DIAMOND H CONTROLS LIMITED DIRECTORS' REPORT AND ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER 1999

#J3SYUU79# 0590
COMPANIES HOUSE 31/10/00

COMPANY INFORMATION

Directors

Mr R L Kottritsch Mr P J Hodge Mr C E Poyner Mr K Hutchins Mr A C Purdue Mr S H Hayes Mr S G Wain

Secretary

Mrs T Miles

Company number

00730330

Registered office

Neville House 42-46 Hagley Road

Edgbaston Birmingham B16 8PZ

Auditors

KPMG

2 Cornwall Street Birmingham **B3 2DL**

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DIRECTORS' REPORT

FOR THE YEAR ENDED 31ST DECEMBER 1999

The directors present their report and the audited accounts for the company for the year ended 31st December 1999.

Principal activities and review of business

The company's principal activity during the year was the manufacture of electrical switches, relays, electronic controls and domestic appliance controls.

The company traded satisfactorily during the period. The directors consider that the company is soundly based both operationally and financially and anticipate further advances in the forthcoming year. Segmental information is presented in note 2.

Results and Dividends

The results for the year are set out in the profit and loss account on page 5.

The directors do not recommend a dividend.

Directors and their interests

The directors of the company during the period were as follows:

Mr R L Kottritsch

Mr P J Hodge

Mr C E Poyner

Mr K Hutchins

Mr A C Purdue (appointed 14 December 1999)

Mr S H Hayes

Mr S G Wain (appointed 14 December 1999)

Mr D C N MacPherson (resigned 14 December 1999)

Mr A C Hobson (resigned 16 March 1999)

None of the directors held any interest in the company or any other group companies in the year.

Employee Involvement

The company recognises the need to ensure effective communications with employees. All senior management are regularly informed of company developments in strategic, financial, commercial and personnel matters to enable them to inform and discuss these issues with employees as appropriate.

DIRECTORS' REPORT

FOR THE YEAR ENDED 31ST DECEMBER 1999

Employment of Disabled Persons

The company's policy is to give full and fair consideration to applications for employment by disabled persons, having regard to the nature of their employment. Suitable opportunities are offered to disabled persons in order to promote their career development.

Creditor Payment Policy

The company does not follow a standard code on creditor payment but agrees terms and conditions for its business transactions with all of its suppliers. Payment is then made on these terms, subject to the terms and conitions being met by the supplier.

As at 31 December 1999 the company's trade creditors represented 69 days purchases (1998: 69 days).

Year 2000

The company experienced no year 2000 IT issues and anticipates that none will be experienced in the future.

European Monetary Union

The directors have considered the impact of European Monetary Union upon the activities of the company.

Despite the prevailing uncertainties attached to the ongoing evolution of a single currency, the directors are confident that its impact upon the company will be manageable within the day to day operations of the company.

Statement of directors' responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that year. In preparing these accounts the directors are required to:

Select suitable accounting policies and then apply them consistently;

Make judgements and estimates that are reasonable and prudent;

State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts:

Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT

FOR THE YEAR ENDED 31ST DECEMBER 1999

Auditors

Pursuant to Section 386 of the Companies Act 1985, a resolution has been passed which results in the company not being required to annually reappoint KPMG as its auditors.

By order of the Board

Mrs T Miles, Secretary

5th May 2000

Neville House 42-46 Hagley Road Edgbaston Birmingham B16 8PZ

AUDITORS' REPORT TO THE

SHAREHOLDERS OF DIAMOND H CONTROLS LIMITED

We have audited the accounts on pages 5 to 16.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described above, the accounts in accordance with applicable United Kingdom law and applicable accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you, if in our opinion, the directors' report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of the information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31st December 1999 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

Chartered Accountants and Registered Auditors

Birmingham

WPM

Date: 5th May 2000

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST DECEMBER 1999

| | Notes | 12 Months 1999 £ | 9 Months 1998 £ |
|--|--------|--------------------------|------------------------|
| Turnover | 2 | 10,326,190 | 7,352,777 |
| Cost of sales | | (9,138,505) | (6,516,756) |
| Gross profit | | 1,187,685 | 836,021 |
| Distribution costs Administrative expenses | | (301,634) (1,534,790) | (187,481) (672,760) |
| Operating loss Interest receivable | 5 6 | (648,739) 103,118 | (24,220) 96,563 |
| Loss/Profit on ordinary activities before taxation | | (545,621) | 72,343 |
| Tax on loss/profit on ordinary activities | 7 | 114,521 | (76,754) |
| Loss for the financial year | 16 | (431,100) | (4,411) |
| Retained profit brought forward | _ | 1,190,287 | 1,097,698 |
| Retained profit carried forward | = | 759,187 | 1,093,287 |

All amounts relate to continuing activities.

There is no material difference between the results set out above and those recorded on a historical cost basis.

There were no recognised gains or losses for 1999 or 1998 other than those included in the profit and loss account.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

FOR THE YEAR ENDED 31ST DECEMBER 1999

| | 12 Months 1999 £ | 9 Months 1998 £ |
|--|------------------------|-----------------------|
| Statement of total recognised gains and losses | | |
| Loss for the financial year Unrealised deficit on revaluations of properties | (431,100) (10,000) | (4,411) - |
| Total recognised losses relating to the year | (441,100) | (4,411) |

BALANCE SHEET

AS AT 31ST DECEMBER 1999

| | Notes | | 1999 | | 1998 |
|--|----------|-------------|-----------|-------------|-------------|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 8 | | 3,152,310 | | 2,730,261 |
| Investments | 9 | _ | 1,238 | _ | 1,238 |
| | | | 3,153,548 | | 2,731,499 |
| Current assets | | | | | |
| Stocks | 10 | 1,454,257 | | 1,316,232 | |
| Debtors | 11 | 3,637,596 | | 4,871,707 | |
| Cash at bank and in hand | _ | 1,227,854 | _ | 1,456,848 | |
| | | 6,319,707 | | 7,644,787 | |
| Creditors: amounts falling due within one year | 12 | (2,156,619) | _ | (1,821,561) | |
| Net current assets | | _ | 4,163,088 | | 5,823,226 |
| Total assets less current liabilities | | | 7,316,636 | | 8,554,725 |
| Creditors: amounts falling due after more | | | | | |
| than one year | 13 | | (894,098) | | (1,639,365) |
| Provisions for liabilities and charges | | | | | |
| Deferred taxation | 14 | _ | (81,032) | _ | (132,754) |
| | | = | 6,341,506 | = | 6,782,606 |
| Capital and reconcer | | | | | |
| Capital and reserves Share capital | 45 | | 4.405.400 | | 4.405.400 |
| Share premium account | 15 40 | | 4,185,180 | | 4,185,180 |
| Revaluation reserve | 16 10 | | 389,580 | | 389,580 |
| Profit and loss account | 16 16 | | 1,007,559 | | 1,114,559 |
| Tolk and loss account | 16 | - | 759,187 | - | 1,093,287 |
| Shareholders' funds | 17 | _ | 6,341,506 | _ | 6,782,606 |

These accounts were approved by the board on 5th May 2000 and signed on its behalf by:

Mr R L Kottritsch Director

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

1 Accounting policies

Basis of accounting

The accounts have been prepared under the historical cost convention as modified by the revaluation of freehold properties and in accordance with applicable accounting standards.

Consolidation

The accounts contain information about Diamond H Controls Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under section 248 of the Companies Act 1985 from the requirement to prepare consolidated financial statements as the group it heads qualifies as a small group.

Depreciation

Depreciation is calculated to write off the cost or valuation, less the estimated residual value, of tangible assets on a straight line basis over their estimated lives as follows:

Freehold properties Leasehold properties Plant and machinery

- Lower of 50 years or remaining useful life
- Lease term
- From 3 to 10 years

Research and development

Research and development expenditure is written off as incurred.

Investments in subsidiaries

Investments in subsidiary undertakings are stated at cost less provisions for diminution in value.

Stocks

Stocks have been valued at the lower of cost and net realisable value. In respect of work in progress and finished goods cost includes all direct costs of production and the appropriate proportion of production overheads.

Deferred taxation

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences.

Foreign currencies

Foreign currency transactions are translated at the rates ruling when they occurred or at rates specified in related forward foreign currency contracts. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date or, if appropriate, at rates specified in related forward exchange contracts and exchange differences arising are dealt with in the profit and loss account.

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

Pensions

Contributions are paid to both defined benefit and defined contribution pension schemes in accordance with the recommendations of independent actuaries and advisers. Defined benefit contributions are charged to the profit and loss account to spread the cost of pensions over the anticipated service lives of employees. Contributions to defined contribution schemes are charged to the profit and loss account on the accruals basis, except in exceptional circumstances.

Leasing and hire purchase

Assets acquired under finance leases and hire purchase arrangements are capitalised and the related liabilities, excluding finance charges, are included in borrowings. Finance charges in respect of such assets are charged to the profit and loss account. Operating lease rentals are written off on a straight line basis over the lease period.

Cash flow statement

The company is exempt from the requirement of Financial Reporting Standard No. 1 to prepare a cash flow statement as it is a wholly owned subsidiary undertaking of National Industries Group S.A.K. and its cash flows are included within the consolidated cash flow statement in the published accounts of that company, which are publicly available.

2 Turnover

Turnover represents amounts invoiced by the company in respect of goods sold during the period excluding value added tax.

The analysis of turnover by geographical area is as follows:

| | | 9 Month Period |
|-------------------|------------|-------------------|
| | 1999 | 1998 |
| | £ | £ |
| United Kingdom | 8,912,272 | 6,569,411 |
| Europe | 1,241,186 | 635,404 |
| America | 78,201 | 60,506 |
| Rest of the world | 94,531 | 87,456 |
| | 10,326,190 | 7,352,777 |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

3 Employee Information

The average number of persons employed by the company (including directors) during the year was as follows:

| | | 9 Month Period |
|---|-----------|-------------------|
| | 1999 | 1998 |
| | Number | Number |
| Production | 370 | 351 |
| Administration | 19 | 21 |
| | 389 | 372 |
| The aggregate payroll costs of these persons were as follows: | | |
| | | 9 Month |
| | | Period |
| | 1999 | 1998 |
| Magaz and coloring | £ | £ |
| Wages and salaries Social security costs | 4,137,956 | 2,878,446 |
| Other pension costs | 343,819 | 235,456 |
| Other pension costs | 447,952 | 162,832 |
| | 4,929,727 | 3,276,734 |
| Directors' remuneration | | |
| | | 9 Month |
| | | Period |
| | 1999 | 1998 |
| | £ | £ |
| Aggregate emoluments | 154,087 | 123,058 |

⁴ directors are members of group defined benefit pension schemes to which the company makes contributions (period ended 31 December 1998: 6)

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

| 5 Operating loss | | |
|---|--|--|
| The operating loss is stated after charging or crediting: | 1999 £ | 9 Month Period 1998 £ |
| Depreciation of tangible fixed assets: Profit on disposal of fixed assets Hire of equipment Auditor's remuneration Research and development - pure research | 340,418 (43) 16,575 11,564 417,516 | 288,848 (300) - 12,077 276,841 |
| 6 Interest Receivable | 1999 | 9 Month Period 1998 |
| Bank interest receivable | £ 103,118 | £ 96,563 |
| 7 Taxation | 1999 £ | 9 Month Period 1998 £ |
| UK corporation tax at 31% Deferred taxation Adjustment in respect of prior years: Corporation tax Deferred taxation | (124,000) (28,968) 61,201 (22,754) | 40,000 36,754 - |
| | (114,521) | 76,754 |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

| 8 | Tangible fixed assets | | | | |
|---|-----------------------|-----------------------------|------------------------------------|--|-----------|
| | | Freehold land and buildings | Leasehold land and buildings | Plant, equipment, fixtures and fittings | Totals |
| | Cost or valuation | £ | £ | £ | £ |
| | At 1st January 1999 | 1,500,000 | 90,000 | 6,432,490 | 8,022,490 |
| | Additions | • · · · · • | | 772,467 | 772,467 |
| | Disposals | - | - | (841) | (841) |
| | Revaluations | <u>-</u> | (10,000) | | (10,000) |
| | At 31st December 1999 | 1,500,000 | 80,000 | 7,204,116 | 8,784,116 |
| | Depreciation | | | | |
| | At 1st January 1999 | - | - | 5,292,229 | 5,292,229 |
| | Charge for the year | 29,000 | 5,000 | 306,418 | 340,418 |
| | Disposals | <u> </u> | <u> </u> | (841) | (841) |
| | At 31st December 1999 | 29,000 | 5,000 | 5,597,806 | 5,631,806 |
| | Net book value | | | | |
| | At 31st December 1999 | 1,471,000 | 75,000 | 1,606,310 | 3,152,310 |
| | At 31st December 1998 | 1,500,000 | 90,000 | 1,140,261 | 2,730,261 |
| | | | | | |

On 1 January 1999 the company revalued its properties based on a valuation produced by independent commercial property consultants at open market value on an existing use basis. On the same day the company began charging depreciation on its buildings to write off their value over their useful life as determined by the valuation.

In line with group accounting policies, no depreciation had been charged in the period from the company's acquisition by BI Group Plc in August 1997 to 31 December 1998.

On a historical cost basis, freehold land and buildings would have been included at cost and net book value of £768,000 (1998: £768,000).

Assets held under finance leases and hire purchase originally cost £121,060 (1998: £121,060) and have a net book value of £Nil (1998: £Nil).

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

| 9 | Investments | | |
|----|--|-------------------------------------|------------------------------|
| | Cook and Not have been less | Shares in group undertakings | Total |
| | Cost and Net book value At 1st January 1999 and 31st December 1999 | £ 1,238 | £ 1,238 |
| | 74 Totalidary 1000 did 010t 2000mbol 1000 | | 1,200 |
| | The company owns the whole of the issued share capital of Robinson and Hudson and Wales. | Limited, a dormant company register | ed in England |
| | Consolidated accounts have not been produced as permitted by Section 228 of the | Companies Act 1985. | |
| 10 | Stocks | 1999 | 1998 |
| | | £ | £ |
| | Raw materials | 658,747 | 662,083 |
| | Work in progress | 542,525 | 490,208 |
| | Finished goods | 252,985 | 163,941 |
| | | 1,454,257 | 1,316,232 |
| 11 | Debtors | 1999 | 1998 |
| •• | 505(4).5 | £ | £ |
| | Trade debtors | 2,355,246 | 2,338,694 |
| | Amounts owed by group undertakings | 1,043,440 | 2,365,908 |
| | Prepayments and accrued income | 148,910 | 167,105 |
| | Corporation Tax | 90,000 | |
| | | 3,637,596 | 4,871,707 |
| | Amounts owed by group undertakings includes £1,043,440 (31st December 1998: | £2,365,908) due after more than one | year. |
| 12 | Creditors: amounts falling due within one year | 1999 | 1998 |
| - | orania di dana da | £ | £ |
| | Trade creditors | 1,254,184 | 1,107,600 |
| | Amounts owed to group undertakings | 22,824 | 10,748 |
| | A. (1) | | |
| | Other creditors | 252,308 | 231,373 |
| | Other creditors Accruals and deferred income Corporation tax | 252,308 345,388 | 231,373 78,665 100,000 |

1,821,561

2,156,619

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

| 13 | Creditors: amounts falling due after more than one year | 1999 £ | 1998 £ |
|-----|---|---------------------|--------------------|
| | Amounts owed to group undertakings | 894,098 | 1,639,365 |
| | There are no predetermined repayment dates or interest payment arrangements applying to amounts However, repayment will not be requested within one year. | owed to group und | dertakings. |
| 14 | Deferred taxation | | |
| | The movements in deferred taxation during the current year and previous period are as follows: | | |
| | | 1999 £ | 1998 £ |
| | At 1st January 1999 Movement in the year | 132,754 (51,722) | 96,000 36,754 |
| | At 31st December 1999 | 81,032 | 132,754 |
| | Full provision has been made for deferred taxation on the liability method at a corporation tax rate of 3 | 80% as follows: | |
| | | Amount pr | ovided |
| | | 1999 £ | 1998 £ |
| | Accelerated capital allowances Other timing differences | 154,000 (72,968) | 138,754 (6,000) |
| | | 81,032 | 132,754 |
| | All timing differences were fully provided at 31st December 1999 and 31st December 1998 | | |
| | Chara canital | 1999 | 1998 |
| 4 E | Share capital | £ | £ |
| 15 | | • | ~ |
| 15 | Authorised Equity shares | ~ | ~ |
| 15 | Authorised Equity shares 4,185,180 ordinary shares of £1 each | 4,185,180 | |
| 15 | Equity shares | | 4,185,180 |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

| 16 | Reserves | Share premium account | Revaluation reserve | Profit and loss account |
|----|---|-----------------------------|-----------------------|-------------------------|
| | | £ | £ | £ |
| | At 1st January 1999 | 389,580 | 1,114,559 | 1,093,287 |
| | Loss for the year | - | - | (431,100) |
| | Revaluation arising Reclassification | - | (10,000) | - |
| | reciassification | | (97,000) | 97,000 |
| | At 31st December 1999 | 389,580 | 1,007,559 | 759,187 |
| 17 | Reconciliation of movement in shareholders' funds | | 1999 £ | 1998 £ |
| | Loss for the financial year Revaluation arising | | (431,100) (10,000) | (4,411) |
| | Decrease in shareholders' funds | | (441,100) | (4,411) |
| | Opening shareholders' funds | | 6,782,606 | 6,787,017 |
| | Closing shareholders' funds | | 6,341,506 | 6,782,606 |
| 18 | Capital commitments | | | |
| | The company had the following capital commitments: | | 1999 £ | 1998 £ |
| | Contracted for but not provided in the financial statements | | 294,110 | 105,000 |
| | | | | |

19 Operating lease commitments

At 31st December 1999 the company had annual commitments under non-cancellable operating leases as set out below:

| | At 31 December 1999 | | At 31 December 1998 | |
|--------------------------------|---------------------|--------|---------------------|--------|
| | Land & Buildings | Other | Land & buildings | Other |
| Operating leases which expire: | £ | £ | £ | £ |
| Within one year | - | 5,266 | • | 4,998 |
| Between two and five years | • | 46,306 | - | 30,610 |
| After five years | <u> </u> | 7,045 | | 7,045 |
| | <u> </u> | 58,617 | <u> </u> | 42,653 |

20 Contingent liabilities

As at 1 January 1999 the company had guaranteed the bank borrowings of certain fellow subsidiaries amounting to £82,655,981. On 22 February 1999 these bank liabilities were fully repaid and the guarantee cancelled.

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1999

21 Pension scheme

The company is a member of a defined benefit pension scheme operated by the Group. Contributions are paid in accordance with the recommendations of independent actuaries, based on the regular cost of providing benefits across the group as a whole. Particulars of the scheme are given in the accounts of BI Group Plc.

At 31 December 1999, total contributions amounting to £249,556 (period ended 31 December 1998: £29,069) were payable to the schemes and are included within accruals and deferred income.

22 Related parties

The company is controlled by BI Group Plc. The ultimate controlling party is National Industries Group S.A.K.

The company has taken advantage of the exemption given in Financial Reporting Standard No 8 Related Party Disclosures with respect to inter group disclosures as the group controls at least 90% of the company's voting share capital and the group accounts are publicly available.

23 Ultimate Parent Company and Parent Undertaking of Larger Group

The company is a subsidiary undertaking of BI Group Plc. The ultimate parent company is National Industries Group S.A.K., incorporated in Kuwait. Copies of the financial statements of National Industries Group S.A.K. are available from PO Box 417, 13005 Safat. Kuwait.

The smallest group in which the results of the company are consolidated is that headed by NIC Holdings (UK) PLC, incorporated in the United Kingdom. Copies of the financial statements of this entity are available from Neville House, 42-46 Hagley Road, Edgbaston, Birmingham, B16 8PZ.