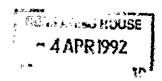
Report and Accounts

Docember 31, 1991

Registered Number: 727694



### REPORT AND ACCOUNTS

## DECEMBER 31, 1991

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#### Directors

R.L. Barbanell J.W. Benton

B.R. Cook
M.R. Hotimsky
R.A. McLauchlan
M.H. Steglitz
B.E. Walsh

President

Vice Chairman

Chief Administrative Officer

Chairman

#### Company Secretary

C.F. Backhouse

#### Registered Office

1 Appold Street Broadgata London EC2A 2HE

### Auditors

Ernst & Young Rolls House 7 Rolls Buildings Fetter Lane London EC4A 1NH

#### DIRECTORS' REPORT

The directors submit their report and accounts for the year ended December 31, 1991.

### Results and dividends

The profit after taxation amounted to £89,247,000 (1990 - £143,394,000). No dividends were declared or paid during the year. The directors do not recommended the payment of any dividend in respect of 1991 (1990 - £Nil).

#### Change of Name

M.H. Steglitz B.E. Walsh

On August 5, 1991, the company changed its name to Bankers Trust International PLC, following its re-registration as a public limited company.

## Principal activity and future developments

The company carries on an international merchant banking business. There were no significant changes in the company's business during the year, and the directors do not envisage any significant changes in the foreseeable future.

## Directors and their interests

The directors of the company during the year were:

R.L. Barbanell	(Appointed March 12, 1991)
J.W. Benton B.D. Classon	(Resigned June 6, 1991)
B.R. Cook P.C. Fround M.R. Hotimsky C.J.G. Keer R.A. McLauchlan	(Resigned July 30, 1991) (Appointed July 30, 1991) (Resigned February 14, 1992)

The company has received no notification from any of the directors at any time during the year that he held a beneficial interest in any shares or debentures of the company or any other group company.

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DIRECTORS: REPORT (continued)

### **Employees**

The company gives every consideration to applications for employment from disabled persons where the requirements of the job may be adequately fulfilled by a handicapped or disabled person. Where existing employees become disabled, it is the company's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development and promotion wherever appropriate.

During the year, the company has continued to promote ways of providing employees with information about the company and encouraging them to present their suggestions and views on the company's performance. Regular meetings are held between management and employees to allow a free flow of information and ideas. Employees are encouraged to participate directly in the success of the business through the company's bonus system.

#### Auditors

Ernst & Young have expressed their willingness to continue in office as auditors and a resolution proposing their re-appointment will be submitted at the Annual General Meeting.

ON BEHALF OF THE BOARD

C.F Backhouse

Secretary

March 30, 1992

REPORT OF THE AUDITORS TO THE MEMBERS OF BANKERS TRUST INTERNATIONAL PLC (formerly BANKERS TRUST INTERNATIONAL LIMITED)

We have audited the accounts on pages 5 to 15 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company at December 31, 1991 and of its profit and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

ERNST & YOUNG

chartered Accountants

Registered Auditor

London

March 30, 1992

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 1991

	<u>Notes</u>	<u>1991</u> £'000	<u>1990</u> £'000
Profit on ordinary activities before taxation	3	96,628	112,486
Taxation	5	(7,381)	30,908
Profit retained for the financial year		89,247	143,394
Retained profit brought forward		309,324	165,930
Retained profit carried forward		398,571	309,324

### BALANCE SHEET AT DECEMBER 31, 1991

<u>Notes</u>	<u>1991</u> £'000	<u>1990</u> £'000
Assets: Balances with bankers Trading securities - long positions Accounts receivable 6	330,868 11,252,410 715,381	362,042 8,488,659 878,679
Loans and advances repayable within one year	20,799  12,319,458	41,736  9,771,116
Loans and advances repayable after one year Investments 7	2,675 340,633 12,662,766	522,660 10,293,776
Shareholders' funds and liabilities: Issued share capital 10 Other reserve 11 Profit and loss account	100,020 49,442 398,571	100,020 49,442 309,324
Subordinated loans 12	548,033 115,505 663,538	458,786 47,000  505,786
Deposits and short term borrowing 13 Accounts payable 14 Trading securities - short positions Deferred taxation 15	3,085,894 538,979 8,346,013 28,342 12,662,766	2,263,160 517,920 6,983,210 23,700 10,293,776

Approved by the board of directors on March 30, 1992

R.L BARBANELL (MM) Still Mencel

Directors

J.W BENTON M. Buth

The notes on pages 8 to 15 form part of these accounts

#### STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED DECEMBER 31, 1991

	<u>1991</u> £'000	<u>1990</u> £'000
Source of funds: Profit on ordinary activities before taxation Adjustments for items not involving the movements of funds:	96,628	112,486
Write down of investments Retranslation of investments Net profit on the sale of	(6,470)	8,109 35,373
investments	136	(8,968)
Total generated from operations	90,294	147,000
Funds from other sources: Proceeds from the sale of investments Subordinated term loan Loans and advances	290,231 68,505	229,416 47,000
repayable after one year	(2,675)	28,808
	356,061	305,224
Application of funds: Purchase of investments Taxation paid	(101,870) (2,739)	(328,463)
	(104,609)	(329,141)
	341,746	123,083
Components of increase in working capital: Trading securities - long positions	2,763,751	2,943,905
Trading securities - short positions	(1,362,804)	(2,155,653)
Loans and advances repayable in one year Accounts receivable Accounts payable	(20,936) (163,298) (21,059)	16,857 (186,735) 626,931
	1,195,654	1,245,305
Movements in net liquid funds: Balances with bankers Deposits and short term	(31,174)	101,176
borrowing	(822,734)	(1,223,398)
	(853,908)	(1,122,222)
	341,746	123,083

The notes on pages 8 to 15 form part of these accounts

## NOTES TO THE ACCOUNTS AT DECEMBER 31, 1991

#### 1. Accounting policies

### Basis for preparation

The accounts have been drawn up in accordance with the special provisions of Section 255 of and Schedule 9 to the Companies Act 1985 in relation to banking companies and with applicable accounting standards.

They have been prepared under the historical cost convention, modified to include the valuation of trading securities, forwards and futures at market value.

### Trading positions

- (a) Transactions in trading securities, forwards and futures are accounted for on a trade date basis.
- (b) Trading securities, which include swap arrangements and option contracts, are stated at quoted market prices or, where no direct quote is available, at the directors' estimate of current market value.
- (c) In the ordinary course of its business the company enters into forward and futures contracts. Positions open at the year end are marked to market and the resulting profits or losses are included in the profit and loss account.
- (d) In the course of financing its business and as part of its trading activities, the company enters into the arrangements which involve the sale of securities with agreements to repurchase and the purchase of securities with resale agreements. Repurchase agreements are recorded as deposits and the related securities are included in trading securities at the bid price or investments at cost as appropriate. Resale agreements are recorded as debtors and the related securities are excluded from inventory.

### Loans and advances

Specific provision is made against loans and advances when the likelihood of loss is considered certain or probable.

#### Investments

- (a) Listed securities held for investment purposes, which are fully hedged using currency borrowings and swaps, are valued at cost in the currency of purchase revalued at the exchange rate current at the balance sheet date. The premium or discount arising on the purchase is amortised or accreted to the profit and loss account over the remaining life of the security.
- (b) Unlisted equity investments are valued at cost less amounts provided for diminution in value.

# NOTES TO THE ACCOUNTS AT DECEMBER 31, 1991 (continued)

1. Accounting policies (continued)

### Profit and loss account

- (a) Turnover is not disclosed as it is attributable wholly to the business of banking.
- (b) Interest and fee income receivable and payable, commitment commission and agency fees are accrued over the term of the underlying transaction. No accrual is made when payment of interest or principal is more than 90 days overdue.
- (c) Other fees and commissions are accrued over the life of the underlying transaction except to the extent that they represent compensation for arranging the transaction. This portion is recognised as income at the commencement of the transaction.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange at the balance sheet date, with the exception of the other reserve which is translated at an historical rate. Gains and losses on translation are taken to the profit and loss account.

#### pererred taxation

Deferred taxation is provided on the liability method on all timing differences to the extent that they are expected to reverse in the future without being replaced, calculated at the rate at which it is estimated that the tax will be payable.

#### Pensions

The company contributed to a defined b'n)fit pension scheme operated by a group company. Contributions to the scheme were charged to the profit and loss account so as to spread the cost of pensions over the employees' working lives. Variations in pension costs identified as a result of actuarial valuations are amortised over the average remaining working lives of employees in proportion to their expected payroll costs.

#### 2. Business Segments

Profit before taxation is wholly attributable to the business of merchant banking.

An analysis of profit before taxation and net assets by geographical segment has not been provided in the accounts because the directors are of the opinion that such information would be misleading due to the cross-border nature of the company's trading activities.

NOTES TO THE ACCOUNTS AT DECEMBER 31, 1991 (continued)

#### 3. Profit on ordinary activities before taxation

This is stated:	ጥከ	is	is	sta	ted
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	<u>1991</u> £!000	<u>1990</u> £!000
After crediting:	2 000	2 000
Income from listed investments Income from unlisted investments	39,049 195	46,959 976
After charging:	terron	
Interest on deposits Provisions for diminution in value of	277,665	254,466
investments	<del>-</del>	8,109
Directors' emoluments (see note 4)	1,715	<u> </u>
Auditors' remuneration	273	215

#### 4. Directors' emoluments

The following amounts represent only a percentage of each director's total remuneration on the basis that all directors are employed by and provide significant services to other companies within the group. The amounts attributable to remuneration paid to directors of the company are included in the management charge made in respect of expenditure incurred by group companies.

		000,3
Em. iments other than Pension contributions	fees	1,706 9
		COO COOL COOL COOL COOL COOL COOL COOL
		1,715
		横跨四部部署集構

The emoluments, excluding pension contributions, of the chairman, who is also the highest paid director, were £600,000. The emoluments, excluding pension contributions, of the other directors fall within the following ranges:

		<u> 1991</u>
		No.
£ 10,001	- £ 15,000	1
£ 15,001	- £ 20,000	i
£ 90,001	- £ 95,000	ī
£ 95,001	- £100,000	ī
£100,001	- £105,000	3
£150,001	- £155,000	1
£430,001	- £435,000	ī
2.00,000		

No comparative figures are provided as it was not previously possible to identify separately the amounts included in the management charge in respect of the services of each director.

## NOTES TO THE ACCOUNTS AT DECEMBER 31, 1991 (continued)

#### 5. Taxation

5. Idaacion	<u>1991</u> £'000	<u>1990</u> £'000
Based on the profit for the year: Deferred taxation Overseas withholding tax suffered Tax credits on dividends received	(7,660) (390) (49)	(11,279) (481) (197)
	(8,099)	(11,957)
Prior years: Corporation tax Deferred taxation	718	2,594 40,271
	(7,381)	30,908

Deferred taxation has been provided at 8% (1990 - 8.25%) because a group company has undertaken to discharge the remaining corporation tax liability of 25% that arises on the reversal of gross timing differences, by the surrender for nil consideration of advance corporation tax arising from its future dividend payments.

The deferred tax credit for prior years arises due to changes in the rates of corporation tax (1990 - Due to changes in the rate of corporation tax and advance corporation tax to be surrendered by a group company for nil consideration).

#### 6. Accounts receivable

	1991 1990	<u>1990</u> £'000
Amounts receivable on securities transactions Other accounts receivable	400,786 314, <b>5</b> 95	470,276 408,403
	715,381	878,679
7. Investments	1991 £1000	1990 £'000
Listed: Investment securities listed outside the UK	298,037	479,780
Unlisted: Subsidiary undertakings (see note 8) Other equity investments (see note 9)	33,086 9,510	33,086 9,794
	42,596	42,880
	340,633	522,660 =======

## NOTES TO THE ACCOUNTS AT DECEMBER 31, 1991 (continued)

# 7. <u>Investments</u> (continued)

Listed investments have a market value of £298,087,000 (1990 - £469,615,000).

Other equity investments are stated at cost less provisions for diminution in value of £8,109,000 (1990 - £8,109,000). The directors' valuation of these investments is £9,510,000 (1990 - £9,794,000).

#### 8. <u>Subsidiary Undertakings</u>

The names of the principal subsidiary undertakings of the company, their country of incorporation, principal activity and the percentage of the ordinary share capital owned are as follows:

### Directly held:

BT Gilts Limited	England	Gilt edged market marker	100%
B.T.I. Investments Limited	England	Investment company	100%
RT Holdings (Europe) Limited & Cie, S.N.C	France	Holding company	99\$
Indirectly held:			
Bankers Trust (France), S.A.	France	Banking	100%
Bankers Trust Finance et Marches, S.A.	France	Banking	100%

Group accounts in relation to these subsidiary undertakings have not been prepared as the company is included in the consolidated accounts of a larger group drawn up at the same date by a parent undertaking that is registered in England and Wales and prepares group accounts (see note 19).

#### 9. Other equity investments

No analysis of other equity investments is provided in these accounts because the directors are of the opinion that none of these investments are in undertakings whose results or financial position principally affects the amount of the company's profit for the year or the amount of its assets.

#### 10. Share capital

	<u> 1991</u>	1990
	£1000	00013
Ordinary shares of £1 each:		
Authorised	110,000	110,000
		第5 以说明清明明第
Issued and fully paid	100,020	100,020
		######################################

## NOTES TO THE ACCOUNTS AT DECEMBER 31, 1991 (continued)

#### 11. Other reserve

The other reserve arises as a result of a capital contribution made by a holding company.

#### 12. Subordinated loans

	<u>1991</u> £†000	<u>1990</u> £'000
Term loans:		
Payable on December 27, 2000	47,000	47,000
Payable on June 28, 2001	15,000	•
Perpetual Loan Notes	53,505	-
	115,505	47,000

Interest on all loans is payable at floating rates of between 4.7% - 12.8% (1990 - 14.1%)

#### 13 Deposits and short term borrowing

Included in deposits and short term borrowing are £81,471,000 (1990 - £58,931,000) of amounts payable under sale and repurchase agreements which are secured on the securities that formed the basis of these transactions.

#### 14. Accounts payable

	돲쳶걦놽뫮캶첉첏қ	异鼠壳键苯甾氮法规
	538,979	517,920
	** ** ** ** ** **	
Other accounts payable	226,192	185,807
Amounts payable on securities transactions	312,787	332,113
	£,000	00013
	1991	<u> 1990</u>

#### 15. Deferred taxation

neteried caxaciou was been broatded in thir.		****
	<u> 2992</u> £°000	1990 £'000
	£-000	£-000
Differences arising due to recognition of		
unrealised profits in other periods for		
taxation purposes	126,449	95,517
Advance corporation taxation to be	•	•
surrendered by group companies (see note 5)	(95,807)	(71,817)
Payment of corporation tax on account	(2,300)	
	28,342	23,700
	发生与支票发生来	*******

# NOTES TO THE ACCOUNTS AT DECEMBER 31, 1991 (continued)

### 16. Group indebtedness

The aggregate amount of indebtedness owed from and owing to group companies

Subsidiaries	新馬斯斯斯斯斯斯斯	***
Owing to: Holding companies and fellow subsidiaries	3,375,114	2,282,659
Subsidiaries	1,800	1,800
Owed from: Holding companies and fellow subsidiaries	557,201	503,617
is as follows:	<u>1991</u> £¹000	<u>1990</u> £1000

## 17. Contingent liabilities and commitments

The company has contingent liabilities and commitments, entered into in the ordinary course of business, in respect of guarantees, loans, notes, deposit agreements, underwriting agreements, interest rate and currency swaps, forwards, futures and options contracts, and public issues of warrants. These financial commitments are assessed as an integral part of the company's risk exposure and as at the balance sheet date no irrecoverable loss is foreseen.

As at December 31, 1991 the company had deposited securities to the value of £9,753,000 (1290 - £12,677,000) with clearing houses to provide margin for a group company.

## 18. Pension commitments

During 1991, the company contributed to a funded, defined benefit pension scheme operated by a group company. Contributions to the scheme are based on pension costs across the group as a whole with allocations based on salary costs. The assets of the scheme are held separately from those of the company in an independently administered trust fund. On March 1, 1992, the scheme was amended to a defined contribution scheme. Full details of both the defined benefit and defined contribution schemes are given in the accounts of Bankers Trust Holdings (U.K.) Limited.

Contributions to the scheme are determined on the advice of an independent qualified actuary on the basis of triennial valuations. There was an interim acturial valuation conducted as at June 30, 1991 which showed a substantial past service surplus. The last full acturial valuation was carried out as at December 31, 1959.

# NOTES TO THE ACCOUNTS AT DECEMBER 31, 1991 (continued)

# 18. <u>Pension commitments</u> (continued)

Total pension costs charged to profit for the year were £1,351,000 (1990 - £1,250,000). No provisions or prepayments appear in the balance sheet of the company arising from outstanding or prepaid contributions or differences between the amounts recognised as cost and the amounts paid into the fund.

## 19. Ultimate parent company

The company's ultimate parent company is Bankers Trust New York Corporation, which is incorporated in the United States of America and listed on the New York Stock Exchange. The company's ultimate parent company within the EC is Bankers Trust Holdings (U.K.) Limited, which is registered in England and Wales and prepares group accounts. Copies of the group accounts of Bankers Trust New York Corporation and of Bankers Trust Holdings (U.K.) Limited can be obtained on application to the company.