Abellio West London Limited

Directors' report and financial statements
Registered number 689260
For the year ended
31 December 2011

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Abellio West London Limited Directors' report and financial statements For the year ended

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Directors' report

The directors present their annual report and the audited accounts for the year ended 31 December 2011

Principal activity

The principal activity during the year was the provision of passenger bus services in London and Surrey The Company trades under the name of "Abellio London & Surrey" that includes the company and Abellio London Limited Further information on passenger bus services is available on www.abellio.co.uk

Review of business and future developments

The condition of the UK economy led to a reduction in the financial support available to the bus network in London This has resulted in increased competition between bus service operators, leading to a reduction in overall contract margins

The operating loss includes an exceptional operating cost of £1 Im for the impairment in the value of unused buses. The Company policy is to lease new and replacement buses where market conditions permit viable rates. The underlying performance of the business before exceptional items was satisfactory.

The Company continued to tender for the operation of more bus routes in London on behalf of London Bus Services Limited, and in Surrey for Surrey County Council The movement in bus routes from 42 to 44 is representative of the improvement in service performance. This incremental growth will serve to underpin future financial performance.

The Company has embarked on an all-encompassing improvement strategy. It is projected that the improvement strategy, when combined with the full year impact of incremental growth in 2011 and further incremental growth in 2012, will deliver positive EBIT in 2012.

The Company's key financial performance indicators during the year were as follows

		2011	2010	Change
Turnover	£,000	27,310	26 464	846
Operating loss for the year	£'000	(1,899)	(586)	(1,313)
Shareholders' funds	£'000	5,747	7 363	(1,616)
Bus routes at year end	Number	44	42	2
Mileage operated	Millions	6 8	67	0 1
Average employees	Number	517	486	31
Bus fleet at year end	Number	183	162	21

A continuing priority for 2012 is the continued improvement of relationships with key stakeholders to ensure that the Company is perceived as a deliverer of quality in all key measures. The Company will build on the service performance improvements achieved in 2011, customer care skills across the business as a whole and continue to invest in new buses and innovation. Much of the service led development will be in partnership with London Bus Services Limited.

Financial results and dividend

The financial results for the year are shown on page 8 Revenue in the year was £27 3m compared to £26 5m in 2010. The loss for the year after taxation amounted to £1 6m compared to £0 5m in 2010. The directors do not recommend the payment of a dividend (2010 £nil).

Directors' report (continued)

Health and Safety

The Company invests in on-bus systems as necessary to meet both its contractual requirements and internal objectives. These systems include CCTV and Genius (that monitors driving standards), and are used to manage driver performance. The Company's fleet is low-floor, easy-access with disabled access ramps.

The Company maintains regular contact with the local police and Transport for London, and shares CCTV and driver intelligence where appropriate

All bus routes have nominated drivers to raise any performance or health and safety issues The Company operates an ongoing training programme

Environment

The Company is actively combating climate change. The Company implements new ways of making its operations more carbon-efficient, works with government and other third party bodies to help shape lower carbon transport policies, and encourages people to switch to public transport.

Operational review

In March 2011 the Company rolled out New Vision, a campaign aimed at improving performance in a number of key areas across the business. The campaign promoted service performance, safety, right-first-time, driving standards, attendance and presentation and The Abellio Way, and was delivered through a combination of presentations and newsletters.

The senior management team was strengthened through a combination of new appointments and changes to roles in particular, senior appointments were made in operations, service performance and human resources, as well as creating additional focus to manage strategic activities on new routes, recruitment, training, property and the Olympics

Service performance improved during the year and the Company moved up the London Buses league tables for reliability. This was achieved through a detailed training programme for supervisors alongside a number of new initiatives in the way that we work. The Company has recently invested in a new control room and operational structure to support further service improvement.

The Company continues to develop a portfolio of rail replacement work and parking service to coach operators

Employees

In February 2012, the Company retained Investors in People status following a reaccreditation audit

The Company is a non-discriminatory employer operating an Equal Opportunities & Diversity Policy which aims to eliminate unfair discrimination, harassment, and victimisation and bullying. The Company is committed to ensuring that all individuals are treated fairly, with respect and are valued irrespective of disability, race, gender, health, social class, sexual preference, marital status, nationality, religion, employment status, age or membership or non-membership of a trade union

The Company's recruitment policies are designed to ensure that all applicants are considered fairly for positions within the Company. The Company uses consultative procedures agreed with its staff and elected representatives with a view to ensuring that employees are aware all matters affecting the business including financial and economic factors which affect the Company's performance and prospects.

The results of an employee survey have been cascaded to all staff. The engagement score across the Company was 636, which is above the average score across the transport sector. Action plans have been developed to address the key issues raised in the survey.

The Company received a Committed to Excellence award in January 2011 from the British Quality Foundation. The award recognised the successful implementation of initiatives on corporate responsibility, staff training and stakeholder interaction.

Directors' report (continued)

Key risks and uncertainties

Key risks are managed by the senior management team and formally reviewed on a quarterly basis. When new risks are identified, they are assessed, assigned an owner and added to the risk register.

The risk register is formally reported and approved by the board, and submitted to the Group's Head of Risk Management and Internal Control The key risks are

- Insurance claims and repair costs, the Company continues to develop a wide range of controls that focus on driver behaviour and performance standards
- 2 TfL contract price adjustments that do not match annual cost increases, the Company monitors costs against the relevant indices and engages through the Bus Operators with TfL to highlight and resolve any anomalies
- 3 Acts of terrorism, the Company maintains strong relationships with the police and Transport for London, and instils a driver awareness mentality
- Industrial Relations, the Company pays attention to establishing a good working relationship with Unite the Union with emphasis on transparency and building a full understanding of the financial performance and the key drivers necessary to achieving long-term stability and sustainability

Directors and their interests

The Directors of the Company during the year ended 31 December 2011 and up to the date of this report are listed below

D D G Booth

J Edwards (appointed 23 May 2012)
A Leadbetter (resigned 23 March 2012)
J P McGowan
A T Pilbeam (appointed 23 May 2011)
A R Wilson (appointed 23 May 2012)
(appointed 25 January 2011)

None of the directors who held office at the end of the financial year had any interest in the shares of the Company at any time during the year

Under the Company's Articles of Association, the Company provides an indemnity for its directors and officers in accordance with the provision of the Companies Act 2006

Directors' report (continued)

Payment policy

It is not the Company's policy to follow a code of standard payment practice. Payments are made in accordance with terms agreed in advance with each individual supplier. Trade creditor days of the Company were 29 days (2010 11 days) based on the ratio of Company trade creditors at the end of the year to the amounts invoiced during the year by suppliers.

Disclosure of information to the auditor

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware, and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information

Charitable & political donations

The Company did not make any political donations during the year (2010 £nil), and made a charitable donation of £100 (2010 £nil)

Auditor

KPMG LLP are the appointed auditor for the Company Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office

___ 14/9/12

By order of the board

A T Pilbeam

Director

301 Camberwell New Road London SE5 0TF

2012

Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- · make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



KPMG LLP

1 The Embankment Neville Street Leeds LS1 4DW United Kingdom

Independent auditor's report to the members of Abellio West London Limited

We have audited the financial statements of Abellio West London Limited for the year ended 31 December 2011 set out on pages 8 to 19 The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Statement of Directors' Responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditor's report to the members of Abellio West London Limited (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

David Morritt (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

1 The Embankment Neville Street Leeds LSI 4DW

(7 SEMEMBER 2012

Profit and loss account

for the year ended 31 December 2011

	Note	2011 £000	2010 £000
Turnover Operating costs	2	27,310 (29,209)	26,464 (27,050)
Operating loss before exceptional items		(788)	(586)
Exceptional operating costs	9	(1,111)	
Operating loss	3	(1,899)	(586)
Interest receivable and similar income Interest payable and similar charges	5 6	50 (322)	81
Loss on ordinary activities before taxation Tax on ordinary activities	7	(2,171) 555	(505) 14
Loss for the financial year	15	(1,616)	(491)

The company has no recognised gains or losses other than as shown above and therefore no separate statement of total recognised gains and losses has been prepared

All activities relate to continuing operations

Balance sheet

As at 31 December 2011			
AS at 31 December 2011	Note	2011	2010
	Wole	£000	£000
Fixed assets		2000	1000
Tangible assets	9	2,581	4,062
Current assets			
Stocks	10	423	377
Debtors	11	1,891	4,469
Cash at bank and in hand		9,972	1,164
		12,286	6,010
Creditors amounts falling due within one year	12	(8,090)	(1 452)
Net current assets		4,196	4,558
Total assets less current liabilities		6,777	8,620
Provisions for liabilities and charges	13	(1,030)	(1,257)
Net assets		5,747	7,363
Capital and reserves			
Called up share capital	14	805	805
Profit and loss account	15	4,942	6 558
Shareholders' funds	16	5,747	7 363

These financial statements were approved by the board of directors on 14/9/2012 and were signed on its behalf/by

A R Wilson
Director

Notes

(forming part of the financial statements)

1 Accounting policies

Basis of preparation

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards

The company has an overdraft facility that is due for renewal on 30 November 2012. The current economic conditions create uncertainty particularly over the availability of bank finance in the foreseeable future.

The company's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the company should be able to operate within the level of its current facility. If the facility is not renewed or is forecast to be exceeded, Abellio Transport Holdings Limited have indicated that they will give continued financial support to the company for the next twelve months and for the foreseeable future. The company will open renewal negotiations with the bank in due course and has, at this stage, not sought any written commitment that the facility will be renewed. No matters have been drawn to its attention to suggest that renewal may not be forthcoming on acceptable terms.

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Under Financial Reporting Standard 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements

Taxation

The charge for taxation is based on the profit for the year and takes into consideration timing differences arising as a result of different treatments of certain items for taxation and accounting purposes

Deferred tax is recognised in respect of all material timing differences that have originated, but not reversed, by the balance sheet date. Deferred tax is measured on a non-discounted basis at tax rates that are expected to apply in the periods in which the timing differences reverse based on tax rates and laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised where their recovery is considered more likely than not in that there will be suitable taxable profits from which the future reversal of underlying timing differences can be deducted.

Leased assets and obligations

Rentals paid under operating leases are charged to the profit and loss account on a straight-line basis over the term of the lease

Stocks

Stocks are stated at the lower of cost and net realisable value after making due allowance for obsolete or slow moving items

Pension costs

The Company operates a defined contribution pension scheme The amounts of contribution are fixed as a percentage of salaries and the Company has no legal or constructive obligation to pay any further contributions. The pension cost charge represents contributions payable in the year

Accounting policies (continued)

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation. Depreciation is provided on a straight line basis on all tangible fixed assets so as to write them down to their estimated residual values as follows

Short leasehold land and buildings

- 15 to 40 years (or period of lease if shorter)

Public service vehicles

- 10 to 15 years

Other vehicles

- 5 years

Plant, equipment and other assets

- 3 to 10 years

The carrying values of tangible fixed assets are reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable

Impairment of fixed assets

The carrying amounts of the company's assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of the fixed asset may not be recoverable. If any such indication exists, the asset's recoverable amount is estimated

An impairment loss is recognised whenever the carrying amount of an asset or its income-generating unit exceeds its recoverable amount. Impairment losses are recognised in the profit and loss account unless it arises on a previously revalued fixed asset. An impairment loss on a revalued fixed asset is recognised in the profit and loss account if it is caused by a clear consumption of economic benefits. Otherwise impairments are recognised in the statement of total recognised gains and losses until the carrying amount reaches the asset's depreciated historic cost

Calculation of recoverable amount

The recoverable amount of fixed assets is the greater of their net realisable value and value in use. In assessing value in use, the expected future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the rate of return expected on an equally risky investment. For an asset that does not generate largely independent income streams, the recoverable amount is determined for the income-generating unit to which the asset belongs

Reversals of impairment

An impairment loss is reversed on intangible assets and goodwill only if subsequent external events reverse the effect of the original event which caused the recognition of the impairment or the loss arose on an intangible asset with a readily ascertainable market value and that market value has increased above the impaired carrying amount For other fixed assets where the recoverable amount increases as a result of a change in economic conditions or in the expected use of the asset then the resultant reversal of the impairment loss should be recognised in the current period

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised

1 Accounting policies (continued)

Insurance

The Company's policy is to self-insure high frequency claims within the business. To provide protection above these types of losses, the Company purchases insurance cover from a selection of proven and financially strong insurers. These insurance policies provide individual claim cover subject to excess limits and aggregate stop losses for total claims within the excess limits. A provision is made for the estimated cost to the Company to settle claims for incidents occurring prior to the balance sheet date, subject to the overall stop loss.

Turnover

The turnover of the Company consists of contract revenue from Transport for London and Surrey County Council for the provision of public bus transport, and related activities such as rail replacement services. All revenue is stated net of value added tax where applicable and is wholly derived within the United Kingdom.

2 Turnover		
	2011	2010
	£000	£000
Passenger services	26,691	25 670
Other bus related activities	525	713
Rental income	94	81
	27,310	26,464
3 Operating loss		
	2011	2010
	€000	£000
Operating loss is stated after charging		
Depreciation and other amounts written off tangible fixed assets		
Owned	1,832	717
Operating lease rentals		
Bus leases	1,133	1,160
Land and buildings	754	586
Auditors' remuneration		
Audit of these financial statements	10	10
Loss on disposal of fixed assets	-	1

4 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, all of whom were employed to support the provision of bus services was 517 (2010 486), analysed by category, was as follows

	2011	2010
Drivers	441	412
Inspectors	16	14
Engineers	22	23
Other staff	38	37
	517	486
		
The aggregate payroll costs of these persons were as follows		
	2011	2010
	£000	£000
Wages and salaries	15,949	15,807
Social security costs	1,568	1,530
Pension costs	64	52
	17,581	17,389

Directors are employed by and receive their remuneration from Abellio London Ltd, or Abellio Holdings Ltd, the above payroll costs reflect this remuneration

5 Interest receivable and similar income

2011 £000	2010 £000
50	81
	
2011	2010
£000	£000
297	-
25	-
322	-
	2011 £000 297 25

7 Taxation

	2011 £000	2010 £000
UK corporation tax	(130)	745
Current tax credit on income for the year Adjustments in respect of prior years	(139)	(4) 144
Adjustments in respect of prior years		
Total	(139)	140
Deferred tax		
Origination/reversal of timing differences	(375)	(104)
Arising from changes in tax rates	(41)	(50)
Total deferred tax	(416)	(154)
Tax on loss on ordinary activities	(555)	(14)
	2011	2010
	£000	£000
Current tax reconciliation		
Loss on ordinary activities before tax	(2,171)	(505)
Current tax at 26% (2010 28%)	(564)	(141)
Effects of		
Expenses not deductible for tax purposes	5	-
Short term timing differences	30	101
Capital allowances in excess of depreciation	390	36
Adjustment to tax charge in respect of previous periods	•	144
Total	(139)	140
		

The 2012 Budget on 23 March 2012 announced that the UK corporation tax rate will reduce to 22% by 2014 A reduction in the rate from 26% to 25% (effective from 1 April 2012) was substantively enacted on 5 July 2011, and further reductions to 24% (effective from 1 April 2012) and 23% (effective from 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively

It has not yet been possible to quantify the full anticipated effect of the announced further 1% rate reduction, although this will further reduce the company's future current tax charge and reduce the company's deferred tax liability accordingly

8 Operating lease commitments

The Company has operating lease commitments to lease buses and property Annual commitments are as follows

	2011 £000	2010 £000
On leases expiring		
Within one year - Buses - Land and buildings	148	- 183
Between two and five years - Buses - Land and buildings	1,253 77	1,028 25
After more than five years - Land and buildings	255	286
	1,733	1,522
		

9 Tangible fixed assets

	Short leasehold property £000	Public service and other vehicles £000	Plant, equipment and other assets £000	Total
Cost	LUUU	LUUU	1000	2000
At beginning of year	831	8 6 1 8	750	10,199
Additions	4	159	•	163
Transfers in from group undertaking	6	478	-	484
At end of year	841	9 255	750	10 846
Attend of year				
Depreciation				
At beginning of year	408	5,230	499	6,137
Charge for year	63	609	49	721
Impairment	-	1,111	-	1,111
Transfers in from group undertaking	-	296	-	296
At end of year	471	7 246	548	8,265
At end of year				6,200
Net book value				
At 31 December 2011	370	2,009	202	2,581
At 31 December 2010	423	3,388	251	4,062

The directors consider the carrying cost of certain buses should be reduced to reflect current market conditions. The recoverable amount of the buses was estimated based on its value in use. The estimate of value in use was determined using a pre-tax discount rate of 10%, which is the Group's weighted average cost of capital adjusted to a pre-tax rate and adjusted to reflect market assessment of specific risks associated with the projected cash flows.

Cash flows for the buses were projected to the end of each contracted route. The review indicated that the carrying value of these buses and their on-board equipment had been overstated by £1,111,000, and consequently have been written down by this amount. The impairment loss has been recognised as an exceptional cost within the operating profit.

10 Stocks

2011 £000	2010 £000
Engineering spare parts and fuel 423	377

There is no material difference between the balance sheet value of stocks and their replacement cost

11 Debtors

	2011	2010
	€000	£000
Trade debtors	232	32
Amounts owed by group undertakings	-	2,773
Other debtors	348	229
Prepayments and accrued income	1,168	1,396
Corporation tax	143	39
	1,891	4,469
12 Creditors amounts falling due within one year		
	2011	2010
	000£	£000
Trade creditors	694	251
Amounts owed to group undertakings	6,205	179
Other creditors	4	4
Accruals and deterred income	1,187	1,018
	8,090	1,452
		

13 Provisions for liabilities and charge
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15 Trovisions for madricles and charges			
	Deferred	Insurance	Total
	tax £000	provision £000	£000
Balance at beginning of year	543	714	1,257
Provision released or utilised	(416)	(880)	(1,296)
Provision created in year	•	1 069	1,069
Balance at end of year	127	903	1,030
The nature of the provisions is disclosed in the accounting po	licies note		
The deferred tax provision comprises			
		2011	2010
		000£	£000
Short term timing differences		(102)	(87)
Accelerated capital allowances		229	630
		127	543
		2011	2010
Deferred tax		0003	£000
Deferred tax liability at beginning of year		543	697
Deferred tax credit for the year		(375)	(104)
Effect of rate change		(41)	(50)
		127	543
14 Called up share capital			
		2011 £000	2010 £000
Authorised, issued, called up and fully paid 805,000 ordinary shares of £1 each		805	805
805,000 ordinary shares of LT cach			
15 Reserves			
			Profit and loss
			account £000
At I January 2011			6 558
Loss for the year			(1 616)
At 31 December 2011			4,942

16 Reconciliation of movements in shareholders' funds

	2011 £000	2010 £000
Opening shareholders funds Loss for the year	7,363 (1,616)	7,854 (491)
Closing shareholders' funds	5,747	7,363

17 Pension schemes

The total contribution to defined contribution pension schemes in the year was £64,000 (2010 £52,000). There were no outstanding contributions payable to the scheme at 31 December 2011 (2010 £nil).

18 Ultimate parent undertaking

The Company is a 100% subsidiary undertaking of Abellio Transport Holdings Limited, a company incorporated in the UK. The ultimate parent company is NV Nederlandse Spoorwegen, a company incorporated in The Netherlands.

The largest and smallest group in which the results of the Company are consolidated is that headed by Nedrailways BV, a company incorporated in The Netherlands. The consolidated financial statements of this group is available to the public and may be obtained by writing to Laan van Puntenburg 100, 3511 ER, Utrecht, The Netherlands

19 Related party transactions

As 100% of the Company's voting rights are controlled within the group headed by Nedrailways BV, the Company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties). The consolidated financial statements of Nedrailways BV, within which this Company is included, can be obtained from the address given in note 18.

20 Capital commitments

	2011 £000	2010 £000
Authorised and contracted for	-	-