

# EMI Paradise Music Limited Directors' Report and Financial Statements For the Year Ended 31 March 2013

# **Directors' Report and Financial Statements**

# Year ended 31 March 2013

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## Officers and Professional Advisers

The board of directors G

G Moot C Palmer (Resigned 8 September 2012)

J Smith (Appointed 24 October 2012)

Company secretary

A G Bebawi (Resigned 13 March 2013) & TMF Corporate Administration Services

Limited

Registered office

30 Golden Square

London

United Kingdom

W1F 9LD

**Independent Auditors** 

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

10 Bricket Road

St Albans Herts AL1 3JX

## The Directors' Report

#### Year ended 31 March 2013

The directors present their report and the audited financial statements of the company for the year ended 31 March 2013 The comparatives are for the year ended 31 March 2012

#### Principal activities and business review

The principal activity of the Company continued to be that of music publishing. No material change in the activities of the business is contemplated

During the financial year, the Company experienced a fall in turnover of 52% on prior year. The Company made a profit on ordinary activities before taxation of £1,500 (2012 £3,458)

The turnover of the Company is generated from usage of the songs written by the Company's composers and will vary in any given year alongside the market conditions and popularity of various genres of music. Direct costs attributed to the turnover are the writer's shares of the royalties earned on their compositions.

The Company employs no staff and has no separate facilities or overheads, except for those recharged for services rendered by other companies in the EMI Music Publishing group

Key performance indicators are designed to indicate how the company had performed on key ratios, and the company uses NPS margin and operating margin as the key performance indicators which are most appropriate

There are no KPIs specifically relating to environmental and employee issues as the company has no employees or separate facilities. It is not possible to obtain meaningful market share information for a company of this size, so we do not consider a KPI appropriate

#### Going concern

The directors have prepared consolidated Group financial projections for a period of more than twelve months from the date of approval of these financial statements. After considering these financial projections, the directors have concluded that they have a reasonable expectation that the Company has adequate resources to continue as a going concern for the foreseeable future and as a result have prepared these financial statements on a going concern basis

#### Change of ownership

On 11 November 2011, Citigroup signed definitive agreements to sell the Group's Recorded Music business to Universal Music Group and Music Publishing business to an investor Group that comprised primarily of Sony Corporation of America, the Estate of Michael Jackson, Mubadala Development Company PJSC, Jynwel Capital Limited, and the Blackstone Group's GSO Capital Partners LP (the 'Investor Group') The agreements did not take effect until clearance was received from various Competition authorities and other conditions were met. The Music Publishing business sale completed on 29 June 2012

#### Principal risks and uncertainties

The principal risks and uncertainties facing the Company concern the value of the worldwide market for recorded music which despite a 0 3% increase this year, has in recent years declined by about 9% year on year according to data from the IFPI. Whilst we believe that new digital products and services will drive a return to overall industry growth, there are no assurances of the timing or extent of any improvement. This may have a negative impact, as the Company generates a significant portion of its revenues from mechanical royalties, primarily from the sale of music in CD and other formats. We are dependent on identifying, signing and retaining talented songwriters whose new releases are well received and whose music will continue to generate revenues for years to come. Competition for such talent is intense and our financial results would be adversely affected if we fail to identify, sign and retain songwriters. External bodies such as local third-party collection societies, have a significant influence on some of our revenues. Mechanical and Performance rates as well as distribution rules are usually set by performing rights societies through board approval and as such may result in the setting of rates at levels lower than we would wish and may therefore adversely affect our ability to increase profitability.

## The Directors' Report (continued)

#### Year ended 31 March 2013

#### Results and dividends

The profit for the financial year amounted to £1,140 (2012 £2,559) The directors have not recommended a dividend (2012 £nil)

#### Directors

The directors who served the Company during the year and up to the date of signing the financial statements are listed on page 2

#### Qualifying third party indemnity provisions

The directors benefited from the qualifying third party indemnity provisions in place during the financial year and at the date of approval of the financial statements

#### **Donations**

Grants and charitable donations made during the year amounted to £nil (2012 £nil) There were no political contributions made during the year (2012 £nil)

#### Disclosure of information to the auditors

The directors who held office at the date of approval of this Directors' Report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

#### Independent auditors

Following the Music Publishing business sale on 29 June 2012 it was deemed that KPMG LLP would not continue in office and PricewaterhouseCoopers LLP were appointed as auditors

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006

Signed on behalf of the directors

G Moot Director

30 Golden Square London United Kingdom W1F 9LD

Approved by the directors on

07/02/2014

## Statement of Directors' Responsibilities

#### Year ended 31 March 2013

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Independent Auditors' Report to the Members of EMI Paradise Music Limited

We have audited the financial statements of EMI Paradise Music Limited for the year ended 31 March 2013 which comprise the Profit and Loss Account, the Balance Sheet, and the related notes The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities on page 5 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report and Financial Statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 March 2013 and of its profit for the year then
  ended,
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Independent Auditors' Report to the Members of EMI Paradise Music Limited (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to take advantage of the small companies' exemption in preparing the Directors' Report

Matthew Mullins (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors

St Albans

10 March 2011.

## **Profit and Loss Account**

## Year ended 31 March 2013

	Note	2013 £	2012 £
Turnover	2	3,075	6,435
Cost of sales		(1,259)	(2,305)
Gross profit		1,816	4,130
Administrative expenses		(316)	(672)
Operating profit and profit on ordinary activities before taxation	3	1,500	3,458
Tax on profit on ordinary activities	6	(360)	(899)
Profit for the financial year		1,140	2,559

The notes on pages 10 to 14 form part of these financial statements

All of the activities of the Company are classed as continuing

The Company has no recognised gains and losses other than the profit for the financial year as set out above

There are no material differences between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalent

## **Balance Sheet**

## At 31 March 2013

	Note	2013 £	2012 £
Current assets Debtors	7	38,450	37,848
Creditors: amounts falling due within one year	8	(2,194)	(2,732)
Net current assets		36,256	35,116
Net assets		36,256	35,116
Capital and reserves Called up share capital Profit and loss account	9 10	100 36,156	100 35,016
Total shareholders' funds	10	36,256	35,116

The notes on pages 10 to 14 form part of these financial statements

These financial statements on pages 8 to 14 were approved by the Board of directors on 07/03/14 and signed on their behalf by

G Moot Director

Company Registration Number 691827

#### Notes to the Financial Statements

#### Year ended 31 March 2013

#### 1 Accounting policies

#### Basis of preparation

These financial statements are prepared on a going concern basis, under the historical cost convention and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom

The accounting policies have been applied consistently, other than where new policies have been adopted

#### Going Concern

EMI Paradise Music Limited has made a profit for the financial year of £1,140 (2012 £2,559) and has net current assets of £36,256 (2012 £35,116) and net assets of £36,256 (2012 £35,116) at the reporting date

The Company operates as part of DH Publishing L P group ("the Group") and has provided a guarantee to the Group's lender, as such the Company is affected by the terms of the Group's banking facilities. The continued availability of existing bank facilities requires the Group to comply with the covenants set out in those bank facilities.

The strong group balance sheet combined with continued strong operating performance means that the Group is able to meet its ongoing working capital needs and its current debt service obligations under the finance facility agreements for a period of more than twelve months from the date of approval of these financial statements

The directors have prepared consolidated Group financial projections for a period of more than twelve months from the date of approval of these financial statements

After considering the financial projections, the directors have concluded that they have a reasonable expectation that the Company has adequate resources to continue as a going concern for the foreseeable future and as a result have prepared these financial statements on a going concern basis

#### Cash flow statement

The Company has taken advantage of the exemption in FRS 1 from disclosing a cash flow statement in the financial statements on the basis of its size

#### Turnover

The Company's turnover is wholly attributable to its principal activity and the directors do not believe that any part of the Company's worldwide market is significantly different from any other

Turnover consists of income from copyrights and is recorded when reported to the Company by the relevant source. Turnover is stated after deducting all commissions and any sales related taxes levied on turnover.

All turnover arises from continuing activities. In certain countries, the Company has assigned its rights to royalty income to other undertakings of the EMI Group

#### Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19

## Notes to the Financial Statements (continued)

#### Year ended 31 March 2013

#### 1. Accounting policies (continued)

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date

All differences are taken to the profit and loss account

#### Debtors - royalty advances

Royalties due to a composer are credited against any outstanding advance in the year of receipt until the amount of the advance is fully recovered. If it is thought that future earnings will not amount to the net value of an advance, then a provision for the estimated shortfall is raised. Advances are included in debtors as recoverable within one year although certain amounts may be recovered after more than one year.

#### 2. Turnover

The turnover is attributable to the one principal activity of the Company

An analysis of turnover by geographical market is given below

	2013	2012
	£	£
United Kingdom	2,683	4,019
Rest of Europe	142	1,640
USA	2	1
Rest of the world	248	775
	3,075	6,435
	<del></del>	
3 Profit on ordinary activities before taxation		
	2013	2012
	£	£
Operating profit on ordinary activities before tax is stated after charging		
Auditors' remuneration - audit of these financial statements	10	30

The audit fee incurred by the Company represents an apportion of the overall group audit fee which has been allocated based on net profit share

Management charges of £306 due to EMI Music Publishing Limited are included in administrative expenses in the profit and loss account. In the prior year, management charges of £672 were split between distribution costs and administrative expenses in the profit and loss account.

Amounts receivable by the Company's auditors and their associates have been borne by EMI Music Publishing Limited

## Notes to the Financial Statements (continued)

## Year ended 31 March 2013

#### 4 Directors' emoluments

The directors received no remuneration for their services to the Company during the year (2012 £nil)

Remuneration for services provided by all directors have been borne by EMI Music Publishing Limited and has been presented within that Company's financial statements

#### 5. Staff costs

The company had no employees (2012 none)

## 6. Tax on profit on ordinary activities

#### Analysis of charge in the year

	2013 £	2012 £
Current tax		
UK Corporation tax based on the profit for the year at 24% (2012 26%)	360	899
Total current tax	360	899

## Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is the same as (2012 same as) the standard rate of corporation tax in the UK of 24% (2012 - 26%)

	2013 £	2012 £
Profit on ordinary activities before taxation	1,500	3,458
Current tax at 24% (2012 - 26%)	360	899
Total current tax	360	899

## Factors that may affect future tax charges

On 3 July 2012, the legislation of the reduction of UK corporation tax rate to 23 per cent from 1 April 2013 was substantially enacted

On 20 March 2013, a resolution was passed by Parliament to reduce the main UK corporation tax rate to 20 per cent from 1 April 2015

On 17 July 2013, the legislation of the reduction of UK corporation tax rate to 21 per cent from 1 April 2014 was substantially enacted. None of the above changes are reflected in the above calculation

# Notes to the Financial Statements (continued)

## Year ended 31 March 2013

		_ <del>_</del>		
7. Debtors				
			2013 £	2012 £
Amounts owed by group undertakings Prepayments and accrued income			38,198 252	37,848
			38,450	37,848
Amounts owed by group undertakings are unsecured, interest f	ree, have no fixed date	e of repayment a	and are repaya	able on demand
Prepayments and accrued income amounts relate to advances an estimate of accrued income at the balance sheet date	paid to artists less the	provisions mad	le against tho	se balances, and
8 Creditors. amounts falling due within one year				
			2013 £	2012 £
Trade creditors			1,834	1,833
Corporation tax			360	899
			2,194	2,732
9. Called up share capital				
Allotted and fully paid.				
	2013 Number	£	201 Number	.2 £
100 Ordinary shares of £1 each	100	100	100	100
10. Reconciliation of shareholders' funds and movement or	ı reserves			
		Called up Pro		Total
	sh	are capital	account	shareholders' funds
		£	£	£
At 1 April 2012 Profit for the financial year		100	35,016 1,140	35,116 1,140
At 31 March 2013		100	36,156	36,256

## Notes to the Financial Statements (continued)

## Year ended 31 March 2013

#### 11. Change of ownership

On 11 November 2011, Citigroup signed definitive agreements to sell the Group's Recorded Music business to Universal Music Group and Music Publishing business to an investor Group that comprised primarily of Sony Corporation of America, the Estate of Michael Jackson, Mubadala Development Company PJSC, Jynwel Capital Limited, and the Blackstone Group's GSO Capital Partners LP (the 'Investor Group') The agreements did not take effect until clearance was received from various Competition authorities and other conditions were met. The Music Publishing business sale completed on 29 June 2012

#### 12. Related party transactions

During the year, the Company paid a management fee of £306 (2012 £1,367) to EMI Music Publishing Limited, a member of the EMI Group At 31 March 2013, EMI Music Publishing Limited owed the Company £38,198 (2012 £37,848)

#### 13. Ultimate parent company

The ultimate parent undertaking of the Group is DH Publishing L P, a partnership registered in the Cayman Islands

The Company's immediate parent undertaking is EMI Music Publishing Finance (UK) Limited, a company registered in England and Wales

DH Publishing L P is the parent undertaking of the largest group of undertakings to consolidate these financial statements at 31 March 2013 The address from which the financial statements of DH Publishing L P can be requested is DH Publishing LP, 190 Elgin Avenue, George Town, Grand Cayman, KY1-9005, Cayman Islands