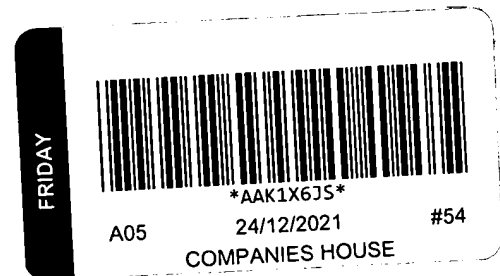


ROBERT HITCHINS LIMITED
REPORT AND FINANCIAL STATEMENTS
31 MARCH 2021



ROBERT HITCHINS LIMITED
STRATEGIC REPORT
YEAR ENDED 31 MARCH 2021

The directors present the Strategic Report of Robert Hitchins Limited for the year ended 31 March 2021.

REVIEW OF THE BUSINESS IN THE YEAR

The directors consider operating profit to be the key measure of performance of the business.

The year to 31 March 2021 shows an operating profit of £10.8m compared to £26.1m last year. This profit was underpinned by the sale of four smaller land parcels and a commercial building. The company has continued to develop its business and trade profitably following the year end.

POSITION OF THE COMPANY'S BUSINESS AT THE END OF THE YEAR

The company's activity was not significantly affected by the Covid-19 pandemic other than certain transactions being slowed down. The planning process has become more protracted but the company intends to be at the forefront as the economy builds itself out of the recession. The sale of substantial serviced sites will underpin cashflow in the coming years, as well as provide much needed housing and road and social infrastructure improvements. Demand for commercial development has centred around the industrial and e-commerce/distribution sectors, but the group completed three new pre-let retail units during the year and has obtained planning consent for further such units after the year end. Enquiries for commercial space remain slow with ongoing uncertainty and as companies reassess their needs for space, but the group is well placed to service them due to its diverse property stock.

PRINCIPAL RISKS AND UNCERTAINTIES FACING THE BUSINESS

The principal risk facing the company at the current time is a delay in the achievement of planning permission for its larger residential sites. The company continues to work closely with local councils to achieve the best outcomes for all concerned parties.

The company has weathered the Covid-19 storm well. While the ongoing situation is clearly causing significant uncertainty in the wider economy, construction is likely to lead the economy out of the recession and the company is well placed to take advantage of opportunities that arise. Rental collection has been steady at 98% throughout the pandemic, a remarkable achievement.

The level of borrowings and interest rates are kept under review by the directors with a view to managing finance charges and interest risk. The company has engaged in interest rate swaps to minimise risk.

The company is exposed to a potential downturn in the economic fortunes of the country. However, it has a broad range of land holdings suitable for a number of uses and is modernising and diversifying its commercial portfolio; this diversity minimises the impact of the economic cycle.

DIRECTORS' DUTY TO PROMOTE THE SUCCESS OF THE COMPANY

Under Section 172(1) of the Companies Act the directors are required to engage with their members, employees and other stakeholders to ensure that their actions promote the long term strategic interests of the business. As a long-standing family company in Gloucestershire and the surrounding areas, the directors understand their role in the community and take this responsibility seriously.

The strategic objectives of the company are clear and well known to the company's members and employees. Many decisions made by the directors are to maintain the future prospects for the property portfolio such that the business is sustainable for the next decade. We work with our stakeholders to deliver high quality projects and developments which will enhance the communities in which they sit.

ROBERT HITCHINS LIMITED
STRATEGIC REPORT (CONTINUED)
YEAR ENDED 31 MARCH 2021

Engagement with Employees

The company has less than 50 staff and all are based in one location. While there are clear reporting lines through a departmental structure, all directors have an open door policy and dialogue is encouraged. Staff retention rates are very high and there are several staff with more than 30 years of service. Staff are rewarded through a number of bonus schemes which reflect both company and personal performance.

Engagement with Stakeholders

The nature of the company's business requires collaboration between our suppliers, ourselves and our customers. Without that engagement it is less likely that the company will be able to deliver the level of quality product that we have a reputation for. We maintain close links with construction companies, planning advisors, architects and housebuilders and actively seek to use suppliers based within the South West region to encourage the local economy.

Environment and Community

The directors are very conscious of the impact the company's activities have on the environment and the local community. Our developments are designed and constructed to at least meet, and usually exceed, any environmental standards required. Community recreation facilities and schools have been provided at many of our recently developed residential sites.

The company engages with the Gloucestershire Community Foundation, a charity the company's parent helped to establish several years ago through its charitable trust. That trust holds an endowment with the Foundation which provides funds annually to be distributed to people and communities in need in Gloucestershire.

Approved by the board on 9th December 2021



J C Hitchins
Director

ROBERT HITCHINS LIMITED
DIRECTORS' REPORT
YEAR ENDED 31 MARCH 2021

The directors present their report and financial statements for the year ended 31 March 2021.

PRINCIPAL ACTIVITIES

The principal activities of the company are property development, management and contracting.

RESULTS AND DIVIDEND

The financial statements for the year ended 31 March 2021 show a profit after tax of £8,037,538 (2020: £20,516,142). The profit is attributable mainly to serviced land sales in the year. The directors paid a dividend on the preference shares of £2,800 (2020: £2,800) and on the ordinary shares of £Nil (2020: £1,500,000) during the year. A final dividend is proposed of £2,000,000 (2020: £2,000,000).

DIRECTORS

The following have served as directors during the financial year and are considered to be the key management of the company:

J R Hitchins (Chairman)
S R Hitchins (retired 13 August 2021)
J C Hitchins
A J Hill
J J S Dunley
G R Jeynes
S J Tothill

None of the directors had any interest in the share capital of the company.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Directors' Report and the Financial Statements in accordance with applicable laws and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors(have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards) and applicable law.

Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to assume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ROBERT HITCHINS LIMITED
DIRECTORS' REPORT (CONTINUED)
YEAR ENDED 31 MARCH 2021

MANDATORY STREAMLINED ENERGY AND CARBON REPORTING (SECR)

The Company fulfils the statutory requirements for Streamlined Energy and Carbon Reporting which includes disclosure of the Company's carbon emissions. Under the Companies Act 2006 / SECR Regulations, 'Large' companies are required to report their annual emissions in their Directors' report.

This Streamlined Energy and Carbon Reporting statement covers the reporting period 1st April 2020 to 31st March 2021 and has been prepared in line with the requirements of the Streamlined Energy and Carbon Reporting regulations and the relevant areas of the Greenhouse Gas ('GHG') Protocol Corporate Accounting and Reporting Standard.

Total energy consumption for 2020/21 was 1,823,363 kWh (2020: 2,200,049 kWh) equating to 411.08 tCO₂e (2020: 535.1)

Carbon intensity: Emissions of tCO₂e/employee for 2020/21 was 9.67 tCO₂e (2020: 12.44)

AUDIT

In the case of each of the persons who are directors at the time this report is approved:

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

AUDITORS

Crowe U.K. LLP are deemed to be reappointed in accordance with section 485 of the Companies Act 2006 by virtue of an elective resolution passed by the members.

By Order of the Board



J J S Dunley
Director & Company Secretary

9th December 2021

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ROBERT HITCHINS LIMITED

Opinion

We have audited the financial statements of Robert Hitchins Limited for the year ended 31 March 2021 which comprise Profit and Loss, Balance Sheet, Statement of changes in Equity and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The directors are responsible for the other information contained within the annual report. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ROBERT HITCHINS LIMITED (CONTINUED)

financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion based on the work undertaken in the course of our audit

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- the company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit

Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ROBERT HITCHINS LIMITED

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We obtained an understanding of the legal and regulatory frameworks within which the company operates, focusing on those laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements. The laws and regulations we considered in this context were the Companies Act 2006 and UK Corporate Tax Legislation.

We identified the greatest risk of material impact on the financial statements from irregularities, including fraud, to be the override of controls by management, inappropriate revenue recognition and the valuation of land held as stock and investment properties. Our audit procedures to respond to these risks included enquiries of management about their identification and assessment of the risk of irregularities, sample testing on the appropriate journals, reviewing accounting estimates for biases, corroborating balances recognised to supporting documentation on a sample basis and ensuring accounting policies are appropriate under the United Kingdom Generally Accepted Accounting Practice and applicable law.

Owing to the inherent limitations of an audit, there is an unavoidable risk that some material misstatements of the financial statements may not be detected, even though the audit is properly planned and performed in accordance with the ISAs (UK). We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

These inherent limitations are particularly significant in the case of misstatement resulting from fraud as this may involve sophisticated schemes designed to avoid detection including deliberate failure to record transactions, collusion or the provision of intentional misrepresentations.

A further description of our responsibilities for the audit of the financial statements is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Matthew Stallabrass
Senior Statutory Auditor
For and on behalf of
Crowe U.K. LLP
Statutory Auditor
55 Ludgate Hill
London EC4M 7JW

22 December 2021

ROBERT HITCHINS LIMITED
STATEMENT OF COMPREHENSIVE INCOME
YEAR ENDED 31 MARCH 2021

	Notes	2021 £	2020 £
TURNOVER	1(c)	27,345,434	48,743,887
Grants received relating to turnover		1,404,944	-
Cost of sales		(12,400,951)	(21,295,364)
GROSS PROFIT		16,349,427	27,448,523
Other operating income	3	2,599,915	3,143,057
Dividends received		-	2,800,000
Administrative expenses		(6,351,789)	(6,120,866)
Write-down of investments		(1,800,000)	(1,144,299)
OPERATING PROFIT		10,797,553	26,126,415
Interest receivable		1,004,546	622,816
Finance charges	7	(1,307,225)	(1,984,117)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	10,494,874	24,765,114
Tax charge on profit on ordinary activities	6	(2,457,336)	(4,248,972)
PROFIT AFTER TAXATION		8,037,538	20,516,142
(Loss)/gain on pension fund liability	20	(1,464,000)	474,000
COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR		6,573,538	20,990,142

All amounts relate to continuing operations.

All of the comprehensive income for the year is attributable to the owners of the company.

The related notes 1 to 20 form an integral part of these financial statements

ROBERT HITCHINS LIMITED
BALANCE SHEET
31 MARCH 2021

	Notes	2021 £	2020 £
FIXED ASSETS			
Tangible	8	898,476	978,974
Investments	9	37,591,087	38,733,955
Debtors due in more than one year	11	-	25,105,679
		38,489,563	64,818,608
CURRENT ASSETS			
Stocks	10	98,904,458	83,407,829
Debtors	11	86,977,457	86,912,103
Cash		2,572,997	1,055,627
		188,454,912	171,375,559
CREDITORS: amounts falling due within one year	12	(68,187,015)	(84,534,255)
NET CURRENT ASSETS		120,267,897	86,841,304
TOTAL ASSETS LESS CURRENT LIABILITIES		158,757,460	151,659,912
CREDITORS: amounts falling due in more than one year	13	(18,923,750)	(19,142,509)
DERIVATIVE FINANCIAL INSTRUMENTS	13	(2,153,555)	(2,849,642)
PROVISIONS FOR LIABILITIES AND CHARGES	14	-	(25,144)
NET ASSETS EXCLUDING PENSION LIABILITY		137,680,155	129,642,617
PENSION LIABILITY	20	(2,083,000)	(619,000)
NET ASSETS		135,597,155	129,023,617
CAPITAL AND RESERVES			
Called up equity share capital	15	12,000	12,000
Profit and loss account	16	135,585,155	129,011,617
SHAREHOLDER'S FUNDS		135,597,155	129,023,617

Approved and authorised for issue by the Board on 9th December 2021 and signed on their behalf by:



J C Hitchins
Director

The related notes 1 to 20 form an integral part of these financial statements

ROBERT HITCHINS LIMITED
STATEMENT OF CHANGES IN EQUITY
31 MARCH 2021

	Share Capital £	Profit & Loss Account £	Total £
As at 1 April 2019	12,000	109,521,475	109,533,475
Comprehensive income for the year	-	20,990,142	20,990,142
Dividends paid	-	(1,500,000)	(1,500,000)
At 31 March 2020	12,000	129,011,617	129,023,617
Comprehensive income for the year	-	6,573,538	6,573,538
Dividends paid	-	-	-
At 31 March 2021	12,000	135,585,155	135,597,155

The related notes 1 to 20 form an integral part of these financial statements

ROBERT HITCHINS LIMITED
NOTES TO THE FINANCIAL STATEMENTS
31 MARCH 2021

1. ACCOUNTING POLICIES

a) Basis of Accounting

Robert Hitchins Limited is a company registered in England & Wales with number 00686734. Its registered office is The Manor, Boddington, Cheltenham, GL51 0TJ. The financial statements have been prepared under the historical cost convention, as modified for the revaluation of certain assets, and in accordance with applicable United Kingdom accounting standards, including Financial Reporting Standard 102, and the Companies Act 2006. The financial statements present information about the company as individual undertaking and not about its group. The company is exempt from preparing consolidated financial statements on the grounds that it is wholly owned by an EU registered company, The Robert Hitchins Group Limited, which itself produces consolidated financial statements.

Under FRS 102 section 7, the company is exempt from the requirement to prepare a cashflow statement on the grounds that its parent undertaking includes the company in its own published consolidated financial statements.

b) Going Concern

The financial statements are presented on a going concern basis. In assessing the Company's ability to continue as a going concern, the directors have taken into consideration all available information relating to the 12 month period from the date of approval of these financial statements, including current and future trading, cash flow forecasts and available banking facilities.

c) Turnover

Turnover consists of sales of land and other property and excludes VAT. The majority of sales are made in the UK. Sales are accounted for on unconditional exchange of contracts or according to the value of work performed on long term contracts. Where the company recognises receipts that are deferred beyond normal business terms, the financial asset is measured as the present value of the future receipts discounted at a market rate of interest. Revenue is recognised on the discounted amount and the discount as interest income as it is unwound.

d) Tangible Fixed Assets

Tangible fixed assets are depreciated over their anticipated useful economic lives, with the exception of freehold land and those freehold buildings on which residual value is anticipated to be greater than cost, at the following rates:

Computers, plant and machinery	- 15% to 25% per annum
Motor vehicles	- 25% per annum
Fixtures and fittings	- 15% per annum

e) Stock

Land is valued at the lower of cost and net realisable value. Work-in-progress and completed buildings are valued at the lower of cost and net realisable value, less cash received on account. Cost includes materials, sub contract labour and applicable overheads.

f) Pension Costs

Pension costs are charged to the profit and loss account to spread the costs over the average remaining service lives of employees. The pension scheme is a multi-employer defined benefit scheme and the company is unable to identify its share of the underlying assets and liabilities. A full actuarial valuation of the scheme was carried out as at 1 June 2018 and updated to 31 March 2021. FRS 102 disclosure for the Group Pension Scheme is provided in note 20 and shows a deficit in the scheme of £2,083,000 (2020: £619,000).

ROBERT HITCHINS LIMITED
NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 MARCH 2021

1. ACCOUNTING POLICIES (Continued)

g) Deferred taxation

Full provision is made for deferred tax, at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on the tax rates and laws that have been enacted or substantially enacted at the balance sheet date, in respect of timing differences which have arisen but not reversed at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements. Deferred tax is measured on a non-discounted basis.

No provision is made for deferred tax assets unless recoverability is thought more likely than not.

h) Long term contracts

The value of long term contracts is based on recoverable costs plus corresponding profit. As projects reach stages where it is considered that their outcome can be reasonably foreseen, appropriate proportions of the expected total profit are brought into the financial statements. Amounts recoverable on long term contracts are included in debtors and payments on account in excess of amounts recoverable on long term contracts are included in creditors. Provision is made for all known and anticipated losses.

i) Derivative financial instruments

Derivative financial instruments are recognised at fair value with any gains/losses reported in profit or loss. Outstanding derivatives at the balance sheet date are included in note 13.

j) Financial liabilities

Basic financial liabilities include trade and other payables, bank loans and loans from fellow group companies. They are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of future payments discounted at a market rate of interest. Debt instruments are subsequently carried at amortised cost.

2. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In preparing these financial statements the Directors are required to make certain estimates and judgements. In their opinion there are two areas where these may have a material effect:

- i) Valuation of land holdings – within stock the group holds land at different stages in its development cycle. The valuation of these holdings is subjective in nature but is generally based on the directors' opinion of the open market value of each site where it is below cost. Two directors are members of the Royal Institute of Chartered Surveyors and the board additionally uses external valuations when available.
- ii) Valuation of investments – the company holds investments in subsidiaries and associated companies. The directors review the accounts of these companies in determining whether the carrying value of the investment is appropriate.

3. OTHER OPERATING INCOME

	2021 £	2020 £
Rent receivable (net)	2,337,341	2,002,622
Profit on disposal of tangible fixed assets	16,312	1,076,981
Government grants in relation to employment	29,266	-
Miscellaneous income	216,996	63,454
	<u>2,599,915</u>	<u>3,143,057</u>

ROBERT HITCHINS LIMITED
NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 MARCH 2021

4. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2021	2020
	£	£
Is stated after charging:		
Depreciation	93,296	94,679
Auditor's remuneration	46,974	45,189
Total remuneration of:		
Directors	1,834,215	1,712,343
Interest payable		
On bank overdrafts and loans	1,990,643	1,967,220
Movement in mark to market adjustment	(696,087)	291
Fees to the company's auditors for non-audit services were:		
Services relating to taxation compliance	48,500	46,953
Other taxation and advisory services	49,990	41,920

5. EMPLOYEE INFORMATION

(a) Staff Costs (including directors)	2021	2020
	£	£
Aggregate gross wages and salaries	3,492,055	3,369,559
Employer's National Insurance Contributions	475,076	406,980
Employer's Pension Costs	266,969	124,563
	<u>4,234,100</u>	<u>3,901,102</u>

The average number of persons (including directors) employed by the company during the year was 49 (2020: 48), being employed in:

	2021	2020
	No.	No.
Property development, management and contracting	27	26
Finance, legal, administration and other	22	22
	<u>49</u>	<u>48</u>

b) Directors' Emoluments (excluding pension costs)	£	£
Highest paid director	<u>580,030</u>	<u>505,213</u>

The number of directors accruing benefits under group pension schemes are:

	No.	No.
Defined benefit scheme	<u>1</u>	<u>1</u>
Defined contribution scheme	<u>2</u>	<u>2</u>

c) Certain employees and directors are members of The Robert Hitchins Group Pension Scheme, a multi-employer defined benefit scheme. Contributions to the scheme are determined by qualified actuaries on the basis of triennial valuations. The last actuarial valuation was carried out as at 1 June 2018 and updated to 31 March 2021. Further details of the scheme are set out in note 20.

d) Certain directors are members of The Robert Hitchins Group Executive Pension Scheme, a small self-administered defined contribution scheme.

ROBERT HITCHINS LIMITED
NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 MARCH 2021

6. TAX ON PROFIT ON ORDINARY ACTIVITIES	2021	2020
	£	£
a) The taxation charge comprises:		
UK Corporation tax	1,743,712	3,816,618
Compensation for losses surrendered to/(by) group undertakings	556,051	509,678
Deferred taxation (see c below)	157,573	(68,155)
(Over)/under provision for prior years	-	(9,169)
Total tax charge in year	<u>2,457,336</u>	<u>4,248,972</u>
b) Factors affecting the tax charge for the year		
Profit/(loss) on ordinary activities before taxation	<u>10,494,874</u>	<u>24,765,114</u>
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2020: 19%)	1,994,026	4,705,372
Effects of :		
Expenses not deductible for tax purposes	344,094	223,093
Chargeable gain	-	64,009
Dividends received	-	(532,000)
Prior year adjustments	-	(9,169)
Transfer pricing	86,012	58,925
Other fixed asset movements	31,329	(199,941)
Other adjustments	(1,875)	(61,317)
Current tax charge	<u>2,457,336</u>	<u>4,248,972</u>
c) Deferred taxation movement in the year		
At 1 April 2020		589,350
Charge for the year		(157,573)
At 31 March 2021		<u>431,777</u>
The deferred taxation asset is included in debtors.		
d) Deferred taxation	2021	2020
	£	£
Accelerated capital allowances	29,027	26,521
Revaluation of financial derivatives	381,787	541,432
Short term timing differences	20,963	21,397
	<u>431,777</u>	<u>589,350</u>
7. FINANCE CHARGES	2021	2020
	£	£
5.6% Cumulative Preference shares dividend paid	2,800	2,800
Bank interest payable	1,990,644	1,967,220
Other interest payable	9,868	13,806
Movement in mark-to market adjustment	(696,087)	291
	<u>1,307,225</u>	<u>1,984,117</u>

ROBERT HITCHINS LIMITED
NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 MARCH 2021

8. TANGIBLE FIXED ASSETS	Total £	Freehold Land and buildings £	Fixtures and Fittings £	Computers Plant and Machinery £	Motor Vehicles £
<i>Cost</i>					
At 1 April 2020	2,650,061	736,996	383,664	820,358	709,043
Additions	14,886	-	-	14,886	-
Disposals	(50,115)	-	-	-	(50,115)
At 31 March 2021	2,614,832	736,996	383,664	835,244	658,928
<i>Depreciation</i>					
At 1 April 2020	1,671,087	-	374,580	790,097	506,410
Charge for the year	93,296	-	1,668	11,979	79,649
Disposals	(48,027)	-	-	-	(48,027)
At 31 March 2021	1,716,356	-	376,248	802,076	538,032
Net book values					
31 March 2021	898,476	736,996	7,416	33,168	120,896
<i>31 March 2020</i>	<i>978,974</i>	<i>736,996</i>	<i>9,084</i>	<i>30,261</i>	<i>202,633</i>

9. INVESTMENTS	£
At 1 April 2020	38,733,955
Additions	657,132
Write-downs	(1,800,000)
At 31 March 2021	37,591,087

The following UK subsidiary undertakings, with a cost of £4,526,549, are 100% owned by the company and each of the trading entities has the same registered office as the company:

Name	Principal activity
Urban and Regional Property Services Limited	Property management
Eastern Business Park Limited	Property investment and management
Cheltenham Office Park Limited	Property investment and management
Grovefield Car Parking Limited	Property development
St. Mellons 2 Limited	Dormant
Castlegate Business Park Limited	Property investment and management
Robert Hitchins Investment Properties Limited	Property investment and management
RH Kingsway No.1 Limited	Dormant
RH Kingsway No.2 Limited	Dormant
Junction 9 Holdings Limited	Dormant

The Company owns a controlling 80.73% (2020: 80.33%) interest in the share capital of Bahia del Almanzora SL, a Spanish company which owns land and property in Southern Spain.

The company holds a 14.6% interest in its associate Desert Springs SL, a golf development in the Almanzora Valley, Spain. This Spanish company has an accounting date of 31 December and its results are included in the consolidated group accounts. The carrying value of this investment is reviewed each year for appropriateness.

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NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 MARCH 2021

10. STOCKS	2021	2020
	£	£
Land	49,419,956	44,035,839
Work in progress	19,176,296	20,157,365
Completed buildings	30,308,206	19,214,625
	<u>98,904,458</u>	<u>83,407,829</u>

11. DEBTORS	2021	2020
	£	£
Trade debtors	27,785,932	29,841,410
Amounts owed by group undertakings	28,943,637	31,589,011
Amounts owed by related undertakings	26,203,431	21,507,206
Other debtors	879,954	879,528
Taxation and social security	2,393,529	978,200
Deferred tax	431,777	589,350
Prepayments and accrued income	339,197	1,527,398
	<u>86,977,457</u>	<u>86,912,103</u>

Trade debtors above includes £26,498,760 (2020: £25,792,135) of future instalments on land sales not yet due. These amounts are secured either on the land sold or by promissory notes. A further £Nil (2020: £25,105,679) of such payments due in more than year are shown within fixed assets having been discounted to current values.

12. CREDITORS:	2021	2020
amounts falling due within one year	£	£
Bank loans and overdrafts (secured on stocks)	2,066,316	11,423,406
Trade creditors	7,528,223	9,844,118
Deferred income	31,972,459	37,128,459
Amounts owed to group undertakings	11,979,795	11,180,625
Other creditors	90,000	90,000
Corporation tax	2,510,775	2,049,097
Taxation and social security	142,721	-
Accruals	11,896,726	12,818,550
	<u>68,187,015</u>	<u>84,534,255</u>

The bank overdraft carried an interest rate of 3.0% over base rate during the year. The bank loans due in less than one year in 2020 were renewed by Lloyds Bank plc on 31 March 2021 for a further 3 year term.

ROBERT HITCHINS LIMITED
NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 MARCH 2021

13. CREDITORS:	2021	2020
amounts falling due after more than one year	£	£
50,000 5.6% Cumulative Preference shares of £1 each	50,000	50,000
Bank loans (secured on stocks)	18,873,750	11,949,750
Other creditors	-	7,142,759
	<u>18,923,750</u>	<u>19,142,509</u>
Derivative financial instruments	<u>2,153,555</u>	<u>2,849,642</u>
	<u>21,077,305</u>	<u>21,992,151</u>

The bank loans bore interest at between 2.75% and 3.5% over LIBOR during the year. The company had £6.49m of undrawn term facilities available at the year end date.

'Derivative financial instruments' represents the mark to market valuation for the company's interest rate swaps which expire in 2023 and 2024.

14. PROVISIONS FOR LIABILITIES AND CHARGES

Provision for maintenance and repairs on completed properties	£
At 1 April 2020	25,144
Movement in the year	<u>(25,144)</u>
At 31 March 2021	<u>-</u>

15. SHARE CAPITAL

	2021	2020
	£	£
Equity:		
Authorised, allotted and fully paid:		
1,000 Ordinary shares of £1 each	1,000	1,000
11,000 Deferred shares of £1 each	11,000	11,000
	<u>12,000</u>	<u>12,000</u>
Non-equity:		
50,000 5.6% Cumulative Preference shares of £1 each	<u>50,000</u>	<u>50,000</u>

In accordance with FRS 102, non-equity share capital has been classified as long term liabilities (note 13)

16. MOVEMENT ON COMPANY RESERVES

	Profit & Loss Account £
At 1 April 2020	129,011,617
Comprehensive income for the financial year	6,573,538
Dividends paid to ordinary members	<u>-</u>
At 31 March 2021	<u>135,585,155</u>

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NOTES TO THE FINANCIAL STATEMENTS (Continued)
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17. FINANCIAL RISK MANAGEMENT

The company is exposed to 3 principal types of risk – interest rate, foreign exchange and liquidity. Each is managed differently as follows:

- i) Interest rate risk is managed by taking out fixed rate swaps against the floating rate bank debt. At year end the company had £14.0m of debt subject to such swaps. Under FRS 102 these swaps are valued annually at their fair market value and any movement is reflected in the interest charge for the year.

The market value adjustment recorded in the current year's accounts was a benefit of £696,087 (2020 loss: £291). The fair value adjustment in the balance sheet in creditors currently stands at £2,153,555.

- ii) The company is exposed to foreign exchange risk through its ownership of certain assets in Spain. This exposure cannot be effectively managed as there is no certainty when the investments will be realised. Investments and loans to the Spanish businesses are denominated in sterling and therefore there is no valuation risk to the balance sheet.

- iii) The company is subject to liquidity risk as a significant proportion of its revenues are by their nature large and irregular. While the company generally expects to meet its financial obligations through operational cashflows, it maintains revolving credit facilities with its banks and manages its cashflow projections throughout the year on a weekly basis.

FINANCIAL ASSETS AND LIABILITIES

	2021	2020
	£	£
Investments at cost less impairment	37,591,087	38,733,955
Other financial assets at cost	85,326,529	109,021,506
Financial liabilities at fair value	2,153,555	2,849,642
Debt instruments at amortised cost	20,940,066	23,549,156
Other financial liabilities at cost	19,508,018	21,024,743

18. ULTIMATE PARENT UNDERTAKING

The company's ultimate parent undertaking is Bay Group Limited, a company incorporated in Bermuda.

19. RELATED PARTY TRANSACTIONS

The company transacts business with its immediate parent undertaking The Robert Hitchins Group Limited and its other subsidiary and fellow group undertakings. These transactions are not disclosed as they are eliminated in the consolidated financial statements of the immediate parent undertaking available from the Registrar of Companies, Cardiff.

The company had outstanding loans of £25,644,115 (2020: £21,160,409) due from Desert Springs SL, an associated company. Interest of £1,004,546 was charged in the year (2020: £612,111). The company also has a loan of £700,000 to Readyhome Limited, a related undertaking, on which interest on normal commercial terms of £23,450 (2020: £10,705) was charged.

The company has entered a set-off agreement with one of its banks under which it has pledged its property assets to secure the banking liabilities of certain other group undertakings.

ROBERT HITCHINS LIMITED
NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 MARCH 2021

20. DEFINED BENEFIT PENSION SCHEME

a) Latest actuarial valuation

The company is the principal employer in the group operated defined benefit scheme in the UK. A full actuarial valuation was carried out as at 1 June 2018.

b) FRS 102 information

The valuation of the scheme is reassessed as at 31 March each year by a qualified independent actuary for the purposes of the financial reporting standard FRS102. The major assumptions used by the actuary were:

	At 31 March 2021	<i>At 31 March 2020</i>
Rate of increase in salaries	2.8%	2.5%
Rate of increase in pensions in payment	2.3%	2.0%
Discount Rate	2.0%	2.5%
Inflation	3.3%	3.0%
Life expectancy for 65 year old male (years)	21.6	21.9
Life expectancy for 65 year old female (years)	23.6	23.4

The assumptions used by the actuary are the best estimates chosen from a range of possible actuarial assumptions which, due to the timescale covered, may not necessarily be borne out in practice.

The amounts recognised in the balance sheet are as follows:

	Value at 31 March 2021 £000	<i>Value at 31 March 2020 £000</i>
Present value of funded obligations	(11,806)	(9,943)
Fair value of plan assets	9,723	9,324
Net (liability)	(2,083)	(619)

Represented in the balance sheet as:

Liabilities	(2,083)	(619)
Assets	-	-
Net (liability)/assets	(2,083)	(619)

The amounts recognised in the profit and loss are as follows:

	Value at 31 March 2021 £000	<i>Value at 31 March 2020 £000</i>
Current service cost	71	59
Interest on obligation	249	275
Expected return on plan assets	(233)	(246)
Total	87	88
Actual return on plan assets	413	(402)

ROBERT HITCHINS LIMITED
NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 MARCH 2021

20. DEFINED BENEFIT PENSION SCHEME (continued)

Changes in the present value of the defined benefit obligation are as follows:

	Value at 31 March 2021 £000	<i>Value at 31 March 2020 £000</i>
Opening defined benefit obligation	9,943	10,944
Service cost	71	59
Interest cost	249	275
Actuarial losses/(gains) – Change in assumptions	1,566	(1,064)
Actuarial losses/(gains) – Liability experience	82	(54)
Benefits paid	(105)	(217)
Closing defined benefit obligation	11,806	9,943

Changes in the fair value of plan assets are as follows:

	£000	<i>£000</i>
Opening value of plan assets	9,324	9,851
Expected return	233	246
Actuarial gains and (losses)	180	(647)
Contributions by employer	58	59
Contributions by members	33	32
Benefits paid	(105)	(217)
Total	9,723	9,324

The company expects to contribute £91,000 (2020: £60,000) to its defined benefit pension plan in the year to 31 March 2021.

Major categories of plan assets
(as a percentage of total plan assets)

	Value at 31 March 2021	<i>Value at 31 March 2020</i>
Equity	19%	16%
Property	32%	11%
Fixed interest	34%	41%
Index linked	14%	14%
Cash	1%	18%

Amounts for the current and previous 4 periods are as follows:

	Value at 31 March				
	2021 £'000	2020 £'000	2019 £'000	2018 £'000	2017 £'000
Defined benefit obligation	(11,806)	(9,943)	(10,944)	(10,225)	(10,116)
Plan assets	9,723	9,324	9,851	9,190	9,042
Surplus/ (deficit)	(2,083)	(619)	(1,093)	(1,035)	(1,074)
Experience adjustments on plan liabilities	(1,648)	1,118	(544)	71	(1,416)
Experience adjustments on plan assets	180	(647)	490	(25)	1,117