DIRECTORS' REPORT AND ACCOUNTS

31 DECEMBER 1983



DIRECTORS' REPORT AND ACCOUNTS - 31 DECEMBER 1983

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DIRECTORS

NON EXECUTIVE CHAIRMAN

Bankers Trust Company

David O. Beim (USA)

Executive Vice President, Corporate Finance Dept. New York

MANAGING DIRECTOR

Gerald E. Solomon (Indian)

Vice President, Corporate Finance Dept. London

OTHER BOARD MEMBERS

Robert L. Barbanell (USA)

Senior Vice President, Corporate Finance Dept. New York

Jan R. Brumm (USA)

Senior Vice President, International Dept. London

Garret G. Thunen (USA)

Senior Vice President, Resources Management Dept. London

Allen D. Wheat (USA)

Senior Vice President, Corporate Finance Dept. London

COMPANY SECRETARY

James Curren

REGISTERED OFFICE

Dashwood House 69 Old Broad Street, London EC2P 2EE

AUDITORS

Price Waterhouse, Chartered Accountants Southwark Towers, 32 London Bridge Street, London SEl 9SY

1. REPORT OF THE DIRECTORS

The directors present, with this report, the audited accounts of the company for the year ended 31 December 1983.

2. PRINCIPAL ACTIVITY

The principal activity of the company is the business of banking.

3. RESULTS FOR THE YEAR

The net profit for the year amounted to £1,180,136 as shown in the profit and loss account.

The accumulated surplus, amounting to £9,150,083 was carried forward at 31 December 1983.

4. DIRECTORS

The present members of the board are shown on Page 1.

Appointments made since 1 January 1983

Apportioneries made series =	
Gerald E. Solomon	31 January 1983
Harold J. Meyerman	27 April 1983
Jan R. Brumm	27 April 1983
Robert L. Barbanell	27 April 1983
Allen D. Wheat	30 May 1984

Resignations since 1 January 1983

Regionations since i candary	<u> </u>
Martin G. Smith	31 January 1983
Alexander T. Liu	27 April 1983
Michael G. Rose	27 April 1983
Harold J. Meyerman	8 November 1983
	30 May 1984
James Curren	30 May 1984
Susan T. Lawley	30 May 1904

5. DIRECTORS' INTERESTS

None of the directors had interests in any shares of the company or of any other group company incorporated in Great Britain.

6. AUDITORS

In accordance with the provisions of the Companies Act 1976, a resolution to re-appoint the retiring auditors, Price Waterhouse, will be proposed at the Annual General Meeting.

By Order of the Board

James Curim

James Curren Company Secretary

Dashwood House 69 Old Broad Street London EC2P 2EE

30 May, 1984

REPORT OF THE AUDITORS TO THE MEMBERS OF BANKERS TRUST INTERNATIONAL LIMITED

We have audited the financial statements on Pages 4 to 16 in accordance with approved Auditing Standards.

In our opinion the financial statements, which have been prepared under the historical cost convention as modified by the revaluation of unlisted investments to directors' valuation give, under that convention, a true and fair view of the state of affairs of the company at 31 December 1983 and of its profit and source and application of funds for the year then ended and comply with the Companies Acts 1948 to 1981.

PRICE WATERHOUSE

Sout Jark Towers 32 London Bridge Street Lon on SEl 9SY

Chartered Accountants

30 May 1984

BANKERS TRUST INTERNATIONAL LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1983

	Notes	1983 £	<u>1982</u> £
PROFIT BEFORE TAXATION	3	2,617,106	4,631,958
Taxation	5	1,436,970	1,869,385
PROFIT AFTER TAXATION		1,180,136	2,762,573
Balance brought forward		7,969,947	5,207,374
BALANCE CARRIED FORWARD	£	9,150,083 £	7,969,947

The annexed notes form an integral part of these accounts.

BALANCE SHEET AT 31 DECEMBER 1983

	Notes	1983 £	1982 £
SHARE CAPITAL AND RESERVES Authorised, issued and fully paid:			~
6,000,000 ordinary shares of £1 each Profit and Loss Account		6,000,000 9,150,083	6,000,000 7,969,947
SHAREHOLDERS' EQUITY		15,150,083	13,969,947
LIABILITIES Deposits Securities on trading account,	6	330,862,149	315,480,016
short positions Amounts payable for securities purch	ased	3,141,606 113,507,045	17,252 61,993,687
Other amounts payable and accruals Taxation - current and deferred	5	5,510,759 1,904,195	4,829,199 522,346
	£	470,075,837	£ 396,812,447
ASSETS	6		
CURRENT ASSETS			
Cash, balances at bankers and money at call and short notice Securities on trading account,	7	2,071,877	2,127,479
long positions	8	256,736,047	277,990,644
Amounts receivable for securities so Other amounts receivable and prepayme Loans & placements maturing within 1	ents	136,140,236 9,111,132 9,786,575	37,832,386 7,857,371 20,344,395
Loans & placements maturing within i	year		
		413,845,867	346,152,275
SECURITIES on treasury account LOANS & PLACEMENTS maturing after 1 y SHARES IN SUBSIDIARY COMPANIES	10 year	19,012,299 36,540,167	17,394,537 32,364,659
at cost or valuation	11	629,738	854,163
FIXED ASSETS	12	47,766	46,813
	£	470,075,837	£ 396,812,447

David O. Beim Gerald E. Solomon - Managing Director

James Curren - Company Secretary

- Chairman

The accounts were approved by the board of directors on 30 May 1984.

The annexed notes form an integral part of these accounts.

SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31 DECEMBER 1983

	1983 £	<u>1982</u> £
SOURCE OF FUNDS		
Profit before taxation Adjustment of items not involving the movement of funds:	2,617,106	4,631,958
Depreciation Surplus on restatement of	19,694	22,394
Lognee Holdings Limited Other	(115,575) (4,191)	(1,483)
TOTAL GENERATED FROM OPERATIONS	2,517,034	4,652,869
FUNDS FROM OTHER SOURCES		
Increase in deposits Increase in securities on trading	15,382,133	267,950,817
account-short positions	3,124,354	(67,089)
Increase in amounts payable Decrease in cash, balances at bankers and money at call	52,194,918	25,950,007
and short notice Decrease in securities on trading	55,602	(1,325,794)
account	21,254,597	(237,716,517)
Decrease in loans and placements	6,382,312	(28,021,702)
Decrease in shares in subsidiaries	340,000	-
Decrease in bills discounted	-	983,844
Disposal of fixed assets	7,225	35,541
	£ 101,258,175	£ 32,441,976
APPLICATION OF FUNDS		
Increase in amounts receivable Increase in securities on treasury	99,561,611	21,403,678
account	1,617,762	9,869,520
Taxation	55,121	1,125,329
Purchase of fixed assets	23,681	43,449
TOTAL FUNDS BY USE	£ 101,258,175	£ 32,441,976

BANKERS TRUST INTERNATIONAL LIMITED NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

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NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

1. ACCCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these accounts are set out below.

- (i) Interest is accrued to profits on a daily basis when it is current. No accrual is made when payment of interest or principal is more than 30 days overdue.
- (ii) Fees and commissions are accrued to profits when the underlying contract becomes legally binding or at the agreed due date if later.
- (iii) Capital Markets fees and commissions earned jointly with a holding company are shared equally.
- (iv) Premiums and discounts on securities held on treasury account are amortised over the period from purchase to maturity on a straight-line basis.
- (v) Specific provision is made against loans and advances when the likelihood of loss is considered certain or probable.
- (vi) Assets and liabilities in foreign currencies have been expressed in sterling at the rates of exchange at the balance sheet date.
- (vii) Securities on trading account are stated at market value.
- (viii) Securities on treasury account are stated at cost plus discount earned to date less a provision when it is considered that a permanent diminution in value has occurred.
- (xi) Fixed assets are stated in the balance sheet at cost after deducting depreciation. Depreciation is calculated to write off the cost of fixed assets in equal annual instalments over their estimated useful lives. The normal life of each major asset category is:

Short leasehold premises Term of leases Furniture and equipment 4 to 10 years

(x) Deferred taxation is provided to defer the benefit of corporation tax arising from all timing differences other than those which can be demonstrated with reasonable certainty to continue for the foreseeable future.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

2. FORMAT OF ACCOUNTS

These accounts have been prepared in compliance with Section 149 (A) of, and Schedule 8A to, the Companies Act 1948.

Group accounts have not been presented as the company is a wholly-owned subsidiary of another company incorporated in the United Kingdom.

3. PROFIT BEFORE TAXATION

Profit before taxation is stated after charging:

	1983 £	<u>1982</u> £
Depreciation of fixed assets Auditors' remuneration	19,694	22,394
Directors' emoluments (note 4) Ex-gratia payment to former directors	118,131	589,162 89,750
and after crediting:		
Recoveries in respect of loan losses Surplus on restatement of investment	19,862	78,635
in Lognee Holdings Limited	115,575	

Turnover is not disclosed as it is wholly attributable to the business of banking.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

4. DIRECTORS' AND EMPLOYEES' EMOLUMENTS

The emoluments, excluding pension contributions, of directors other than the Chairman were in the following ranges:

			1983 Number	1982 Number
£l	_	£ 5,000	7	20
£ 5,001	-	£10,000	-	2
£10,001		£15,000	1	-
£25,001	-	£30,000	1	1
£30,001	-	£35,000		2
£35,001	**	£40,000	-	ī
£45,001	•	£50,000		ĩ
£50,001		£55,000	-	ī
£55,001	_	£50,000		ī
£60,001	-	£65,000	1	ī
£65,001	-	£70,000		1

The emoluments of the Chairmen during 1983 amounted to £3,173 (1982 : £130,884).

The emoluments of the highest paid director during 1983 amounted to £64,501. The Chairman who resigned on 31 January 1983 was the highest paid director during 1982 with emoluments of £130,884.

The number of employees receiving remuneration in excess of £30,000 is as follows:

			<u> 198</u>	33 19	82
£30,001		£35,000]	L	2
£40,001	-	£45,000	•	-	1
£45,001	-	£50,000	2	2	-
£55,001		£60,000		L	-
		£65,000	3	L	-
•		£70,000	r 4	2	~
		£75,000	נ		_
		£80,000	7		-

NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

5. TAXATION

The taxation charge, based on the profit for the year is made up as follows:

	1983 £	1982 £
Corporation tax at 50% (1982 52%)	2	a.
Current	-	1,866,212
Prior years	(788,226)	— į
Deferred	1,992,711	3,173
Double taxation relief	· · · · ·	(1,078,346)
	1,204,485	791,039
Overseas taxation	232,485	1,078,346
	c1 426 070	61 060 205
	£1,436,970	£1,869,385

The corporation tax charge in the profit and loss account has been provided at the applicable rate following the Finance (No.2) Bill 1984.

The taxation provision in the balance sheet is made up as follows:

	1983 £	1982 £
Current Deferred	(92,030)	602,795
Accelerated capital allowances Other timing differences	1,996,225	24,355 (104,804)
	£1,904,195	£522,346

Tax losses of approximately £272,000 utilised to obtain recovery of the tax credit on franked investment income in a prior year are available against future profits on payment of the ACT applicable.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

6. BALANCES WITH GROUP COMPANIES

The undernoted balances are included in the assets and liabilities detailed on page 5.

Assets:	1983 £	1982 £
Holding companies and fellow subsidiaries Subsidiary	17,483,416	32,455,880 136,695
<u>Liabilities</u> :		
Holding companies and fellow subsidiaries Subsidiaries	321,674,957 423	305,780,318 423

7. MONEY AT CALL AND SHORT NOTICE

Money at call and short notice includes placements with a maturity of 14 days or less.

8. SECURITES ON TRADING ACCOUNT

	<u>1983</u> ₤	1982 £
Long positions comprise: Certificates of deposit Floating rate notes Other debt securities	112,984,642 124,464,184 19,287,221	161,014,552 114,401,303 2,574,789
	£256,736,047	£277,990,644

NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

9. TRANSACTIONS WITH DIRECTORS AND OFFICERS

DIRECTORS:

The only transactions with directors during the year ended 31 December 1983 were house and personal loans, details of which are as follows:

Director 1	Principal January 1983 £	Maximum Level During 1983 £	Principal 31 Dec 83	Interest Rate %	Maturity of Loan
J. Curron					
House Loan	27,000	27,000	27,000	3 and 9	1989
Personal Loan	1,701	1,701	82	2% below base	1984
Season Ticket Loan	334	477	357	-	1984
M.G. Smith					
House Loan	57,775	57,775	-	-	-
G.E. Solomon					
House Loan	-	26,500	26,500	5	1987
Personal Loa	an -	1,389	1,070	5	1987

NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

9. TRANSACTIONS WITH DIRECTORS AND OFFICERS (Continued)

Repayment Terms

All loans to directors have either originally been issued by or transferred to a holding company. Interest cost of the loans in excess of the amount paid by directors is borne by Bankers Trust International Limited.

House Toans are repayable on the earlier of termination of appointment or final date of maturity. Personal loans are repayable by monthly instalments.

In the event of termination of employment, a holding company granting the loans may, by arrangement, offer short term loan facilities at commercial rates.

Security

House loans are secured by the taking of a first legal charge on the properties and the assignment of life assurance policies. No collateral is required for staff personal loans which are for short term and repayable from monthly salaries.

There was no unpaid interest at 31 December 1983 and no provision has been made against loan balances at 31 December 1983 by a holding company.

OFFICERS

There were no loans outstanding to officers at 31 December 1983.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

10. SECURITIES ON TREASURY ACCOUNT

	1983 £	1982 £
Securities on treasury account comprise: Certificates of deposit Floating rate notes Other debt securities Local authority bonds	16,694,149 1,834,449 233,500 250,201	13.713,306 1,391,760 734,826 1,554,645
	£19,012,299	£17,394,537

11. SUBSIDIARY COMPANIES

The names of the subsidiaries, each of which is incorporated in England and wholly owned, are:

BTI Investments Limited
Lognee Holdings Limited
(in voluntary liquidation)
New Broad Street Properties Limited
Rodo Nominees Limited

Although the affairs of Lognee Holdings Limited are in the hands of an independent liquidator, the investment has been revalued to the directors' estimated realisable value and included under the heading "Shares in subsidiaries".

In the opinion of the directors the aggregate value of the assets of the company consisting of shares in, or amounts owing (whether on account of a loan or otherwise) from, the company's subsidiaries is not less than the aggregate of the amounts at which those assets are stated or included in the balance sheet.

BANKERS TRUST INTERNATIONAL LIMITED NOTES TO THE ACCOUNTS - 31 DECEMBER 1983

12. FIXED ASSETS

	£	1983 £	£	1982 £
Short Leasehold premises:				
Cost Accumulated depreciation	22,468 17,221		22,468 15,355	
Net book value		5,247	**************************************	7,113
Furniture, equipment and vehicles:				
Cost Accumulated depreciation	221,676 179,157		203,015 163,315	
Net book value		42,519		39,700
		£47,766	:	£46,813
Additions at cost		£23,681	:	£43,449
Disposals at cost		£5,020		£63,084

13. COMMITMENTS

The company has commitments in respect of guarantees, borrowed securities, ECGD loans, deposit agreements and forward foreign exchange, all of which are entered into in the ordinary course of business.

No provision is considered necessary in respect of these matters.

14. CURRENT COST ACCOUNTS

Current cost accounts have not been presented as the company is a wholly-owned subsidiary of another company incorporated in the United Kingdom.

15. ULTIMATE HOLDING COMPANY

The ultimate holding company is Bankers Trust New York Corporation, incorporated in the United States of America.