and net assets, details of which are contained in note 21 to the accounts, of Alupower Chloride Limited, a BTR group company. The activities carried out by Alupower Chloride Limited include the development and manufacture of aluminium air batteries.

Company development has been satisfactory and is expected to continue to be so.

MARKET VALUE OF LAND AND BUILDINGS

The market value of land and buildings is not materially different from their net book value.

FIXED ASSETS

Changes in the Company's fixed assets during the period are described in notes 10, 11 and 12 to the accounts.

DIRECTORS AND THEIR INTERESTS

The directors who served during the year were as follows:

Mr R C Brown Dr C R Burns Miss K A O'Donovan Mr W J Richardson Mr S K Williams

Mr S K Williams resigned on 31 July 1996 and Mr J D Thom was appointed as director on 31 July 1996.

No director had any interest in the shares of the Company. Dr C R Burns and Miss K A O'Donovan are also directors of BTR plc, the ultimate parent undertaking and their interests in the shares of that company are disclosed in its accounts.

The interests of the other directors in the shares of BTR plc were:

	31 December 1995 Share Option Schemes		Share Option Share		1 January 1995 Share Option Schemes		
Listed	Warrants	Senior Executive	SAYE	Listed	Warrants	Senior Executive	SAYE
1,000	_	104,998	6,946	1,000	_	84,998	5,609
14 768	-	75,000	8,780 17,015	14 347	- 1 125	45,000 175,832	8,780 13.004
	1,000	Listed Warrants 1,000 -	Share Sch. Senior Listed Warrants Executive 1,000 - 104,998 - 75,000	Share Option Schemes Senior	Share Option Schemes Senior Executive SAYE Listed	Share Option Schemes Senior Listed Warrants Executive SAYE Listed Warrants 1,000 - 104,998 6,946 1,000 75,000 8,780	Share Option Schemes Schemes Senior Se

BTR INDUSTRIAL HOLDINGS LIMITED DIRECTORS' REPORT (Continued)

DIRECTORS AND THEIR INTERESTS (Continued)

Share options related to the shares of BTR plc granted to, and exercised by, the other directors of BTR Industrial Holdings Limited during 1995, were as follows:

	Granted	Exercised
As part of the Senior Executive scheme:		
Mr R C Brown	30,000	10,000
Mr W J Richardson	30,000	-
Mr S K Williams	10,000	-
As part of the SAYE scheme:		
Mr R C Brown	1,337	-
Mr S K Williams	4,011	-

No director was interested during or at the end of the year in any contract which was significant in relation to the Company's business.

GENERAL INFORMATION

Information concerning employees and their remuneration is given in note 5. Consultative procedures enable management and other employees to discuss matters of mutual interest, including health and safety. Through these procedures, departmental channels and the BTR group magazine "Grapevine", employees are kept informed about Company and BTR group affairs.

It is the Company's policy to encourage the employment, training and career development of disabled persons. If employees become disabled every effort is made for them to continue in employment or receive appropriate training. In order to safeguard its employees, the Company pursues a policy designed to provide secure working environments and training standards at all operating locations.

BTR plc maintains a policy of liability insurance for the BTR group's officers.

AUDITORS

In accordance with s386 of the Companies Act 1985, a resolution to dispense with the obligation to appoint auditors annually was passed on 30 August 1991. Accordingly Ernst & Young shall be deemed to be re-appointed as auditors 28 days after the accounts are sent to the members.

By order of the Board.

Per pro BTR Secretaries Limited, Secretary

Silvertown House Vincent Square London SW1P 2PL

15 obaser 1996

BTR INDUSTRIAL HOLDINGS LIMITED STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates which are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the accounts comply with the Companies Act. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE AUDITORS TO THE MEMBERS OF BTR INDUSTRIAL HOLDINGS LIMITED

We have audited the accounts on pages 6 to 18 which have been prepared under the historical cost convention and on the basis of the accounting policies set out on pages 9 and 10.

Respective responsibilities of directors and auditors

As described on page 4, the Company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the Company at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Enst & Young

Ernst & Young Chartered Accountants Registered Auditor

15 October 1996

London

BTR INDUSTRIAL HOLDINGS LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1995

	Notes	<u>1995</u> £'000	<u>1994</u> £'000
TURNOVER Continuing operations	2	153,858	118,472
Operating costs less other operating income	3	(127,207)	(93,647)
OPERATING PROFIT		26,651	24,825
Profit/(loss) on disposal of fixed assets Interest receivable and similar income Interest payable and similar charges	6 7	3 2 (85)	(10) 11 (80)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2	26,571	24,746
Taxation	8	(5,397)	(7,974)
PROFIT FOR THE FINANCIAL YEAR Dividends	9	21,174 (21,000)	16,772 (32,000)
RETAINED PROFIT/(LOSS) FOR THE FINANCIAL YEAR	20	174	(15,228)

The notes on pages 9 to 18 form part of these accounts.

RECOGNISED GAINS AND LOSSES

There are no recognised gains or losses other than the profit for the financial year of £21,174,000 in the year ended 31 December 1995 and £16,772,000 in the year ended 31 December 1994.

BTR INDUSTRIAL HOLDINGS LIMITED BALANCE SHEET AS AT 31 DECEMBER 1995

BALANCE SHEET AS AT 31 DECEMBER 1995 FIXED ASSETS	Notes	<u>1995</u> £'000	<u>1994</u> £'000
Tangible assets Intangible assets Investments	10 11 12	59,301 31,017 1,982	52,899 31,856 450
		92,300	85,205
CURRENT ASSETS Stocks Debtors - amounts falling due within one year Debtors - amounts falling due after more than one year Cash at bank and in hand	13 14 14	17,855 109,982 59 14,052	15,874 117,466 65 11,179
CREDITORS: amounts falling due within one year	15	141,948 (133,464)	144,584 (151,620)
NET CURRENT ASSETS/(LIABILITIES)		8,484	(7,036)
TOTAL ASSETS LESS CURRENT LIABILITIES		100,784	78,169
CREDITORS: amounts falling due after more than one year	r 16	(82,252)	(59,811)
		18,532	18,358
CAPITAL AND RESERVES Called up share capital Profit and loss account	19 20	18,308 224	18,308
		18,532	18,358

K A O'Donovan Director

The notes on pages 9 to 18 form part of these accounts.

BTR INDUSTRIAL HOLDINGS LIMITED RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS FOR THE YEAR ENDED 31 DECEMBER 1995

	Notes	<u>1995</u> £'000	<u>1994</u> £'000
PROFIT FOR THE FINANCIAL YEAR Dividends	9	21,174 (21,000)	16,772 (32,000)
NET ADDITION TO/(REDUCTION FROM) SHAREHOLDERS' FUNDS		174	(15,228)
Opening shareholders' funds		18,358	33,586
Closing shareholders' funds		18,532	18,358

1. ACCOUNTING POLICIES

Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards. Where changes in presentation have been made, comparatives have been adjusted accordingly.

Depreciation of tangible assets

Tangible assets, with the exception of freehold and long leasehold land, are depreciated over their estimated useful lives at the following rates applied to original cost or subsequent valuation:

Freehold and Long Leasehold Buildings

2% or remaining useful life if less than 50 years

Short Leasehold

remaining lease period

Plant and machinery

7.5% - 35%

Leased assets

Assets held under finance leases are capitalised and included in tangible assets at fair value. Each asset is depreciated over the shorter of the lease term or its useful life. The obligations related to finance leases, net of finance charges in respect of future periods, are included, as appropriate, under creditors due within, or creditors due after one year. The interest element of the rental obligation is allocated to accounting periods during the lease term to reflect a constant rate of interest on the remaining balance of the obligation for each accounting period. Rentals under operating leases are charged to profit and loss account on a straight line basis.

Investments

The investments in subsidiary undertakings are included at cost less amounts written off and provisions for permanent diminution in value.

Stocks

Stocks are valued at the lower of cost or net realisable value. Cost comprises the actual cost of raw materials and an appropriate proportion of labour and overheads in the case of work in progress and finished goods. Provision is made for obsolete and slow moving items.

Pension costs

The expected costs of pensions are charged to the profit and loss account so as to spread the costs over the service lives of the participating employees. The costs are assessed in accordance with the advice of actuaries.

Foreign currencies

Monetary assets and liabilities denominated in foreign currency are translated at the rates ruling at the year end. Exchange differences arising from the retranslation of foreign currency denominated assets and liabilities together with other exchange differences arising in the year are included in the profit and loss account.

Purchased Goodwill

Purchased goodwill arising on acquisitions is either taken to reserves on acquisition or amortised over its useful economic life.

1. ACCOUNTING POLICIES (Continued)

Taxation

Provision for deferred taxation is made for liabilities which may arise in the foreseeable future.

Research and development

Research and development expenditure is generally expensed as incurred, except where a major project is undertaken and it is reasonably anticipated that certain expenditure will be recovered through future commercial development.

2. TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Turnover, which is stated net of value added tax, represents amounts invoiced to third parties and arises from goods produced in the United Kingdom.

An analysis of turnover by geographical market is as follows:

		<u>Turnover</u>
	<u>1995</u>	<u>1994</u>
	€'000'3	£'000
United Kingdom	87,352	70,967
Europe	35,736	25,175
The Americas	8,969	8,751
Africa and Middle East	7,290	3,495
Australia and Asia	14,511	10,084
	153,858	118,472

An analysis of turnover and profit on ordinary activities before taxation by business segment is as follows:

	<u>T</u>	Turnover		efore tax
	<u>1995</u> €'000	<u>1994</u> £'000	1995 £'000	<u>1994</u> £'000
Industrial Other	153,858	118,472	27,021 (367)	25,568 (753)
Finance costs	-	-	(83)	(69)
	<u> </u>			
	153,858	118,472	26,571	24,746

3. OPERATING COSTS LESS OTHER OPERATING INCOME

	1995 £'000	<u>1994</u> £'000
Change in stocks of finished goods and work in progress	(1,688)	(95)
Raw materials and consumables	56,796	36,726
Staff costs (Note 5)	38,926	29,721
Depreciation and amortisation	7,517	5,771
Other operating costs less other operating income	25,656	21,524
	127,207	93,647
Operating costs less other income are stated after charging:		
	<u>1995</u>	<u>1994</u>
	£'000	£'000
Auditors' remuneration - audit fees	111	94
Depreciation of owned fixed assets	6,640	4,827
Depreciation of assets held under finance leases	38	106
Hire of plant and machinery	114	52
Amortisation of purchased goodwill	839	838
Research and development expenditure written off	2,979	1,293
Operating lease rentals - plant and machinery	57	87
- land and buildings	2,430	1,673

Remuneration of the auditors for non-audit services supplied to the Company and its UK subsidiary undertakings amounted to £Nil (1994 - £4,000)

4. DIRECTORS' REMUNERATION

5.

None of the directors received any emoluments from the Company during the year (1994 - Nil).

EMPLOYEES	1995 £'000	1994 £'000
Wages and salaries Social security costs Other pension costs	35,801 3,107 18	27,245 2,415 61
	38,926	29,721
The average weekly number of employees during the year was as follows:		
	<u>1995</u> No.	<u>1994</u> No.
Administration	209	196
Production Marketing	1,691 310	1,388 184
	2,210	1,768

6. INTEREST RECEIVABLE AND SIMILAR INCOME

		<u>1995</u>	1994
		£'000	£'000
	Interest receivable	2	11
7.	INTEREST PAYABLE AND SIMILAR CHARGES		
		1995 £'000	1994 £'000
	Bank loans and overdrafts	7	6
	Finance charges in respect of finance leases and hire purchase agreements	18	24
	Foreign exchange loss	60	50
		85	80
8.	TAXATION ON PROFIT ON ORDINARY ACTIVITIES		
		1995 £'000	<u>1994</u> £'000
	Corporation tax at 33% (1994 - 33%)	8,015	7,952
	Less double tax relief	(8)	(8)
		8,007	7,944
	Overseas tax	8	8
	Deferred tax		
		8,015	7,952
	Adjustments in respect of prior years	(2,618)	22
		5,397	7,974
	If full provision had been made for deferred taxation for the year, the taxation charge by £1,718,000 (1994: £705,000).	would have	been increased
9.	DIVIDENDS		
		<u>1995</u> £'000	<u>1994</u> £'000
	Final of £1.15 per share (1994 - £1.75)	21,000	32,000

10. TANGIBLE ASSETS

	<u>Land &</u> <u>Buildings M</u> £'000	Plant & Iachinery £'000	Total £'000
Cost			
At 1 January 1995	15,444	85,145	100,589
Additions	330	12,841	13,171
Acquisitions	-	83	83
Transfers	-	70	70
Disposals		(1,057)	(1,057)
At 31 December 1995	15,774	97,082	112,856
Depreciation			
At 1 January 1995	(1,666)	(46,024)	(47,690)
Charge for the year	(359)	(6,319)	(6,678)
Acquisitions	-	(50)	(50)
Transfers	-	(32)	(32)
Disposals		895	895
At 31 December 1995	(2,025)	(51,530)	(53,555)
Net book value			
At 1 January 1995	13,778	39,121	52,899
At 31 December 1995	13,749	45,552	59,301
			

The net book value of plant and machinery includes an amount of £98,000 (1994 - £136,000) in respect of assets held under capitalised finance leases.

The net book value of land and buildings is comprised of:

·	1995 £'000	<u>1994</u> £'000
Freehold and long leasehold Short leasehold	12,738 1,011	13,064 714
	 	•
·	13,749	13,778

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1. INTANGIBLE ASSETS	Purchased Goodwill £'000
Cost	
At 1 January 1995 and 31 December 1995	33,532
Amortisation	
At 1 January 1995	(1,676)
Charge for year	(839)
At 31 December 1995	(2,515)
Net book value	
At 1 January 1995	31,856
At 31 December 1995	31,017

Purchased goodwill, which arose on the acquisition of businesses and net assets in 1992, is being amortised over the directors' estimate of its useful economic life of 40 years.

12. INVESTMENTS	<u>Shares in</u> <u>Subsidiary</u> <u>Undertakings</u>
	£'000
Cost and Net Book Value	
At 1 January 1995	450
Additions	1,532
At 31 December 1995	1,982

During the year, the Company acquired the entire share capital of Varta Industrial Batteries Limited from Varta Batteries AG.

Details of the Company's subsidiary undertakings are as follows:

Name of company Aldington Laboratories Limited	Country of registration, incorporation and operation England & Wales	Holding Ordinary Shares	Proportion held 100%	Nature of business Dormant
Timothy Hird & Sons Limited	England & Wales	Ordinary Shares	100%	Dormant
Varta Industrial Batteries Limited	England & Wales	Ordinary Shares	100%	Industrial Batteries

Group accounts have not been prepared because the Company is a wholly owned subsidiary undertaking of BTR plc, a company registered in England & Wales. As a result, the financial statements present information about the Company as an individual undertaking and not about its group. In the opinion of the directors the value of the Company's investments in its subsidiary undertakings is not less than the amount at which they are stated in the balance sheet.

13. STOCKS	<u>1995</u> £'000	<u>1994</u> £'000
Raw materials and consumables	5,413	5,120
Work in progress	6,419	5,336
Finished goods	6,023	5,418
	17,855	15,874
14. DEBTORS		
22210110	<u> 1995</u>	<u> 1994</u>
Amounts falling due within one year	£'000	£'000
Trade debtors	28,505	24,339
Amounts due from parent and fellow subsidiary undertakings	78,871	90,422
Other debtors	1,251	964
Prepayments	1,355	1,741
	109,982	117,466
Amounts falling due after more than one year	<u> 1995</u>	1994
12 v	£'000	£'000
Trade debtors Other debtors	2 57	- 65
Other decitors		
	59	65
15. CREDITORS: amounts falling due within one year	<u>1995</u>	<u>1994</u>
	£'000	£'000
Bank loans and overdrafts	3,150	2,856
Obligations under finance leases (note 17)	27	72
Trade creditors	16,573	14,999
Amounts due to parent and fellow subsidiary undertakings	67,206	74,449
Amounts due to subsidiary undertakings	77	77
Current corporation tax	18,533	20,045
Other taxes and social security	1,283	2,055
Other creditors	3,280	3,081
Accruals and deferred income Proposed dividend	2,335 21,000	1,986 32,000
	133,464	151,620

16. CREDITORS: amounts falling due	after more than o	ne year		
			<u>1995</u> £'000	<u>1994</u> £'000
Obligations under finance leases (note			-	29
Amounts due to parent and fellow sub	sidiary undertaking	S	82,252	59,782
			82,252	59,811
17. OBLIGATIONS UNDER FINANC	E LEASES AND	HIRE PURCHAS	SE AGREEMENT	rs
			1995 £'000	<u>1994</u> £'000
Amounts payable:				
within one year between two and five years			27	87 40
,				
			27	127
Less: Finance charges allocated to fut	ure periods			(26)
			27	101
Finance leases and hire purchase cont	racts are analysed a	s follows:		
Current obligations (note 15) Non-current obligations (note 16)			27 -	72 29
-			 	
			27	101
18. PROVISIONS FOR LIABILITIES	AND CHARGES	5		<u></u>
Deferred Taxation	Prov	<u>'ided</u>	****	ovided
	<u>1995</u> £'000	1994 £'000	<u>1995</u> £'000	<u>1994</u> £'000
	2000			
Capital allowances Other differences	-	- -	8,645 (30)	6,975 (78)
	-	-	8,615	6,897
19. CALLED UP SHARE CAPITAL				
19. CALLED OF SHARE CAPITAL			<u>Author</u> <u>Allotted, C</u>	alled-up
			<u>and Fully</u> 1995	<u>y Paid</u> 1994
			£'000	£'000
18,307,783 ordinary shares of £1 eac	h		18,308	18,308

20. RESERVES

	Profit and Loss Account £'000
At 1 January 1995 Retained profit for the financial year	50 174
At 31 December 1995	224

21. ACQUISITIONS

On 31 December 1995, the Company acquired the business and net assets of Alupower Chloride Limited, a BTR Group company, at their net book value. No goodwill arose as a result of the acquisition and no fair value adjustments were required.

An analysis of the net assets acquired is as follows:

		k Value of Acquired £'000
Fixed assets Stock Debtors Cash Creditors		33 22 114 6 (169)
		6
22. CAPITAL COMMITMENTS	1995 £'000	1994 £'000
Contracted Authorised but not yet contracted for	3,282 4,354	2,051 3,884
	7,636	5,935

23. OPERATING LEASE COMMITMENTS

At 31 December 1995, the Company had commitments under operating leases to make payments in 1996 under agreements expiring as below:

	<u>1995</u>			<u>1994</u>	
	<u>Land and</u> <u>Buildings</u> £'000	Other £'000	Land and Buildings £'000	Other £'000	
within one year within two to five years over five years	- - 2,467	40 5	- 2,366	57 -	
	2,467	45	2,366	57	

24. CONTINGENT LIABILITIES

In accordance with provisions contained in the Value Added Tax Act 1983, the Company has entered into a joint and several guarantee for Group Registrations.

The Company has contingent liabilities arising in the ordinary course of business from which it is anticipated that no material liabilities will arise.

25. PENSIONS

The UK employees of BTR Industrial Holdings Limited are eligible for membership of the BTR plc Group Pension Scheme, a funded defined benefit scheme, and contributions are made in accordance with the recommendations of independent actuaries based on pension cost across the eligible group.

A valuation of the scheme was performed by the actuaries as at 6 April 1994. The actuarial surplus identified is being spread over the average remaining services lives of the current employees. Further details of the valuation are included in the accounts of BTR plc.

26. CASH FLOW STATEMENT

As the Company is a wholly owned subsidiary undertaking of BTR plc, a company registered in England and Wales, which prepares a consolidated cash flow statement, the Company has taken advantage of the exemption provided under paragraph 8 of FRS 1 not to prepare a cash flow statement.

27. ULTIMATE PARENT UNDERTAKING

The ultimate parent undertaking of BTR Industrial Holdings Limited is BTR plc, a company registered in England and Wales. Copies of the group accounts of BTR plc, the parent undertaking of the only group preparing group accounts which include BTR Industrial Holdings Limited, can be obtained from the Company Secretarial Department, BTR plc, Silvertown House, Vincent Square, London SW1P 2PL.