THOMAS DE LA RUE LIMITED (Registered Number: 720284)

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

31 MARCH 1996



#### **DIRECTORS' REPORT**

The Directors submit their report together with the audited financial statements for the year ended 31 March 1996.

#### PRINCIPAL ACTIVITIES

The Company carried on a worldwide business in security printing, minting and manufacture of equipment for handling, sorting and processing documents of value.

#### **RESULTS AND DIVIDEND**

Profit on ordinary activities after taxation amounts to £36,415,000 (1995: £24,196,000). The Directors recommend the payment of a £30,000,000 dividend (1995 £Nil).

An amount of £6,415,000 was transferred to distributable reserves (1995: £24,196,000).

#### **REVIEW OF BUSINESS**

In Security Paper and Print, the combined research and development capability resulting from our decision to integrate the Portals security paper activities has broadened our product range and has enabled us to design and sell documents which achieve an optimum balance between security features in both paper and print.

Portals had a good year of trading supported by a number of substantial long standing contracts as well as improved efficiencies. The year saw effective progress in several major capital projects notably the commissioning and completion of PM3, the world's most advanced paper machine dedicated to manufacturing banknote paper.

In a year of steady trading, banknote sales fell back to normal levels from the high results achieved last year. Volumes remained high and we finished the year with a strong order book, sustaining the Company's prominence in banknote production worldwide. Further capital investment was made with the installation of new presses at the Company's banknote plant at Gateshead, which performed well during the year achieving improvements in productivity.

The Company successfully completed a programme of restructuring and investment in the Security Print UK operations where an extension to the factory in Peterborough together with investments in new printing and cheque personalisation machinery has enabled us to consolidate operations and considerably expand cheque printing. This additional capacity was vital for accommodating rapid growth in new business over the year.

The two printing works projects in Kazakhstan and Ukraine, which were established in previous years have progressed satisfactorily. The success of these projects has opened up further opportunities for the Company.

Transaction Systems Division has advanced toward its goal of achieving market prominence in the emerging fields of electronic payment and identification systems. The past twelve months have seen an encouraging number of new initiatives and product developments within these markets. Electronic payment systems are a major target for the Company, creating opportunities for our operations in card design and manufacturers, payment terminal production and system solutions.

De La Rue Card Technology's facility at Tewkesbury was expanded to handle greater volumes of both conventional cards and smartcards - we expect considerable growth in the sale of these products over the next few years.

# **DIRECTORS' REPORT (CONTINUED)**

De La Rue Fortronic is at the forefront of developments in terminal technology, working with customers to ensure greater security and wider functionality. We are well placed to make the most of opportunities in a rapidly evolving marketplace.

De La Rue Holographics extended its profit record by achieving further growth during the year. One of the Company's most notable achievements was its certification as a supplier of the "Dove" hologram for VISA payment cards.

De La Rue Identity Systems made considerable progress towards its goal of becoming the leading supplier of identification systems in the travel document, national identity and election systems markets. Several proprietary issuing and verification systems have been developed which will lead to substantial orders in this growing market.

There was growth in turnover in Cash Systems Division this year and a reorganisation programme promises improvements in efficiency. Renewed focus on research and development should ensure accelerated introduction of new cash handling products to the market.

#### **FUTURE DEVELOPMENTS**

After a period of exceptional growth in our banknote business, we do not expect further significant advances in sales volumes in the immediate future. The current order books for both banknotes and security paper are however strong.

In the short term the degree of our success will be influenced by performance in the highly competitive conditions in banknotes. We are confident that we are well placed given the outstanding product that we can now offer from the combination of Thomas De La Rue and Portals. We are strongly positioned for the future.

Under its new management, Cash Systems Division is expected to resume growth in profits, although the difficult trading conditions experienced in 1996 will continue into the first half of the current year.

Transaction Systems Division will continue to invest in its product manufacturing and services systems integration facilities in anticipation of significant growth in the electronic payment and identification system markets in the medium and long term.

#### **DIRECTORS**

The names of the Directors holding office during the year were as follows:

R E Allen
S A Field
J White
M J Pugh
J F Burbidge-King
R H Heathcote
D L Hosie
L G Cullen (Retired 28.2.96)
P M Youngs
R G Laing (Appointed 29.2.96)

# **DIRECTORS' REPORT (CONTINUED)**

#### **DIRECTORS' INTERESTS**

At 31 March 1996 no Directors or members of their families, as defined by the Companies Act 1985, held any beneficial interests in shares of any member of the group other than the ultimate parent undertaking, De La Rue plc. The holdings of R G Laing, J White and M J Pugh in shares of the ultimate parent undertaking are as shown in that company's financial statements. The holdings of the other Directors were as follows:

	Own & Family Interest		Executive Share		Savings Related	
	Ordina	ry Shares	Option Scheme		Share Option Scheme	
	31 March	1 April	31 March	31 March 1 April		1 April
•	1996	1995	1996	1995	1996	1995
Miss S A Field	2,602	2,561	11,400	-	2,715	7,142
J F Burbidge-King	•	-	17,800	36,089	_	•
R E Allen	540	513	22,800	20,000	4,581	4,581
R H Heathcote	1,490	-	1,300	600	4,341	6,822
D L Hosie	14,035	8,500	2,800	6,809	2,089	7,623
P M Youngs	5,535	7,000	14,500	6,800	3,901	7,623

Options under the Savings Related Share Option Scheme are exercisable at various dates up to 2001 at prices ranging between 203.23p and 637p. Those under the Executive Share Option Scheme are exercisable at various dates up to 2005 at prices ranging between 275p and 934p.

#### **FIXED ASSETS**

The details of fixed assets and capital expenditure are contained in Notes 8, 9 and 21 to the financial statements.

#### RESEARCH AND DEVELOPMENT

During the year there was a total of £10,796,000 spent on research, development and design (1995 £9,567,000).

#### PERSONNEL

The average number of people employed by the Company was 3,819 (1995 2,618) and the aggregate remuneration paid or payable to them for the year was £80,697,000 (1995 £59,664,000).

#### **EMPLOYMENT OF DISABLED PERSONS**

The Company's policy and practice is to maintain a working environment which gives due regard to the needs of disabled persons. Full and fair consideration is given to applications for employment from the disabled who have appropriate skills, experience and qualifications.

Employees who have become disabled are, so far as possible, encouraged to continue with their existing work or provided with such training as will enable them to take up alternative work within the Company; and making allowance for the fact that the nature of certain disabilities may be such as to restrict the range of jobs available, there are equal opportunities for disabled persons in terms of career development and promotion.

# **DIRECTORS' REPORT (CONTINUED)**

#### **EMPLOYEE INVOLVEMENT**

The Company has for many years provided employees with relevant information on performance and prospects.

Active management support is given to employee consultation throughout the business.

#### CHARITABLE DONATIONS

Charitable and educational contributions totalled £26,000 (1995 £6,000).

#### INSURANCE

The Company carries Directors' and Officers' liability insurance as permitted by the Companies Act 1985.

#### **ACQUISITIONS**

On the 1st April 1995, the Company acquired the net assets of the following De La Rue companies at their book value.

Book Value

£000's
14,122 490

8.619

2,424

Portals Limited
Portals (Bathford) Limited
De La Rue Identity Systems Ltd
MB Clarke Limited

The Company continues to hold its investment in the share capital of MB Clarke Limited following the acquisition of this subsidiary's net assets.

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **DIRECTORS' REPORT (CONTINUED)**

## **AUDITORS**

The auditors, Price Waterhouse, have indicated their willingness to continue in office and as permitted by S386 of the Companies Act 1985, shall remain as auditors of the Company until the Company shall otherwise determine in a General Meeting.

By Order of the Board

S A FIELD Secretary

2\_9 January 1997

Registered Office: 6 Agar Street London WC2N 4DE

Telephone: 0171-939 3000 Telex: 884657 PRIWAT G Facsimile: 0171-378 0647

# Price Waterhouse



# AUDITORS' REPORT TO THE MEMBERS OF THOMAS DE LA RUE LIMITED

We have audited the financial statements on pages 7 to 21 which have been prepared under the historical cost convention, as modified by the revaluation of certain properties, and the accounting policies set out on pages 10 and 11.

# Respective responsibilities of directors and auditors

As described on page 4 the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Company as at 31 March 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PRICE WATERHOUSE Chartered Accountants and Registered Auditors London

31 January 1997

Offices at Aberdeen, Birmingham, Bristol, Cardiff, Edinburgh, Glasgow, Hull, Leeds, Leicester, London, Manchester, Middlesbrough, Newcastle, Nottingham, St. Albans, Southampton and Windsor.

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1996

	<u>1996</u> £'000	<u>1995</u> £'000
TURNOVER (Note 2)		
Continuing operations	317,652	371,265
Acquisitions	90,937	26,464
	408,589	397,729
OPERATING PROFIT		
Continuing operations	13,360	24,422
Acquisitions	25,545	1,422
	38,905	25,844
Interest receivable and similar income (Note 4)	1,471	1,386
Interest payable and similar charges (Note 5)	(3,812)	(2,986)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION (Note 6)	36,564	24,244
Tax on profit on ordinary activities (Note 7)	(149)	(48)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	36,415	24,196
Ordinary Dividends Paid	(30,000)	
Profit for the financial year transferred to reserves	6,415	24,196

A statement of movement on reserves is provided in Note 16.

The notes on pages 10 to 21 form part of these financial statements.

# **BALANCE SHEET AT 31 MARCH 1996**

DALANCE CHEE! A! O! INVIVOIT 1000		
	<u> 1996</u>	1995
	£'000	£'000
FIXED ASSETS		
Tangible assets (Note 8)	79,959	24,729
Intangible assets	376	-
Investments (Note 9)	419	485
	80,754	25,214
CURRENT ASSETS		
Stocks (Note 10)	46,897	26,392
Debtors - due within one year (Note 11)	99,314	94,856
Debtors - due after one year (Note 11)	196,926	236,555
Cash at bank and in hand	40,884	15,518
	384,021	373,321
CREDITORS - Amounts falling due		
within one year (Note 12)	(157,553)	(136,778)
NET CURRENT ASSETS	226,468	236,543
TOTAL ASSETS LESS CURRENT LIABILITIES	307,222	261,757
CREDITORS - Amounts falling due		
after more than one year (Note 13)	(175,108)	(129,410)
PROVISIONS FOR LIABILITIES AND CHARGES (Note 14)	(15,249)	(10,152)
NET ASSETS	116,865	122,195
CAPITAL AND RESERVES		
Called up share capital (Note 15)	2,000	13,462
Other reserves (Note 16)	-	2,044
Profit and loss account (Note 16)	114,865	106,689
SHAREHOLDERS' FUNDS (including non equity interests) (Note 17)	116,865	122,195

APPROVED BY THE BOARD ON

1997

M.J. PUGH

Director

The notes on pages 10 to 21 form part of these financial statements.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 MARCH 1996

	<u>1996</u> £'000	1995 £'000
Profit for the financial year	6,415	24,196
Currency translation differences on foreign currency net investments	(283)	2,059
Total recognised gains and losses for the year	6,132	26,255
	<del></del>	
NOTE OF HISTORICAL COST PROFITS AND LOSSES		
	<u>1996</u> £'000	<u>1995</u> £'000
Reported profit on ordinary activities before taxation	36,564	24,244
Difference between a historical cost depreciation charge and the actual depreciation charge for the year calculated on the revalued amount	-	42
Historical cost profit on ordinary activities before taxation	36,564	24,286
Historical cost profit for the year retained after taxation	36,415	24,238

The notes on pages 10 to 21 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996

# 1 ACCOUNTING POLICIES

The principal accounting policies adopted by the Company are as follows:

#### (a) Accounting convention

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain properties, and in accordance with applicable accounting standards.

# (b) Foreign currencies

Assets and liabilities denominated in a foreign currency are translated into sterling at the appropriate year end rates of exchange. The profits and losses of overseas branches have been translated into sterling at average rates for the year.

Differences arising from the restatement of the opening balance sheet of overseas branches at closing rates are dealt with through reserves.

#### (c) Turnover

Turnover represents sales of manufactured products and services to external customers, and includes goods packed and awaiting shipment.

### (d) Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. Depreciation of fixed assets is calculated on a straight line basis at rates sufficient to write down the assets over their expected useful lives.

The principal annual rates of depreciation are as follows:

Leasehold properties with less than 50 years unexpired

Written off over life of lease

Ranging from 8% to 33 1/3%

Leases

(e)

Plant and equipment

Operating lease rentals are charged to the profit and loss account as incurred.

Tangible fixed assets acquired under finance leases are included in the balance sheet at their equivalent capital value and are depreciated over their useful lives. The corresponding liabilities are recorded as a creditor and the interest elements of the finance lease rentals are charged to the profit and loss account.

#### (f) Research and development

Research and development expenditure is written off against profits as and when incurred.

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

#### 1 ACCOUNTING POLICIES (CONTINUED)

#### (g) Taxation

Provision for UK corporation tax on profits of the Company arising after 1 April 1995 is made in the financial statements of the ultimate parent company.

The ultimate parent company also makes provision under the liability method for deferred taxation relating to the Company arising from all timing differences which are not expected to continue for the foreseeable future.

# (h) Stocks

Stocks are stated at the lower of cost and net realisable value and after deduction of relevant advance payments. Cost represents materials, direct labour and an appropriate proportion of factory overhead expenses.

#### (i) Pensions

The costs of the Company's defined benefit pension schemes are charged to the profit and loss account so as to spread the cost of pensions over the service lives of employees. The pension costs are assessed in accordance with the advice of qualified actuaries. Actuarial surpluses and deficits are spread forward over the average remaining service lives of the employees.

The cost of the Company's defined contribution pension schemes are charged to the profit and loss account as the contributions are incurred.

#### 2 TURNOVER

Turnover by geographical market is analysed below:

	<u>1996</u>	<u>1995</u>
	£'000	£,000
United Kingdom	105,502	75,738
Rest of Europe	65,068	54,546
Rest of World	<u>238,019</u>	<u>267,445</u>
•	408,589	397,729

The Company's business is based in the UK. The majority of sales are sourced from the UK and represent activity in one business class. The majority of net assets of the Company are located in the UK.

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

3	OPERATING COSTS		

3	OF EIGHTING GOOTG	<u>1996</u> £'000	<u>1995</u> £'000
	Cost of sales Continuing operations Acquisitions	234,832 <u>57,934</u>	299,306 <u>17,188</u>
	•	292,766	316,494
	Distribution costs Continuing operations Acquisitions	2,074 138	1,917
		2,212	1,917
	Administrative expenses		
	Administrative expenses Continuing operations Acquisitions	61,003 <u>7,187</u>	45,620 <u>7,854</u>
		68,190	53,474
			<del> </del>
4	INTEREST RECEIVABLE AND SIMILAR INCOME	<u>1996</u> £'000	<u>1995</u> £'000
	Interest receivable from group undertakings External interest receivable	1,263 208	1,011 <u>375</u>
		1,471	1,386
5	INTEREST PAYABLE AND SIMILAR CHARGES	<del></del>	
		<u>1996</u> £'000	<u>1995</u> £'000
	Interest payable on bank loans and other borrowings repayable within 5 years Interest payable to group undertakings	1,660 6	103
	Premium on preference shares redeemable within 5 years	2,049	2,793
	Finance lease interest in respect of plant and machinery	<u>97</u>	90
		3,812	2,986
		<del></del>	

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PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

	<u>1996</u>	<u> 1995</u>
	£'000	£'000
Profit on ordinary activities before taxation is stated		
after the following amounts have been charged:		
Staff costs		
- Wages and salaries	80,697	59,664
- Social security costs	6,355	5,029
- Other pension costs	5,332	3,545
Depreciation of tangible fixed assets		
- purchased	8,212	3,594
- leased	261	318
Auditors' remuneration		
- audit fees	172	117
- non audit related fees	78	19
Hire of plant and machinery	1,017	1,390
Research and development	10,796	9,567
Directors' emoluments (Note 19)	1,012	1,155
Profit on sale of fixed assets	486	25
Loss on redemption of preference shares	4,472	-
	•	

Taxation on the profit for the year:

 Overseas taxation
 149
 48

 149
 48

Subsequent to the adoption of an agreement between the Company and the ultimate parent company, the latter will meet all UK corporate tax liabilities relating to the profits of the company, so long as it remains a member of the group.

There is a deferred tax liability reflected in the financial statements of the ultimate parent company following the arrangements mentioned in Accounting Policy Note 1(g).

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

#### 8 TANGIBLE ASSETS

	Freehold land and buildings £'000	Long leasehold land and buildings £'000	Short leasehold land and <u>buildings</u> £'000	Plant and machinery £'000	Fixtures and fittings £'000	Assets in course of construction £'000	<u>Total</u> £'000
Cost or valuation							
At 1 April 1995 Additions Acquisitions Disposals and net	- 2,529 -	4,263 14 -	1,576 784 -	48,918 28,560 32,700	8,989 2,765 312	3,508 (5,175) 8,596	67,254 29,477 41,608
transfers	(2,149)	(3,250)	-	(3,987)	(28)	<u>(1,655)</u>	(11,069)
At 31 March 1996	380	1,027	2,360	106,191	12,038	5,274	127,270
Accumulated deprec	iation						
At 1 April 1995	-	715	688	35,321	5,801	-	42,525
Acquisitions Provision for the year Disposals and net	21	115	163	7,080	1,015	-	8,394
transfers	(7)	<u>(455)</u>		(3,071)	<u>(75)</u>		(3,608)
At 31 March 1996	14	<u>375</u>	<u>851</u>	<u>39,330</u>	<u>6,741</u>		<u>47,311</u>
Net Book Value							
At 31 March 1996	366	652	1,509	66,861	5,297	5,274	79,959
				-	· <del></del>		
At 31 March 1995	-	3,548	888	13,597	3,188	3,508	24,729
		===			=====		<del></del>

At 1 April 1995, certain long leasehold land and buildings were included at 1988 open market valuation. However, those land and buildings were disposed of during the year, as reflected above.

Historical costs of long leasehold land and buildings are as follows:

	<u>1996</u> £'000	<u>1995</u> £'000
Historical cost of long leasehold land and buildings Accumulated depreciation	1,027 <u>(375)</u>	2,178 <u>(386)</u>
	652	1,792

The net book value of plant and machinery held under finance leases at 31 March 1996 was £679,000. (1995: £1,142,000). Depreciation charged during the year amounted to £261,000 (1995: £318,000).

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

9	INVESTMENTS		OH	
		Shares in group	Other investments other	
		undertakings £'000	than loans £'000	Total £'000
	At cost on 1 April 1995 Disposals	351 	134 <u>(66)</u>	485 (66)
	At cost on 31 March 1996	<u>351</u>	<u>68</u>	<u>419</u>
10	STOCKS		4000	1005
			<u>1996</u> £'000	<u>1995</u> £'000
	Raw materials Work-in-progress Finished goods and spares		14,994 23,439 <u>8,464</u>	7,581 12,389 <u>6,422</u>
			46,897 	26,392 ——
11	DEBTORS			
	Amounts due within one year:		<u> 1996</u>	<u>1995</u>
			£'000	£'000
	Trade debtors Amounts owed by group undertakings Amounts owed by undertakings in which the		61,246 12,467	45,892 5,694
	Company has a participating interest Other debtors Prepayments and accrued income		1,053 23,242 <u>1,306</u>	41,959 
			99,314	94,856
	Amounts due after one year:			<del></del>
	Allounto duo uitor ono your		<u>1996</u> £'000	<u>1995</u> £'000
	Amounts owed by group undertakings Other debtors		196,918 8	236,534 21
			196,926	236,555
			<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

# 12 CREDITORS -

	Amounts falling due within one year			
	7 miounto ruimig uno straini ono your		<u>1996</u>	<u>1995</u>
			£'000	£'000
	Bank loans and overdrafts		28,015	6,048
	Payments received on account		16,820	12,086
	Trade creditors		26,794	20,315
	Amounts owed to group undertakings  Amounts owed to undertakings in which the		14,075	15,065
	company has a participating interest		15,804	24,629
	Other creditors		16,052	12,504
	Taxation and social security		3,135	2,102
	Accruals and deferred income		36,539	43,769
	Obligations under finance leases (Note 22)		<u>319</u>	260
			157,553	136,778
13	CREDITORS - Amounts falling due after more than one year			
	•		<u> 1996</u>	<u> 1995</u>
			£'000	£'000
	Amounts owed to group undertakings		172,232	127,601
	Other creditors		2,102	721
	Obligations under finance leases (Note 22)		<u>774</u>	1,088
			175,108	129,410
14	PROVISIONS FOR LIABILITIES AND CHARGES			
		Pensions		
		& similar		
		obligations	<u>Other</u>	<u>Total</u>
		£'000	£'000	£'000
	At 1 April 1995	9,363	789	10,152
	Provided in year	1,468	1,635	3,103
	Transferred/utilised in year	<u>2,473</u>	<u>(479)</u>	<u>1,994</u>
	At 31 March 1996	13,304	1,945	15,249

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

#### 15 **CALLED UP SHARE CAPITAL**

	<u>1996</u> £'000	<u>1995</u> £'000
Authorised: 2,000 ordinary shares of £1 each 29,000 redeemable preference shares	2,000	2,000
of Sfr 1,000 each (non-equity)		<u>11,462</u>
Allotted, called up and fully paid	2,000	13,462
	<del></del>	

On 31 March 1996, 29,000 SF1,000 preference shares were redeemed at a premium of SF537.93 each.

## 16

17

RESERVES		
	Revaluation <u>reserve</u> £'000	Profit and loss account £'000
At 1 April 1995 Sale of Fixed Assets Currency translation Profit for the financial year	2,044 (2,044) -	106,689 2,044 (283) <u>6,415</u>
At 31 March 1996	-	<u>114,865</u>
Shareholders' Funds are attributable to equity and non-equity share of the shareholders' Funds are attributable to equity and non-equity share of the shareholders' funds	capital as follows: 1996 £'000 116,865 	£'000 110,733 <u>11,462</u>
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUND	<b>S</b> 1996 £'000	
Profit for the financial year Other recognised gains and losses relating to the year (net) Redemption of preference shares	6,415 (283) <u>(11,462</u> )	2,059
Net addition to/(reduction in) shareholders' funds Opening shareholders' funds	(5,330) <u>122,195</u>	
Closing shareholders' funds	116,865	122,195
Profit for the financial year Other recognised gains and losses relating to the year (net) Redemption of preference shares  Net addition to/(reduction in) shareholders' funds Opening shareholders' funds	1996 £'000 6,415 (283) (11,462) (5,330) 122,195	£'000 24,196 2,059 

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

#### 18 PARTICULARS OF EMPLOYEES

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The average number of persons employed by the Company during the year was:	<u>1996</u> Number	<u>1995</u> Number
United Kingdom Rest of the World	3,784 35	2,586 32
	3,819	2,618
DIRECTORS' EMOLUMENTS	<u>1996</u> £'000	<u>1995</u> £'000
Directors' emoluments	1,012	1,155

Aggregate emoluments, excluding pension fund contributions, of the highest paid Director amounted to £159,661 (1995: £201,200).

The number of Directors, including the highest paid Director, who received fees and emoluments (excluding pension contributions) in the following ranges were:

		<u>1996</u>	<u>1995</u>
-	£5,000	3	2
-	£70,000	1	-
-	£80,000	1	1
-	£85,000	2	-
-	£90,000	1	•
-	£100,000	•	3
<b>-</b>	£110,000		1
-	£145,000	1	•
-	£160,000	1	•
-	£175,000	-	1
-	£205,000	-	1
	- - -	- £70,000 - £80,000 - £85,000 - £90,000 - £100,000 1 - £145,000 1 - £145,000 1 - £175,000	- £5,000 3 - £70,000 1 - £80,000 1 - £85,000 2 - £90,000 1 - £100,000 - £110,000 - £145,000 1 - £145,000 1 - £160,000 1

### 20 CONTINGENT LIABILITIES

There were contingent liabilities at the balance sheet date in respect of:

	66,303	34,423
On behalf of other group undertakings On behalf of Thomas De La Rue Limited	33,823 <u>32,480</u>	11,966 <u>22,457</u>
Guarantees to banks and others:	<u>1996</u> £'000	<u>1995</u> £'000

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

21	CAPITAL COMMITMENTS		
	OAI TIAL COMMITTEET.	<u>1996</u>	<u>1995</u>
	The following capital commitments existed at the balance sheet date:	£'000	£'000
	Contracted but not provided for in the financial statements Authorised but not contracted	3,851 <u>5,960</u>	4,011 <u>1,615</u>
		9,811	5,626
22	LEASES		
		<u>1996</u> £'000	<u>1995</u> £'000
	Anticipated annual payments under operating leases are:		
	Land and buildings		
	Leases expiring:		
	Within one year Between one and five years After five years	54 52 <u>2,168</u>	32 1,035 <u>1,087</u>
		2,274	2,154
		·	
	Others		
	Leases expiring:		
	Within one year Between one and two years Between two and five years After five years	402 860 597 1	345 1,032 - —-
		1,860	1,377
	Anticipated obligations under finance leases are:		
	Leases expiring:		
		240	260
	Within one year  Between one and two years	319 330	1,088
	Between two and five years	444	
		1,093	1,348
		======	

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

#### 23 ACQUISITIONS

On 1 April 1995, Thomas De La Rue Limited acquired the net assets of Portals Limited, Portals (Bathford) Limited, De La Rue Identity Systems Limited ("IDS") and MB Clarke Limited.

The fair values attributed to those assets on the date of acquisition did not differ from their book carrying values.

As described in Note 1 (g), deferred tax balances are recognised in the financial statements of the ultimate parent company. Consequently, the deferred tax liability purchased from MB Clarke Limited was transferred to the ultimate parent company upon acquisition.

The net assets acquired were as follows:

	Portals Limited £'000	Portals (Bathford) Limited £'000	IDS £'000	MB Clarke £'000	Total £'000
Tangible fixed assets	35,310	4,698	70	1,530	41,608
Investments	30	-	-	•	30
Stock	8,754	1,522	61	714	11,051
Trade debtors	7,091	1,719	612	2,324	11,746
Other debtors	1,362	74	21	44	1,501
Cash in hand and at bank	1,147	40	697	137	2,021
Long term assets	785	-	12,792	-	13,577
Creditors falling due within one year	(13,478)	(2,534)	(5,482)	(1,380)	(22,874)
Creditors falling due in more than one year	(19,953)	(4,300)	-	-	(24,253)
Provision for liabilities and charges	(1,598)	4	(152)	(29)	(1,775)
Deferred tax Consideration satisfied by	<u>(5,328)</u>	<u>(733)</u>		<u>(916)</u>	<u>(6,977)</u>
intercompany debt	<u>14,122</u>	<u>490</u>	<u>8,619</u>	<u>2,424</u>	<u>25,655</u>

Each of the acquired companies has a financial year commencing on 1 April. Consequently there were no profits or losses, or other recognised gains or losses of any acquired entities for the period from the beginning of their financial year to the effective date of acquisition.

The profit/(loss) after tax for the year ended 31 March 1995 in respect of the above acquired companies was as follows:

Portals Limited	1,127
Portals (Bathford) Limited	(322)
De La Rue IDS Limited	3,489
MB Clarke Limited	1,684

£'000

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1996 (CONTINUED)

#### 24 PENSION COSTS

The Company is a member of one of the De La Rue group pension schemes. The principal schemes are of the defined benefit type with assets held in separate trustee administered funds. Total pension costs were £5,330,000 (1995 £3,545,000). An accrual of £10,879,000 (1995 £9,363,000) represents the difference between the contributions to the schemes and the amount charged in the financial statements. Details of the latest actuarial valuations and the assumptions underlying them are contained in the financial statements of De La Rue plc.

#### 25 ULTIMATE PARENT UNDERTAKING AND CASH FLOW STATEMENT

The ultimate parent undertaking is De La Rue plc which is registered in England and Wales. This is the only group of which the Company is a member and for which group financial statements are prepared. Copies of the group financial statements are available from the Secretary, De La Rue plc, 6 Agar Street, London WC2N 4DE.

A statement on cash flow has been omitted as the Company has taken advantage of the dispensation available to companies for which a cash flow statement is disclosed in the consolidated financial statements of the ultimate parent undertaking.

#### 26 SEGMENTAL REPORTING

Segmental information is given in the consolidated financial statements of the ultimate parent undertaking.

#### 27 GROUP FINANCIAL STATEMENTS

Group financial statements have not been submitted as the Company is a wholly owned subsidiary of De La Rue pic.