REGISTERED NUMBER 682637

BOOSEY & HAWKES MUSIC PUBLISHERS LIMITED ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2003



ANNUAL REPORT

FOR THE YEAR ENDED 31 DECEMBER 2003

CONTENTS

	Page
Report of the directors	1 - 2
Statement of directors' responsibilities	3
Report of the independent auditors	4
Profit and loss account	6
Balance sheet	7
Notes to the financial statements	8 - 18

REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31 DECEMBER 2003

The directors present their report and the audited financial statements for the year ended 31 December 2003.

ACTIVITIES

The principal activity remained unchanged throughout the year and continues to be the publication and distribution of sheet music and related activities.

REVIEW OF THE YEAR AND FUTURE PROSPECTS

The company has traded satisfactorily during the year. The directors consider that the company is well positioned to serve the classical music market.

RESULTS FOR THE YEAR

The financial results of the company for the year, set out in the profit and loss account on page 6, show a profit on ordinary activities before taxation of £1,618,000 (2002: £1,687,000). After taking account of taxation and dividends, the profit transferred to reserves is £1,119,000 (2002: to reserves £1,155,000).

DIVIDENDS

There is no final dividend proposed.

FIXED ASSETS

The movements in fixed assets during the year are set out in notes 9 and 10 to the financial statements.

DIRECTORS

The following persons were directors of the company during the year:

Mr J L Christmas (resigned 5 January 2004)
Mr R Holland (resigned 21 January 2004)
Mr J B Minch

Mr A P Pool (resigned 14 January 2004)
Mr S A Richards (resigned 20 January 2004)

Mrs J E Susskind

Mr G A Smith (appointed 21 November 2003)

DIRECTORS" SHARE INTERESTS

The company's ultimate holding company is Classic Copyright (Holdings) Limited. The share interests of those directors who were also directors of Classic Copyright (Holdings) Limited are disclosed in the financial statements of that company. There are no other directors who have share interests in Classic Copyright (Holdings) Limited.

No director has any interests in the shares of the company nor in any other fellow subsidiary undertaking other than as a bare nominee.

REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31 DECEMBER 2003

EMPLOYEES

During the year, the policy of providing employees with information about the business, including appropriate financial and economic factors, has been continued. Employees are also encouraged to present their views and suggestions on the development of the business.

The company's selection, training, development and promotion policies provide for equal opportunities for all employees regardless of gender, marital status, race, age or disability with all decisions based on merit. The company endeavours to involve everyone who has an interest in the safety and health of employees at work in the continued monitoring of working practices.

CREDITOR PAYMENT POLICY

It is company policy to agree the terms of payment at the start of business with each supplier, to ensure that suppliers are aware of the terms of payment and to pay in accordance with contractual and other legal obligations. The company's creditor days at 31 December 2003 were 27 days (2002: 24 days).

AUDITORS

During the year, Ernst & Young resigned as auditors and Deloitte & Touche LLP were appointed. All the members passed an elective resolution, pursuant to section 386 of the Companies Act 1985, on 21 June 1994 dispensing with the obligation to appoint auditors annually.

By order of the Board

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G A Smith Company Secretary

295 Regent Street LCNDON W1B 2JH

12 October 2C04

STATEMENT OF DIRECTORS' RESPONSIBILITIES

FOR THE YEAR ENDED 31 DECEMBER 2003

STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

BOOSEY & HAWKES MUSIC PUBLISHERS LIMITED INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BOOSEY & HAWKES MUSIC PUBLISHERS LIMITED

We have audited the financial statements of Boosey & Hawkes Music Publishers Limited for the year ended 31 December 2003 which comprise the profit and loss account, the balance sheet and the related notes 1 to 22. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

BOOSEY & HAWKES MUSIC PUBLISHERS LIMITED INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BOOSEY & HAWKES MUSIC PUBLISHERS LIMITED (continued)

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

illoute + Touche Lind

London

12 October 2004

PROFIT & LOSS ACCOUNT FOR THE

YEAR ENDED 31 DECEMBER 2003

-	Notes	2003_	2002
		£'000	£'000
Turno /er	2	15,449	15,883
Cost of sales		(7,608)	(8,026)
Gross profit		7,841	7,857
Marketing and distribution costs		(3,396)	(3,291)
Admiristrative expenses		(2,713)	(2,800)
Other operating income		6	5
Operating profit		1,738	1,771
(Loss / profit on disposal of tangible fixed assets	3	(14)	5
Profi∎ on ordinary activities before and taxation	interest	1,724	1,776
Net interest payable	6	(106)	(89)
Profi∷on ordinary activities befo∈e taxation	7	1,618	1,687
Tax on profit on ordinary activities	8	(499)	(532)
Prof`t on ordinary activities after taxation and transferred to rese-ves	18	1,119	1,155

All turnover and profit on ordinary activities before taxation relate to continuing operations.

There were no gains or losses in either year other than the profit for the period therefore a separate statement of total ecognised gains and losses is not provided.

BALANCE SHEET AS AT

31 DECEMBER 2003

	Notes	2003	2002
FIXED ASSETS		£'000	£'000
Intan≝ible assets Tang ble assets Inves⊭ments	9 10 11	2,488 860 1,740	2,655 923 1,740
CUR RENT ASSETS		5,088	5,318
Stoc Debt ars Casi at bank and in hand	12 13	1,114 5,554 637	1,155 5,315 1
CREDITORS		7,305	6,471
Amounts falling due within one year	14	(5,875)	(6,400)
NETCURRENT ASSETS		1,430	71
TOTAL ASSETS LESS CUFRENT LIABILITIES		6,518	5,389
LONG TERM LIABILITIES Cre-litors: Amounts falling due after more	14	(2,511)	(2.420)
than one year		. ,	(2,420)
Promisions for liabilities and charges	15	(559)	(639)
NE ⁻ ASSETS		3,449	2,330
CA 'ITAL AND RESERVES Cal ed up share capital	16	10	10
Prœit and loss account	17	3,439	2,320
Equity shareholders' funds	18	3,449	2,330

The ∎nancial statements on pages 6 to 18 were approved by the board of Directors on 12 October 2004 and were sign∈d on its behalf by

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G A Smith Dire stor

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

1 ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards in the United Kingdom. A summary of the accounting policies which have been applied on a consistent basis during the current and preceding year as set out below.

Historical cost convention

The accounts have been prepared under the historical cost convention.

Foreign currency translations

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated into sterling at the rates of exchange ruling at the balance sheet date.

Cashflow statement

The company is a wholly owned subsidiary of Classic Copyright (Holdings) Limited and the cash flows of the company are included in the consolidated cash flow statement of Classic Copyright (Holdings) Limited. Consequently the company is exempt under the terms of FRS 1 (revised) from publishing a separate cash flow statement.

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions:

- a) deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted; and
- b) provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries, only to the extent that, at the balance sheet date, dividends have been accrued as receivable.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Related Party Transactions

The company is exempt from the requirement to disclose related party transactions with other Group companies under FRS8 as the company is included in the consolidated financial statements of Classic Copyright Holcings Limited which controls 100% of the voting rights of the company.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

ACCOUNTING POLICIES (CONTINUED)

Depreciation of tangible fixed assets

Targible fixed assets are written off over their estimated useful lives by equal annual instalments at the following rates:

Fixtures and fittings

rates between 10 per cent and 50 per cent

Origination scores, parts and recordings

33 1/3 per cent

Hire library reprints

- 33 1/3 per cent

The carrying values of tangible fixed assets are reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable.

Copyrights

Copyrights acquired are written off over a period deemed appropriate for each specific circumstance by the Directors up to a maximum of 20 years.

Goodwill

Gccdwill arising on acquisitions has been capitalised and is being amortised on a straight-line basis over its useful life as deemed appropriate by the Directors, and not exceeding twenty years.

Stock

Stock is valued at the lower of cost and net realisable value. Consumable and hire stocks have been valued at nominal sums

Turnover

Turnover represents the total of sales to customers (net of VAT) and the full amount of royalties and hire fee income earned.

Leases

Assets acquired under finance leases are shown as fixed assets and depreciated over the shorter of the lease term and the useful life of equivalent owned assets. The capital element of future lease payments is included in creditors.

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the life of the lease.

Pensions

The majority of the company's employees are members of the defined benefit scheme operated by Boosey & Hawkes Group Services Limited. Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme.

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NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

2 TURNOVER		
	2003 £'000	2002 £'000
The company ergages in only one class of business.	2 000	2 000
The analysis of turnover by geographical market was as follows:		
Africa Australasia Continental Europe Far & Middle East North & Latin America UK	9 528 6,036 854 2,243 5,779	20 319 5,753 906 2,046 6,839
_	15,449	15,883
The company is a publisher of classical music, deriving turnover hire *ee income.	from sales of sheet mu	usic, royalties and
3 NON OPERATING ITEMS		
	2003	2002
	£'000	£'000
(Loss)/profit on disposal of tangible fixed assets	(14)	5_
The tax effect of the non operating item is £nil (2002; £nil).		
4 STAFF COSTS		
_	2003_	2002
	£'000	£'000
Wages and salaries Social Security costs Other pension costs	2,429 258 217	2,377 227 201
	2,904	2,805
Average number employed in the year:	2003	2002
Marketing, distribution and administration	81	83

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

5 DIRECTORS' EMOLUMENTS

J DIRECTORS ENGLOSMENTS	2003 £'000	2002 £'000
Aggregate emoluments	377	442
The highest paid director was Mr J B Minch	146	180

Six (2002: 5) directors were members of the Boosey & Hawkes Pension Scheme, a contributory, defined benefit scheme which, subject to Inland Revenue limits, provides them with a pension of up to two-thirds of earnings together with benefits on death and disability.

Certain directors are also directors of other Group undertakings for whom their primary duties are discharged. These directors receive no emoluments in respect of their position as directors of this company and accordingly none are disclosed in these financial statements.

6 NET INTEREST PAYABLE

Payable	2003 £'000	2002 £'000
Interest charges on loans from group undertakings - Holding company and fellow subsidiaries	108	91
Finance leases and hire purchase contracts	2	-
	110	91
Less Receivable	(4)	(2)
	106	89

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

7 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The profit on ordinary activities before taxation is stated after charging:

TAX ON PROFIT ON ORDINARY ACTIVITIES

8

Tax on profit on ordinary activities

	2003 £'000	2002 £'000
Auditors' remuneration	16	48
Depreciation Tangible owned assets	582	569
Tangible leased assets Amcrtisation	9 167	- 167
Plant and mach nery rental	14	49
Property rental payable to Group undertaking	423	412

Non-audit fees paid to the current auditors in the year amounted to nil. Non-audit fees paid to the previous auditors in the year amounted to nil (2002: £2,670).

	2003	2002
	£'000	£'000
a) The taxation charge, based on the profit for the year	, is made up as follows:	
Current tax:		
UK corporation tax	180	178
Dcuble taxation relief	(180)	(178)
Group relief pavable at 30% (2002 – 30%)	`399́	123
Overseas taxation	180	178
	579	301
Deferred tax:		
Originating and reversal of timing differences	(80)	231

532

499

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

8 TAX ON PROFIT ON ORDINARY ACTIVITIES CONTINUED

b) Factors affecting current tax charge for the year

The tax assessed for the year is different then the standard rate of corporation tax in the UK of 30% (2002: 30%). The differences are explained below:

	2003 £'000	2002 £'000
Profit on ordinary activities before tax	1,618	1,687_
Profit on ordinar, activities multiplied by the standard rate of corporation tax of 30% (2002: 30%)	485	506
Effects of:		
Expenses not deductible tax purposes Decelerated carital allowances Purchased copyrights Other timing differences	14 38 37 5	26 33 (263) (1)
	579	301

9 FIXED ASSETS - INTANGIBLE

	Copyrights	Goodwill	Total
	£'000	£'000	£'000
<u>Cos:</u>			
At 1 January 2003 Add tions	3,290 - 	232	3,522
At 31 December 2003	3,290	232	3,522
Accumulated Amortisation			
At 1 January 2003	635	232	867
Charge to profit & loss account	167	-	167
At 31 December 2003	802	232	1,034
Net book value			
At 31 December 2003	2,488	-	2,488
At 31 December 2002	2,655	-	2,655

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

10 FIXED ASSETS – TANGIBLE

	Fixtures, fittings and equipment - owned	Fixtures, fittings and equipment - leased	Origination scores, parts and recordings	Hire library reprints	Total
	£'000	£'000	£'000	£,000	£,000
Cost					
At 1 January 2003	2,630	-	1,307	428	4,365
Additions	218	38	241	44	541
Disposals	(2,036)				(2,036)
At 31 December 2003	812	38	1,548	472	2,870
Accumulated Depreciation					
At 1 January 2003	2,104	-	968	370	3,442
Charge to proft & loss account	292	9	246	44	591
Disposals	(2,023)				(2,023)
At 31 December 2003	373	9	1,214	414	2,010
Net book value					
At 31 December 2003	439	29	334	58	860
At 31 December 2002	526		339	58	923

11 INVESTMENTS

The company owns 100% of the ordinary share capital of:
Name
Schauer & May Limited
Anton J Benjamin Limited

<u>Cost</u>

At 1 January 2003 and 31 December 2003

Country of Incorporation Great Britain Great Britain

Subsidiary Undertakings £'000 1,740

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

12 STOCK		
	2003	2002
	£'000	£'000
Work-in-progress	17	59
Finished goods and goods for resale	1,097	1,096
	1,114	1,155
		
13 DEBTORS: Due within one year		
	2003	2002
	£'000	£'000
Trade debtors Amounts owed by group undertakings -	794	715
Ho ding company and fellow subsidiaries	694	657
Other debtors	100	146
Prepayments and accrued income	3,966	3,797
	5,554	5,315
14 CREDITORS	2003 £'000	2002 £'000
Amounts falling due within one year	£ 000	£.000
Bank loans and overdrafts – secured	-	355
Trade creditors Amounts owed to group undertakings -	4,637	4,329
Holding company and fellow subsidiaries	736	993
Taxation and social security	2	129
Other creditors	155	130
Accruals and deferred income	333	464
Obligations under finance leases	13	-
	5,875	6,400
Amounts falling due after more than one year Obligations under finance leases Amounts owed to group undertakings -	16	-
Holding company and fellow subsidiaries between 2-5 years	2,495	2,420
	2,511	2,420

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

15 PROVISIONS FOR LIABILITIES & CHARGES - DEFERRED TAX

	2003 £'000	2002 £'000
Accelerated capital allowances Purchased copyrights Other timing differences	170 (746) 17 (559)	132 (783) 12 (639)
At 1 January	639	408
(Credit) / charge to the profit and loss account	(80)	231
At 31 December	559	639
16 CALLED UP SHARE CAPITAL	2003 £'000	2002 £'000
Ordinary shares of £1.00 - 10,000 authorised shares - 10,000 allotted called up and fully paid	10 10	10 10
17 PROFIT AND LOSS ACCOUNT	2003 £'000	
At 1 January Profit for the year	2,320 1,119	
At 31 December	3,439	
Vrat Necelling	J, 4 J8	

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

18 MOVEMENT IN EQUITY SHAREHOLDERS' FUNDS

io indicinent in Equility of March 1020 Elia 1 01100		
	2003	
	£,000	
Profit for the financial year	1,119	
Opening equity shareholder's funds	2,330	
Closing equity shareholder's funds	3,449	

19 PENS ON ARRANGEMENTS

The group operates defined benefit pension schemes in the UK.

In the UK, the Scheme is subject to a formal independent triennial actuarial funding valuation and the most recent of these was at 1 January 2002. The principal assumptions adopted were that investment return would exceed salary increases by 3.5% per annum pre-retirement and investment return would exceed pension increases by 2.5% per annum post-retirement (3.0% in respect of pre 1997 pension). The value of the assets was sufficient to cover 86% of the benefits that had accrued allowing for future increases in pensionable remuneration. The market value of the assets of the UK scheme as at 1 January 2002 was £23,444,000.

At the valuation date of 1 January 2002 the value of past service liabilities on an ongoing basis exceeded the value of assets by £3,905,000 while the ongoing Company cost of benefits was 16.7% of pensionable salaries. The funding level on the Minimum Funding Requirement (MFR) basis was 99% representing a deficiency of £135,000. The Company increased its contribution rate from 14.0% to 16.7% of pensionable salaries with effect from 1 July 2002.

For SSAP24 accounting purposes, the principal assumptions adopted were that investment return would exceed salary increases by 3.0% per annum pre-retirement and investment return would exceed pension increases by 3.25% per annum post-retirement (3.75% in respect of pre 1997 pension). On this basis, the value of the assets was sufficient to cover 95% of the benefits that had accrued allowing for future increases in pensionable remuneration and the value of past service liabilities exceeded the value of assets by £1,322,000.

Amounts required to be provided in respect of the Company's employees under SSAP24 are accrued in the accounts of Classic Copyright (Holdings) Limited. The pension cost for the year was £217,000 (2002: £201,000), which represents contributions paid to the Scheme.

FRS17 'Retirement Benefits'

The pension cost figures used in these financial statements comply with the current pension cost accounting standard SSAP24 'Accounting for Pension Costs'. In November 2000 the Accounting Standards Board (ASB) issued FRS17 'Retirement Benefits' replacing SSAP24 'Accounting for Pension Costs'. The ASB has confirmed that it will delay full adoption of FRS17 until financial years starting on or after 1 January 2005.

On the basis that the company is unable to identify its shares of the underlying assets and liabilities in the scheme on a reasonable and consistent basis it has taken advantage of the exemption in FRS17 and will account for the scheme on a defined contribution basis. Accordingly the required disclosures are made in the accounts of the parent undertaking

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 DECEMBER 2003

20 CONTINGENT LIABILITIES

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The company has given guarantees in respect of the obligations of other group companies under a Facilities Agreement with Barclays Bank plc dated 3 October 2003. The aggregate amount outstanding under this Fac lities Agreement at 31 December 2003 was £42,040,000

21 CAPITAL COMMITMENTS

Commitments in respect of capital expenditure contracted for which no provision has been made in the accounts amount to nil (2002; £39,000).

22 ULTIMATE PARENT UNDERTAKING

At 31 December 2003, the smallest and largest group of undertakings into which these financial statements are consolidated is Classic Copyright (Holdings) Limited, incorporated in Great Britain and registered in England and Wales.

The directors consider the ultimate controlling party of the company to be HgCapital.

Copies of the consolidated statutory financial statements of the ultimate parent undertaking can be obtained from the Company Secretary, Classic Copyright (Holdings) Ltd, 295 Regent Street, London W1B 2JH.